Colchester

q1 2012 business confidence report



headlines

- Q1 2012 saw a new record in company registrations in Colchester when compared to any previous Q1.
- Q1 2012 was a record quarter for company registrations in Colchester when compared to any quarter in history.
- February 2012 saw a new record in company registrations in Colchester when compared to any previous February.
- January 2012 saw a new record in company registrations in Colchester when compared to any previous January.
- Q1 2012 saw a new record in net growth in Colchester when compared to any previous Q1.
- Q1 2012 was a record quarter for net growth in Colchester when compared to any quarter in history.
- February 2012 saw a new record in net growth in Colchester when compared to any previous February.
- January 2012 saw a new record in net growth in Colchester when compared to any previous January.

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Q1 2012 saw a new record in company registrations in Colchester when compared to any previous Q1.

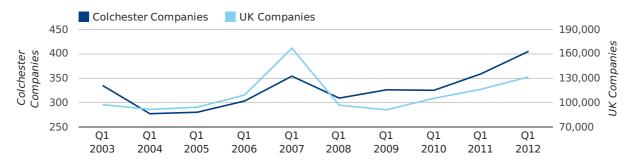
Q1 2012 was a record quarter for company registrations in Colchester when compared to any quarter in history.

A total of 405 companies were registered in Colchester during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 12.8% versus the same period last year (Q1 2011). This figure compares equally to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	COLCHESTER	UK
2012	405	131,491
2011	359	116,391
% CHANGE	12.8%	13.0%
RECORD YEAR	2012 (405)	2007 (166,814)

new companies by quarter

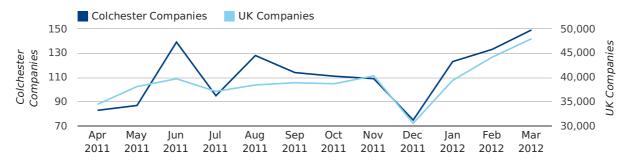


Monthly Data (Jan, Feb & Mar 2012)

February 2012 saw a new record in company registrations in Colchester when compared to any previous February.

January 2012 saw a new record in company registrations in Colchester when compared to any previous January.

new companies by month



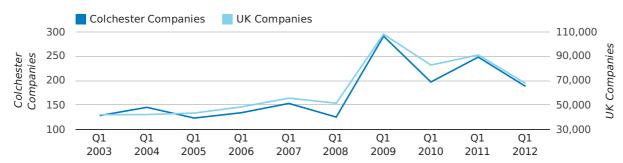
	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	123	133	149
NEW COMPANIES IN 2011	90	119	150
% CHANGE	36.7%	11.8%	-0.7%
RECORD YEAR	2012 (123)	2012 (133)	2007 (165)

A total of 188 companies were dissolved in Colchester during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 24.2% versus the same period last year (Q1 2011). This figure compares poorly to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

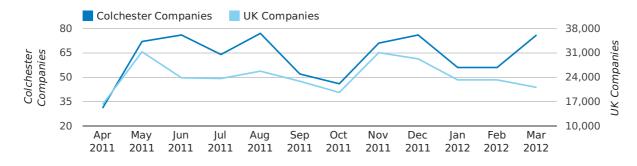
FIRST QUARTER (JAN 2012 - MAR 2012)	COLCHESTER	UK
2012	188	67,576
2011	248	90,986
% CHANGE	-24.2%	-25.7%
RECORD YEAR	2009 (291)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	56	56	76
CLOSED COMPANIES IN 2011	104	76	68
% CHANGE	-46.2%	-26.3%	12%
RECORD YEAR	2011 (104)	2008 (77)	2009 (145)

Q1 2012 saw a new record in net growth in Colchester when compared to any previous Q1.

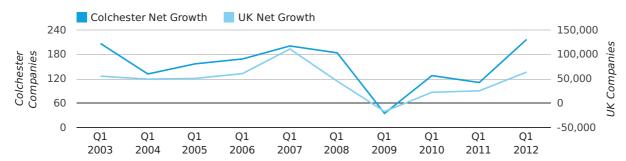
Q1 2012 was a record quarter for net growth in Colchester when compared to any quarter in history.

Net company growth for Colchester during the first quarter of 2012 (Jan 2012 - Mar 2012) was 217 companies.

This represents an increase of 95.5% on the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	COLCHESTER	UK
2012	217	63,915
2011	111	25,405
% CHANGE	95.5%	151.6%
RECORD YEAR	2012 (217)	2007 (111,282)

net growth by quarter

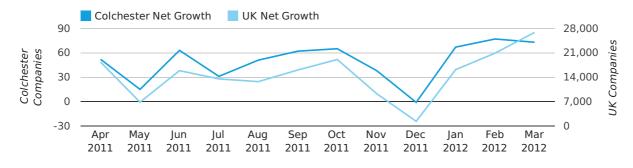


Monthly Data (Jan, Feb & Mar 2012)

February 2012 saw a new record in net growth in Colchester when compared to any previous February.

January 2012 saw a new record in net growth in Colchester when compared to any previous January.

net growth by month

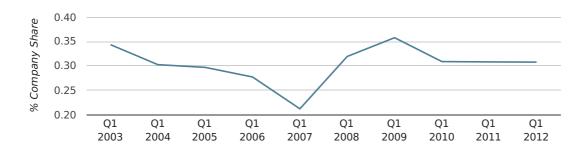


	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	67	77	73
NET GROWTH IN 2011	-14	43	82
% CHANGE	-578.6%	79.1%	-11.0%
RECORD YEAR	2012 (67)	2012 (77)	2007 (120)

In the first quarter of 2012, Colchester formed 0.3% of all UK companies.

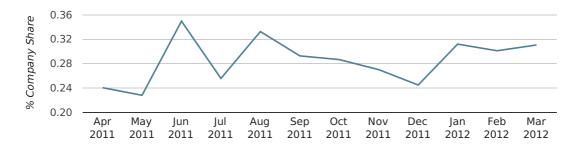
FIRST QUARTER (JAN 2012 - MAR 2012)	COLCHESTER
2012	0.3%
2011	0.3%
2010	0.3%
2009	0.4%
2008	0.3%
RECORD YEAR (SINCE 1960)	1968 (0.6%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



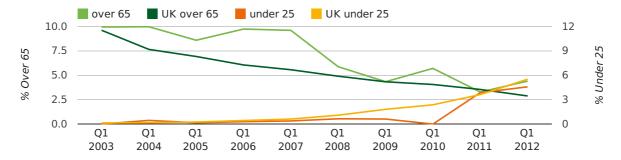
	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.3%	0.3%	0.3%
UK FORMATION SHARE IN 2011	0.3%	0.3%	0.3%
% CHANGE	17.2%	-4.4%	-7.1%
RECORD YEAR	1975 (0.6%)	1968 (0.9%)	1975 (0.7%)

The average age of a director in the first quarter of 2012 was 43.4.

The percentage of directors under the age of 25 was 4.6% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 4.4% compared to the UK figure of 3.5%.

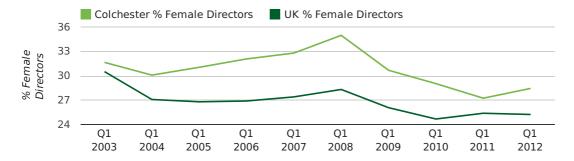
director age by quarter



The record first quarter for female directors in Colchester was in 1861 when 40.0% of all directors were female.

28.5% of all director appointments in Colchester in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



naming trends $\operatorname{duport} \omega$

Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	1.97%	CONSULTING	5.07%
MANAGEMENT	1.48%	MANAGEMENT	4.74%
CONSULTANCY	1.23%	CONSULTANCY	3.30%
PROPERTY	1.04%	PROPERTY	2.37%
CONSTRUCTION	0.89%	TRADING	2.07%
MEDIA	0.89%	DESIGN	1.93%
ESSEX	0.79%	ENGINEERING	1.86%
(COLCHESTER)	0.79%	ASSOCIATES	1.84%
CARE	0.79%	CONSULTANTS	1.79%
DESIGN	0.69%	BUSINESS	1.73%
ASSOCIATES	0.64%	MEDIA	1.72%
ELECTRICAL	0.54%	CONSTRUCTION	1.72%
G	0.54%	LONDON	1.66%
ENTERPRISES	0.54%	J	1.54%
MAINTENANCE	0.54%	INVESTMENTS	1.51%
GREEN	0.49%	GLOBAL	1.50%
MARINE	0.49%	IT	1.40%
М	0.49%	CARE	1.34%
SCH00L	0.49%	PROPERTIES	1.31%
SPORTS	0.49%	ELECTRICAL	1.27%
S	0.49%	М	1.27%
HOUSE	0.49%	BUILDING	1.24%
Р	0.44%	ENERGY	1.20%
CENTRE	0.44%	S	1.20%
SYSTEMS	0.44%	ENTERPRISES	1.19%

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Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	483	216,665
7487 - Other business activities	137	52,735
82990 - Other business support service activities not elsewhere classified	134	35,233
99999 - Dormant Company	92	25,084
70229 - Management consultancy activities other than financial management	80	19,704
9999 - Dormant Company	72	18,617
62020 - Information technology consultancy activities	47	14,303
96090 - Other service activities not elsewhere classified	46	13,637
7414 - Business & management consultancy	37	12,113
62090 - Other information technology service activities	32	8,145
9305 - Other service activities	32	8,818
7499 - Non-trading company	30	9,102
93199 - Other sports activities	26	2,011
7260 - Other computer related activities	22	7,154
74990 - Non-trading company	21	9,729
43390 - Other building completion and finishing	20	3,228
41100 - Development of building projects	20	4,984
7222 - Other software consultancy and supply	19	6,934
43999 - Other specialised construction activities not elsewhere classified	18	3,931
74909 - Other professional, scientific and technical activities not elsewhere classified	18	9,892