Caterham

2012 half year business confidence report



headlines

- The first half of 2012 saw a new record in company registrations in Caterham when compared to any previous first half year.
- The first half of 2012 was a record first half year for company registrations in Caterham when compared to any half year in history.
- May 2012 saw a new record in company registrations in Caterham when compared to any previous May.
- The first half of 2012 saw a new record in net growth in Caterham when compared to any previous first half year.
- The first half of 2012 was a record first half year for net growth in Caterham when compared to any half year in history.

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The first half of 2012 saw a new record in company registrations in Caterham when compared to any previous first half year.

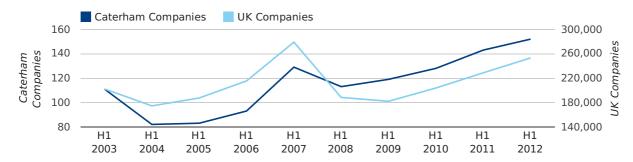
The first half of 2012 was a record first half year for company registrations in Caterham when compared to any half year in history.

In the first half of 2012 a total of 152 companies were formed in Caterham. This figure is 6.3% higher than last year, which compares badly to the UK wide figure of 10.7%.

The highest total for a first half year in Caterham occurred in 2012 when a total of 152 were formed.

HALF YEAR (JAN-JUN)	CATERHAM	UK
2012	152	253,150
2011	143	228,735
% CHANGE	6.3%	10.7%
RECORD YEAR	2012 (152)	2007 (279,097)

new companies by half year



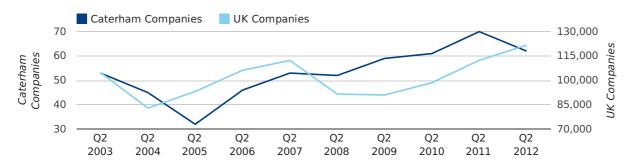
Quarterly Data (Q2 Apr-Jun 2012)

A total of 62 companies were registered in Caterham during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is a decrease of 11.4% versus the same period last year (Q2 2011). This figure compares badly to the UK as a whole, which saw an increase of 8.3% against the same period last year.

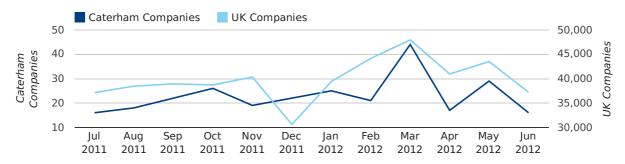
SECOND QUARTER (APR 2012 - JUN 2012)	CATERHAM	UK
2012	62	121,659
2011	70	112,344
% CHANGE	-11.4%	8.3%
RECORD YEAR	2011 (70)	2012 (121,659)

new companies by quarter



May 2012 saw a new record in company registrations in Caterham when compared to any previous May.

new companies by month



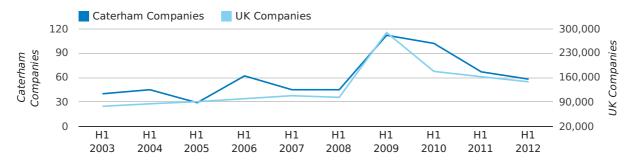
	APRIL	MAY	JUNE
NEW COMPANIES IN 2012	17	29	16
NEW COMPANIES IN 2011	23	27	20
% CHANGE	-26.1%	7.4%	-20.0%
RECORD YEAR	2007 (24)	2012 (29)	2003 (23)

In the first half of 2012 a total of 58 companies were dissolved in Caterham. This figure is 13.4% lower than last year, which compares well to the UK wide change of -8.9%.

The highest total for a first half year in Caterham occurred in 2009 when a total of 112 were closed.

HALF YEAR (JAN-JUN)	CATERHAM	UK
2012	58	147,793
2011	67	162,310
% CHANGE	-13.4%	-8.9%
RECORD YEAR	2009 (112)	2009 (289,236)

dissolved companies by half year



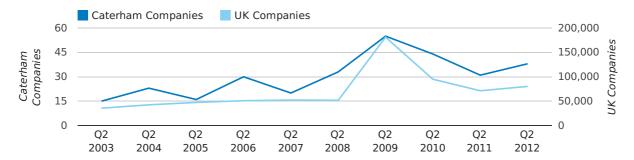
Quarterly Data (Q2 Apr-Jun 2012)

A total of 38 companies were dissolved in Caterham during the second quarter of 2012 (Apr 2012 - Jun 2012).

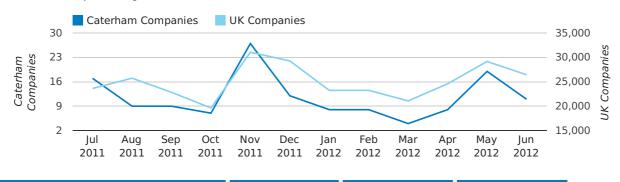
This figure is an increase of 22.6% versus the same period last year (Q2 2011). This figure compares poorly to the UK as a whole, which saw an increase of 12.5% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	CATERHAM	UK
2012	38	80,217
2011	31	71,324
% CHANGE	22.6%	12.5%
RECORD YEAR	2009 (55)	2009 (181,176)

dissolved companies by quarter



dissolved companies by month



	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2012	8	19	11
CLOSED COMPANIES IN 2011	5	17	9
% CHANGE	60.0%	11.8%	22%
RECORD YEAR	2008 (26)	2009 (29)	2009 (20)

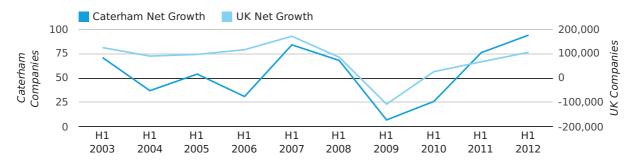
The first half of 2012 saw a new record in net growth in Caterham when compared to any previous first half year.

The first half of 2012 was a record first half year for net growth in Caterham when compared to any half year in history.

In the first half of 2012 the company register for Caterham increased by 94 companies. This figure is 23.7% higher than last year, which compares badly to a UK increase of 58.6%.

HALF YEAR (JAN-JUN)	CATERHAM	UK
2012	94	105,357
2011	76	66,425
% CHANGE	23.7%	58.6%
RECORD YEAR	2012 (94)	2007 (171,296)

net growth by half year



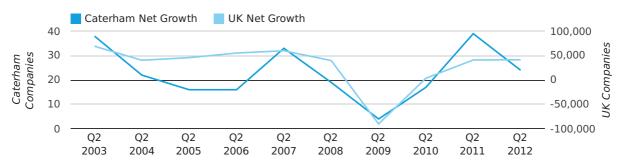
Quarterly Data (Q2 Apr-Jun 2012)

Net company growth for Caterham during the second quarter of 2012 (Apr 2012 - Jun 2012) was 24 companies.

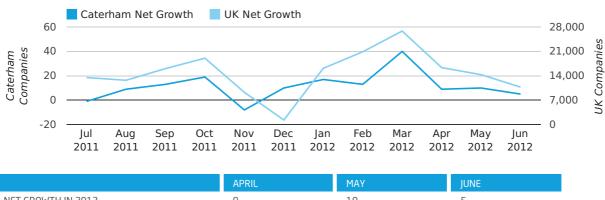
This represents a decrease of 38.5% on the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	CATERHAM	UK
2012	24	41,442
2011	39	41,020
% CHANGE	-38.5%	1.0%
RECORD YEAR	2011 (39)	2003 (69,274)

net growth by quarter



net growth by month

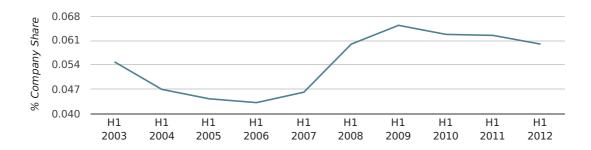


	APRIL	MAY	JUNE
NET GROWTH IN 2012	9	10	5
NET GROWTH IN 2011	18	10	11
% CHANGE	-50.0%	0.0%	-54.5%
RECORD YEAR	2007 (21)	1997 (12)	2008 (18)

In the first half of 2012 Caterham formed 0.1% of all UK companies. This is the same as the 2011 figure of 0.1%.

HALF YEAR (JAN-JUN)	CATERHAM
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1965 (0.1%)

company share by half year

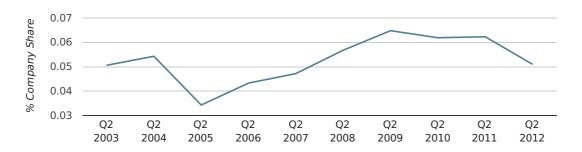


Quarterly Data (Q2 Apr-Jun 2012)

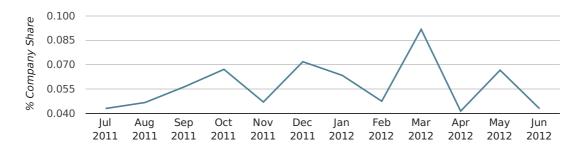
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SECOND QUARTER (APR 2012 - JUN 2012)	CATERHAM
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1964 (0.2%)

company share by quarter



company share by month



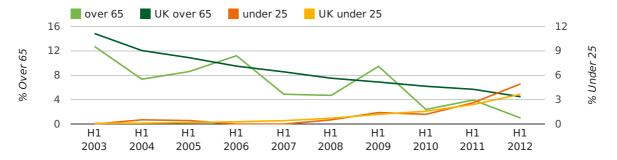
	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2012	0.0%	0.1%	0.0%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	-37.8%	-5.8%	-14.5%
RECORD YEAR	1966 (0.2%)	1964 (0.3%)	1975 (0.2%)

The average age of a director in the first half of 2012 was 44.7.

The percentage of directors under the age of 25 was 5.0% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 1.0% compared to the UK figure of 3.4%.

director age by half year



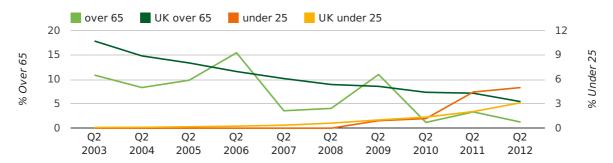
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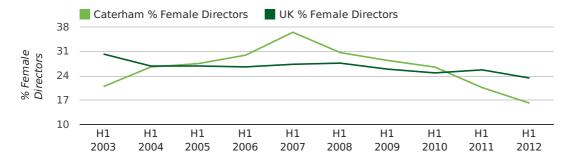
director age by quarter



The record first half year for female directors in Caterham was 1861 when 40.0% of all directors were female.

16.2% of all director appointments in Caterham in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

director gender by half year



Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Caterham was in 1866 when 66.7% of all directors were female.

15.5% of all director appointments in Caterham in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

director gender by quarter



naming trends $\operatorname{duport} \omega$

Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	2.12%	CONSULTING	5.07%
CONSULTANCY	1.74%	MANAGEMENT	4.74%
MANAGEMENT	1.54%	CONSULTANCY	3.28%
CONSULTANTS	1.16%	PROPERTY	2.35%
ASSOCIATION	1.16%	TRADING	2.10%
RESIDENTS	1.16%	DESIGN	1.89%
PROPERTY	0.97%	ENGINEERING	1.87%
TRADING	0.77%	ASSOCIATES	1.82%
ASSOCIATES	0.77%	CONSULTANTS	1.78%
INTERIORS	0.77%	CONSTRUCTION	1.71%
C	0.77%	BUSINESS	1.70%
MY	0.77%	MEDIA	1.69%
CONSTRUCTION	0.77%	LONDON	1.68%
DESIGN	0.58%	J	1.57%
FILMS	0.58%	GLOBAL	1.51%
BUILDING	0.58%	INVESTMENTS	1.48%
ELECTRICAL	0.58%	IT	1.42%
WORLD	0.58%	CARE	1.31%
WALK	0.58%	PROPERTIES	1.31%
BEAUTY	0.58%	М	1.26%
MEDIA	0.58%	ELECTRICAL	1.23%
SECURITY	0.58%	BUILDING	1.23%
ENTERPRISES	0.58%	SECURITY	1.19%
FLOORING	0.58%	S	1.18%
GREEN	0.58%	ENTERPRISES	1.17%

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Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	122	244,457
82990 - Other business support service activities not elsewhere classified	45	35,447
7487 - Other business activities	31	47,029
62020 - Information technology consultancy activities	17	15,280
9999 - Dormant Company	13	16,469
70229 - Management consultancy activities other than financial management	11	20,390
99999 - Dormant Company	10	26,088
43390 - Other building completion and finishing	10	3,241
7222 - Other software consultancy and supply	10	6,356
62090 - Other information technology service activities	8	8,258
68310 - Real estate agencies	7	2,192
43220 - Plumbing, heat and air-conditioning installation	7	2,716
9305 - Other service activities	7	7,926
74990 - Non-trading company	6	9,706
7414 - Business & management consultancy	6	10,978
98000 - Residents property management	6	3,001
4521 - General construction & civil engineering	5	4,644
71129 - Other engineering activities	5	2,453
62012 - Business and domestic software development	5	4,742
7450 - Labour recruitment	4	1,553