

Edinburgh

q3 2011 business confidence report



headlines

- Q3 2011 saw a new record in company registrations in Edinburgh when compared to any previous Q3.
- Q3 2011 was a record quarter for company registrations in Edinburgh when compared to any quarter in history.
- August 2011 saw a new record in company registrations in Edinburgh when compared to any previous August.
- August 2011 was a record month for company registrations in Edinburgh when compared to any month in history.
- July 2011 saw a new record in company registrations in Edinburgh when compared to any previous July.
- Q3 2011 saw a new record in net growth in Edinburgh when compared to any previous Q3.
- August 2011 saw a new record in net growth in Edinburgh when compared to any previous August.
- July 2011 saw a new record in net growth in Edinburgh when compared to any previous July.

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Quarterly Data (Q3 Jul-Sep 2011)

Q3 2011 saw a new record in company registrations in Edinburgh when compared to any previous Q3.

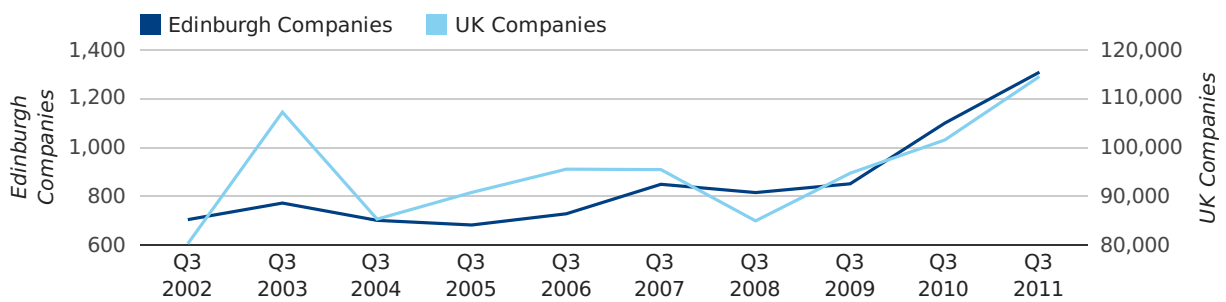
Q3 2011 was a record quarter for company registrations in Edinburgh when compared to any quarter in history.

A total of 1,308 companies were registered in Edinburgh during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is an increase of 19.0% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw an increase of 12.8% against the same period last year.

THIRD QUARTER (JUL 2011 - SEP 2011)	EDINBURGH	UK
2011	1,308	114,512
2010	1,099	101,492
% CHANGE	19.0%	12.8%
RECORD YEAR	2011 (1,308)	2011 (114,512)

new companies by quarter



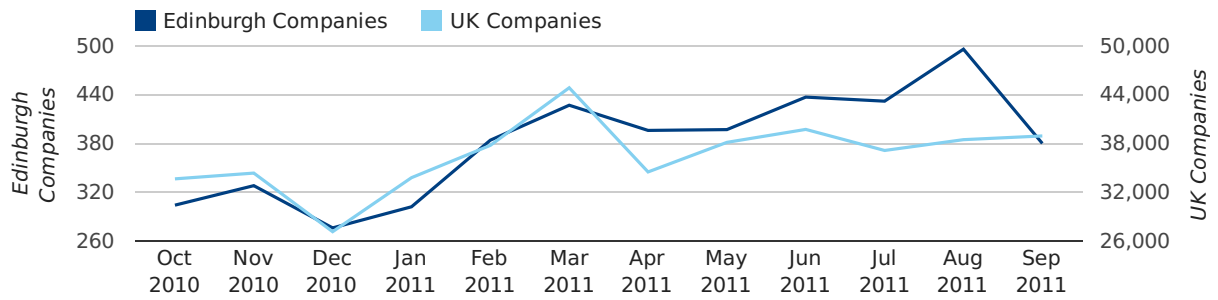
Monthly Data (Jul, Aug & Sep 2011)

August 2011 saw a new record in company registrations in Edinburgh when compared to any previous August.

August 2011 was a record month for company registrations in Edinburgh when compared to any month in history.

July 2011 saw a new record in company registrations in Edinburgh when compared to any previous July.

new companies by month



	JULY	AUGUST	SEPTEMBER
NEW COMPANIES IN 2011	432	496	380
NEW COMPANIES IN 2010	350	341	408
% CHANGE	23.4%	45.5%	-6.9%
RECORD YEAR	2011 (432)	2011 (496)	2010 (408)

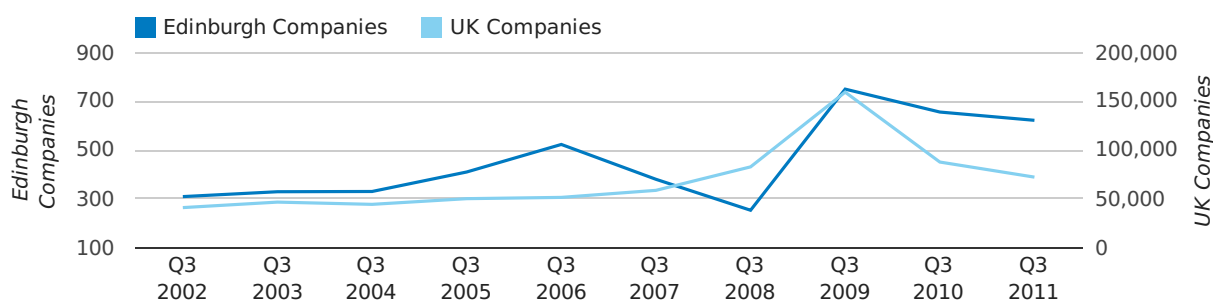
Quarterly Data (Q3 Jul-Sep 2011)

A total of 622 companies were dissolved in Edinburgh during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a decrease of 5.2% versus the same period last year (Q3 2010). This figure compares poorly to the UK as a whole, which saw a decrease of 17.6% against the same period last year.

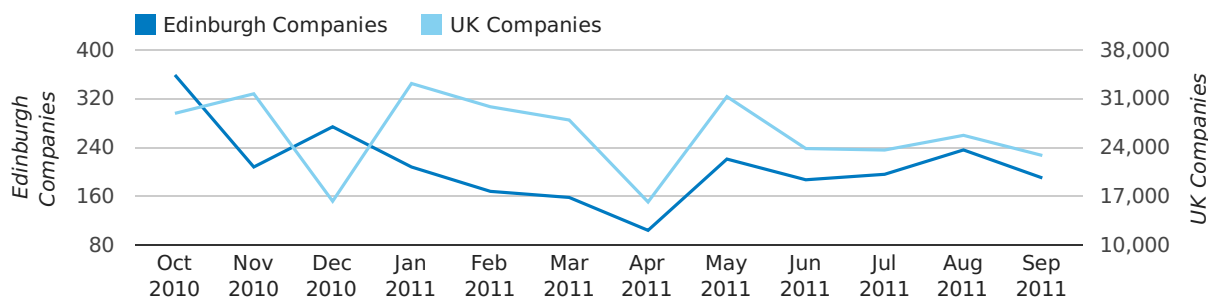
THIRD QUARTER (JUL 2011 - SEP 2011)	EDINBURGH	UK
2011	622	72,230
2010	656	87,705
% CHANGE	-5.2%	-17.6%
RECORD YEAR	2009 (750)	2009 (159,401)

dissolved companies by quarter



Monthly Data (Jul, Aug & Sep 2011)

dissolved companies by month



	JULY	AUGUST	SEPTEMBER
CLOSED COMPANIES IN 2011	196	236	190
CLOSED COMPANIES IN 2010	267	112	277
% CHANGE	-26.6%	110.7%	-31%
RECORD YEAR	2010 (267)	2009 (368)	2010 (277)

Quarterly Data (Q3 Jul-Sep 2011)

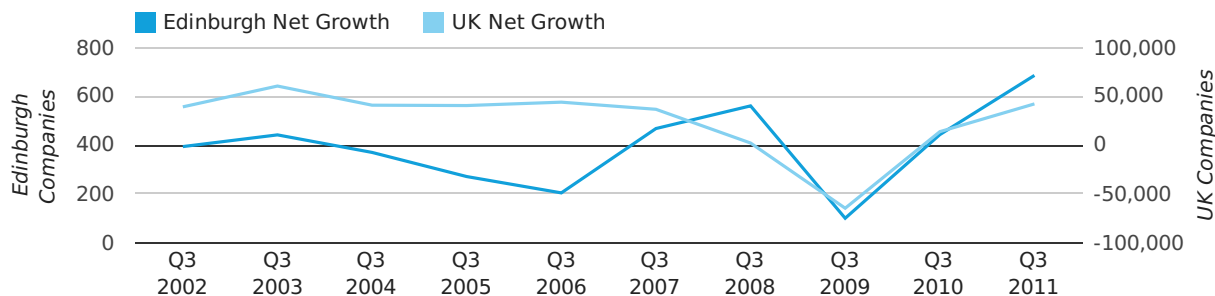
Q3 2011 saw a new record in net growth in Edinburgh when compared to any previous Q3.

Net company growth for Edinburgh during the third quarter of 2011 (Jul 2011 - Sep 2011) was 686 companies.

This represents an increase of 54.9% on the same period last year.

THIRD QUARTER (JUL 2011 - SEP 2011)	EDINBURGH	UK
2011	686	42,282
2010	443	13,787
% CHANGE	54.9%	206.7%
RECORD YEAR	2011 (686)	2003 (60,597)

net growth by quarter

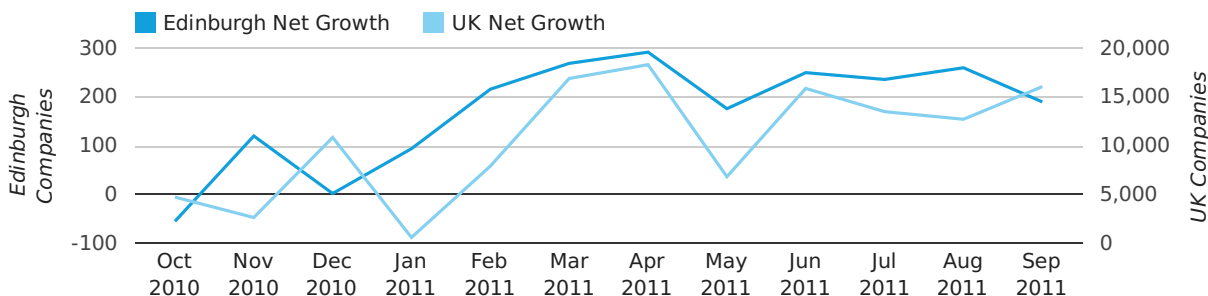


Monthly Data (Jul, Aug & Sep 2011)

August 2011 saw a new record in net growth in Edinburgh when compared to any previous August.

July 2011 saw a new record in net growth in Edinburgh when compared to any previous July.

net growth by month



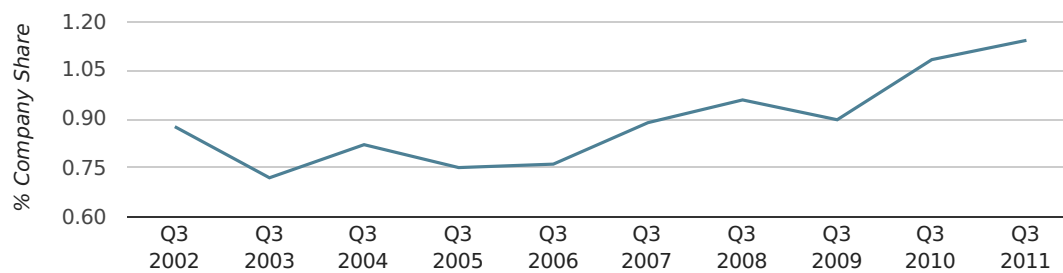
	JULY	AUGUST	SEPTEMBER
NET GROWTH IN 2011	236	260	190
NET GROWTH IN 2010	83	229	131
% CHANGE	184.3%	13.5%	45.0%
RECORD YEAR	2011 (236)	2011 (260)	2008 (268)

Quarterly Data (Q3 Jul-Sep 2011)

In the third quarter of 2011, Edinburgh formed 1.1% of all UK companies.

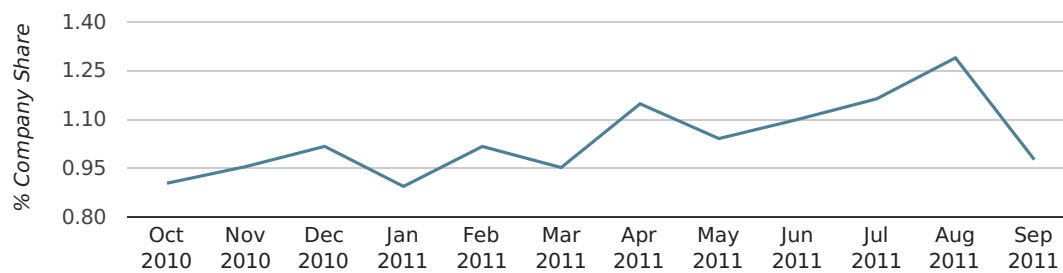
THIRD QUARTER (JUL 2011 - SEP 2011)	EDINBURGH
2011	1.1%
2010	1.1%
2009	0.9%
2008	1.0%
2007	0.9%
RECORD YEAR (SINCE 1960)	1994 (1.2%)

company share by quarter



Monthly Data (Jul, Aug & Sep 2011)

company share by month



	JULY	AUGUST	SEPTEMBER
UK FORMATION SHARE IN 2011	1.2%	1.3%	1.0%
UK FORMATION SHARE IN 2010	1.0%	1.1%	1.2%
% CHANGE	12.9%	22.4%	-15.9%
RECORD YEAR	1975 (1.7%)	1987 (1.4%)	1974 (1.4%)

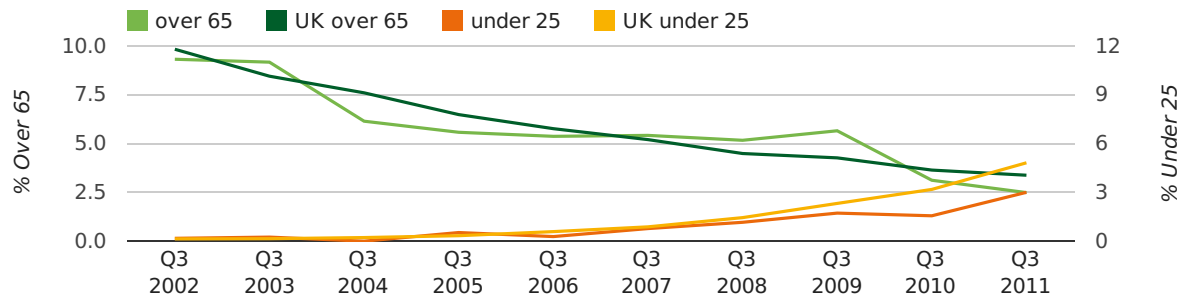
Quarterly Data (Q3 Jul-Sep 2011)

The average age of a director in the third quarter of 2011 was 42.6.

The percentage of directors under the age of 25 was 3.0% compared to the UK figure of 4.0%.

The percentage of directors over the age of 65 was 2.5% compared to the UK figure of 4.1%.

director age by quarter

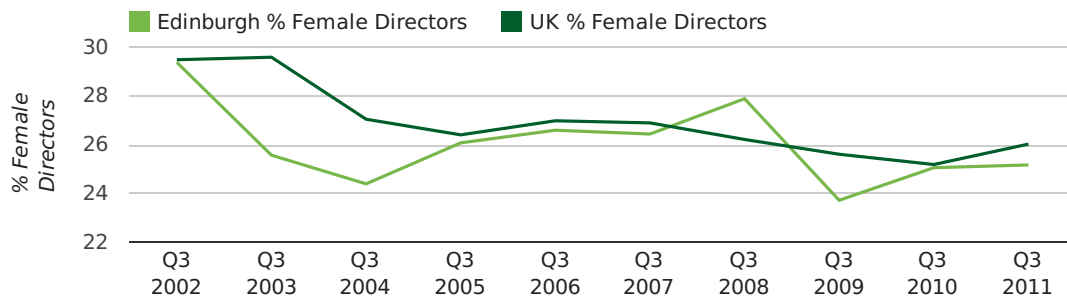


Quarterly Data (Q3 Jul-Sep 2011)

The record third quarter for female directors in Edinburgh was in 1862 when 50.0% of all directors were female.

25.2% of all director appointments in Edinburgh in the third quarter of 2011 were female. This compares to a UK average of 26.0% for the same period.

director gender by quarter



Previous 12 months (Sep 2010-Sep 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
L.P.	17.25%	CONSULTING	5.11%
PARTNERS	5.99%	MANAGEMENT	4.75%
GROUP	5.57%	CONSULTANCY	3.19%
ACCESS	5.36%	PROPERTY	2.41%
LP	5.09%	TRADING	2.06%
CONSULTING	2.25%	DESIGN	1.94%
EDINBURGH	1.96%	ASSOCIATES	1.85%
MANAGEMENT	1.83%	BUSINESS	1.82%
CORPORATION	1.58%	CONSULTANTS	1.76%
INVESTMENTS	1.58%	ENGINEERING	1.74%
CAPITAL	1.24%	MEDIA	1.72%
(SCOTLAND)	1.22%	CONSTRUCTION	1.72%
SCOTLAND	1.22%	LONDON	1.63%
CONSULTANCY	1.14%	J	1.47%
BUSINESS	1.01%	GLOBAL	1.46%
PROPERTY	0.97%	INVESTMENTS	1.43%
PARTNERSHIP	0.91%	CARE	1.42%
ENERGY	0.88%	IT	1.38%
GLOBAL	0.88%	BUILDING	1.30%
TRADE	0.88%	PROPERTIES	1.28%
(EDINBURGH)	0.80%	ELECTRICAL	1.27%
TRADING	0.76%	M	1.25%
GP	0.74%	ENERGY	1.22%
ASSOCIATES	0.72%	TRAINING	1.21%
EUROPE	0.71%	S	1.21%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	2,832	204,493
7487 - Other business activities	475	65,177
82990 - Other business support service activities not elsewhere classified	244	29,245
70229 - Management consultancy activities other than financial management	155	15,760
62020 - Information technology consultancy activities	126	10,137
7414 - Business & management consultancy	115	14,755
9999 - Dormant Company	101	22,587
7499 - Non-trading company	95	11,543
74909 - Other professional, scientific and technical activities not elsewhere classified	95	7,551
99999 - Dormant Company	91	18,281
74990 - Non-trading company	87	8,064
96090 - Other service activities not elsewhere classified	87	10,018
5552 - Catering	80	2,363
7222 - Other software consultancy and supply	74	8,345
5530 - Restaurants	71	5,640
56103 - Take-away food shops and mobile food stands	70	1,777
7260 - Other computer related activities	56	8,686
56101 - Licensed restaurants	54	2,332
62090 - Other information technology service activities	51	6,798
9305 - Other service activities	46	10,525