

Dover

q1 2011 business confidence report



headlines

- Q1 2011 saw a new record in company registrations in Dover when compared to any previous Q1.
- Q1 2011 was a record quarter for company registrations in Dover when compared to any quarter in history.
- March 2011 saw a new record in company registrations in Dover when compared to any previous March.
- February 2011 saw a new record in company registrations in Dover when compared to any previous February.
- Q1 2011 saw a new record in company closures in Dover when compared to any previous Q1.
- February 2011 saw a new record in company closures in Dover when compared to any previous February.
- January 2011 saw a new record in company closures in Dover when compared to any previous January.
- Q1 2011 saw a new record in net growth in Dover when compared to any previous Q1.
- Q1 2011 was a record quarter for net growth in Dover when compared to any quarter in history.
- March 2011 saw a new record in net growth in Dover when compared to any previous March.
- February 2011 saw a new record in net growth in Dover when compared to any previous February.

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Q1 2011 saw a new record in company registrations in Dover when compared to any previous Q1.

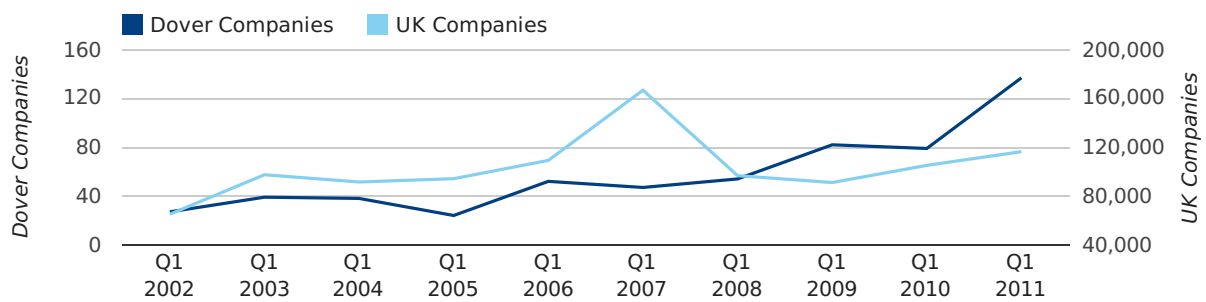
Q1 2011 was a record quarter for company registrations in Dover when compared to any quarter in history.

A total of 137 companies were registered in Dover during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is an increase of 73.4% versus the same period last year (Q1 2010). This figure compares well to the UK as a whole, which saw an increase of 10.7% against the same period last year.

FIRST QUARTER (JAN 2011 - MAR 2011)	DOVER	UK
2011	137	116,391
2010	79	105,137
% CHANGE	73.4%	10.7%
RECORD YEAR	2011 (137)	2007 (166,814)

new companies by quarter

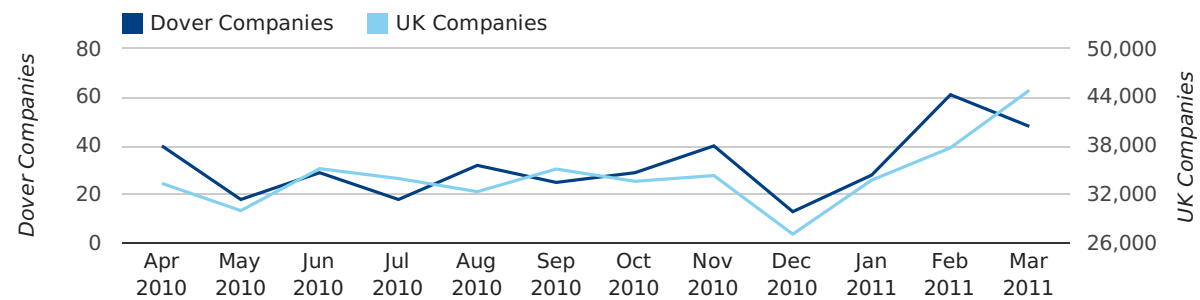


Monthly Data (Jan, Feb & Mar 2011)

March 2011 saw a new record in company registrations in Dover when compared to any previous March.

February 2011 saw a new record in company registrations in Dover when compared to any previous February.

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2011	28	61	48
NEW COMPANIES IN 2010	28	26	25
% CHANGE	0.0%	134.6%	92.0%
RECORD YEAR	2009 (31)	2011 (61)	2011 (48)

Quarterly Data (Q1 Jan-Mar 2011)

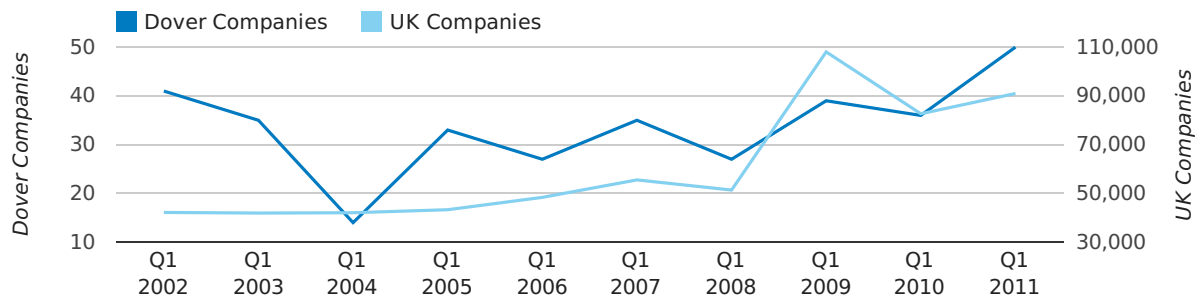
Q1 2011 saw a new record in company closures in Dover when compared to any previous Q1.

A total of 50 companies were dissolved in Dover during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is an increase of 38.9% versus the same period last year (Q1 2010). This figure compares poorly to the UK as a whole, which saw an increase of 10.0% against the same period last year.

FIRST QUARTER (JAN 2011 - MAR 2011)	DOVER	UK
2011	50	90,986
2010	36	82,677
% CHANGE	38.9%	10.0%
RECORD YEAR	2011 (50)	2009 (108,060)

dissolved companies by quarter

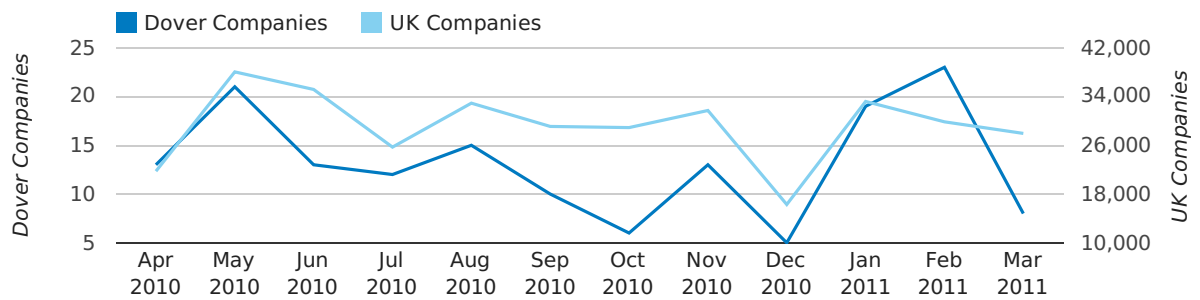


Monthly Data (Jan, Feb & Mar 2011)

February 2011 saw a new record in company closures in Dover when compared to any previous February.

January 2011 saw a new record in company closures in Dover when compared to any previous January.

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2011	19	23	8
CLOSED COMPANIES IN 2010	5	14	17
% CHANGE	280.0%	64.3%	-53%
RECORD YEAR	2011 (19)	2011 (23)	2009 (29)

Quarterly Data (Q1 Jan-Mar 2011)

Q1 2011 saw a new record in net growth in Dover when compared to any previous Q1.

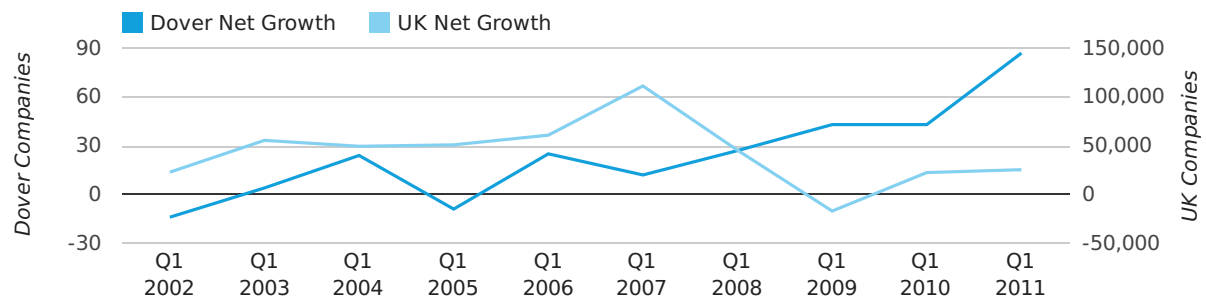
Q1 2011 was a record quarter for net growth in Dover when compared to any quarter in history.

Net company growth for Dover during the first quarter of 2011 (Jan 2011 - Mar 2011) was 87 companies.

This represents an increase of 102.3% on the same period last year.

FIRST QUARTER (JAN 2011 - MAR 2011)	DOVER	UK
2011	87	25,405
2010	43	22,460
% CHANGE	102.3%	13.1%
RECORD YEAR	2011 (87)	2007 (111,282)

net growth by quarter

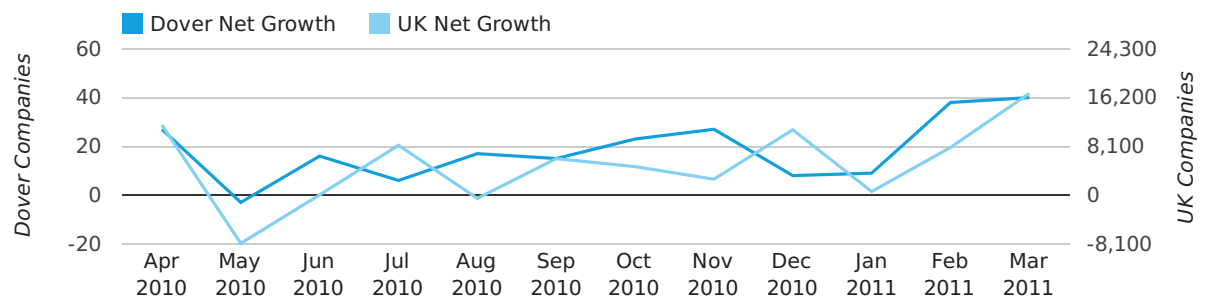


Monthly Data (Jan, Feb & Mar 2011)

March 2011 saw a new record in net growth in Dover when compared to any previous March.

February 2011 saw a new record in net growth in Dover when compared to any previous February.

net growth by month



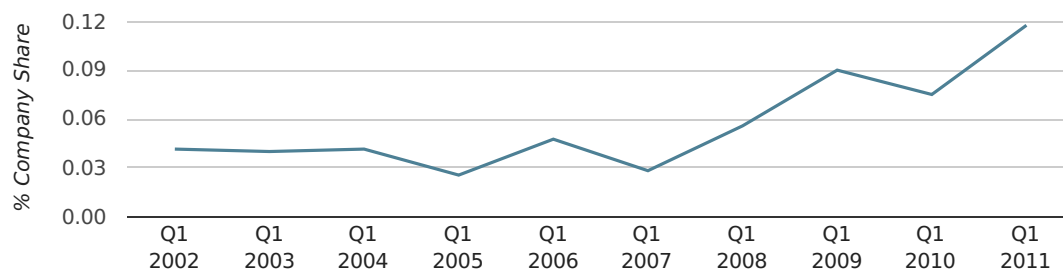
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2011	9	38	40
NET GROWTH IN 2010	23	12	8
% CHANGE	-60.9%	216.7%	400.0%
RECORD YEAR	2009 (26)	2011 (38)	2011 (40)

Quarterly Data (Q1 Jan-Mar 2011)

In the first quarter of 2011, Dover formed 0.1% of all UK companies.

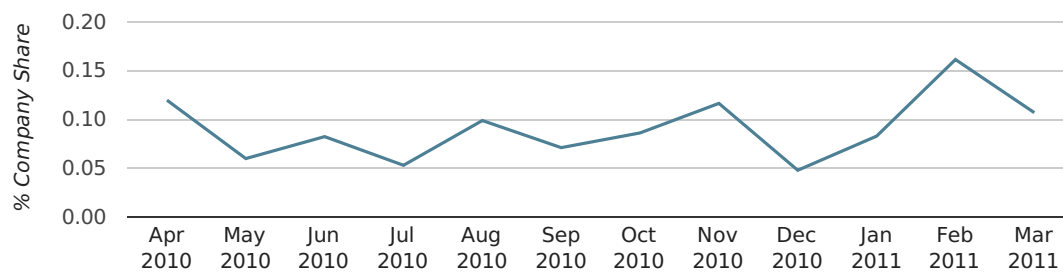
FIRST QUARTER (JAN 2011 - MAR 2011)	DOVER
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.0%
RECORD YEAR (SINCE 1960)	1966 (0.2%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2011)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2011	0.1%	0.2%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	-13.7%	106.3%	83.2%
RECORD YEAR	1968 (0.3%)	1964 (0.3%)	1966 (0.3%)

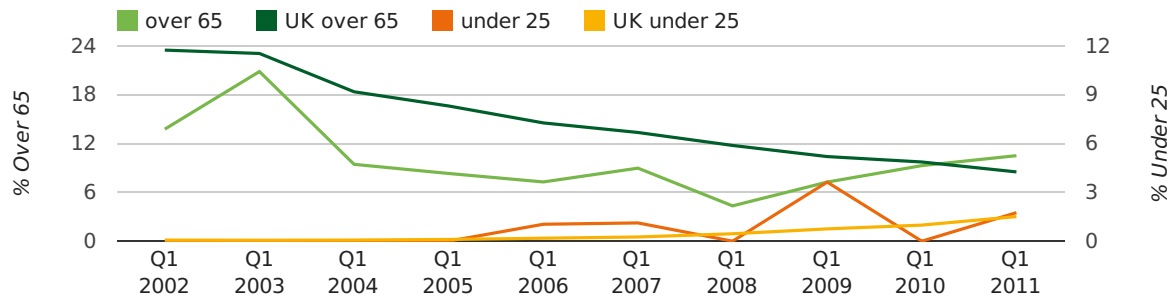
Quarterly Data (Q1 Jan-Mar 2011)

The average age of a director in the first quarter of 2011 was 49.0.

The percentage of directors under the age of 25 was 1.8% compared to the UK figure of 3.0%.

The percentage of directors over the age of 65 was 10.5% compared to the UK figure of 4.3%.

director age by quarter

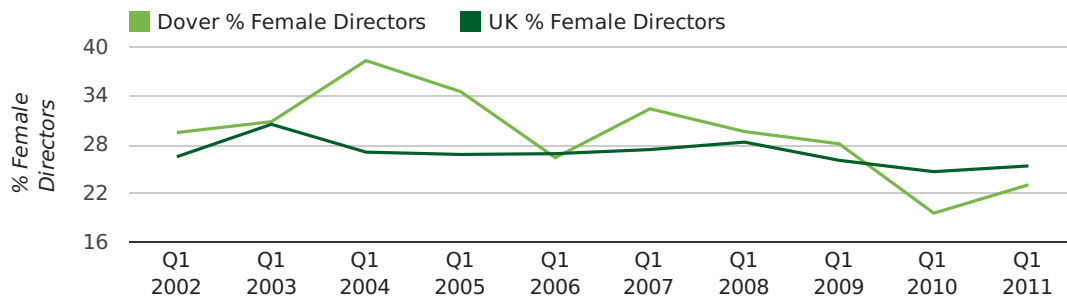


Quarterly Data (Q1 Jan-Mar 2011)

The record first quarter for female directors in Dover was in 1861 when 40.0% of all directors were female.

23.1% of all director appointments in Dover in the first quarter of 2011 were female. This compares to a UK average of 25.4% for the same period.

director gender by quarter



Previous 12 months (Mar 2010-Mar 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
SEU	26.35%	CONSULTING	5.04%
INVEST	12.24%	MANAGEMENT	4.97%
BUSINESS	3.15%	CONSULTANCY	3.16%
EUCV	3.15%	PROPERTY	2.38%
PLC	3.15%	TRADING	2.10%
BELGIUM	1.86%	DESIGN	1.93%
MANAGEMENT	1.67%	ASSOCIATES	1.92%
TRADING	1.67%	BUSINESS	1.87%
EXPRESS	1.30%	CONSTRUCTION	1.80%
DOVER	1.30%	CONSULTANTS	1.76%
KENT	0.93%	MEDIA	1.69%
J	0.93%	ENGINEERING	1.61%
DE	0.93%	LONDON	1.60%
RODRIGUES	0.93%	CARE	1.45%
M	0.93%	J	1.45%
SPEED	0.74%	GLOBAL	1.44%
STAR	0.74%	INVESTMENTS	1.43%
RIVER	0.74%	IT	1.41%
NEW	0.74%	PROPERTIES	1.36%
OMEGA	0.74%	BUILDING	1.34%
GROUPE	0.74%	M	1.30%
ALL	0.74%	ELECTRICAL	1.28%
PARTNERS	0.74%	S	1.24%
CONSULTANCY	0.74%	INTERNATIONAL	1.23%
MORGANE	0.56%	SYSTEMS	1.23%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
7487 - Other business activities	167	60,968
99999 - Dormant Company	155	18,336
None Supplied	122	202,798
9999 - Dormant Company	17	19,765
82990 - Other business support service activities not elsewhere classified	10	30,253
7499 - Non-trading company	7	11,316
74909 - Other professional, scientific and technical activities not elsewhere classified	7	7,788
9305 - Other service activities	6	8,740
7260 - Other computer related activities	6	7,789
5530 - Restaurants	5	4,898
43390 - Other building completion and finishing	5	2,707
7414 - Business & management consultancy	5	12,916
7222 - Other software consultancy and supply	5	7,000
4521 - General construction & civil engineering	4	6,183
41100 - Development of building projects	4	3,921
70229 - Management consultancy activities other than financial management	4	16,150
4541 - Plastering	4	363
8514 - Other human health activities	3	2,423
2924 - Manufacture of other general machinery	3	102
52290 - Other transportation support activities	3	374