

Folkestone

q3 2011 business confidence report



contents

new company registrations

closed companies (dissolved)

net company growth

uk company share

director age

director gender

naming trends

sic data

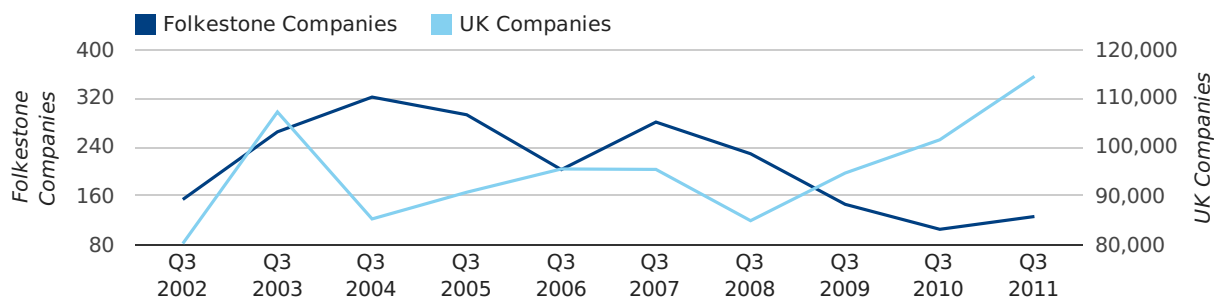
Quarterly Data (Q3 Jul-Sep 2011)

A total of 126 companies were registered in Folkestone during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is an increase of 20.0% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw an increase of 12.8% against the same period last year.

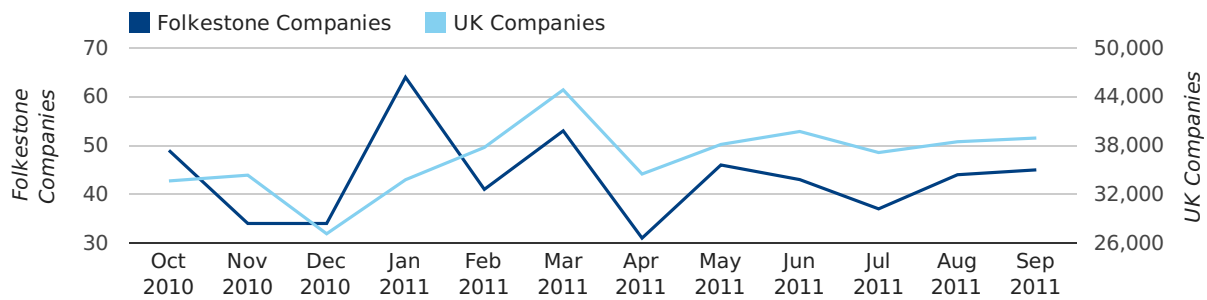
THIRD QUARTER (JUL 2011 - SEP 2011)	FOLKESTONE	UK
2011	126	114,512
2010	105	101,492
% CHANGE	20.0%	12.8%
RECORD YEAR	2004 (322)	2011 (114,512)

new companies by quarter



Monthly Data (Jul, Aug & Sep 2011)

new companies by month



	JULY	AUGUST	SEPTEMBER
NEW COMPANIES IN 2011	37	44	45
NEW COMPANIES IN 2010	34	40	31
% CHANGE	8.8%	10.0%	45.2%
RECORD YEAR	2003 (186)	2005 (98)	2004 (136)

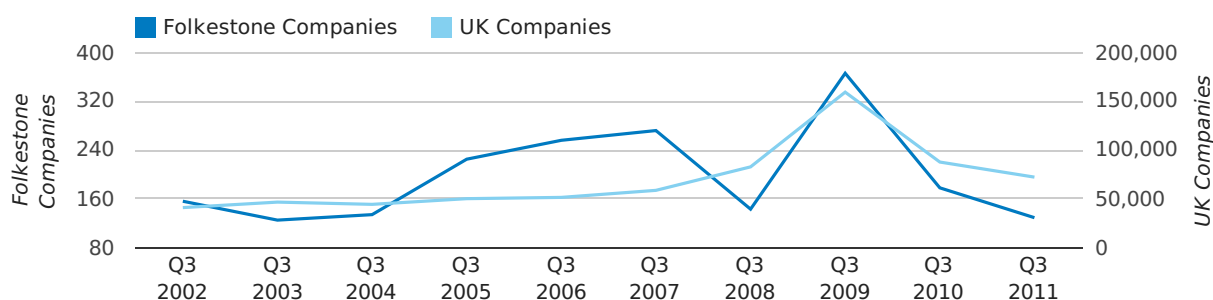
Quarterly Data (Q3 Jul-Sep 2011)

A total of 129 companies were dissolved in Folkestone during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a decrease of 27.5% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw a decrease of 17.6% against the same period last year.

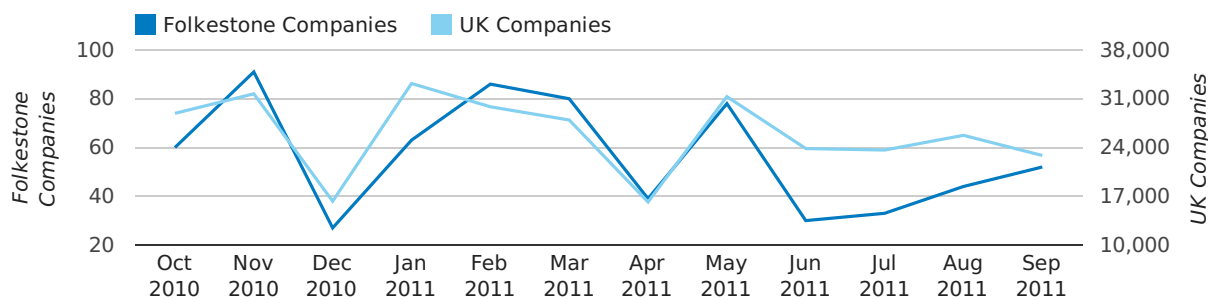
THIRD QUARTER (JUL 2011 - SEP 2011)	FOLKESTONE	UK
2011	129	72,230
2010	178	87,705
% CHANGE	-27.5%	-17.6%
RECORD YEAR	2009 (366)	2009 (159,401)

dissolved companies by quarter



Monthly Data (Jul, Aug & Sep 2011)

dissolved companies by month



	JULY	AUGUST	SEPTEMBER
CLOSED COMPANIES IN 2011	33	44	52
CLOSED COMPANIES IN 2010	52	52	74
% CHANGE	-36.5%	-15.4%	-30%
RECORD YEAR	2007 (144)	2008 (119)	2009 (203)

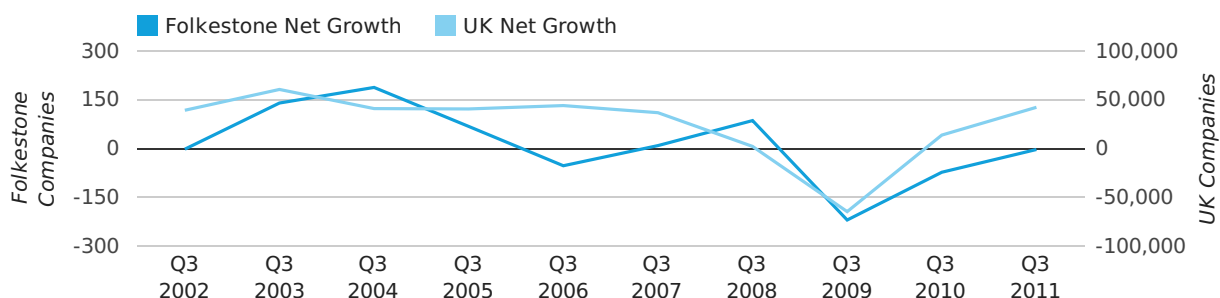
Quarterly Data (Q3 Jul-Sep 2011)

Net company growth for Folkestone during the third quarter of 2011 (Jul 2011 - Sep 2011) was -3 companies.

This represents an increase of 95.9% on the same period last year.

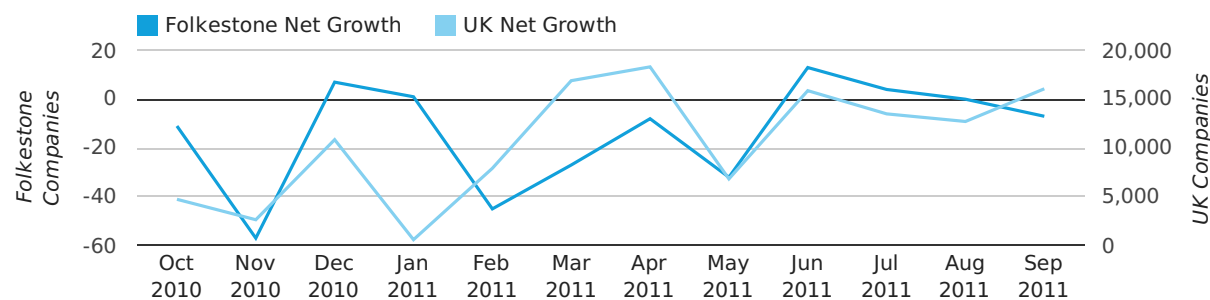
THIRD QUARTER (JUL 2011 - SEP 2011)	FOLKESTONE	UK
2011	-3	42,282
2010	-73	13,787
% CHANGE	-95.9%	206.7%
RECORD YEAR	2004 (188)	2003 (60,597)

net growth by quarter



Monthly Data (Jul, Aug & Sep 2011)

net growth by month



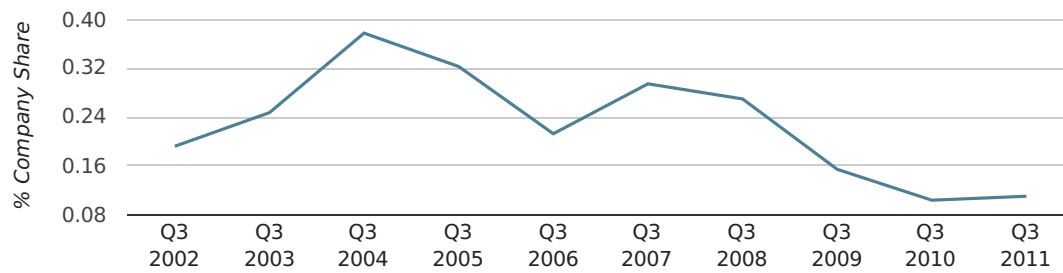
	JULY	AUGUST	SEPTEMBER
NET GROWTH IN 2011	4	0	-7
NET GROWTH IN 2010	-18	-12	-43
% CHANGE	-122.2%	-100.0%	-83.7%
RECORD YEAR	2003 (120)	2004 (30)	1998 (103)

Quarterly Data (Q3 Jul-Sep 2011)

In the third quarter of 2011, Folkestone formed 0.1% of all UK companies.

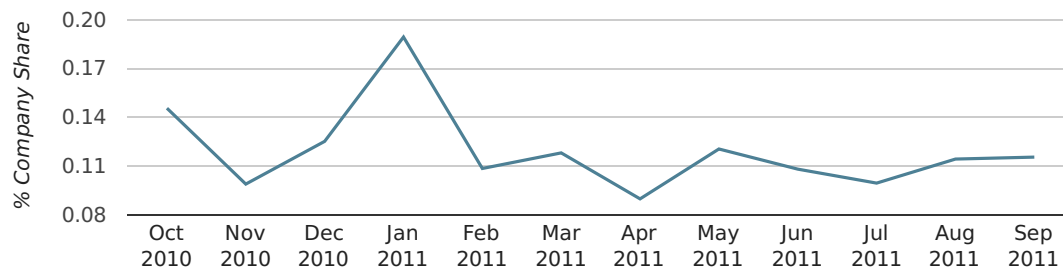
THIRD QUARTER (JUL 2011 - SEP 2011)	FOLKESTONE
2011	0.1%
2010	0.1%
2009	0.2%
2008	0.3%
2007	0.3%
RECORD YEAR (SINCE 1960)	2004 (0.4%)

company share by quarter



Monthly Data (Jul, Aug & Sep 2011)

company share by month



	JULY	AUGUST	SEPTEMBER
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	-0.5%	-7.4%	31.1%
RECORD YEAR	2003 (0.5%)	1965 (0.7%)	1998 (0.7%)

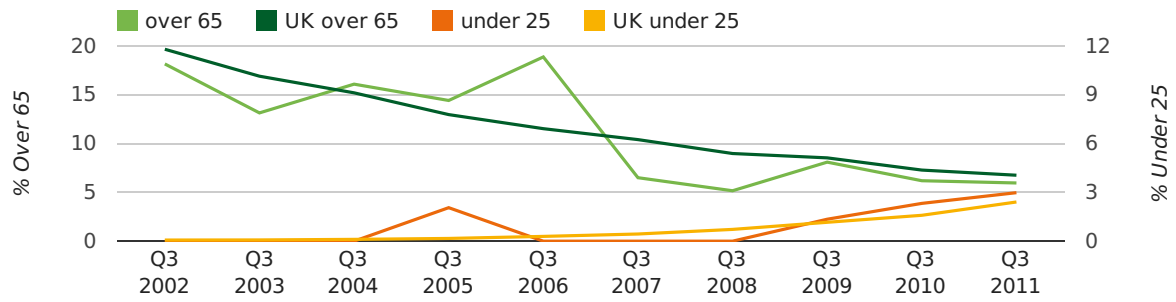
Quarterly Data (Q3 Jul-Sep 2011)

The average age of a director in the third quarter of 2011 was 45.8.

The percentage of directors under the age of 25 was 3.0% compared to the UK figure of 4.0%.

The percentage of directors over the age of 65 was 6.0% compared to the UK figure of 4.1%.

director age by quarter

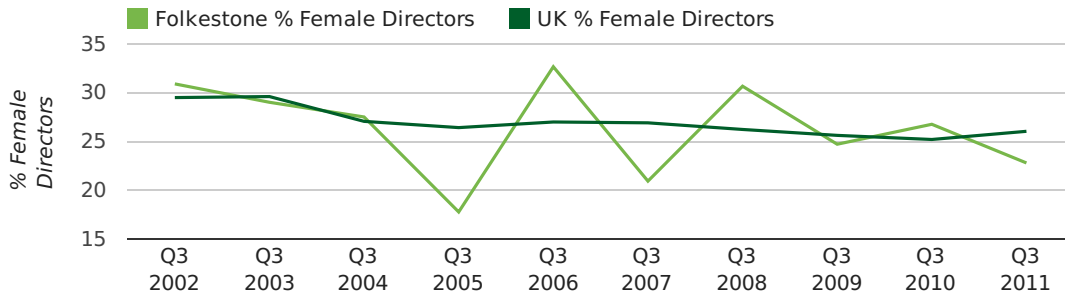


Quarterly Data (Q3 Jul-Sep 2011)

The record third quarter for female directors in Folkestone was in 1862 when 50.0% of all directors were female.

22.8% of all director appointments in Folkestone in the third quarter of 2011 were female. This compares to a UK average of 26.0% for the same period.

director gender by quarter



Previous 12 months (Sep 2010-Sep 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	2.20%	CONSULTING	5.11%
-	2.09%	MANAGEMENT	4.75%
TRANSPORT	1.43%	CONSULTANCY	3.19%
CONSULTING	0.99%	PROPERTY	2.41%
HOLDING	0.99%	TRADING	2.06%
CONSTRUCTION	0.99%	DESIGN	1.94%
CONSULTANTS	0.66%	ASSOCIATES	1.85%
GLOBAL	0.66%	BUSINESS	1.82%
TRADING	0.55%	CONSULTANTS	1.76%
EXPRESS	0.55%	ENGINEERING	1.74%
SANDGATE	0.55%	MEDIA	1.72%
CONSULTANCY	0.55%	CONSTRUCTION	1.72%
DRIVER	0.44%	LONDON	1.63%
SECURITY	0.44%	J	1.47%
LEASING	0.44%	GLOBAL	1.46%
TRANS	0.44%	INVESTMENTS	1.43%
TRADE	0.44%	CARE	1.42%
(KENT)	0.44%	IT	1.38%
EVENTS	0.44%	BUILDING	1.30%
M	0.44%	PROPERTIES	1.28%
ASSOCIATES	0.44%	ELECTRICAL	1.27%
ENGINEERING	0.44%	M	1.25%
IT	0.44%	ENERGY	1.22%
EUROPE	0.44%	TRAINING	1.21%
DLE	0.44%	S	1.21%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	465	204,493
7487 - Other business activities	106	65,177
82990 - Other business support service activities not elsewhere classified	49	29,245
74990 - Non-trading company	33	8,064
9900 - Extra-territorial organisations	26	134
9999 - Dormant Company	23	22,587
6024 - Freight transport by road	18	2,601
99000 - Activities of extraterritorial organizations and bodies	16	152
7414 - Business & management consultancy	15	14,755
49410 - Freight transport by road	15	2,049
70229 - Management consultancy activities other than financial management	15	15,760
4521 - General construction & civil engineering	14	6,321
99999 - Dormant Company	14	18,281
9305 - Other service activities	13	10,525
7415 - Holding companies including head offices	11	1,904
7222 - Other software consultancy and supply	9	8,345
7499 - Non-trading company	9	11,543
98000 - Residents property management	8	2,664
74909 - Other professional, scientific and technical activities not elsewhere classified	7	7,551
7260 - Other computer related activities	7	8,686