

Dover

2012 half year business confidence report



headlines

- Q2 2012 saw a new record in company closures in Dover when compared to any previous Q2.
- Q2 2012 was a record quarter for company closures in Dover when compared to any quarter in history.
- April 2012 saw a new record in company closures in Dover when compared to any previous April.

contents

new company registrations

closed companies (dissolved)

net company growth

uk company share

director age

director gender

naming trends

sic data

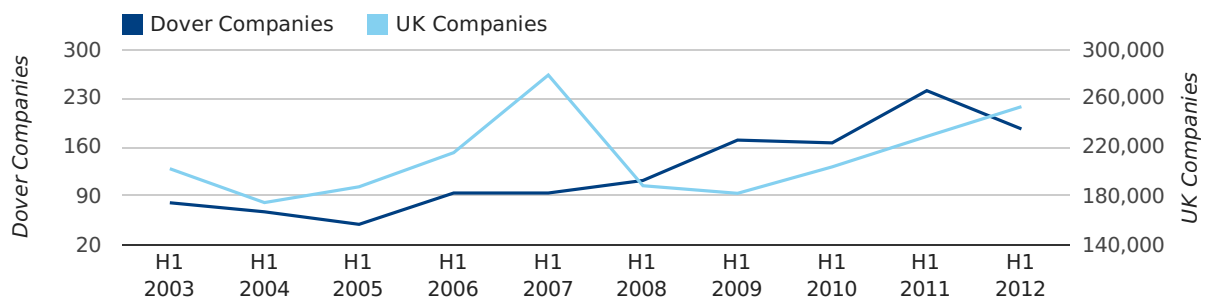
Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 186 companies were formed in Dover. This figure is 22.8% lower than last year, which compares badly to the UK wide figure of 10.7%.

The highest total for a first half year in Dover occurred in 2011 when a total of 241 were formed.

HALF YEAR (JAN-JUN)	DOVER	UK
2012	186	253,150
2011	241	228,735
% CHANGE	-22.8%	10.7%
RECORD YEAR	2011 (241)	2007 (279,097)

new companies by half year



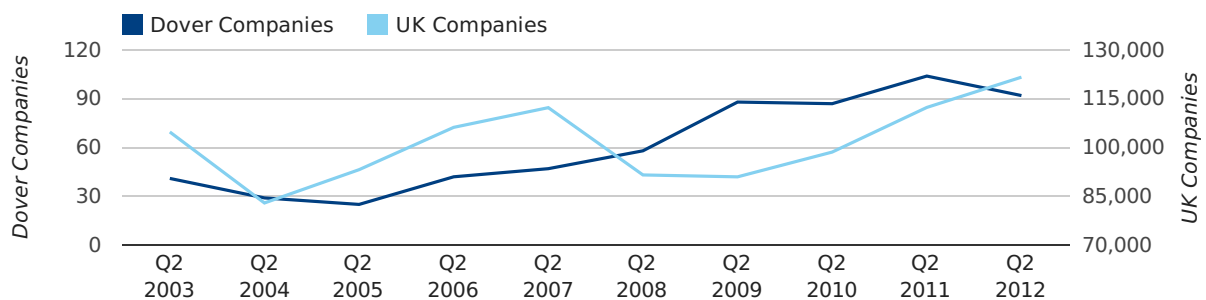
Quarterly Data (Q2 Apr-Jun 2012)

A total of 92 companies were registered in Dover during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is a decrease of 11.5% versus the same period last year (Q2 2011). This figure compares badly to the UK as a whole, which saw an increase of 8.3% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	DOVER	UK
2012	92	121,659
2011	104	112,344
% CHANGE	-11.5%	8.3%
RECORD YEAR	2011 (104)	2012 (121,659)

new companies by quarter



Monthly Data (Apr, May & Jun 2012)

new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2012	28	22	42
NEW COMPANIES IN 2011	16	46	42
% CHANGE	75.0%	-52.2%	0.0%
RECORD YEAR	2010 (40)	2011 (46)	2012 (42)

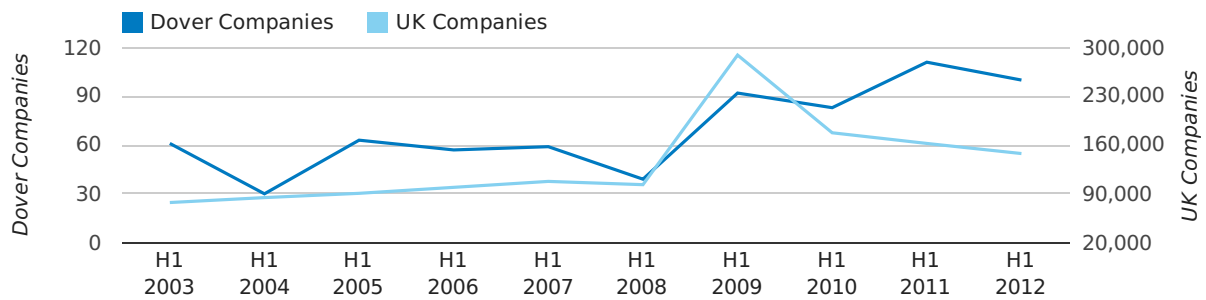
Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 100 companies were dissolved in Dover. This figure is 9.9% lower than last year, which compares well to the UK wide change of -8.9%.

The highest total for a first half year in Dover occurred in 2011 when a total of 111 were closed.

HALF YEAR (JAN-JUN)	DOVER	UK
2012	100	147,793
2011	111	162,310
% CHANGE	-9.9%	-8.9%
RECORD YEAR	2011 (111)	2009 (289,236)

dissolved companies by half year



Quarterly Data (Q2 Apr-Jun 2012)

Q2 2012 saw a new record in company closures in Dover when compared to any previous Q2.

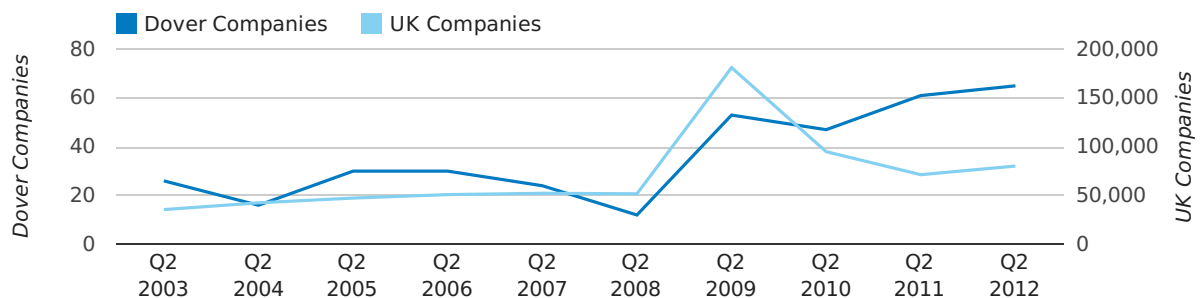
Q2 2012 was a record quarter for company closures in Dover when compared to any quarter in history.

A total of 65 companies were dissolved in Dover during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 6.6% versus the same period last year (Q2 2011). This figure compares well to the UK as a whole, which saw an increase of 12.5% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	DOVER	UK
2012	65	80,217
2011	61	71,324
% CHANGE	6.6%	12.5%
RECORD YEAR	2012 (65)	2009 (181,176)

dissolved companies by quarter



Monthly Data (Apr, May & Jun 2012)

April 2012 saw a new record in company closures in Dover when compared to any previous April.

dissolved companies by month



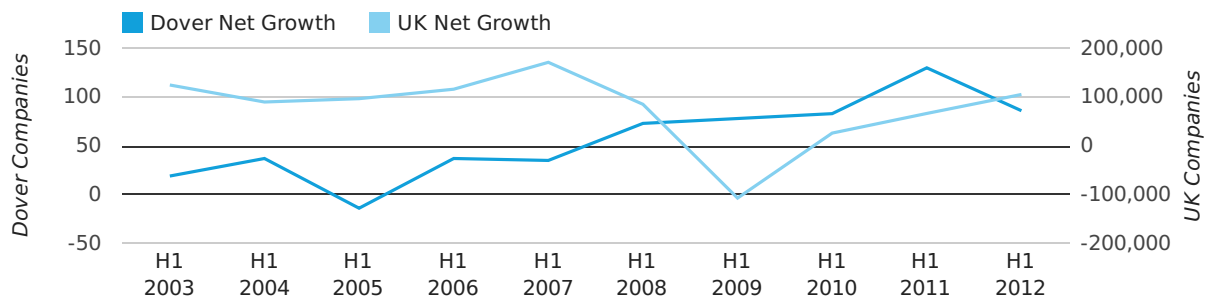
	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2012	21	20	24
CLOSED COMPANIES IN 2011	8	27	26
% CHANGE	162.5%	-25.9%	-8%
RECORD YEAR	2012 (21)	2011 (27)	2011 (26)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 the company register for Dover increased by 86 companies. This figure is 33.8% lower than last year, which compares badly to a UK increase of 58.6%.

HALF YEAR (JAN-JUN)	DOVER	UK
2012	86	105,357
2011	130	66,425
% CHANGE	-33.8%	58.6%
RECORD YEAR	2011 (130)	2007 (171,296)

net growth by half year



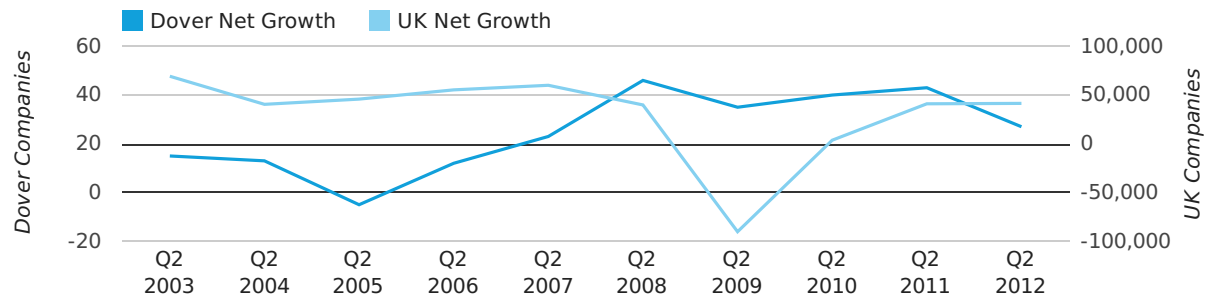
Quarterly Data (Q2 Apr-Jun 2012)

Net company growth for Dover during the second quarter of 2012 (Apr 2012 - Jun 2012) was 27 companies.

This represents a decrease of 37.2% on the same period last year.

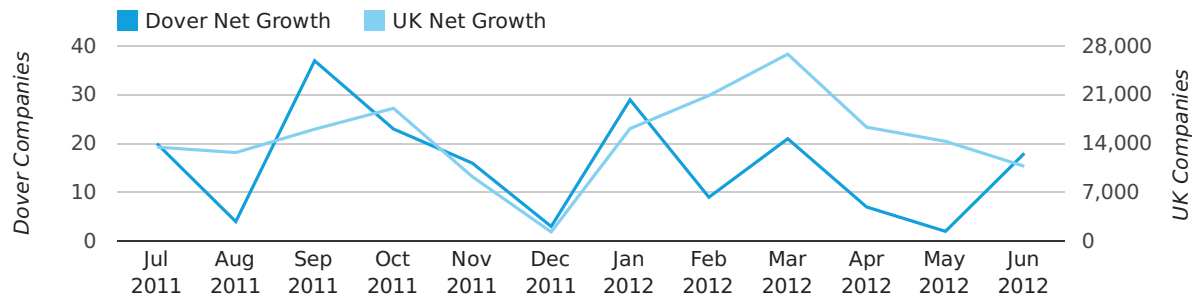
SECOND QUARTER (APR 2012 - JUN 2012)	DOVER	UK
2012	27	41,442
2011	43	41,020
% CHANGE	-37.2%	1.0%
RECORD YEAR	2002 (53)	2003 (69,274)

net growth by quarter



Monthly Data (Apr, May & Jun 2012)

net growth by month



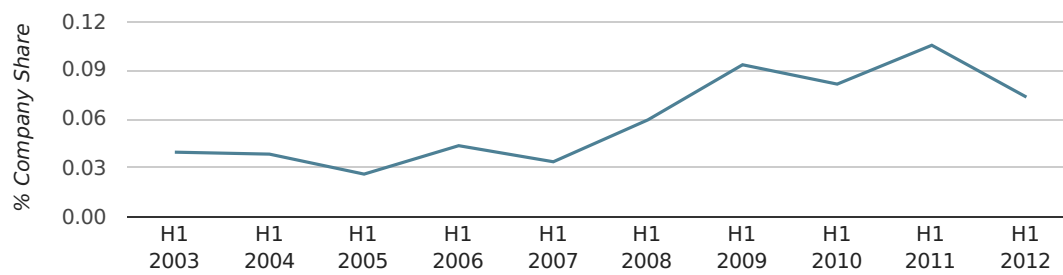
	APRIL	MAY	JUNE
NET GROWTH IN 2012	7	2	18
NET GROWTH IN 2011	8	19	16
% CHANGE	-12.5%	-89.5%	12.5%
RECORD YEAR	2010 (27)	2002 (19)	2002 (20)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 Dover formed 0.1% of all UK companies. This is the same as the 2011 figure of 0.1%.

HALF YEAR (JAN-JUN)	DOVER
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1961 (0.2%)

company share by half year

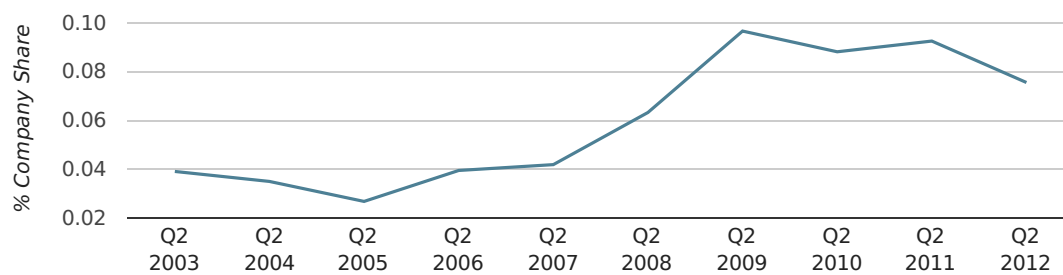


Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Dover formed 0.1% of all UK companies.

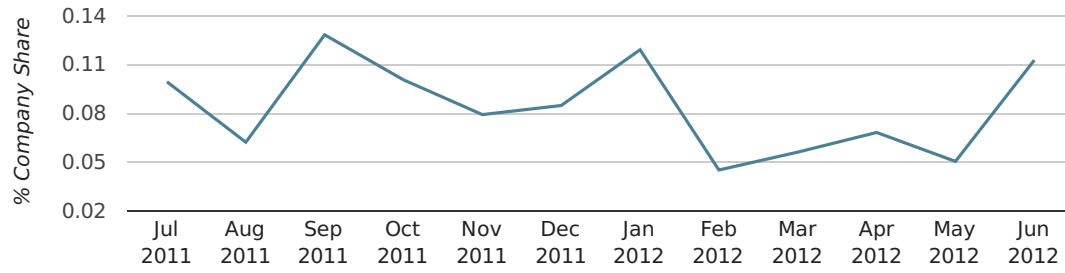
SECOND QUARTER (APR 2012 - JUN 2012)	DOVER
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1961 (0.3%)

company share by quarter



Monthly Data (Apr, May & Jun 2012)

company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.0%	0.1%	0.1%
% CHANGE	47.4%	-58.0%	6.8%
RECORD YEAR	1968 (0.3%)	1961 (0.3%)	1961 (0.3%)

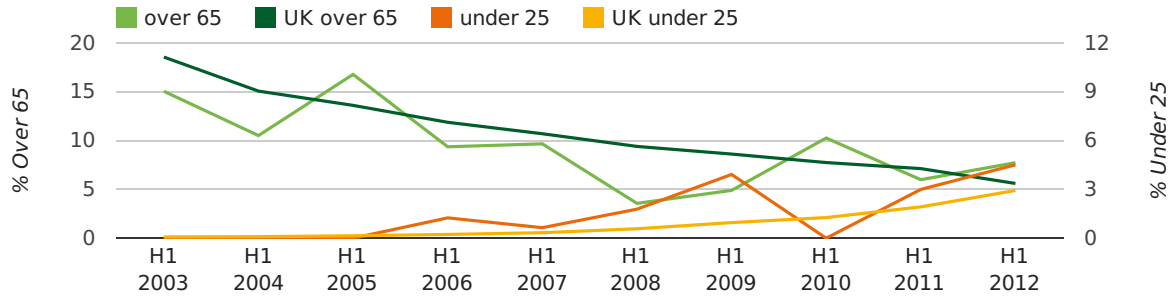
Half Year Data (Jan-Jun 2012)

The average age of a director in the first half of 2012 was 46.5.

The percentage of directors under the age of 25 was 4.5% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 7.7% compared to the UK figure of 3.4%.

director age by half year



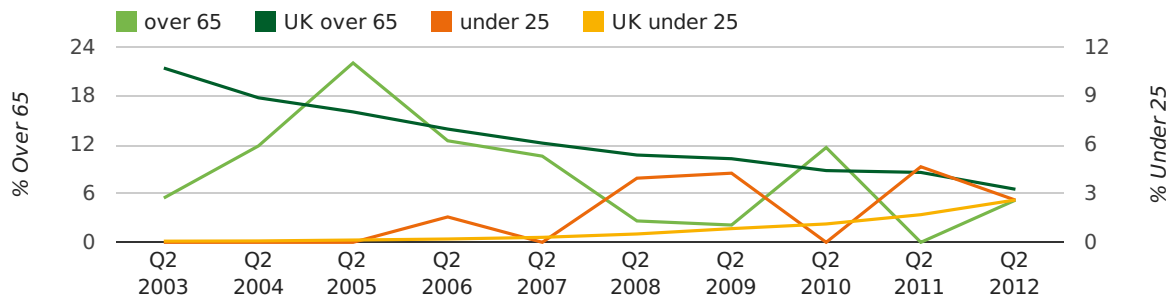
Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 46.3.

The percentage of directors under the age of 25 was 2.6% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 5.2% compared to the UK figure of 3.3%.

director age by quarter

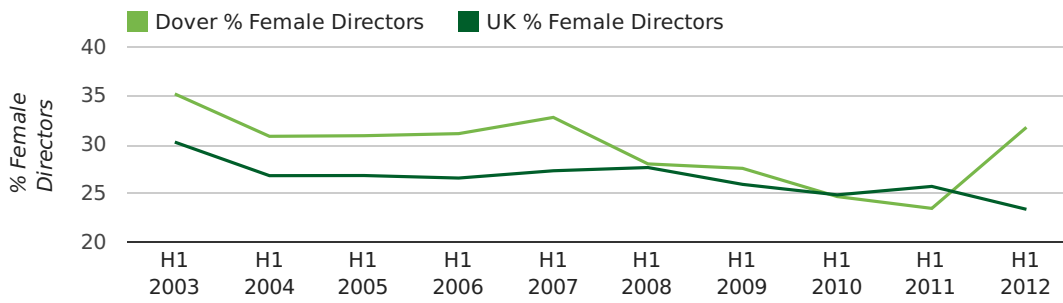


Half Year Data (Jan-Jun 2012)

The record first half year for female directors in Dover was 1861 when 40.0% of all directors were female.

31.8% of all director appointments in Dover in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

director gender by half year

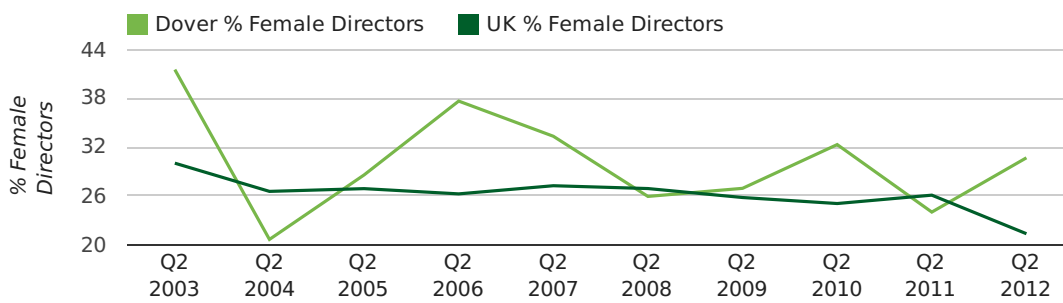


Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Dover was in 1866 when 66.7% of all directors were female.

30.7% of all director appointments in Dover in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

director gender by quarter



Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
SEU	23.09%	CONSULTING	5.07%
INVEST	13.07%	MANAGEMENT	4.74%
EUC	3.23%	CONSULTANCY	3.28%
PLC	2.04%	PROPERTY	2.35%
CONSTRUCT	2.04%	TRADING	2.10%
BUSINESS	2.04%	DESIGN	1.89%
DOVER	1.36%	ENGINEERING	1.87%
CONSTRUCTION	1.19%	ASSOCIATES	1.82%
INTERNATIONALE	1.02%	CONSULTANTS	1.78%
EUROPE	0.85%	CONSTRUCTION	1.71%
KENT	0.85%	BUSINESS	1.70%
CONSULTANCY	0.85%	MEDIA	1.69%
MANAGEMENT	0.85%	LONDON	1.68%
TRADE	0.85%	J	1.57%
SERVICE	0.68%	GLOBAL	1.51%
LR	0.68%	INVESTMENTS	1.48%
SAFETY	0.68%	IT	1.42%
DAVIDALIA	0.68%	CARE	1.31%
COMMUNITY	0.68%	PROPERTIES	1.31%
DESIGN	0.68%	M	1.26%
TRADING	0.68%	ELECTRICAL	1.23%
S	0.68%	BUILDING	1.23%
BELGIUM	0.68%	SECURITY	1.19%
D	0.68%	S	1.18%
CONCEPT	0.68%	ENTERPRISES	1.17%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	247	244,457
99999 - Dormant Company	219	26,088
7487 - Other business activities	104	47,029
7499 - Non-trading company	20	8,023
9999 - Dormant Company	11	16,469
74909 - Other professional, scientific and technical activities not elsewhere classified	7	10,271
82990 - Other business support service activities not elsewhere classified	7	35,447
85590 - Other education not elsewhere classified	6	2,921
4521 - General construction & civil engineering	6	4,644
7260 - Other computer related activities	5	6,456
7414 - Business & management consultancy	5	10,978
70229 - Management consultancy activities other than financial management	5	20,390
49410 - Freight transport by road	5	2,912
4541 - Plastering	4	278
43390 - Other building completion and finishing	4	3,241
96090 - Other service activities not elsewhere classified	4	14,220
41100 - Development of building projects	4	5,149
74990 - Non-trading company	4	9,706
7222 - Other software consultancy and supply	4	6,356
62020 - Information technology consultancy activities	4	15,280