

# Brentwood

q1 2012 business confidence report



## headlines

- January 2012 saw a new record in company registrations in Brentwood when compared to any previous January.

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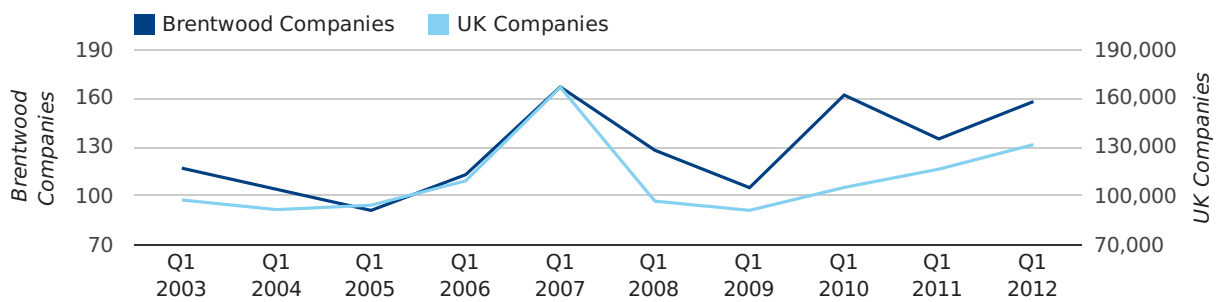
### Quarterly Data (Q1 Jan-Mar 2012)

A total of 158 companies were registered in Brentwood during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 17.0% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	BRENTWOOD	UK
2012	158	131,491
2011	135	116,391
% CHANGE	17.0%	13.0%
RECORD YEAR	2007 (167)	2007 (166,814)

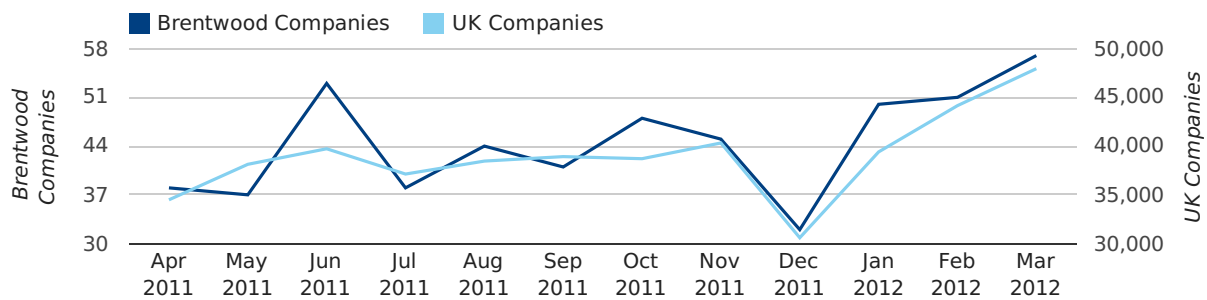
### new companies by quarter



### Monthly Data (Jan, Feb & Mar 2012)

January 2012 saw a new record in company registrations in Brentwood when compared to any previous January.

### new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	50	51	57
NEW COMPANIES IN 2011	42	48	45
% CHANGE	19.0%	6.3%	26.7%
RECORD YEAR	2012 (50)	2010 (51)	2007 (81)

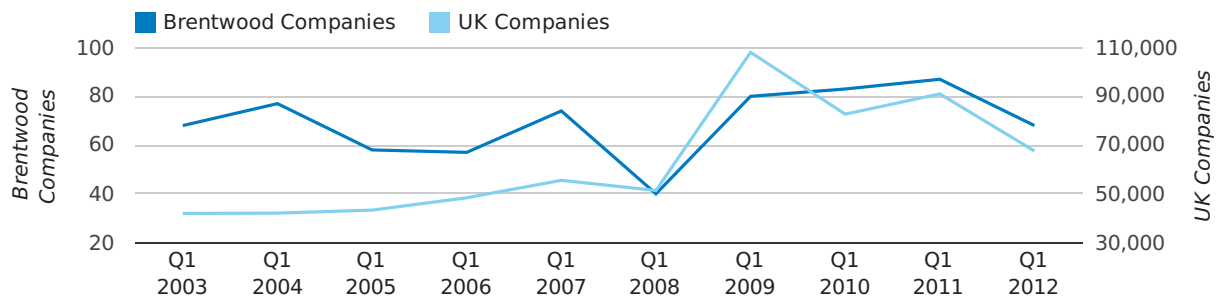
### Quarterly Data (Q1 Jan-Mar 2012)

A total of 68 companies were dissolved in Brentwood during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 21.8% versus the same period last year (Q1 2011). This figure compares poorly to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

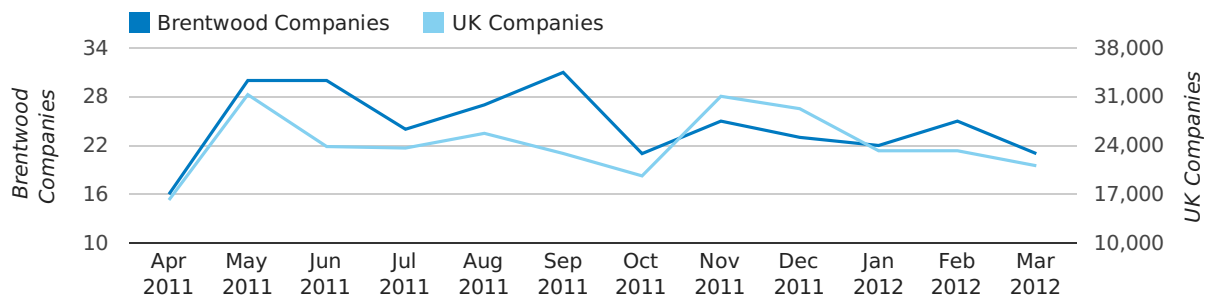
FIRST QUARTER (JAN 2012 - MAR 2012)	BRENTWOOD	UK
2012	68	67,576
2011	87	90,986
% CHANGE	-21.8%	-25.7%
RECORD YEAR	2011 (87)	2009 (108,060)

### dissolved companies by quarter



### Monthly Data (Jan, Feb & Mar 2012)

#### dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	22	25	21
CLOSED COMPANIES IN 2011	34	25	28
% CHANGE	-35.3%	0.0%	-25%
RECORD YEAR	2011 (34)	2000 (30)	2009 (56)

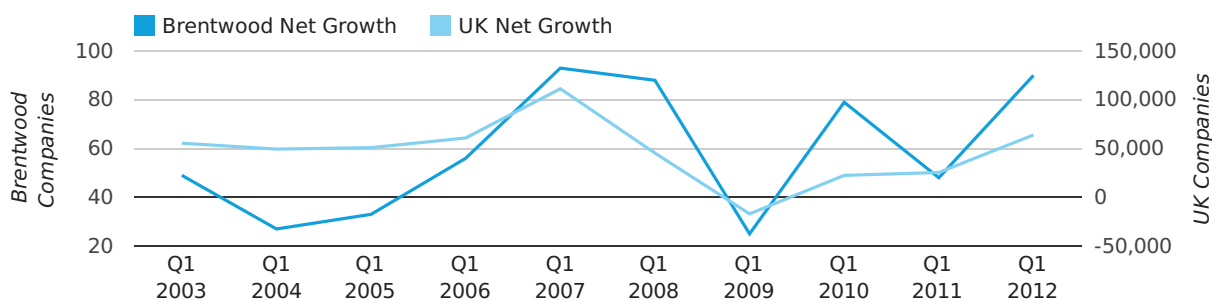
### Quarterly Data (Q1 Jan-Mar 2012)

Net company growth for Brentwood during the first quarter of 2012 (Jan 2012 - Mar 2012) was 90 companies.

This represents an increase of 87.5% on the same period last year.

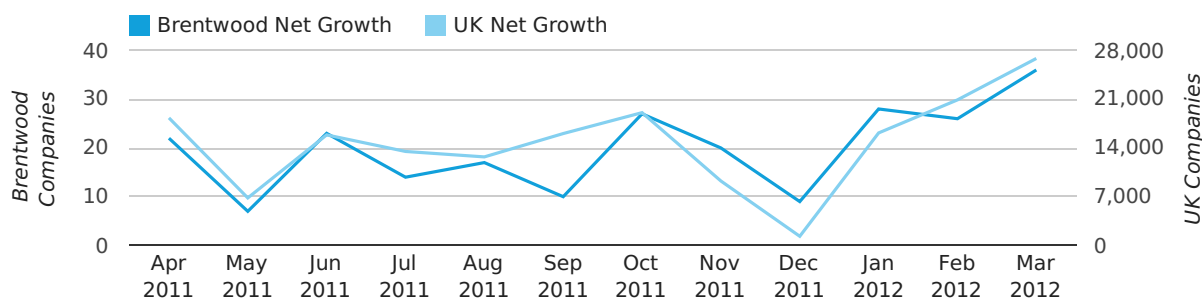
FIRST QUARTER (JAN 2012 - MAR 2012)	BRENTWOOD	UK
2012	90	63,915
2011	48	25,405
% CHANGE	87.5%	151.6%
RECORD YEAR	2007 (93)	2007 (111,282)

### net growth by quarter



### Monthly Data (Jan, Feb & Mar 2012)

### net growth by month



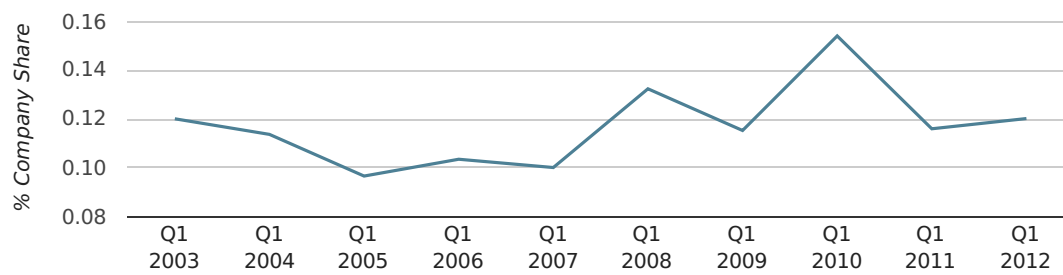
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	28	26	36
NET GROWTH IN 2011	8	23	17
% CHANGE	250.0%	13.0%	111.8%
RECORD YEAR	2009 (29)	2007 (33)	2007 (51)

### Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Brentwood formed 0.1% of all UK companies.

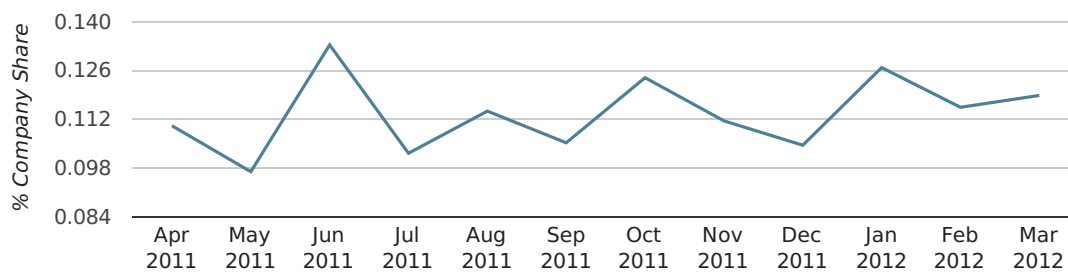
FIRST QUARTER (JAN 2012 - MAR 2012)	BRENTWOOD
2012	0.1%
2011	0.1%
2010	0.2%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1967 (0.3%)

### company share by quarter



### Monthly Data (Jan, Feb & Mar 2012)

### company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	2.1%	-9.1%	18.5%
RECORD YEAR	1967 (0.7%)	1962 (0.8%)	1961 (0.4%)

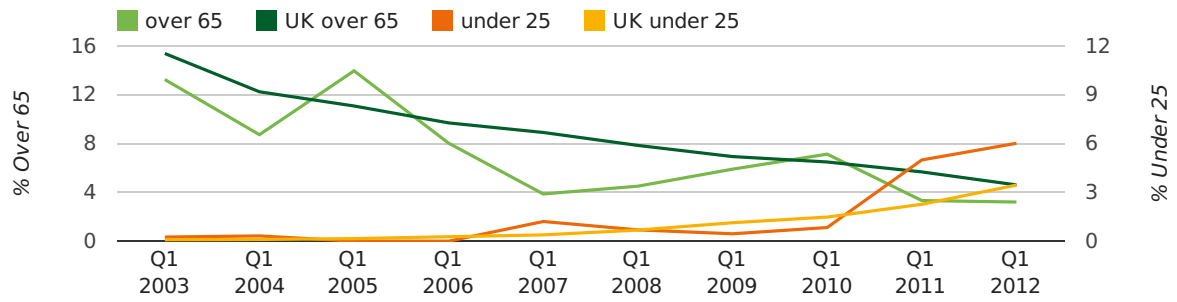
### Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 44.1.

The percentage of directors under the age of 25 was 6.0% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 3.2% compared to the UK figure of 3.5%.

#### director age by quarter

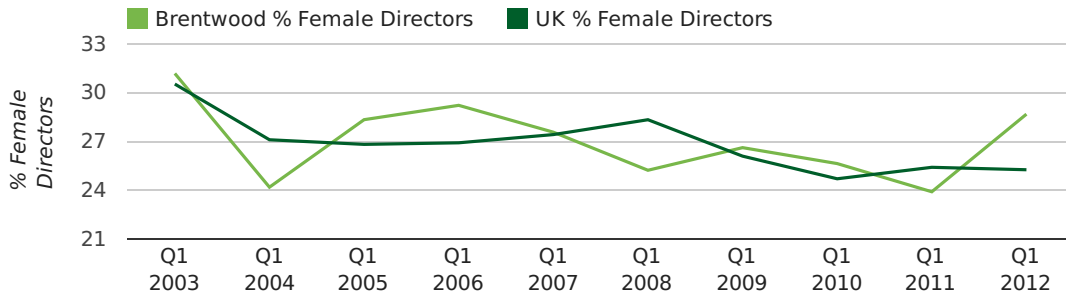


### Quarterly Data (Q1 Jan-Mar 2012)

The record first quarter for female directors in Brentwood was in 1861 when 40.0% of all directors were female.

28.7% of all director appointments in Brentwood in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

#### director gender by quarter





## Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	2.27%	CONSULTING	5.07%
CONSULTANCY	1.51%	MANAGEMENT	4.74%
MANAGEMENT	1.40%	CONSULTANCY	3.30%
BRENTWOOD	1.30%	PROPERTY	2.37%
ESSEX	0.97%	TRADING	2.07%
BUILDING	0.86%	DESIGN	1.93%
DESIGN	0.86%	ENGINEERING	1.86%
PROPERTY	0.86%	ASSOCIATES	1.84%
CONSULTANTS	0.76%	CONSULTANTS	1.79%
R	0.76%	BUSINESS	1.73%
ASSOCIATES	0.65%	MEDIA	1.72%
ENTERPRISES	0.65%	CONSTRUCTION	1.72%
(ESSEX)	0.65%	LONDON	1.66%
J	0.65%	J	1.54%
ELECTRICAL	0.54%	INVESTMENTS	1.51%
SECURITY	0.54%	GLOBAL	1.50%
CREATIVE	0.54%	IT	1.40%
CO	0.54%	CARE	1.34%
HOUSE	0.54%	PROPERTIES	1.31%
S	0.54%	ELECTRICAL	1.27%
TRAINING	0.54%	M	1.27%
CONSTRUCTION	0.54%	BUILDING	1.24%
ENERGY	0.54%	ENERGY	1.20%
ENGINEERING	0.54%	S	1.20%
CAPITAL	0.54%	ENTERPRISES	1.19%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	215	216,665
7487 - Other business activities	73	52,735
82990 - Other business support service activities not elsewhere classified	54	35,233
99999 - Dormant Company	47	25,084
70229 - Management consultancy activities other than financial management	28	19,704
9999 - Dormant Company	25	18,617
62020 - Information technology consultancy activities	18	14,303
7414 - Business & management consultancy	18	12,113
96090 - Other service activities not elsewhere classified	16	13,637
62090 - Other information technology service activities	14	8,145
74909 - Other professional, scientific and technical activities not elsewhere classified	12	9,892
47910 - Retail sale via mail order houses or via Internet	11	3,439
4521 - General construction & civil engineering	11	5,169
9305 - Other service activities	10	8,818
7499 - Non-trading company	10	9,102
43220 - Plumbing, heat and air-conditioning installation	9	2,693
43999 - Other specialised construction activities not elsewhere classified	9	3,931
69201 - Accounting and auditing activities	8	4,132
74990 - Non-trading company	8	9,729
7260 - Other computer related activities	8	7,154