

Dover

2011 half year business confidence report



headlines

- The first half of 2011 saw a new record in company registrations in Dover when compared to any previous first half year.
- The first half of 2011 was a record first half year for company registrations in Dover when compared to any half year in history.
- Q2 2011 saw a new record in company registrations in Dover when compared to any previous Q2.
- June 2011 saw a new record in company registrations in Dover when compared to any previous June.
- May 2011 saw a new record in company registrations in Dover when compared to any previous May.
- The first half of 2011 saw a new record in company closures in Dover when compared to any previous first half year.
- The first half of 2011 was a record first half year for company closures in Dover when compared to any half year in history.
- Q2 2011 saw a new record in company closures in Dover when compared to any previous Q2.
- Q2 2011 was a record quarter for company closures in Dover when compared to any quarter in history.
- June 2011 saw a new record in company closures in Dover when compared to any previous June.
- May 2011 saw a new record in company closures in Dover when compared to any previous May.
- The first half of 2011 saw a new record in net growth in Dover when compared to any previous first half year.
- The first half of 2011 was a record first half year for net growth in Dover when compared to any half year in history.
- May 2011 saw a new record in net growth in Dover when compared to any previous May.

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Half Year Data (Jan-Jun 2011)

The first half of 2011 saw a new record in company registrations in Dover when compared to any previous first half year.

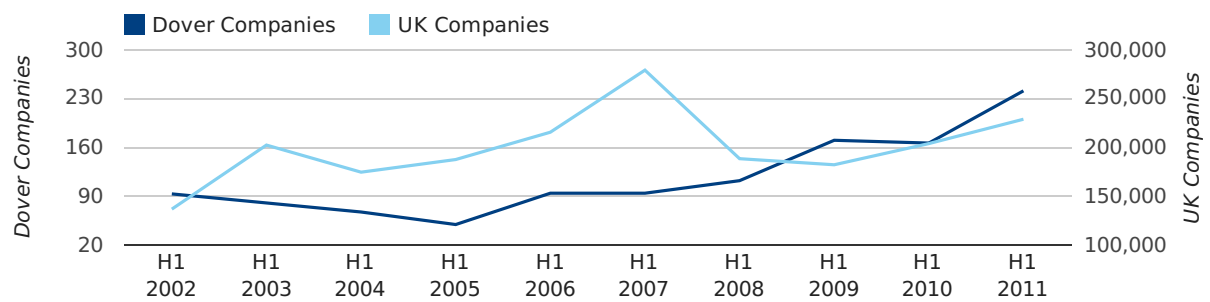
The first half of 2011 was a record first half year for company registrations in Dover when compared to any half year in history.

In the first half of 2011 a total of 241 companies were formed in Dover. This figure is 45.2% higher than last year, which compares well to the UK wide figure of 12.3%.

The highest total for a first half year in Dover occurred in 2011 when a total of 241 were formed.

HALF YEAR (JAN-JUN)	DOVER	UK
2011	241	228,735
2010	166	203,749
% CHANGE	45.2%	12.3%
RECORD YEAR	2011 (241)	2007 (279,097)

new companies by half year



Quarterly Data (Q2 Apr-Jun 2011)

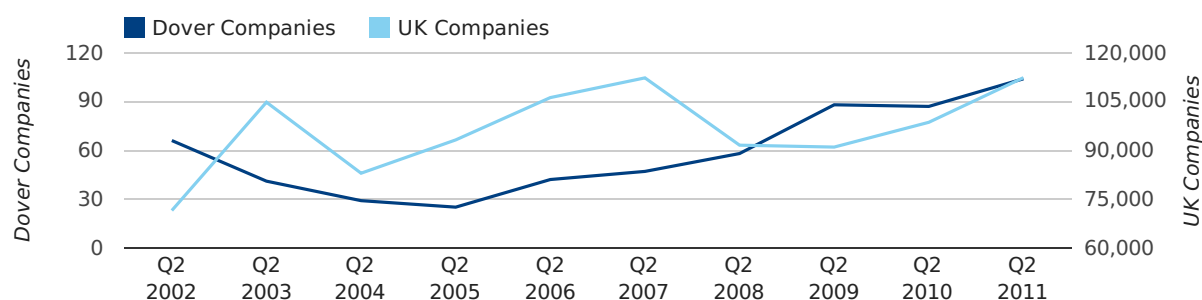
Q2 2011 saw a new record in company registrations in Dover when compared to any previous Q2.

A total of 104 companies were registered in Dover during the second quarter of 2011 (Apr 2011 - Jun 2011).

This figure is an increase of 19.5% versus the same period last year (Q2 2010). This figure compares well to the UK as a whole, which saw an increase of 13.9% against the same period last year.

SECOND QUARTER (APR 2011 - JUN 2011)	DOVER	UK
2011	104	112,344
2010	87	98,612
% CHANGE	19.5%	13.9%
RECORD YEAR	2011 (104)	2011 (112,344)

new companies by quarter



Monthly Data (Apr, May & Jun 2011)

June 2011 saw a new record in company registrations in Dover when compared to any previous June.

May 2011 saw a new record in company registrations in Dover when compared to any previous May.

new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2011	16	46	42
NEW COMPANIES IN 2010	40	18	29
% CHANGE	-60.0%	155.6%	44.8%
RECORD YEAR	2010 (40)	2011 (46)	2011 (42)

Half Year Data (Jan-Jun 2011)

The first half of 2011 saw a new record in company closures in Dover when compared to any previous first half year.

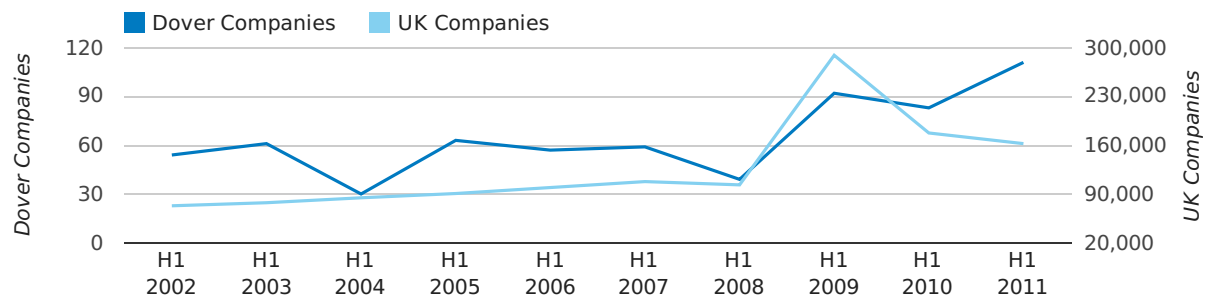
The first half of 2011 was a record first half year for company closures in Dover when compared to any half year in history.

In the first half of 2011 a total of 111 companies were dissolved in Dover. This figure is 33.7% higher than last year, which compares badly to the UK wide change of -8.6%.

The highest total for a first half year in Dover occurred in 2011 when a total of 111 were closed.

HALF YEAR (JAN-JUN)	DOVER	UK
2011	111	162,310
2010	83	177,631
% CHANGE	33.7%	-8.6%
RECORD YEAR	2011 (111)	2009 (289,236)

dissolved companies by half year



Quarterly Data (Q2 Apr-Jun 2011)

Q2 2011 saw a new record in company closures in Dover when compared to any previous Q2.

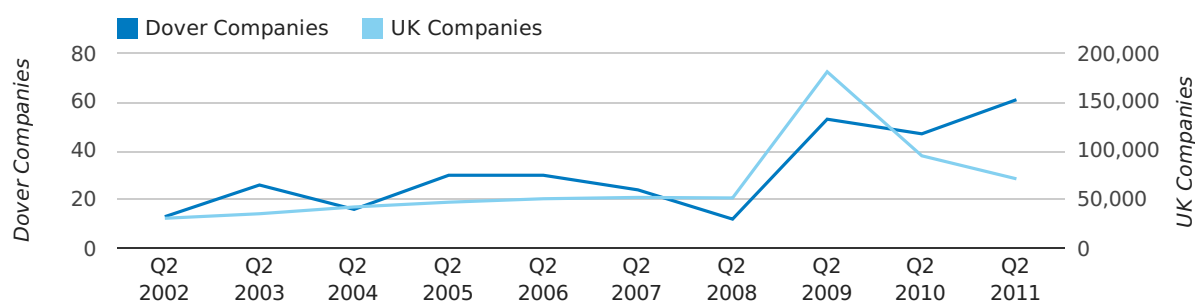
Q2 2011 was a record quarter for company closures in Dover when compared to any quarter in history.

A total of 61 companies were dissolved in Dover during the second quarter of 2011 (Apr 2011 - Jun 2011).

This figure is an increase of 29.8% versus the same period last year (Q2 2010). This figure compares poorly to the UK as a whole, which saw a decrease of 24.9% against the same period last year.

SECOND QUARTER (APR 2011 - JUN 2011)	DOVER	UK
2011	61	71,324
2010	47	94,954
% CHANGE	29.8%	-24.9%
RECORD YEAR	2011 (61)	2009 (181,176)

dissolved companies by quarter

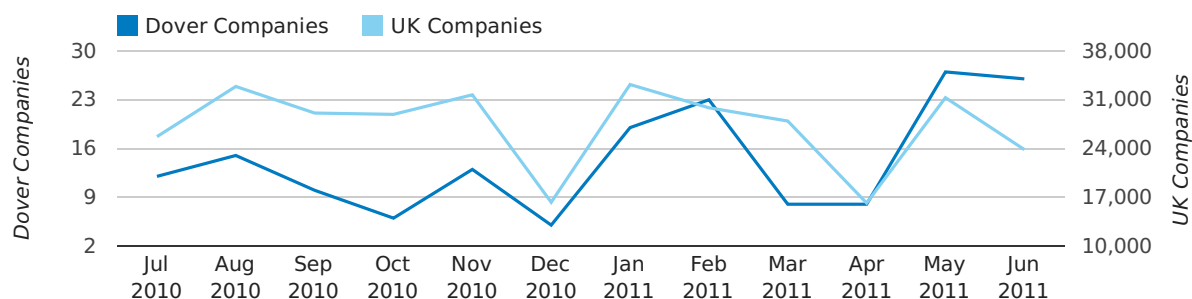


Monthly Data (Apr, May & Jun 2011)

June 2011 saw a new record in company closures in Dover when compared to any previous June.

May 2011 saw a new record in company closures in Dover when compared to any previous May.

dissolved companies by month



	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2011	8	27	26
CLOSED COMPANIES IN 2010	13	21	13
% CHANGE	-38.5%	28.6%	100%
RECORD YEAR	2009 (17)	2011 (27)	2011 (26)

Half Year Data (Jan-Jun 2011)

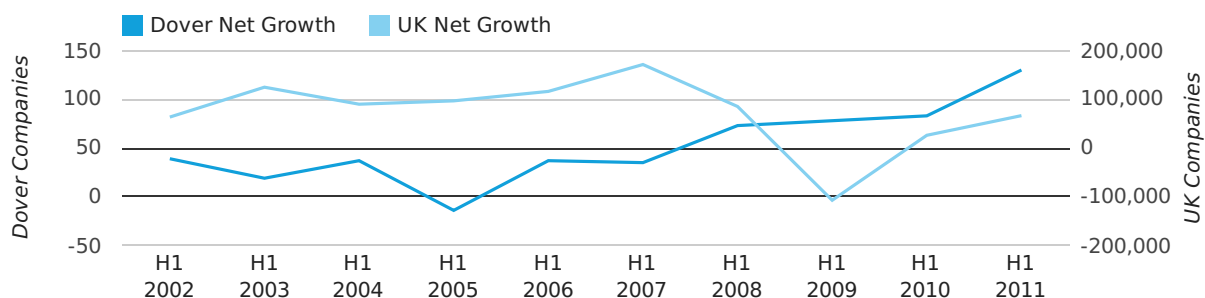
The first half of 2011 saw a new record in net growth in Dover when compared to any previous first half year.

The first half of 2011 was a record first half year for net growth in Dover when compared to any half year in history.

In the first half of 2011 the company register for Dover increased by 130 companies. This figure is 56.6% higher than last year, which compares badly to a UK increase of 154.3%.

HALF YEAR (JAN-JUN)	DOVER	UK
2011	130	66,425
2010	83	26,118
% CHANGE	56.6%	154.3%
RECORD YEAR	2011 (130)	2007 (171,296)

net growth by half year



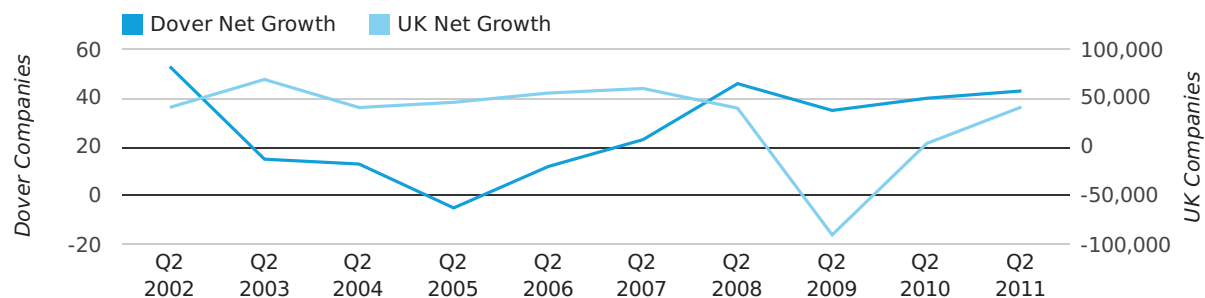
Quarterly Data (Q2 Apr-Jun 2011)

Net company growth for Dover during the second quarter of 2011 (Apr 2011 - Jun 2011) was 43 companies.

This represents an increase of 7.5% on the same period last year.

SECOND QUARTER (APR 2011 - JUN 2011)	DOVER	UK
2011	43	41,020
2010	40	3,658
% CHANGE	7.5%	1,021.4%
RECORD YEAR	2002 (53)	2003 (69,274)

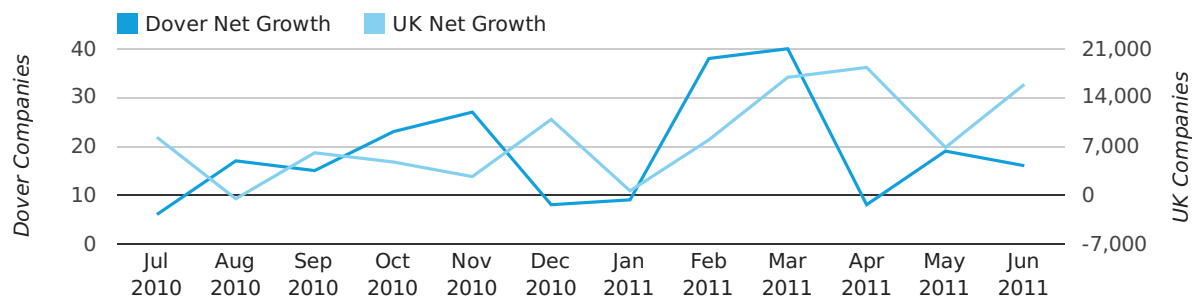
net growth by quarter



Monthly Data (Apr, May & Jun 2011)

May 2011 saw a new record in net growth in Dover when compared to any previous May.

net growth by month



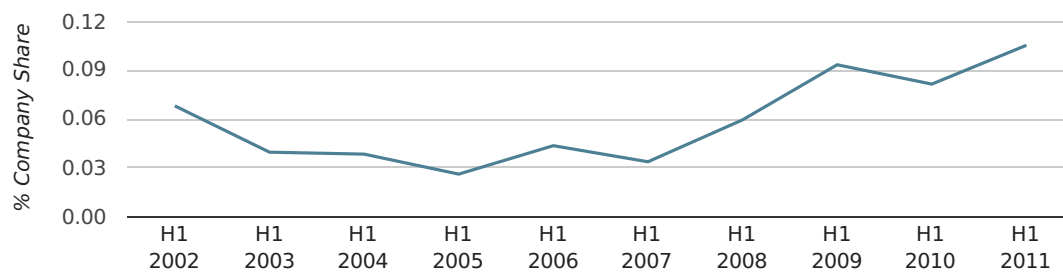
	APRIL	MAY	JUNE
NET GROWTH IN 2011	8	19	16
NET GROWTH IN 2010	27	-3	16
% CHANGE	-70.4%	-733.3%	0.0%
RECORD YEAR	2010 (27)	2002 (19)	2002 (20)

Half Year Data (Jan-Jun 2011)

In the first half of 2011 Dover formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JAN-JUN)	DOVER
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.0%
RECORD YEAR (SINCE 1960)	1961 (0.2%)

company share by half year

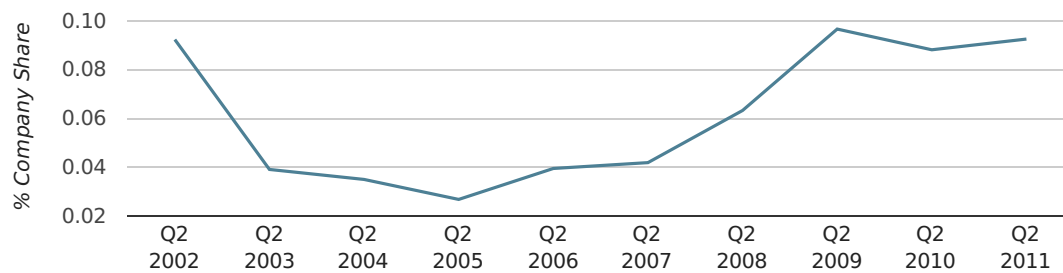


Quarterly Data (Q2 Apr-Jun 2011)

In the second quarter of 2011, Dover formed 0.1% of all UK companies.

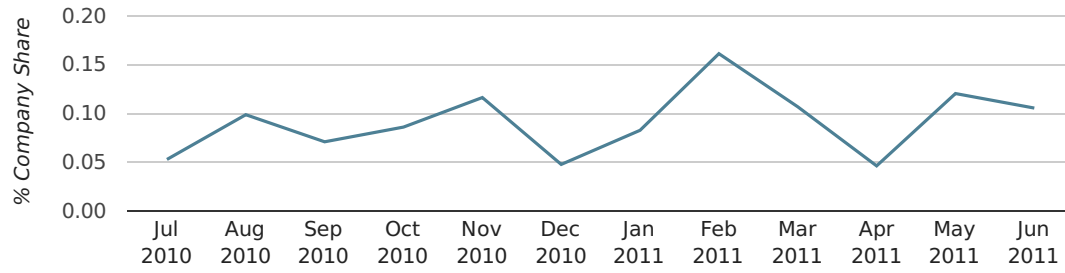
SECOND QUARTER (APR 2011 - JUN 2011)	DOVER
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.0%
RECORD YEAR (SINCE 1960)	1961 (0.3%)

company share by quarter



Monthly Data (Apr, May & Jun 2011)

company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2011	0.0%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	-61.3%	101.3%	28.3%
RECORD YEAR	1968 (0.3%)	1961 (0.3%)	1961 (0.3%)

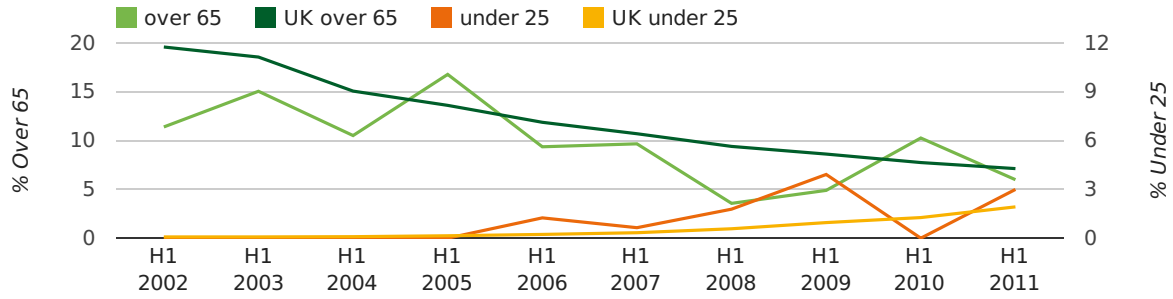
Half Year Data (Jan-Jun 2011)

The average age of a director in the first half of 2011 was 48.2.

The percentage of directors under the age of 25 was 3.0% compared to the UK figure of 3.2%.

The percentage of directors over the age of 65 was 6.0% compared to the UK figure of 4.3%.

director age by half year



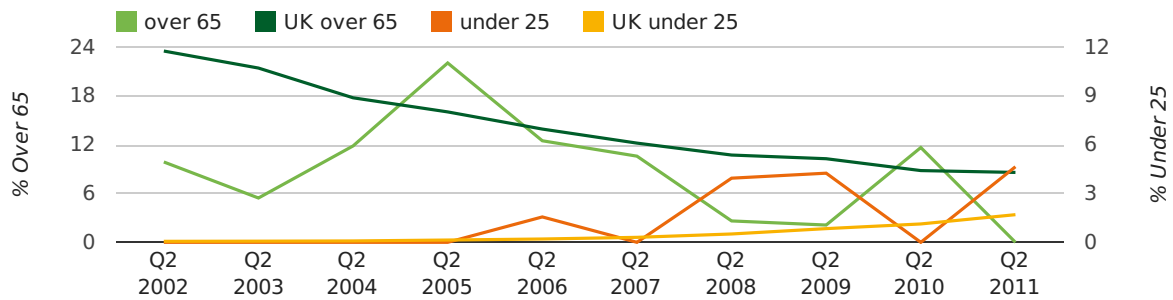
Quarterly Data (Q2 Apr-Jun 2011)

The average age of a director in the second quarter of 2011 was 47.1.

The percentage of directors under the age of 25 was 4.7% compared to the UK figure of 3.4%.

The percentage of directors over the age of 65 was 0.0% compared to the UK figure of 4.3%.

director age by quarter

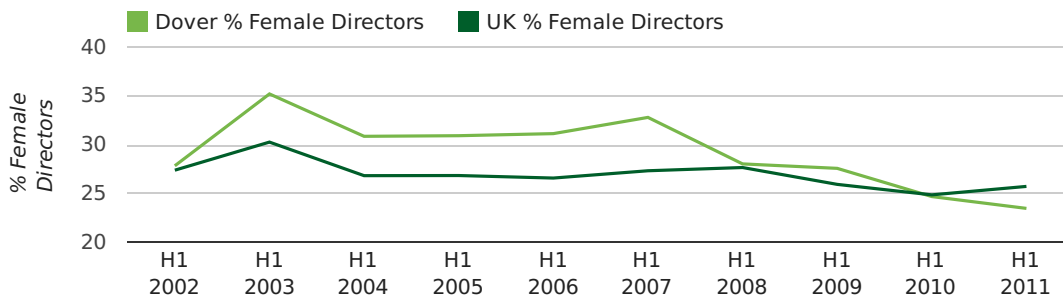


Half Year Data (Jan-Jun 2011)

The record first half year for female directors in Dover was 1857 when 40.0% of all directors were female.

23.5% of all director appointments in Dover in the first half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

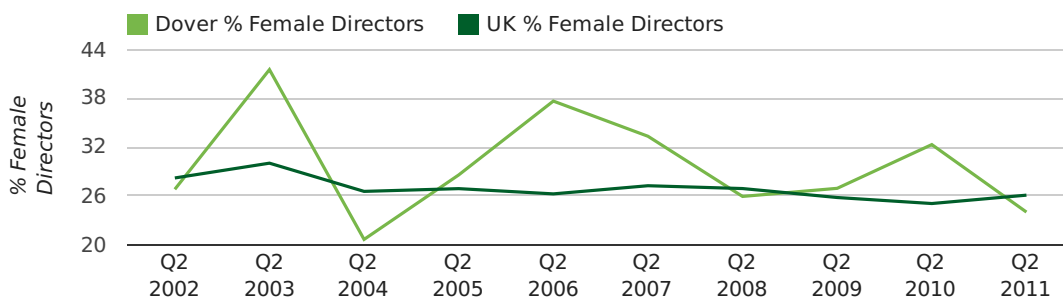


Quarterly Data (Q2 Apr-Jun 2011)

The record second quarter for female directors in Dover was in 1866 when 66.7% of all directors were female.

24.0% of all director appointments in Dover in the second quarter of 2011 were female. This compares to a UK average of 26.1% for the same period.

director gender by quarter



Previous 12 months (Jun 2010-Jun 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
SEU	28.25%	CONSULTING	5.09%
INVEST	13.37%	MANAGEMENT	4.86%
EUCV	4.71%	CONSULTANCY	3.17%
PLC	3.77%	PROPERTY	2.43%
BELGIUM	3.20%	TRADING	2.05%
BUSINESS	3.20%	DESIGN	1.94%
EUC	2.45%	ASSOCIATES	1.92%
TRADING	1.88%	BUSINESS	1.87%
MANAGEMENT	1.51%	CONSTRUCTION	1.77%
EUROPE	1.51%	CONSULTANTS	1.76%
DOVER	1.32%	MEDIA	1.73%
ALL	1.13%	ENGINEERING	1.67%
CONSTRUCT	1.13%	LONDON	1.60%
M	0.94%	GLOBAL	1.46%
KENT	0.94%	J	1.44%
DE	0.94%	CARE	1.44%
TRANS	0.94%	INVESTMENTS	1.42%
RODRIGUES	0.94%	IT	1.39%
EXPRESS	0.94%	BUILDING	1.32%
SPEED	0.75%	PROPERTIES	1.31%
OMEGA	0.75%	ELECTRICAL	1.30%
NEW	0.75%	M	1.27%
CONSULTING	0.75%	S	1.23%
J	0.75%	ENTERPRISES	1.20%
PARTNERS	0.75%	SYSTEMS	1.20%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
7487 - Other business activities	168	60,758
99999 - Dormant Company	166	18,918
None Supplied	132	202,072
9999 - Dormant Company	16	20,111
7499 - Non-trading company	12	10,955
82990 - Other business support service activities not elsewhere classified	9	30,647
74909 - Other professional, scientific and technical activities not elsewhere classified	7	7,835
7260 - Other computer related activities	7	7,849
9305 - Other service activities	6	9,063
4521 - General construction & civil engineering	6	5,928
7222 - Other software consultancy and supply	5	7,143
43390 - Other building completion and finishing	5	2,641
70229 - Management consultancy activities other than financial management	4	16,419
43999 - Other specialised construction activities not elsewhere classified	4	3,050
4541 - Plastering	4	342
5530 - Restaurants	4	5,086
7414 - Business & management consultancy	4	13,053
41100 - Development of building projects	3	3,852
2924 - Manufacture of other general machinery	3	104
7450 - Labour recruitment	3	2,304