Croydon

q1 2011 business confidence report



headlines

- $\bullet \quad \text{Q1 2011 saw a new record in company registrations in Croydon when compared to any previous Q1. } \\$
- Q1 2011 was a record quarter for company registrations in Croydon when compared to any quarter in history.
- January 2011 saw a new record in company registrations in Croydon when compared to any previous January.
- January 2011 saw a new record in company closures in Croydon when compared to any previous January.

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Q1 2011 saw a new record in company registrations in Croydon when compared to any previous Q1.

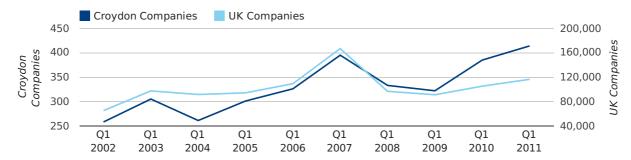
Q1 2011 was a record quarter for company registrations in Croydon when compared to any quarter in history.

A total of 414 companies were registered in Croydon during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is an increase of 7.5% versus the same period last year (Q1 2010). This figure compares equally to the UK as a whole, which saw an increase of 10.7% against the same period last year.

| FIRST QUARTER (JAN 2011 - MAR 2011) | CROYDON | UK |
|-------------------------------------|------------|----------------|
| 2011 | 414 | 116,391 |
| 2010 | 385 | 105,137 |
| % CHANGE | 7.5% | 10.7% |
| RECORD YEAR | 2011 (414) | 2007 (166,814) |

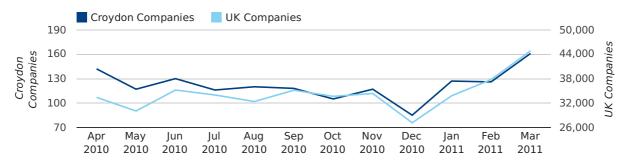
new companies by quarter



Monthly Data (Jan, Feb & Mar 2011)

January 2011 saw a new record in company registrations in Croydon when compared to any previous January.

new companies by month



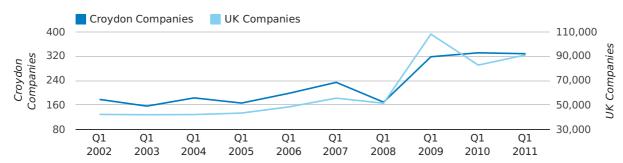
| | JANUARY | FEBRUARY | March |
|-----------------------|------------|------------|------------|
| NEW COMPANIES IN 2011 | 127 | 126 | 161 |
| NEW COMPANIES IN 2010 | 93 | 143 | 149 |
| % CHANGE | 36.6% | -11.9% | 8.1% |
| RECORD YEAR | 2011 (127) | 2010 (143) | 2007 (183) |

A total of 328 companies were dissolved in Croydon during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is a decrease of 0.9% versus the same period last year (Q1 2010). This figure compares well to the UK as a whole, which saw an increase of 10.0% against the same period last year.

| FIRST QUARTER (JAN 2011 - MAR 2011) | CROYDON | UK |
|-------------------------------------|------------|----------------|
| 2011 | 328 | 90,986 |
| 2010 | 331 | 82,677 |
| % CHANGE | -0.9% | 10.0% |
| RECORD YEAR | 2010 (331) | 2009 (108,060) |

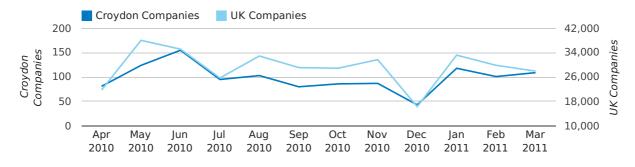
dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2011)

January 2011 saw a new record in company closures in Croydon when compared to any previous January.

dissolved companies by month



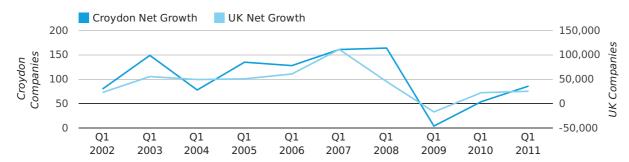
| | JANUARY | FEBRUARY | MARCH |
|--------------------------|------------|------------|------------|
| CLOSED COMPANIES IN 2011 | 118 | 101 | 109 |
| CLOSED COMPANIES IN 2010 | 73 | 95 | 163 |
| % CHANGE | 61.6% | 6.3% | -33% |
| RECORD YEAR | 2011 (118) | 2008 (102) | 2009 (218) |

Net company growth for Croydon during the first quarter of 2011 (Jan 2011 - Mar 2011) was 86 companies.

This represents an increase of 59.3% on the same period last year.

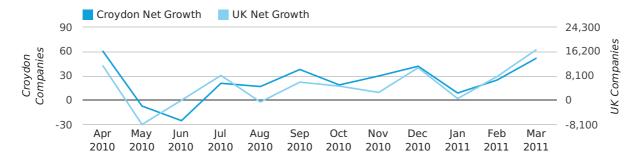
| FIRST QUARTER (JAN 2011 - MAR 2011) | CROYDON | UK |
|-------------------------------------|------------|----------------|
| 2011 | 86 | 25,405 |
| 2010 | 54 | 22,460 |
| % CHANGE | 59.3% | 13.1% |
| RECORD YEAR | 2008 (164) | 2007 (111,282) |

net growth by quarter



Monthly Data (Jan, Feb & Mar 2011)

net growth by month

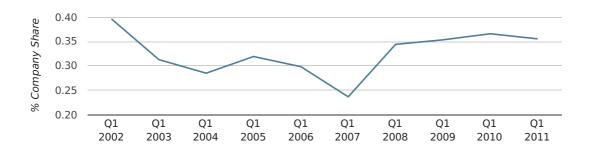


| | JANUARY | FEBRUARY | MARCH |
|--------------------|-----------|-----------|------------|
| NET GROWTH IN 2011 | 9 | 25 | 52 |
| NET GROWTH IN 2010 | 20 | 48 | -14 |
| % CHANGE | -55.0% | -47.9% | -471.4% |
| RECORD YEAR | 2009 (62) | 2003 (67) | 2008 (118) |

In the first quarter of 2011, Croydon formed 0.4% of all UK companies.

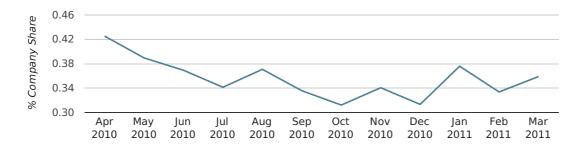
| FIRST QUARTER (JAN 2011 - MAR 2011) | CROYDON |
|-------------------------------------|-------------|
| 2011 | 0.4% |
| 2010 | 0.4% |
| 2009 | 0.4% |
| 2008 | 0.3% |
| 2007 | 0.2% |
| RECORD YEAR (SINCE 1960) | 1970 (0.7%) |

company share by quarter



Monthly Data (Jan, Feb & Mar 2011)

company share by month



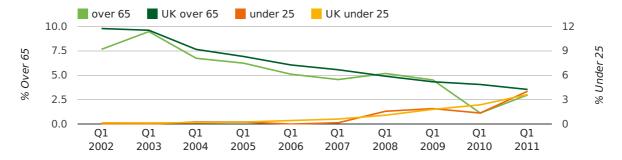
| | JANUARY | FEBRUARY | MARCH |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2011 | 0.4% | 0.3% | 0.4% |
| UK FORMATION SHARE IN 2010 | 0.3% | 0.4% | 0.3% |
| % CHANGE | 17.8% | -22.5% | 3.1% |
| RECORD YEAR | 1977 (1.3%) | 1963 (0.9%) | 1970 (1.0%) |

The average age of a director in the first quarter of 2011 was 40.9.

The percentage of directors under the age of 25 was 4.0% compared to the UK figure of 3.0%.

The percentage of directors over the age of 65 was 3.0% compared to the UK figure of 4.3%.

director age by quarter



The record first quarter for female directors in Croydon was in 1861 when 40.0% of all directors were female.

24.0% of all director appointments in Croydon in the first quarter of 2011 were female. This compares to a UK average of 25.4% for the same period.

director gender by quarter



naming trends $ext{duport}\, \omega$

Previous 12 months (Mar 2010-Mar 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|---------------|------------|---------------|---------------|
| MANAGEMENT | 2.45% | CONSULTING | 5.04% |
| CONSULTING | 1.76% | MANAGEMENT | 4.97% |
| CONSULTANCY | 1.29% | CONSULTANCY | 3.16% |
| LONDON | 1.20% | PROPERTY | 2.38% |
| BUSINESS | 0.92% | TRADING | 2.10% |
| GLOBAL | 0.88% | DESIGN | 1.93% |
| CROYDON | 0.83% | ASSOCIATES | 1.92% |
| SECURITY | 0.79% | BUSINESS | 1.87% |
| CONSULTANTS | 0.74% | CONSTRUCTION | 1.80% |
| CONSTRUCTION | 0.69% | CONSULTANTS | 1.76% |
| MEDIA | 0.69% | MEDIA | 1.69% |
| CARE | 0.65% | ENGINEERING | 1.61% |
| ENTERPRISES | 0.65% | LONDON | 1.60% |
| PROPERTY | 0.60% | CARE | 1.45% |
| IT | 0.60% | J | 1.45% |
| SYSTEMS | 0.60% | GLOBAL | 1.44% |
| TRADING | 0.55% | INVESTMENTS | 1.43% |
| (LONDON) | 0.55% | IT | 1.41% |
| TECHNOLOGIES | 0.51% | PROPERTIES | 1.36% |
| INTERNATIONAL | 0.51% | BUILDING | 1.34% |
| INVESTMENTS | 0.51% | М | 1.30% |
| TECHNOLOGY | 0.46% | ELECTRICAL | 1.28% |
| ASSOCIATES | 0.46% | S | 1.24% |
| BUILDING | 0.42% | INTERNATIONAL | 1.23% |
| CO | 0.42% | SYSTEMS | 1.23% |

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Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|--|------------------------|-----------------|
| None Supplied | 811 | 202,798 |
| 7487 - Other business activities | 182 | 60,968 |
| 82990 - Other business support service activities not elsewhere classified | 73 | 30,253 |
| 9999 - Dormant Company | 54 | 19,765 |
| 62020 - Information technology consultancy activities | 51 | 10,246 |
| 99999 - Dormant Company | 47 | 18,336 |
| 7414 - Business & management consultancy | 45 | 12,916 |
| 96090 - Other service activities not elsewhere classified | 38 | 10,085 |
| 9305 - Other service activities | 38 | 8,740 |
| 70229 - Management consultancy activities other than financial management | 34 | 16,150 |
| 98000 - Residents property management | 34 | 3,154 |
| 62090 - Other information technology service activities | 30 | 6,996 |
| 7222 - Other software consultancy and supply | 30 | 7,000 |
| 7499 - Non-trading company | 28 | 11,316 |
| 96020 - Hairdressing and other beauty treatment | 27 | 2,073 |
| 7260 - Other computer related activities | 27 | 7,789 |
| 74990 - Non-trading company | 23 | 8,695 |
| 4521 - General construction & civil engineering | 23 | 6,183 |
| 74909 - Other professional, scientific and technical activities not elsewhere classified | 22 | 7,788 |
| 86900 - Other human health activities | 21 | 4,092 |