

Canterbury

q1 2012 business confidence report



headlines

- Q1 2012 saw a new record in company registrations in Canterbury when compared to any previous Q1.
- January 2012 saw a new record in company registrations in Canterbury when compared to any previous January.

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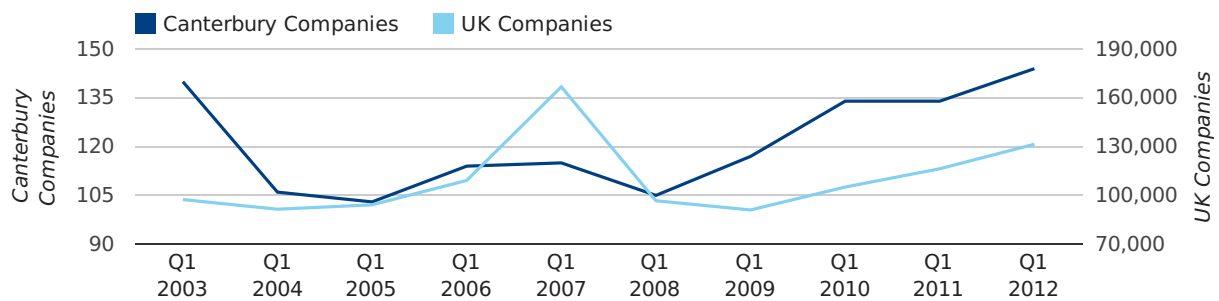
Q1 2012 saw a new record in company registrations in Canterbury when compared to any previous Q1.

A total of 144 companies were registered in Canterbury during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 7.5% versus the same period last year (Q1 2011). This figure compares equally to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	CANTERBURY	UK
2012	144	131,491
2011	134	116,391
% CHANGE	7.5%	13.0%
RECORD YEAR	2012 (144)	2007 (166,814)

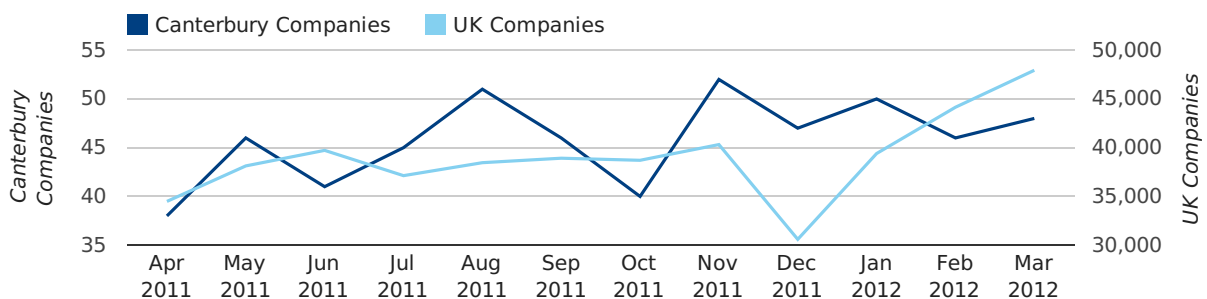
new companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

January 2012 saw a new record in company registrations in Canterbury when compared to any previous January.

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	50	46	48
NEW COMPANIES IN 2011	37	47	50
% CHANGE	35.1%	-2.1%	-4.0%
RECORD YEAR	2012 (50)	2011 (47)	2010 (61)

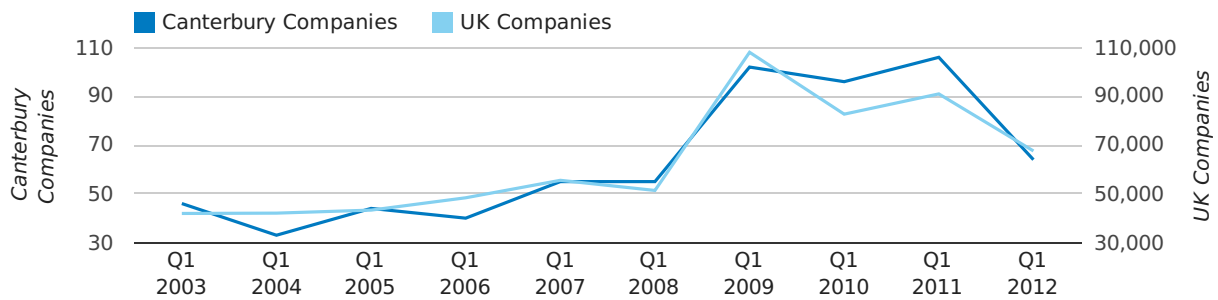
Quarterly Data (Q1 Jan-Mar 2012)

A total of 64 companies were dissolved in Canterbury during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 39.6% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

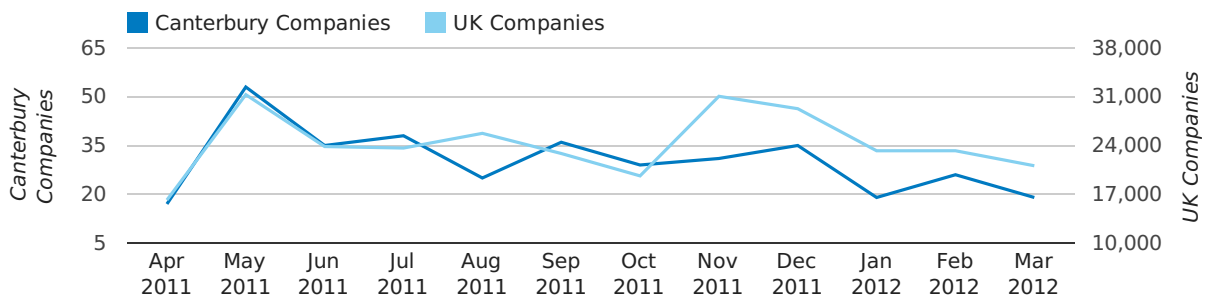
FIRST QUARTER (JAN 2012 - MAR 2012)	CANTERBURY	UK
2012	64	67,576
2011	106	90,986
% CHANGE	-39.6%	-25.7%
RECORD YEAR	2011 (106)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	19	26	19
CLOSED COMPANIES IN 2011	28	33	45
% CHANGE	-32.1%	-21.2%	-58%
RECORD YEAR	2011 (28)	2010 (35)	2009 (75)

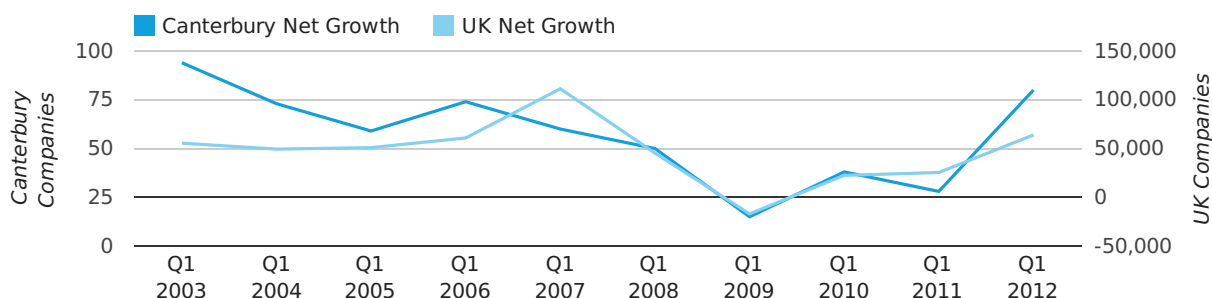
Quarterly Data (Q1 Jan-Mar 2012)

Net company growth for Canterbury during the first quarter of 2012 (Jan 2012 - Mar 2012) was 80 companies.

This represents an increase of 185.7% on the same period last year.

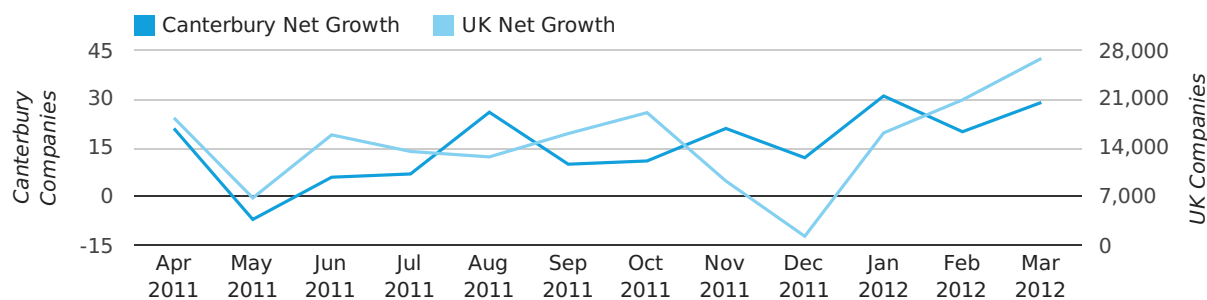
FIRST QUARTER (JAN 2012 - MAR 2012)	CANTERBURY	UK
2012	80	63,915
2011	28	25,405
% CHANGE	185.7%	151.6%
RECORD YEAR	2003 (94)	2007 (111,282)

net growth by quarter



Monthly Data (Jan, Feb & Mar 2012)

net growth by month



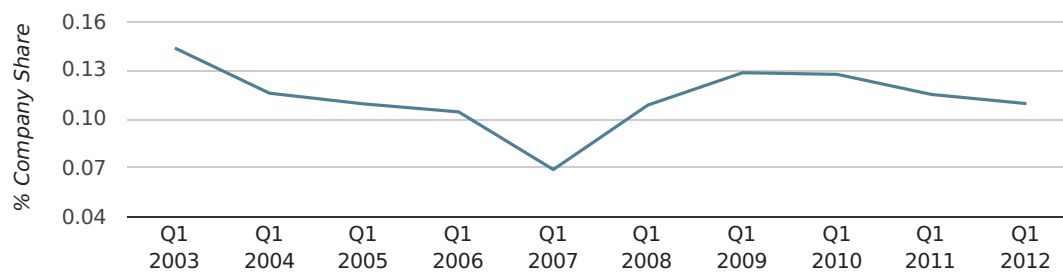
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	31	20	29
NET GROWTH IN 2011	9	14	5
% CHANGE	244.4%	42.9%	480.0%
RECORD YEAR	2003 (35)	2006 (29)	2008 (43)

Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Canterbury formed 0.1% of all UK companies.

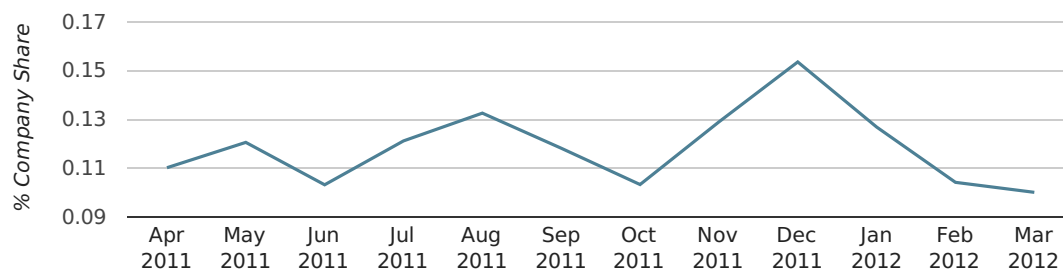
FIRST QUARTER (JAN 2012 - MAR 2012)	CANTERBURY
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1960 (0.3%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	15.9%	-16.3%	-10.2%
RECORD YEAR	1960 (0.4%)	1962 (0.8%)	1972 (0.4%)

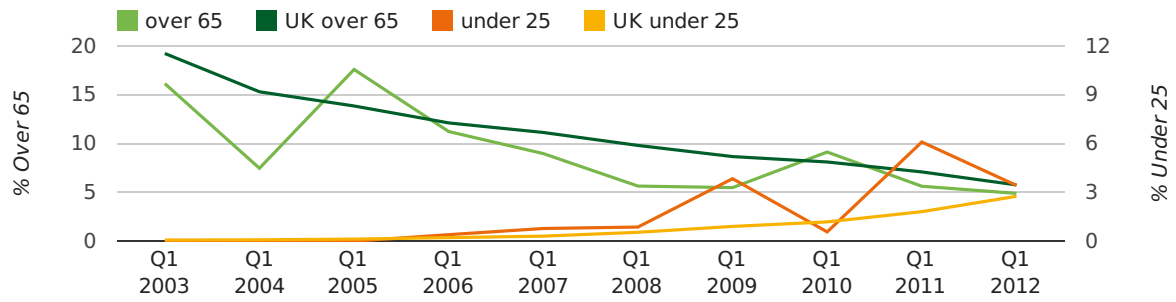
Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 44.9.

The percentage of directors under the age of 25 was 3.4% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 4.9% compared to the UK figure of 3.5%.

director age by quarter

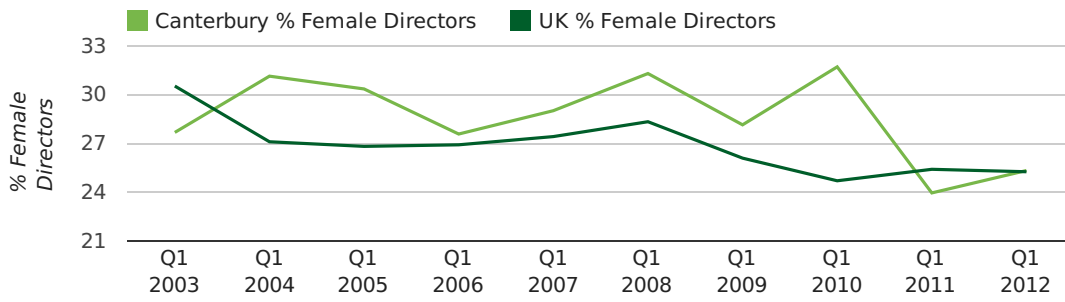


Quarterly Data (Q1 Jan-Mar 2012)

The record first quarter for female directors in Canterbury was in 1861 when 40.0% of all directors were female.

25.3% of all director appointments in Canterbury in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	1.75%	CONSULTING	5.07%
MANAGEMENT	1.44%	MANAGEMENT	4.74%
CANTERBURY	1.44%	CONSULTANCY	3.30%
NEW	0.62%	PROPERTY	2.37%
PROPERTIES	0.62%	TRADING	2.07%
CONSULTANCY	0.62%	DESIGN	1.93%
KENT	0.62%	ENGINEERING	1.86%
VENTURES	0.62%	ASSOCIATES	1.84%
HOME	0.51%	CONSULTANTS	1.79%
DESIGN	0.51%	BUSINESS	1.73%
INTERNATIONAL	0.51%	MEDIA	1.72%
ETHOS	0.51%	CONSTRUCTION	1.72%
TRADING	0.51%	LONDON	1.66%
ENERGY	0.41%	J	1.54%
-	0.41%	INVESTMENTS	1.51%
P	0.41%	GLOBAL	1.50%
ELECTRICAL	0.41%	IT	1.40%
REGULATORY	0.41%	CARE	1.34%
DEVELOPMENT	0.41%	PROPERTIES	1.31%
GO	0.41%	ELECTRICAL	1.27%
(KENT)	0.41%	M	1.27%
SCHOOL	0.41%	BUILDING	1.24%
COURT	0.41%	ENERGY	1.20%
CONSTRUCTION	0.41%	S	1.20%
ENGINEERING	0.41%	ENTERPRISES	1.19%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	291	216,665
7487 - Other business activities	69	52,735
82990 - Other business support service activities not elsewhere classified	48	35,233
70229 - Management consultancy activities other than financial management	31	19,704
99999 - Dormant Company	25	25,084
7414 - Business & management consultancy	22	12,113
9999 - Dormant Company	19	18,617
74990 - Non-trading company	15	9,729
62020 - Information technology consultancy activities	14	14,303
74909 - Other professional, scientific and technical activities not elsewhere classified	12	9,892
41100 - Development of building projects	12	4,984
62012 - Business and domestic software development	10	4,356
68209 - Other letting and operating of own or leased real estate	10	4,427
47990 - Other retail sale not in stores, stalls or markets	9	3,129
9305 - Other service activities	8	8,818
96090 - Other service activities not elsewhere classified	8	13,637
4521 - General construction & civil engineering	8	5,169
62090 - Other information technology service activities	8	8,145
9262 - Other sporting activities	7	1,551
86900 - Other human health activities	6	5,066