Ely 2011 half year business confidence report



headlines

- The first half of 2011 saw a new record in company registrations in Ely when compared to any previous first half year.
- The first half of 2011 was a record first half year for company registrations in Ely when compared to any half year in history.
- Q2 2011 saw a new record in company registrations in Ely when compared to any previous Q2.
- Q2 2011 was a record quarter for company registrations in Ely when compared to any quarter in history.
- June 2011 saw a new record in company registrations in Ely when compared to any previous June.
- May 2011 saw a new record in company registrations in Ely when compared to any previous May.
- April 2011 saw a new record in company registrations in Ely when compared to any previous April.
- June 2011 saw a new record in company closures in Ely when compared to any previous June.
- Q2 2011 saw a new record in net growth in Ely when compared to any previous Q2.
- April 2011 saw a new record in net growth in Ely when compared to any previous April.

contents

| new company registrations |
|------------------------------|
| closed companies (dissolved) |
| net company growth |
| uk company share |
| director age |
| director gender |
| naming trends |
| sic data |

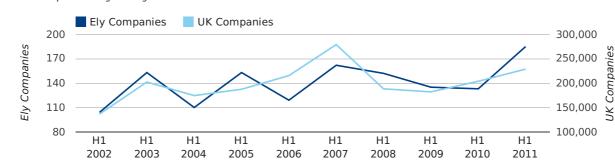
The first half of 2011 saw a new record in company registrations in Ely when compared to any previous first half year.

The first half of 2011 was a record first half year for company registrations in Ely when compared to any half year in history.

In the first half of 2011 a total of 185 companies were formed in Ely. This figure is 39.1% higher than last year, which compares well to the UK wide figure of 12.3%.

The highest total for a first half year in Ely occurred in 2011 when a total of 185 were formed.

| HALF YEAR (JAN-JUN) | ELY | UK |
|---------------------|------------|----------------|
| 2011 | 185 | 228,735 |
| 2010 | 133 | 203,749 |
| % CHANGE | 39.1% | 12.3% |
| RECORD YEAR | 2011 (185) | 2007 (279,097) |



new companies by half year

Quarterly Data (Q2 Apr-Jun 2011)

Q2 2011 saw a new record in company registrations in Ely when compared to any previous Q2.

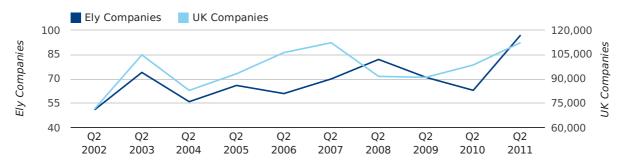
Q2 2011 was a record quarter for company registrations in Ely when compared to any quarter in history.

A total of 97 companies were registered in Ely during the second quarter of 2011 (Apr 2011 - Jun 2011).

This figure is an increase of 54.0% versus the same period last year (Q2 2010). This figure compares well to the UK as a whole, which saw an increase of 13.9% against the same period last year.

| SECOND QUARTER (APR 2011 - JUN 2011) | ELY | UK |
|--------------------------------------|-----------|----------------|
| 2011 | 97 | 112,344 |
| 2010 | 63 | 98,612 |
| % CHANGE | 54.0% | 13.9% |
| RECORD YEAR | 2011 (97) | 2011 (112,344) |

new companies by quarter



Monthly Data (Apr, May & Jun 2011)

June 2011 saw a new record in company registrations in Ely when compared to any previous June.

May 2011 saw a new record in company registrations in Ely when compared to any previous May.

April 2011 saw a new record in company registrations in Ely when compared to any previous April.

new companies by month

RECORD YEAR



2011 (30)

2011 (33)

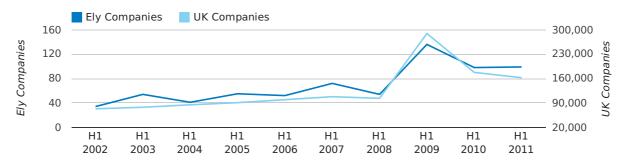
2011 (34)

In the first half of 2011 a total of 99 companies were dissolved in Ely. This figure is 1.0% higher than last year, which compares badly to the UK wide change of -8.6%.

The highest total for a first half year in Ely occurred in 2009 when a total of 136 were closed.

| HALF YEAR (JAN-JUN) | ELY | UK |
|---------------------|------------|----------------|
| 2011 | 99 | 162,310 |
| 2010 | 98 | 177,631 |
| % CHANGE | 1.0% | -8.6% |
| RECORD YEAR | 2009 (136) | 2009 (289,236) |

dissolved companies by half year



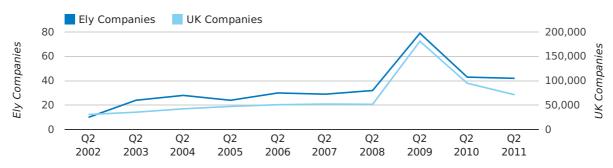
Quarterly Data (Q2 Apr-Jun 2011)

A total of 42 companies were dissolved in Ely during the second quarter of 2011 (Apr 2011 - Jun 2011).

This figure is a decrease of 2.3% versus the same period last year (Q2 2010). This figure compares poorly to the UK as a whole, which saw a decrease of 24.9% against the same period last year.

| SECOND QUARTER (APR 2011 - JUN 2011) | ELY | UK |
|--------------------------------------|-----------|----------------|
| 2011 | 42 | 71,324 |
| 2010 | 43 | 94,954 |
| % CHANGE | -2.3% | -24.9% |
| RECORD YEAR | 2009 (79) | 2009 (181,176) |

dissolved companies by quarter



June 2011 saw a new record in company closures in Ely when compared to any previous June.

dissolved companies by month

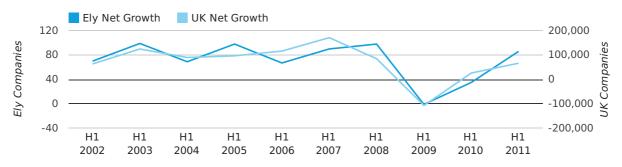


| CLOSED COMPANIES IN 2011 | 8 | 12 | 22 |
|--------------------------|-----------|-----------|-----------|
| CLOSED COMPANIES IN 2010 | 12 | 14 | 17 |
| % CHANGE | -33.3% | -14.3% | 29% |
| RECORD YEAR | 2009 (20) | 2009 (40) | 2011 (22) |

In the first half of 2011 the company register for Ely increased by 86 companies. This figure is 145.7% higher than last year, which compares equally to a UK increase of 154.3%.

| HALF YEAR (JAN-JUN) | ELY | UK |
|---------------------|-----------|----------------|
| 2011 | 86 | 66,425 |
| 2010 | 35 | 26,118 |
| % CHANGE | 145.7% | 154.3% |
| RECORD YEAR | 2003 (99) | 2007 (171,296) |

net growth by half year



Quarterly Data (Q2 Apr-Jun 2011)

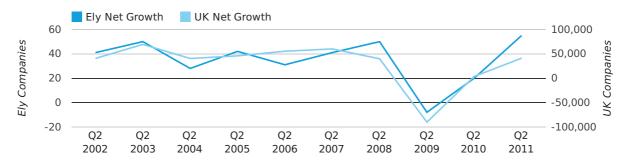
Q2 2011 saw a new record in net growth in Ely when compared to any previous Q2.

Net company growth for Ely during the second quarter of 2011 (Apr 2011 - Jun 2011) was 55 companies.

This represents an increase of 175.0% on the same period last year.

| SECOND QUARTER (APR 2011 - JUN 2011) | ELY | UK |
|--------------------------------------|-----------|---------------|
| 2011 | 55 | 41,020 |
| 2010 | 20 | 3,658 |
| % CHANGE | 175.0% | 1,021.4% |
| RECORD YEAR | 2011 (55) | 2003 (69,274) |

net growth by quarter



April 2011 saw a new record in net growth in Ely when compared to any previous April.

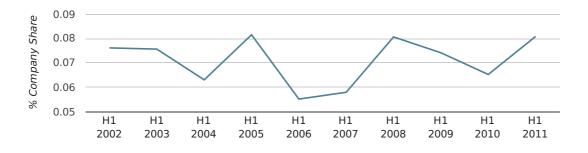


net growth by month

In the first half of 2011 Ely formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

| HALF YEAR (JAN-JUN) | ELY |
|--------------------------|-------------|
| 2011 | 0.1% |
| 2010 | 0.1% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| 2007 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1971 (0.2%) |

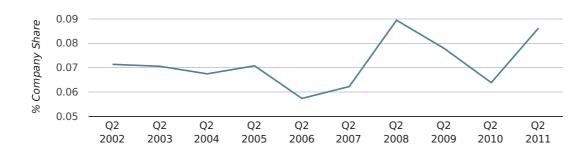
company share by half year



Quarterly Data (Q2 Apr-Jun 2011)

In the second quarter of 2011, Ely formed 0.1% of all UK companies.

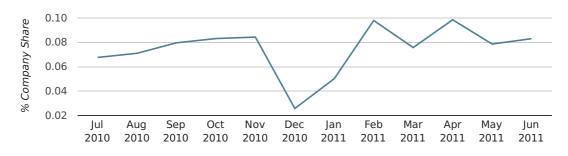
| SECOND QUARTER (APR 2011 - JUN 2011) | ELY |
|--------------------------------------|-------------|
| 2011 | 0.1% |
| 2010 | 0.1% |
| 2009 | 0.1% |
| 2008 | 0.1% |
| 2007 | 0.1% |
| RECORD YEAR (SINCE 1960) | 1966 (0.2%) |



company share by quarter

Monthly Data (Apr, May & Jun 2011)

company share by month



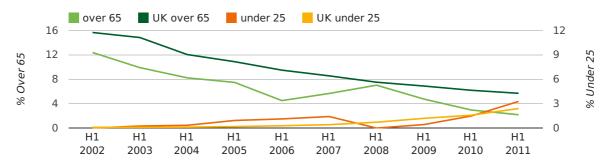
| | APRIL | ΜΑΥ | JUNE |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2011 | 0.1% | 0.1% | 0.1% |
| UK FORMATION SHARE IN 2010 | 0.1% | 0.1% | 0.1% |
| % CHANGE | 73.3% | -1.5% | 46.3% |
| RECORD YEAR | 1966 (0.4%) | 1971 (0.3%) | 1968 (0.3%) |

The average age of a director in the first half of 2011 was 43.9.

The percentage of directors under the age of 25 was 3.3% compared to the UK figure of 3.2%.

The percentage of directors over the age of 65 was 2.2% compared to the UK figure of 4.3%.

director age by half year

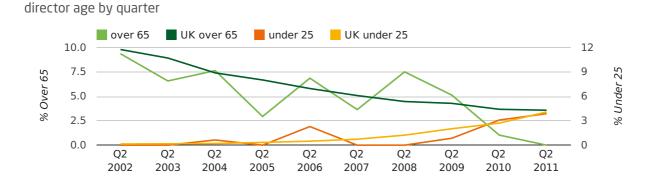


Quarterly Data (Q2 Apr-Jun 2011)

The average age of a director in the second quarter of 2011 was 42.3.

The percentage of directors under the age of 25 was 3.9% compared to the UK figure of 3.4%.

The percentage of directors over the age of 65 was 0.0% compared to the UK figure of 4.3%.



The record first half year for female directors in Ely was 1861 when 40.0% of all directors were female.

30.2% of all director appointments in Ely in the first half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

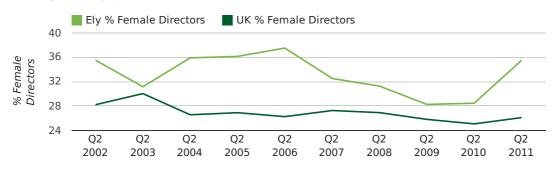


Quarterly Data (Q2 Apr-Jun 2011)

The record second quarter for female directors in Ely was in 1866 when 66.7% of all directors were female.

35.5% of all director appointments in Ely in the second quarter of 2011 were female. This compares to a UK average of 26.1% for the same period.

director gender by quarter



Previous 12 months (Jun 2010-Jun 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|---------------|------------|--------------|---------------|
| ELY | 2.40% | CONSULTING | 5.09% |
| CAMBRIDGE | 2.05% | MANAGEMENT | 4.86% |
| MANAGEMENT | 1.37% | CONSULTANCY | 3.17% |
| DEVELOPMENTS | 1.20% | PROPERTY | 2.43% |
| DRIVING | 1.20% | TRADING | 2.05% |
| PARK | 1.03% | DESIGN | 1.94% |
| ASSOCIATES | 0.86% | ASSOCIATES | 1.92% |
| CONSULTING | 0.86% | BUSINESS | 1.87% |
| PARTNERS | 0.68% | CONSTRUCTION | 1.77% |
| SOHAM | 0.68% | CONSULTANTS | 1.76% |
| SYSTEMS | 0.68% | MEDIA | 1.73% |
| ENGINEERING | 0.68% | ENGINEERING | 1.67% |
| SECURITY | 0.68% | LONDON | 1.60% |
| ENTERPRISES | 0.51% | GLOBAL | 1.46% |
| (ELY) | 0.51% | J | 1.44% |
| HOME | 0.51% | CARE | 1.44% |
| D | 0.51% | INVESTMENTS | 1.42% |
| UPSHOT | 0.51% | IT | 1.39% |
| DESIGN | 0.51% | BUILDING | 1.32% |
| ANGLIAN | 0.51% | PROPERTIES | 1.31% |
| INSTALLATIONS | 0.51% | ELECTRICAL | 1.30% |
| SCHOOL | 0.51% | М | 1.27% |
| GROUP | 0.51% | S | 1.23% |
| E | 0.51% | ENTERPRISES | 1.20% |
| SUPPORT | 0.51% | SYSTEMS | 1.20% |



Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|--|------------------------|-----------------|
| None Supplied | 92 | 202,072 |
| 7487 - Other business activities | 46 | 60,758 |
| 82990 - Other business support service activities not elsewhere classified | 28 | 30,647 |
| 70229 - Management consultancy activities other than financial management | 18 | 16,419 |
| 9999 - Dormant Company | 14 | 20,111 |
| 62020 - Information technology consultancy activities | 11 | 10,545 |
| 62090 - Other information technology service activities | 9 | 7,095 |
| 74990 - Non-trading company | 8 | 8,481 |
| 99999 - Dormant Company | 8 | 18,918 |
| 4521 - General construction & civil engineering | 7 | 5,928 |
| 74909 - Other professional, scientific and technical activities not elsewhere classified | 7 | 7,835 |
| 43999 - Other specialised construction activities not elsewhere classified | 7 | 3,050 |
| 7499 - Non-trading company | 6 | 10,955 |
| 7414 - Business & management consultancy | 6 | 13,053 |
| 5552 - Catering | 6 | 2,138 |
| 41100 - Development of building projects | 6 | 3,852 |
| 68209 - Other letting and operating of own or leased real estate | 5 | 3,790 |
| 49410 - Freight transport by road | 5 | 2,142 |
| 7222 - Other software consultancy and supply | 5 | 7,143 |
| 9305 - Other service activities | 5 | 9,063 |