

# Caterham

2011 annual business confidence report



## headlines

- 2011 was a record year for company registrations in Caterham when compared to any year in history.
- The second half of 2011 saw a new record in company registrations in Caterham when compared to any previous second half year.
- Q4 2011 saw a new record in company registrations in Caterham when compared to any previous Q4.
- December 2011 saw a new record in company registrations in Caterham when compared to any previous December.
- October 2011 saw a new record in company registrations in Caterham when compared to any previous October.
- November 2011 saw a new record in company closures in Caterham when compared to any previous November.
- October 2011 saw a new record in net growth in Caterham when compared to any previous October.

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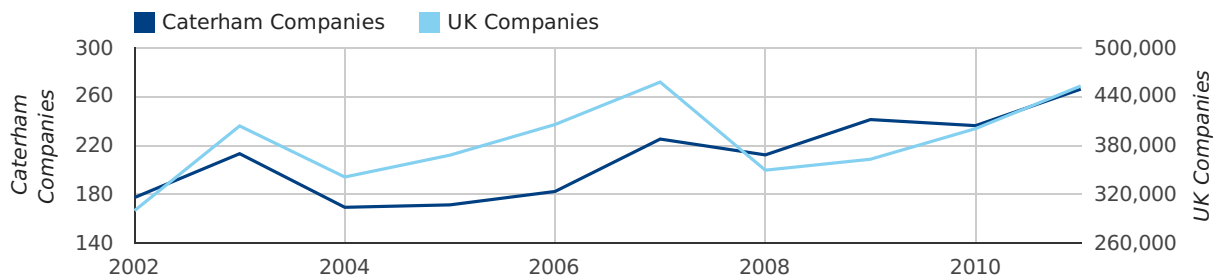
## Annual Data (2011)

2011 was a record year for company registrations in Caterham when compared to any year in history.

A total of 266 companies were formed in Caterham in 2011. This total is 12.7% higher than in 2010 and compares equally to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	CATERHAM	UK
2011	266	452,870
2010	236	400,358
2009	241	362,675
2008	212	349,203
2007	225	457,649
RECORD YEAR	2011 (266)	2007 (457,649)

### new companies by year



## Half Year Data (Jul-Dec 2011)

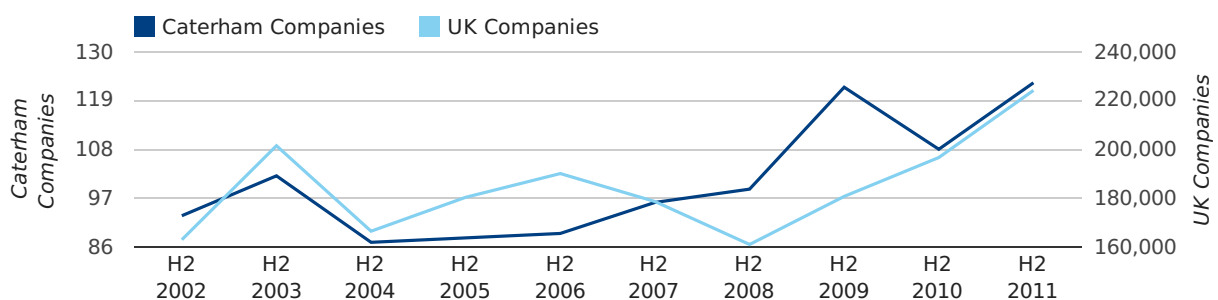
The second half of 2011 saw a new record in company registrations in Caterham when compared to any previous second half year.

In the second half of 2011 a total of 123 companies were formed in Caterham. This figure is 13.9% higher than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Caterham occurred in 2011 when a total of 123 were formed.

HALF YEAR (JUL-DEC)	CATERHAM	UK
2011	123	224,135
2010	108	196,609
% CHANGE	13.9%	14.0%
RECORD YEAR	2011 (123)	2011 (224,135)

### new companies by half year



## Quarterly Data (Q4 Oct-Dec 2011)

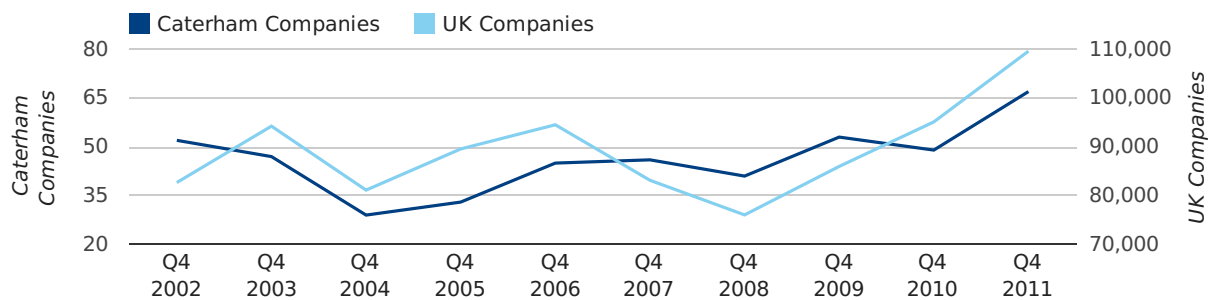
Q4 2011 saw a new record in company registrations in Caterham when compared to any previous Q4.

A total of 67 companies were registered in Caterham during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 36.7% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	CATERHAM	UK
2011	67	109,623
2010	49	95,117
% CHANGE	36.7%	15.3%
RECORD YEAR	2011 (67)	2011 (109,623)

### new companies by quarter

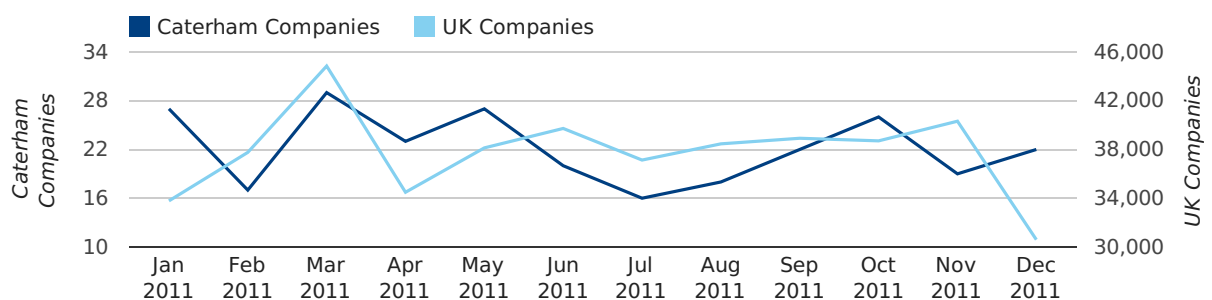


## Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company registrations in Caterham when compared to any previous December.

October 2011 saw a new record in company registrations in Caterham when compared to any previous October.

### new companies by month



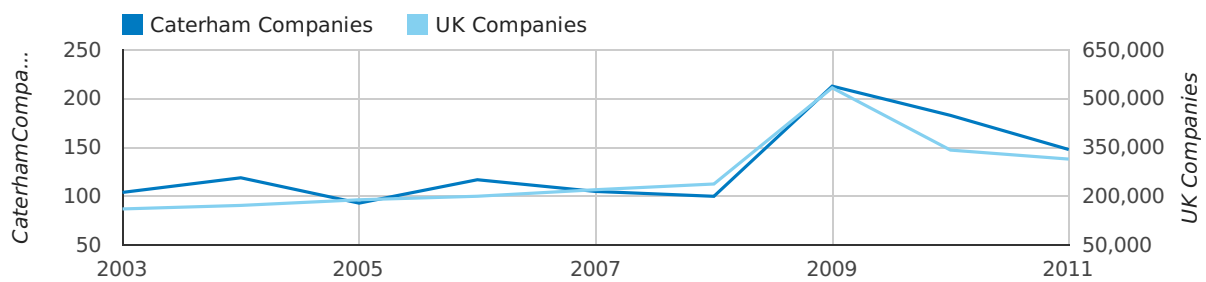
	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	26	19	22
NEW COMPANIES IN 2010	21	17	11
% CHANGE	23.8%	11.8%	100.0%
RECORD YEAR	2011 (26)	2002 (27)	2011 (22)

### Annual Data (2011)

A total of 148 companies were dissolved in Caterham in 2011. This total is 19.1% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	CATERHAM	UK
2011	148	314,523
2010	183	342,232
2009	213	533,773
2008	100	237,901
2007	105	220,295
RECORD YEAR	2009 (213)	2009 (533,773)

### dissolved companies by year



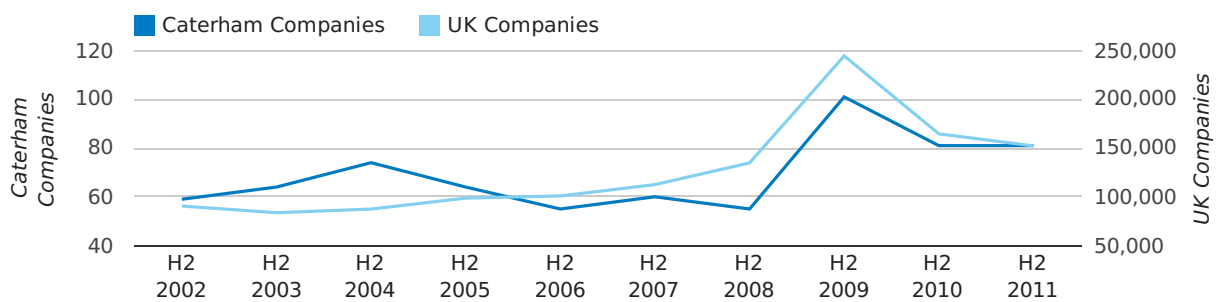
### Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 81 companies were dissolved in Caterham. This figure is 0.0% higher than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Caterham occurred in 2009 when a total of 101 were closed.

HALF YEAR (JUL-DEC)	CATERHAM	UK
2011	81	152,213
2010	81	164,601
% CHANGE	0.0%	-7.5%
RECORD YEAR	2009 (101)	2009 (244,537)

### dissolved companies by half year



## Quarterly Data (Q4 Oct-Dec 2011)

A total of 46 companies were dissolved in Caterham during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 12.2% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	CATERHAM	UK
2011	46	79,983
2010	41	76,896
% CHANGE	12.2%	4.0%
RECORD YEAR	2009 (47)	2009 (85,136)

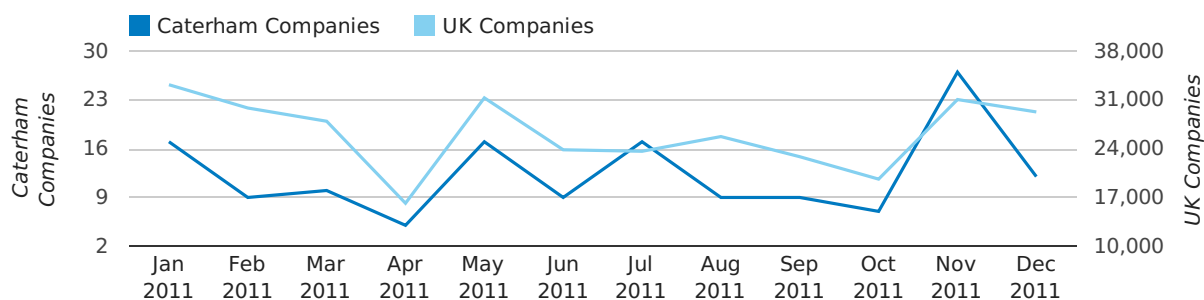
### dissolved companies by quarter



## Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company closures in Caterham when compared to any previous November.

### dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	7	27	12
CLOSED COMPANIES IN 2010	17	15	9
% CHANGE	-58.8%	80.0%	33%
RECORD YEAR	2010 (17)	2011 (27)	2009 (15)

### Annual Data (2011)

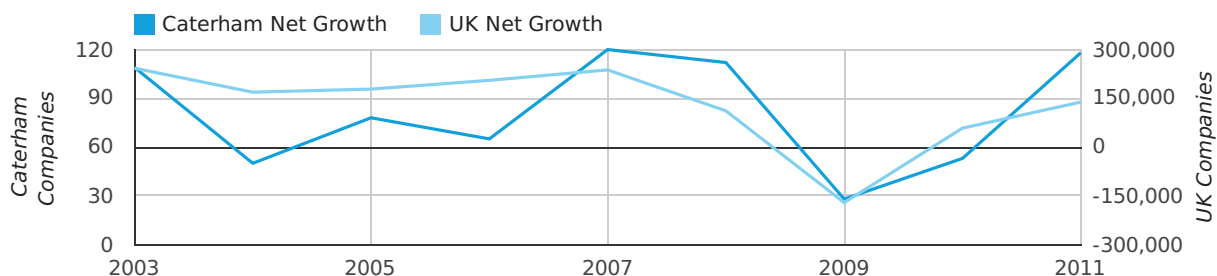
A total of 118 companies were added to the company register for Caterham in 2011. This number represents growth of 50.0% which compares favourably to the UK figure of 34.6%.

This number is 65 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2007 when the Caterham company register grew by 120 companies.

YEAR	CATERHAM	UK
2011	118	138,347
2010	53	58,126
2009	28	-171,098
2008	112	111,302
2007	120	237,354
RECORD YEAR	2007 (120)	2003 (242,543)

### net growth by year

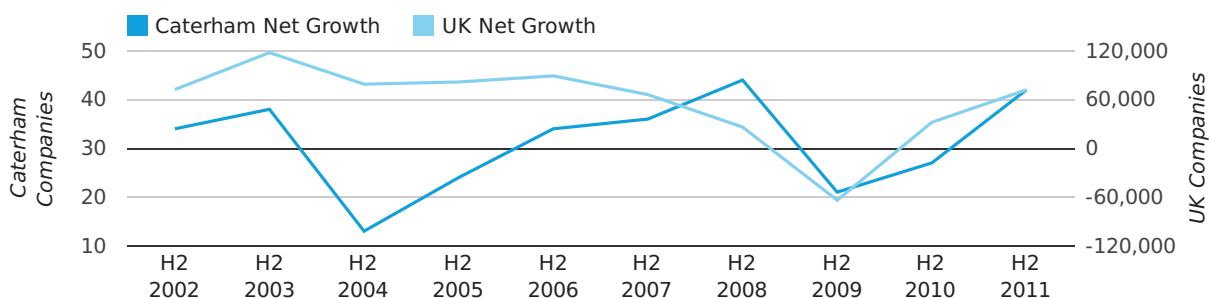


### Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Caterham increased by 42 companies. This figure is 55.6% higher than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	CATERHAM	UK
2011	42	71,922
2010	27	32,008
% CHANGE	55.6%	124.7%
RECORD YEAR	2008 (44)	2003 (117,772)

### net growth by half year



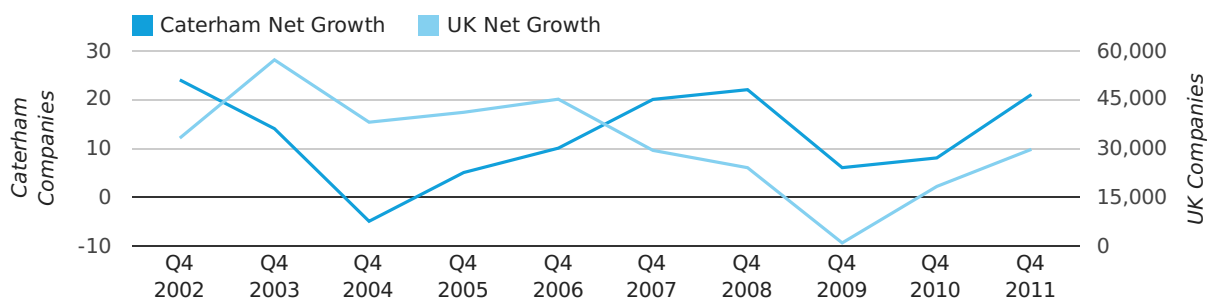
## Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Caterham during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 21 companies.

This represents an increase of 162.5% on the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	CATERHAM	UK
2011	21	29,640
2010	8	18,221
% CHANGE	162.5%	62.7%
RECORD YEAR	2002 (24)	2003 (57,175)

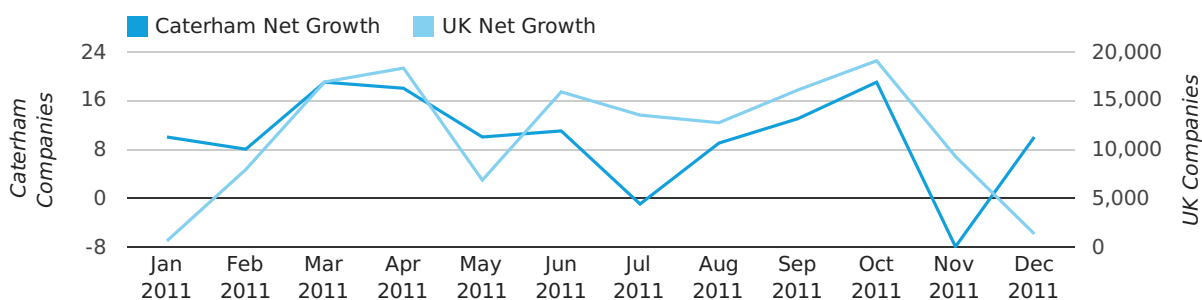
### net growth by quarter



## Monthly Data (Oct, Nov & Dec 2011)

October 2011 saw a new record in net growth in Caterham when compared to any previous October.

### net growth by month



	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	19	-8	10
NET GROWTH IN 2010	4	2	2
% CHANGE	375.0%	-500.0%	400.0%
RECORD YEAR	2011 (19)	2002 (20)	2007 (11)

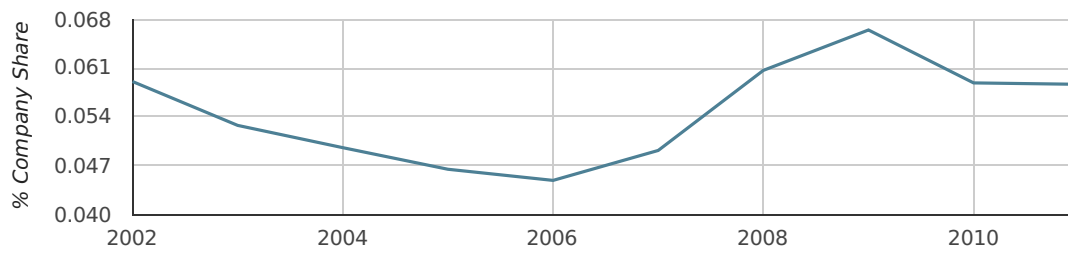


### Annual Data (2011)

In 2011 Caterham formed 0.1% of all UK companies. This is no change on 2010 when Caterham was responsible for 0.1% of all UK companies.

YEAR	CATERHAM
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.0%
RECORD YEAR (SINCE 1960)	1965 (0.1%)

### company share by year

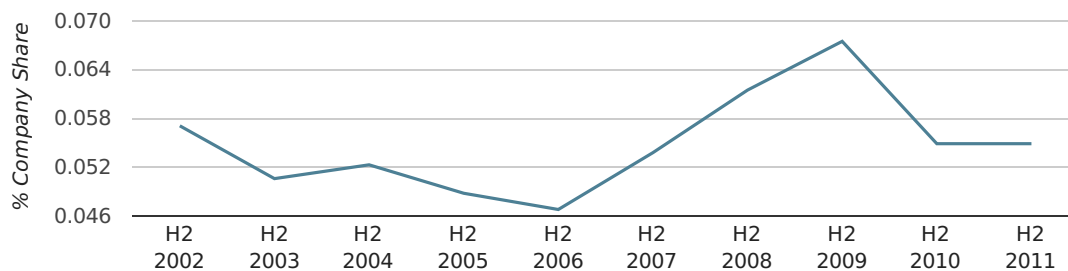


### Half Year Data (Jul-Dec 2011)

In the second half of 2011 Caterham formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JUL-DEC)	CATERHAM
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1962 (0.2%)

### company share by half year

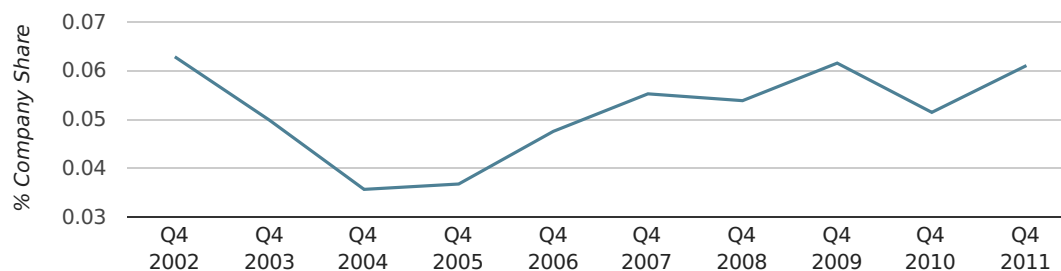


## Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Caterham formed 0.1% of all UK companies.

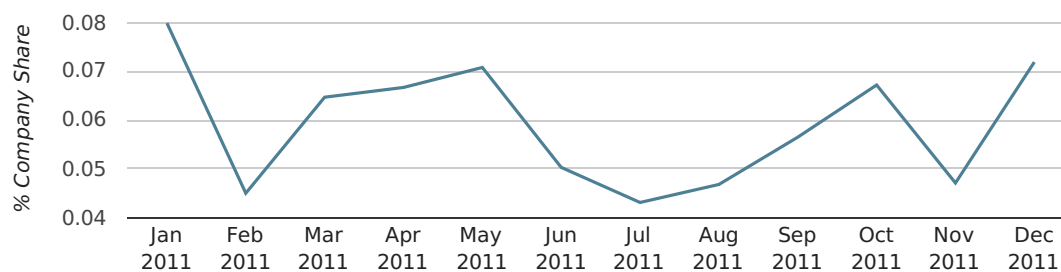
FOURTH QUARTER (OCT 2011 - DEC 2011)	CATERHAM
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1962 (0.2%)

### company share by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.1%	0.0%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.0%	0.0%
% CHANGE	7.7%	-4.8%	77.5%
RECORD YEAR	1972 (0.3%)	1963 (0.3%)	1962 (0.3%)

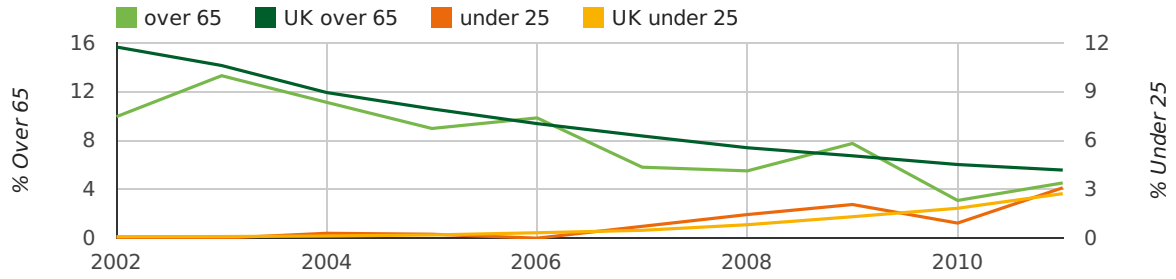
### Annual Data (2011)

The average age of a director in 2011 was 46.2.

The percentage of directors under the age of 25 was 3.1% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 4.5% compared to the UK figure of 4.2%.

#### director age by year



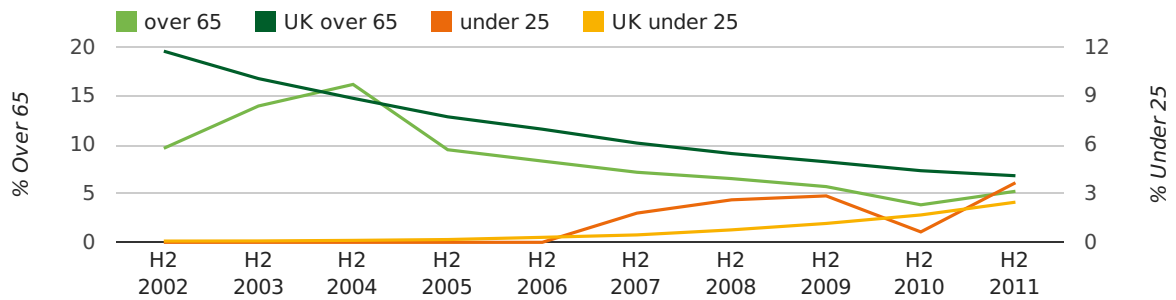
### Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 46.2.

The percentage of directors under the age of 25 was 3.7% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 5.2% compared to the UK figure of 4.1%.

#### director age by half year



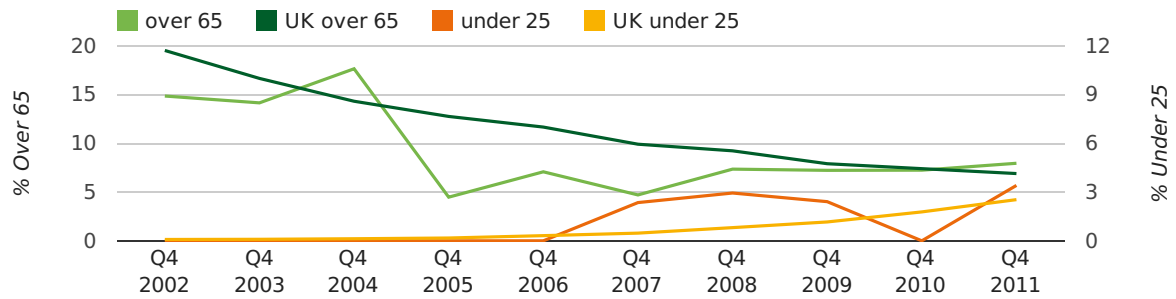
## Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 46.5.

The percentage of directors under the age of 25 was 3.4% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 8.0% compared to the UK figure of 4.1%.

### director age by quarter

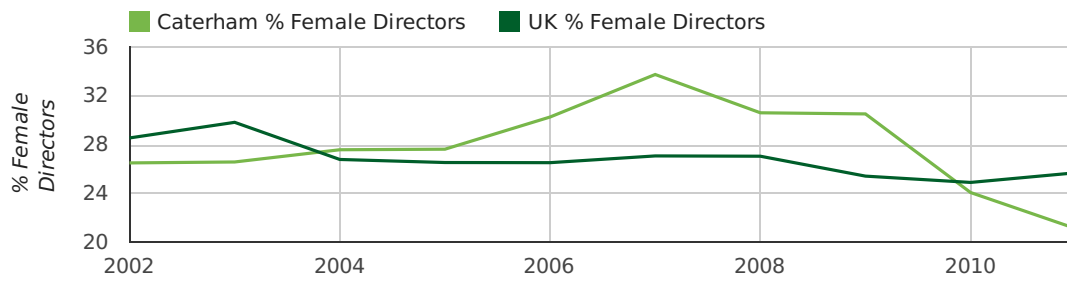


### Annual Data (2011)

The record year for female directors in Caterham was 1857 when 36.4% of all directors were female.

The percentage of female directors in Caterham in 2011 was 26.5%. The average for the UK during this time was 28.6%

#### director gender by year

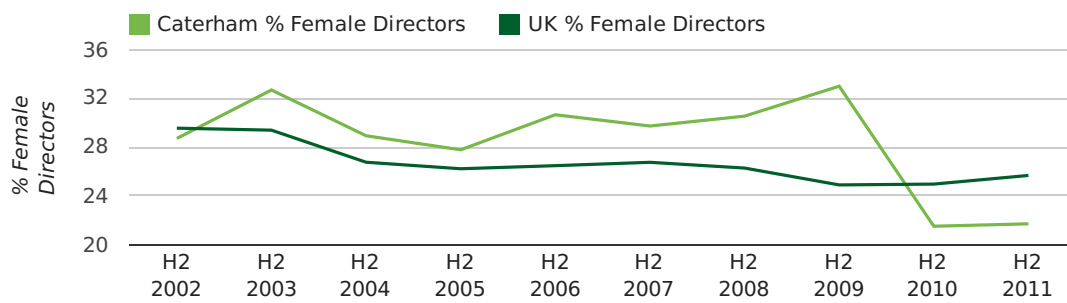


### Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Caterham was 1860 when 42.9% of all directors were female.

21.7% of all director appointments in Caterham in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

#### director gender by half year

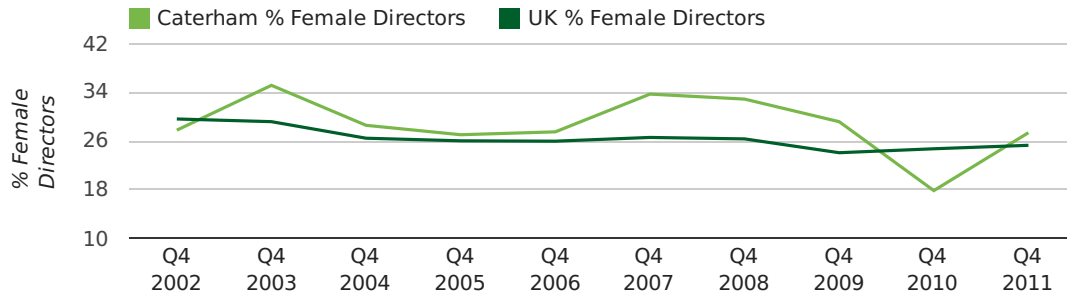


## Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Caterham was in 1977 when 31.1% of all directors were female.

27.4% of all director appointments in Caterham in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

### director gender by quarter



## Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &amp;, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	2.43%	CONSULTING	5.07%
CONSULTANCY	1.83%	MANAGEMENT	4.74%
ASSOCIATION	1.83%	CONSULTANCY	3.26%
RESIDENTS	1.83%	PROPERTY	2.37%
BUILDING	1.62%	TRADING	2.07%
MANAGEMENT	1.42%	DESIGN	1.92%
PROPERTY	1.01%	ASSOCIATES	1.86%
IT	1.01%	ENGINEERING	1.78%
LONDON	0.81%	BUSINESS	1.78%
SECURITY	0.81%	CONSULTANTS	1.76%
CONSULTANTS	0.81%	CONSTRUCTION	1.73%
TRADING	0.61%	MEDIA	1.71%
CONSTRUCTION	0.61%	LONDON	1.63%
DESIGN	0.61%	J	1.51%
PEARCE	0.61%	INVESTMENTS	1.48%
HOMES	0.61%	GLOBAL	1.46%
FERRIER	0.61%	IT	1.41%
CAPITAL	0.61%	CARE	1.39%
NETWORK	0.61%	PROPERTIES	1.29%
ENTERPRISES	0.61%	ELECTRICAL	1.29%
BAILEY	0.61%	M	1.27%
PARK	0.61%	BUILDING	1.26%
M	0.61%	ENERGY	1.25%
JACKSON	0.61%	S	1.20%
ENGINEERS	0.61%	ENTERPRISES	1.20%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	98	205,525
82990 - Other business support service activities not elsewhere classified	49	32,483
7487 - Other business activities	37	57,052
62020 - Information technology consultancy activities	15	12,072
9999 - Dormant Company	14	20,199
70229 - Management consultancy activities other than financial management	13	17,765
9305 - Other service activities	10	9,492
7222 - Other software consultancy and supply	10	7,398
99999 - Dormant Company	9	21,846
74990 - Non-trading company	7	8,929
43390 - Other building completion and finishing	7	2,832
7414 - Business & management consultancy	7	13,034
68310 - Real estate agencies	6	2,037
98000 - Residents property management	6	2,874
43220 - Plumbing, heat and air-conditioning installation	6	2,372
62090 - Other information technology service activities	5	7,493
4521 - General construction & civil engineering	5	5,558
62012 - Business and domestic software development	5	3,714
64999 - Financial intermediation not elsewhere classified	4	2,946
96090 - Other service activities not elsewhere classified	4	11,768