Crawley

q1 2012 business confidence report



headlines

- Q1 2012 saw a new record in company registrations in Crawley when compared to any previous Q1.
- Q1 2012 was a record quarter for company registrations in Crawley when compared to any quarter in history.
- March 2012 saw a new record in company registrations in Crawley when compared to any previous March.
- February 2012 saw a new record in company registrations in Crawley when compared to any previous February.
- February 2012 was a record month for company registrations in Crawley when compared to any month in history.
- January 2012 saw a new record in company registrations in Crawley when compared to any previous January.
- February 2012 saw a new record in net growth in Crawley when compared to any previous February.

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Q1 2012 saw a new record in company registrations in Crawley when compared to any previous Q1.

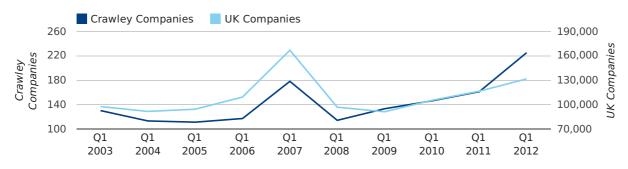
Q1 2012 was a record quarter for company registrations in Crawley when compared to any quarter in history.

A total of 225 companies were registered in Crawley during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 39.8% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	CRAWLEY	UK
2012	225	131,491
2011	161	116,391
% CHANGE	39.8%	13.0%
RECORD YEAR	2012 (225)	2007 (166,814)

new companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

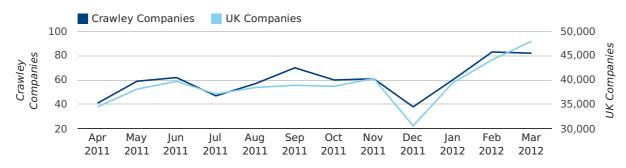
March 2012 saw a new record in company registrations in Crawley when compared to any previous March.

February 2012 saw a new record in company registrations in Crawley when compared to any previous February.

February 2012 was a record month for company registrations in Crawley when compared to any month in history.

January 2012 saw a new record in company registrations in Crawley when compared to any previous January.

new companies by month



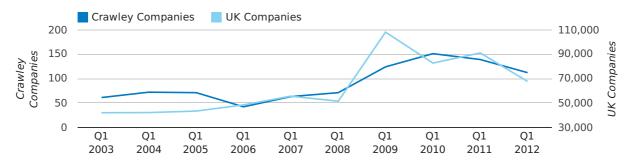
	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	60	83	82
NEW COMPANIES IN 2011	55	48	58
% CHANGE	9.1%	72.9%	41.4%
RECORD YEAR	2012 (60)	2012 (83)	2012 (82)

A total of 112 companies were dissolved in Crawley during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 19.4% versus the same period last year (Q1 2011). This figure compares poorly to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

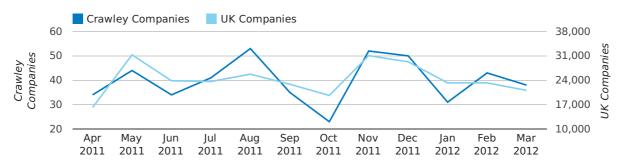
FIRST QUARTER (JAN 2012 - MAR 2012)	CRAWLEY	UK
2012	112	67,576
2011	139	90,986
% CHANGE	-19.4%	-25.7%
RECORD YEAR	2010 (151)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



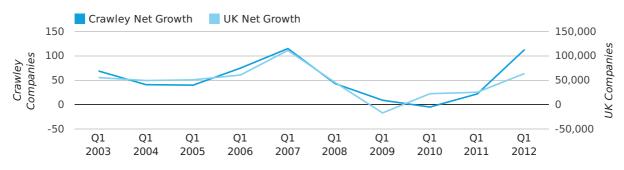
	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	31	43	38
CLOSED COMPANIES IN 2011	54	40	45
% CHANGE	-42.6%	7.5%	-16%
RECORD YEAR	2011 (54)	2010 (56)	2009 (79)

Net company growth for Crawley during the first quarter of 2012 (Jan 2012 - Mar 2012) was 113 companies.

This represents an increase of 413.6% on the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	CRAWLEY	UK
2012	113	63,915
2011	22	25,405
% CHANGE	413.6%	151.6%
RECORD YEAR	2007 (115)	2007 (111,282)

net growth by quarter



Monthly Data (Jan, Feb & Mar 2012)

February 2012 saw a new record in net growth in Crawley when compared to any previous February.

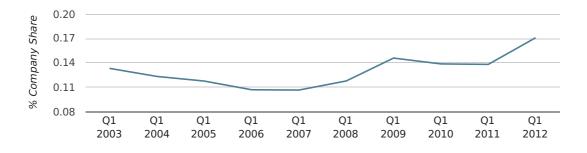
net growth by month UK Net Growth Crawley Net Growth 60 28,000 UK Companies Crawley Companies 21,000 40 20 14,000 0 7,000 -20 0 Apr May Jul Oct Dec Feb Mar Jun Aug Sep Nov Jan 2011 2011 2011 2011 2011 2011 2011 2011 2011 2012 2012 2012

	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	29	40	44
NET GROWTH IN 2011	1	8	13
% CHANGE	2,800.0%	400.0%	238.5%
RECORD YEAR	2007 (32)	2012 (40)	2007 (48)

In the first quarter of 2012, Crawley formed 0.2% of all UK companies.

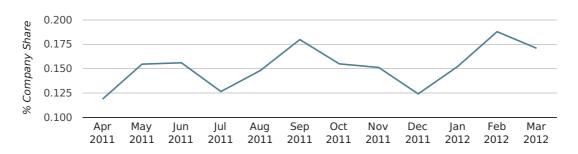
FIRST QUARTER (JAN 2012 - MAR 2012)	CRAWLEY
2012	0.2%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1978 (0.3%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



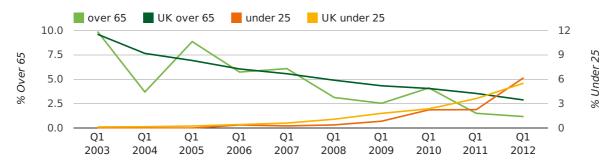
	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.2%	0.2%	0.2%
UK FORMATION SHARE IN 2011	0.2%	0.1%	0.1%
% CHANGE	-6.4%	47.9%	32.3%
RECORD YEAR	1968 (0.5%)	1966 (0.4%)	1978 (0.4%)

The average age of a director in the first quarter of 2012 was 41.4.

The percentage of directors under the age of 25 was 6.2% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 1.2% compared to the UK figure of 3.5%.

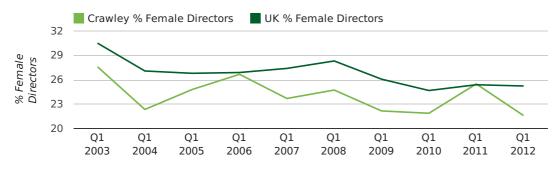
director age by quarter



The record first quarter for female directors in Crawley was in 1861 when 40.0% of all directors were female.

21.6% of all director appointments in Crawley in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	1.63%	CONSULTING	5.07%
CONSULTANCY	1.54%	MANAGEMENT	4.74%
ENGINEERING	0.94%	CONSULTANCY	3.30%
MANAGEMENT	0.86%	PROPERTY	2.37%
CRAWLEY	0.86%	TRADING	2.07%
CONSULTANTS	0.77%	DESIGN	1.93%
BUSINESS	0.68%	ENGINEERING	1.86%
GATWICK	0.68%	ASSOCIATES	1.84%
PARKING	0.68%	CONSULTANTS	1.79%
GLOBAL	0.68%	BUSINESS	1.73%
TRADING	0.60%	MEDIA	1.72%
ASSOCIATES	0.60%	CONSTRUCTION	1.72%
SYSTEMS	0.60%	LONDON	1.66%
IT	0.60%	J	1.54%
HOLDINGS	0.60%	INVESTMENTS	1.51%
MEDIA	0.51%	GLOBAL	1.50%
AUTO	0.51%	IT	1.40%
LONDON	0.51%	CARE	1.34%
TECHNOLOGIES	0.51%	PROPERTIES	1.31%
PROPERTY	0.51%	ELECTRICAL	1.27%
HOMES	0.51%	М	1.27%
PROMOTIONS	0.51%	BUILDING	1.24%
SERVICE	0.51%	ENERGY	1.20%
CARS	0.43%	S	1.20%
DIRECT	0.43%	ENTERPRISES	1.19%

sic data



Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	320	216,665
7487 - Other business activities	48	52,735
82990 - Other business support service activities not elsewhere classified	36	35,233
62020 - Information technology consultancy activities	33	14,303
70229 - Management consultancy activities other than financial management	22	19,704
99999 - Dormant Company	22	25,084
7414 - Business & management consultancy	20	12,113
9999 - Dormant Company	20	18,617
74990 - Non-trading company	18	9,729
7222 - Other software consultancy and supply	16	6,934
9305 - Other service activities	16	8,818
7260 - Other computer related activities	14	7,154
74909 - Other professional, scientific and technical activities not elsewhere classified	13	9,892
96090 - Other service activities not elsewhere classified	13	13,637
62090 - Other information technology service activities	11	8,145
7499 - Non-trading company	11	9,102
43210 - Electrical installation	11	3,573
70100 - Activities of head offices	11	2,746
47910 - Retail sale via mail order houses or via Internet	10	3,439
69201 - Accounting and auditing activities	9	4,132