# **Essex**

q1 2012 business confidence report



## headlines

- $\bullet~$  Q1 2012 saw a new record in company registrations in Essex when compared to any previous Q1.
- Q1 2012 was a record quarter for company registrations in Essex when compared to any quarter in history.
- February 2012 saw a new record in company registrations in Essex when compared to any previous February.
- January 2012 saw a new record in company registrations in Essex when compared to any previous January.
- January 2012 saw a new record in net growth in Essex when compared to any previous January.

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Q1 2012 saw a new record in company registrations in Essex when compared to any previous Q1.

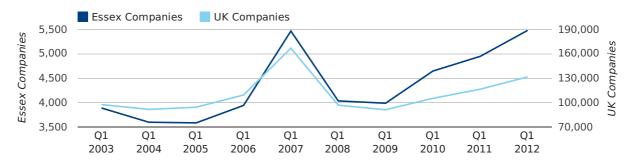
Q1 2012 was a record quarter for company registrations in Essex when compared to any quarter in history.

A total of 5,479 companies were registered in Essex during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 10.8% versus the same period last year (Q1 2011). This figure compares equally to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	ESSEX	UK
2012	5,479	131,491
2011	4,947	116,391
% CHANGE	10.8%	13.0%
RECORD YEAR	2012 (5,479)	2007 (166,814)

#### new companies by quarter

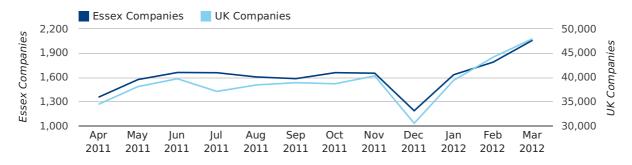


#### Monthly Data (Jan, Feb & Mar 2012)

February 2012 saw a new record in company registrations in Essex when compared to any previous February.

January 2012 saw a new record in company registrations in Essex when compared to any previous January.

#### new companies by month



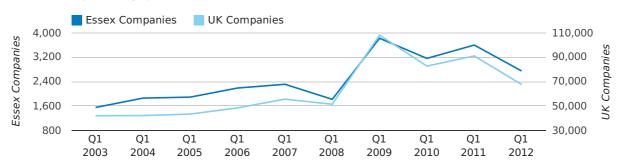
	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	1,633	1,788	2,058
NEW COMPANIES IN 2011	1,365	1,669	1,913
% CHANGE	19.6%	7.1%	7.6%
RECORD YEAR	2012 (1,633)	2012 (1,788)	2007 (2,390)

A total of 2,747 companies were dissolved in Essex during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 23.6% versus the same period last year (Q1 2011). This figure compares poorly to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

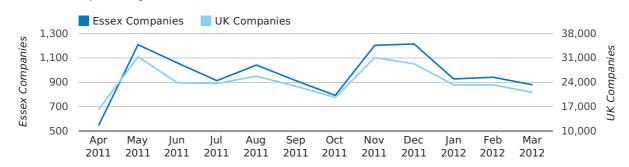
FIRST QUARTER (JAN 2012 - MAR 2012)	ESSEX	UK
2012	2,747	67,576
2011	3,597	90,986
% CHANGE	-23.6%	-25.7%
RECORD YEAR	2009 (3,820)	2009 (108,060)

#### dissolved companies by quarter



#### Monthly Data (Jan, Feb & Mar 2012)

#### dissolved companies by month



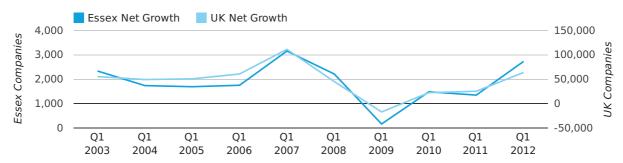
	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	927	941	879
CLOSED COMPANIES IN 2011	1,388	1,073	1,136
% CHANGE	-33.2%	-12.3%	-23%
RECORD YEAR	2011 (1,388)	2011 (1,073)	2009 (2,582)

Net company growth for Essex during the first quarter of 2012 (Jan 2012 - Mar 2012) was 2,732 companies.

This represents an increase of 102.4% on the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	ESSEX	UK
2012	2,732	63,915
2011	1,350	25,405
% CHANGE	102.4%	151.6%
RECORD YEAR	2007 (3,156)	2007 (111,282)

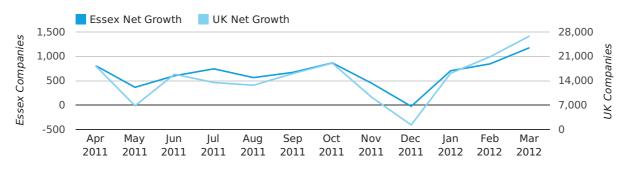
#### net growth by quarter



### Monthly Data (Jan, Feb & Mar 2012)

January 2012 saw a new record in net growth in Essex when compared to any previous January.

#### net growth by month

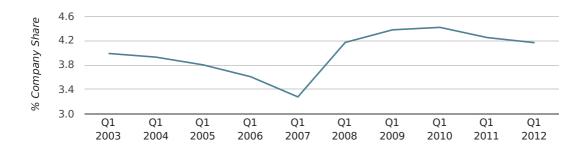


	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	706	847	1,179
NET GROWTH IN 2011	-23	596	777
% CHANGE	-3,169.6%	42.1%	51.7%
RECORD YEAR	2012 (706)	2007 (1,037)	2007 (1,611)

In the first quarter of 2012, Essex formed 4.2% of all UK companies.

FIRST QUARTER (JAN 2012 - MAR 2012)	ESSEX
2012	4.2%
2011	4.3%
2010	4.4%
2009	4.4%
2008	4.2%
RECORD YEAR (SINCE 1960)	1997 (4.7%)

#### company share by quarter



## Monthly Data (Jan, Feb & Mar 2012)

#### company share by month



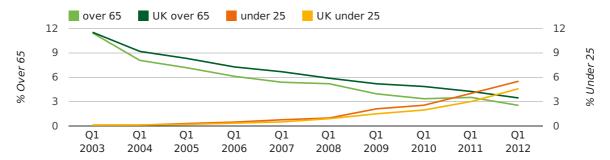
	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	4.1%	4.0%	4.3%
UK FORMATION SHARE IN 2011	4.0%	4.4%	4.3%
% CHANGE	2.6%	-8.4%	0.6%
RECORD YEAR	2010 (4.5%)	1994 (5.6%)	1997 (5.2%)

The average age of a director in the first quarter of 2012 was 41.5.

The percentage of directors under the age of 25 was 5.5% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 2.5% compared to the UK figure of 3.5%.

#### director age by quarter



# Previous 12 months (Mar 2011-Mar 2012)

 ${\sf Excluding: LIMITED, LTD, \&, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.}\\$ 

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	2.50%	CONSULTING	5.07%
MANAGEMENT	2.26%	MANAGEMENT	4.74%
CONSULTANCY	2.09%	CONSULTANCY	3.30%
PROPERTY	1.47%	PROPERTY	2.37%
CONSTRUCTION	1.41%	TRADING	2.07%
ESSEX	1.24%	DESIGN	1.93%
LONDON	1.17%	ENGINEERING	1.86%
CONSULTANTS	1.15%	ASSOCIATES	1.84%
ELECTRICAL	1.08%	CONSULTANTS	1.79%
TRADING	1.00%	BUSINESS	1.73%
ASSOCIATES	0.98%	MEDIA	1.72%
SECURITY	0.98%	CONSTRUCTION	1.72%
BUILDING	0.92%	LONDON	1.66%
J	0.88%	J	1.54%
BUSINESS	0.86%	INVESTMENTS	1.51%
DESIGN	0.86%	GLOBAL	1.50%
S	0.84%	IT	1.40%
CARE	0.83%	CARE	1.34%
IT	0.79%	PROPERTIES	1.31%
GLOBAL	0.78%	ELECTRICAL	1.27%
MEDIA	0.78%	М	1.27%
CLEANING	0.72%	BUILDING	1.24%
М	0.71%	ENERGY	1.20%
INVESTMENTS	0.70%	S	1.20%
ENTERPRISES	0.68%	ENTERPRISES	1.19%

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# Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	9,011	216,665
7487 - Other business activities	2,346	52,735
82990 - Other business support service activities not elsewhere classified	1,397	35,233
99999 - Dormant Company	975	25,084
96090 - Other service activities not elsewhere classified	810	13,637
70229 - Management consultancy activities other than financial management	756	19,704
9999 - Dormant Company	715	18,617
62020 - Information technology consultancy activities	715	14,303
7414 - Business & management consultancy	489	12,113
9305 - Other service activities	468	8,818
7499 - Non-trading company	395	9,102
62090 - Other information technology service activities	349	8,145
74990 - Non-trading company	344	9,729
74909 - Other professional, scientific and technical activities not elsewhere classified	330	9,892
7260 - Other computer related activities	329	7,154
7222 - Other software consultancy and supply	318	6,934
4521 - General construction & civil engineering	314	5,169
43999 - Other specialised construction activities not elsewhere classified	266	3,931
43390 - Other building completion and finishing	256	3,228
86900 - Other human health activities	248	5,066