Essex

2012 half year business confidence report



headlines

- The first half of 2012 saw a new record in company registrations in Essex when compared to any previous first half year.
- The first half of 2012 was a record first half year for company registrations in Essex when compared to any half year in history.
- Q2 2012 saw a new record in company registrations in Essex when compared to any previous Q2.
- April 2012 saw a new record in company registrations in Essex when compared to any previous April.

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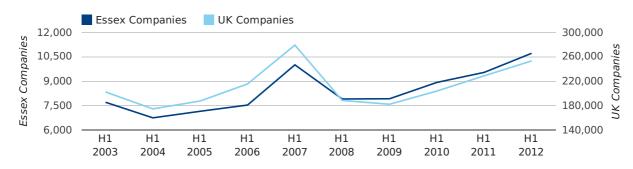
The first half of 2012 saw a new record in company registrations in Essex when compared to any previous first half year.

The first half of 2012 was a record first half year for company registrations in Essex when compared to any half year in history.

In the first half of 2012 a total of 10,712 companies were formed in Essex. This figure is 12.3% higher than last year, which compares equally to the UK wide figure of 10.7%.

The highest total for a first half year in Essex occurred in 2012 when a total of 10,712 were formed.

| HALF YEAR (JAN-JUN) | ESSEX | UK |
|---------------------|---------------|----------------|
| 2012 | 10,712 | 253,150 |
| 2011 | 9,539 | 228,735 |
| % CHANGE | 12.3% | 10.7% |
| RECORD YEAR | 2012 (10,712) | 2007 (279,097) |



new companies by half year

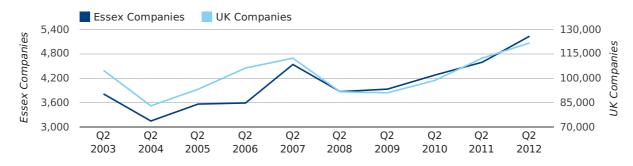
Quarterly Data (Q2 Apr-Jun 2012)

Q2 2012 saw a new record in company registrations in Essex when compared to any previous Q2.

A total of 5,233 companies were registered in Essex during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 14.0% versus the same period last year (Q2 2011). This figure compares equally to the UK as a whole, which saw an increase of 8.3% against the same period last year.

| SECOND QUARTER (APR 2012 - JUN 2012) | ESSEX | UK |
|--------------------------------------|--------------|----------------|
| 2012 | 5,233 | 121,659 |
| 2011 | 4,592 | 112,344 |
| % CHANGE | 14.0% | 8.3% |
| RECORD YEAR | 2012 (5,233) | 2012 (121,659) |



new companies by quarter

Monthly Data (Apr, May & Jun 2012)

April 2012 saw a new record in company registrations in Essex when compared to any previous April.



new companies by month

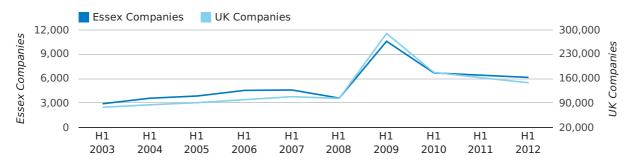
| | APRIL | ΜΑΥ | JUNE |
|-----------------------|--------------|--------------|--------------|
| NEW COMPANIES IN 2012 | 1,727 | 1,921 | 1,585 |
| NEW COMPANIES IN 2011 | 1,357 | 1,574 | 1,661 |
| % CHANGE | 27.3% | 22.0% | -4.6% |
| RECORD YEAR | 2012 (1,727) | 2000 (2,544) | 2011 (1,661) |

In the first half of 2012 a total of 6,137 companies were dissolved in Essex. This figure is 4.2% lower than last year, which compares well to the UK wide change of -8.9%.

The highest total for a first half year in Essex occurred in 2009 when a total of 10,586 were closed.

| HALF YEAR (JAN-JUN) | ESSEX | UK |
|---------------------|---------------|----------------|
| 2012 | 6,137 | 147,793 |
| 2011 | 6,408 | 162,310 |
| % CHANGE | -4.2% | -8.9% |
| RECORD YEAR | 2009 (10,586) | 2009 (289,236) |

dissolved companies by half year



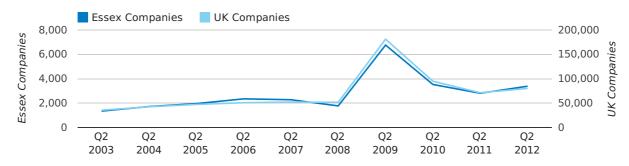
Quarterly Data (Q2 Apr-Jun 2012)

A total of 3,390 companies were dissolved in Essex during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 20.6% versus the same period last year (Q2 2011). This figure compares poorly to the UK as a whole, which saw an increase of 12.5% against the same period last year.

| SECOND QUARTER (APR 2012 - JUN 2012) | ESSEX | UK |
|--------------------------------------|--------------|----------------|
| 2012 | 3,390 | 80,217 |
| 2011 | 2,811 | 71,324 |
| % CHANGE | 20.6% | 12.5% |
| RECORD YEAR | 2009 (6,766) | 2009 (181,176) |

dissolved companies by quarter



Monthly Data (Apr, May & Jun 2012)

UK Companies Essex Companies 35,000 1,400 Essex Companies 30,000 1,200 25,000 1,000 800 20,000 600 15,000 Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr May Jun 2011 2011 2011 2011 2011 2011 2012 2012 2012 2012 2012 2012

UK Companies

| | APRIL | MAY | JUNE |
|--------------------------|--------------|--------------|--------------|
| CLOSED COMPANIES IN 2012 | 947 | 1,247 | 1,196 |
| CLOSED COMPANIES IN 2011 | 545 | 1,208 | 1,058 |
| % CHANGE | 73.8% | 3.2% | 13% |
| RECORD YEAR | 2009 (2,123) | 2009 (3,054) | 2009 (1,589) |

dissolved companies by month

In the first half of 2012 the company register for Essex increased by 4,575 companies. This figure is 46.1% higher than last year, which compares badly to a UK increase of 58.6%.

| HALF YEAR (JAN-JUN) | ESSEX | UK |
|---------------------|--------------|----------------|
| 2012 | 4,575 | 105,357 |
| 2011 | 3,131 | 66,425 |
| % CHANGE | 46.1% | 58.6% |
| RECORD YEAR | 2007 (5,411) | 2007 (171,296) |

net growth by half year

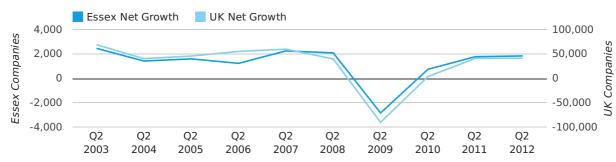


Quarterly Data (Q2 Apr-Jun 2012)

Net company growth for Essex during the second quarter of 2012 (Apr 2012 - Jun 2012) was 1,843 companies.

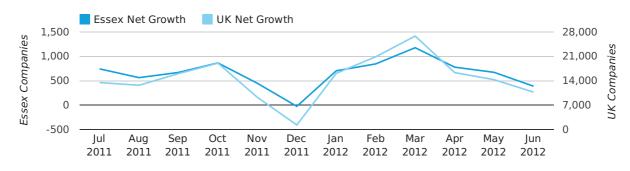
This represents an increase of 3.5% on the same period last year.

| SECOND QUARTER (APR 2012 - JUN 2012) | ESSEX | UK |
|--------------------------------------|--------------|---------------|
| 2012 | 1,843 | 41,442 |
| 2011 | 1,781 | 41,020 |
| % CHANGE | 3.5% | 1.0% |
| RECORD YEAR | 2000 (3,030) | 2003 (69,274) |



net growth by quarter

Monthly Data (Apr, May & Jun 2012)



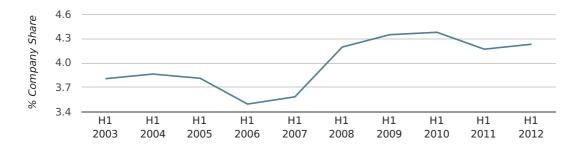
| | APRIL | MAY | JUNE |
|--------------------|--------------|--------------|--------------|
| NET GROWTH IN 2012 | 780 | 674 | 389 |
| NET GROWTH IN 2011 | 812 | 366 | 603 |
| % CHANGE | -3.9% | 84.2% | -35.5% |
| RECORD YEAR | 1997 (1,356) | 2000 (2,280) | 2008 (1,061) |

net growth by month

In the first half of 2012 Essex formed 4.2% of all UK companies. This is the same as the 2011 figure of 4.2%.

| HALF YEAR (JAN-JUN) | ESSEX |
|--------------------------|-------------|
| 2012 | 4.2% |
| 2011 | 4.2% |
| 2010 | 4.4% |
| 2009 | 4.3% |
| 2008 | 4.2% |
| RECORD YEAR (SINCE 1960) | 1997 (5.2%) |

company share by half year

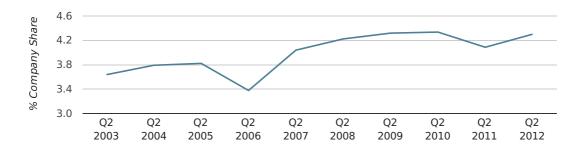


Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Essex formed 4.3% of all UK companies.

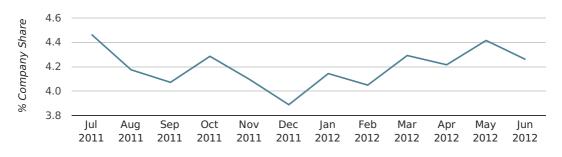
| SECOND QUARTER (APR 2012 - JUN 2012) | ESSEX |
|--------------------------------------|-------------|
| 2012 | 4.3% |
| 2011 | 4.1% |
| 2010 | 4.3% |
| 2009 | 4.3% |
| 2008 | 4.2% |
| RECORD YEAR (SINCE 1960) | 2000 (6.4%) |





Monthly Data (Apr, May & Jun 2012)

company share by month



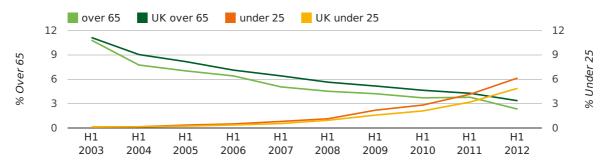
| | APRIL | MAY | JUNE |
|----------------------------|-------------|--------------|-------------|
| UK FORMATION SHARE IN 2012 | 4.2% | 4.4% | 4.3% |
| UK FORMATION SHARE IN 2011 | 3.9% | 4.1% | 4.2% |
| % CHANGE | 7.2% | 7.0% | 1.9% |
| RECORD YEAR | 1997 (6.7%) | 2000 (11.3%) | 1997 (4.6%) |

The average age of a director in the first half of 2012 was 41.1.

The percentage of directors under the age of 25 was 6.2% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 2.3% compared to the UK figure of 3.4%.

director age by half year



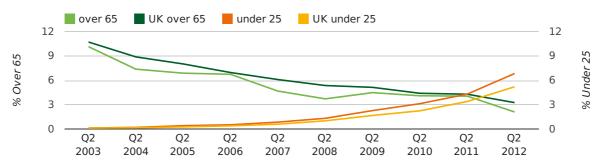
Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 40.8.

The percentage of directors under the age of 25 was 6.8% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 2.1% compared to the UK figure of 3.3%.

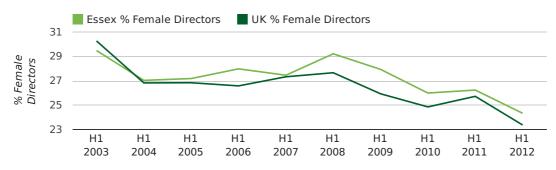
director age by quarter



The record first half year for female directors in Essex was 1861 when 40.0% of all directors were female.

24.3% of all director appointments in Essex in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

director gender by half year



Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|--------------|------------|--------------|---------------|
| CONSULTING | 2.46% | CONSULTING | 5.07% |
| MANAGEMENT | 2.24% | MANAGEMENT | 4.74% |
| CONSULTANCY | 2.03% | CONSULTANCY | 3.28% |
| PROPERTY | 1.49% | PROPERTY | 2.35% |
| CONSTRUCTION | 1.44% | TRADING | 2.10% |
| ESSEX | 1.28% | DESIGN | 1.89% |
| CONSULTANTS | 1.27% | ENGINEERING | 1.87% |
| LONDON | 1.18% | ASSOCIATES | 1.82% |
| TRADING | 1.11% | CONSULTANTS | 1.78% |
| ASSOCIATES | 1.07% | CONSTRUCTION | 1.71% |
| ELECTRICAL | 1.05% | BUSINESS | 1.70% |
| SECURITY | 0.99% | MEDIA | 1.69% |
| BUILDING | 0.95% | LONDON | 1.68% |
| BUSINESS | 0.89% | J | 1.57% |
| DESIGN | 0.86% | GLOBAL | 1.51% |
| J | 0.86% | INVESTMENTS | 1.48% |
| CARE | 0.86% | IT | 1.42% |
| IT | 0.84% | CARE | 1.31% |
| S | 0.84% | PROPERTIES | 1.31% |
| GLOBAL | 0.80% | М | 1.26% |
| MEDIA | 0.76% | ELECTRICAL | 1.23% |
| М | 0.71% | BUILDING | 1.23% |
| R | 0.70% | SECURITY | 1.19% |
| CO | 0.68% | S | 1.18% |
| CLEANING | 0.65% | ENTERPRISES | 1.17% |

Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|--|------------------------|-----------------|
| None Supplied | 10,225 | 244,457 |
| 7487 - Other business activities | 2,074 | 47,029 |
| 82990 - Other business support service activities not elsewhere classified | 1,352 | 35,447 |
| 99999 - Dormant Company | 966 | 26,088 |
| 96090 - Other service activities not elsewhere classified | 838 | 14,220 |
| 70229 - Management consultancy activities other than financial management | 802 | 20,390 |
| 62020 - Information technology consultancy activities | 739 | 15,280 |
| 9999 - Dormant Company | 651 | 16,469 |
| 7414 - Business & management consultancy | 450 | 10,978 |
| 9305 - Other service activities | 417 | 7,926 |
| 7499 - Non-trading company | 352 | 8,023 |
| 62090 - Other information technology service activities | 346 | 8,258 |
| 74990 - Non-trading company | 331 | 9,706 |
| 74909 - Other professional, scientific and technical activities not elsewhere classified | 324 | 10,271 |
| 7260 - Other computer related activities | 301 | 6,456 |
| 7222 - Other software consultancy and supply | 287 | 6,356 |
| 4521 - General construction & civil engineering | 284 | 4,644 |
| 43999 - Other specialised construction activities not elsewhere classified | 283 | 4,091 |
| 86900 - Other human health activities | 256 | 5,222 |
| 43390 - Other building completion and finishing | 256 | 3,241 |