Ashford

q1 2011 business confidence report



headlines

- Q1 2011 saw a new record in company closures in Ashford when compared to any previous Q1.
- January 2011 saw a new record in company closures in Ashford when compared to any previous January.

contents

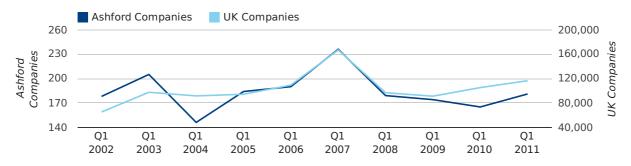
| new company registrations | |
|------------------------------|--|
| closed companies (dissolved) | |
| net company growth | |
| uk company share | |
| director age | |
| director gender | |
| naming trends | |
| sic data | |

A total of 181 companies were registered in Ashford during the first quarter of 2011 (Jan 2011 - Mar 2011).

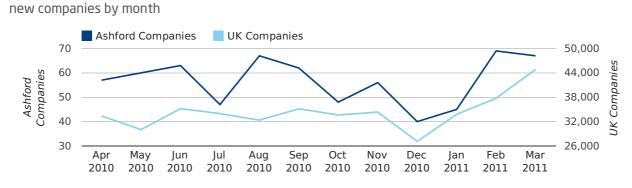
This figure is an increase of 9.7% versus the same period last year (Q1 2010). This figure compares equally to the UK as a whole, which saw an increase of 10.7% against the same period last year.

| FIRST QUARTER (JAN 2011 - MAR 2011) | ASHFORD | UK |
|-------------------------------------|------------|----------------|
| 2011 | 181 | 116,391 |
| 2010 | 165 | 105,137 |
| % CHANGE | 9.7% | 10.7% |
| RECORD YEAR | 2007 (236) | 2007 (166,814) |

new companies by quarter



Monthly Data (Jan, Feb & Mar 2011)



| | JANUARY | FEBRUARY | MARCH |
|-----------------------|-----------|-----------|-----------|
| NEW COMPANIES IN 2011 | 45 | 69 | 67 |
| NEW COMPANIES IN 2010 | 34 | 53 | 78 |
| % CHANGE | 32.4% | 30.2% | -14.1% |
| RECORD YEAR | 2007 (72) | 2003 (73) | 2007 (94) |

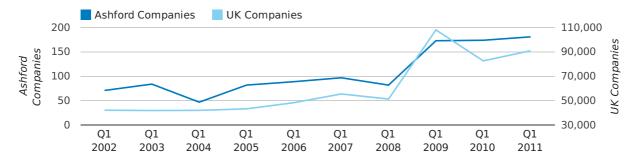
Q1 2011 saw a new record in company closures in Ashford when compared to any previous Q1.

A total of 181 companies were dissolved in Ashford during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is an increase of 4.0% versus the same period last year (Q1 2010). This figure compares well to the UK as a whole, which saw an increase of 10.0% against the same period last year.

| FIRST QUARTER (JAN 2011 - MAR 2011) | ASHFORD | UK |
|-------------------------------------|------------|----------------|
| 2011 | 181 | 90,986 |
| 2010 | 174 | 82,677 |
| % CHANGE | 4.0% | 10.0% |
| RECORD YEAR | 2011 (181) | 2009 (108,060) |

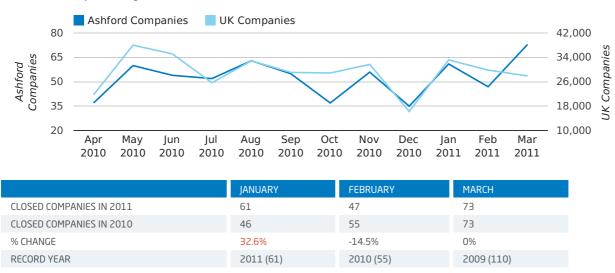
dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2011)

January 2011 saw a new record in company closures in Ashford when compared to any previous January.

dissolved companies by month



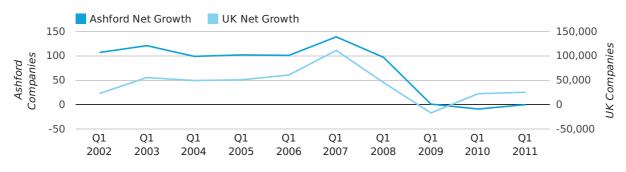
Net company growth for Ashford during the first quarter of 2011 (Jan 2011 - Mar 2011) was 0 companies.

This represents an increase of 100.0% on the same period last year.

| FIRST QUARTER (JAN 2011 - MAR 2011) | ASHFORD | UK |
|-------------------------------------|------------|----------------|
| 2011 | 0 | 25,405 |
| 2010 | -9 | 22,460 |
| % CHANGE | -100.0% | 13.1% |
| RECORD YEAR | 2007 (139) | 2007 (111,282) |

net growth by quarter

net growth by month



Monthly Data (Jan, Feb & Mar 2011)

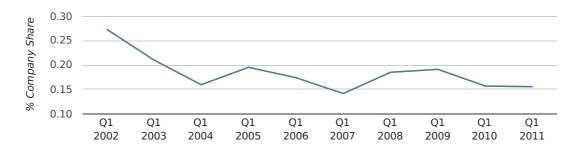


| | JANUARY | FEBRUARY | MARCH |
|--------------------|-----------|-----------|-----------|
| NET GROWTH IN 2011 | -16 | 22 | -6 |
| NET GROWTH IN 2010 | -12 | -2 | 5 |
| % CHANGE | 33.3% | -1,200.0% | -220.0% |
| RECORD YEAR | 2003 (36) | 2007 (51) | 2008 (70) |

In the first quarter of 2011, Ashford formed 0.2% of all UK companies.

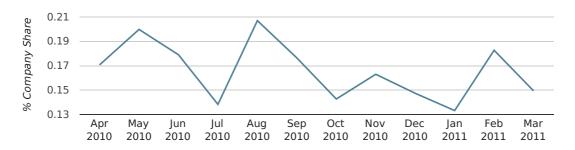
| FIRST QUARTER (JAN 2011 - MAR 2011) | ASHFORD |
|-------------------------------------|-------------|
| 2011 | 0.2% |
| 2010 | 0.2% |
| 2009 | 0.2% |
| 2008 | 0.2% |
| 2007 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1971 (0.4%) |

company share by quarter



Monthly Data (Jan, Feb & Mar 2011)

company share by month



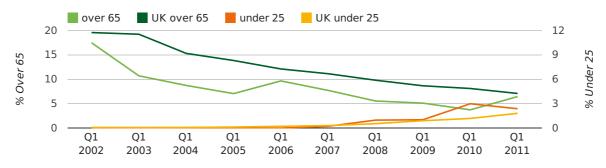
| | JANUARY | FEBRUARY | MARCH |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2011 | 0.1% | 0.2% | 0.1% |
| UK FORMATION SHARE IN 2010 | 0.1% | 0.2% | 0.2% |
| % CHANGE | 14.1% | 14.5% | -18.0% |
| RECORD YEAR | 1971 (0.7%) | 1967 (0.4%) | 1970 (0.3%) |

The average age of a director in the first quarter of 2011 was 46.4.

The percentage of directors under the age of 25 was 2.4% compared to the UK figure of 3.0%.

The percentage of directors over the age of 65 was 6.5% compared to the UK figure of 4.3%.

director age by quarter



The record first quarter for female directors in Ashford was in 1861 when 40.0% of all directors were female.

28.2% of all director appointments in Ashford in the first quarter of 2011 were female. This compares to a UK average of 25.4% for the same period.

director gender by quarter



Previous 12 months (Mar 2010-Mar 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|--------------|------------|---------------|---------------|
| FOODS | 3.18% | CONSULTING | 5.04% |
| J | 1.15% | MANAGEMENT | 4.97% |
| MANAGEMENT | 1.06% | CONSULTANCY | 3.16% |
| CONSULTANCY | 0.97% | PROPERTY | 2.38% |
| BUILDING | 0.88% | TRADING | 2.10% |
| S | 0.88% | DESIGN | 1.93% |
| ASHFORD | 0.88% | ASSOCIATES | 1.92% |
| TRAINING | 0.79% | BUSINESS | 1.87% |
| PROPERTY | 0.71% | CONSTRUCTION | 1.80% |
| GREEN | 0.71% | CONSULTANTS | 1.76% |
| CONSULTING | 0.71% | MEDIA | 1.69% |
| CONTRACTORS | 0.71% | ENGINEERING | 1.61% |
| KENT | 0.71% | LONDON | 1.60% |
| ENGINEERING | 0.62% | CARE | 1.45% |
| (KENT) | 0.62% | J | 1.45% |
| NORMAS | 0.62% | GLOBAL | 1.44% |
| CONSULTANTS | 0.62% | INVESTMENTS | 1.43% |
| ELECTRICAL | 0.62% | IT | 1.41% |
| SHOP | 0.53% | PROPERTIES | 1.36% |
| CONSTRUCTION | 0.53% | BUILDING | 1.34% |
| BUSINESS | 0.44% | М | 1.30% |
| INVESTMENTS | 0.44% | ELECTRICAL | 1.28% |
| TRADING | 0.44% | S | 1.24% |
| CAFE | 0.44% | INTERNATIONAL | 1.23% |
| LOGISTICS | 0.44% | SYSTEMS | 1.23% |



Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|--|------------------------|-----------------|
| None Supplied | 264 | 202,798 |
| 7487 - Other business activities | 120 | 60,968 |
| 82990 - Other business support service activities not elsewhere classified | 55 | 30,253 |
| 7414 - Business & management consultancy | 37 | 12,916 |
| 9999 - Dormant Company | 34 | 19,765 |
| 99999 - Dormant Company | 30 | 18,336 |
| 70229 - Management consultancy activities other than financial management | 29 | 16,150 |
| 5132 - Wholesale of meat and meat products | 23 | 200 |
| 9305 - Other service activities | 20 | 8,740 |
| 96090 - Other service activities not elsewhere classified | 20 | 10,085 |
| 74990 - Non-trading company | 20 | 8,695 |
| 7499 - Non-trading company | 19 | 11,316 |
| 32990 - Other manufacturing not elsewhere classified | 18 | 1,484 |
| 62020 - Information technology consultancy activities | 17 | 10,246 |
| 74909 - Other professional, scientific and technical activities not elsewhere classified | 15 | 7,788 |
| 62090 - Other information technology service activities | 14 | 6,996 |
| 7260 - Other computer related activities | 14 | 7,789 |
| 73110 - Advertising agencies | 10 | 1,597 |
| 4521 - General construction & civil engineering | 10 | 6,183 |
| 43210 - Electrical installation | 9 | 3,172 |