

# Edinburgh

q1 2012 business confidence report



## headlines

- Q1 2012 saw a new record in company registrations in Edinburgh when compared to any previous Q1.
- Q1 2012 was a record quarter for company registrations in Edinburgh when compared to any quarter in history.
- March 2012 saw a new record in company registrations in Edinburgh when compared to any previous March.
- March 2012 was a record month for company registrations in Edinburgh when compared to any month in history.
- February 2012 saw a new record in company registrations in Edinburgh when compared to any previous February.
- February 2012 was a record month for company registrations in Edinburgh when compared to any month in history.
- January 2012 saw a new record in company registrations in Edinburgh when compared to any previous January.
- Q1 2012 saw a new record in company closures in Edinburgh when compared to any previous Q1.
- January 2012 saw a new record in company closures in Edinburgh when compared to any previous January.
- Q1 2012 saw a new record in net growth in Edinburgh when compared to any previous Q1.
- March 2012 saw a new record in net growth in Edinburgh when compared to any previous March.
- March 2012 was a record month for net growth in Edinburgh when compared to any month in history.
- February 2012 saw a new record in net growth in Edinburgh when compared to any previous February.

## contents

new company registrations

closed companies (dissolved)

net company growth

uk company share

director age

director gender

naming trends

sic data

### Quarterly Data (Q1 Jan-Mar 2012)

Q1 2012 saw a new record in company registrations in Edinburgh when compared to any previous Q1.

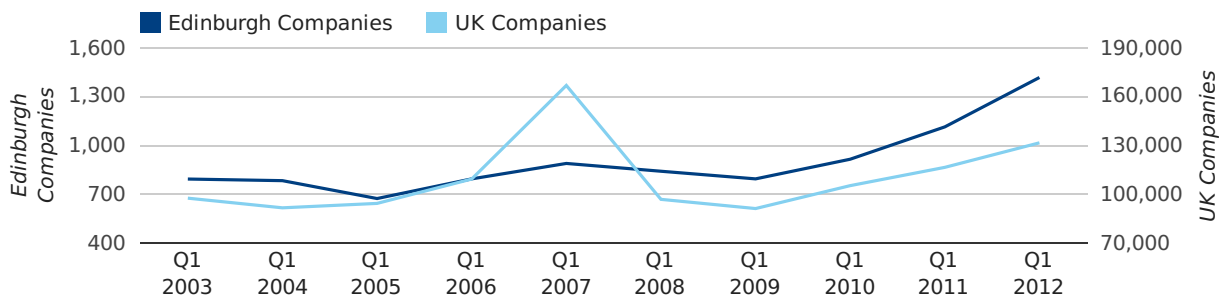
Q1 2012 was a record quarter for company registrations in Edinburgh when compared to any quarter in history.

A total of 1,417 companies were registered in Edinburgh during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 27.3% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	EDINBURGH	UK
2012	1,417	131,491
2011	1,113	116,391
% CHANGE	27.3%	13.0%
RECORD YEAR	2012 (1,417)	2007 (166,814)

### new companies by quarter



## Monthly Data (Jan, Feb & Mar 2012)

March 2012 saw a new record in company registrations in Edinburgh when compared to any previous March.

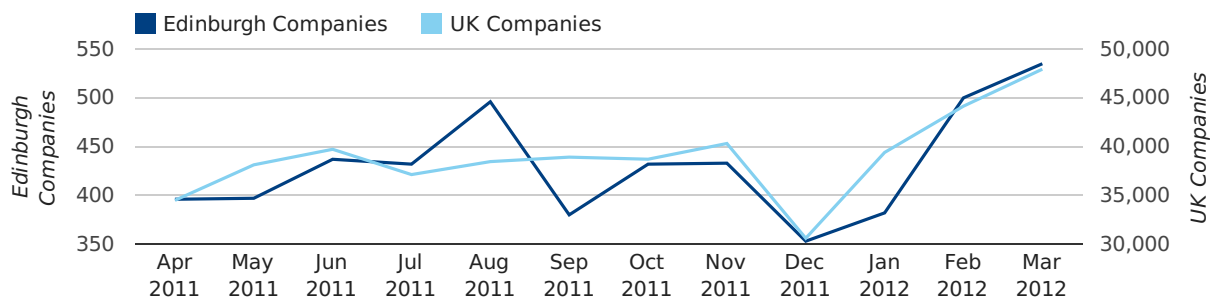
March 2012 was a record month for company registrations in Edinburgh when compared to any month in history.

February 2012 saw a new record in company registrations in Edinburgh when compared to any previous February.

February 2012 was a record month for company registrations in Edinburgh when compared to any month in history.

January 2012 saw a new record in company registrations in Edinburgh when compared to any previous January.

### new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	382	500	535
NEW COMPANIES IN 2011	302	384	427
% CHANGE	26.5%	30.2%	25.3%
RECORD YEAR	2012 (382)	2012 (500)	2012 (535)

### Quarterly Data (Q1 Jan-Mar 2012)

Q1 2012 saw a new record in company closures in Edinburgh when compared to any previous Q1.

A total of 732 companies were dissolved in Edinburgh during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 37.1% versus the same period last year (Q1 2011). This figure compares poorly to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	EDINBURGH	UK
2012	732	67,576
2011	534	90,986
% CHANGE	37.1%	-25.7%
RECORD YEAR	2012 (732)	2009 (108,060)

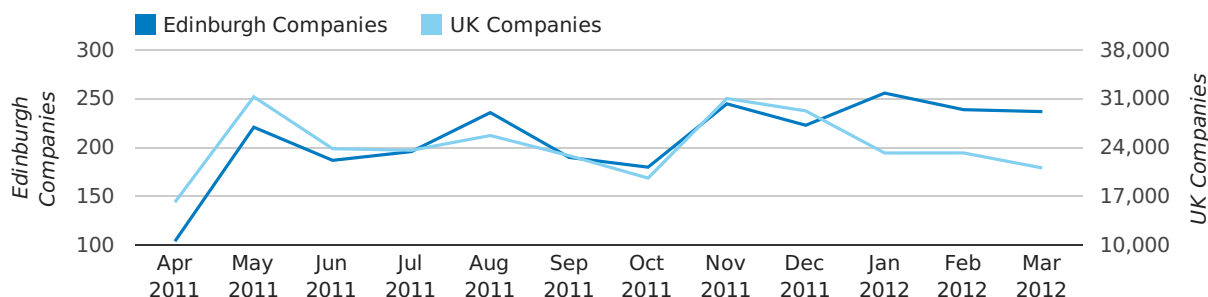
### dissolved companies by quarter



### Monthly Data (Jan, Feb & Mar 2012)

January 2012 saw a new record in company closures in Edinburgh when compared to any previous January.

### dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	256	239	237
CLOSED COMPANIES IN 2011	208	168	158
% CHANGE	23.1%	42.3%	50%
RECORD YEAR	2012 (256)	2009 (248)	2010 (247)

### Quarterly Data (Q1 Jan-Mar 2012)

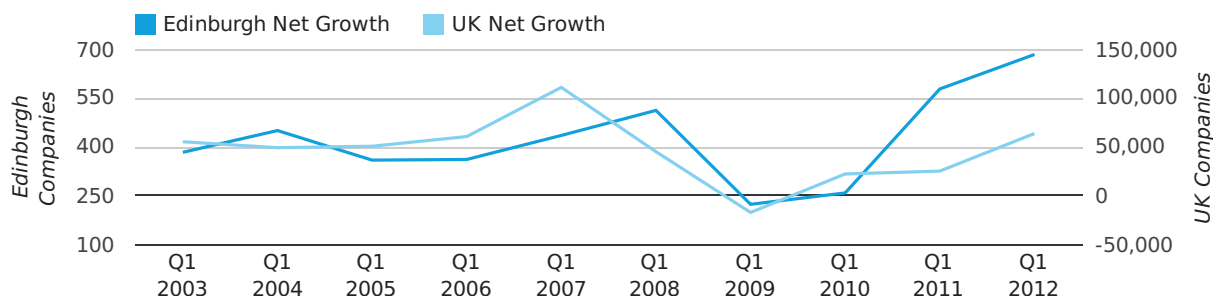
Q1 2012 saw a new record in net growth in Edinburgh when compared to any previous Q1.

Net company growth for Edinburgh during the first quarter of 2012 (Jan 2012 - Mar 2012) was 685 companies.

This represents an increase of 18.3% on the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	EDINBURGH	UK
2012	685	63,915
2011	579	25,405
% CHANGE	18.3%	151.6%
RECORD YEAR	2012 (685)	2007 (111,282)

### net growth by quarter



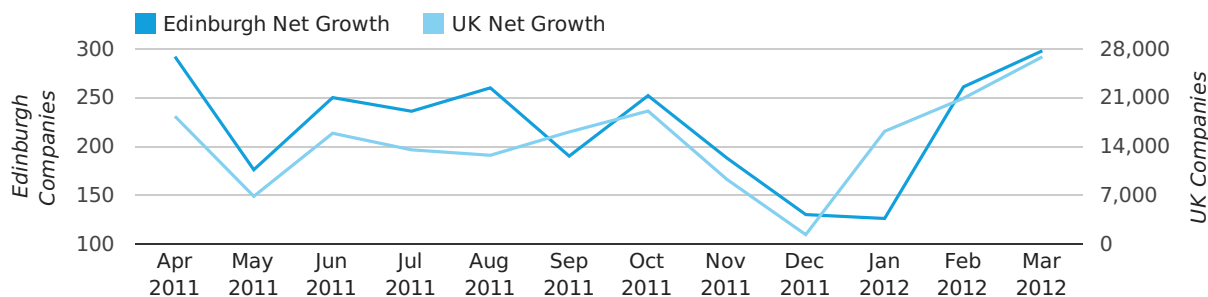
### Monthly Data (Jan, Feb & Mar 2012)

March 2012 saw a new record in net growth in Edinburgh when compared to any previous March.

March 2012 was a record month for net growth in Edinburgh when compared to any month in history.

February 2012 saw a new record in net growth in Edinburgh when compared to any previous February.

### net growth by month



	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	126	261	298
NET GROWTH IN 2011	94	216	269
% CHANGE	34.0%	20.8%	10.8%
RECORD YEAR	2007 (177)	2012 (261)	2012 (298)

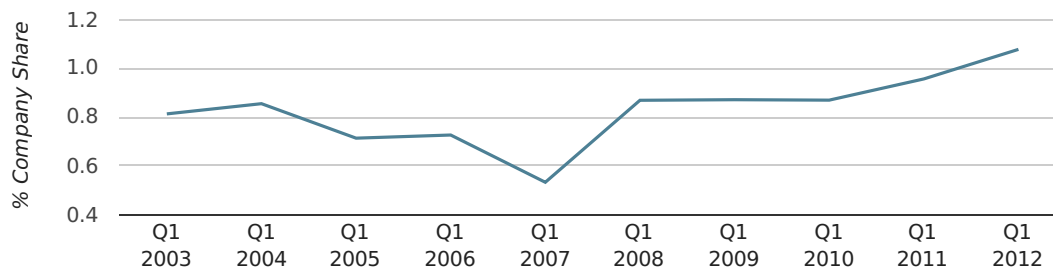


### Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Edinburgh formed 1.1% of all UK companies.

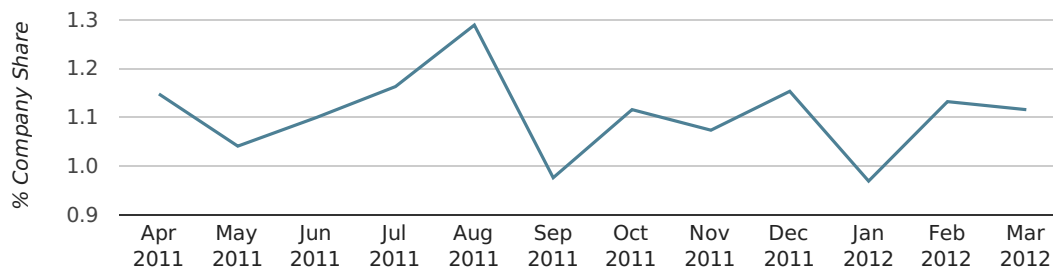
FIRST QUARTER (JAN 2012 - MAR 2012)	EDINBURGH
2012	1.1%
2011	1.0%
2010	0.9%
2009	0.9%
2008	0.9%
RECORD YEAR (SINCE 1960)	1993 (1.3%)

### company share by quarter



### Monthly Data (Jan, Feb & Mar 2012)

### company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	1.0%	1.1%	1.1%
UK FORMATION SHARE IN 2011	0.9%	1.0%	1.0%
% CHANGE	8.4%	11.4%	17.2%
RECORD YEAR	1960 (1.6%)	1974 (1.7%)	1979 (12.2%)



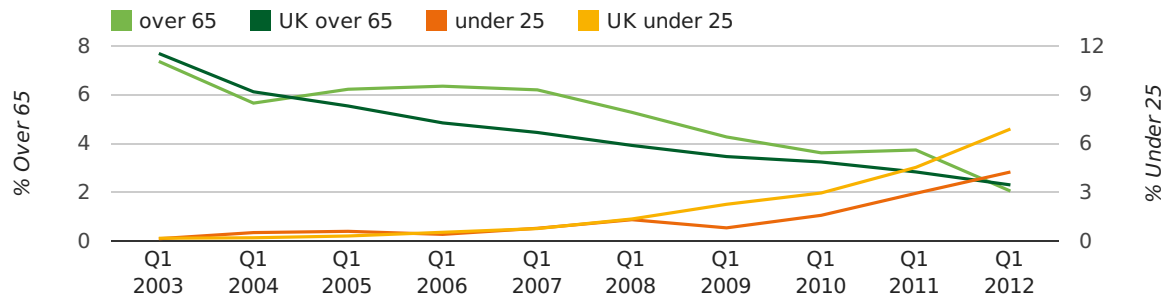
### Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 42.4.

The percentage of directors under the age of 25 was 4.3% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 2.1% compared to the UK figure of 3.5%.

#### director age by quarter

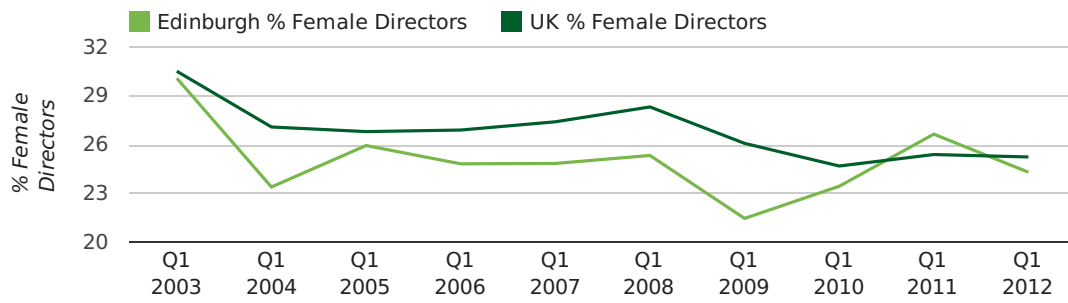


### Quarterly Data (Q1 Jan-Mar 2012)

The record first quarter for female directors in Edinburgh was in 1861 when 40.0% of all directors were female.

24.3% of all director appointments in Edinburgh in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

### director gender by quarter



## Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &amp;, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
L.P.	15.03%	CONSULTING	5.07%
LP	9.52%	MANAGEMENT	4.74%
PARTNERS	4.21%	CONSULTANCY	3.30%
GROUP	3.77%	PROPERTY	2.37%
ACCESS	3.59%	TRADING	2.07%
MANAGEMENT	2.14%	DESIGN	1.93%
CONSULTING	1.95%	ENGINEERING	1.86%
EDINBURGH	1.83%	ASSOCIATES	1.84%
INVESTMENTS	1.59%	CONSULTANTS	1.79%
PARTNERSHIP	1.33%	BUSINESS	1.73%
BUSINESS	1.32%	MEDIA	1.72%
CAPITAL	1.28%	CONSTRUCTION	1.72%
CORPORATION	1.18%	LONDON	1.66%
(SCOTLAND)	1.18%	J	1.54%
TRADE	1.10%	INVESTMENTS	1.51%
CONSULTANCY	1.10%	GLOBAL	1.50%
PROPERTY	1.08%	IT	1.40%
SCOTLAND	1.06%	CARE	1.34%
GLOBAL	1.04%	PROPERTIES	1.31%
ENERGY	0.98%	ELECTRICAL	1.27%
TRADING	0.86%	M	1.27%
GP	0.79%	BUILDING	1.24%
(EDINBURGH)	0.75%	ENERGY	1.20%
ASSOCIATES	0.75%	S	1.20%
SALES	0.74%	ENTERPRISES	1.19%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	3,099	216,665
7487 - Other business activities	376	52,735
82990 - Other business support service activities not elsewhere classified	291	35,233
70229 - Management consultancy activities other than financial management	196	19,704
62020 - Information technology consultancy activities	177	14,303
99999 - Dormant Company	120	25,084
96090 - Other service activities not elsewhere classified	112	13,637
74990 - Non-trading company	111	9,729
74909 - Other professional, scientific and technical activities not elsewhere classified	107	9,892
7414 - Business & management consultancy	92	12,113
56103 - Take-away food shops and mobile food stands	89	2,902
7499 - Non-trading company	79	9,102
9999 - Dormant Company	79	18,617
56101 - Licensed restaurants	74	1,885
62090 - Other information technology service activities	71	8,145
5552 - Catering	67	1,960
7222 - Other software consultancy and supply	66	6,934
5530 - Restaurants	57	4,633
62012 - Business and domestic software development	51	4,356
7260 - Other computer related activities	48	7,154