

Cumbria

q1 2012 business confidence report



headlines

- February 2012 saw a new record in company closures in Cumbria when compared to any previous February.

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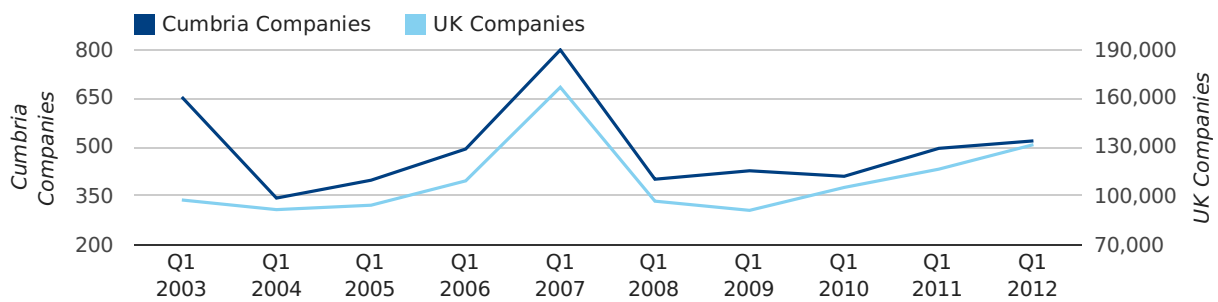
Quarterly Data (Q1 Jan-Mar 2012)

A total of 519 companies were registered in Cumbria during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 4.6% versus the same period last year (Q1 2011). This figure compares badly to the UK as a whole, which saw an increase of 13.0% against the same period last year.

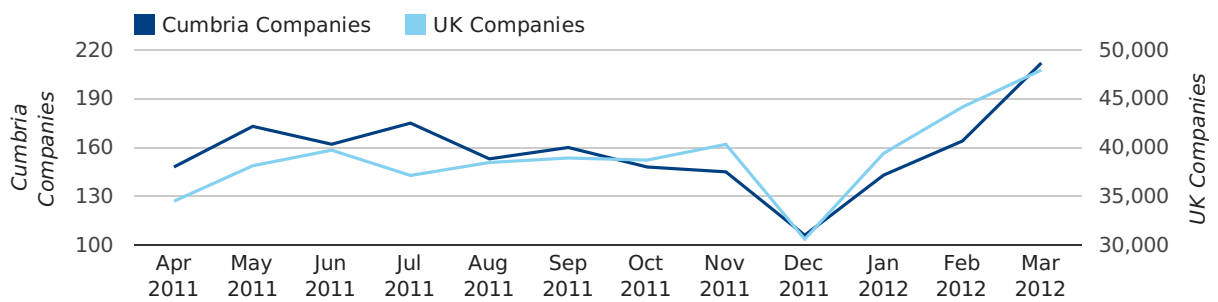
FIRST QUARTER (JAN 2012 - MAR 2012)	CUMBRIA	UK
2012	519	131,491
2011	496	116,391
% CHANGE	4.6%	13.0%
RECORD YEAR	2007 (799)	2007 (166,814)

new companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	143	164	212
NEW COMPANIES IN 2011	118	158	220
% CHANGE	21.2%	3.8%	-3.6%
RECORD YEAR	2003 (189)	2007 (298)	2007 (322)

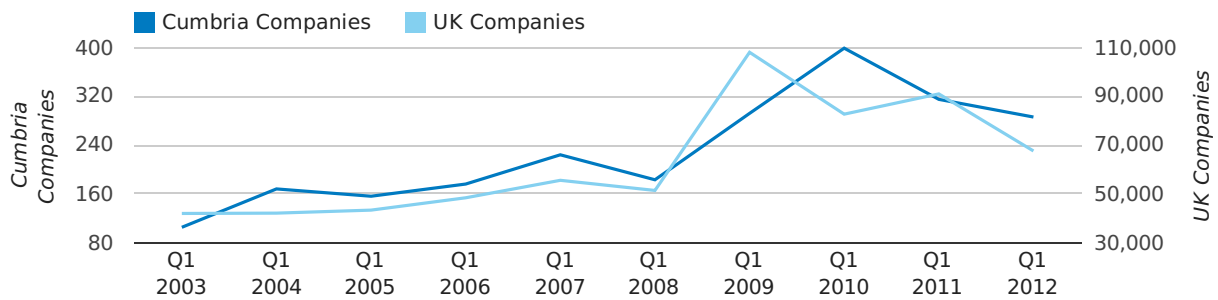
Quarterly Data (Q1 Jan-Mar 2012)

A total of 286 companies were dissolved in Cumbria during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 9.2% versus the same period last year (Q1 2011). This figure compares poorly to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	CUMBRIA	UK
2012	286	67,576
2011	315	90,986
% CHANGE	-9.2%	-25.7%
RECORD YEAR	2010 (399)	2009 (108,060)

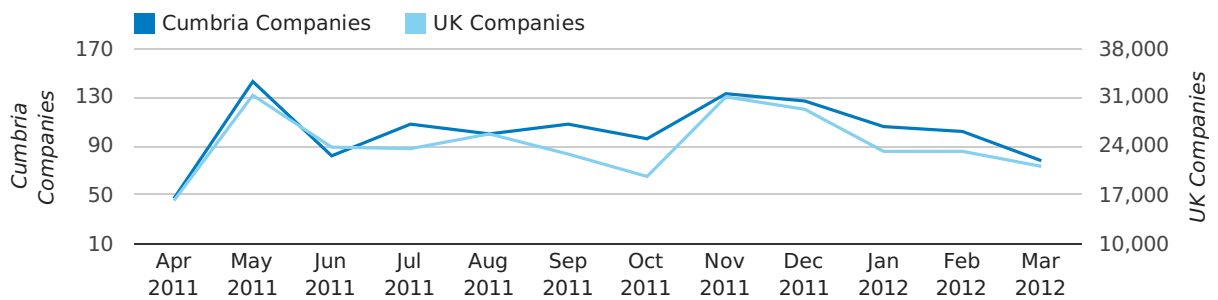
dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

February 2012 saw a new record in company closures in Cumbria when compared to any previous February.

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	106	102	78
CLOSED COMPANIES IN 2011	110	98	107
% CHANGE	-3.6%	4.1%	-27%
RECORD YEAR	2010 (162)	2012 (102)	2010 (155)

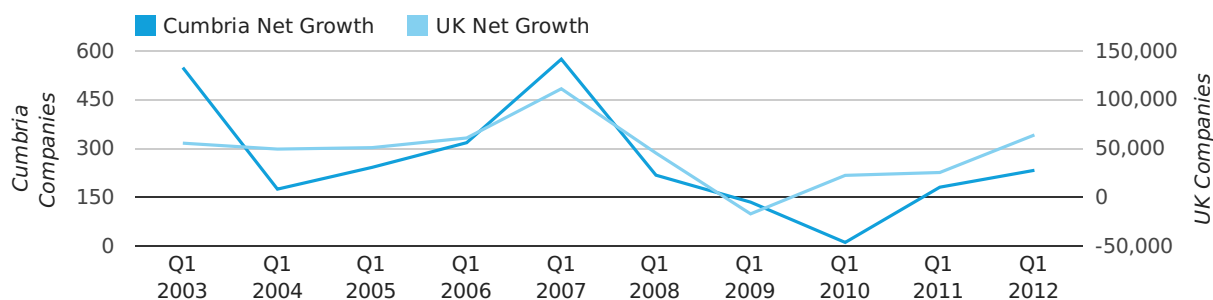
Quarterly Data (Q1 Jan-Mar 2012)

Net company growth for Cumbria during the first quarter of 2012 (Jan 2012 - Mar 2012) was 233 companies.

This represents an increase of 28.7% on the same period last year.

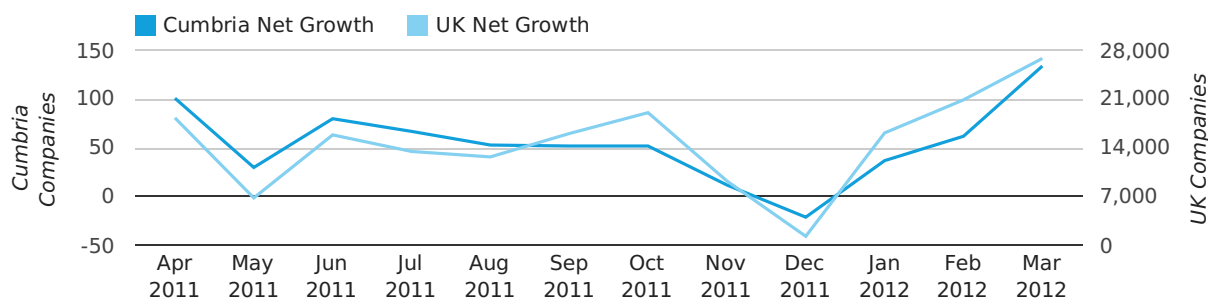
FIRST QUARTER (JAN 2012 - MAR 2012)	CUMBRIA	UK
2012	233	63,915
2011	181	25,405
% CHANGE	28.7%	151.6%
RECORD YEAR	2007 (575)	2007 (111,282)

net growth by quarter



Monthly Data (Jan, Feb & Mar 2012)

net growth by month



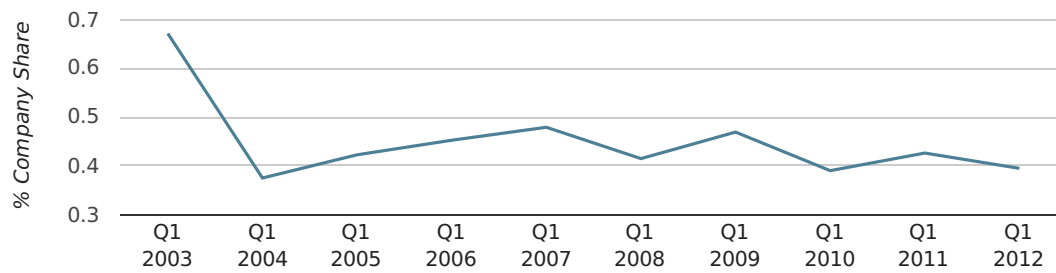
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	37	62	134
NET GROWTH IN 2011	8	60	113
% CHANGE	362.5%	3.3%	18.6%
RECORD YEAR	2003 (151)	2007 (227)	2007 (257)

Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Cumbria formed 0.4% of all UK companies.

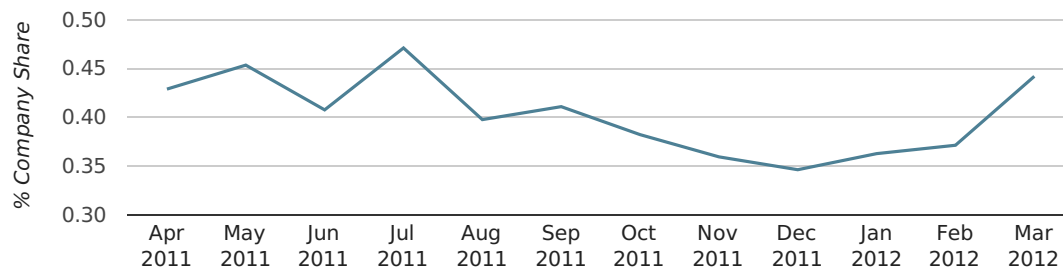
FIRST QUARTER (JAN 2012 - MAR 2012)	CUMBRIA
2012	0.4%
2011	0.4%
2010	0.4%
2009	0.5%
2008	0.4%
RECORD YEAR (SINCE 1960)	2003 (0.7%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.4%	0.4%	0.4%
UK FORMATION SHARE IN 2011	0.3%	0.4%	0.5%
% CHANGE	3.9%	-11.2%	-9.9%
RECORD YEAR	1972 (1.0%)	1968 (0.9%)	1960 (0.9%)

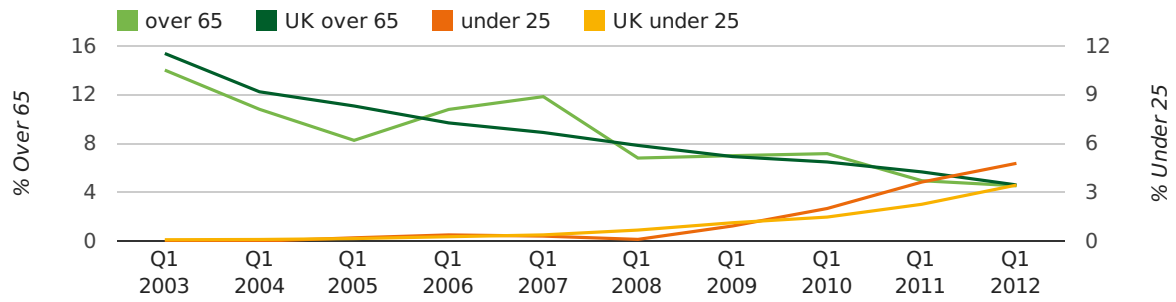
Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 45.2.

The percentage of directors under the age of 25 was 4.8% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 4.5% compared to the UK figure of 3.5%.

director age by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
ENGINEERING	2.48%	CONSULTING	5.07%
CUMBRIA	2.03%	MANAGEMENT	4.74%
MANAGEMENT	1.77%	CONSULTANCY	3.30%
(CUMBRIA)	1.73%	PROPERTY	2.37%
CONSULTANCY	1.09%	TRADING	2.07%
J	1.05%	DESIGN	1.93%
ELECTRICAL	1.01%	ENGINEERING	1.86%
DESIGN	0.94%	ASSOCIATES	1.84%
TRAINING	0.71%	CONSULTANTS	1.79%
PROJECT	0.68%	BUSINESS	1.73%
D	0.64%	MEDIA	1.72%
CONSULTING	0.64%	CONSTRUCTION	1.72%
M	0.64%	LONDON	1.66%
ENTERPRISES	0.64%	J	1.54%
CONSULTANTS	0.64%	INVESTMENTS	1.51%
PROPERTY	0.64%	GLOBAL	1.50%
SCHOOL	0.64%	IT	1.40%
HOUSE	0.60%	CARE	1.34%
R	0.60%	PROPERTIES	1.31%
CENTRE	0.60%	ELECTRICAL	1.27%
S	0.60%	M	1.27%
CONSTRUCTION	0.56%	BUILDING	1.24%
SAFETY	0.56%	ENERGY	1.20%
G	0.56%	S	1.20%
ENERGY	0.56%	ENTERPRISES	1.19%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	550	216,665
7487 - Other business activities	216	52,735
82990 - Other business support service activities not elsewhere classified	155	35,233
70229 - Management consultancy activities other than financial management	112	19,704
99999 - Dormant Company	93	25,084
96090 - Other service activities not elsewhere classified	71	13,637
74909 - Other professional, scientific and technical activities not elsewhere classified	64	9,892
9999 - Dormant Company	52	18,617
9305 - Other service activities	41	8,818
7414 - Business & management consultancy	39	12,113
71129 - Other engineering activities	39	2,217
43999 - Other specialised construction activities not elsewhere classified	35	3,931
56302 - Public houses and bars	31	2,795
41100 - Development of building projects	31	4,984
62090 - Other information technology service activities	28	8,145
4521 - General construction & civil engineering	27	5,169
74990 - Non-trading company	27	9,729
69201 - Accounting and auditing activities	26	4,132
62020 - Information technology consultancy activities	26	14,303
45200 - Maintenance and repair of motor vehicles	25	2,832