

East Grinstead

2011 annual business confidence report



headlines

- 2011 was a record year for company registrations in East Grinstead when compared to any year in history.
- The second half of 2011 saw a new record in company closures in East Grinstead when compared to any previous second half year.
- December 2011 saw a new record in company closures in East Grinstead when compared to any previous December.

contents

new company registrations

closed companies (dissolved)

net company growth

uk company share

director age

director gender

naming trends

sic data

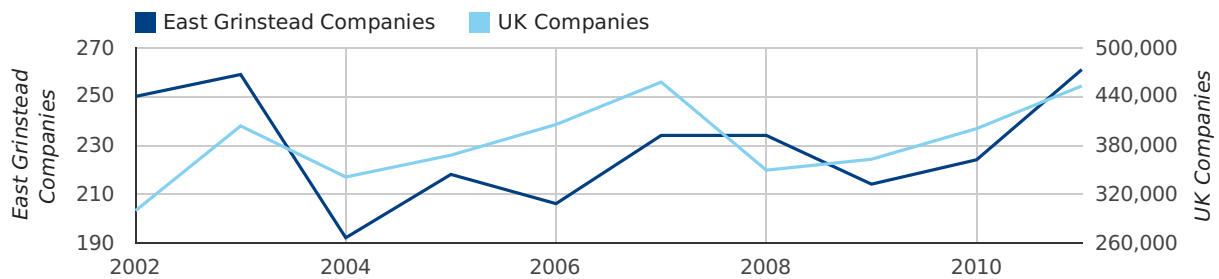
Annual Data (2011)

2011 was a record year for company registrations in East Grinstead when compared to any year in history.

A total of 261 companies were formed in East Grinstead in 2011. This total is 16.5% higher than in 2010 and compares poorly to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	EAST GRINSTEAD	UK
2011	261	452,870
2010	224	400,358
2009	214	362,675
2008	234	349,203
2007	234	457,649
RECORD YEAR	2011 (261)	2007 (457,649)

new companies by year



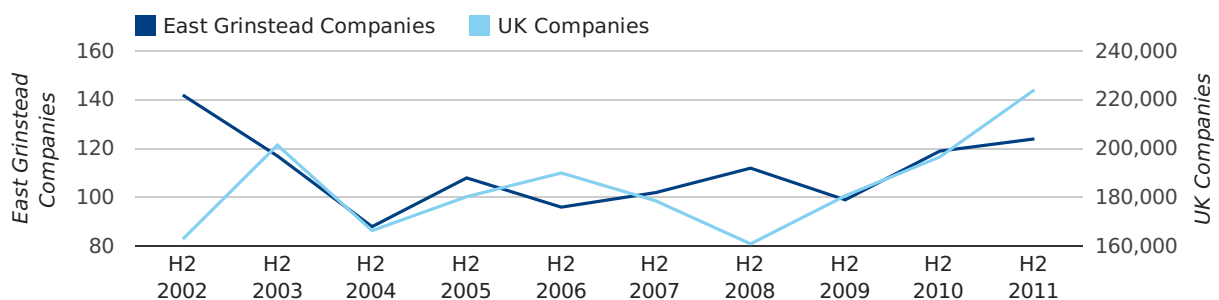
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 124 companies were formed in East Grinstead. This figure is 4.2% higher than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in East Grinstead occurred in 2002 when a total of 142 were formed.

HALF YEAR (JUL-DEC)	EAST GRINSTEAD	UK
2011	124	224,135
2010	119	196,609
% CHANGE	4.2%	14.0%
RECORD YEAR	2002 (142)	2011 (224,135)

new companies by half year



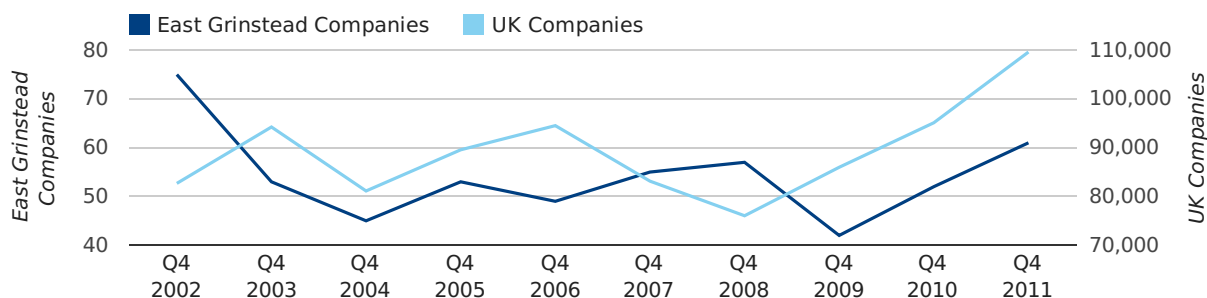
Quarterly Data (Q4 Oct-Dec 2011)

A total of 61 companies were registered in East Grinstead during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 17.3% versus the same period last year (Q4 2010). This figure compares equally to the UK as a whole, which saw an increase of 15.3% against the same period last year.

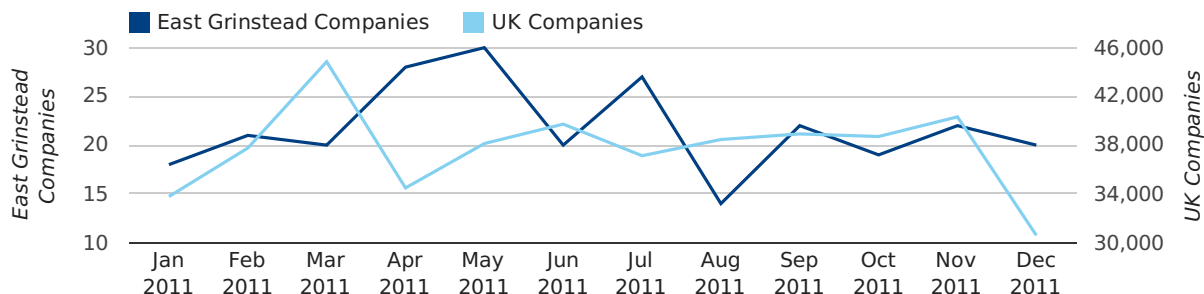
FOURTH QUARTER (OCT 2011 - DEC 2011)	EAST GRINSTEAD	UK
2011	61	109,623
2010	52	95,117
% CHANGE	17.3%	15.3%
RECORD YEAR	2002 (75)	2011 (109,623)

new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

new companies by month



	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	19	22	20
NEW COMPANIES IN 2010	18	17	17
% CHANGE	5.6%	29.4%	17.6%
RECORD YEAR	2002 (28)	2002 (29)	2000 (23)

Annual Data (2011)

A total of 206 companies were dissolved in East Grinstead in 2011. This total is 14.4% higher than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	EAST GRINSTEAD	UK
2011	206	314,523
2010	180	342,232
2009	240	533,773
2008	116	237,901
2007	120	220,295
RECORD YEAR	2009 (240)	2009 (533,773)

dissolved companies by year



Half Year Data (Jul-Dec 2011)

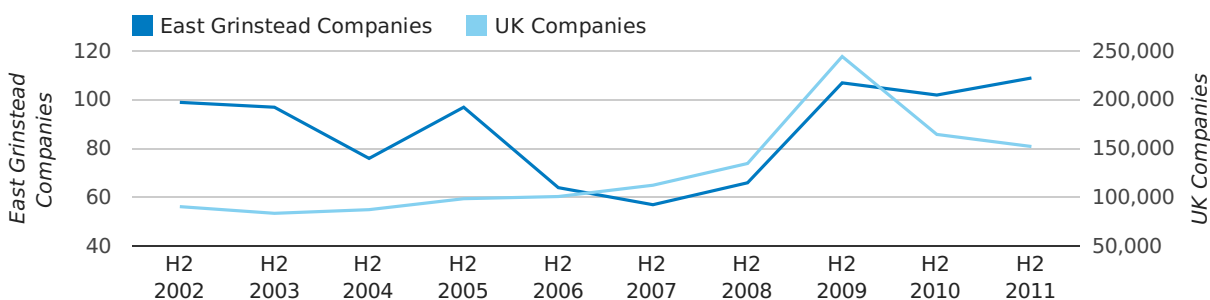
The second half of 2011 saw a new record in company closures in East Grinstead when compared to any previous second half year.

In the second half of 2011 a total of 109 companies were dissolved in East Grinstead. This figure is 6.9% higher than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in East Grinstead occurred in 2011 when a total of 109 were closed.

HALF YEAR (JUL-DEC)	EAST GRINSTEAD	UK
2011	109	152,213
2010	102	164,601
% CHANGE	6.9%	-7.5%
RECORD YEAR	2011 (109)	2009 (244,537)

dissolved companies by half year



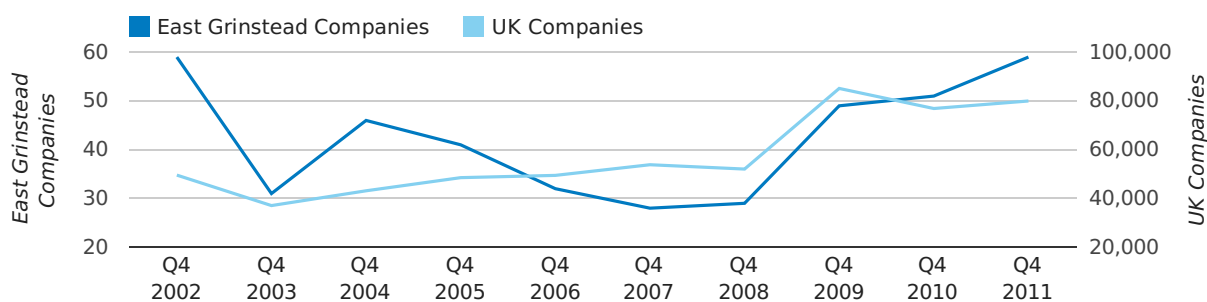
Quarterly Data (Q4 Oct-Dec 2011)

A total of 59 companies were dissolved in East Grinstead during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 15.7% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	EAST GRINSTEAD	UK
2011	59	79,983
2010	51	76,896
% CHANGE	15.7%	4.0%
RECORD YEAR	2011 (59)	2009 (85,136)

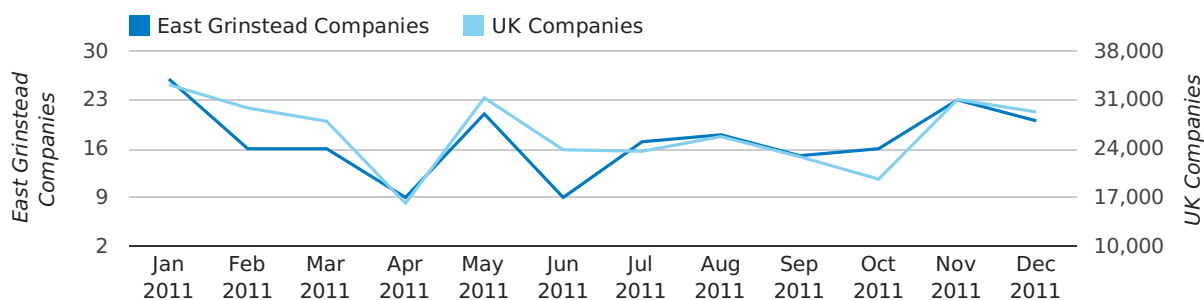
dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company closures in East Grinstead when compared to any previous December.

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	16	23	20
CLOSED COMPANIES IN 2010	20	23	8
% CHANGE	-20.0%	0.0%	150%
RECORD YEAR	2002 (21)	2002 (25)	2011 (20)

Annual Data (2011)

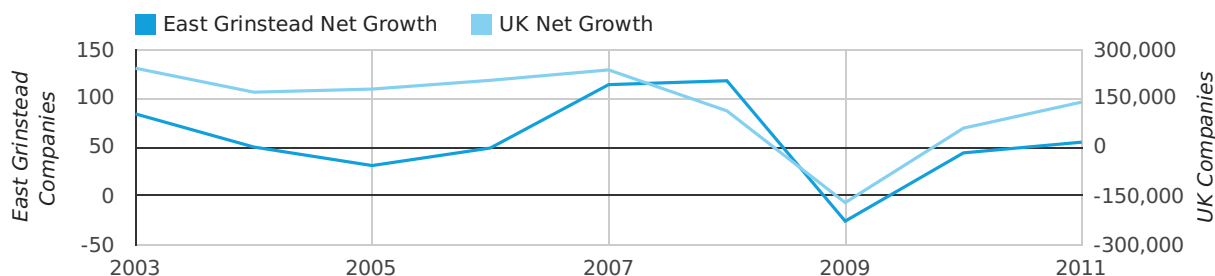
A total of 55 companies were added to the company register for East Grinstead in 2011. This number represents growth of 24.6% which compares unfavourably to the UK figure of 34.6%.

This number is 11 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 1999 when the East Grinstead company register grew by 119 companies.

YEAR	EAST GRINSTEAD	UK
2011	55	138,347
2010	44	58,126
2009	-26	-171,098
2008	118	111,302
2007	114	237,354
RECORD YEAR	1999 (119)	2003 (242,543)

net growth by year

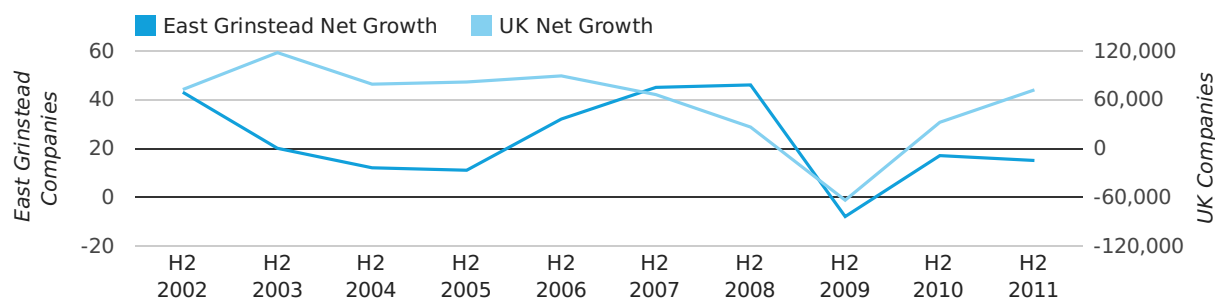


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for East Grinstead increased by 15 companies. This figure is 11.8% lower than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	EAST GRINSTEAD	UK
2011	15	71,922
2010	17	32,008
% CHANGE	-11.8%	124.7%
RECORD YEAR	1999 (63)	2003 (117,772)

net growth by half year



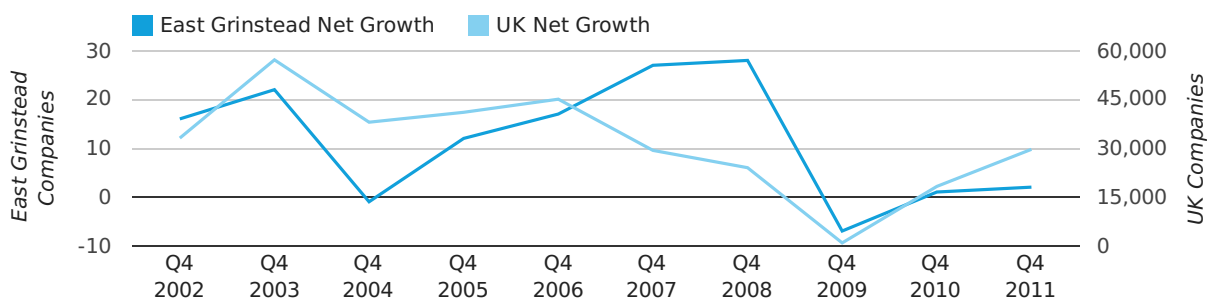
Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for East Grinstead during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 2 companies.

This represents an increase of 100.0% on the same period last year.

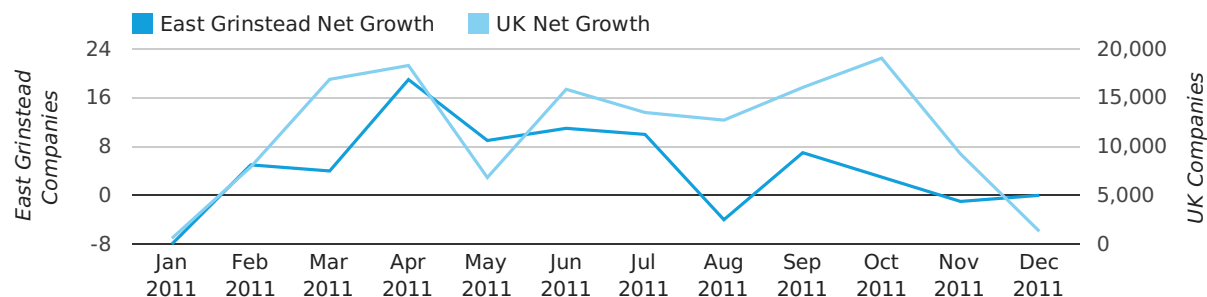
FOURTH QUARTER (OCT 2011 - DEC 2011)	EAST GRINSTEAD	UK
2011	2	29,640
2010	1	18,221
% CHANGE	100.0%	62.7%
RECORD YEAR	2000 (31)	2003 (57,175)

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

net growth by month



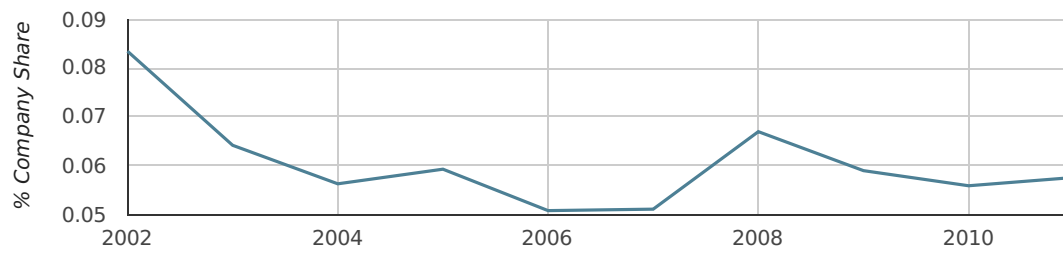
	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	3	-1	0
NET GROWTH IN 2010	-2	-6	9
% CHANGE	-250.0%	-83.3%	-100.0%
RECORD YEAR	2005 (18)	1998 (11)	2007 (15)

Annual Data (2011)

In 2011 East Grinstead formed 0.1% of all UK companies. This is no change on 2010 when East Grinstead was responsible for 0.1% of all UK companies.

YEAR	EAST GRINSTEAD
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1977 (0.1%)

company share by year

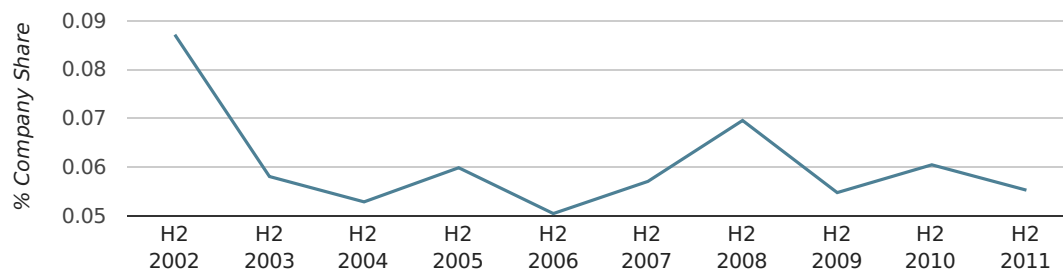


Half Year Data (Jul-Dec 2011)

In the second half of 2011 East Grinstead formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JUL-DEC)	EAST GRINSTEAD
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1977 (0.2%)

company share by half year

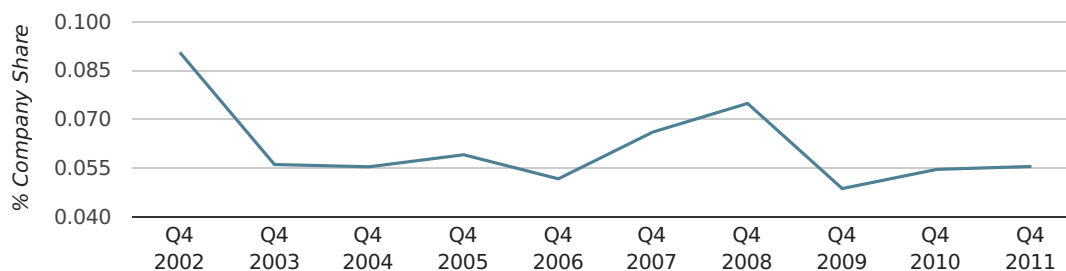


Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, East Grinstead formed 0.1% of all UK companies.

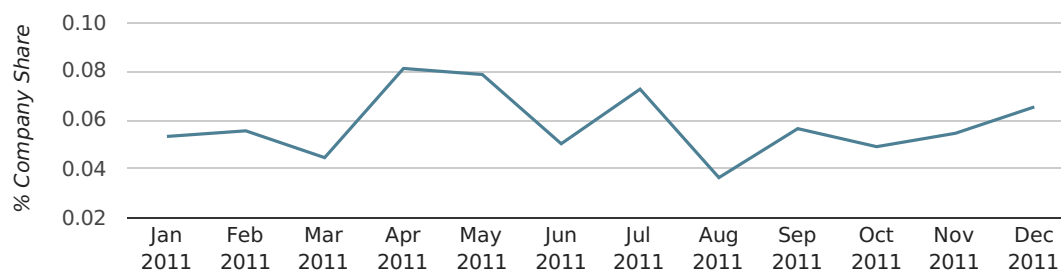
FOURTH QUARTER (OCT 2011 - DEC 2011)	EAST GRINSTEAD
2011	0.1%
2010	0.1%
2009	0.0%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1972 (0.2%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.0%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.0%	0.1%
% CHANGE	-8.2%	10.3%	4.3%
RECORD YEAR	1960 (0.2%)	1972 (0.2%)	1972 (0.3%)

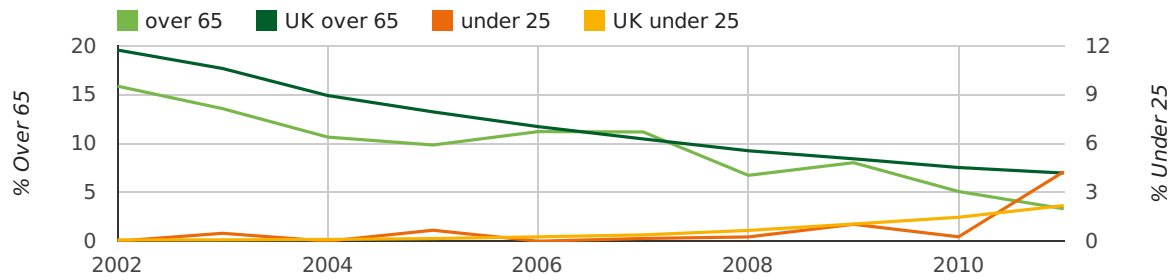
Annual Data (2011)

The average age of a director in 2011 was 44.4.

The percentage of directors under the age of 25 was 4.3% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 3.3% compared to the UK figure of 4.2%.

director age by year



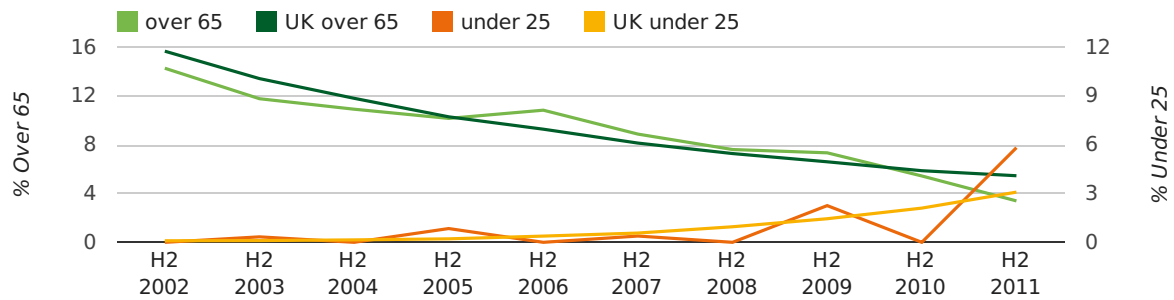
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 43.4.

The percentage of directors under the age of 25 was 5.8% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 3.4% compared to the UK figure of 4.1%.

director age by half year



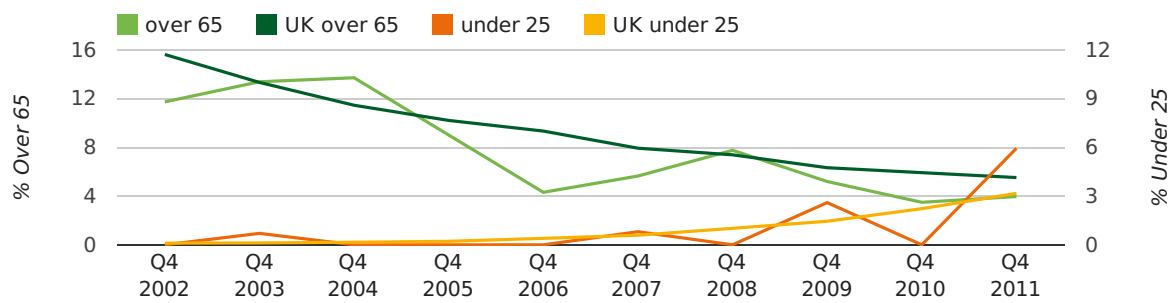
Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 42.9.

The percentage of directors under the age of 25 was 5.9% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 4.0% compared to the UK figure of 4.1%.

director age by quarter

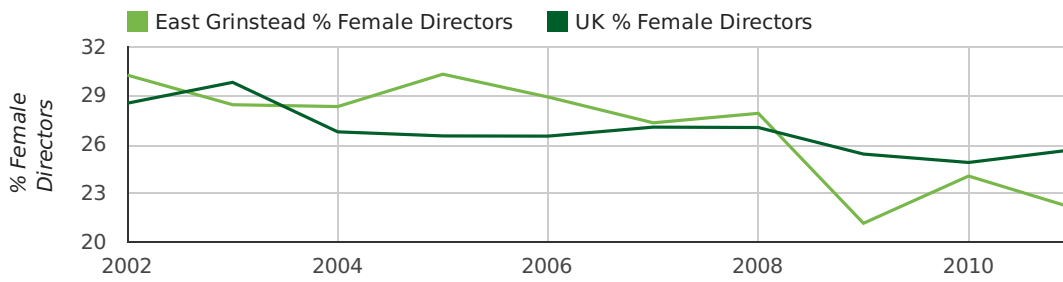


Annual Data (2011)

The record year for female directors in East Grinstead was 1857 when 36.4% of all directors were female.

The percentage of female directors in East Grinstead in 2011 was 30.3%. The average for the UK during this time was 28.6%

director gender by year

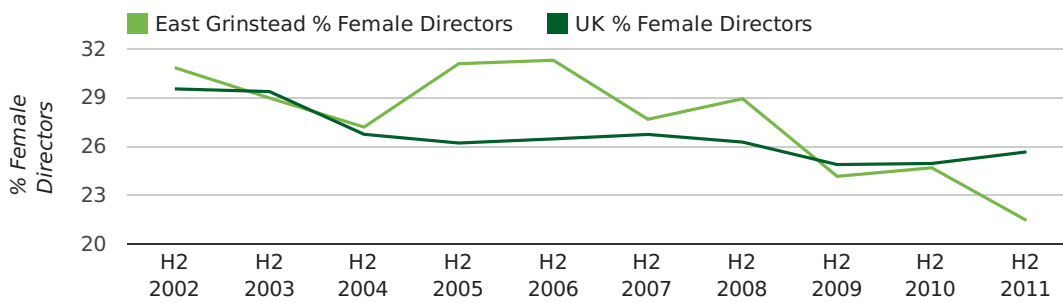


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in East Grinstead was 1860 when 42.9% of all directors were female.

21.5% of all director appointments in East Grinstead in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

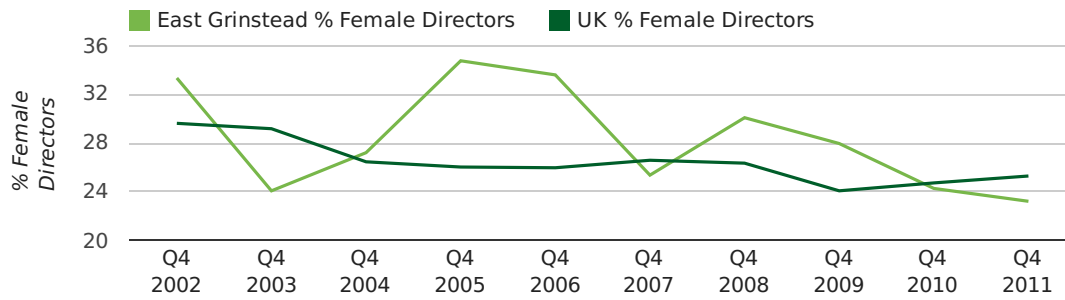


Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in East Grinstead was in 1977 when 31.1% of all directors were female.

23.2% of all director appointments in East Grinstead in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	1.46%	CONSULTING	5.07%
MANAGEMENT	1.25%	MANAGEMENT	4.74%
S	1.25%	CONSULTANCY	3.26%
CARS	1.04%	PROPERTY	2.37%
CONSULTANTS	0.83%	TRADING	2.07%
CARPENTRY	0.83%	DESIGN	1.92%
SYSTEMS	0.83%	ASSOCIATES	1.86%
DESIGN	0.63%	ENGINEERING	1.78%
WEB	0.63%	BUSINESS	1.78%
CLEANING	0.63%	CONSULTANTS	1.76%
ENTERPRISES	0.63%	CONSTRUCTION	1.73%
BUILDING	0.63%	MEDIA	1.71%
ELECTRICAL	0.63%	LONDON	1.63%
4U	0.63%	J	1.51%
ASSOCIATES	0.63%	INVESTMENTS	1.48%
HOUSE	0.63%	GLOBAL	1.46%
RACING	0.63%	IT	1.41%
SUSSEX	0.63%	CARE	1.39%
HORSE	0.42%	PROPERTIES	1.29%
YOUR	0.42%	ELECTRICAL	1.29%
S.A.S.	0.42%	M	1.27%
OXBERRY	0.42%	BUILDING	1.26%
CONSTRUCTION	0.42%	ENERGY	1.25%
DEVELOPMENTS	0.42%	S	1.20%
HOME	0.42%	ENTERPRISES	1.20%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	102	205,525
7487 - Other business activities	40	57,052
70229 - Management consultancy activities other than financial management	17	17,765
9999 - Dormant Company	13	20,199
62020 - Information technology consultancy activities	11	12,072
82990 - Other business support service activities not elsewhere classified	11	32,483
62090 - Other information technology service activities	10	7,493
99999 - Dormant Company	9	21,846
41202 - Construction of domestic buildings	8	2,598
7414 - Business & management consultancy	7	13,034
74909 - Other professional, scientific and technical activities not elsewhere classified	6	8,671
9305 - Other service activities	5	9,492
7222 - Other software consultancy and supply	5	7,398
43390 - Other building completion and finishing	5	2,832
63990 - Other information service activities not elsewhere classified	5	1,787
43220 - Plumbing, heat and air-conditioning installation	4	2,372
4521 - General construction & civil engineering	4	5,558
62012 - Business and domestic software development	4	3,714
46900 - Non-specialised wholesale trade	4	1,445
56302 - Public houses and bars	4	2,308