Colchester

2011 annual business confidence report



headlines

- 2011 was a record year for company registrations in Colchester when compared to any year in history.
- November 2011 saw a new record in company registrations in Colchester when compared to any previous November.
- December 2011 saw a new record in company closures in Colchester when compared to any previous December.

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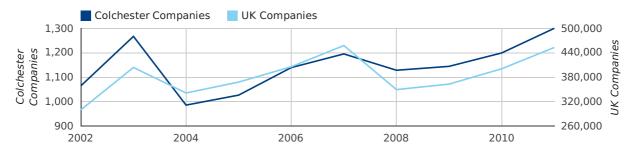
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2011 was a record year for company registrations in Colchester when compared to any year in history.

A total of 1,300 companies were formed in Colchester in 2011. This total is 8.4% higher than in 2010 and compares equally to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	COLCHESTER	UK
2011	1,300	452,870
2010	1,199	400,358
2009	1,144	362,675
2008	1,128	349,203
2007	1,195	457,649
RECORD YEAR	2011 (1,300)	2007 (457,649)

new companies by year



Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 632 companies were formed in Colchester. This figure is 7.7% higher than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Colchester occurred in 2003 when a total of 635 were formed.

HALF YEAR (JUL-DEC)	COLCHESTER	UK
2011	632	224,135
2010	587	196,609
% CHANGE	7.7%	14.0%
RECORD YEAR	2003 (635)	2011 (224,135)

new companies by half year

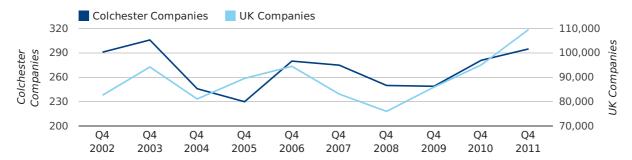


A total of 295 companies were registered in Colchester during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 5.0% versus the same period last year (Q4 2010). This figure compares badly to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	COLCHESTER	UK
2011	295	109,623
2010	281	95,117
% CHANGE	5.0%	15.3%
RECORD YEAR	2003 (306)	2011 (109,623)

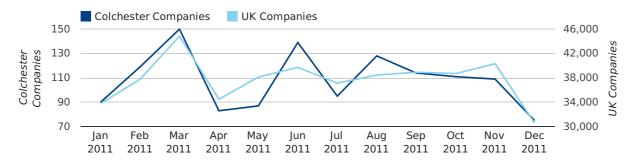
new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company registrations in Colchester when compared to any previous November.

new companies by month

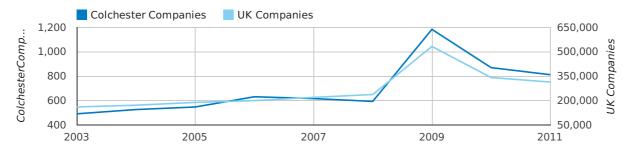


	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	111	109	75
NEW COMPANIES IN 2010	116	106	59
% CHANGE	-4.3%	2.8%	27.1%
RECORD YEAR	2003 (128)	2011 (109)	2003 (85)

A total of 813 companies were dissolved in Colchester in 2011. This total is 6.7% lower than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	COLCHESTER	UK
2011	813	314,523
2010	871	342,232
2009	1,185	533,773
2008	594	237,901
2007	617	220,295
RECORD YEAR	2009 (1,185)	2009 (533,773)

dissolved companies by year



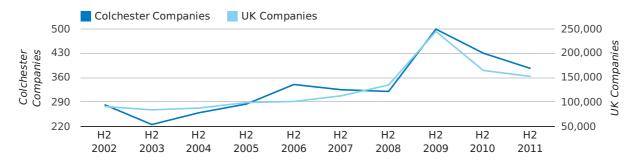
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 386 companies were dissolved in Colchester. This figure is 10.2% lower than last year, which compares well to the UK wide change of -7.5%.

The highest total for a second half year in Colchester occurred in 2009 when a total of 499 were closed.

HALF YEAR (JUL-DEC)	COLCHESTER	UK
2011	386	152,213
2010	430	164,601
% CHANGE	-10.2%	-7.5%
RECORD YEAR	2009 (499)	2009 (244,537)

dissolved companies by half year

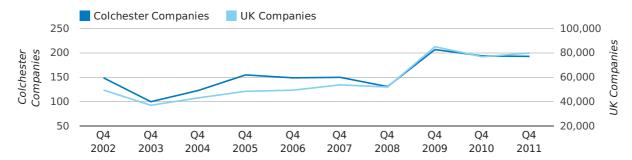


A total of 193 companies were dissolved in Colchester during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a decrease of 0.5% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	COLCHESTER	UK
2011	193	79,983
2010	194	76,896
% CHANGE	-0.5%	4.0%
RECORD YEAR	2009 (207)	2009 (85,136)

dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company closures in Colchester when compared to any previous December.

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	46	71	76
CLOSED COMPANIES IN 2010	84	65	45
% CHANGE	-45.2%	9.2%	69%
RECORD YEAR	2010 (84)	2007 (72)	2011 (76)

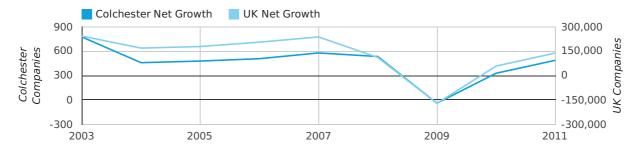
A total of 487 companies were added to the company register for Colchester in 2011. This number represents growth of 40.6% which compares favourably to the UK figure of 34.6%.

This number is 159 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2003 when the Colchester company register grew by 775 companies.

YEAR	COLCHESTER	UK
2011	487	138,347
2010	328	58,126
2009	-41	-171,098
2008	534	111,302
2007	578	237,354
RECORD YEAR	2003 (775)	2003 (242,543)

net growth by year

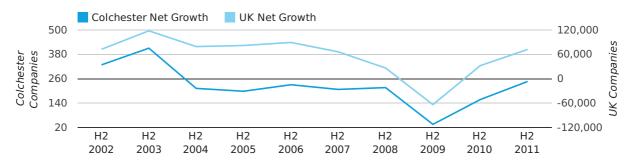


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Colchester increased by 246 companies. This figure is 56.7% higher than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	COLCHESTER	UK
2011	246	71,922
2010	157	32,008
% CHANGE	56.7%	124.7%
RECORD YEAR	2003 (410)	2003 (117,772)

net growth by half year

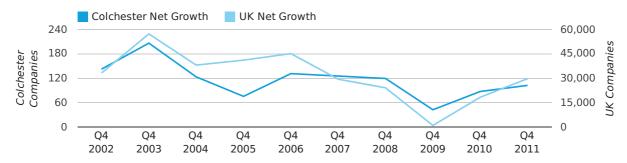


Net company growth for Colchester during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 102 companies.

This represents an increase of 17.2% on the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	COLCHESTER	UK
2011	102	29,640
2010	87	18,221
% CHANGE	17.2%	62.7%
RECORD YEAR	2003 (206)	2003 (57,175)

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

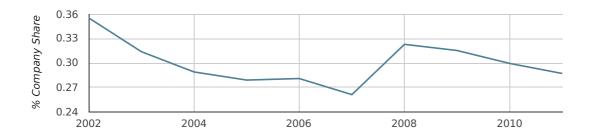
net growth by month



In 2011 Colchester formed 0.3% of all UK companies. This is no change on 2010 when Colchester was responsible for 0.3% of all UK companies.

YEAR	COLCHESTER
2011	0.3%
2010	0.3%
2009	0.3%
2008	0.3%
2007	0.3%
RECORD YEAR (SINCE 1960)	1988 (0.4%)

company share by year

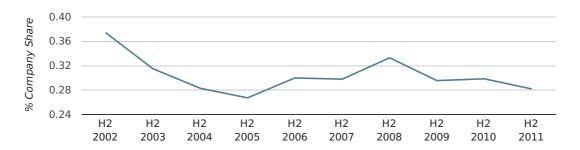


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Colchester formed 0.3% of all UK companies. This is the same as the 2010 figure of 0.3%.

HALF YEAR (JUL-DEC)	COLCHESTER
2011	0.3%
2010	0.3%
2009	0.3%
2008	0.3%
2007	0.3%
RECORD YEAR (SINCE 1960)	1987 (0.4%)

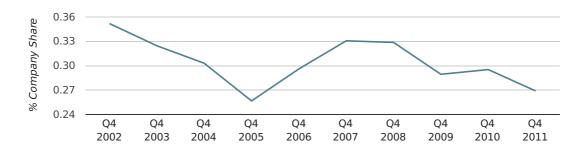
company share by half year



In the fourth quarter of 2011, Colchester formed 0.3% of all UK companies.

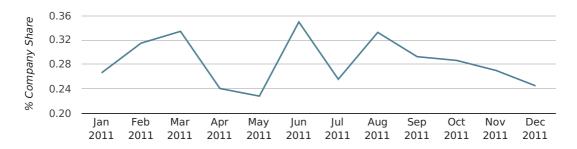
FOURTH QUARTER (OCT 2011 - DEC 2011)	COLCHESTER
2011	0.3%
2010	0.3%
2009	0.3%
2008	0.3%
2007	0.3%
RECORD YEAR (SINCE 1960)	1988 (0.4%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



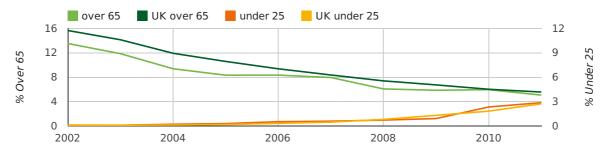
	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.3%	0.3%	0.2%
UK FORMATION SHARE IN 2010	0.3%	0.3%	0.2%
% CHANGE	-16.8%	-12.4%	12.7%
RECORD YEAR	1969 (0.5%)	1960 (0.6%)	1987 (0.5%)

The average age of a director in 2011 was 45.0.

The percentage of directors under the age of 25 was 2.9% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 5.1% compared to the UK figure of 4.2%.

director age by year



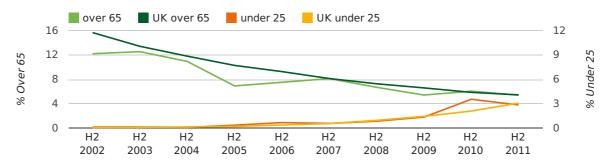
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 45.2.

The percentage of directors under the age of 25 was 2.9% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 5.4% compared to the UK figure of 4.1%.

director age by half year

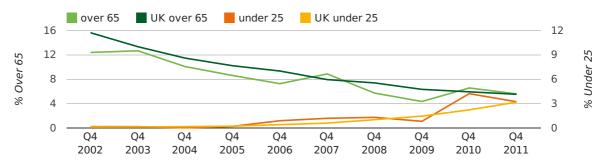


The average age of a director in the fourth quarter of 2011 was 45.4.

The percentage of directors under the age of 25 was 3.2% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 5.6% compared to the UK figure of 4.1%.

director age by quarter



The record year for female directors in Colchester was 1857 when 36.4% of all directors were female.

The percentage of female directors in Colchester in 2011 was 31.6%. The average for the UK during this time was 28.6%

director gender by year

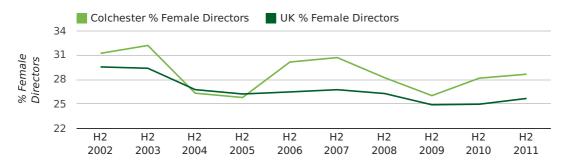


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Colchester was 1860 when 42.9% of all directors were female.

28.7% of all director appointments in Colchester in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

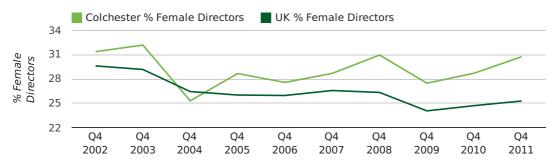


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The record fourth quarter for female directors in Colchester was in 1977 when 31.1% of all directors were female.

30.7% of all director appointments in Colchester in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

 ${\sf Excluding: LIMITED, LTD, \&, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.}\\$

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	1.95%	CONSULTING	5.07%
MANAGEMENT	1.64%	MANAGEMENT	4.74%
CONSULTANCY	0.97%	CONSULTANCY	3.26%
MEDIA	0.92%	PROPERTY	2.37%
PROPERTY	0.92%	TRADING	2.07%
DESIGN	0.82%	DESIGN	1.92%
(COLCHESTER)	0.82%	ASSOCIATES	1.86%
ESSEX	0.82%	ENGINEERING	1.78%
CONSTRUCTION	0.77%	BUSINESS	1.78%
ASSOCIATES	0.72%	CONSULTANTS	1.76%
CARE	0.67%	CONSTRUCTION	1.73%
ELECTRICAL	0.61%	MEDIA	1.71%
COLCHESTER	0.61%	LONDON	1.63%
MAINTENANCE	0.51%	J	1.51%
ENTERPRISES	0.51%	INVESTMENTS	1.48%
L	0.46%	GLOBAL	1.46%
TRADING	0.46%	IT	1.41%
G	0.46%	CARE	1.39%
SYSTEMS	0.46%	PROPERTIES	1.29%
SCH00L	0.41%	ELECTRICAL	1.29%
COLNE	0.41%	М	1.27%
HOME	0.41%	BUILDING	1.26%
С	0.41%	ENERGY	1.25%
MARINE	0.41%	S	1.20%
CONTRACTS	0.41%	ENTERPRISES	1.20%

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Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	448	205,525
7487 - Other business activities	147	57,052
82990 - Other business support service activities not elsewhere classified	131	32,483
99999 - Dormant Company	84	21,846
9999 - Dormant Company	76	20,199
70229 - Management consultancy activities other than financial management	71	17,765
7414 - Business & management consultancy	42	13,034
62020 - Information technology consultancy activities	39	12,072
7499 - Non-trading company	35	9,957
96090 - Other service activities not elsewhere classified	33	11,768
9305 - Other service activities	33	9,492
62090 - Other information technology service activities	30	7,493
7260 - Other computer related activities	29	7,667
93199 - Other sports activities	23	1,768
7222 - Other software consultancy and supply	20	7,398
9262 - Other sporting activities	19	1,650
74990 - Non-trading company	19	8,929
43210 - Electrical installation	17	3,175
41100 - Development of building projects	17	4,331
74909 - Other professional, scientific and technical activities not elsewhere classified	17	8,671