Canterbury

2011 annual business confidence report



headlines

- 2011 was a record year for company registrations in Canterbury when compared to any year in history.
- The second half of 2011 saw a new record in company registrations in Canterbury when compared to any previous second half year.
- The second half of 2011 was a record second half year for company registrations in Canterbury when compared to any half year in history.
- Q4 2011 saw a new record in company registrations in Canterbury when compared to any previous Q4.
- December 2011 saw a new record in company registrations in Canterbury when compared to any previous December.
- December 2011 saw a new record in company closures in Canterbury when compared to any previous December.

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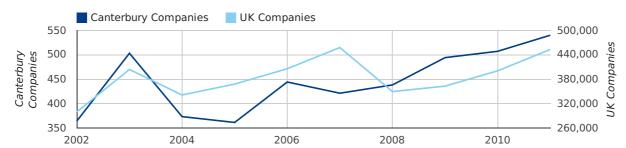
new compa	any registrations
closed com	panies (dissolved)
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2011 was a record year for company registrations in Canterbury when compared to any year in history.

A total of 540 companies were formed in Canterbury in 2011. This total is 6.5% higher than in 2010 and compares equally to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	CANTERBURY	UK
2011	540	452,870
2010	507	400,358
2009	494	362,675
2008	438	349,203
2007	421	457,649
RECORD YEAR	2011 (540)	2007 (457,649)

new companies by year



Half Year Data (Jul-Dec 2011)

The second half of 2011 saw a new record in company registrations in Canterbury when compared to any previous second half year.

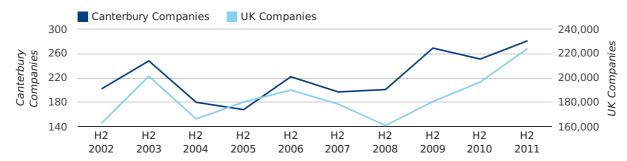
The second half of 2011 was a record second half year for company registrations in Canterbury when compared to any half year in history.

In the second half of 2011 a total of 281 companies were formed in Canterbury. This figure is 12.0% higher than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Canterbury occurred in 2011 when a total of 281 were formed.

HALF YEAR (JUL-DEC)	CANTERBURY	UK
2011	281	224,135
2010	251	196,609
% CHANGE	12.0%	14.0%
RECORD YEAR	2011 (281)	2011 (224,135)

new companies by half year



Quarterly Data (Q4 Oct-Dec 2011)

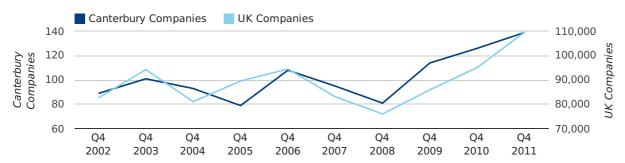
Q4 2011 saw a new record in company registrations in Canterbury when compared to any previous Q4.

A total of 139 companies were registered in Canterbury during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 10.3% versus the same period last year (Q4 2010). This figure compares badly to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	CANTERBURY	UK
2011	139	109,623
2010	126	95,117
% CHANGE	10.3%	15.3%
RECORD YEAR	2011 (139)	2011 (109,623)

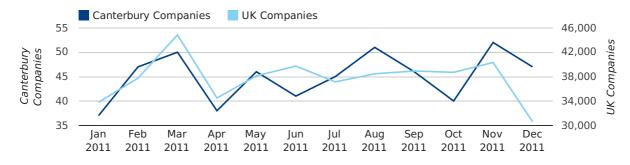
new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company registrations in Canterbury when compared to any previous December.

new companies by month

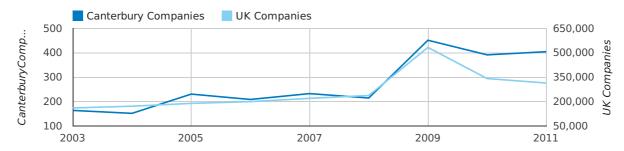


	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	40	52	47
NEW COMPANIES IN 2010	40	60	26
% CHANGE	0.0%	-13.3%	80.8%
RECORD YEAR	2006 (46)	2010 (60)	2011 (47)

A total of 405 companies were dissolved in Canterbury in 2011. This total is 3.3% higher than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	CANTERBURY	UK
2011	405	314,523
2010	392	342,232
2009	452	533,773
2008	215	237,901
2007	233	220,295
RECORD YEAR	2009 (452)	2009 (533,773)

dissolved companies by year



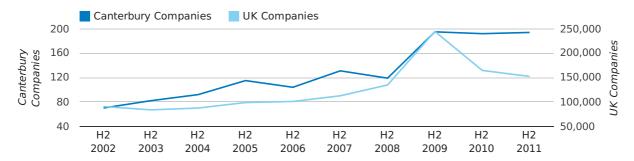
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 194 companies were dissolved in Canterbury. This figure is 1.0% higher than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Canterbury occurred in 2009 when a total of 195 were closed.

HALF YEAR (JUL-DEC)	CANTERBURY	UK
2011	194	152,213
2010	192	164,601
% CHANGE	1.0%	-7.5%
RECORD YEAR	2009 (195)	2009 (244,537)

dissolved companies by half year

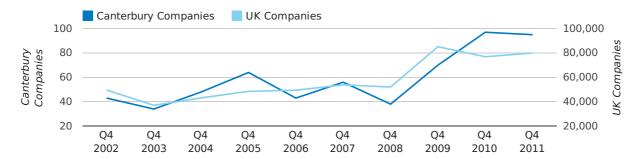


A total of 95 companies were dissolved in Canterbury during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a decrease of 2.1% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	CANTERBURY	UK
2011	95	79,983
2010	97	76,896
% CHANGE	-2.1%	4.0%
RECORD YEAR	2010 (97)	2009 (85,136)

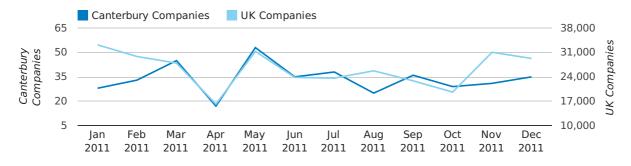
dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company closures in Canterbury when compared to any previous December.

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	29	31	35
CLOSED COMPANIES IN 2010	38	45	14
% CHANGE	-23.7%	-31.1%	150%
RECORD YEAR	2010 (38)	2010 (45)	2011 (35)

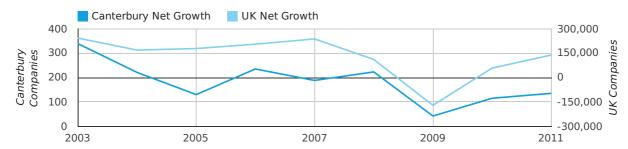
A total of 135 companies were added to the company register for Canterbury in 2011. This number represents growth of 26.6% which compares unfavourably to the UK figure of 34.6%.

This number is 20 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2003 when the Canterbury company register grew by 339 companies.

YEAR	CANTERBURY	UK
2011	135	138,347
2010	115	58,126
2009	42	-171,098
2008	223	111,302
2007	188	237,354
RECORD YEAR	2003 (339)	2003 (242,543)

net growth by year

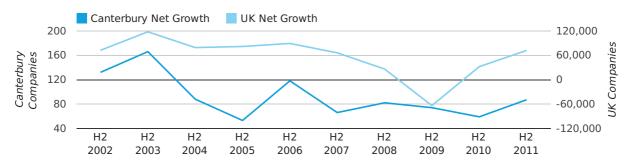


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Canterbury increased by 87 companies. This figure is 47.5% higher than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	CANTERBURY	UK
2011	87	71,922
2010	59	32,008
% CHANGE	47.5%	124.7%
RECORD YEAR	2003 (166)	2003 (117,772)

net growth by half year

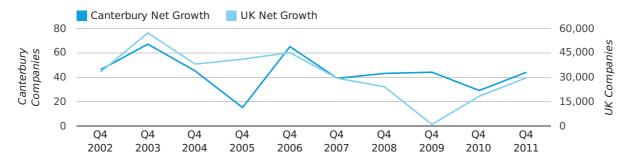


Net company growth for Canterbury during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 44 companies.

This represents an increase of 51.7% on the same period last year.

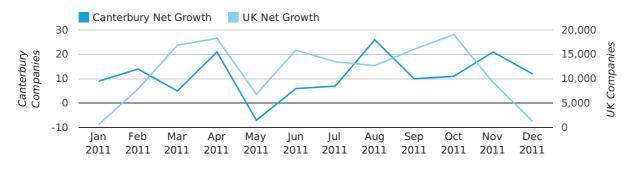
FOURTH QUARTER (OCT 2011 - DEC 2011)	CANTERBURY	UK
2011	44	29,640
2010	29	18,221
% CHANGE	51.7%	62.7%
RECORD YEAR	2003 (67)	2003 (57,175)

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

net growth by month

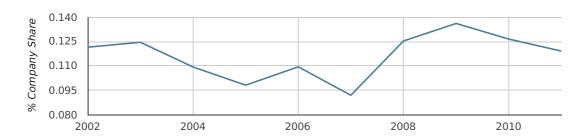


	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	11	21	12
NET GROWTH IN 2010	2	15	12
% CHANGE	450.0%	40.0%	0.0%
RECORD YEAR	2009 (30)	2003 (25)	2002 (19)

In 2011 Canterbury formed 0.1% of all UK companies. This is no change on 2010 when Canterbury was responsible for 0.1% of all UK companies.

YEAR	CANTERBURY
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1974 (0.2%)

company share by year

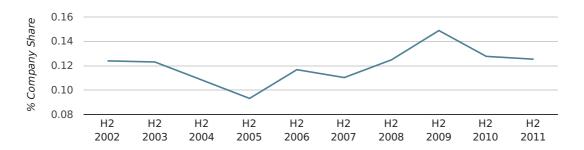


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Canterbury formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JUL-DEC)	CANTERBURY
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1961 (0.3%)

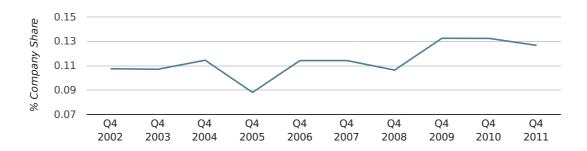
company share by half year



In the fourth quarter of 2011, Canterbury formed 0.1% of all UK companies.

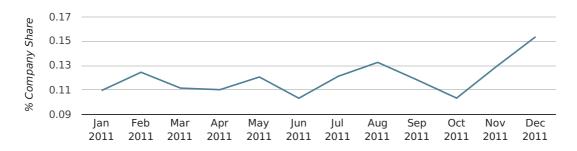
FOURTH QUARTER (OCT 2011 - DEC 2011)	CANTERBURY
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1960 (0.2%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



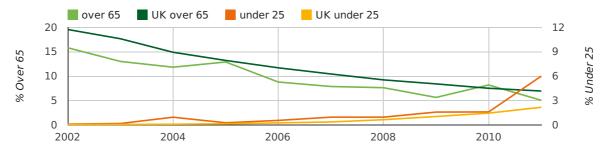
	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.2%
UK FORMATION SHARE IN 2010	0.1%	0.2%	0.1%
% CHANGE	-13.1%	-26.2%	60.3%
RECORD YEAR	1965 (0.4%)	1966 (0.5%)	1960 (0.5%)

The average age of a director in 2011 was 44.3.

The percentage of directors under the age of 25 was 6.0% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 5.1% compared to the UK figure of 4.2%.

director age by year



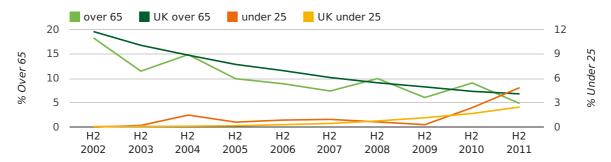
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 45.4.

The percentage of directors under the age of 25 was 4.9% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 4.9% compared to the UK figure of 4.1%.

director age by half year

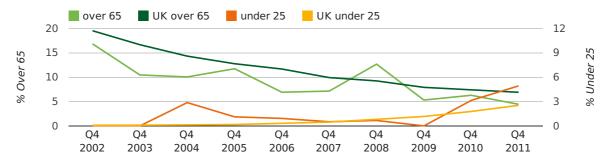


The average age of a director in the fourth quarter of 2011 was 45.2.

The percentage of directors under the age of 25 was 4.9% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 4.4% compared to the UK figure of 4.1%.

director age by quarter



The record year for female directors in Canterbury was 1857 when 36.4% of all directors were female.

The percentage of female directors in Canterbury in 2011 was 32.0%. The average for the UK during this time was 28.6%

director gender by year

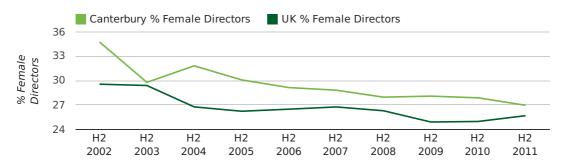


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Canterbury was 1860 when 42.9% of all directors were female.

27.0% of all director appointments in Canterbury in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

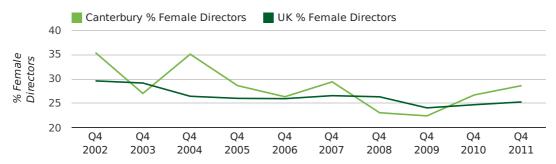


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The record fourth quarter for female directors in Canterbury was in 1977 when 31.1% of all directors were female.

28.6% of all director appointments in Canterbury in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



naming trends $ext{duport}\, arphi$

Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CANTERBURY	1.47%	CONSULTING	5.07%
MANAGEMENT	1.37%	MANAGEMENT	4.74%
CONSULTING	1.37%	CONSULTANCY	3.26%
KENT	1.16%	PROPERTY	2.37%
DESIGN	0.74%	TRADING	2.07%
PROPERTY	0.63%	DESIGN	1.92%
CONSULTANCY	0.63%	ASSOCIATES	1.86%
PROPERTIES	0.63%	ENGINEERING	1.78%
INTERNATIONAL	0.53%	BUSINESS	1.78%
BUSINESS	0.53%	CONSULTANTS	1.76%
MEDIA	0.42%	CONSTRUCTION	1.73%
MAINTENANCE	0.42%	MEDIA	1.71%
DEVELOPMENTS	0.42%	LONDON	1.63%
TRADING	0.42%	J	1.51%
-	0.42%	INVESTMENTS	1.48%
MARKETING	0.42%	GLOBAL	1.46%
CONSTRUCTION	0.42%	IT	1.41%
DEVELOPMENT	0.42%	CARE	1.39%
HOME	0.42%	PROPERTIES	1.29%
SOUTH	0.42%	ELECTRICAL	1.29%
Р	0.42%	M	1.27%
(KENT)	0.42%	BUILDING	1.26%
ELECTRICAL	0.42%	ENERGY	1.25%
NEW	0.32%	S	1.20%
EAST)	0.32%	ENTERPRISES	1.20%

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Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	290	205,525
7487 - Other business activities	76	57,052
82990 - Other business support service activities not elsewhere classified	52	32,483
70229 - Management consultancy activities other than financial management	26	17,765
7414 - Business & management consultancy	23	13,034
99999 - Dormant Company	22	21,846
9999 - Dormant Company	20	20,199
74990 - Non-trading company	15	8,929
41100 - Development of building projects	11	4,331
62020 - Information technology consultancy activities	10	12,072
74909 - Other professional, scientific and technical activities not elsewhere classified	10	8,671
68209 - Other letting and operating of own or leased real estate	9	4,082
96090 - Other service activities not elsewhere classified	9	11,768
62012 - Business and domestic software development	8	3,714
9305 - Other service activities	8	9,492
4521 - General construction & civil engineering	8	5,558
5530 - Restaurants	7	5,013
5248 - Other retail specialised stores	7	1,968
4534 - Other building installation	7	2,091
47990 - Other retail sale not in stores, stalls or markets	7	2,699