Edinburgh

2011 half year business confidence report



headlines

- The first half of 2011 saw a new record in company registrations in Edinburgh when compared to any previous first half year.
- The first half of 2011 was a record first half year for company registrations in Edinburgh when compared to any half year in history.
- Q2 2011 saw a new record in company registrations in Edinburgh when compared to any previous Q2.
- Q2 2011 was a record quarter for company registrations in Edinburgh when compared to any quarter in history.
- June 2011 saw a new record in company registrations in Edinburgh when compared to any previous June.
- June 2011 was a record month for company registrations in Edinburgh when compared to any month in history.
- May 2011 saw a new record in company registrations in Edinburgh when compared to any previous May.
- · April 2011 saw a new record in company registrations in Edinburgh when compared to any previous April.
- The first half of 2011 saw a new record in net growth in Edinburgh when compared to any previous first half year.
- The first half of 2011 was a record first half year for net growth in Edinburgh when compared to any half year in history.
- Q2 2011 saw a new record in net growth in Edinburgh when compared to any previous Q2.
- Q2 2011 was a record quarter for net growth in Edinburgh when compared to any quarter in history.
- June 2011 saw a new record in net growth in Edinburgh when compared to any previous June.
- April 2011 saw a new record in net growth in Edinburgh when compared to any previous April.
- April 2011 was a record month for net growth in Edinburgh when compared to any month in history.

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The first half of 2011 saw a new record in company registrations in Edinburgh when compared to any previous first half year.

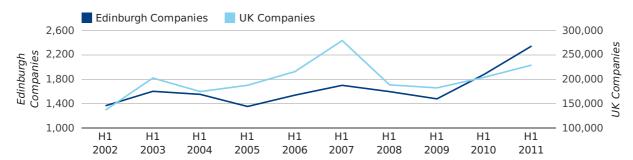
The first half of 2011 was a record first half year for company registrations in Edinburgh when compared to any half year in history.

In the first half of 2011 a total of 2,343 companies were formed in Edinburgh. This figure is 24.7% higher than last year, which compares well to the UK wide figure of 12.3%.

The highest total for a first half year in Edinburgh occurred in 2011 when a total of 2,343 were formed.

| HALF YEAR (JAN-JUN) | EDINBURGH | UK |
|---------------------|--------------|----------------|
| 2011 | 2,343 | 228,735 |
| 2010 | 1,879 | 203,749 |
| % CHANGE | 24.7% | 12.3% |
| RECORD YEAR | 2011 (2,343) | 2007 (279,097) |

new companies by half year



Quarterly Data (Q2 Apr-Jun 2011)

Q2 2011 saw a new record in company registrations in Edinburgh when compared to any previous Q2.

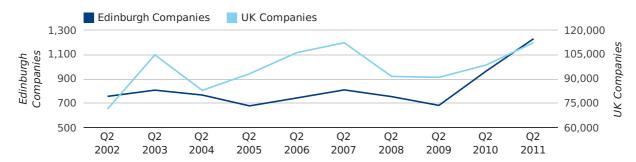
Q2 2011 was a record quarter for company registrations in Edinburgh when compared to any quarter in history.

A total of 1,230 companies were registered in Edinburgh during the second quarter of 2011 (Apr 2011 - Jun 2011).

This figure is an increase of 27.5% versus the same period last year (Q2 2010). This figure compares well to the UK as a whole, which saw an increase of 13.9% against the same period last year.

| SECOND QUARTER (APR 2011 - JUN 2011) | EDINBURGH | UK |
|--------------------------------------|--------------|----------------|
| 2011 | 1,230 | 112,344 |
| 2010 | 965 | 98,612 |
| % CHANGE | 27.5% | 13.9% |
| RECORD YEAR | 2011 (1,230) | 2011 (112,344) |

new companies by quarter



Monthly Data (Apr, May & Jun 2011)

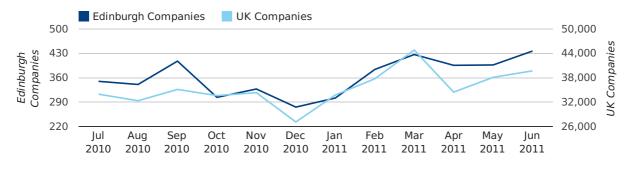
June 2011 saw a new record in company registrations in Edinburgh when compared to any previous June.

June 2011 was a record month for company registrations in Edinburgh when compared to any month in history.

May 2011 saw a new record in company registrations in Edinburgh when compared to any previous May.

April 2011 saw a new record in company registrations in Edinburgh when compared to any previous April.

new companies by month



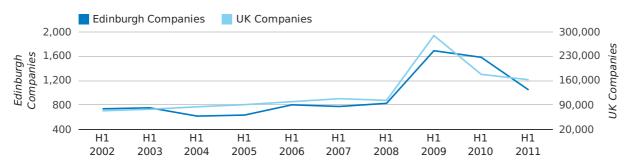
| | APRIL | MAY | JUNE |
|-----------------------|------------|------------|------------|
| NEW COMPANIES IN 2011 | 396 | 397 | 437 |
| NEW COMPANIES IN 2010 | 347 | 289 | 329 |
| % CHANGE | 14.1% | 37.4% | 32.8% |
| RECORD YEAR | 2011 (396) | 2011 (397) | 2011 (437) |

In the first half of 2011 a total of 1,046 companies were dissolved in Edinburgh. This figure is 33.8% lower than last year, which compares well to the UK wide change of -8.6%.

The highest total for a first half year in Edinburgh occurred in 2009 when a total of 1,689 were closed.

| HALF YEAR (JAN-JUN) | EDINBURGH | UK |
|---------------------|--------------|----------------|
| 2011 | 1,046 | 162,310 |
| 2010 | 1,581 | 177,631 |
| % CHANGE | -33.8% | -8.6% |
| RECORD YEAR | 2009 (1,689) | 2009 (289,236) |

dissolved companies by half year



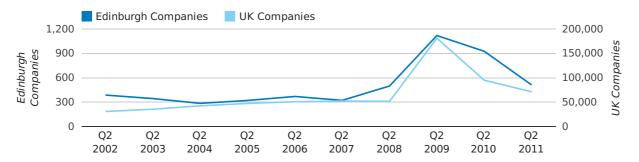
Quarterly Data (Q2 Apr-Jun 2011)

A total of 512 companies were dissolved in Edinburgh during the second quarter of 2011 (Apr 2011 - Jun 2011).

This figure is a decrease of 44.7% versus the same period last year (Q2 2010). This figure compares well to the UK as a whole, which saw a decrease of 24.9% against the same period last year.

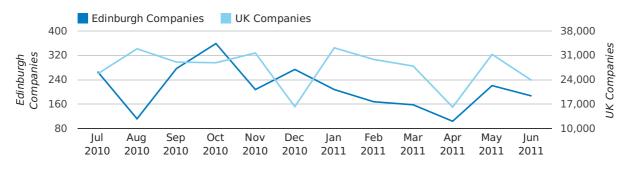
| SECOND QUARTER (APR 2011 - JUN 2011) | EDINBURGH | UK |
|--------------------------------------|--------------|----------------|
| 2011 | 512 | 71,324 |
| 2010 | 926 | 94,954 |
| % CHANGE | -44.7% | -24.9% |
| RECORD YEAR | 2009 (1,120) | 2009 (181,176) |

dissolved companies by quarter



Monthly Data (Apr, May & Jun 2011)

dissolved companies by month



| | APRIL | MAY | JUNE |
|--------------------------|------------|------------|------------|
| CLOSED COMPANIES IN 2011 | 104 | 221 | 187 |
| CLOSED COMPANIES IN 2010 | 154 | 552 | 220 |
| % CHANGE | -32.5% | -60.0% | -15% |
| RECORD YEAR | 2010 (154) | 2009 (758) | 2009 (346) |

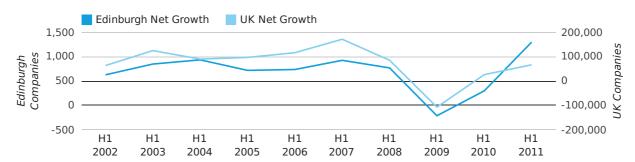
The first half of 2011 saw a new record in net growth in Edinburgh when compared to any previous first half year.

The first half of 2011 was a record first half year for net growth in Edinburgh when compared to any half year in history.

In the first half of 2011 the company register for Edinburgh increased by 1,297 companies. This figure is 335.2% higher than last year, which compares well to a UK increase of 154.3%.

| HALF YEAR (JAN-JUN) | EDINBURGH | UK |
|---------------------|--------------|----------------|
| 2011 | 1,297 | 66,425 |
| 2010 | 298 | 26,118 |
| % CHANGE | 335.2% | 154.3% |
| RECORD YEAR | 2011 (1,297) | 2007 (171,296) |

net growth by half year



Quarterly Data (Q2 Apr-Jun 2011)

Q2 2011 saw a new record in net growth in Edinburgh when compared to any previous Q2.

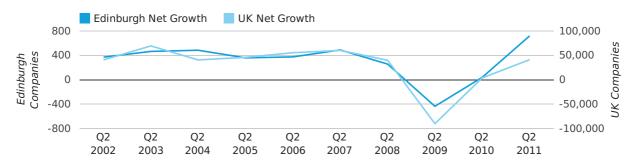
Q2 2011 was a record quarter for net growth in Edinburgh when compared to any quarter in history.

Net company growth for Edinburgh during the second quarter of 2011 (Apr 2011 - Jun 2011) was 718 companies.

This represents an increase of 1,741.0% on the same period last year.

| SECOND QUARTER (APR 2011 - JUN 2011) | EDINBURGH | UK |
|--------------------------------------|------------|---------------|
| 2011 | 718 | 41,020 |
| 2010 | 39 | 3,658 |
| % CHANGE | 1,741.0% | 1,021.4% |
| RECORD YEAR | 2011 (718) | 2003 (69,274) |

net growth by quarter



Monthly Data (Apr, May & Jun 2011)

June 2011 saw a new record in net growth in Edinburgh when compared to any previous June.

April 2011 saw a new record in net growth in Edinburgh when compared to any previous April.

April 2011 was a record month for net growth in Edinburgh when compared to any month in history.

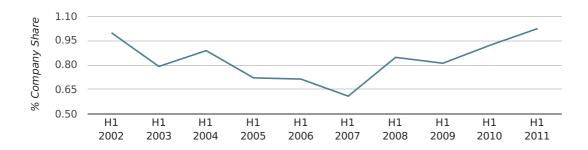
net growth by month



In the first half of 2011 Edinburgh formed 1.0% of all UK companies. This is more than the 2010 figure of 0.9%.

| HALF YEAR (JAN-JUN) | EDINBURGH |
|--------------------------|-------------|
| 2011 | 1.0% |
| 2010 | 0.9% |
| 2009 | 0.8% |
| 2008 | 0.8% |
| 2007 | 0.6% |
| RECORD YEAR (SINCE 1960) | 2001 (1.2%) |

company share by half year

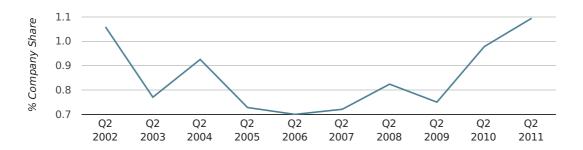


Quarterly Data (Q2 Apr-Jun 2011)

In the second quarter of 2011, Edinburgh formed 1.1% of all UK companies.

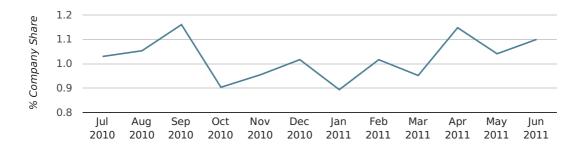
| SECOND QUARTER (APR 2011 - JUN 2011) | EDINBURGH |
|--------------------------------------|-------------|
| 2011 | 1.1% |
| 2010 | 1.0% |
| 2009 | 0.8% |
| 2008 | 0.8% |
| 2007 | 0.7% |
| RECORD YEAR (SINCE 1960) | 2001 (1.3%) |

company share by quarter



Monthly Data (Apr, May & Jun 2011)

company share by month



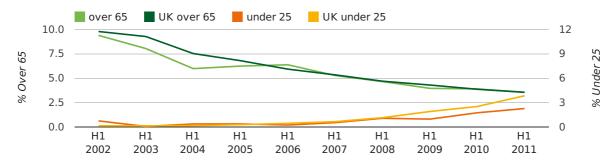
| | APRIL | MAY | JUNE |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2011 | 1.1% | 1.0% | 1.1% |
| UK FORMATION SHARE IN 2010 | 1.0% | 1.0% | 0.9% |
| % CHANGE | 10.5% | 8.2% | 17.7% |
| RECORD YEAR | 1979 (9.6%) | 1969 (1.4%) | 1973 (1.5%) |

The average age of a director in the first half of 2011 was 44.3.

The percentage of directors under the age of 25 was 2.3% compared to the UK figure of 3.2%.

The percentage of directors over the age of 65 was 3.6% compared to the UK figure of 4.3%.

director age by half year



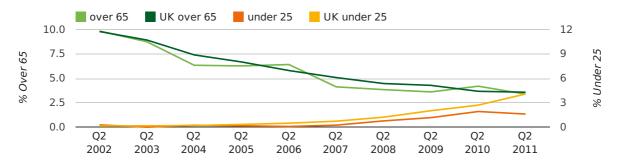
Quarterly Data (Q2 Apr-Jun 2011)

The average age of a director in the second quarter of 2011 was 44.1.

The percentage of directors under the age of 25 was 1.6% compared to the UK figure of 3.4%.

The percentage of directors over the age of 65 was 3.4% compared to the UK figure of 4.3%.

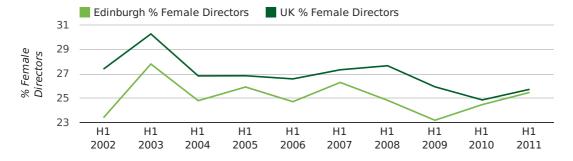
director age by quarter



The record first half year for female directors in Edinburgh was 1861 when 40.0% of all directors were female.

25.5% of all director appointments in Edinburgh in the first half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

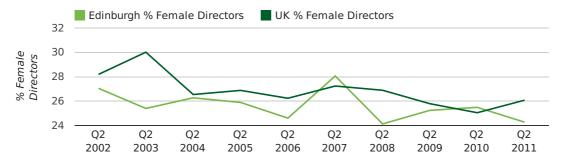


Quarterly Data (Q2 Apr-Jun 2011)

The record second quarter for female directors in Edinburgh was in 1866 when 66.7% of all directors were female.

24.3% of all director appointments in Edinburgh in the second quarter of 2011 were female. This compares to a UK average of 26.1% for the same period.

director gender by quarter



Previous 12 months (Jun 2010-Jun 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|-------------|------------|--------------|---------------|
| L.P. | 16.06% | CONSULTING | 5.09% |
| LP | 3.92% | MANAGEMENT | 4.86% |
| PARTNERS | 3.86% | CONSULTANCY | 3.17% |
| GROUP | 3.35% | PROPERTY | 2.43% |
| ACCESS | 3.06% | TRADING | 2.05% |
| CONSULTING | 2.41% | DESIGN | 1.94% |
| EDINBURGH | 2.08% | ASSOCIATES | 1.92% |
| INVESTMENTS | 1.80% | BUSINESS | 1.87% |
| CORPORATION | 1.69% | CONSTRUCTION | 1.77% |
| MANAGEMENT | 1.57% | CONSULTANTS | 1.76% |
| (SCOTLAND) | 1.29% | MEDIA | 1.73% |
| SCOTLAND | 1.27% | ENGINEERING | 1.67% |
| CAPITAL | 1.27% | LONDON | 1.60% |
| CONSULTANCY | 1.12% | GLOBAL | 1.46% |
| GLOBAL | 1.02% | J | 1.44% |
| PARTNERSHIP | 1.00% | CARE | 1.44% |
| TRADING | 0.98% | INVESTMENTS | 1.42% |
| PROPERTY | 0.96% | IT | 1.39% |
| BUSINESS | 0.96% | BUILDING | 1.32% |
| (EDINBURGH) | 0.90% | PROPERTIES | 1.31% |
| ASSOCIATES | 0.84% | ELECTRICAL | 1.30% |
| GP | 0.69% | M | 1.27% |
| ENTERPRISES | 0.67% | S | 1.23% |
| III | 0.67% | ENTERPRISES | 1.20% |
| TRADE | 0.67% | SYSTEMS | 1.20% |

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Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|--|------------------------|-----------------|
| None Supplied | 2,710 | 202,072 |
| 7487 - Other business activities | 438 | 60,758 |
| 82990 - Other business support service activities not elsewhere classified | 242 | 30,647 |
| 70229 - Management consultancy activities other than financial management | 161 | 16,419 |
| 62020 - Information technology consultancy activities | 126 | 10,545 |
| 74909 - Other professional, scientific and technical activities not elsewhere classified | 101 | 7,835 |
| 99999 - Dormant Company | 96 | 18,918 |
| 74990 - Non-trading company | 92 | 8,481 |
| 9999 - Dormant Company | 92 | 20,111 |
| 7499 - Non-trading company | 90 | 10,955 |
| 7414 - Business & management consultancy | 89 | 13,053 |
| 96090 - Other service activities not elsewhere classified | 86 | 10,322 |
| 56103 - Take-away food shops and mobile food stands | 72 | 1,826 |
| 5552 - Catering | 67 | 2,138 |
| 5530 - Restaurants | 64 | 5,086 |
| 7222 - Other software consultancy and supply | 56 | 7,143 |
| 56101 - Licensed restaurants | 56 | 2,441 |
| 62090 - Other information technology service activities | 51 | 7,095 |
| 7260 - Other computer related activities | 45 | 7,849 |
| 9305 - Other service activities | 39 | 9,063 |