

Durham

2012 half year business confidence report



headlines

- May 2012 saw a new record in company registrations in Durham when compared to any previous May.

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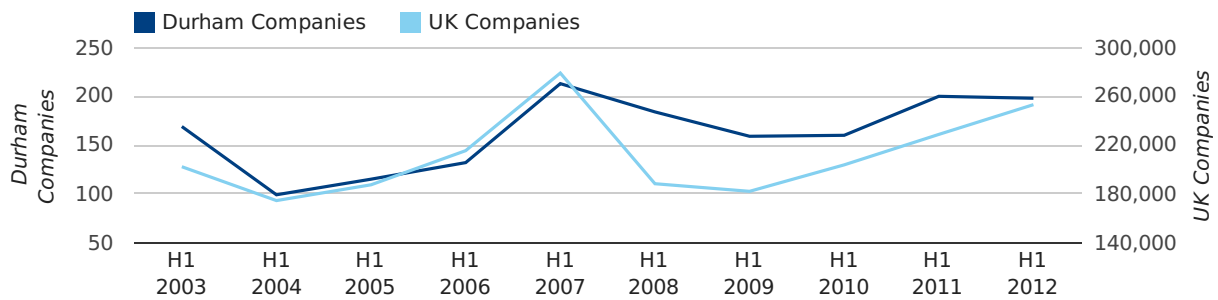
Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 198 companies were formed in Durham. This figure is 1.0% lower than last year, which compares badly to the UK wide figure of 10.7%.

The highest total for a first half year in Durham occurred in 2007 when a total of 213 were formed.

| HALF YEAR (JAN-JUN) | DURHAM | UK |
|---------------------|------------|----------------|
| 2012 | 198 | 253,150 |
| 2011 | 200 | 228,735 |
| % CHANGE | -1.0% | 10.7% |
| RECORD YEAR | 2007 (213) | 2007 (279,097) |

new companies by half year



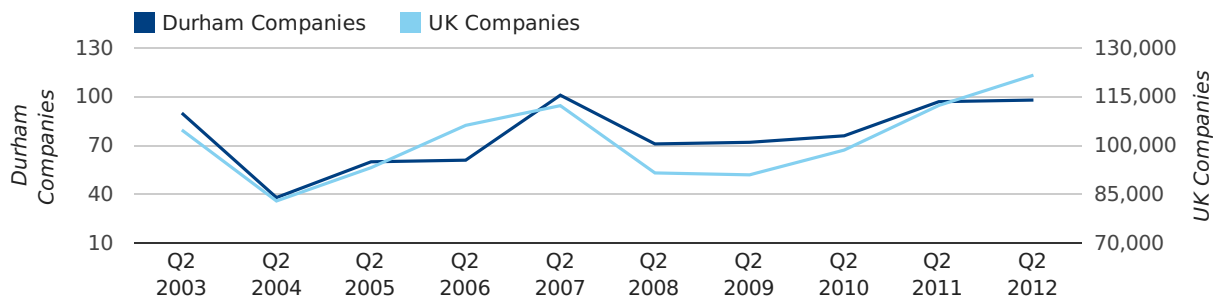
Quarterly Data (Q2 Apr-Jun 2012)

A total of 98 companies were registered in Durham during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 1.0% versus the same period last year (Q2 2011). This figure compares badly to the UK as a whole, which saw an increase of 8.3% against the same period last year.

| SECOND QUARTER (APR 2012 - JUN 2012) | DURHAM | UK |
|--------------------------------------|------------|----------------|
| 2012 | 98 | 121,659 |
| 2011 | 97 | 112,344 |
| % CHANGE | 1.0% | 8.3% |
| RECORD YEAR | 2007 (101) | 2012 (121,659) |

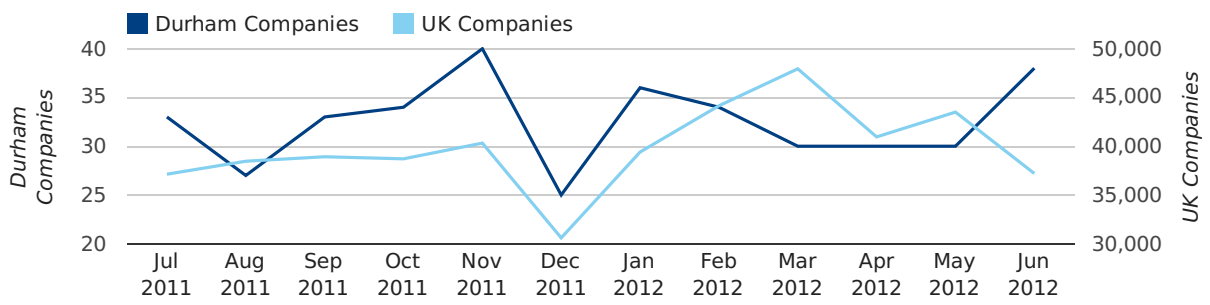
new companies by quarter



Monthly Data (Apr, May & Jun 2012)

May 2012 saw a new record in company registrations in Durham when compared to any previous May.

new companies by month



| | APRIL | MAY | JUNE |
|-----------------------|-----------|-----------|-----------|
| NEW COMPANIES IN 2012 | 30 | 30 | 38 |
| NEW COMPANIES IN 2011 | 33 | 27 | 37 |
| % CHANGE | -9.1% | 11.1% | 2.7% |
| RECORD YEAR | 2003 (34) | 2003 (30) | 2007 (42) |

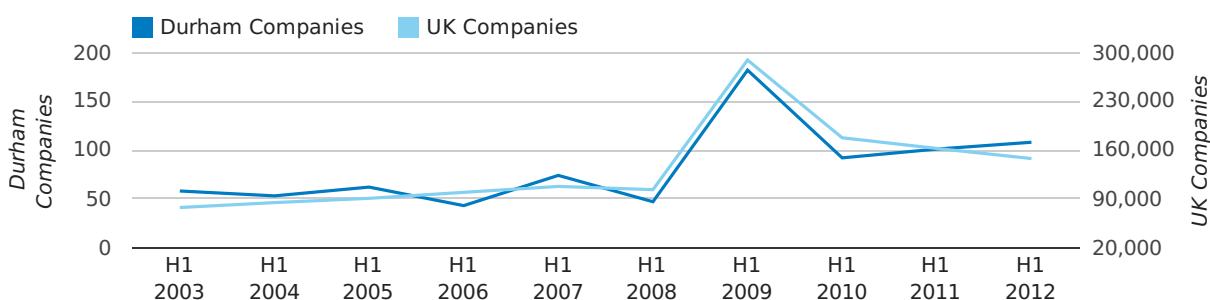
Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 108 companies were dissolved in Durham. This figure is 6.9% higher than last year, which compares badly to the UK wide change of -8.9%.

The highest total for a first half year in Durham occurred in 2009 when a total of 182 were closed.

| HALF YEAR (JAN-JUN) | DURHAM | UK |
|---------------------|------------|----------------|
| 2012 | 108 | 147,793 |
| 2011 | 101 | 162,310 |
| % CHANGE | 6.9% | -8.9% |
| RECORD YEAR | 2009 (182) | 2009 (289,236) |

dissolved companies by half year



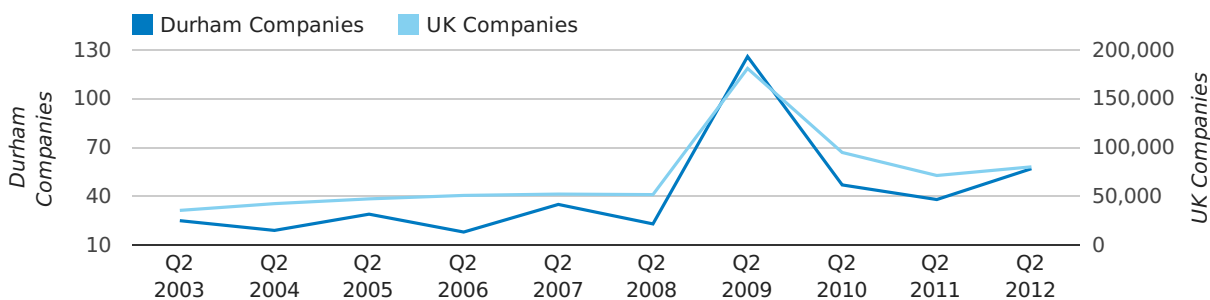
Quarterly Data (Q2 Apr-Jun 2012)

A total of 57 companies were dissolved in Durham during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 50.0% versus the same period last year (Q2 2011). This figure compares poorly to the UK as a whole, which saw an increase of 12.5% against the same period last year.

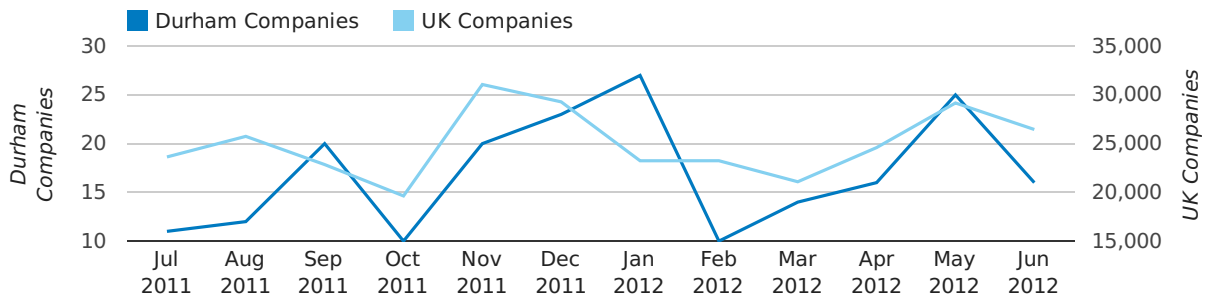
| SECOND QUARTER (APR 2012 - JUN 2012) | DURHAM | UK |
|--------------------------------------|------------|----------------|
| 2012 | 57 | 80,217 |
| 2011 | 38 | 71,324 |
| % CHANGE | 50.0% | 12.5% |
| RECORD YEAR | 2009 (126) | 2009 (181,176) |

dissolved companies by quarter



Monthly Data (Apr, May & Jun 2012)

dissolved companies by month



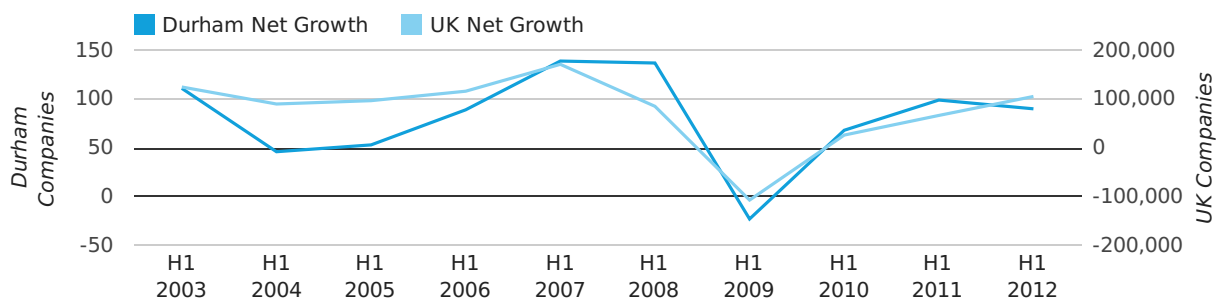
| | APRIL | MAY | JUNE |
|--------------------------|-----------|-----------|-----------|
| CLOSED COMPANIES IN 2012 | 16 | 25 | 16 |
| CLOSED COMPANIES IN 2011 | 9 | 18 | 11 |
| % CHANGE | 77.8% | 38.9% | 45% |
| RECORD YEAR | 2009 (36) | 2009 (64) | 2009 (26) |

Half Year Data (Jan-Jun 2012)

In the first half of 2012 the company register for Durham increased by 90 companies. This figure is 9.1% lower than last year, which compares badly to a UK increase of 58.6%.

| HALF YEAR (JAN-JUN) | DURHAM | UK |
|---------------------|------------|----------------|
| 2012 | 90 | 105,357 |
| 2011 | 99 | 66,425 |
| % CHANGE | -9.1% | 58.6% |
| RECORD YEAR | 2007 (139) | 2007 (171,296) |

net growth by half year



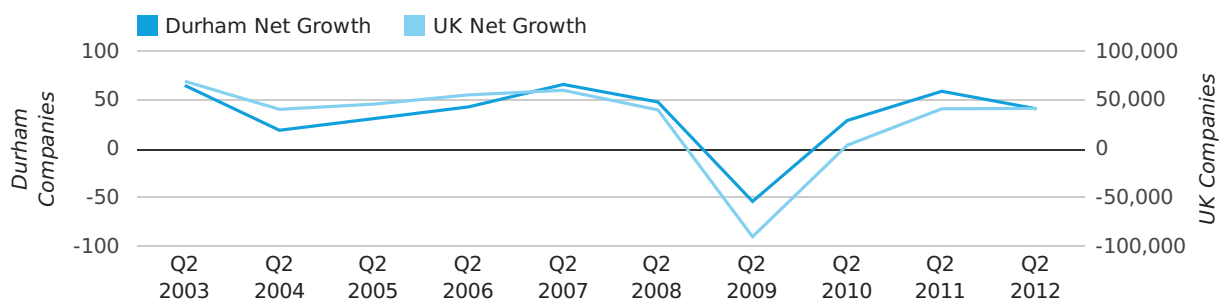
Quarterly Data (Q2 Apr-Jun 2012)

Net company growth for Durham during the second quarter of 2012 (Apr 2012 - Jun 2012) was 41 companies.

This represents a decrease of 30.5% on the same period last year.

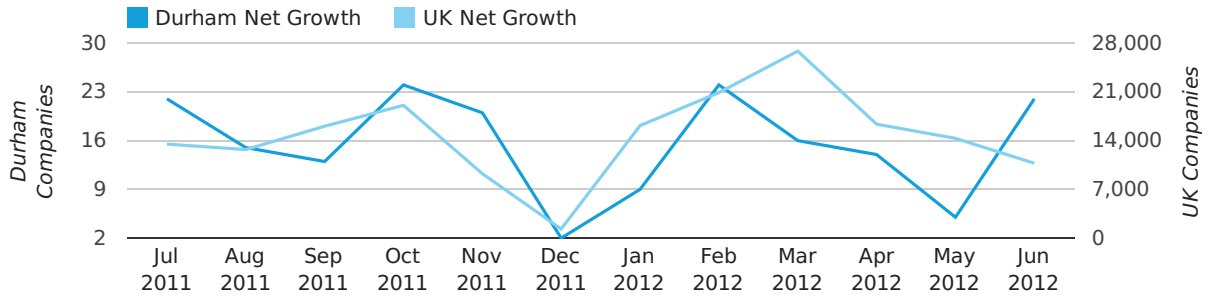
| SECOND QUARTER (APR 2012 - JUN 2012) | DURHAM | UK |
|--------------------------------------|-----------|---------------|
| 2012 | 41 | 41,442 |
| 2011 | 59 | 41,020 |
| % CHANGE | -30.5% | 1.0% |
| RECORD YEAR | 2007 (66) | 2003 (69,274) |

net growth by quarter



Monthly Data (Apr, May & Jun 2012)

net growth by month



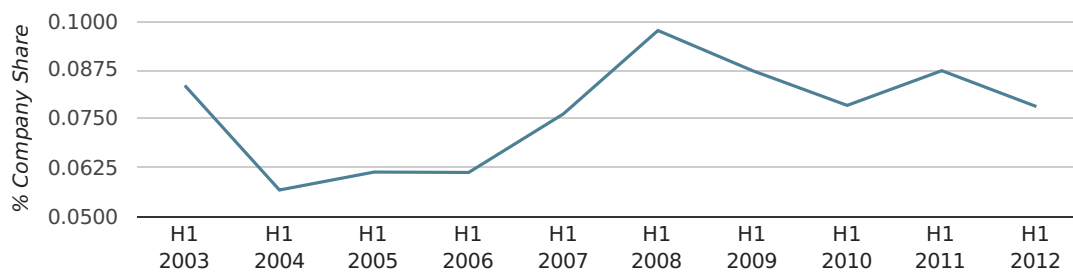
| | APRIL | MAY | JUNE |
|--------------------|-----------|-----------|-----------|
| NET GROWTH IN 2012 | 14 | 5 | 22 |
| NET GROWTH IN 2011 | 24 | 9 | 26 |
| % CHANGE | -41.7% | -44.4% | -15.4% |
| RECORD YEAR | 2003 (26) | 2003 (23) | 2007 (27) |

Half Year Data (Jan-Jun 2012)

In the first half of 2012 Durham formed 0.1% of all UK companies. This is the same as the 2011 figure of 0.1%.

| HALF YEAR (JAN-JUN) | DURHAM |
|--------------------------|-------------|
| 2012 | 0.1% |
| 2011 | 0.1% |
| 2010 | 0.1% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1971 (0.2%) |

company share by half year

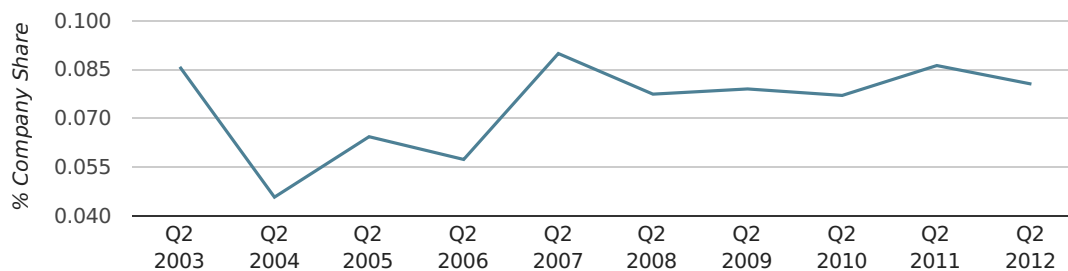


Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Durham formed 0.1% of all UK companies.

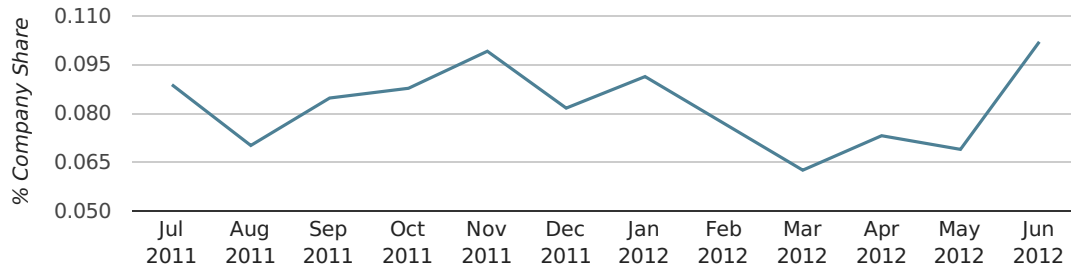
| SECOND QUARTER (APR 2012 - JUN 2012) | DURHAM |
|--------------------------------------|-------------|
| 2012 | 0.1% |
| 2011 | 0.1% |
| 2010 | 0.1% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1962 (0.1%) |

company share by quarter



Monthly Data (Apr, May & Jun 2012)

company share by month



| | APRIL | MAY | JUNE |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2012 | 0.1% | 0.1% | 0.1% |
| UK FORMATION SHARE IN 2011 | 0.1% | 0.1% | 0.1% |
| % CHANGE | -23.5% | -2.5% | 9.7% |
| RECORD YEAR | 1962 (0.2%) | 1974 (0.2%) | 1971 (0.2%) |

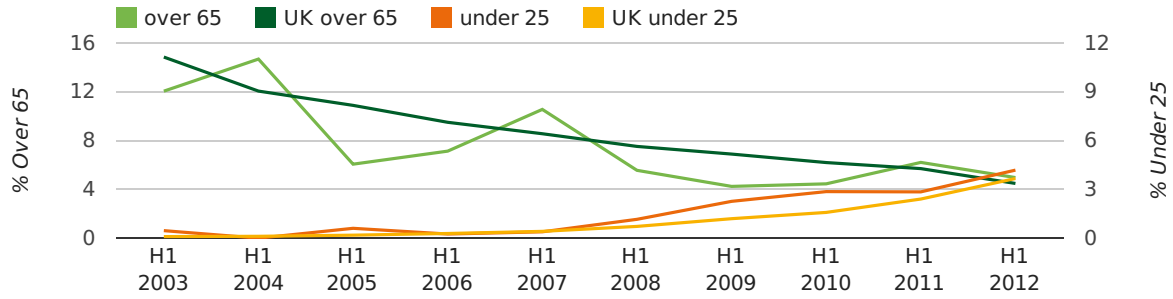
Half Year Data (Jan-Jun 2012)

The average age of a director in the first half of 2012 was 44.3.

The percentage of directors under the age of 25 was 4.2% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 5.0% compared to the UK figure of 3.4%.

director age by half year



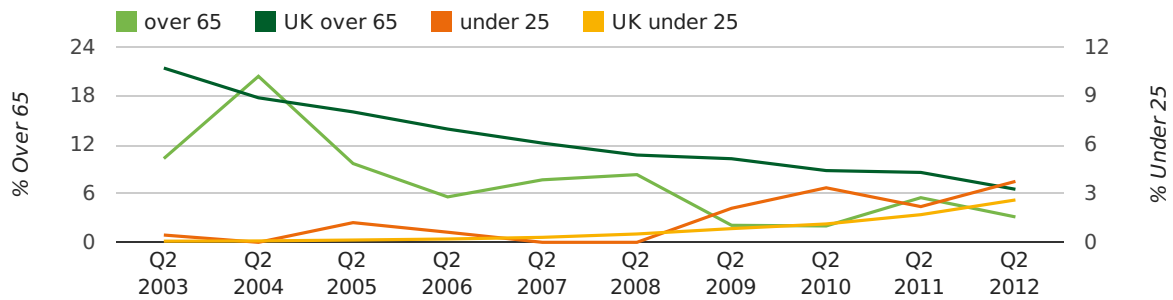
Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 43.5.

The percentage of directors under the age of 25 was 3.8% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 3.1% compared to the UK figure of 3.3%.

director age by quarter

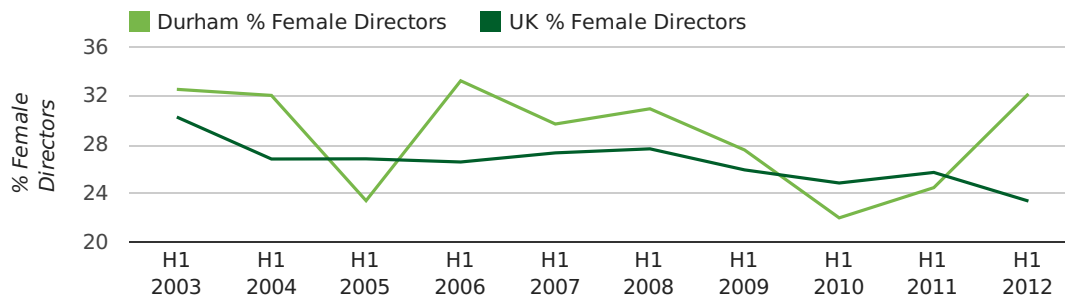


Half Year Data (Jan-Jun 2012)

The record first half year for female directors in Durham was 1861 when 40.0% of all directors were female.

32.2% of all director appointments in Durham in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

director gender by half year

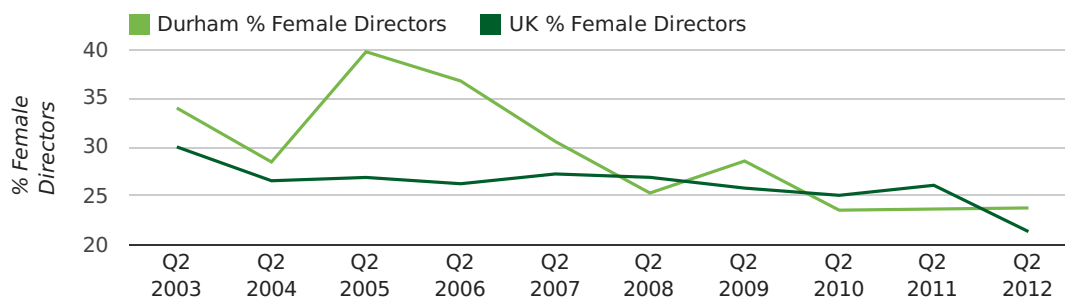


Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Durham was in 1866 when 66.7% of all directors were female.

23.8% of all director appointments in Durham in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

director gender by quarter



Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|--------------|------------|--------------|---------------|
| DURHAM | 2.37% | CONSULTING | 5.07% |
| CONSULTING | 1.39% | MANAGEMENT | 4.74% |
| EAST | 1.11% | CONSULTANCY | 3.28% |
| NORTH | 1.11% | PROPERTY | 2.35% |
| IT | 1.11% | TRADING | 2.10% |
| MEDICAL | 1.11% | DESIGN | 1.89% |
| PROPERTY | 1.11% | ENGINEERING | 1.87% |
| BANKS | 0.97% | ASSOCIATES | 1.82% |
| RENEWABLES | 0.97% | CONSULTANTS | 1.78% |
| MANAGEMENT | 0.97% | CONSTRUCTION | 1.71% |
| COMMUNITY | 0.84% | BUSINESS | 1.70% |
| CARE | 0.84% | MEDIA | 1.69% |
| FARM) | 0.84% | LONDON | 1.68% |
| WIND | 0.84% | J | 1.57% |
| LEARNING | 0.70% | GLOBAL | 1.51% |
| ASSOCIATES | 0.70% | INVESTMENTS | 1.48% |
| ACADEMY | 0.70% | IT | 1.42% |
| NORTHERN | 0.56% | CARE | 1.31% |
| INTEREST | 0.56% | PROPERTIES | 1.31% |
| SUPPORT | 0.56% | M | 1.26% |
| CONSTRUCTION | 0.56% | ELECTRICAL | 1.23% |
| MEDIA | 0.56% | BUILDING | 1.23% |
| BUSINESS | 0.56% | SECURITY | 1.19% |
| DESIGN | 0.56% | S | 1.18% |
| CENTRE | 0.56% | ENTERPRISES | 1.17% |

Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|--|---------------------|--------------|
| None Supplied | 171 | 244,457 |
| 7487 - Other business activities | 32 | 47,029 |
| 70229 - Management consultancy activities other than financial management | 15 | 20,390 |
| 74990 - Non-trading company | 14 | 9,706 |
| 43999 - Other specialised construction activities not elsewhere classified | 13 | 4,091 |
| 99999 - Dormant Company | 12 | 26,088 |
| 7414 - Business & management consultancy | 11 | 10,978 |
| 62020 - Information technology consultancy activities | 10 | 15,280 |
| 86900 - Other human health activities | 10 | 5,222 |
| 62090 - Other information technology service activities | 9 | 8,258 |
| 35110 - Production of electricity | 9 | 940 |
| 82990 - Other business support service activities not elsewhere classified | 9 | 35,447 |
| 74909 - Other professional, scientific and technical activities not elsewhere classified | 9 | 10,271 |
| 96090 - Other service activities not elsewhere classified | 8 | 14,220 |
| 41100 - Development of building projects | 7 | 5,149 |
| 45200 - Maintenance and repair of motor vehicles | 7 | 2,880 |
| 47910 - Retail sale via mail order houses or via Internet | 7 | 3,818 |
| 9999 - Dormant Company | 6 | 16,469 |
| 7499 - Non-trading company | 6 | 8,023 |
| 49410 - Freight transport by road | 6 | 2,912 |