

# Epsom

2011 annual business confidence report



## headlines

- 2011 was a record year for company registrations in Epsom when compared to any year in history.
- The second half of 2011 saw a new record in company registrations in Epsom when compared to any previous second half year.
- Q4 2011 saw a new record in company registrations in Epsom when compared to any previous Q4.
- Q4 2011 saw a new record in company closures in Epsom when compared to any previous Q4.
- December 2011 saw a new record in company closures in Epsom when compared to any previous December.
- November 2011 saw a new record in company closures in Epsom when compared to any previous November.

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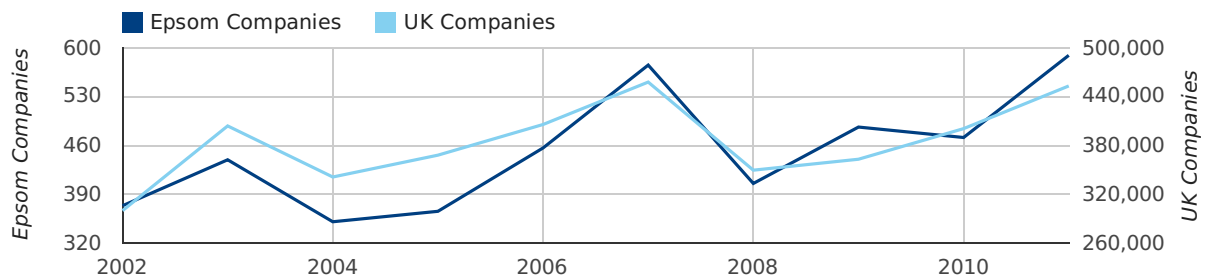
## Annual Data (2011)

2011 was a record year for company registrations in Epsom when compared to any year in history.

A total of 589 companies were formed in Epsom in 2011. This total is 25.1% higher than in 2010 and compares poorly to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	EPSOM	UK
2011	589	452,870
2010	471	400,358
2009	486	362,675
2008	405	349,203
2007	575	457,649
RECORD YEAR	2011 (589)	2007 (457,649)

### new companies by year



## Half Year Data (Jul-Dec 2011)

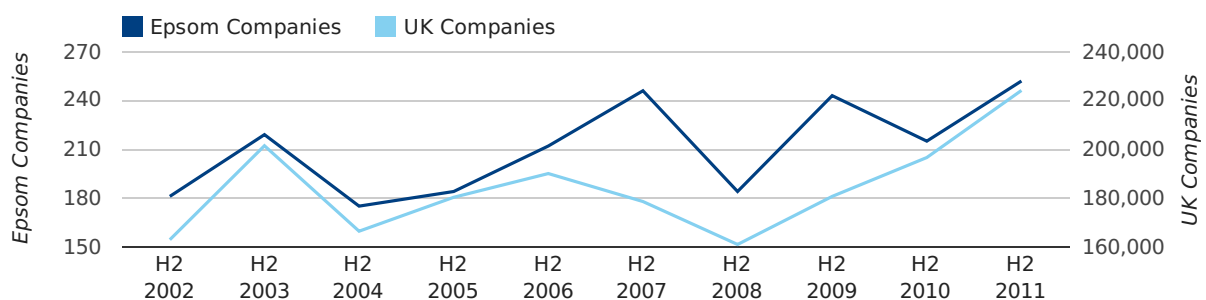
The second half of 2011 saw a new record in company registrations in Epsom when compared to any previous second half year.

In the second half of 2011 a total of 252 companies were formed in Epsom. This figure is 17.2% higher than last year, which compares well to the UK wide figure of 14.0%.

The highest total for a second half year in Epsom occurred in 2011 when a total of 252 were formed.

HALF YEAR (JUL-DEC)	EPSOM	UK
2011	252	224,135
2010	215	196,609
% CHANGE	17.2%	14.0%
RECORD YEAR	2011 (252)	2011 (224,135)

### new companies by half year



## Quarterly Data (Q4 Oct-Dec 2011)

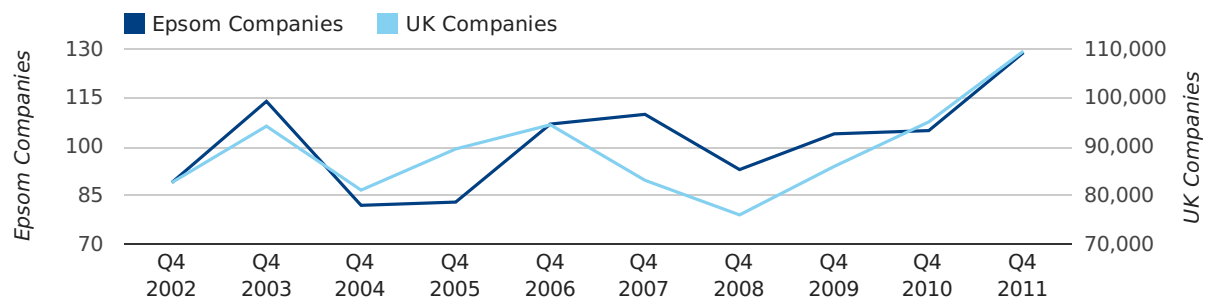
Q4 2011 saw a new record in company registrations in Epsom when compared to any previous Q4.

A total of 129 companies were registered in Epsom during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 22.9% versus the same period last year (Q4 2010). This figure compares equally to the UK as a whole, which saw an increase of 15.3% against the same period last year.

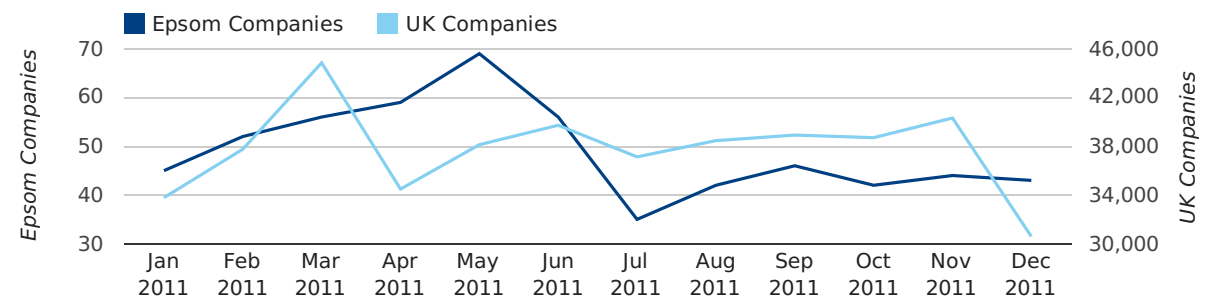
FOURTH QUARTER (OCT 2011 - DEC 2011)	EPSOM	UK
2011	129	109,623
2010	105	95,117
% CHANGE	22.9%	15.3%
RECORD YEAR	2011 (129)	2011 (109,623)

### new companies by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### new companies by month



	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	42	44	43
NEW COMPANIES IN 2010	39	36	30
% CHANGE	7.7%	22.2%	43.3%
RECORD YEAR	2006 (43)	2007 (48)	2003 (44)

### Annual Data (2011)

A total of 387 companies were dissolved in Epsom in 2011. This total is 1.0% higher than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	EPSOM	UK
2011	387	314,523
2010	383	342,232
2009	475	533,773
2008	205	237,901
2007	244	220,295
RECORD YEAR	2009 (475)	2009 (533,773)

### dissolved companies by year



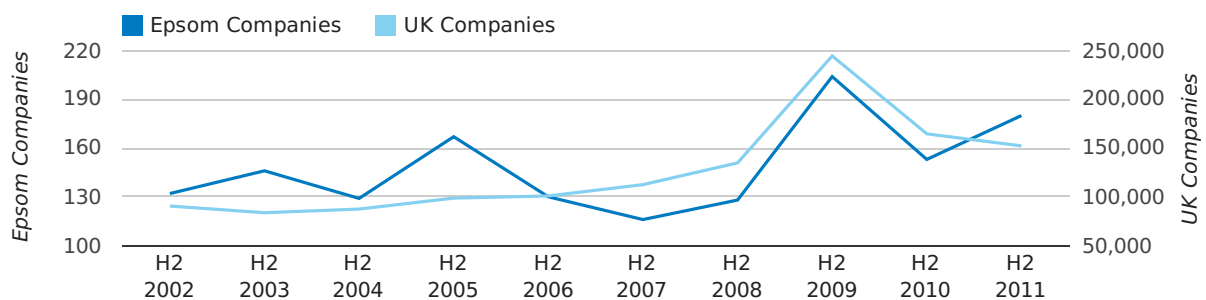
### Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 180 companies were dissolved in Epsom. This figure is 17.6% higher than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Epsom occurred in 2009 when a total of 204 were closed.

HALF YEAR (JUL-DEC)	EPSOM	UK
2011	180	152,213
2010	153	164,601
% CHANGE	17.6%	-7.5%
RECORD YEAR	2009 (204)	2009 (244,537)

### dissolved companies by half year



## Quarterly Data (Q4 Oct-Dec 2011)

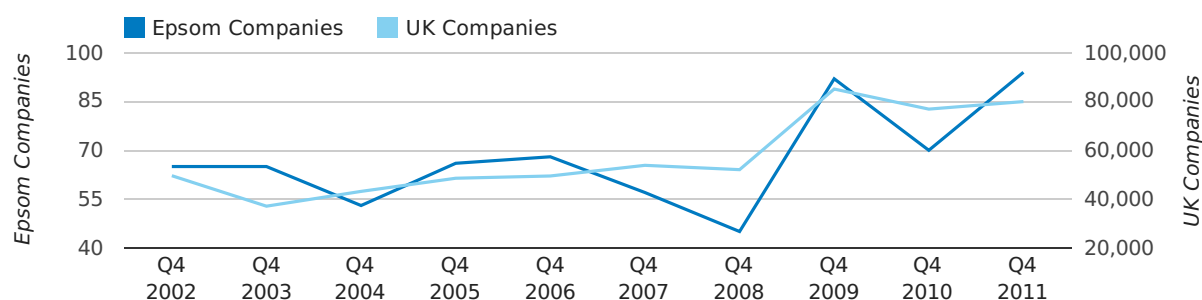
Q4 2011 saw a new record in company closures in Epsom when compared to any previous Q4.

A total of 94 companies were dissolved in Epsom during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 34.3% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	EPSOM	UK
2011	94	79,983
2010	70	76,896
% CHANGE	34.3%	4.0%
RECORD YEAR	2011 (94)	2009 (85,136)

### dissolved companies by quarter

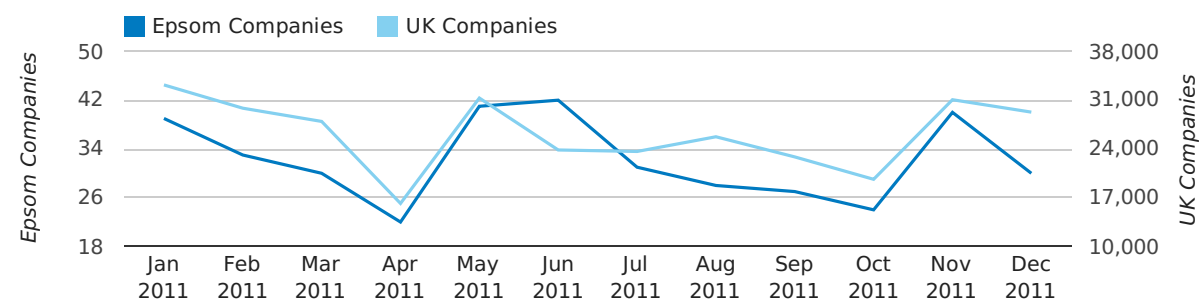


## Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company closures in Epsom when compared to any previous December.

November 2011 saw a new record in company closures in Epsom when compared to any previous November.

### dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	24	40	30
CLOSED COMPANIES IN 2010	24	29	17
% CHANGE	0.0%	37.9%	76%
RECORD YEAR	2009 (28)	2011 (40)	2011 (30)

### Annual Data (2011)

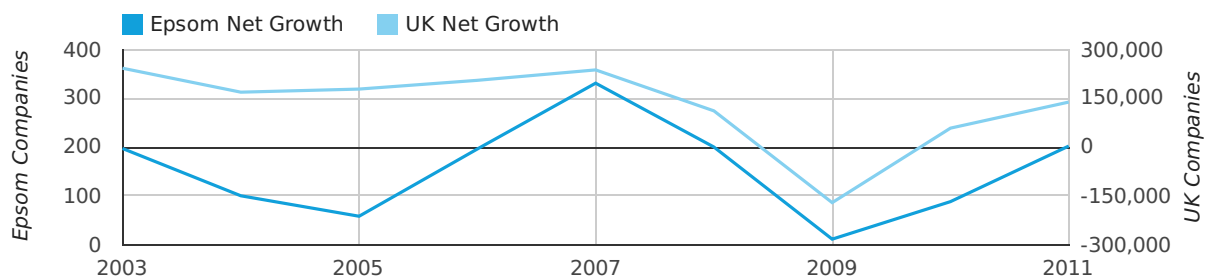
A total of 202 companies were added to the company register for Epsom in 2011. This number represents growth of 42.9% which compares favourably to the UK figure of 34.6%.

This number is 114 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2007 when the Epsom company register grew by 331 companies.

YEAR	EPSOM	UK
2011	202	138,347
2010	88	58,126
2009	11	-171,098
2008	200	111,302
2007	331	237,354
RECORD YEAR	2007 (331)	2003 (242,543)

### net growth by year

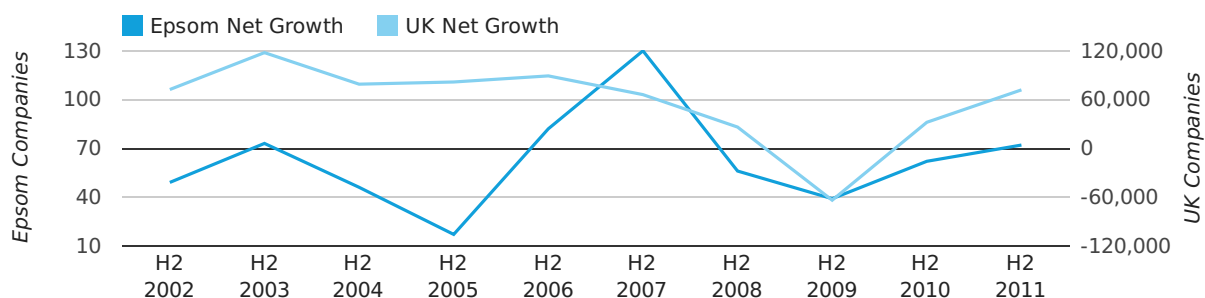


### Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Epsom increased by 72 companies. This figure is 16.1% higher than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	EPSOM	UK
2011	72	71,922
2010	62	32,008
% CHANGE	16.1%	124.7%
RECORD YEAR	2007 (130)	2003 (117,772)

### net growth by half year



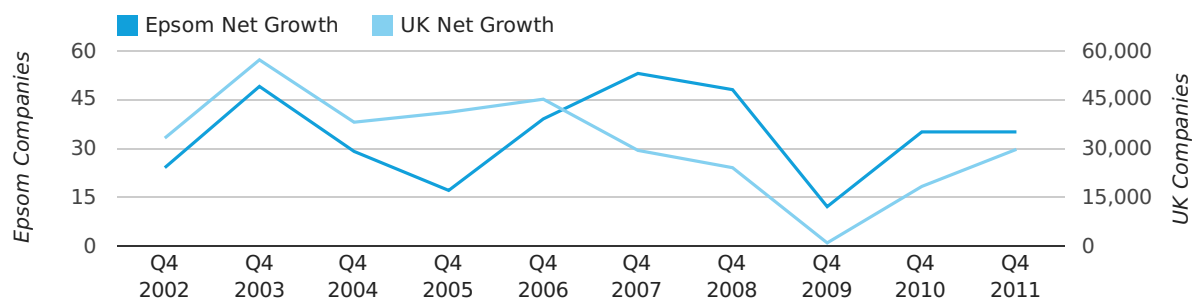
## Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Epsom during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 35 companies.

This represents an increase of 0.0% on the same period last year.

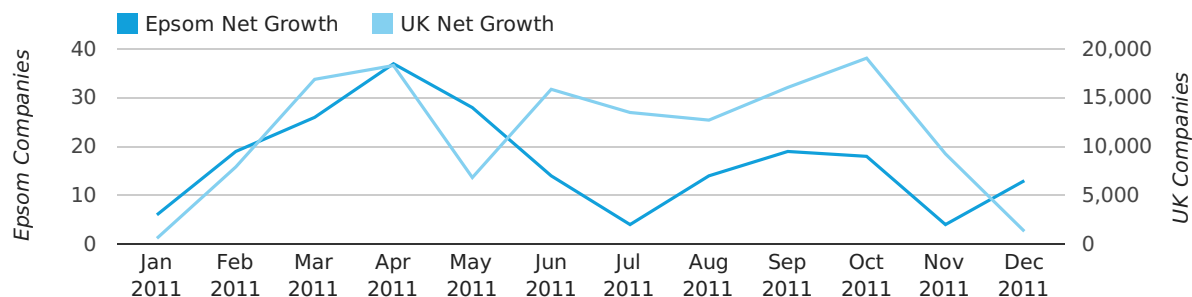
FOURTH QUARTER (OCT 2011 - DEC 2011)	EPSOM	UK
2011	35	29,640
2010	35	18,221
% CHANGE	0.0%	62.7%
RECORD YEAR	2007 (53)	2003 (57,175)

### net growth by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### net growth by month



	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	18	4	13
NET GROWTH IN 2010	15	7	13
% CHANGE	20.0%	-42.9%	0.0%
RECORD YEAR	2008 (34)	2007 (27)	2003 (19)

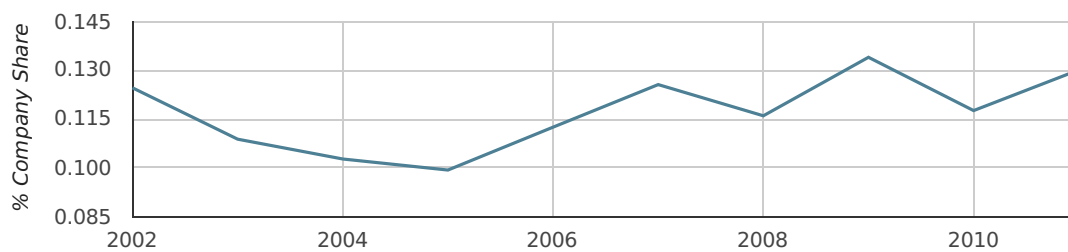


### Annual Data (2011)

In 2011 Epsom formed 0.1% of all UK companies. This is no change on 2010 when Epsom was responsible for 0.1% of all UK companies.

YEAR	EPSOM
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1961 (0.3%)

### company share by year

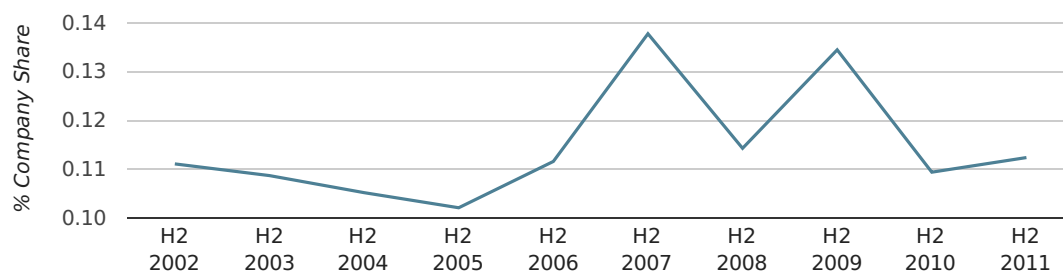


### Half Year Data (Jul-Dec 2011)

In the second half of 2011 Epsom formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JUL-DEC)	EPSOM
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1967 (0.3%)

### company share by half year

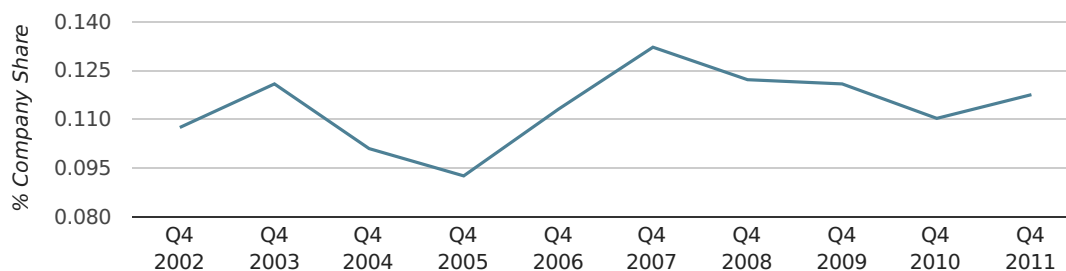


## Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Epsom formed 0.1% of all UK companies.

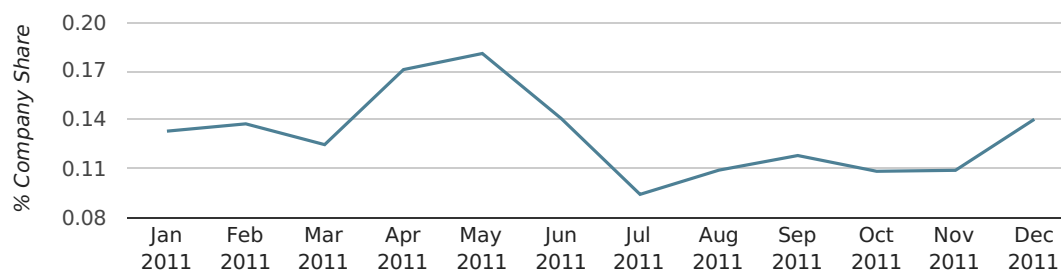
FOURTH QUARTER (OCT 2011 - DEC 2011)	EPSOM
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1966 (0.4%)

### company share by quarter



## Monthly Data (Oct, Nov & Dec 2011)

### company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	-6.4%	4.1%	27.0%
RECORD YEAR	1960 (0.4%)	1967 (0.7%)	1966 (0.9%)

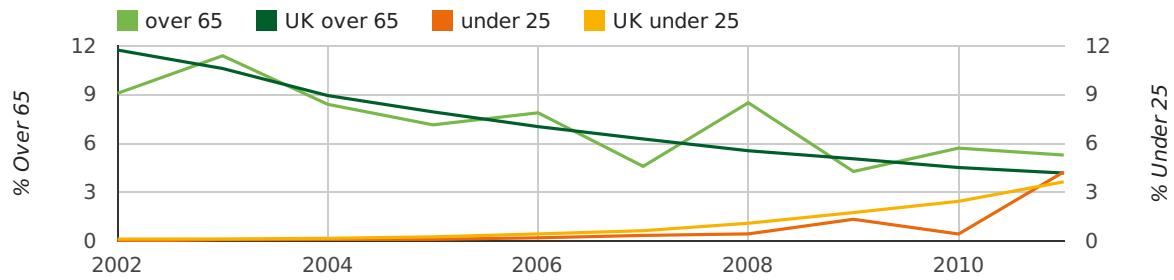
### Annual Data (2011)

The average age of a director in 2011 was 43.9.

The percentage of directors under the age of 25 was 4.3% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 5.3% compared to the UK figure of 4.2%.

#### director age by year



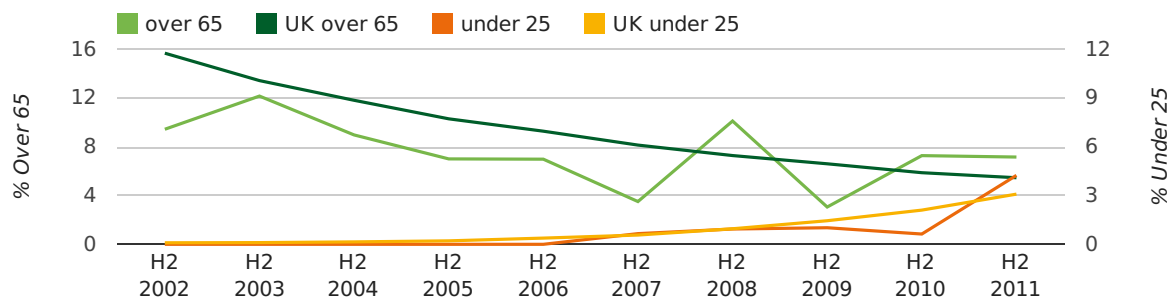
### Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 44.5.

The percentage of directors under the age of 25 was 4.2% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 7.2% compared to the UK figure of 4.1%.

#### director age by half year



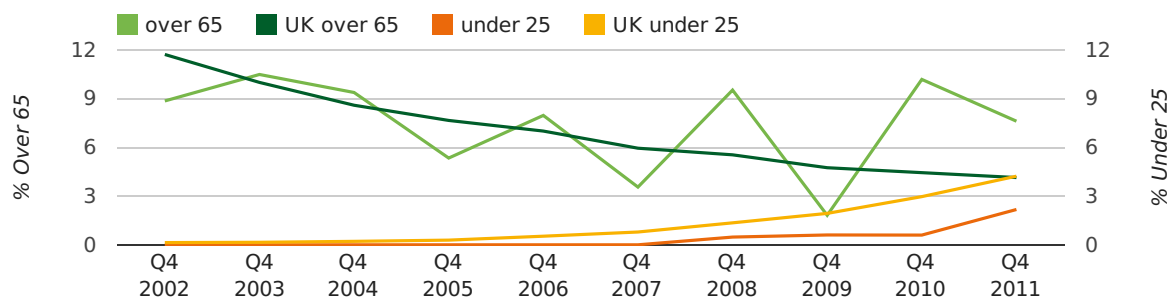
## Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 45.8.

The percentage of directors under the age of 25 was 2.2% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 7.6% compared to the UK figure of 4.1%.

### director age by quarter

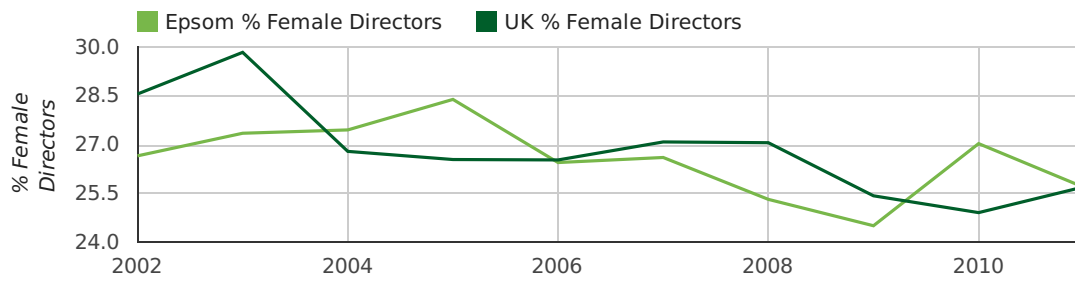


### Annual Data (2011)

The record year for female directors in Epsom was 1857 when 36.4% of all directors were female.

The percentage of female directors in Epsom in 2011 was 26.7%. The average for the UK during this time was 28.6%

#### director gender by year

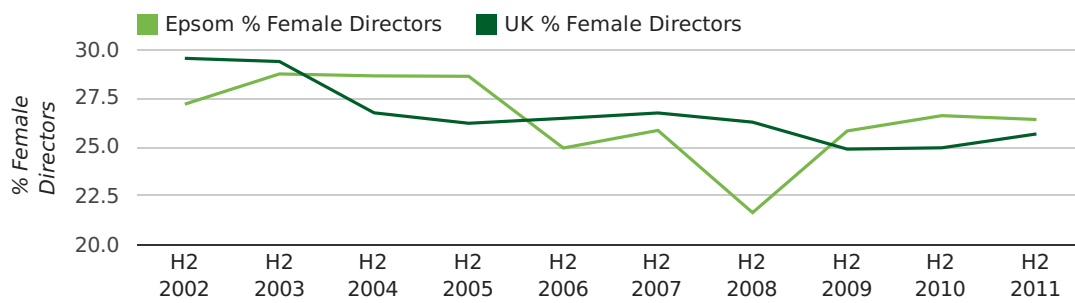


### Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Epsom was 1860 when 42.9% of all directors were female.

26.4% of all director appointments in Epsom in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

#### director gender by half year

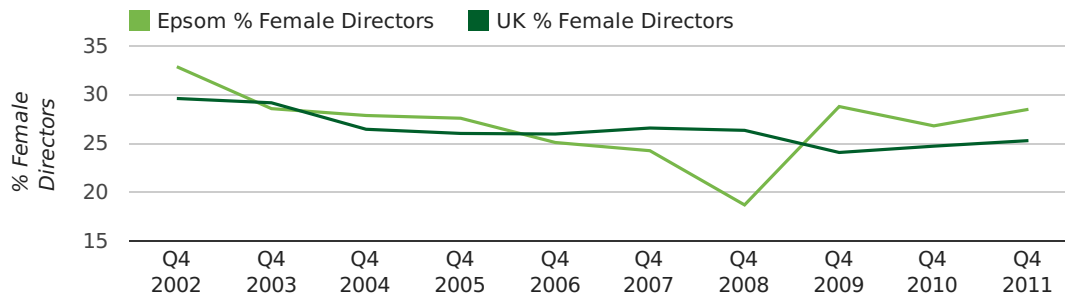


## Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Epsom was in 1977 when 31.1% of all directors were female.

28.5% of all director appointments in Epsom in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

### director gender by quarter



## Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &amp;, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	3.13%	CONSULTING	5.07%
CONSULTING	1.66%	MANAGEMENT	4.74%
PROPERTY	0.98%	CONSULTANCY	3.26%
ASSOCIATES	0.98%	PROPERTY	2.37%
EPSOM	0.98%	TRADING	2.07%
CONSTRUCTION	0.98%	DESIGN	1.92%
TRADING	0.78%	ASSOCIATES	1.86%
BUILDING	0.78%	ENGINEERING	1.78%
MEDIA	0.68%	BUSINESS	1.78%
HOMES	0.59%	CONSULTANTS	1.76%
BONDCARE	0.59%	CONSTRUCTION	1.73%
BUSINESS	0.59%	MEDIA	1.71%
J	0.59%	LONDON	1.63%
S	0.59%	J	1.51%
CONSULTANCY	0.59%	INVESTMENTS	1.48%
FINANCIAL	0.49%	GLOBAL	1.46%
SCHOOL	0.49%	IT	1.41%
INVESTMENT	0.49%	CARE	1.39%
CENTRE	0.49%	PROPERTIES	1.29%
IN	0.49%	ELECTRICAL	1.29%
PLUMBING	0.49%	M	1.27%
ELECTRICAL	0.49%	BUILDING	1.26%
LONDON	0.49%	ENERGY	1.25%
HEATING	0.49%	S	1.20%
STREET	0.39%	ENTERPRISES	1.20%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	221	205,525
7487 - Other business activities	70	57,052
82990 - Other business support service activities not elsewhere classified	40	32,483
70229 - Management consultancy activities other than financial management	32	17,765
7414 - Business & management consultancy	25	13,034
99999 - Dormant Company	23	21,846
9999 - Dormant Company	21	20,199
74909 - Other professional, scientific and technical activities not elsewhere classified	17	8,671
62020 - Information technology consultancy activities	16	12,072
96090 - Other service activities not elsewhere classified	13	11,768
74990 - Non-trading company	12	8,929
7260 - Other computer related activities	12	7,667
9305 - Other service activities	12	9,492
41202 - Construction of domestic buildings	11	2,598
86900 - Other human health activities	11	4,457
4521 - General construction & civil engineering	11	5,558
41100 - Development of building projects	10	4,331
62090 - Other information technology service activities	10	7,493
43220 - Plumbing, heat and air-conditioning installation	10	2,372
43210 - Electrical installation	10	3,175