Chatham

q1 2012 business confidence report



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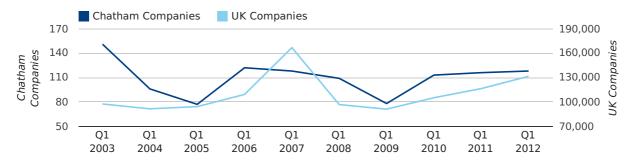
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A total of 118 companies were registered in Chatham during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 1.7% versus the same period last year (Q1 2011). This figure compares badly to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	CHATHAM	UK
2012	118	131,491
2011	116	116,391
% CHANGE	1.7%	13.0%
RECORD YEAR	2003 (151)	2007 (166,814)

new companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

new companies by month



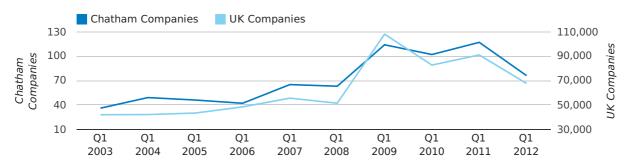
	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	32	36	50
NEW COMPANIES IN 2011	32	36	48
% CHANGE	0.0%	0.0%	4.2%
RECORD YEAR	2003 (48)	2006 (48)	2003 (57)

A total of 76 companies were dissolved in Chatham during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 35.0% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

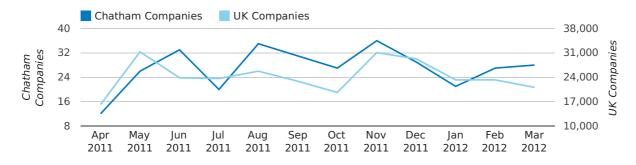
FIRST QUARTER (JAN 2012 - MAR 2012)	CHATHAM	UK
2012	76	67,576
2011	117	90,986
% CHANGE	-35.0%	-25.7%
RECORD YEAR	2011 (117)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



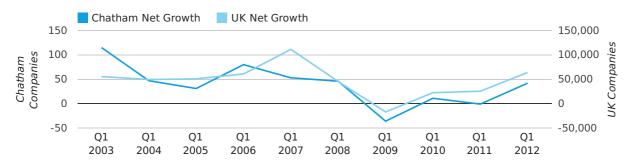
	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	21	27	28
CLOSED COMPANIES IN 2011	47	43	27
% CHANGE	-55.3%	-37.2%	4%
RECORD YEAR	2011 (47)	2011 (43)	2009 (76)

Net company growth for Chatham during the first quarter of 2012 (Jan 2012 - Mar 2012) was 42 companies.

This represents an increase of 4,300.0% on the same period last year.

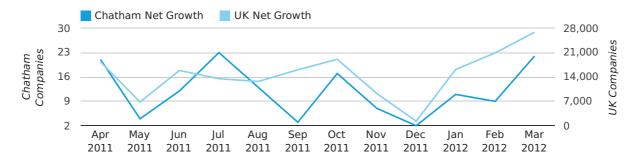
FIRST QUARTER (JAN 2012 - MAR 2012)	CHATHAM	UK
2012	42	63,915
2011	-1	25,405
% CHANGE	-4,300.0%	151.6%
RECORD YEAR	2003 (115)	2007 (111,282)

net growth by quarter



Monthly Data (Jan, Feb & Mar 2012)

net growth by month

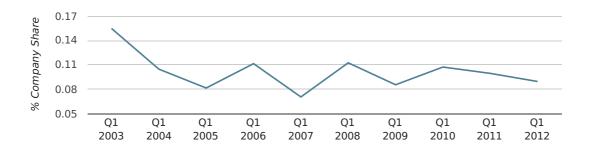


	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	11	9	22
NET GROWTH IN 2011	-15	-7	21
% CHANGE	-173.3%	-228.6%	4.8%
RECORD YEAR	2003 (36)	2006 (33)	2003 (47)

In the first quarter of 2012, Chatham formed 0.1% of all UK companies.

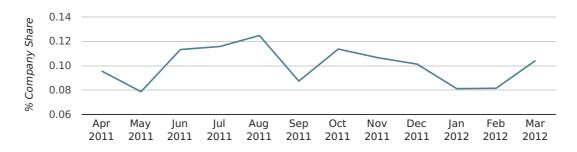
FIRST QUARTER (JAN 2012 - MAR 2012)	CHATHAM
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1967 (0.2%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



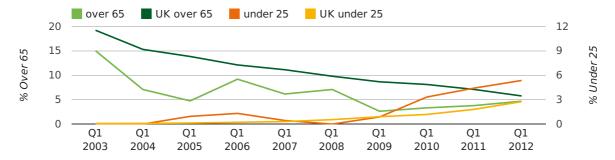
	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	-14.3%	-14.5%	-2.5%
RECORD YEAR	1963 (0.3%)	1968 (0.3%)	1967 (0.3%)

The average age of a director in the first quarter of 2012 was 43.5.

The percentage of directors under the age of 25 was 5.4% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 4.7% compared to the UK figure of 3.5%.

director age by quarter



The record first quarter for female directors in Chatham was in 1861 when 40.0% of all directors were female.

29.5% of all director appointments in Chatham in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MEDWAY	1.31%	CONSULTING	5.07%
MANAGEMENT	1.19%	MANAGEMENT	4.74%
CONSULTANCY	1.07%	CONSULTANCY	3.30%
CONSTRUCTION	0.83%	PROPERTY	2.37%
SECURITY	0.72%	TRADING	2.07%
KENT	0.72%	DESIGN	1.93%
CONSULTING	0.72%	ENGINEERING	1.86%
HOME	0.72%	ASSOCIATES	1.84%
D	0.60%	CONSULTANTS	1.79%
CONSULTANTS	0.60%	BUSINESS	1.73%
ENGINEERING	0.60%	MEDIA	1.72%
R	0.60%	CONSTRUCTION	1.72%
PROPERTY	0.60%	LONDON	1.66%
М	0.60%	J	1.54%
ELECTRICAL	0.60%	INVESTMENTS	1.51%
ASSOCIATES	0.48%	GLOBAL	1.50%
INC	0.48%	IT	1.40%
(KENT)	0.48%	CARE	1.34%
IT	0.48%	PROPERTIES	1.31%
SUPPLIES	0.48%	ELECTRICAL	1.27%
DGB	0.48%	М	1.27%
ONE	0.36%	BUILDING	1.24%
CHATHAM	0.36%	ENERGY	1.20%
ONLINE	0.36%	S	1.20%
ROOFING	0.36%	ENTERPRISES	1.19%

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Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	224	216,665
7487 - Other business activities	57	52,735
82990 - Other business support service activities not elsewhere classified	26	35,233
70229 - Management consultancy activities other than financial management	21	19,704
99999 - Dormant Company	18	25,084
62020 - Information technology consultancy activities	14	14,303
74990 - Non-trading company	14	9,729
9999 - Dormant Company	13	18,617
74909 - Other professional, scientific and technical activities not elsewhere classified	12	9,892
43999 - Other specialised construction activities not elsewhere classified	11	3,931
96090 - Other service activities not elsewhere classified	11	13,637
86900 - Other human health activities	10	5,066
5552 - Catering	9	1,960
4534 - Other building installation	9	1,930
9305 - Other service activities	9	8,818
7222 - Other software consultancy and supply	8	6,934
7499 - Non-trading company	8	9,102
7414 - Business & management consultancy	8	12,113
62090 - Other information technology service activities	8	8,145
43290 - Other construction installation	7	1,764