

Folkestone

2011 half year business confidence report



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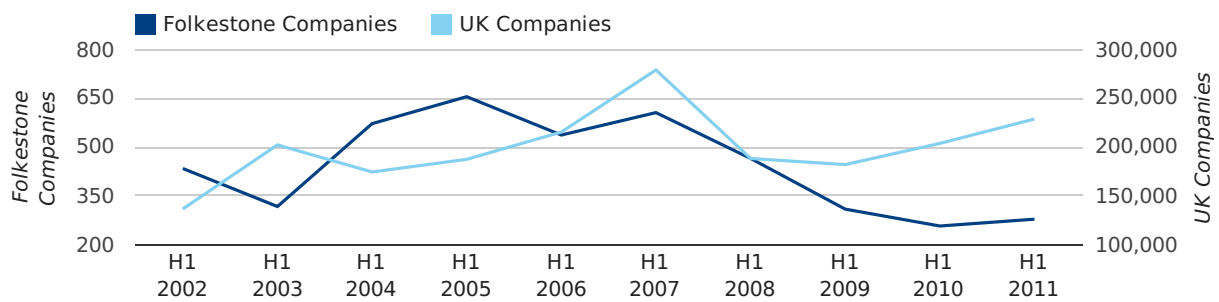
Half Year Data (Jan-Jun 2011)

In the first half of 2011 a total of 278 companies were formed in Folkestone. This figure is 8.2% higher than last year, which compares badly to the UK wide figure of 12.3%.

The highest total for a first half year in Folkestone occurred in 2005 when a total of 655 were formed.

HALF YEAR (JAN-JUN)	FOLKESTONE	UK
2011	278	228,735
2010	257	203,749
% CHANGE	8.2%	12.3%
RECORD YEAR	2005 (655)	2007 (279,097)

new companies by half year



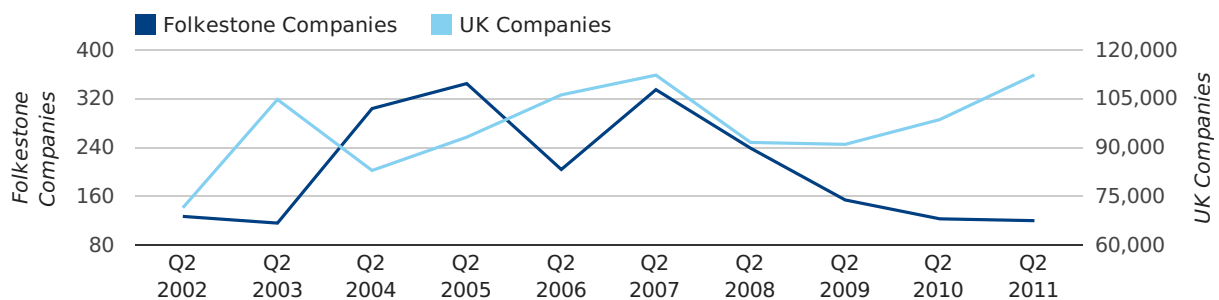
Quarterly Data (Q2 Apr-Jun 2011)

A total of 120 companies were registered in Folkestone during the second quarter of 2011 (Apr 2011 - Jun 2011).

This figure is a decrease of 2.4% versus the same period last year (Q2 2010). This figure compares badly to the UK as a whole, which saw an increase of 13.9% against the same period last year.

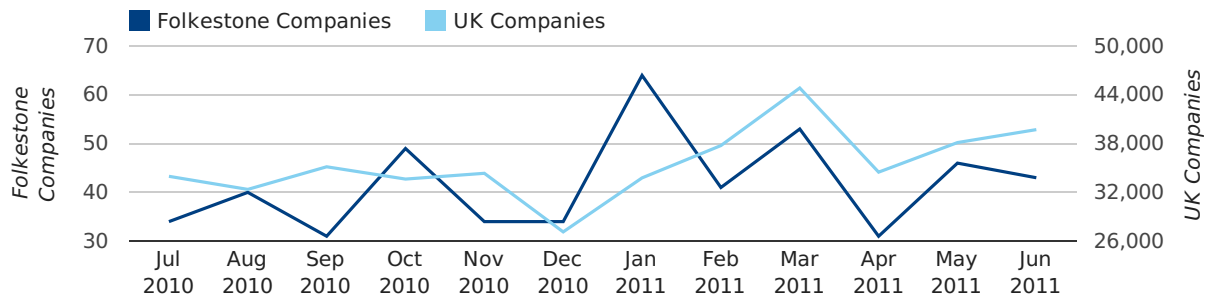
SECOND QUARTER (APR 2011 - JUN 2011)	FOLKESTONE	UK
2011	120	112,344
2010	123	98,612
% CHANGE	-2.4%	13.9%
RECORD YEAR	2005 (345)	2011 (112,344)

new companies by quarter



Monthly Data (Apr, May & Jun 2011)

new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2011	31	46	43
NEW COMPANIES IN 2010	37	40	46
% CHANGE	-16.2%	15.0%	-6.5%
RECORD YEAR	2004 (161)	2005 (166)	2007 (98)

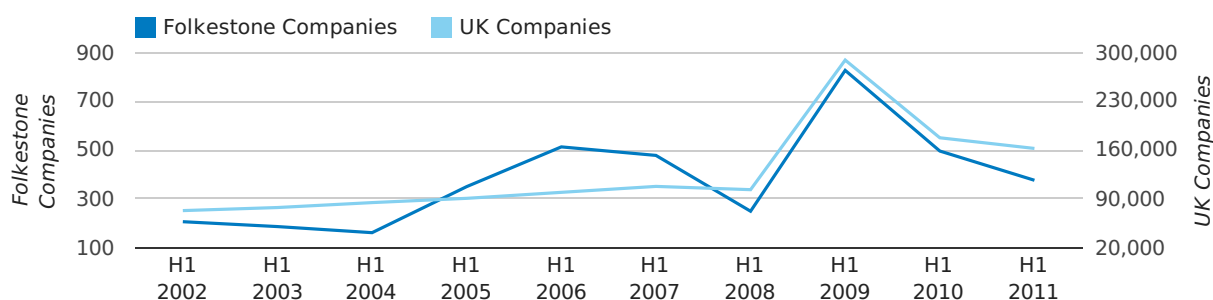
Half Year Data (Jan-Jun 2011)

In the first half of 2011 a total of 376 companies were dissolved in Folkestone. This figure is 24.2% lower than last year, which compares well to the UK wide change of -8.6%.

The highest total for a first half year in Folkestone occurred in 2009 when a total of 827 were closed.

HALF YEAR (JAN-JUN)	FOLKESTONE	UK
2011	376	162,310
2010	496	177,631
% CHANGE	-24.2%	-8.6%
RECORD YEAR	2009 (827)	2009 (289,236)

dissolved companies by half year



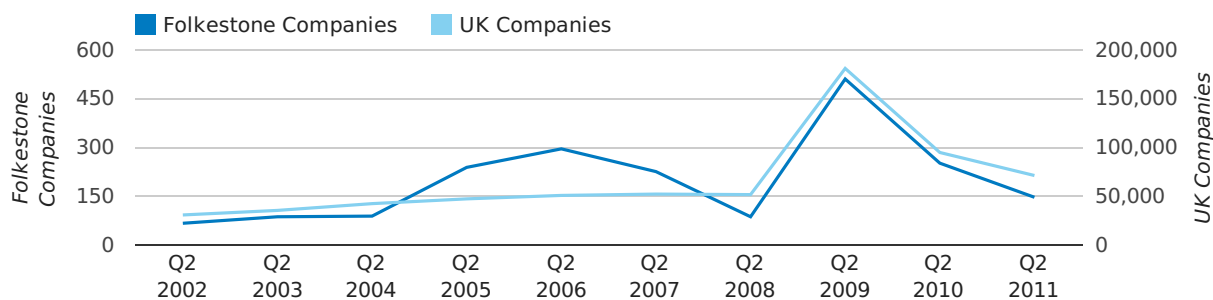
Quarterly Data (Q2 Apr-Jun 2011)

A total of 147 companies were dissolved in Folkestone during the second quarter of 2011 (Apr 2011 - Jun 2011).

This figure is a decrease of 41.7% versus the same period last year (Q2 2010). This figure compares well to the UK as a whole, which saw a decrease of 24.9% against the same period last year.

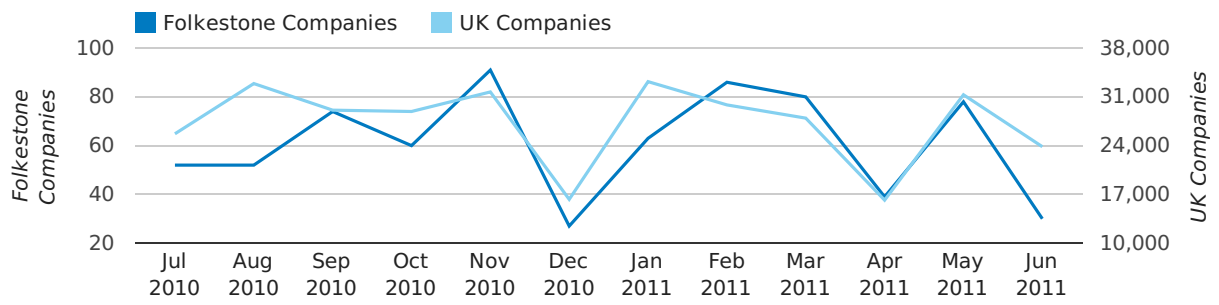
SECOND QUARTER (APR 2011 - JUN 2011)	FOLKESTONE	UK
2011	147	71,324
2010	252	94,954
% CHANGE	-41.7%	-24.9%
RECORD YEAR	2009 (511)	2009 (181,176)

dissolved companies by quarter



Monthly Data (Apr, May & Jun 2011)

dissolved companies by month



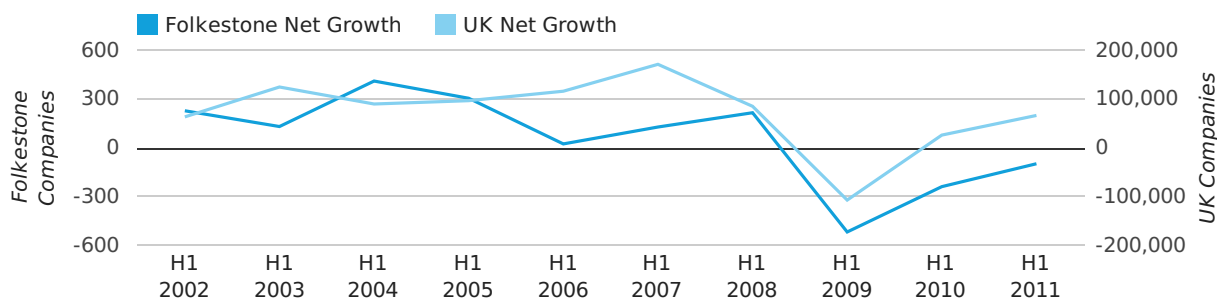
	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2011	39	78	30
CLOSED COMPANIES IN 2010	58	124	70
% CHANGE	-32.8%	-37.1%	-57%
RECORD YEAR	2009 (165)	2009 (197)	2009 (149)

Half Year Data (Jan-Jun 2011)

In the first half of 2011 the company register for Folkestone decreased by 98 companies. This figure is 59.0% lower than last year, which compares badly to a UK increase of 154.3%.

HALF YEAR (JAN-JUN)	FOLKESTONE	UK
2011	-98	66,425
2010	-239	26,118
% CHANGE	-59.0%	154.3%
RECORD YEAR	2004 (411)	2007 (171,296)

net growth by half year



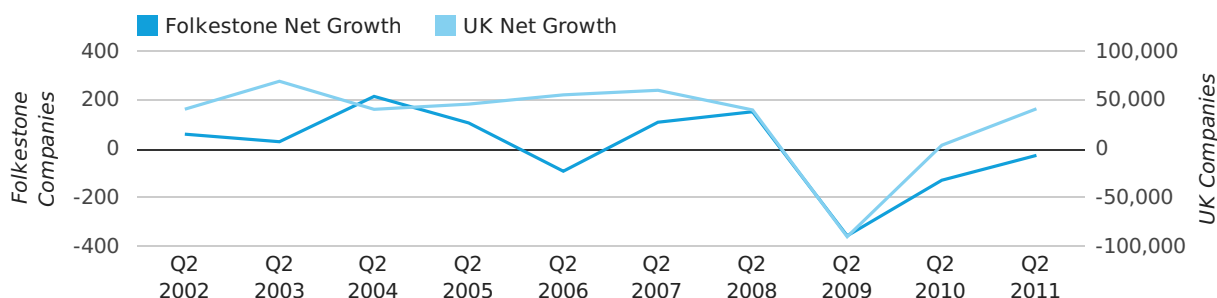
Quarterly Data (Q2 Apr-Jun 2011)

Net company growth for Folkestone during the second quarter of 2011 (Apr 2011 - Jun 2011) was -27 companies.

This represents an increase of 79.1% on the same period last year.

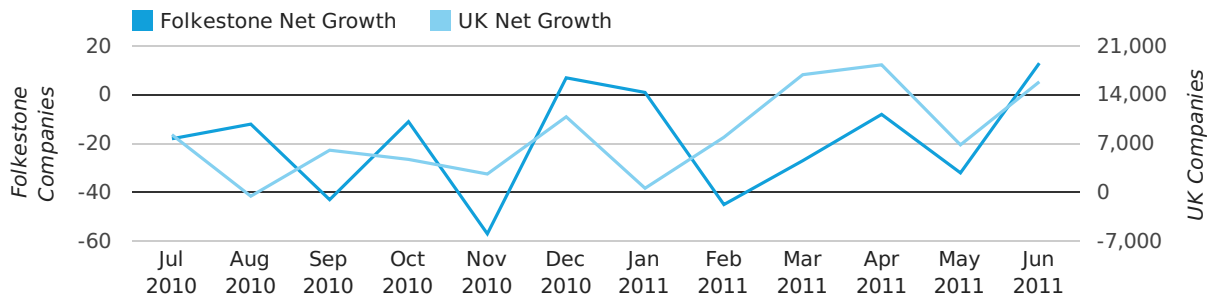
SECOND QUARTER (APR 2011 - JUN 2011)	FOLKESTONE	UK
2011	-27	41,020
2010	-129	3,658
% CHANGE	-79.1%	1,021.4%
RECORD YEAR	2004 (215)	2003 (69,274)

net growth by quarter



Monthly Data (Apr, May & Jun 2011)

net growth by month



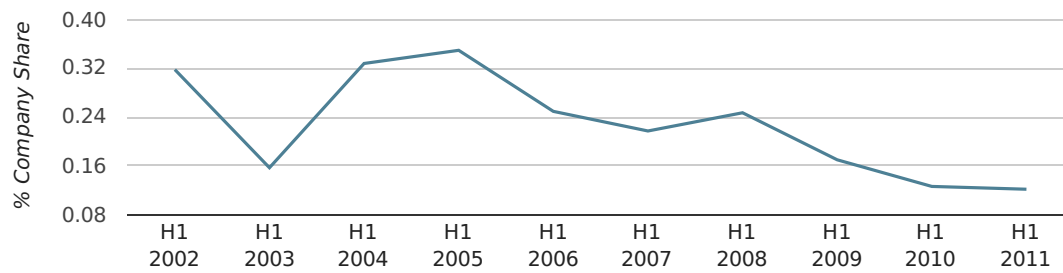
	APRIL	MAY	JUNE
NET GROWTH IN 2011	-8	-32	13
NET GROWTH IN 2010	-21	-84	-24
% CHANGE	-61.9%	-61.9%	-154.2%
RECORD YEAR	2004 (145)	2005 (99)	2008 (69)

Half Year Data (Jan-Jun 2011)

In the first half of 2011 Folkestone formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JAN-JUN)	FOLKESTONE
2011	0.1%
2010	0.1%
2009	0.2%
2008	0.2%
2007	0.2%
RECORD YEAR (SINCE 1960)	2005 (0.3%)

company share by half year

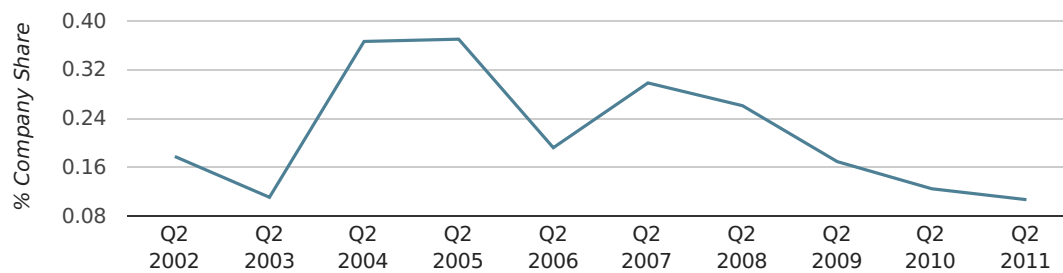


Quarterly Data (Q2 Apr-Jun 2011)

In the second quarter of 2011, Folkestone formed 0.1% of all UK companies.

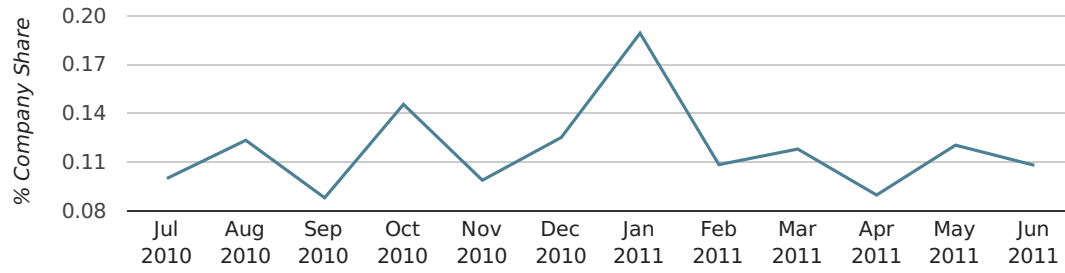
SECOND QUARTER (APR 2011 - JUN 2011)	FOLKESTONE
2011	0.1%
2010	0.1%
2009	0.2%
2008	0.3%
2007	0.3%
RECORD YEAR (SINCE 1960)	2005 (0.4%)

company share by quarter



Monthly Data (Apr, May & Jun 2011)

company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	-18.9%	-9.5%	-17.2%
RECORD YEAR	2004 (0.6%)	2005 (0.6%)	1961 (0.3%)

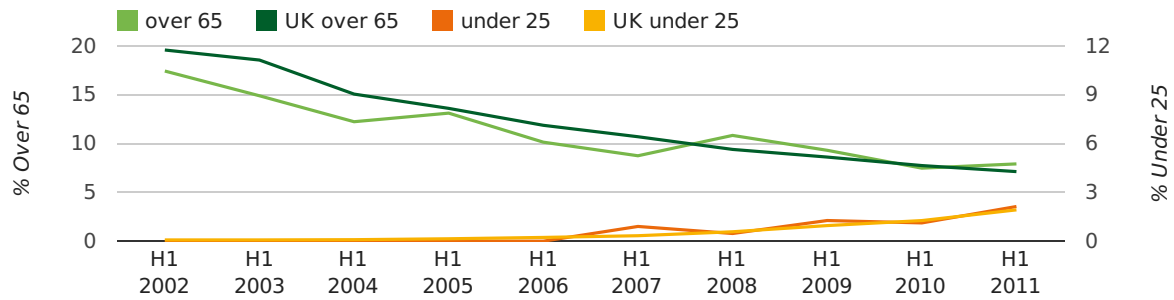
Half Year Data (Jan-Jun 2011)

The average age of a director in the first half of 2011 was 46.6.

The percentage of directors under the age of 25 was 2.1% compared to the UK figure of 3.2%.

The percentage of directors over the age of 65 was 7.9% compared to the UK figure of 4.3%.

director age by half year



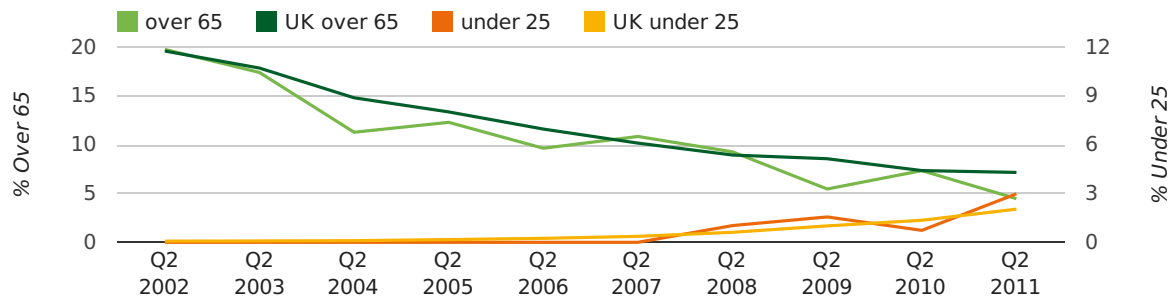
Quarterly Data (Q2 Apr-Jun 2011)

The average age of a director in the second quarter of 2011 was 44.7.

The percentage of directors under the age of 25 was 3.0% compared to the UK figure of 3.4%.

The percentage of directors over the age of 65 was 4.5% compared to the UK figure of 4.3%.

director age by quarter

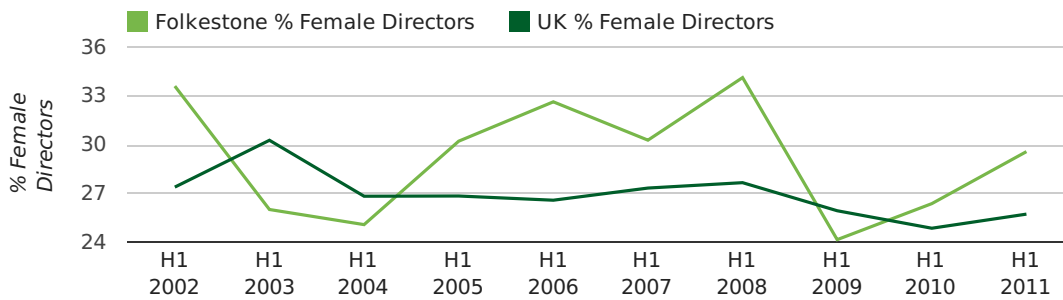


Half Year Data (Jan-Jun 2011)

The record first half year for female directors in Folkestone was 1861 when 40.0% of all directors were female.

29.6% of all director appointments in Folkestone in the first half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

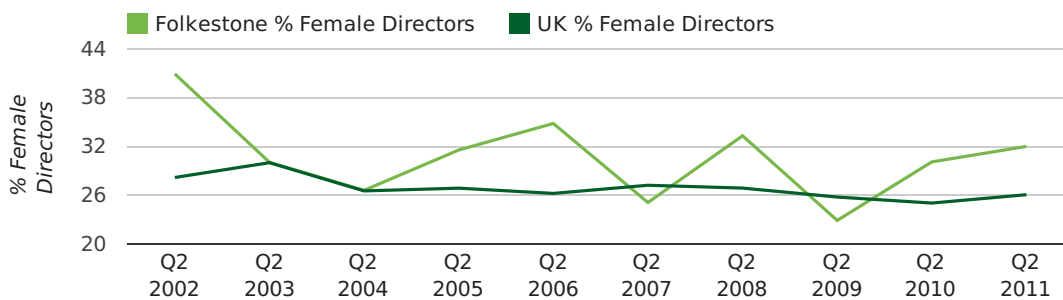


Quarterly Data (Q2 Apr-Jun 2011)

The record second quarter for female directors in Folkestone was in 1866 when 66.7% of all directors were female.

32.0% of all director appointments in Folkestone in the second quarter of 2011 were female. This compares to a UK average of 26.1% for the same period.

director gender by quarter



Previous 12 months (Jun 2010-Jun 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
-	2.28%	CONSULTING	5.09%
MANAGEMENT	2.17%	MANAGEMENT	4.86%
TRANSPORT	1.82%	CONSULTANCY	3.17%
CONSULTING	1.25%	PROPERTY	2.43%
HOLDING	1.03%	TRADING	2.05%
SANDGATE	0.80%	DESIGN	1.94%
TRANS	0.68%	ASSOCIATES	1.92%
CONSULTANTS	0.68%	BUSINESS	1.87%
SERVICE	0.68%	CONSTRUCTION	1.77%
TRADING	0.68%	CONSULTANTS	1.76%
SPORTS	0.68%	MEDIA	1.73%
EVENTS	0.57%	ENGINEERING	1.67%
SUPPLIES	0.57%	LONDON	1.60%
EUROPE	0.57%	GLOBAL	1.46%
CONSTRUCTION	0.57%	J	1.44%
KENT	0.57%	CARE	1.44%
PROPERTY	0.57%	INVESTMENTS	1.42%
EXPRESS	0.46%	IT	1.39%
TRADE	0.46%	BUILDING	1.32%
INTERNATIONAL	0.46%	PROPERTIES	1.31%
T	0.46%	ELECTRICAL	1.30%
MEDIA	0.46%	M	1.27%
L	0.46%	S	1.23%
CLEANING	0.46%	ENTERPRISES	1.20%
SECURITY	0.46%	SYSTEMS	1.20%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	525	202,072
7487 - Other business activities	113	60,758
9900 - Extra-territorial organisations	61	174
82990 - Other business support service activities not elsewhere classified	51	30,647
74990 - Non-trading company	33	8,481
9999 - Dormant Company	27	20,111
6024 - Freight transport by road	24	2,316
99000 - Activities of extraterritorial organizations and bodies	17	155
99999 - Dormant Company	16	18,918
70229 - Management consultancy activities other than financial management	15	16,419
49410 - Freight transport by road	15	2,142
4521 - General construction & civil engineering	14	5,928
9305 - Other service activities	14	9,063
7414 - Business & management consultancy	14	13,053
7499 - Non-trading company	12	10,955
98000 - Residents property management	9	2,888
7415 - Holding companies including head offices	8	1,771
7222 - Other software consultancy and supply	8	7,143
8532 - Social work without accommodation	7	1,175
74909 - Other professional, scientific and technical activities not elsewhere classified	7	7,835