

Folkestone

q1 2011 business confidence report



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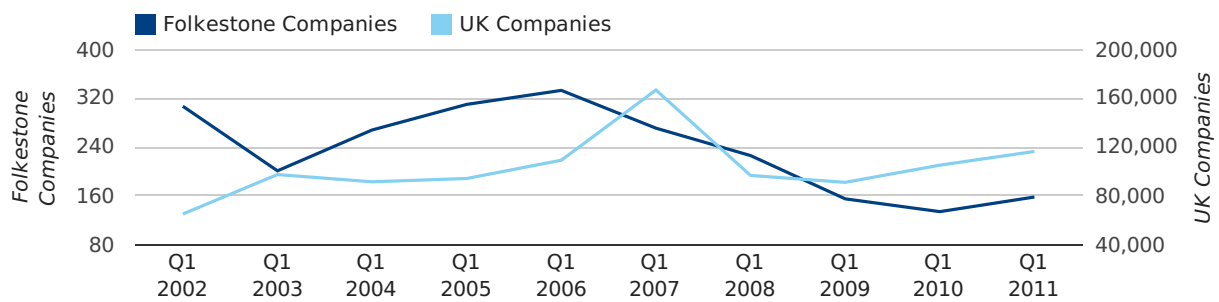
Quarterly Data (Q1 Jan-Mar 2011)

A total of 158 companies were registered in Folkestone during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is an increase of 17.9% versus the same period last year (Q1 2010). This figure compares well to the UK as a whole, which saw an increase of 10.7% against the same period last year.

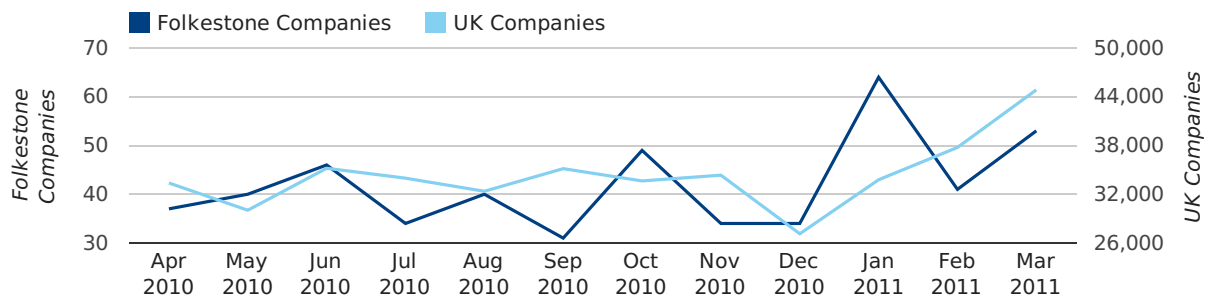
FIRST QUARTER (JAN 2011 - MAR 2011)	FOLKESTONE	UK
2011	158	116,391
2010	134	105,137
% CHANGE	17.9%	10.7%
RECORD YEAR	2006 (333)	2007 (166,814)

new companies by quarter



Monthly Data (Jan, Feb & Mar 2011)

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2011	64	41	53
NEW COMPANIES IN 2010	38	39	57
% CHANGE	68.4%	5.1%	-7.0%
RECORD YEAR	2004 (94)	2002 (190)	2005 (164)

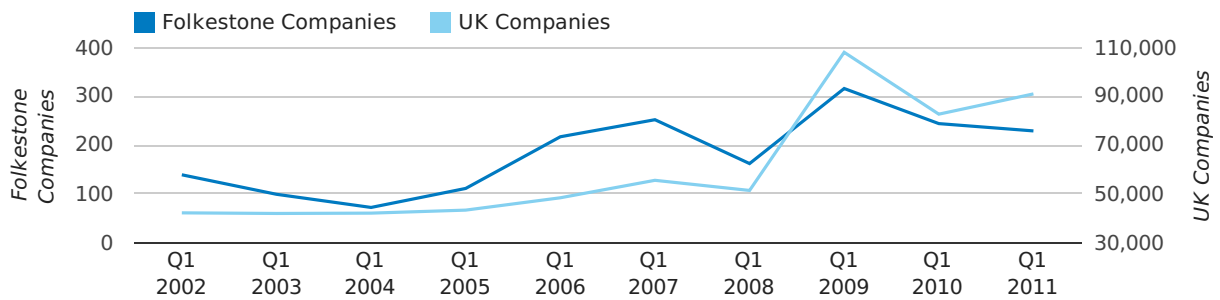
Quarterly Data (Q1 Jan-Mar 2011)

A total of 229 companies were dissolved in Folkestone during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is a decrease of 6.1% versus the same period last year (Q1 2010). This figure compares well to the UK as a whole, which saw an increase of 10.0% against the same period last year.

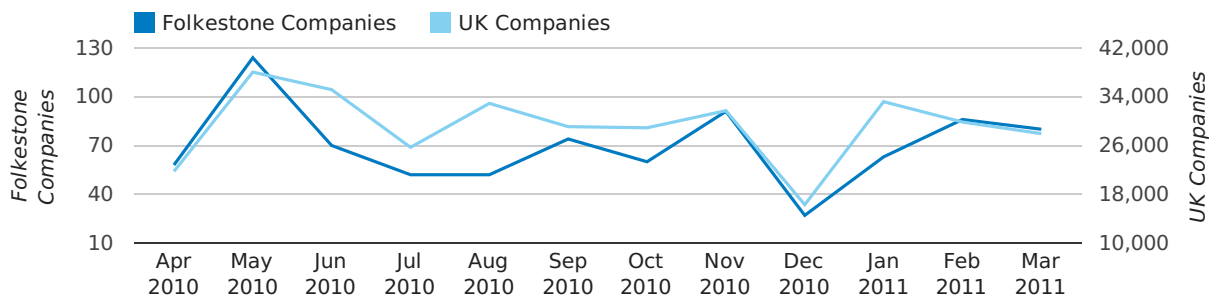
FIRST QUARTER (JAN 2011 - MAR 2011)	FOLKESTONE	UK
2011	229	90,986
2010	244	82,677
% CHANGE	-6.1%	10.0%
RECORD YEAR	2009 (316)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2011)

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2011	63	86	80
CLOSED COMPANIES IN 2010	50	95	99
% CHANGE	26.0%	-9.5%	-19%
RECORD YEAR	2007 (102)	2010 (95)	2009 (217)

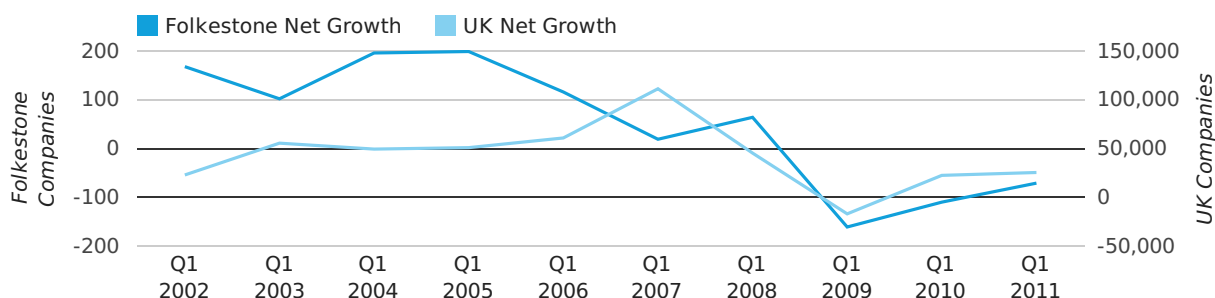
Quarterly Data (Q1 Jan-Mar 2011)

Net company growth for Folkestone during the first quarter of 2011 (Jan 2011 - Mar 2011) was -71 companies.

This represents an increase of 35.5% on the same period last year.

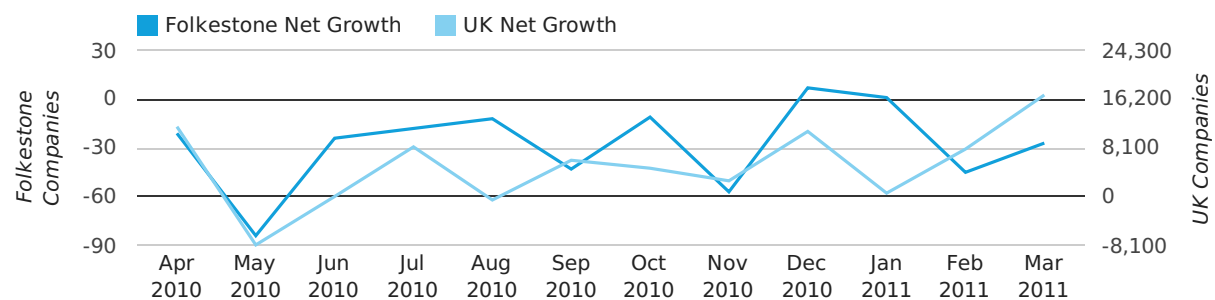
FIRST QUARTER (JAN 2011 - MAR 2011)	FOLKESTONE	UK
2011	-71	25,405
2010	-110	22,460
% CHANGE	-35.5%	13.1%
RECORD YEAR	2005 (199)	2007 (111,282)

net growth by quarter



Monthly Data (Jan, Feb & Mar 2011)

net growth by month



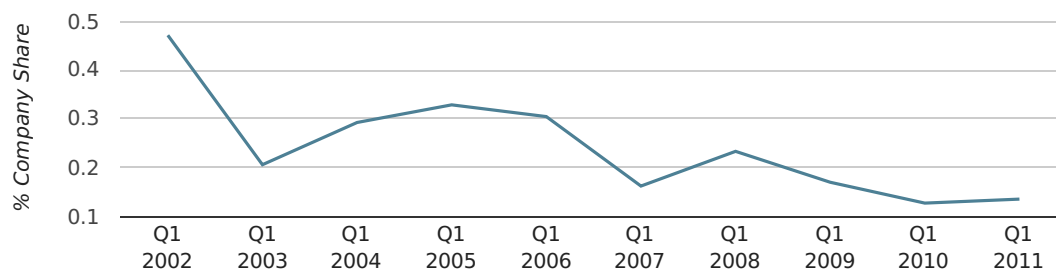
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2011	1	-45	-27
NET GROWTH IN 2010	-12	-56	-42
% CHANGE	-108.3%	-19.6%	-35.7%
RECORD YEAR	1999 (72)	2002 (145)	2005 (129)

Quarterly Data (Q1 Jan-Mar 2011)

In the first quarter of 2011, Folkestone formed 0.1% of all UK companies.

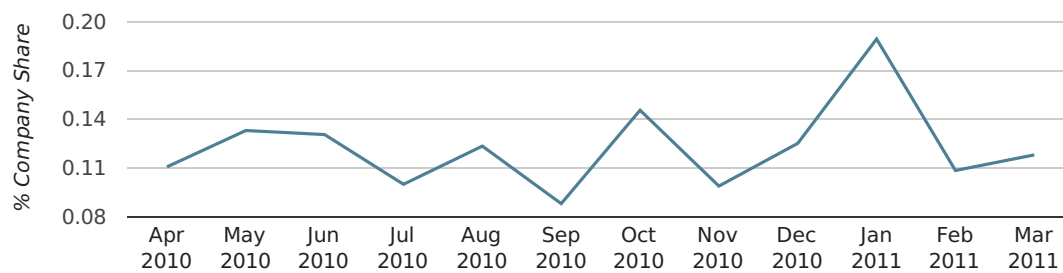
FIRST QUARTER (JAN 2011 - MAR 2011)	FOLKESTONE
2011	0.1%
2010	0.1%
2009	0.2%
2008	0.2%
2007	0.2%
RECORD YEAR (SINCE 1960)	2002 (0.5%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2011)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2011	0.2%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	45.3%	-7.5%	-11.3%
RECORD YEAR	1999 (0.6%)	2002 (0.9%)	1998 (0.6%)

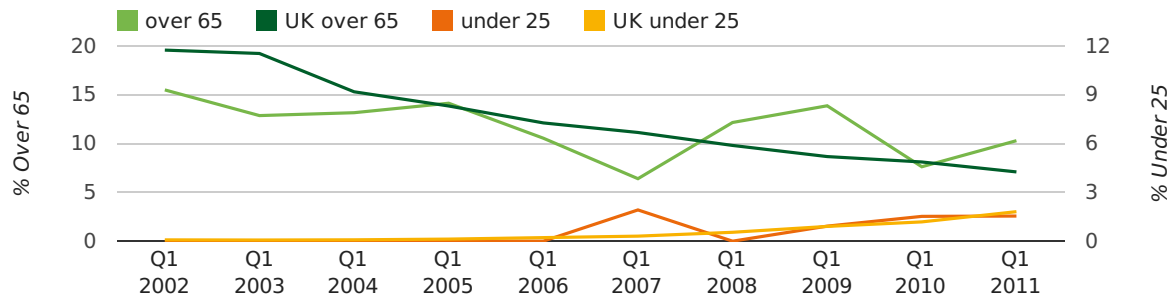
Quarterly Data (Q1 Jan-Mar 2011)

The average age of a director in the first quarter of 2011 was 47.9.

The percentage of directors under the age of 25 was 1.5% compared to the UK figure of 3.0%.

The percentage of directors over the age of 65 was 10.3% compared to the UK figure of 4.3%.

director age by quarter

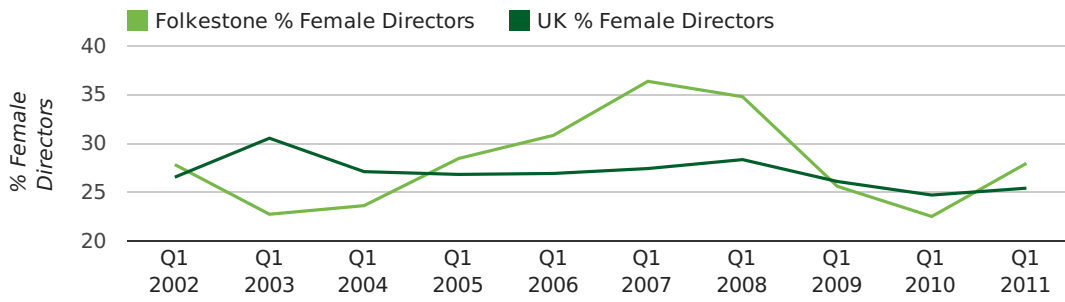


Quarterly Data (Q1 Jan-Mar 2011)

The record first quarter for female directors in Folkestone was in 1861 when 40.0% of all directors were female.

27.9% of all director appointments in Folkestone in the first quarter of 2011 were female. This compares to a UK average of 25.4% for the same period.

director gender by quarter



Previous 12 months (Mar 2010-Mar 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
-	2.58%	CONSULTING	5.04%
MANAGEMENT	2.35%	MANAGEMENT	4.97%
TRANSPORT	2.02%	CONSULTANCY	3.16%
HOLDING	1.23%	PROPERTY	2.38%
CONSULTING	1.01%	TRADING	2.10%
EUROPE	0.78%	DESIGN	1.93%
SANDGATE	0.78%	ASSOCIATES	1.92%
LOGISTIC	0.67%	BUSINESS	1.87%
CONSULTANTS	0.67%	CONSTRUCTION	1.80%
TRANS	0.56%	CONSULTANTS	1.76%
DEVELOPMENTS	0.56%	MEDIA	1.69%
TRADING	0.56%	ENGINEERING	1.61%
SPORTS	0.56%	LONDON	1.60%
PROPERTY	0.56%	CARE	1.45%
PRODUCTIONS	0.56%	J	1.45%
INTERNATIONAL	0.45%	GLOBAL	1.44%
EXPRESS	0.45%	INVESTMENTS	1.43%
KENT	0.45%	IT	1.41%
CLEANING	0.45%	PROPERTIES	1.36%
T	0.45%	BUILDING	1.34%
L	0.45%	M	1.30%
CIC	0.45%	ELECTRICAL	1.28%
ROAD	0.45%	S	1.24%
SUPPLIES	0.45%	INTERNATIONAL	1.23%
DRIVER	0.45%	SYSTEMS	1.23%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	563	202,798
7487 - Other business activities	123	60,968
9900 - Extra-territorial organisations	100	208
82990 - Other business support service activities not elsewhere classified	55	30,253
74990 - Non-trading company	32	8,695
9999 - Dormant Company	24	19,765
6024 - Freight transport by road	22	2,299
99999 - Dormant Company	16	18,336
7414 - Business & management consultancy	16	12,916
99000 - Activities of extraterritorial organizations and bodies	16	162
70229 - Management consultancy activities other than financial management	15	16,150
49410 - Freight transport by road	14	2,167
9305 - Other service activities	13	8,740
4521 - General construction & civil engineering	12	6,183
7499 - Non-trading company	11	11,316
98000 - Residents property management	9	3,154
70100 - Activities of head offices	9	2,849
7415 - Holding companies including head offices	8	1,769
7222 - Other software consultancy and supply	8	7,000
62020 - Information technology consultancy activities	7	10,246