

Edinburgh

2012 half year business confidence report



headlines

- The first half of 2012 saw a new record in company registrations in Edinburgh when compared to any previous first half year.
- The first half of 2012 was a record first half year for company registrations in Edinburgh when compared to any half year in history.
- Q2 2012 saw a new record in company registrations in Edinburgh when compared to any previous Q2.
- June 2012 saw a new record in company registrations in Edinburgh when compared to any previous June.
- April 2012 saw a new record in company registrations in Edinburgh when compared to any previous April.
- The first half of 2012 saw a new record in net growth in Edinburgh when compared to any previous first half year.
- The first half of 2012 was a record first half year for net growth in Edinburgh when compared to any half year in history.
- Q2 2012 saw a new record in net growth in Edinburgh when compared to any previous Q2.
- Q2 2012 was a record quarter for net growth in Edinburgh when compared to any quarter in history.
- April 2012 saw a new record in net growth in Edinburgh when compared to any previous April.
- April 2012 was a record month for net growth in Edinburgh when compared to any month in history.

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Half Year Data (Jan-Jun 2012)

The first half of 2012 saw a new record in company registrations in Edinburgh when compared to any previous first half year.

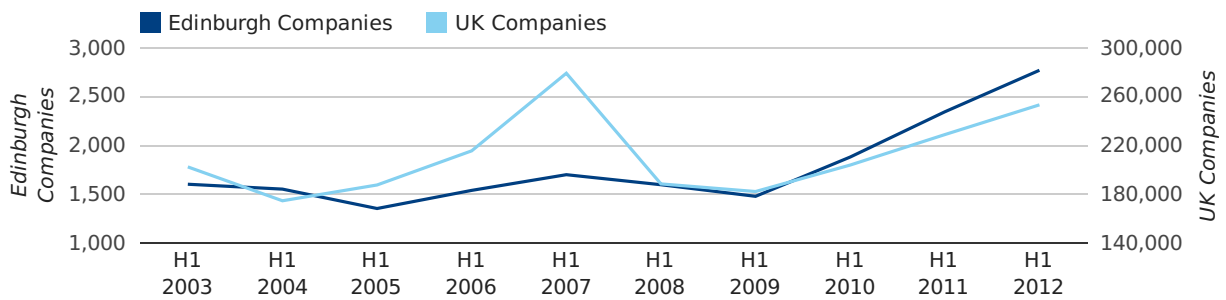
The first half of 2012 was a record first half year for company registrations in Edinburgh when compared to any half year in history.

In the first half of 2012 a total of 2,769 companies were formed in Edinburgh. This figure is 18.2% higher than last year, which compares well to the UK wide figure of 10.7%.

The highest total for a first half year in Edinburgh occurred in 2012 when a total of 2,769 were formed.

HALF YEAR (JAN-JUN)	EDINBURGH	UK
2012	2,769	253,150
2011	2,343	228,735
% CHANGE	18.2%	10.7%
RECORD YEAR	2012 (2,769)	2007 (279,097)

new companies by half year



Quarterly Data (Q2 Apr-Jun 2012)

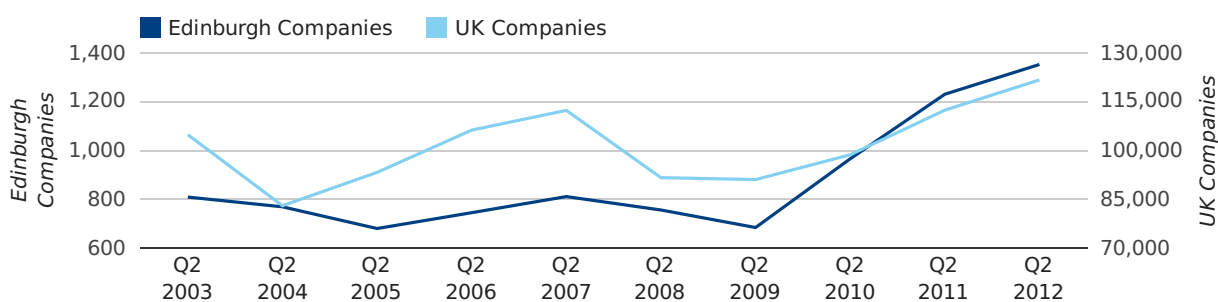
Q2 2012 saw a new record in company registrations in Edinburgh when compared to any previous Q2.

A total of 1,352 companies were registered in Edinburgh during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 9.9% versus the same period last year (Q2 2011). This figure compares equally to the UK as a whole, which saw an increase of 8.3% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	EDINBURGH	UK
2012	1,352	121,659
2011	1,230	112,344
% CHANGE	9.9%	8.3%
RECORD YEAR	2012 (1,352)	2012 (121,659)

new companies by quarter

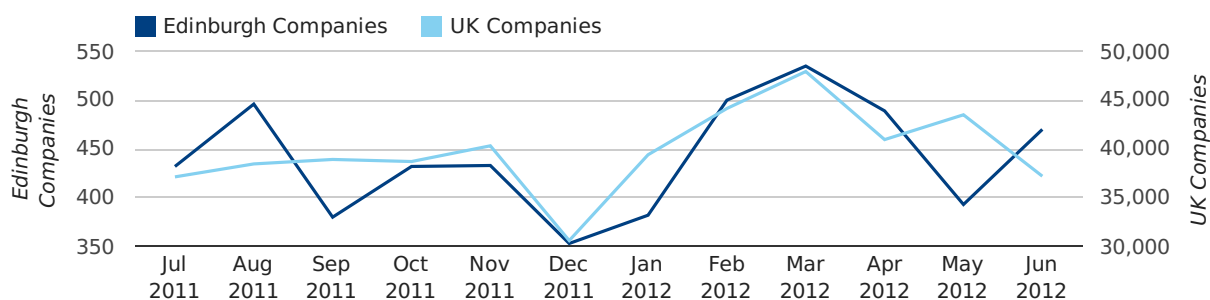


Monthly Data (Apr, May & Jun 2012)

June 2012 saw a new record in company registrations in Edinburgh when compared to any previous June.

April 2012 saw a new record in company registrations in Edinburgh when compared to any previous April.

new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2012	489	393	470
NEW COMPANIES IN 2011	396	397	437
% CHANGE	23.5%	-1.0%	7.6%
RECORD YEAR	2012 (489)	2011 (397)	2012 (470)

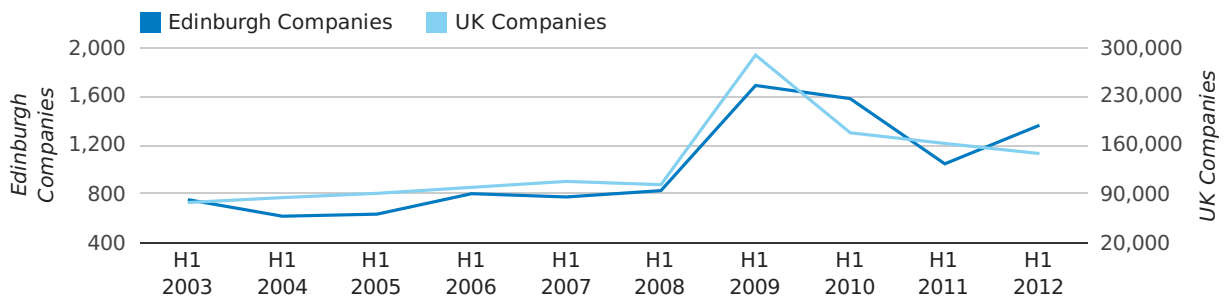
Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 1,362 companies were dissolved in Edinburgh. This figure is 30.2% higher than last year, which compares badly to the UK wide change of -8.9%.

The highest total for a first half year in Edinburgh occurred in 2009 when a total of 1,689 were closed.

HALF YEAR (JAN-JUN)	EDINBURGH	UK
2012	1,362	147,793
2011	1,046	162,310
% CHANGE	30.2%	-8.9%
RECORD YEAR	2009 (1,689)	2009 (289,236)

dissolved companies by half year



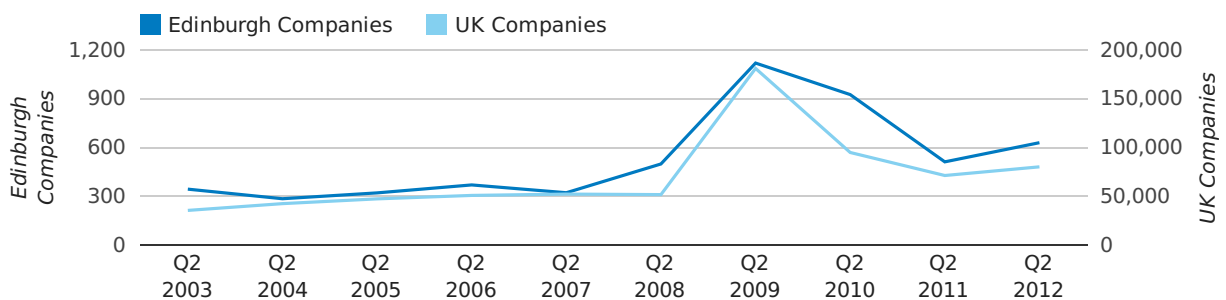
Quarterly Data (Q2 Apr-Jun 2012)

A total of 630 companies were dissolved in Edinburgh during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 23.0% versus the same period last year (Q2 2011). This figure compares poorly to the UK as a whole, which saw an increase of 12.5% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	EDINBURGH	UK
2012	630	80,217
2011	512	71,324
% CHANGE	23.0%	12.5%
RECORD YEAR	2009 (1,120)	2009 (181,176)

dissolved companies by quarter



Monthly Data (Apr, May & Jun 2012)

dissolved companies by month



	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2012	134	227	269
CLOSED COMPANIES IN 2011	104	221	187
% CHANGE	28.8%	2.7%	44%
RECORD YEAR	2010 (154)	2009 (758)	2009 (346)

Half Year Data (Jan-Jun 2012)

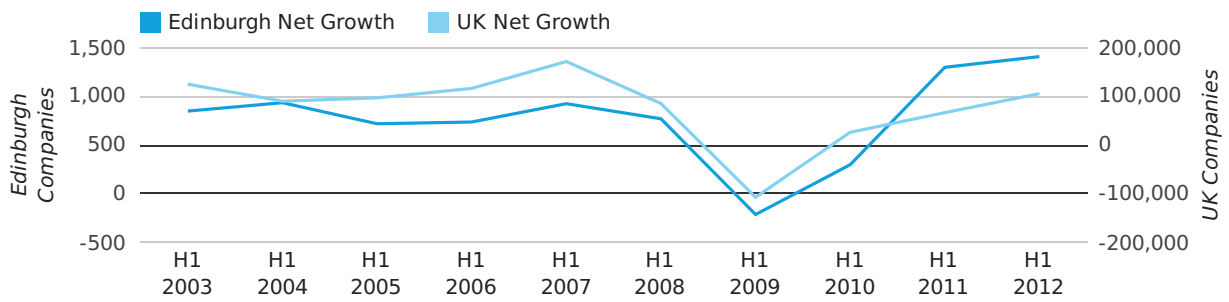
The first half of 2012 saw a new record in net growth in Edinburgh when compared to any previous first half year.

The first half of 2012 was a record first half year for net growth in Edinburgh when compared to any half year in history.

In the first half of 2012 the company register for Edinburgh increased by 1,407 companies. This figure is 8.5% higher than last year, which compares badly to a UK increase of 58.6%.

HALF YEAR (JAN-JUN)	EDINBURGH	UK
2012	1,407	105,357
2011	1,297	66,425
% CHANGE	8.5%	58.6%
RECORD YEAR	2012 (1,407)	2007 (171,296)

net growth by half year



Quarterly Data (Q2 Apr-Jun 2012)

Q2 2012 saw a new record in net growth in Edinburgh when compared to any previous Q2.

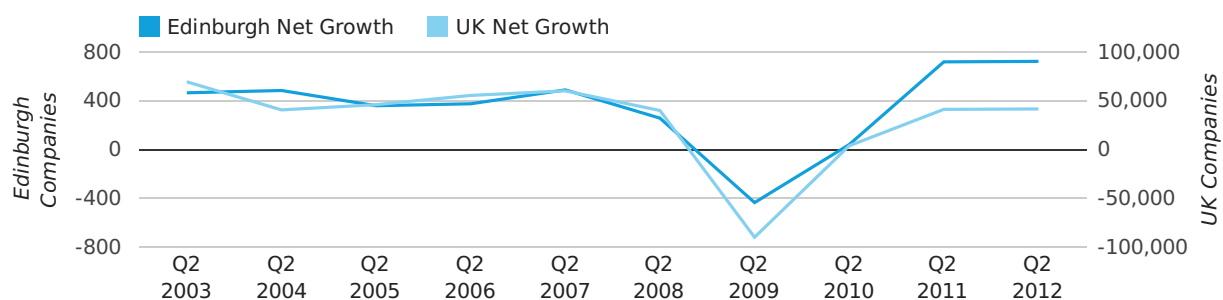
Q2 2012 was a record quarter for net growth in Edinburgh when compared to any quarter in history.

Net company growth for Edinburgh during the second quarter of 2012 (Apr 2012 - Jun 2012) was 722 companies.

This represents an increase of 0.6% on the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	EDINBURGH	UK
2012	722	41,442
2011	718	41,020
% CHANGE	0.6%	1.0%
RECORD YEAR	2012 (722)	2003 (69,274)

net growth by quarter

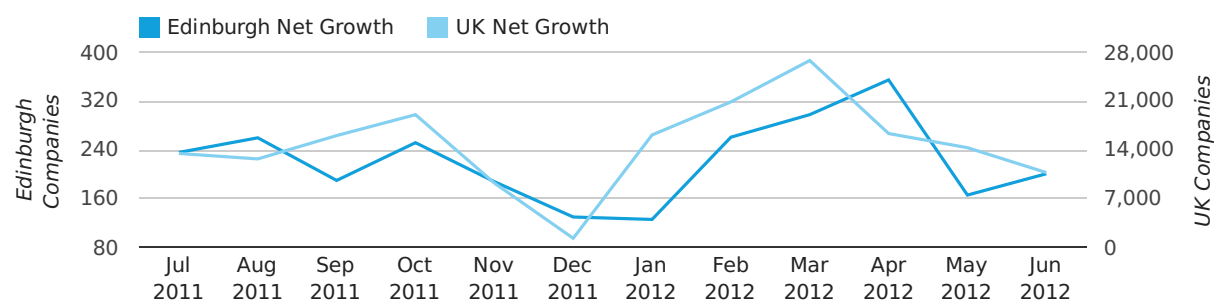


Monthly Data (Apr, May & Jun 2012)

April 2012 saw a new record in net growth in Edinburgh when compared to any previous April.

April 2012 was a record month for net growth in Edinburgh when compared to any month in history.

net growth by month



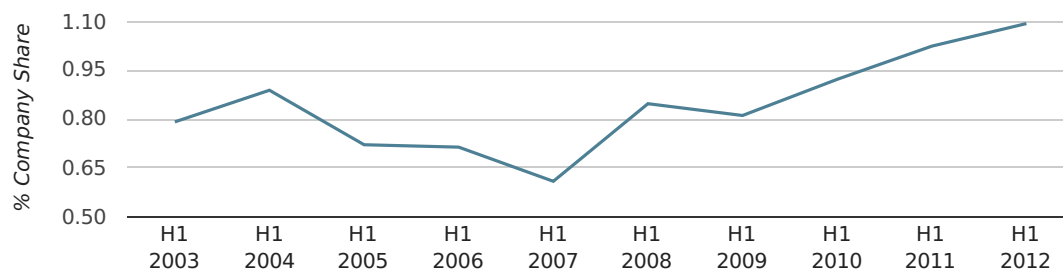
	APRIL	MAY	JUNE
NET GROWTH IN 2012	355	166	201
NET GROWTH IN 2011	292	176	250
% CHANGE	21.6%	-5.7%	-19.6%
RECORD YEAR	2012 (355)	2007 (177)	2011 (250)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 Edinburgh formed 1.1% of all UK companies. This is more than the 2011 figure of 1.0%.

HALF YEAR (JAN-JUN)	EDINBURGH
2012	1.1%
2011	1.0%
2010	0.9%
2009	0.8%
2008	0.8%
RECORD YEAR (SINCE 1960)	2001 (1.2%)

company share by half year

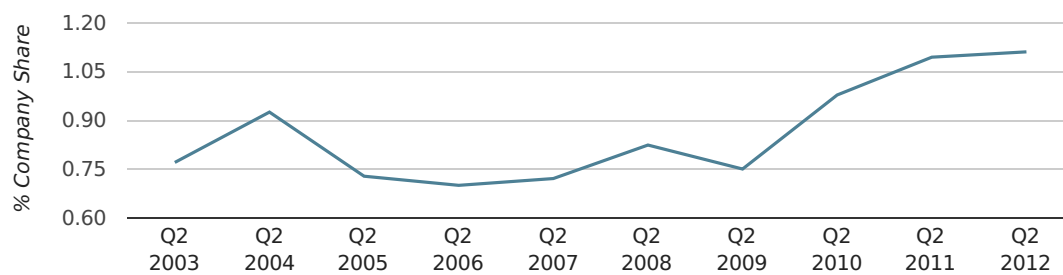


Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Edinburgh formed 1.1% of all UK companies.

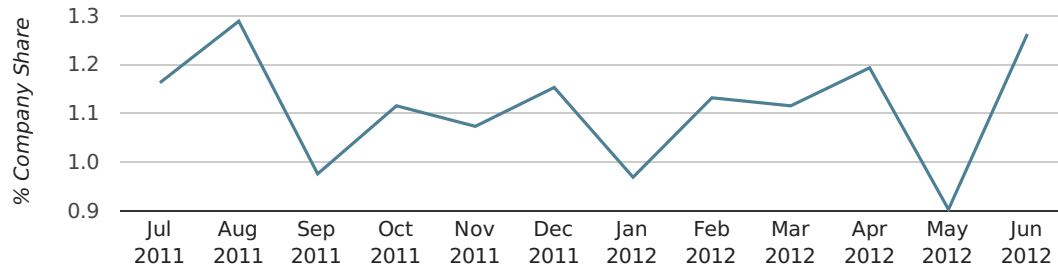
SECOND QUARTER (APR 2012 - JUN 2012)	EDINBURGH
2012	1.1%
2011	1.1%
2010	1.0%
2009	0.8%
2008	0.8%
RECORD YEAR (SINCE 1960)	2001 (1.3%)

company share by quarter



Monthly Data (Apr, May & Jun 2012)

company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2012	1.2%	0.9%	1.3%
UK FORMATION SHARE IN 2011	1.1%	1.0%	1.1%
% CHANGE	4.0%	-13.2%	14.8%
RECORD YEAR	1979 (9.6%)	1969 (1.4%)	1973 (1.5%)

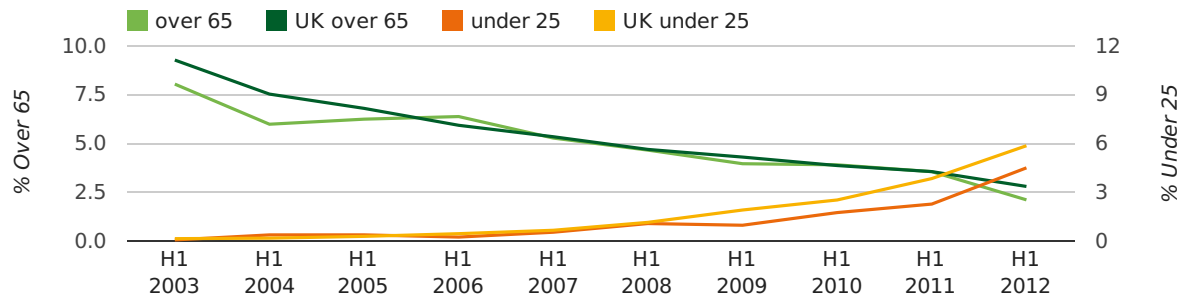
Half Year Data (Jan-Jun 2012)

The average age of a director in the first half of 2012 was 42.4.

The percentage of directors under the age of 25 was 4.5% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 2.1% compared to the UK figure of 3.4%.

director age by half year



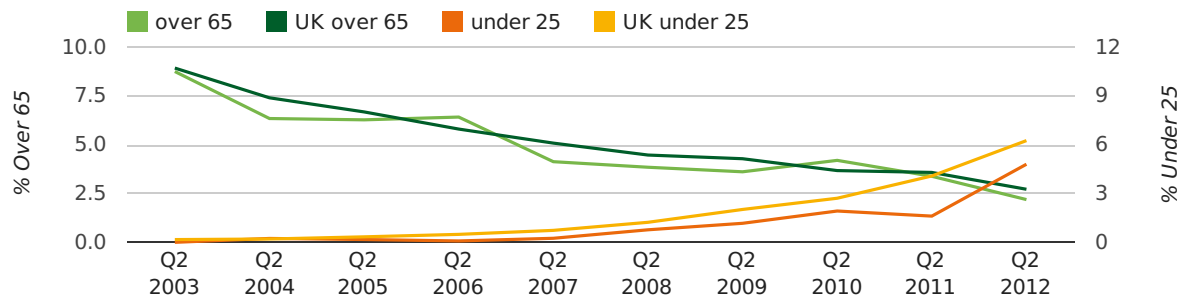
Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 42.4.

The percentage of directors under the age of 25 was 4.8% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 2.2% compared to the UK figure of 3.3%.

director age by quarter

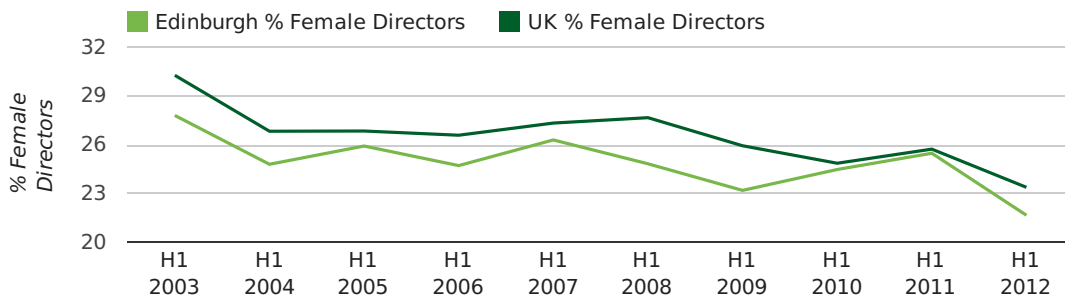


Half Year Data (Jan-Jun 2012)

The record first half year for female directors in Edinburgh was 1861 when 40.0% of all directors were female.

21.7% of all director appointments in Edinburgh in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

director gender by half year

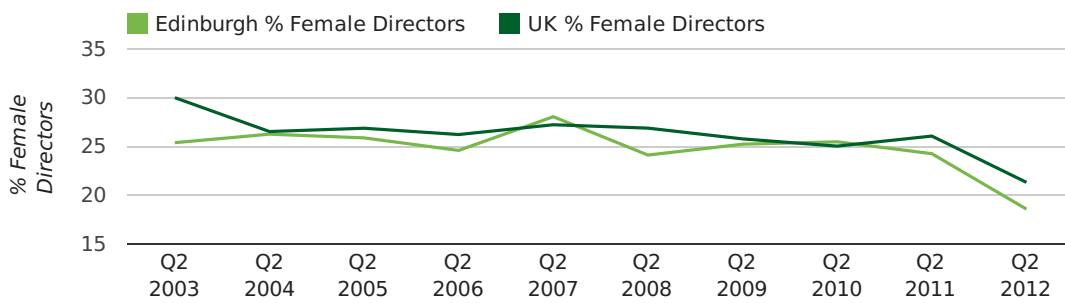


Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Edinburgh was in 1866 when 66.7% of all directors were female.

18.6% of all director appointments in Edinburgh in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

director gender by quarter



Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
L.P.	14.55%	CONSULTING	5.07%
LP	11.32%	MANAGEMENT	4.74%
PARTNERS	4.08%	CONSULTANCY	3.28%
GROUP	3.77%	PROPERTY	2.35%
ACCESS	3.52%	TRADING	2.10%
MANAGEMENT	2.17%	DESIGN	1.89%
CONSULTING	1.80%	ENGINEERING	1.87%
EDINBURGH	1.77%	ASSOCIATES	1.82%
INVESTMENTS	1.57%	CONSULTANTS	1.78%
PARTNERSHIP	1.41%	CONSTRUCTION	1.71%
CAPITAL	1.36%	BUSINESS	1.70%
BUSINESS	1.23%	MEDIA	1.69%
(SCOTLAND)	1.18%	LONDON	1.68%
CORPORATION	1.18%	J	1.57%
PROPERTY	1.18%	GLOBAL	1.51%
TRADING	1.16%	INVESTMENTS	1.48%
TRADE	1.13%	IT	1.42%
SCOTLAND	1.09%	CARE	1.31%
CONSULTANCY	0.98%	PROPERTIES	1.31%
ENERGY	0.93%	M	1.26%
GLOBAL	0.89%	ELECTRICAL	1.23%
SALES	0.74%	BUILDING	1.23%
GP	0.72%	SECURITY	1.19%
ASSOCIATES	0.71%	S	1.18%
TECHNOLOGY	0.69%	ENTERPRISES	1.17%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	3,434	244,457
7487 - Other business activities	338	47,029
82990 - Other business support service activities not elsewhere classified	303	35,447
70229 - Management consultancy activities other than financial management	226	20,390
62020 - Information technology consultancy activities	201	15,280
99999 - Dormant Company	142	26,088
74909 - Other professional, scientific and technical activities not elsewhere classified	123	10,271
74990 - Non-trading company	116	9,706
96090 - Other service activities not elsewhere classified	111	14,220
56103 - Take-away food shops and mobile food stands	107	3,169
56101 - Licensed restaurants	89	1,551
7414 - Business & management consultancy	85	10,978
62090 - Other information technology service activities	74	8,258
9999 - Dormant Company	73	16,469
7499 - Non-trading company	69	8,023
62012 - Business and domestic software development	61	4,742
7222 - Other software consultancy and supply	59	6,356
5552 - Catering	57	1,722
5530 - Restaurants	50	4,037
41100 - Development of building projects	47	5,149