

Epsom

q1 2012 business confidence report



headlines

- Q1 2012 saw a new record in company registrations in Epsom when compared to any previous Q1.
- March 2012 saw a new record in company registrations in Epsom when compared to any previous March.
- March 2012 was a record month for company registrations in Epsom when compared to any month in history.
- January 2012 saw a new record in company registrations in Epsom when compared to any previous January.
- March 2012 saw a new record in net growth in Epsom when compared to any previous March.
- March 2012 was a record month for net growth in Epsom when compared to any month in history.

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Quarterly Data (Q1 Jan-Mar 2012)

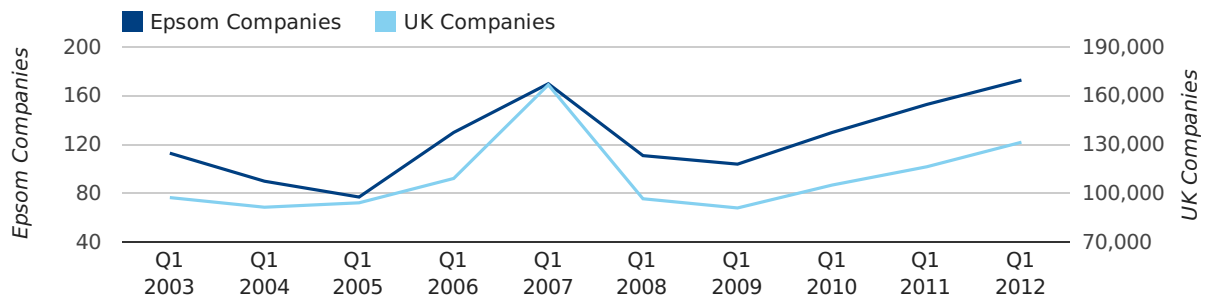
Q1 2012 saw a new record in company registrations in Epsom when compared to any previous Q1.

A total of 173 companies were registered in Epsom during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 13.1% versus the same period last year (Q1 2011). This figure compares equally to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	EPSOM	UK
2012	173	131,491
2011	153	116,391
% CHANGE	13.1%	13.0%
RECORD YEAR	2012 (173)	2007 (166,814)

new companies by quarter



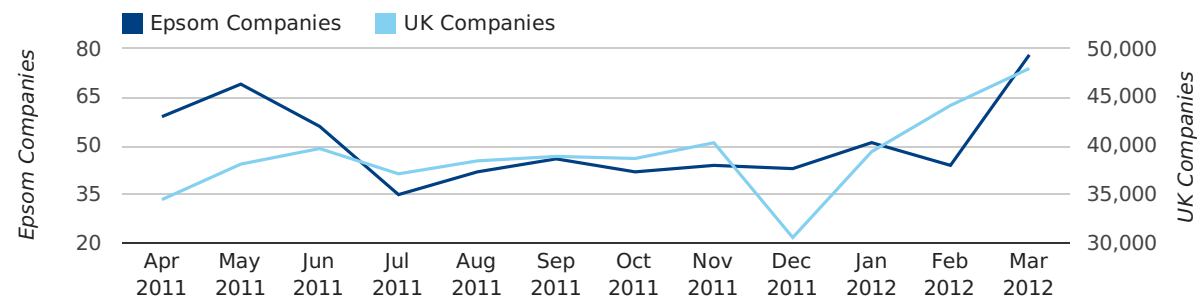
Monthly Data (Jan, Feb & Mar 2012)

March 2012 saw a new record in company registrations in Epsom when compared to any previous March.

March 2012 was a record month for company registrations in Epsom when compared to any month in history.

January 2012 saw a new record in company registrations in Epsom when compared to any previous January.

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	51	44	78
NEW COMPANIES IN 2011	45	52	56
% CHANGE	13.3%	-15.4%	39.3%
RECORD YEAR	2012 (51)	2007 (65)	2012 (78)

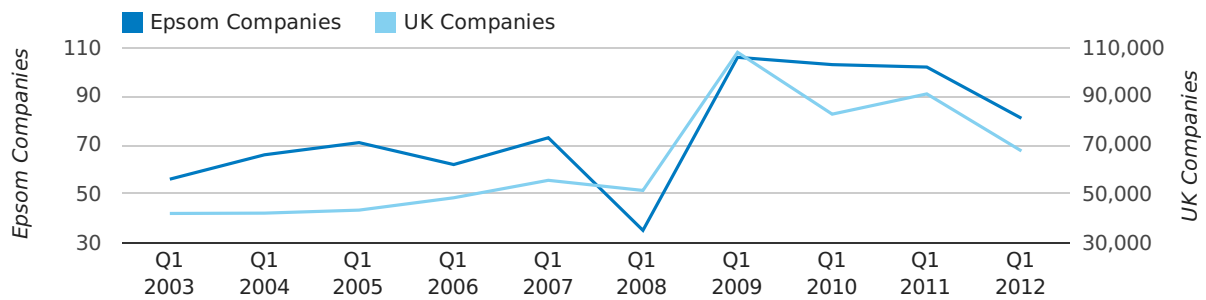
Quarterly Data (Q1 Jan-Mar 2012)

A total of 81 companies were dissolved in Epsom during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 20.6% versus the same period last year (Q1 2011). This figure compares poorly to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

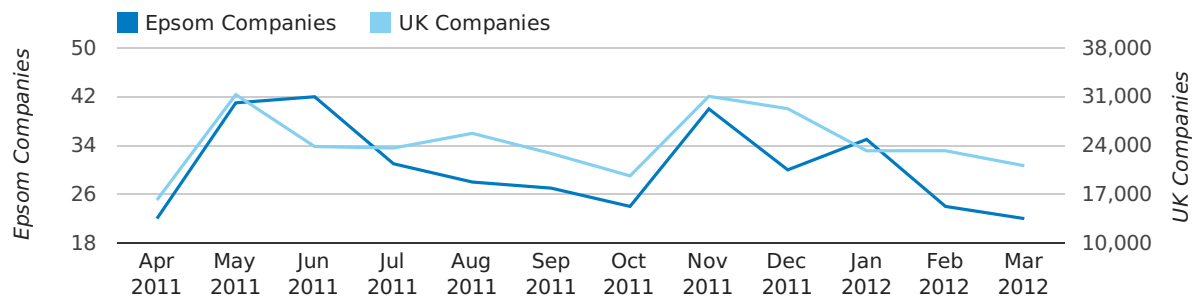
FIRST QUARTER (JAN 2012 - MAR 2012)	EPSOM	UK
2012	81	67,576
2011	102	90,986
% CHANGE	-20.6%	-25.7%
RECORD YEAR	2009 (106)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	35	24	22
CLOSED COMPANIES IN 2011	39	33	30
% CHANGE	-10.3%	-27.3%	-27%
RECORD YEAR	2011 (39)	2010 (36)	2009 (67)

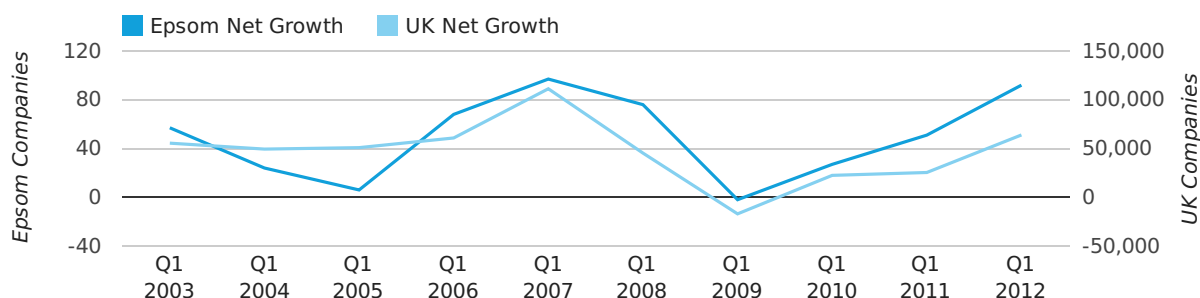
Quarterly Data (Q1 Jan-Mar 2012)

Net company growth for Epsom during the first quarter of 2012 (Jan 2012 - Mar 2012) was 92 companies.

This represents an increase of 80.4% on the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	EPSOM	UK
2012	92	63,915
2011	51	25,405
% CHANGE	80.4%	151.6%
RECORD YEAR	2007 (97)	2007 (111,282)

net growth by quarter

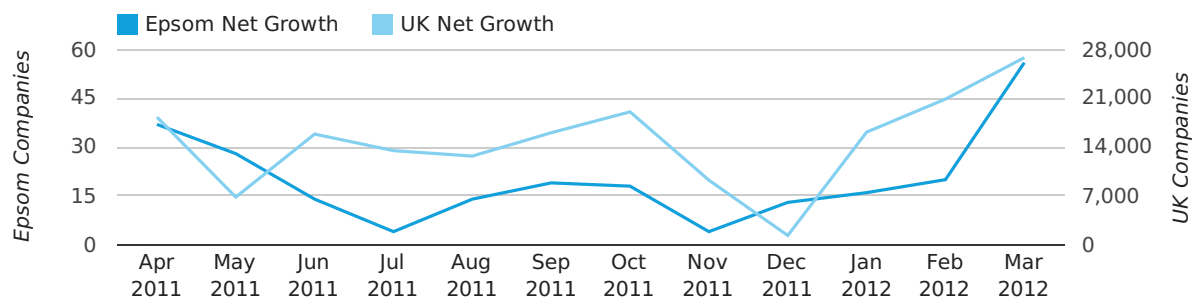


Monthly Data (Jan, Feb & Mar 2012)

March 2012 saw a new record in net growth in Epsom when compared to any previous March.

March 2012 was a record month for net growth in Epsom when compared to any month in history.

net growth by month



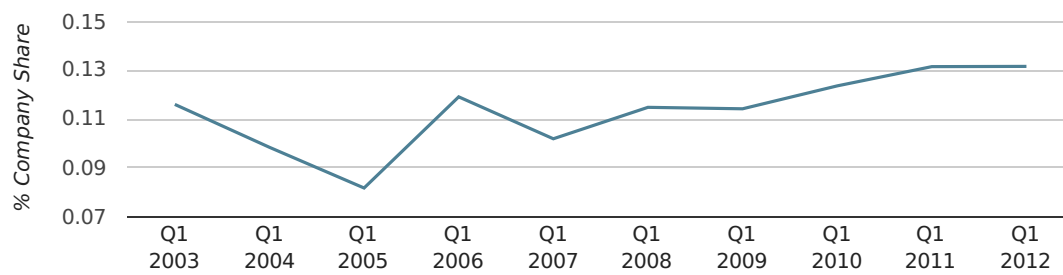
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	16	20	56
NET GROWTH IN 2011	6	19	26
% CHANGE	166.7%	5.3%	115.4%
RECORD YEAR	2010 (20)	2007 (45)	2012 (56)

Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Epsom formed 0.1% of all UK companies.

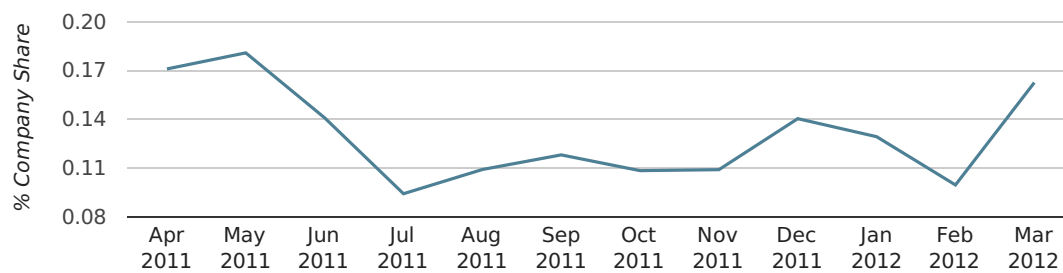
FIRST QUARTER (JAN 2012 - MAR 2012)	EPSOM
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1961 (0.4%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.2%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	-2.9%	-27.6%	30.3%
RECORD YEAR	1968 (0.5%)	1960 (0.4%)	1961 (0.7%)

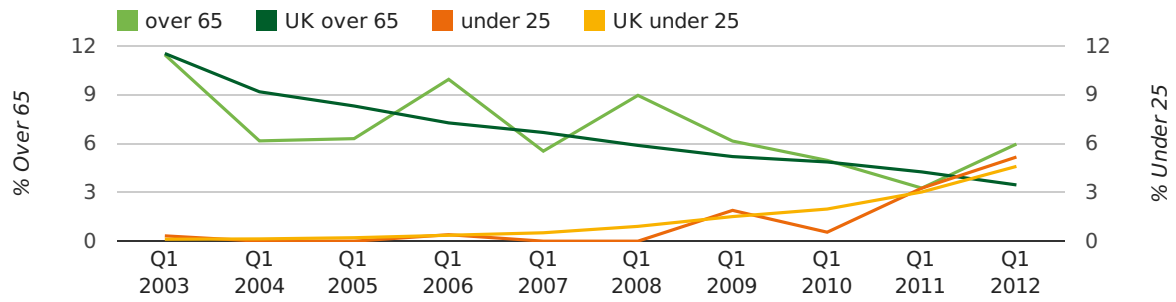
Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 44.7.

The percentage of directors under the age of 25 was 5.2% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 6.0% compared to the UK figure of 3.5%.

director age by quarter

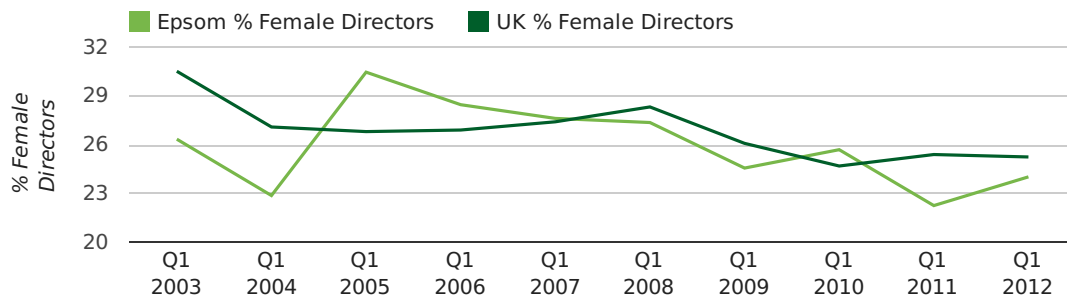


Quarterly Data (Q1 Jan-Mar 2012)

The record first quarter for female directors in Epsom was in 1861 when 40.0% of all directors were female.

24.0% of all director appointments in Epsom in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	2.90%	CONSULTING	5.07%
CONSULTING	1.74%	MANAGEMENT	4.74%
CONSTRUCTION	1.16%	CONSULTANCY	3.30%
GMBH	1.06%	PROPERTY	2.37%
BUILDING	0.97%	TRADING	2.07%
ASSOCIATES	0.97%	DESIGN	1.93%
PROPERTY	0.87%	ENGINEERING	1.86%
EPSOM	0.77%	ASSOCIATES	1.84%
MEDIA	0.77%	CONSULTANTS	1.79%
TRADING	0.77%	BUSINESS	1.73%
BOND CARE	0.58%	MEDIA	1.72%
HOMES	0.58%	CONSTRUCTION	1.72%
T	0.58%	LONDON	1.66%
PLUMBING	0.58%	J	1.54%
STREET	0.58%	INVESTMENTS	1.51%
CONSULTANCY	0.58%	GLOBAL	1.50%
ELECTRICAL	0.58%	IT	1.40%
S	0.58%	CARE	1.34%
INVESTMENT	0.58%	PROPERTIES	1.31%
REAL	0.48%	ELECTRICAL	1.27%
ESTATE	0.48%	M	1.27%
SPORTS	0.48%	BUILDING	1.24%
CO	0.48%	ENERGY	1.20%
INVESTMENTS	0.48%	S	1.20%
PARTNERS	0.48%	ENTERPRISES	1.19%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	228	216,665
7487 - Other business activities	64	52,735
82990 - Other business support service activities not elsewhere classified	42	35,233
70229 - Management consultancy activities other than financial management	35	19,704
99999 - Dormant Company	31	25,084
7414 - Business & management consultancy	24	12,113
9999 - Dormant Company	21	18,617
74909 - Other professional, scientific and technical activities not elsewhere classified	20	9,892
62020 - Information technology consultancy activities	20	14,303
96090 - Other service activities not elsewhere classified	14	13,637
74990 - Non-trading company	13	9,729
62090 - Other information technology service activities	13	8,145
43210 - Electrical installation	12	3,573
86900 - Other human health activities	12	5,066
7260 - Other computer related activities	12	7,154
43220 - Plumbing, heat and air-conditioning installation	11	2,693
4521 - General construction & civil engineering	11	5,169
9305 - Other service activities	10	8,818
41202 - Construction of domestic buildings	10	3,052
69201 - Accounting and auditing activities	9	4,132