

Boston

2012 half year business confidence report



headlines

- The first half of 2012 saw a new record in company registrations in Boston when compared to any previous first half year.
- The first half of 2012 was a record first half year for company registrations in Boston when compared to any half year in history.
- Q2 2012 saw a new record in company registrations in Boston when compared to any previous Q2.
- Q2 2012 was a record quarter for company registrations in Boston when compared to any quarter in history.
- June 2012 saw a new record in company registrations in Boston when compared to any previous June.
- April 2012 saw a new record in company registrations in Boston when compared to any previous April.

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Half Year Data (Jan-Jun 2012)

The first half of 2012 saw a new record in company registrations in Boston when compared to any previous first half year.

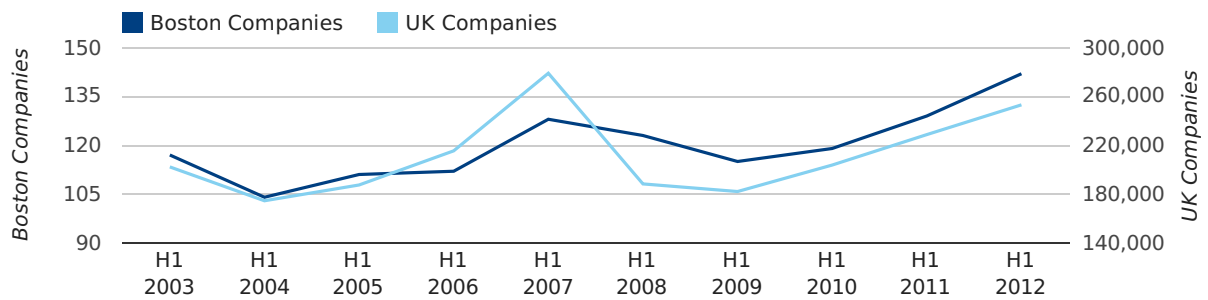
The first half of 2012 was a record first half year for company registrations in Boston when compared to any half year in history.

In the first half of 2012 a total of 142 companies were formed in Boston. This figure is 10.1% higher than last year, which compares badly to the UK wide figure of 10.7%.

The highest total for a first half year in Boston occurred in 2012 when a total of 142 were formed.

HALF YEAR (JAN-JUN)	BOSTON	UK
2012	142	253,150
2011	129	228,735
% CHANGE	10.1%	10.7%
RECORD YEAR	2012 (142)	2007 (279,097)

new companies by half year



Quarterly Data (Q2 Apr-Jun 2012)

Q2 2012 saw a new record in company registrations in Boston when compared to any previous Q2.

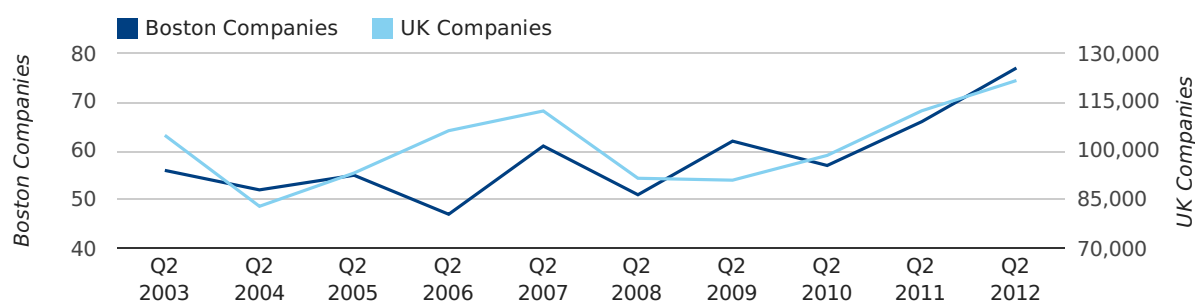
Q2 2012 was a record quarter for company registrations in Boston when compared to any quarter in history.

A total of 77 companies were registered in Boston during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 16.7% versus the same period last year (Q2 2011). This figure compares well to the UK as a whole, which saw an increase of 8.3% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	BOSTON	UK
2012	77	121,659
2011	66	112,344
% CHANGE	16.7%	8.3%
RECORD YEAR	2012 (77)	2012 (121,659)

new companies by quarter

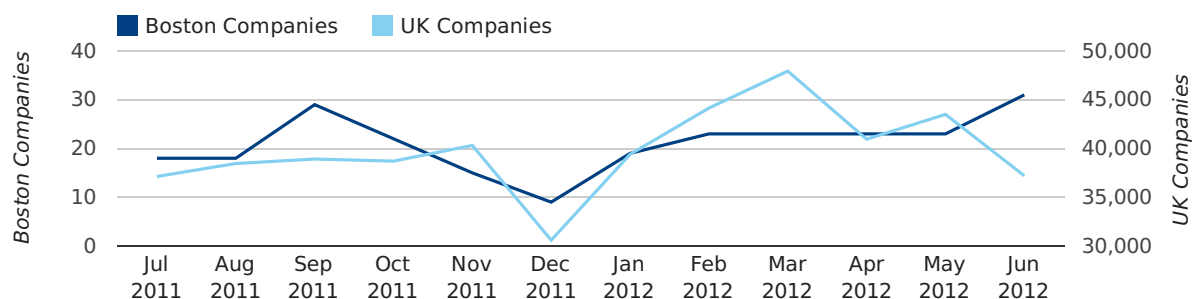


Monthly Data (Apr, May & Jun 2012)

June 2012 saw a new record in company registrations in Boston when compared to any previous June.

April 2012 saw a new record in company registrations in Boston when compared to any previous April.

new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2012	23	23	31
NEW COMPANIES IN 2011	18	27	21
% CHANGE	27.8%	-14.8%	47.6%
RECORD YEAR	2012 (23)	2007 (28)	2012 (31)

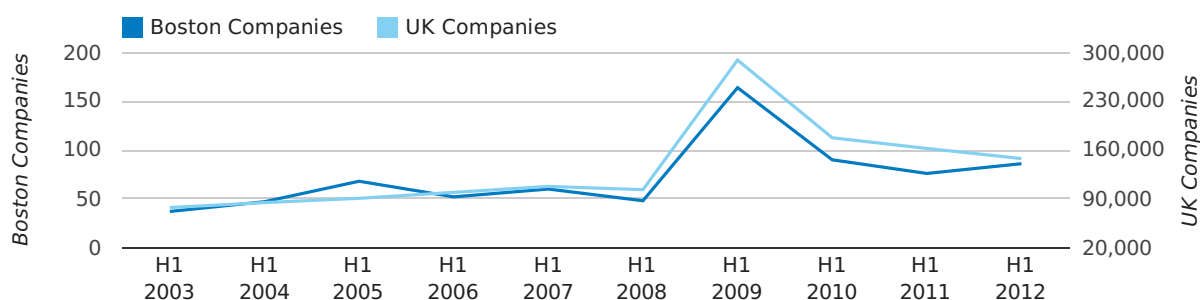
Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 86 companies were dissolved in Boston. This figure is 13.2% higher than last year, which compares badly to the UK wide change of -8.9%.

The highest total for a first half year in Boston occurred in 2009 when a total of 164 were closed.

HALF YEAR (JAN-JUN)	BOSTON	UK
2012	86	147,793
2011	76	162,310
% CHANGE	13.2%	-8.9%
RECORD YEAR	2009 (164)	2009 (289,236)

dissolved companies by half year



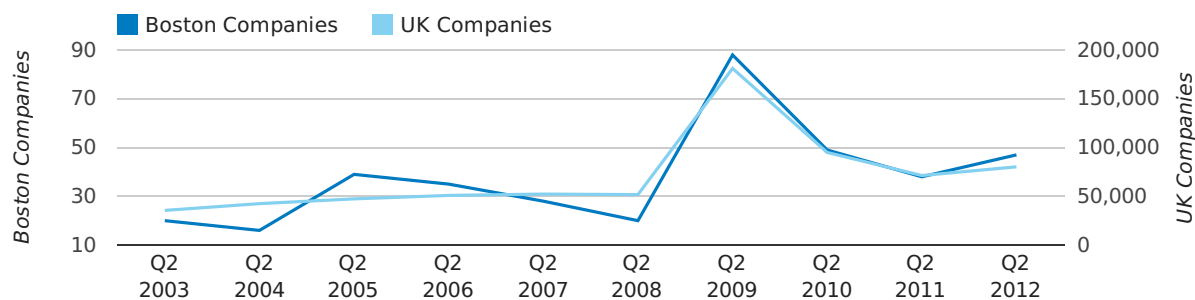
Quarterly Data (Q2 Apr-Jun 2012)

A total of 47 companies were dissolved in Boston during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 23.7% versus the same period last year (Q2 2011). This figure compares poorly to the UK as a whole, which saw an increase of 12.5% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	BOSTON	UK
2012	47	80,217
2011	38	71,324
% CHANGE	23.7%	12.5%
RECORD YEAR	2009 (88)	2009 (181,176)

dissolved companies by quarter



Monthly Data (Apr, May & Jun 2012)

dissolved companies by month



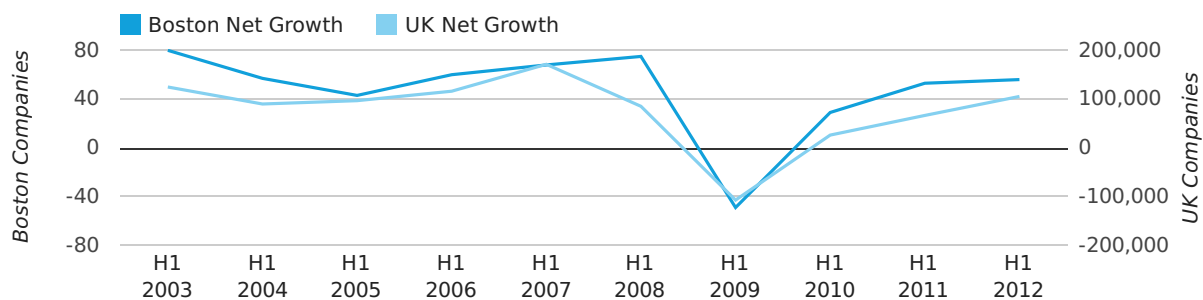
	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2012	20	13	14
CLOSED COMPANIES IN 2011	12	11	15
% CHANGE	66.7%	18.2%	-7%
RECORD YEAR	2009 (28)	2009 (34)	2009 (26)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 the company register for Boston increased by 56 companies. This figure is 5.7% higher than last year, which compares badly to a UK increase of 58.6%.

HALF YEAR (JAN-JUN)	BOSTON	UK
2012	56	105,357
2011	53	66,425
% CHANGE	5.7%	58.6%
RECORD YEAR	2003 (80)	2007 (171,296)

net growth by half year



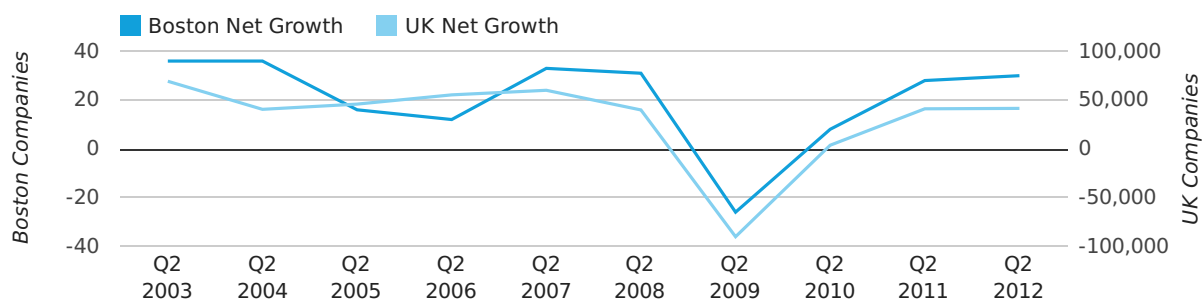
Quarterly Data (Q2 Apr-Jun 2012)

Net company growth for Boston during the second quarter of 2012 (Apr 2012 - Jun 2012) was 30 companies.

This represents an increase of 7.1% on the same period last year.

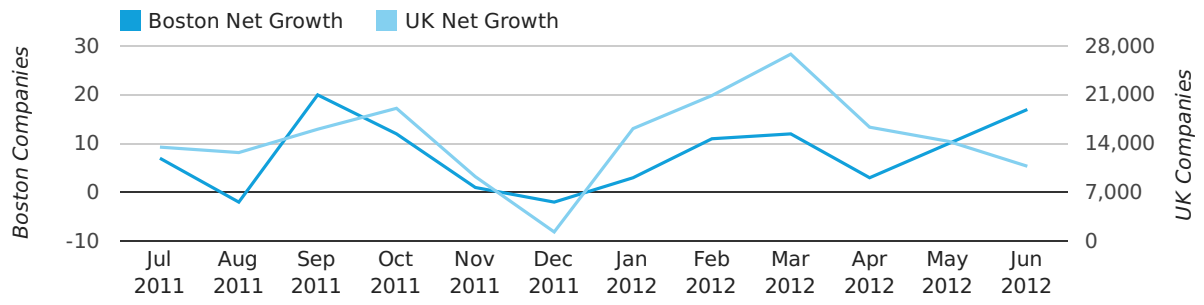
SECOND QUARTER (APR 2012 - JUN 2012)	BOSTON	UK
2012	30	41,442
2011	28	41,020
% CHANGE	7.1%	1.0%
RECORD YEAR	2004 (36)	2003 (69,274)

net growth by quarter



Monthly Data (Apr, May & Jun 2012)

net growth by month



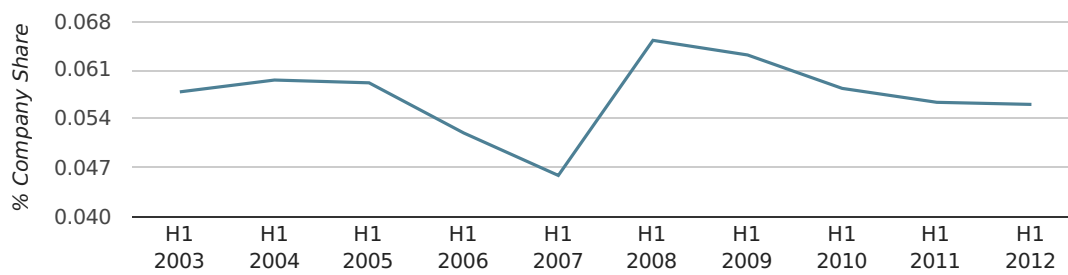
	APRIL	MAY	JUNE
NET GROWTH IN 2012	3	10	17
NET GROWTH IN 2011	6	16	6
% CHANGE	-50.0%	-37.5%	183.3%
RECORD YEAR	2007 (15)	2003 (21)	2008 (18)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 Boston formed 0.1% of all UK companies. This is the same as the 2011 figure of 0.1%.

HALF YEAR (JAN-JUN)	BOSTON
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1968 (0.4%)

company share by half year

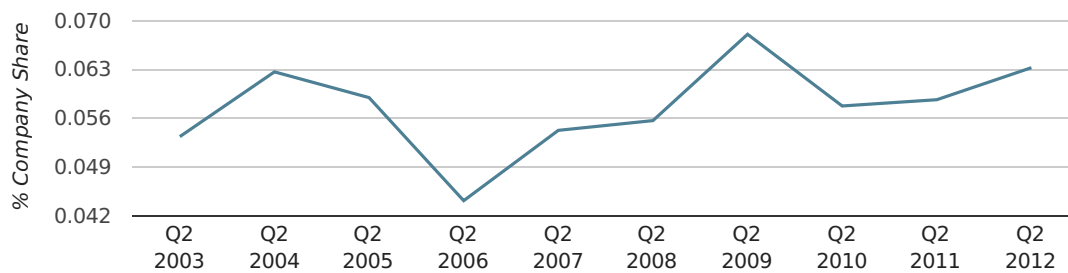


Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Boston formed 0.1% of all UK companies.

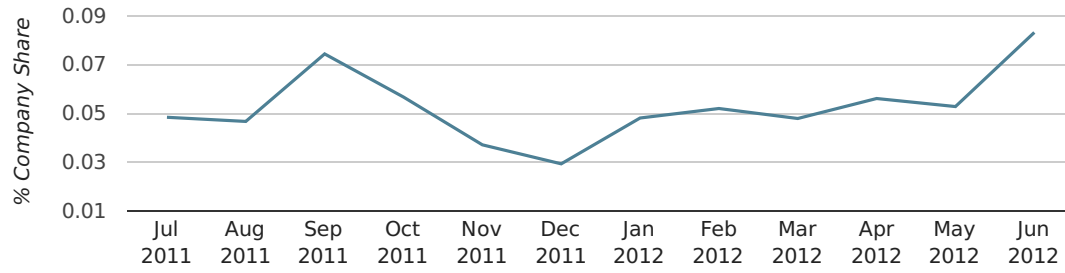
SECOND QUARTER (APR 2012 - JUN 2012)	BOSTON
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1964 (0.3%)

company share by quarter



Monthly Data (Apr, May & Jun 2012)

company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	7.7%	-25.3%	57.5%
RECORD YEAR	1964 (0.5%)	1966 (0.2%)	1968 (0.3%)

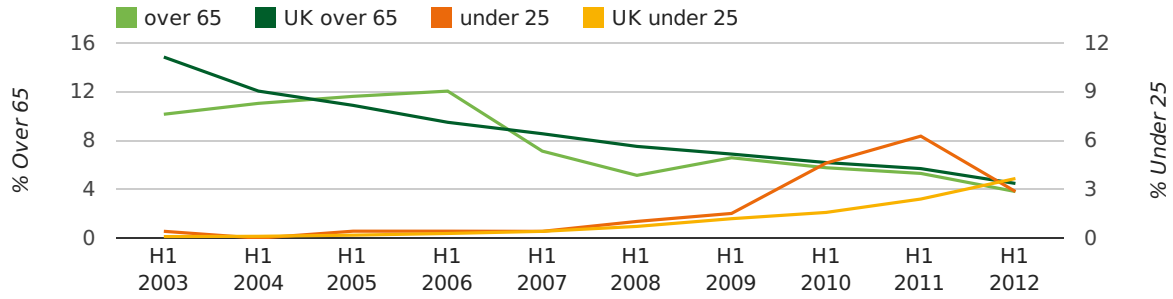
Half Year Data (Jan-Jun 2012)

The average age of a director in the first half of 2012 was 45.0.

The percentage of directors under the age of 25 was 2.9% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 3.8% compared to the UK figure of 3.4%.

director age by half year



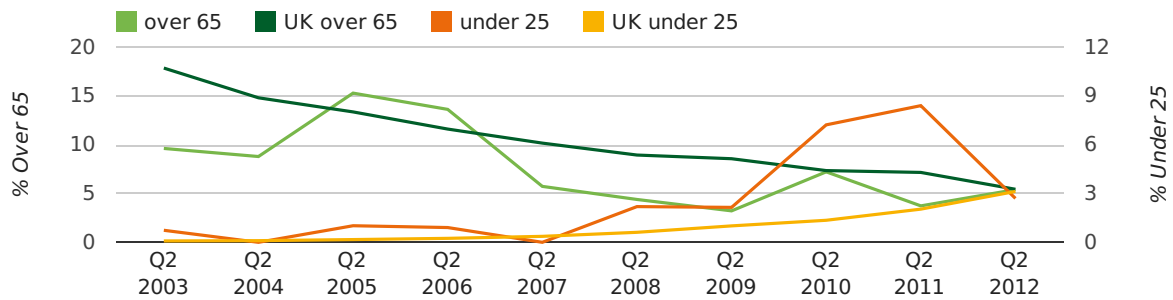
Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 46.0.

The percentage of directors under the age of 25 was 2.7% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 5.4% compared to the UK figure of 3.3%.

director age by quarter

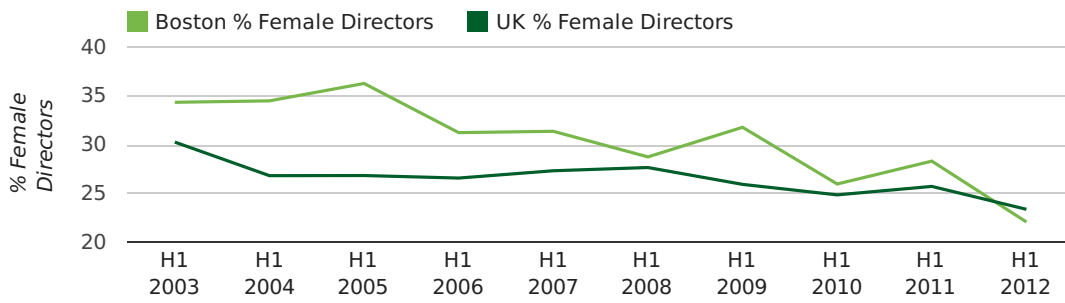


Half Year Data (Jan-Jun 2012)

The record first half year for female directors in Boston was 1861 when 40.0% of all directors were female.

22.1% of all director appointments in Boston in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

director gender by half year

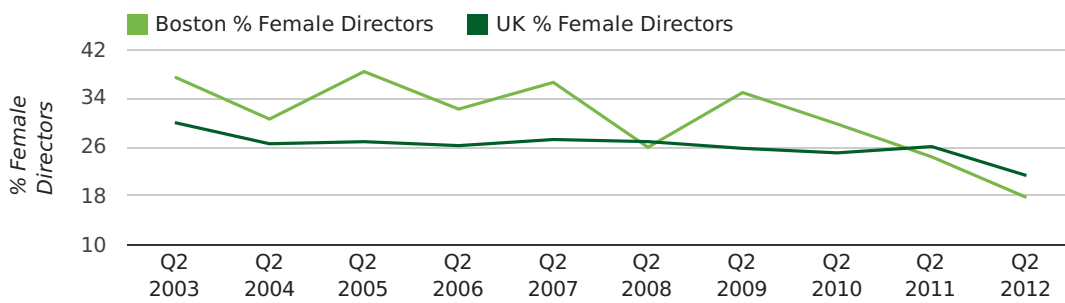


Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Boston was in 1866 when 66.7% of all directors were female.

17.7% of all director appointments in Boston in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

director gender by quarter



Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
BOSTON	3.15%	CONSULTING	5.07%
(BOSTON)	1.89%	MANAGEMENT	4.74%
LINCS	1.26%	CONSULTANCY	3.28%
MARKETING	1.26%	PROPERTY	2.35%
PROPERTY	1.05%	TRADING	2.10%
S	1.05%	DESIGN	1.89%
CAR	0.84%	ENGINEERING	1.87%
CONSULTING	0.84%	ASSOCIATES	1.82%
CARE	0.84%	CONSULTANTS	1.78%
MEDISPA	0.84%	CONSTRUCTION	1.71%
SPECIALITY	0.84%	BUSINESS	1.70%
TRANSPORT	0.84%	MEDIA	1.69%
PROPERTIES	0.84%	LONDON	1.68%
J	0.84%	J	1.57%
PRODUCE	0.84%	GLOBAL	1.51%
DRIVERS	0.63%	INVESTMENTS	1.48%
ESTATES	0.63%	IT	1.42%
MOTORS	0.63%	CARE	1.31%
IN	0.63%	PROPERTIES	1.31%
TRAINING	0.63%	M	1.26%
LABOUR	0.63%	ELECTRICAL	1.23%
CENTRE	0.63%	BUILDING	1.23%
CARS	0.63%	SECURITY	1.19%
JAMES	0.63%	S	1.18%
HAIR	0.63%	ENTERPRISES	1.17%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	118	244,457
99999 - Dormant Company	17	26,088
7487 - Other business activities	13	47,029
70229 - Management consultancy activities other than financial management	11	20,390
96090 - Other service activities not elsewhere classified	9	14,220
9305 - Other service activities	8	7,926
86230 - Dental practice activities	7	1,834
49410 - Freight transport by road	7	2,912
4521 - General construction & civil engineering	6	4,644
68320 - Management of real estate on a fee or contract basis	6	3,365
9999 - Dormant Company	6	16,469
74990 - Non-trading company	5	9,706
68100 - Buying and selling of own real estate	5	3,143
8514 - Other human health activities	5	2,277
82990 - Other business support service activities not elsewhere classified	4	35,447
7414 - Business & management consultancy	4	10,978
85200 - Primary education	4	539
86900 - Other human health activities	4	5,222
78200 - Temporary employment agency activities	4	1,219
43220 - Plumbing, heat and air-conditioning installation	4	2,716