# Cheltenham

q3 2011 business confidence report



## headlines

• August 2011 saw a new record in company registrations in Cheltenham when compared to any previous August.

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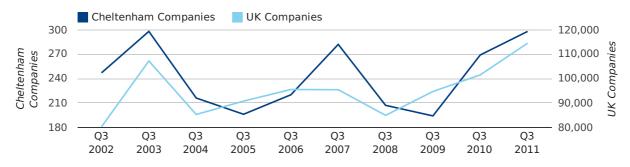
new company registrations	
closed companies (dissolved)	
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A total of 298 companies were registered in Cheltenham during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is an increase of 10.8% versus the same period last year (Q3 2010). This figure compares equally to the UK as a whole, which saw an increase of 12.8% against the same period last year.

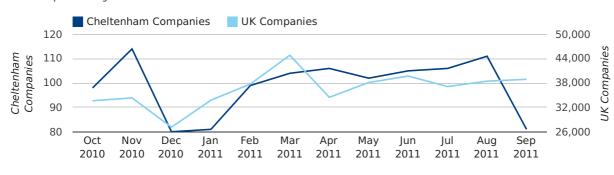
THIRD QUARTER (JUL 2011 - SEP 2011)	CHELTENHAM	UK
2011	298	114,512
2010	269	101,492
% CHANGE	10.8%	12.8%
RECORD YEAR	2003 (298)	2011 (114,512)

new companies by quarter



#### Monthly Data (Jul, Aug & Sep 2011)

August 2011 saw a new record in company registrations in Cheltenham when compared to any previous August.



#### new companies by month

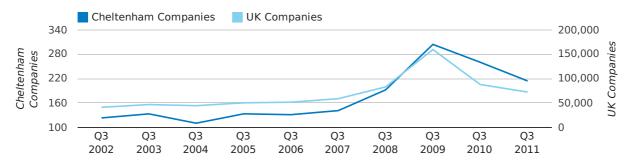
	JULY	AUGUST	SEPTEMBER
NEW COMPANIES IN 2011	106	111	81
NEW COMPANIES IN 2010	93	74	102
% CHANGE	14.0%	50.0%	-20.6%
RECORD YEAR	2003 (118)	2011 (111)	2010 (102)

A total of 214 companies were dissolved in Cheltenham during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a decrease of 17.7% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw a decrease of 17.6% against the same period last year.

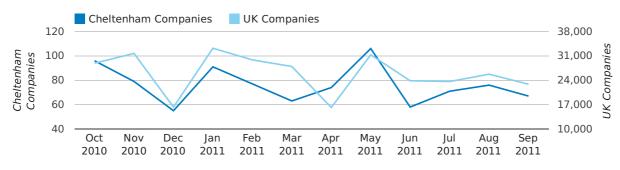
THIRD QUARTER (JUL 2011 - SEP 2011)	CHELTENHAM	UK
2011	214	72,230
2010	260	87,705
% CHANGE	-17.7%	-17.6%
RECORD YEAR	2009 (304)	2009 (159,401)

dissolved companies by quarter



#### Monthly Data (Jul, Aug & Sep 2011)

dissolved companies by month



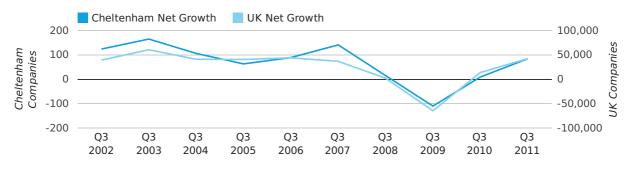
	JULY	AUGUST	SEPTEMBER
CLOSED COMPANIES IN 2011	71	76	67
CLOSED COMPANIES IN 2010	73	72	115
% CHANGE	-2.7%	5.6%	-42%
RECORD YEAR	2010 (73)	2008 (140)	2009 (151)

Net company growth for Cheltenham during the third quarter of 2011 (Jul 2011 - Sep 2011) was 84 companies.

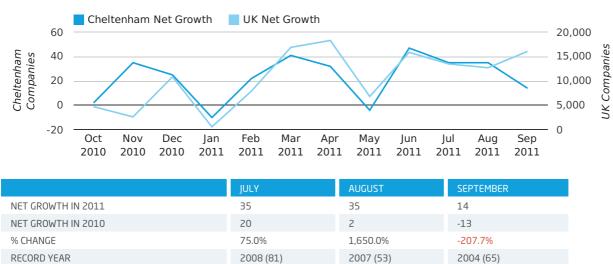
This represents an increase of 833.3% on the same period last year.

THIRD QUARTER (JUL 2011 - SEP 2011)	CHELTENHAM	UK
2011	84	42,282
2010	9	13,787
% CHANGE	833.3%	206.7%
RECORD YEAR	2003 (165)	2003 (60,597)

net growth by quarter



#### Monthly Data (Jul, Aug & Sep 2011)

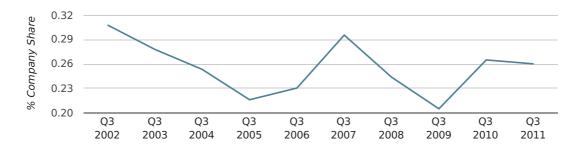


#### net growth by month

In the third quarter of 2011, Cheltenham formed 0.3% of all UK companies.

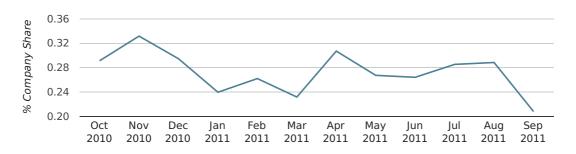
THIRD QUARTER (JUL 2011 - SEP 2011)	CHELTENHAM
2011	0.3%
2010	0.3%
2009	0.2%
2008	0.2%
2007	0.3%
RECORD YEAR (SINCE 1960)	1966 (0.6%)

company share by quarter



Monthly Data (Jul, Aug & Sep 2011)

company share by month



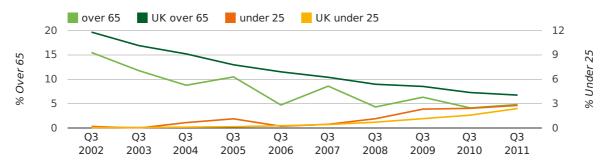
	JULY	AUGUST	SEPTEMBER
UK FORMATION SHARE IN 2011	0.3%	0.3%	0.2%
UK FORMATION SHARE IN 2010	0.3%	0.2%	0.3%
% CHANGE	4.3%	26.2%	-28.3%
RECORD YEAR	1966 (1.0%)	1966 (0.5%)	1962 (0.6%)

The average age of a director in the third quarter of 2011 was 45.3.

The percentage of directors under the age of 25 was 2.8% compared to the UK figure of 4.0%.

The percentage of directors over the age of 65 was 4.8% compared to the UK figure of 4.1%.

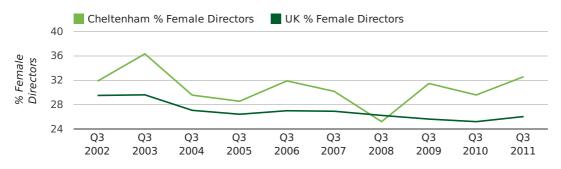
#### director age by quarter



The record third quarter for female directors in Cheltenham was in 1862 when 50.0% of all directors were female.

32.6% of all director appointments in Cheltenham in the third quarter of 2011 were female. This compares to a UK average of 26.0% for the same period.

#### director gender by quarter



## Previous 12 months (Sep 2010-Sep 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	2.06%	CONSULTING	5.11%
MANAGEMENT	2.00%	MANAGEMENT	4.75%
CONSULTANCY	1.56%	CONSULTANCY	3.19%
CHELTENHAM	1.50%	PROPERTY	2.41%
CARE	1.39%	TRADING	2.06%
BUSINESS	1.17%	DESIGN	1.94%
COTSWOLD	1.11%	ASSOCIATES	1.85%
DENTAL	1.00%	BUSINESS	1.82%
IT	0.89%	CONSULTANTS	1.76%
(CHELTENHAM)	0.78%	ENGINEERING	1.74%
TRAINING	0.67%	MEDIA	1.72%
DESIGN	0.67%	CONSTRUCTION	1.72%
SCHOOL	0.61%	LONDON	1.63%
CONSTRUCTION	0.61%	J	1.47%
CREATIVE	0.56%	GLOBAL	1.46%
J	0.56%	INVESTMENTS	1.43%
SYSTEMS	0.56%	CARE	1.42%
CAPITAL	0.50%	IT	1.38%
BUILDING	0.50%	BUILDING	1.30%
Р	0.50%	PROPERTIES	1.28%
CONSULTANTS	0.45%	ELECTRICAL	1.27%
CENTRE	0.45%	М	1.25%
HOLDINGS	0.45%	ENERGY	1.22%
ASSOCIATES	0.45%	TRAINING	1.21%
ENTERPRISES	0.39%	S	1.21%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	396	204,493
7487 - Other business activities	128	65,177
70229 - Management consultancy activities other than financial management	73	15,760
7414 - Business & management consultancy	59	14,755
82990 - Other business support service activities not elsewhere classified	54	29,245
62020 - Information technology consultancy activities	48	10,137
9999 - Dormant Company	44	22,587
99999 - Dormant Company	33	18,281
9305 - Other service activities	32	10,525
7222 - Other software consultancy and supply	31	8,345
74990 - Non-trading company	28	8,064
74909 - Other professional, scientific and technical activities not elsewhere classified	28	7,551
7499 - Non-trading company	24	11,543
7260 - Other computer related activities	22	8,686
62090 - Other information technology service activities	19	6,798
4521 - General construction & civil engineering	18	6,321
62012 - Business and domestic software development	16	3,137
68320 - Management of real estate on a fee or contract basis	16	2,929
68209 - Other letting and operating of own or leased real estate	15	3,614
41100 - Development of building projects	15	3,697