

Cambridge

2012 half year business confidence report



headlines

- Q2 2012 saw a new record in company registrations in Cambridge when compared to any previous Q2.
- May 2012 saw a new record in company registrations in Cambridge when compared to any previous May.
- April 2012 saw a new record in company registrations in Cambridge when compared to any previous April.

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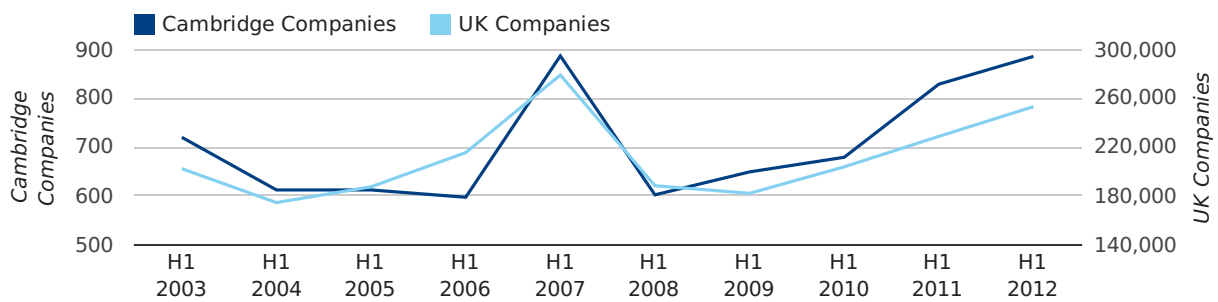
Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 886 companies were formed in Cambridge. This figure is 6.9% higher than last year, which compares badly to the UK wide figure of 10.7%.

The highest total for a first half year in Cambridge occurred in 2007 when a total of 887 were formed.

HALF YEAR (JAN-JUN)	CAMBRIDGE	UK
2012	886	253,150
2011	829	228,735
% CHANGE	6.9%	10.7%
RECORD YEAR	2007 (887)	2007 (279,097)

new companies by half year



Quarterly Data (Q2 Apr-Jun 2012)

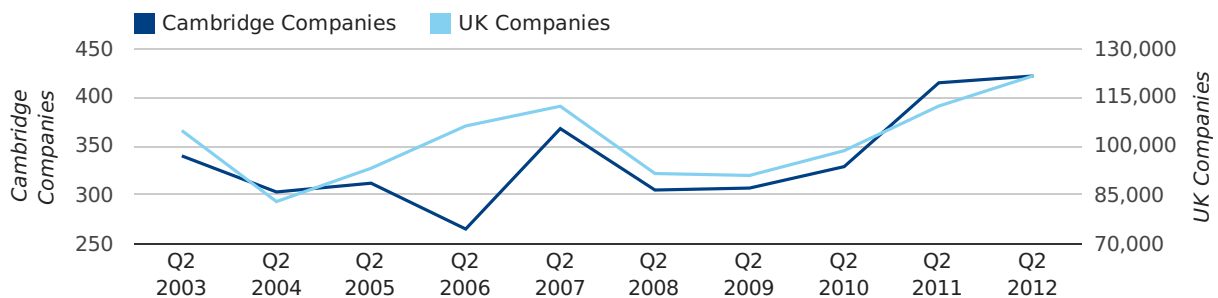
Q2 2012 saw a new record in company registrations in Cambridge when compared to any previous Q2.

A total of 422 companies were registered in Cambridge during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 1.7% versus the same period last year (Q2 2011). This figure compares badly to the UK as a whole, which saw an increase of 8.3% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	CAMBRIDGE	UK
2012	422	121,659
2011	415	112,344
% CHANGE	1.7%	8.3%
RECORD YEAR	2012 (422)	2012 (121,659)

new companies by quarter

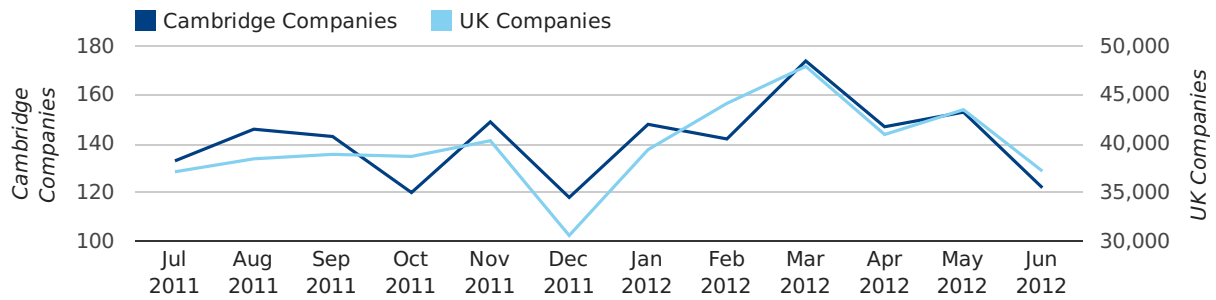


Monthly Data (Apr, May & Jun 2012)

May 2012 saw a new record in company registrations in Cambridge when compared to any previous May.

April 2012 saw a new record in company registrations in Cambridge when compared to any previous April.

new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2012	147	153	122
NEW COMPANIES IN 2011	134	148	133
% CHANGE	9.7%	3.4%	-8.3%
RECORD YEAR	2012 (147)	2012 (153)	2011 (133)

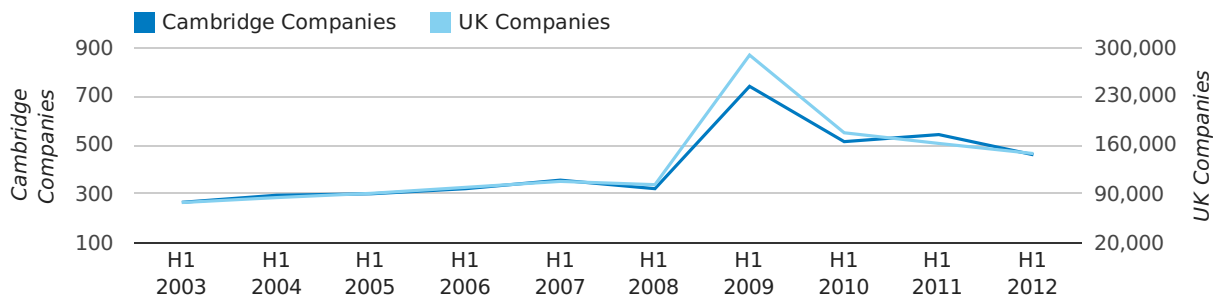
Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 460 companies were dissolved in Cambridge. This figure is 15.3% lower than last year, which compares well to the UK wide change of -8.9%.

The highest total for a first half year in Cambridge occurred in 2009 when a total of 741 were closed.

HALF YEAR (JAN-JUN)	CAMBRIDGE	UK
2012	460	147,793
2011	543	162,310
% CHANGE	-15.3%	-8.9%
RECORD YEAR	2009 (741)	2009 (289,236)

dissolved companies by half year



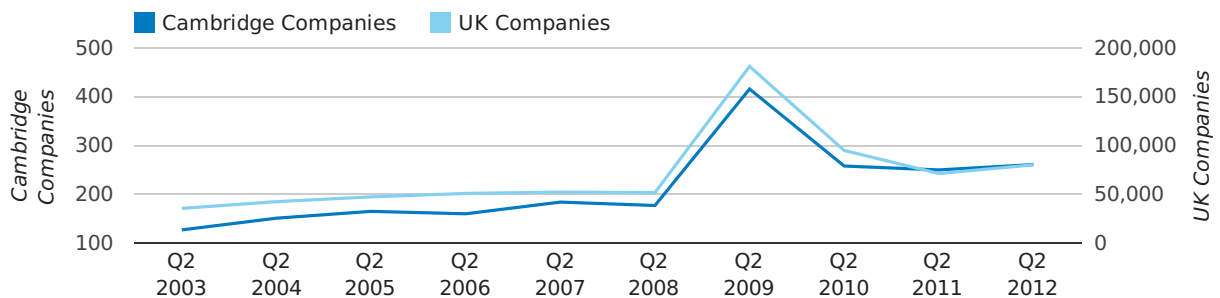
Quarterly Data (Q2 Apr-Jun 2012)

A total of 261 companies were dissolved in Cambridge during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 4.4% versus the same period last year (Q2 2011). This figure compares well to the UK as a whole, which saw an increase of 12.5% against the same period last year.

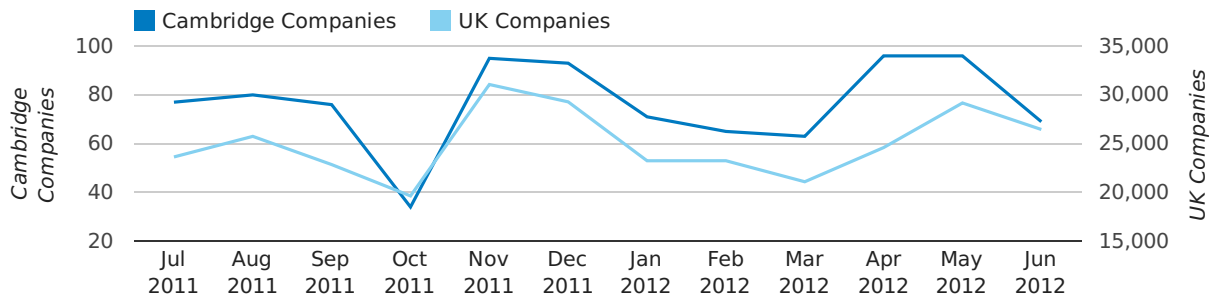
SECOND QUARTER (APR 2012 - JUN 2012)	CAMBRIDGE	UK
2012	261	80,217
2011	250	71,324
% CHANGE	4.4%	12.5%
RECORD YEAR	2009 (416)	2009 (181,176)

dissolved companies by quarter



Monthly Data (Apr, May & Jun 2012)

dissolved companies by month



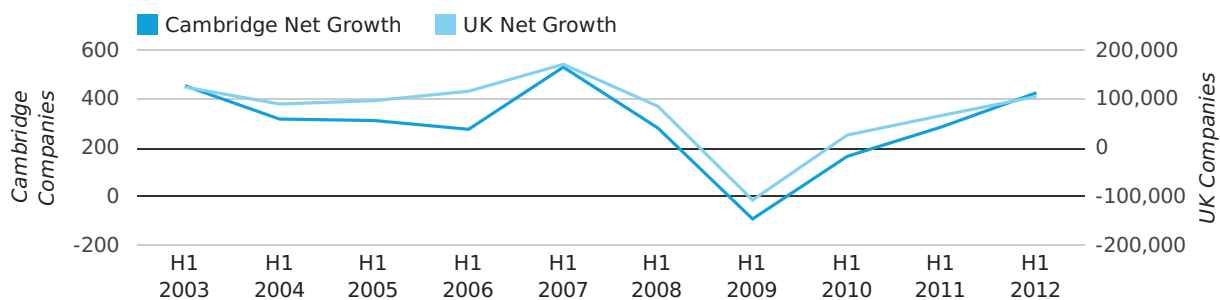
	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2012	96	96	69
CLOSED COMPANIES IN 2011	50	119	81
% CHANGE	92.0%	-19.3%	-15%
RECORD YEAR	2009 (117)	2009 (191)	2009 (108)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 the company register for Cambridge increased by 426 companies. This figure is 49.0% higher than last year, which compares badly to a UK increase of 58.6%.

HALF YEAR (JAN-JUN)	CAMBRIDGE	UK
2012	426	105,357
2011	286	66,425
% CHANGE	49.0%	58.6%
RECORD YEAR	2007 (531)	2007 (171,296)

net growth by half year



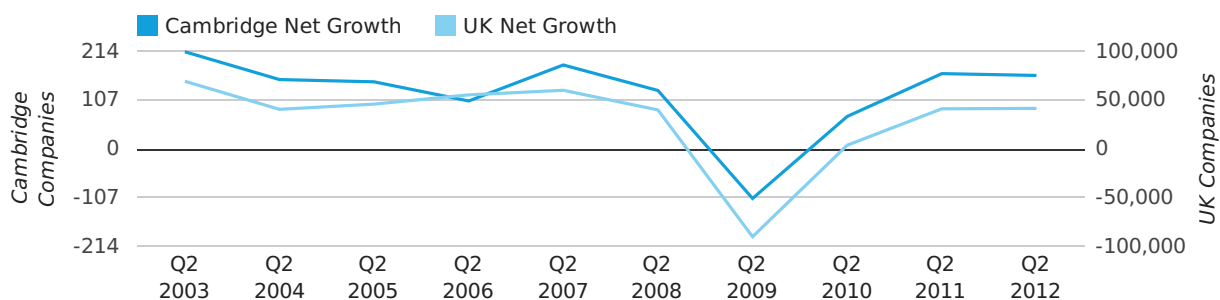
Quarterly Data (Q2 Apr-Jun 2012)

Net company growth for Cambridge during the second quarter of 2012 (Apr 2012 - Jun 2012) was 161 companies.

This represents a decrease of 2.4% on the same period last year.

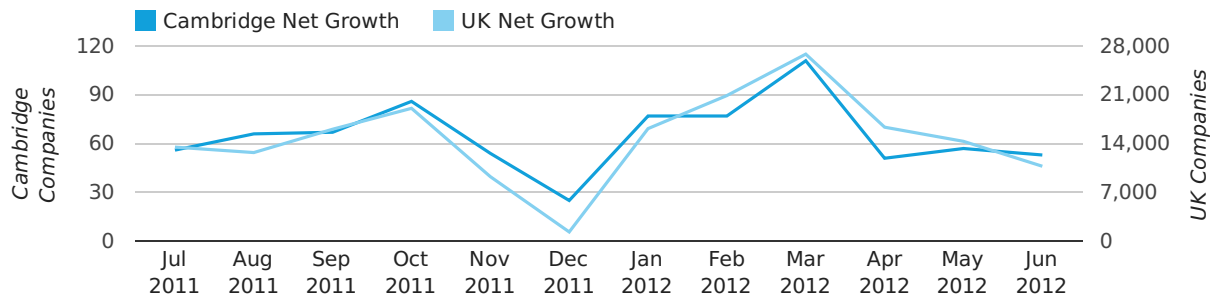
SECOND QUARTER (APR 2012 - JUN 2012)	CAMBRIDGE	UK
2012	161	41,442
2011	165	41,020
% CHANGE	-2.4%	1.0%
RECORD YEAR	2002 (218)	2003 (69,274)

net growth by quarter



Monthly Data (Apr, May & Jun 2012)

net growth by month



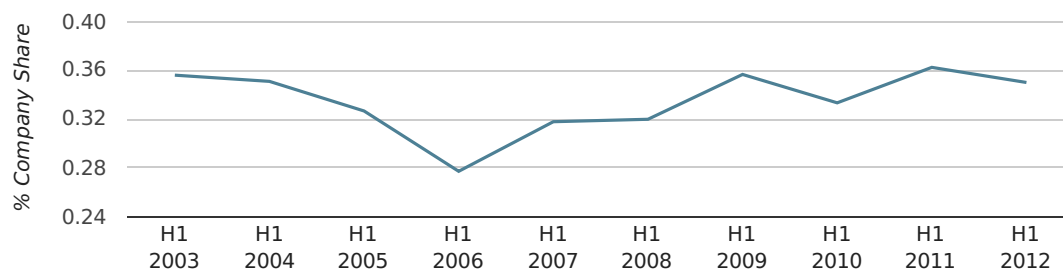
	APRIL	MAY	JUNE
NET GROWTH IN 2012	51	57	53
NET GROWTH IN 2011	84	29	52
% CHANGE	-39.3%	96.6%	1.9%
RECORD YEAR	2011 (84)	2003 (86)	2008 (75)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 Cambridge formed 0.4% of all UK companies. This is the same as the 2011 figure of 0.4%.

HALF YEAR (JAN-JUN)	CAMBRIDGE
2012	0.4%
2011	0.4%
2010	0.3%
2009	0.4%
2008	0.3%
RECORD YEAR (SINCE 1960)	1968 (0.5%)

company share by half year

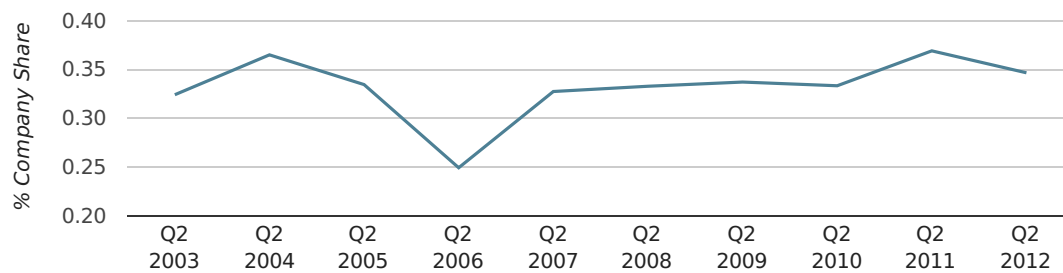


Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Cambridge formed 0.3% of all UK companies.

SECOND QUARTER (APR 2012 - JUN 2012)	CAMBRIDGE
2012	0.3%
2011	0.4%
2010	0.3%
2009	0.3%
2008	0.3%
RECORD YEAR (SINCE 1960)	1960 (0.8%)

company share by quarter



Monthly Data (Apr, May & Jun 2012)

company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2012	0.4%	0.4%	0.3%
UK FORMATION SHARE IN 2011	0.4%	0.4%	0.3%
% CHANGE	-7.6%	-9.4%	-2.1%
RECORD YEAR	1982 (0.9%)	1960 (1.3%)	1976 (0.6%)

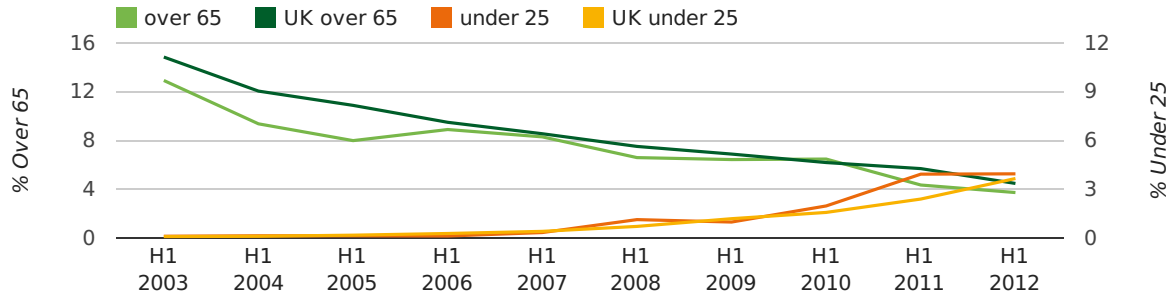
Half Year Data (Jan-Jun 2012)

The average age of a director in the first half of 2012 was 43.6.

The percentage of directors under the age of 25 was 4.0% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 3.7% compared to the UK figure of 3.4%.

director age by half year



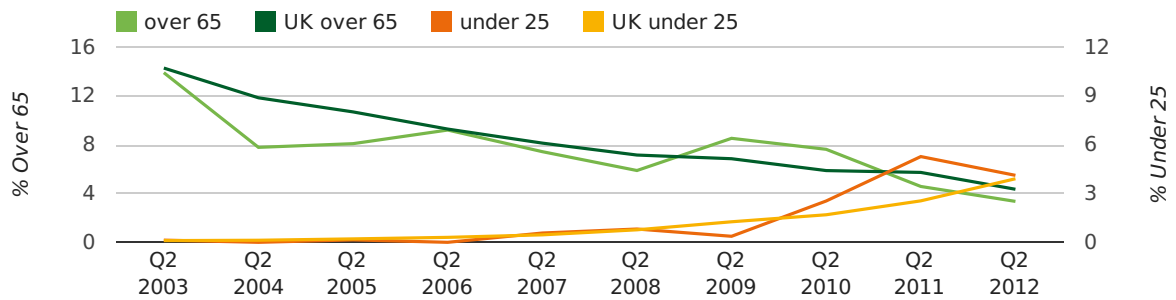
Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 43.1.

The percentage of directors under the age of 25 was 4.1% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 3.4% compared to the UK figure of 3.3%.

director age by quarter

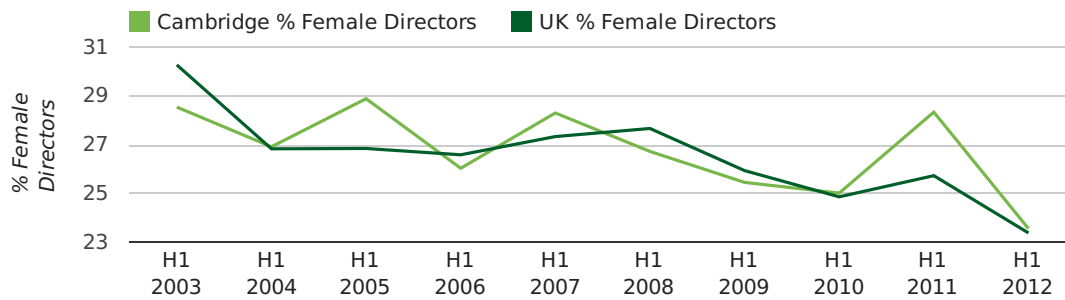


Half Year Data (Jan-Jun 2012)

The record first half year for female directors in Cambridge was 1861 when 40.0% of all directors were female.

23.6% of all director appointments in Cambridge in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

director gender by half year

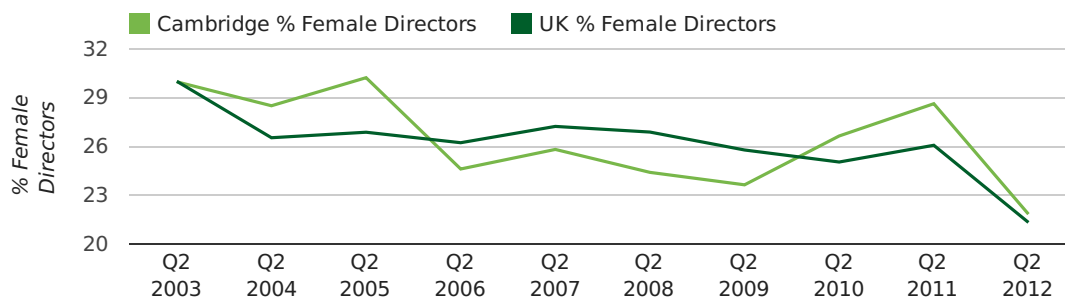


Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Cambridge was in 1866 when 66.7% of all directors were female.

21.8% of all director appointments in Cambridge in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

director gender by quarter



Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CAMBRIDGE	5.22%	CONSULTING	5.07%
CONSULTING	2.43%	MANAGEMENT	4.74%
(CAMBRIDGE)	1.52%	CONSULTANCY	3.28%
CONSULTANCY	1.48%	PROPERTY	2.35%
MANAGEMENT	1.44%	TRADING	2.10%
ASSOCIATES	0.78%	DESIGN	1.89%
BUSINESS	0.74%	ENGINEERING	1.87%
CONSULTANTS	0.74%	ASSOCIATES	1.82%
DESIGN	0.66%	CONSULTANTS	1.78%
CONSTRUCTION	0.66%	CONSTRUCTION	1.71%
ENGINEERING	0.66%	BUSINESS	1.70%
INTERNATIONAL	0.66%	MEDIA	1.69%
PROPERTY	0.66%	LONDON	1.68%
GLOBAL	0.62%	J	1.57%
DEVELOPMENTS	0.58%	GLOBAL	1.51%
IT	0.58%	INVESTMENTS	1.48%
TRADING	0.53%	IT	1.42%
EDUCATION	0.53%	CARE	1.31%
FOR	0.53%	PROPERTIES	1.31%
TECHNOLOGIES	0.49%	M	1.26%
SCHOOL	0.49%	ELECTRICAL	1.23%
CENTRE	0.45%	BUILDING	1.23%
TRAINING	0.45%	SECURITY	1.19%
PLUMBING	0.41%	S	1.18%
HEALTH	0.41%	ENTERPRISES	1.17%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	672	244,457
7487 - Other business activities	120	47,029
70229 - Management consultancy activities other than financial management	92	20,390
62020 - Information technology consultancy activities	78	15,280
82990 - Other business support service activities not elsewhere classified	72	35,447
99999 - Dormant Company	66	26,088
7414 - Business & management consultancy	65	10,978
74909 - Other professional, scientific and technical activities not elsewhere classified	48	10,271
9999 - Dormant Company	44	16,469
7222 - Other software consultancy and supply	43	6,356
62090 - Other information technology service activities	39	8,258
62012 - Business and domestic software development	38	4,742
74990 - Non-trading company	37	9,706
96090 - Other service activities not elsewhere classified	35	14,220
7260 - Other computer related activities	31	6,456
9305 - Other service activities	27	7,926
72190 - Other research and experimental development on natural sciences and engineering	25	701
86900 - Other human health activities	24	5,222
7310 - R & D on nat sciences & engineering	24	629
7499 - Non-trading company	23	8,023