

# Caterham

2011 half year business confidence report



## headlines

- The first half of 2011 saw a new record in company registrations in Caterham when compared to any previous first half year.
- The first half of 2011 was a record first half year for company registrations in Caterham when compared to any half year in history.
- Q2 2011 saw a new record in company registrations in Caterham when compared to any previous Q2.
- May 2011 saw a new record in company registrations in Caterham when compared to any previous May.
- Q2 2011 saw a new record in net growth in Caterham when compared to any previous Q2.

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### Half Year Data (Jan-Jun 2011)

The first half of 2011 saw a new record in company registrations in Caterham when compared to any previous first half year.

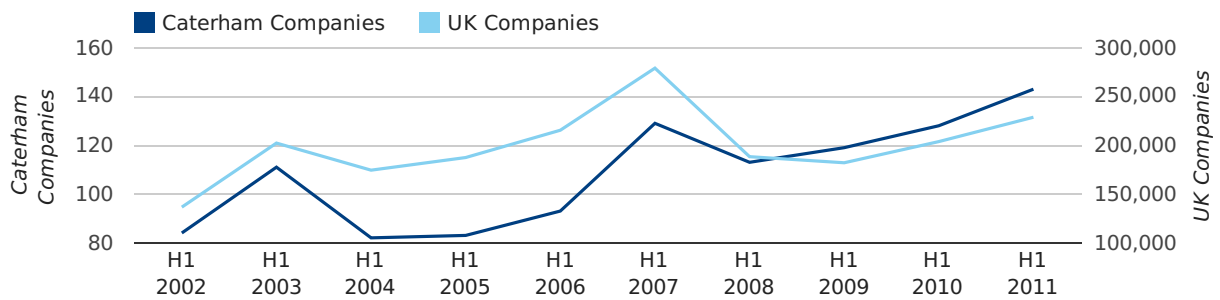
The first half of 2011 was a record first half year for company registrations in Caterham when compared to any half year in history.

In the first half of 2011 a total of 143 companies were formed in Caterham. This figure is 11.7% higher than last year, which compares badly to the UK wide figure of 12.3%.

The highest total for a first half year in Caterham occurred in 2011 when a total of 143 were formed.

HALF YEAR (JAN-JUN)	CATERHAM	UK
2011	143	228,735
2010	128	203,749
% CHANGE	11.7%	12.3%
RECORD YEAR	2011 (143)	2007 (279,097)

### new companies by half year



## Quarterly Data (Q2 Apr-Jun 2011)

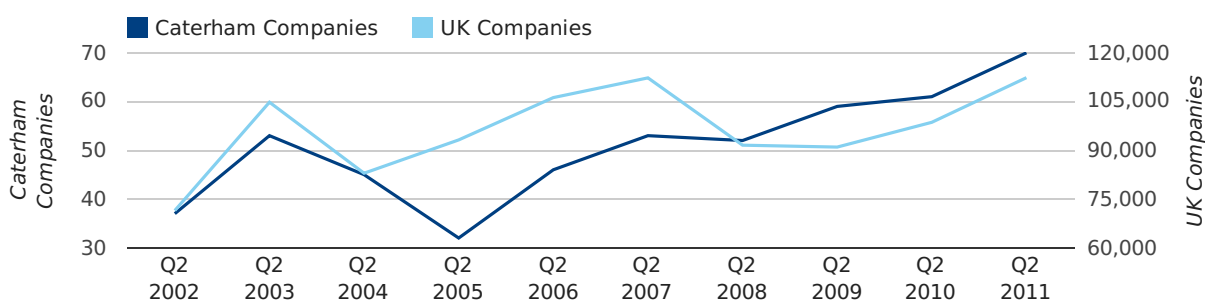
Q2 2011 saw a new record in company registrations in Caterham when compared to any previous Q2.

A total of 70 companies were registered in Caterham during the second quarter of 2011 (Apr 2011 - Jun 2011).

This figure is an increase of 14.8% versus the same period last year (Q2 2010). This figure compares equally to the UK as a whole, which saw an increase of 13.9% against the same period last year.

SECOND QUARTER (APR 2011 - JUN 2011)	CATERHAM	UK
2011	70	112,344
2010	61	98,612
% CHANGE	14.8%	13.9%
RECORD YEAR	2011 (70)	2011 (112,344)

### new companies by quarter



## Monthly Data (Apr, May & Jun 2011)

May 2011 saw a new record in company registrations in Caterham when compared to any previous May.

### new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2011	23	27	20
NEW COMPANIES IN 2010	23	16	22
% CHANGE	0.0%	68.8%	-9.1%
RECORD YEAR	2007 (24)	2011 (27)	2003 (23)

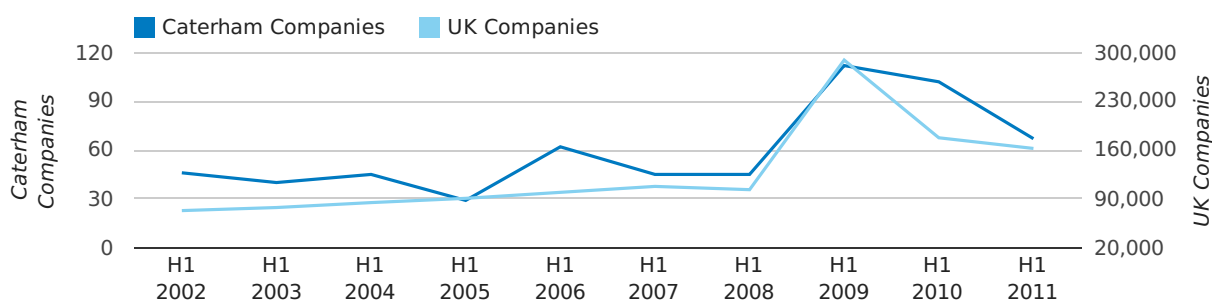
### Half Year Data (Jan-Jun 2011)

In the first half of 2011 a total of 67 companies were dissolved in Caterham. This figure is 34.3% lower than last year, which compares well to the UK wide change of -8.6%.

The highest total for a first half year in Caterham occurred in 2009 when a total of 112 were closed.

HALF YEAR (JAN-JUN)	CATERHAM	UK
2011	67	162,310
2010	102	177,631
% CHANGE	-34.3%	-8.6%
RECORD YEAR	2009 (112)	2009 (289,236)

### dissolved companies by half year



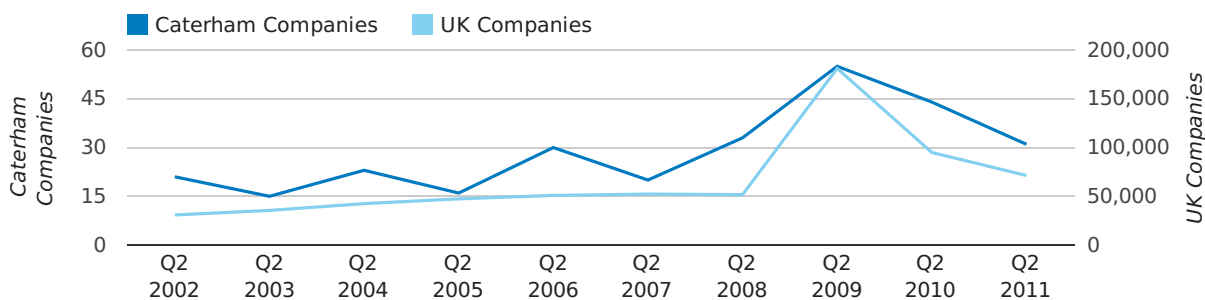
### Quarterly Data (Q2 Apr-Jun 2011)

A total of 31 companies were dissolved in Caterham during the second quarter of 2011 (Apr 2011 - Jun 2011).

This figure is a decrease of 29.5% versus the same period last year (Q2 2010). This figure compares well to the UK as a whole, which saw a decrease of 24.9% against the same period last year.

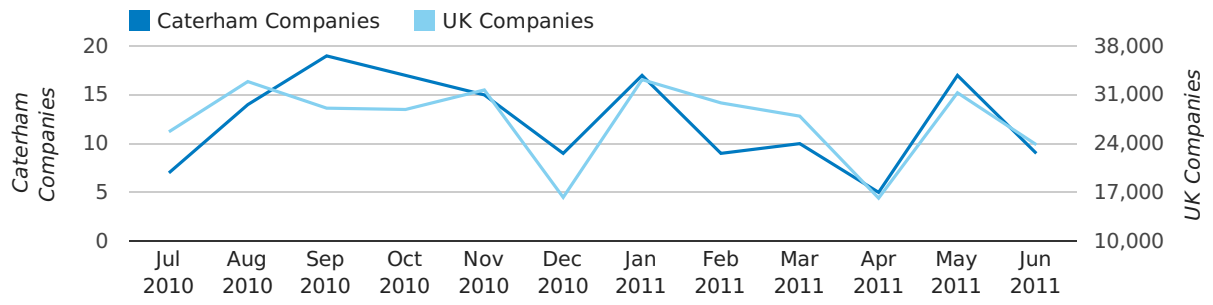
SECOND QUARTER (APR 2011 - JUN 2011)	CATERHAM	UK
2011	31	71,324
2010	44	94,954
% CHANGE	-29.5%	-24.9%
RECORD YEAR	2009 (55)	2009 (181,176)

### dissolved companies by quarter



# Monthly Data (Apr, May & Jun 2011)

## dissolved companies by month



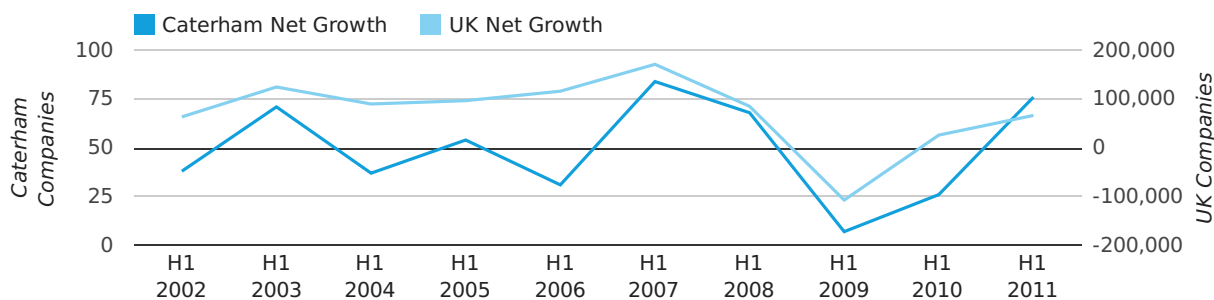
	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2011	5	17	9
CLOSED COMPANIES IN 2010	10	20	14
% CHANGE	-50.0%	-15.0%	-36%
RECORD YEAR	2008 (26)	2009 (29)	2009 (20)

### Half Year Data (Jan-Jun 2011)

In the first half of 2011 the company register for Caterham increased by 76 companies. This figure is 192.3% higher than last year, which compares well to a UK increase of 154.3%.

HALF YEAR (JAN-JUN)	CATERHAM	UK
2011	76	66,425
2010	26	26,118
% CHANGE	192.3%	154.3%
RECORD YEAR	2007 (84)	2007 (171,296)

### net growth by half year



### Quarterly Data (Q2 Apr-Jun 2011)

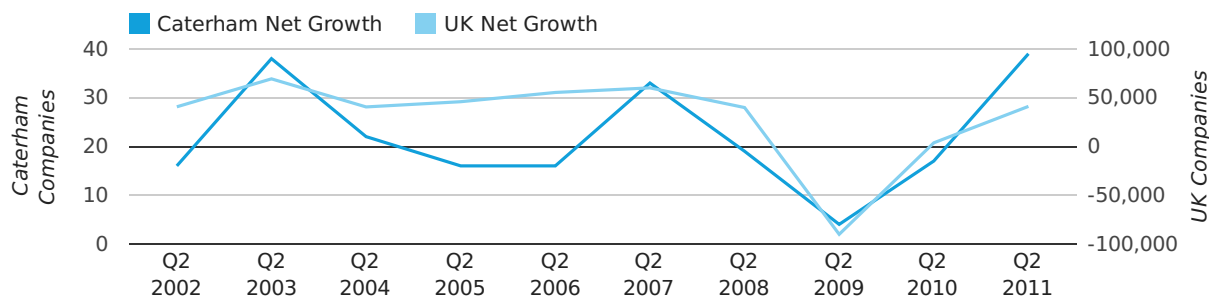
Q2 2011 saw a new record in net growth in Caterham when compared to any previous Q2.

Net company growth for Caterham during the second quarter of 2011 (Apr 2011 - Jun 2011) was 39 companies.

This represents an increase of 129.4% on the same period last year.

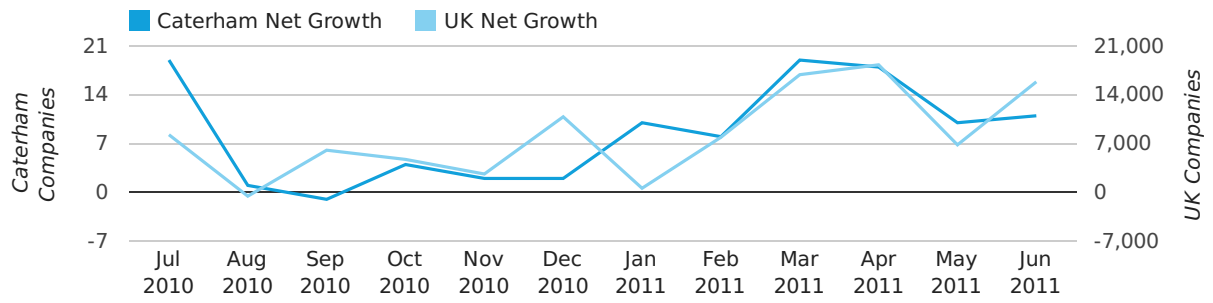
SECOND QUARTER (APR 2011 - JUN 2011)	CATERHAM	UK
2011	39	41,020
2010	17	3,658
% CHANGE	129.4%	1,021.4%
RECORD YEAR	2011 (39)	2003 (69,274)

### net growth by quarter



# Monthly Data (Apr, May & Jun 2011)

## net growth by month



	APRIL	MAY	JUNE
NET GROWTH IN 2011	18	10	11
NET GROWTH IN 2010	13	-4	8
% CHANGE	38.5%	-350.0%	37.5%
RECORD YEAR	2007 (21)	1997 (12)	2008 (18)

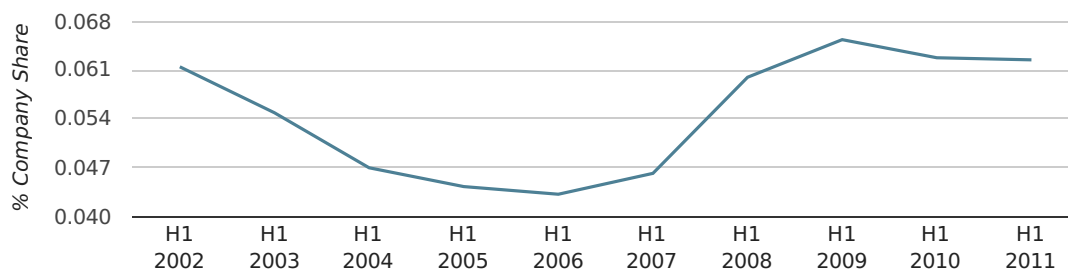


### Half Year Data (Jan-Jun 2011)

In the first half of 2011 Caterham formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JAN-JUN)	CATERHAM
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.0%
RECORD YEAR (SINCE 1960)	1965 (0.1%)

#### company share by half year

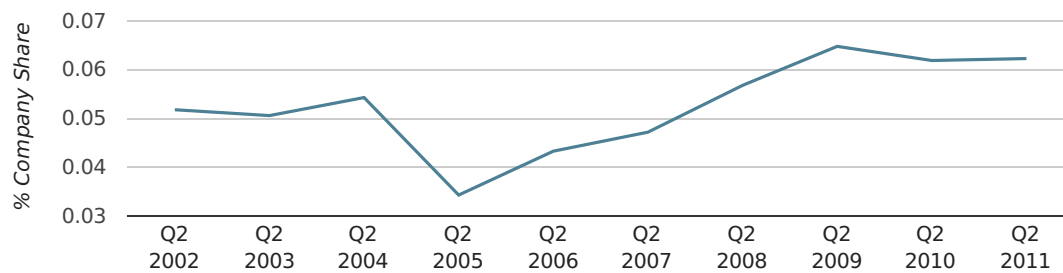


### Quarterly Data (Q2 Apr-Jun 2011)

In the second quarter of 2011, Caterham formed 0.1% of all UK companies.

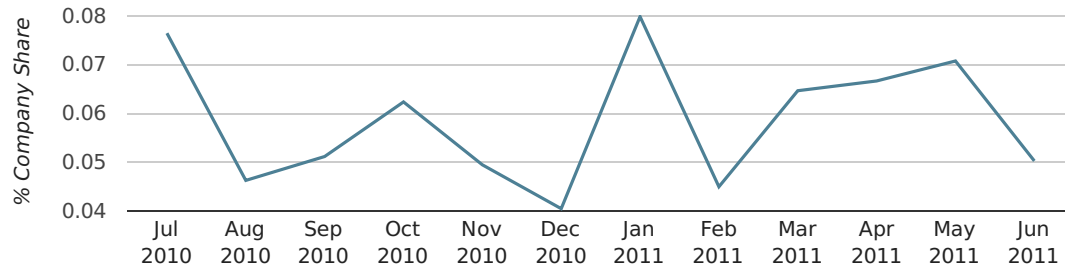
SECOND QUARTER (APR 2011 - JUN 2011)	CATERHAM
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.0%
RECORD YEAR (SINCE 1960)	1964 (0.2%)

#### company share by quarter



## Monthly Data (Apr, May & Jun 2011)

company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	-3.2%	32.8%	-19.5%
RECORD YEAR	1966 (0.2%)	1964 (0.3%)	1975 (0.2%)

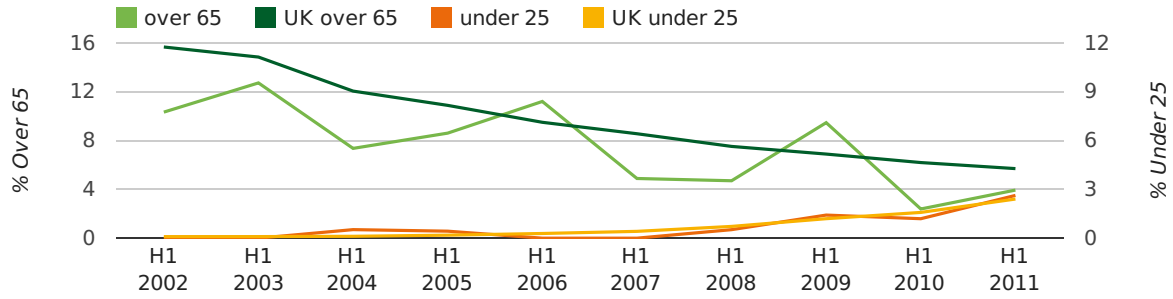
### Half Year Data (Jan-Jun 2011)

The average age of a director in the first half of 2011 was 46.2.

The percentage of directors under the age of 25 was 2.6% compared to the UK figure of 3.2%.

The percentage of directors over the age of 65 was 3.9% compared to the UK figure of 4.3%.

#### director age by half year



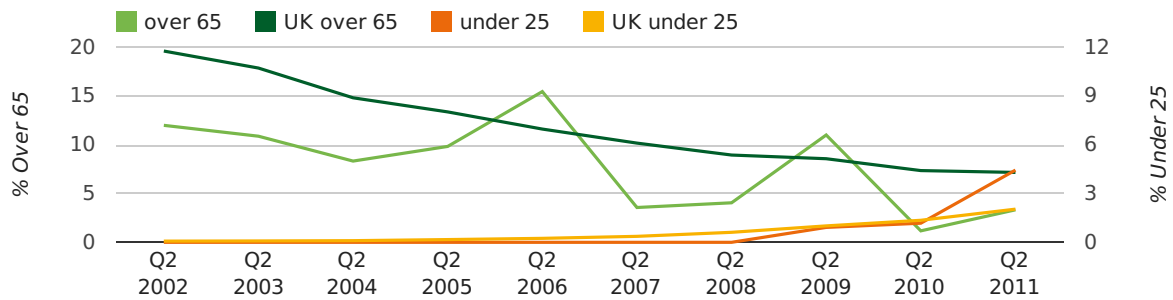
### Quarterly Data (Q2 Apr-Jun 2011)

The average age of a director in the second quarter of 2011 was 46.0.

The percentage of directors under the age of 25 was 4.4% compared to the UK figure of 3.4%.

The percentage of directors over the age of 65 was 3.3% compared to the UK figure of 4.3%.

#### director age by quarter

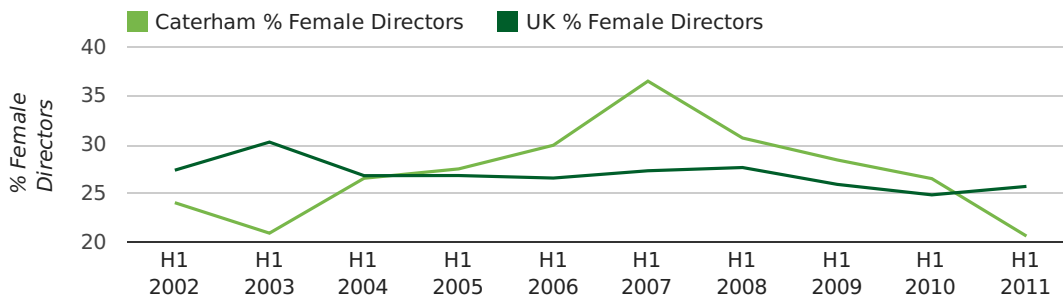


### Half Year Data (Jan-Jun 2011)

The record first half year for female directors in Caterham was 1861 when 40.0% of all directors were female.

20.6% of all director appointments in Caterham in the first half of 2011 were female. This compares to a UK average of 25.7% for the same period.

#### director gender by half year

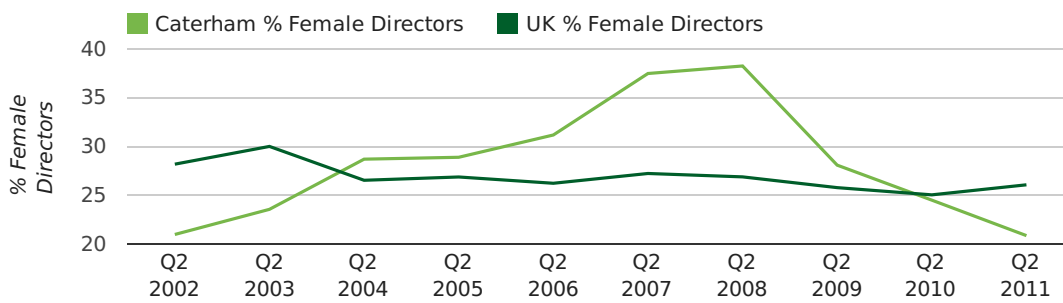


### Quarterly Data (Q2 Apr-Jun 2011)

The record second quarter for female directors in Caterham was in 1866 when 66.7% of all directors were female.

20.9% of all director appointments in Caterham in the second quarter of 2011 were female. This compares to a UK average of 26.1% for the same period.

#### director gender by quarter



Previous 12 months (Jun 2010-Jun 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	1.78%	CONSULTING	5.09%
BUILDING	1.78%	MANAGEMENT	4.86%
CONSULTING	1.56%	CONSULTANCY	3.17%
RESIDENTS	1.33%	PROPERTY	2.43%
ASSOCIATION	1.33%	TRADING	2.05%
CONSULTANCY	1.11%	DESIGN	1.94%
LONDON	1.11%	ASSOCIATES	1.92%
IT	0.89%	BUSINESS	1.87%
PROPERTY	0.89%	CONSTRUCTION	1.77%
CONSTRUCTION	0.67%	CONSULTANTS	1.76%
WILLIAMS	0.67%	MEDIA	1.73%
ENGINEERS	0.67%	ENGINEERING	1.67%
FERRIER	0.67%	LONDON	1.60%
SOFTWARE	0.67%	GLOBAL	1.46%
BAILEY	0.67%	J	1.44%
PARK	0.67%	CARE	1.44%
PEARCE	0.67%	INVESTMENTS	1.42%
PRITCHARD	0.67%	IT	1.39%
JACKSON	0.67%	BUILDING	1.32%
FINANCIAL	0.67%	PROPERTIES	1.31%
M	0.67%	ELECTRICAL	1.30%
P	0.44%	M	1.27%
EXPRESS	0.44%	S	1.23%
CO	0.44%	ENTERPRISES	1.20%
COMMUNITY	0.44%	SYSTEMS	1.20%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	106	202,072
82990 - Other business support service activities not elsewhere classified	48	30,647
7487 - Other business activities	42	60,758
70229 - Management consultancy activities other than financial management	14	16,419
7222 - Other software consultancy and supply	12	7,143
7414 - Business & management consultancy	12	13,053
62020 - Information technology consultancy activities	11	10,545
9999 - Dormant Company	10	20,111
99999 - Dormant Company	9	18,918
4521 - General construction & civil engineering	7	5,928
9305 - Other service activities	7	9,063
98000 - Residents property management	6	2,888
7420 - Architectural, technical consult	5	1,632
62012 - Business and domestic software development	5	3,262
62090 - Other information technology service activities	5	7,095
68310 - Real estate agencies	5	1,908
68100 - Buying and selling of own real estate	5	2,543
68209 - Other letting and operating of own or leased real estate	5	3,790
43220 - Plumbing, heat and air-conditioning installation	5	2,223
43390 - Other building completion and finishing	4	2,641