

# Folkestone

2012 half year business confidence report



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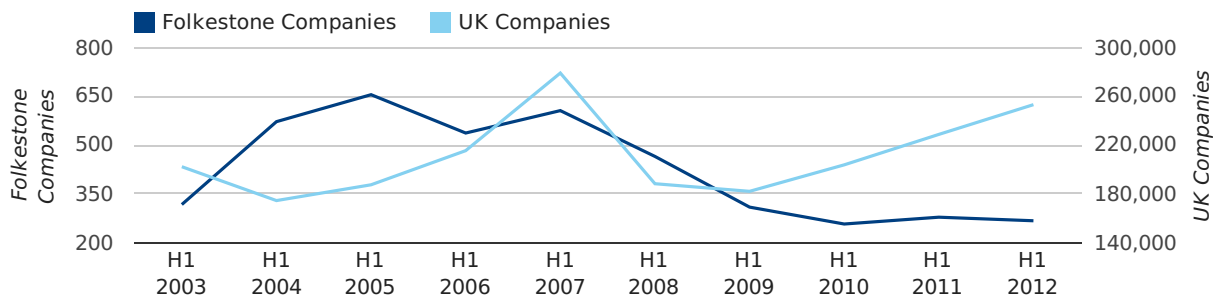
### Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 267 companies were formed in Folkestone. This figure is 4.0% lower than last year, which compares badly to the UK wide figure of 10.7%.

The highest total for a first half year in Folkestone occurred in 2005 when a total of 655 were formed.

HALF YEAR (JAN-JUN)	FOLKESTONE	UK
2012	267	253,150
2011	278	228,735
% CHANGE	-4.0%	10.7%
RECORD YEAR	2005 (655)	2007 (279,097)

### new companies by half year



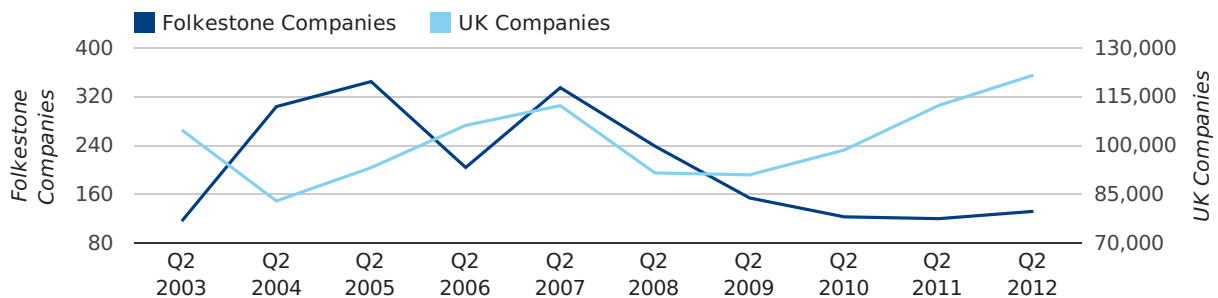
### Quarterly Data (Q2 Apr-Jun 2012)

A total of 132 companies were registered in Folkestone during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 10.0% versus the same period last year (Q2 2011). This figure compares equally to the UK as a whole, which saw an increase of 8.3% against the same period last year.

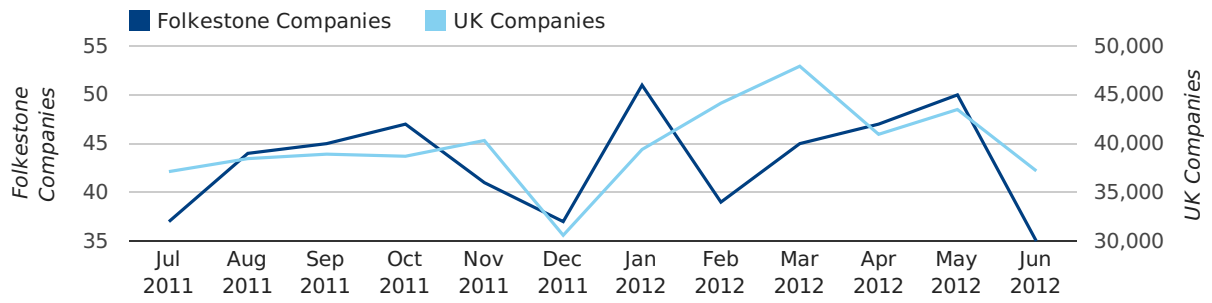
SECOND QUARTER (APR 2012 - JUN 2012)	FOLKESTONE	UK
2012	132	121,659
2011	120	112,344
% CHANGE	10.0%	8.3%
RECORD YEAR	2005 (345)	2012 (121,659)

### new companies by quarter



# Monthly Data (Apr, May & Jun 2012)

## new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2012	47	50	35
NEW COMPANIES IN 2011	31	46	43
% CHANGE	51.6%	8.7%	-18.6%
RECORD YEAR	2004 (161)	2005 (166)	2007 (98)

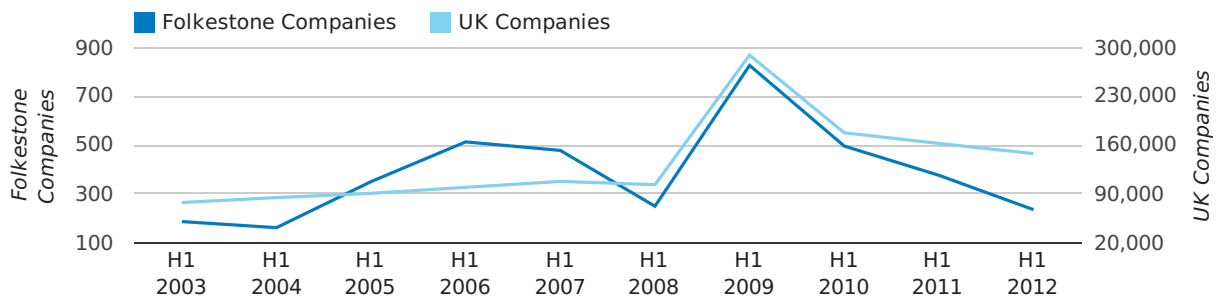
### Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 235 companies were dissolved in Folkestone. This figure is 37.5% lower than last year, which compares well to the UK wide change of -8.9%.

The highest total for a first half year in Folkestone occurred in 2009 when a total of 827 were closed.

HALF YEAR (JAN-JUN)	FOLKESTONE	UK
2012	235	147,793
2011	376	162,310
% CHANGE	-37.5%	-8.9%
RECORD YEAR	2009 (827)	2009 (289,236)

### dissolved companies by half year



### Quarterly Data (Q2 Apr-Jun 2012)

A total of 127 companies were dissolved in Folkestone during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is a decrease of 13.6% versus the same period last year (Q2 2011). This figure compares well to the UK as a whole, which saw an increase of 12.5% against the same period last year.

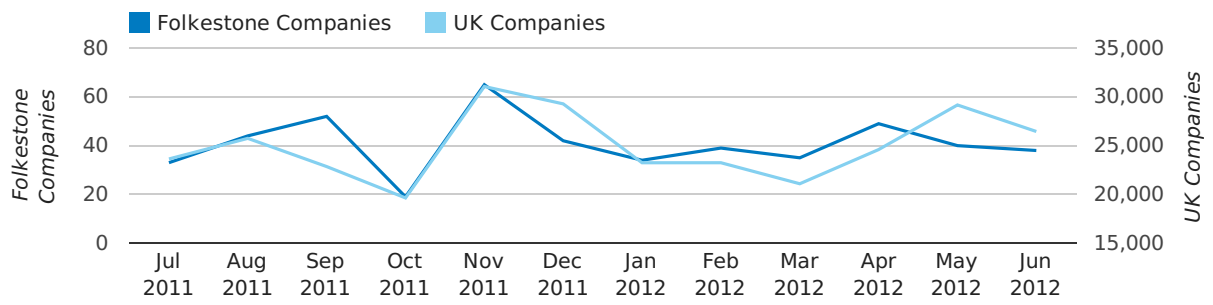
SECOND QUARTER (APR 2012 - JUN 2012)	FOLKESTONE	UK
2012	127	80,217
2011	147	71,324
% CHANGE	-13.6%	12.5%
RECORD YEAR	2009 (511)	2009 (181,176)

### dissolved companies by quarter



# Monthly Data (Apr, May & Jun 2012)

## dissolved companies by month



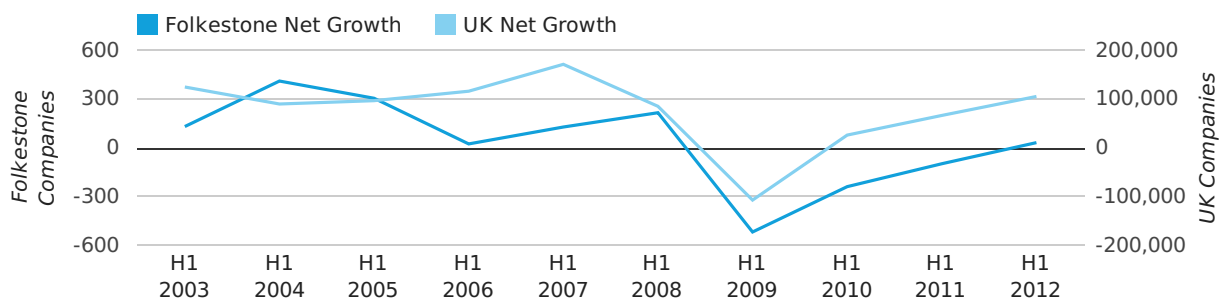
	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2012	49	40	38
CLOSED COMPANIES IN 2011	39	78	30
% CHANGE	25.6%	-48.7%	27%
RECORD YEAR	2009 (165)	2009 (197)	2009 (149)

### Half Year Data (Jan-Jun 2012)

In the first half of 2012 the company register for Folkestone increased by 32 companies. This figure is 132.7% lower than last year, which compares badly to a UK increase of 58.6%.

HALF YEAR (JAN-JUN)	FOLKESTONE	UK
2012	32	105,357
2011	-98	66,425
% CHANGE	-132.7%	58.6%
RECORD YEAR	2004 (411)	2007 (171,296)

### net growth by half year



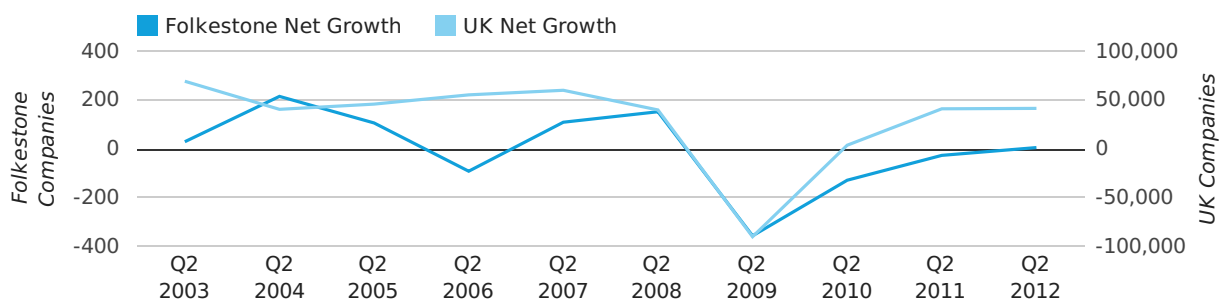
### Quarterly Data (Q2 Apr-Jun 2012)

Net company growth for Folkestone during the second quarter of 2012 (Apr 2012 - Jun 2012) was 5 companies.

This represents an increase of 118.5% on the same period last year.

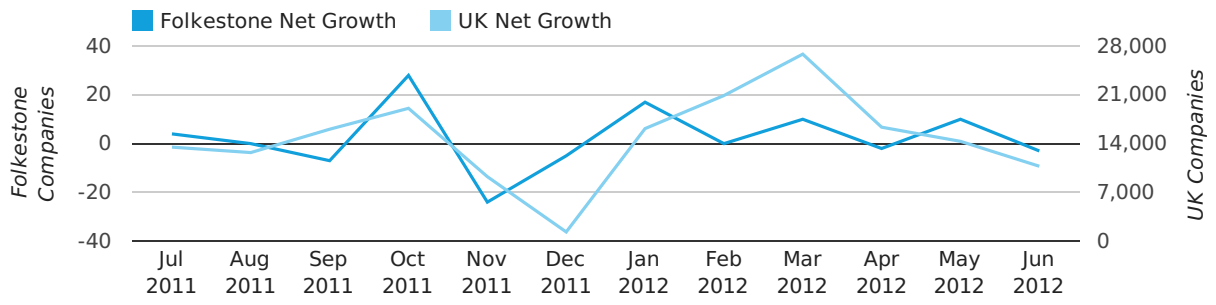
SECOND QUARTER (APR 2012 - JUN 2012)	FOLKESTONE	UK
2012	5	41,442
2011	-27	41,020
% CHANGE	-118.5%	1.0%
RECORD YEAR	2004 (215)	2003 (69,274)

### net growth by quarter



# Monthly Data (Apr, May & Jun 2012)

## net growth by month



	APRIL	MAY	JUNE
NET GROWTH IN 2012	-2	10	-3
NET GROWTH IN 2011	-8	-32	13
% CHANGE	-75.0%	-131.3%	-123.1%
RECORD YEAR	2004 (145)	2005 (99)	2008 (69)

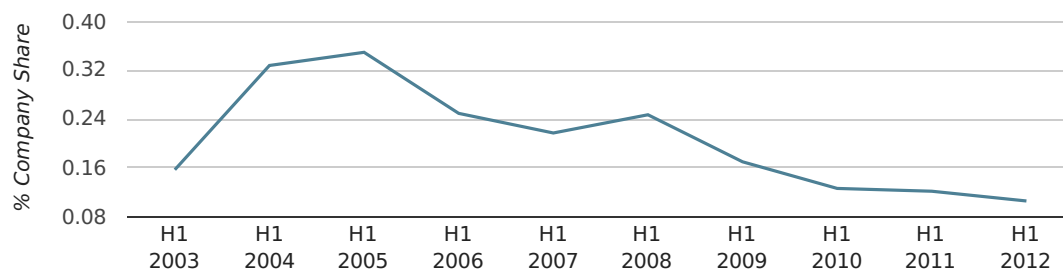


### Half Year Data (Jan-Jun 2012)

In the first half of 2012 Folkestone formed 0.1% of all UK companies. This is the same as the 2011 figure of 0.1%.

HALF YEAR (JAN-JUN)	FOLKESTONE
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.2%
2008	0.2%
RECORD YEAR (SINCE 1960)	2005 (0.3%)

#### company share by half year

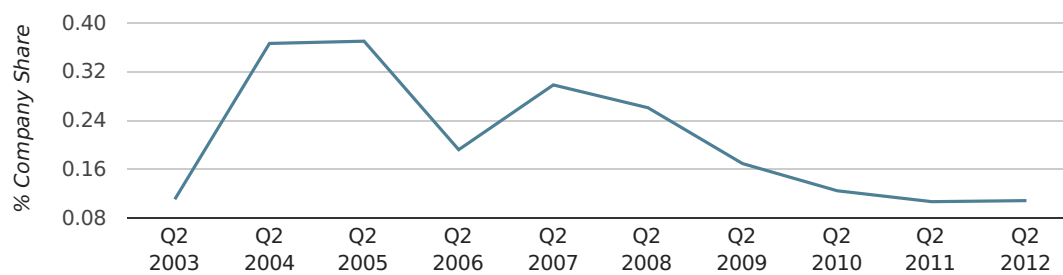


### Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Folkestone formed 0.1% of all UK companies.

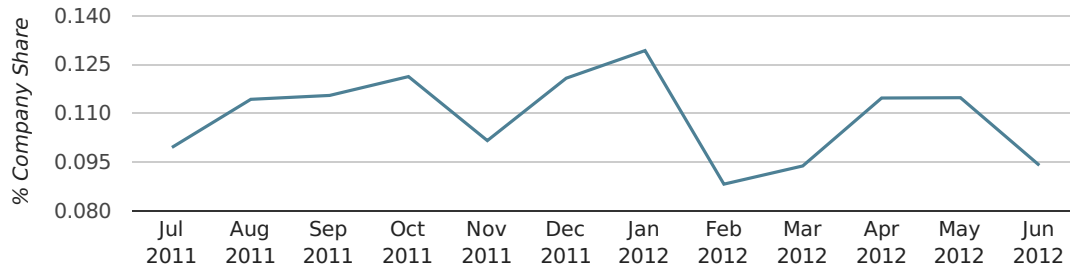
SECOND QUARTER (APR 2012 - JUN 2012)	FOLKESTONE
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.2%
2008	0.3%
RECORD YEAR (SINCE 1960)	2005 (0.4%)

#### company share by quarter



## Monthly Data (Apr, May & Jun 2012)

### company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	27.7%	-4.7%	-13.0%
RECORD YEAR	2004 (0.6%)	2005 (0.6%)	1961 (0.3%)

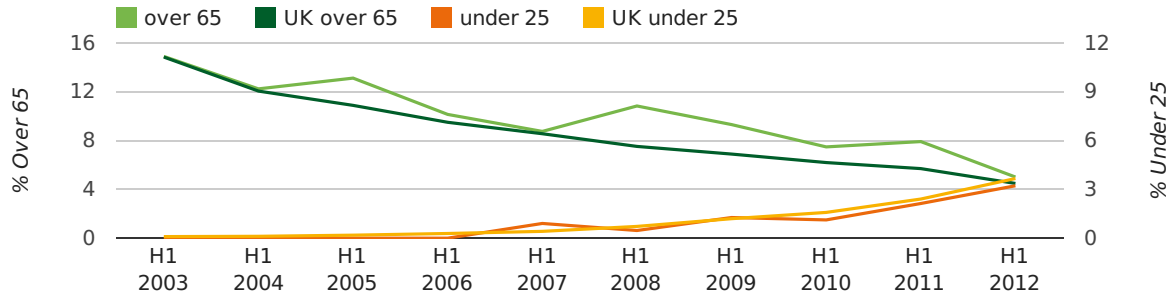
### Half Year Data (Jan-Jun 2012)

The average age of a director in the first half of 2012 was 45.5.

The percentage of directors under the age of 25 was 3.2% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 5.0% compared to the UK figure of 3.4%.

#### director age by half year



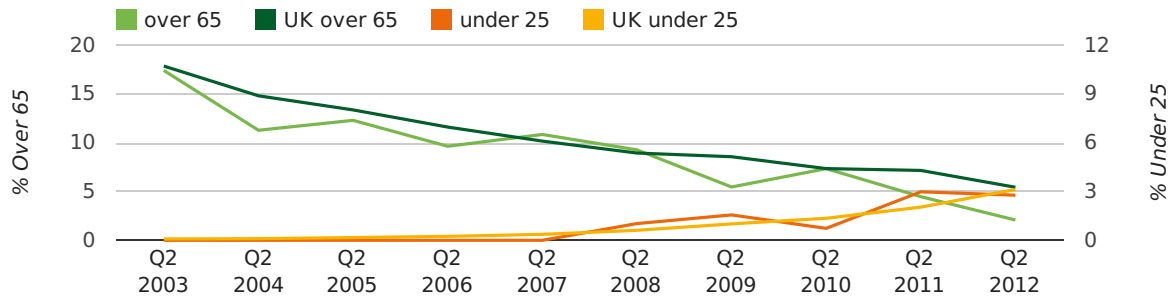
### Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 44.9.

The percentage of directors under the age of 25 was 2.8% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 2.1% compared to the UK figure of 3.3%.

#### director age by quarter

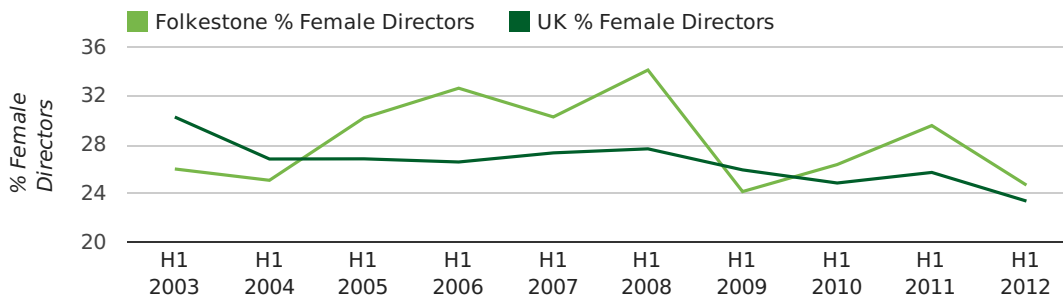


### Half Year Data (Jan-Jun 2012)

The record first half year for female directors in Folkestone was 1861 when 40.0% of all directors were female.

24.7% of all director appointments in Folkestone in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

#### director gender by half year

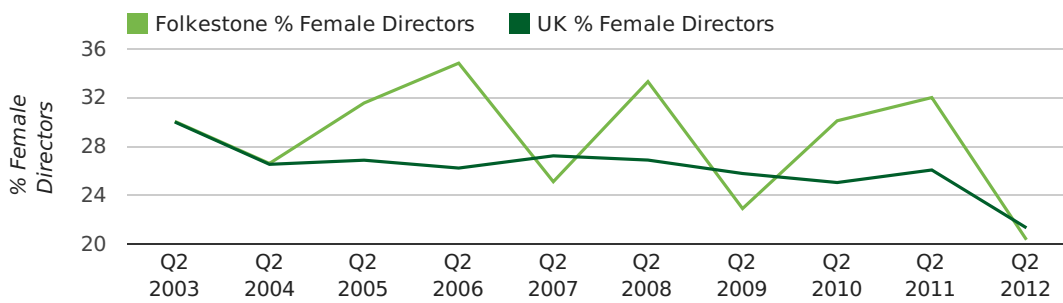


### Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Folkestone was in 1866 when 66.7% of all directors were female.

20.4% of all director appointments in Folkestone in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

#### director gender by quarter



## Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	1.55%	CONSULTING	5.07%
CONSULTANCY	1.11%	MANAGEMENT	4.74%
GLOBAL	1.00%	CONSULTANCY	3.28%
-	1.00%	PROPERTY	2.35%
CONSTRUCTION	1.00%	TRADING	2.10%
FOLKESTONE	1.00%	DESIGN	1.89%
CONSULTING	1.00%	ENGINEERING	1.87%
PROPERTY	0.78%	ASSOCIATES	1.82%
BUILDING	0.78%	CONSULTANTS	1.78%
TRADING	0.78%	CONSTRUCTION	1.71%
ENTERPRISES	0.67%	BUSINESS	1.70%
DRIVER	0.67%	MEDIA	1.69%
(KENT)	0.67%	LONDON	1.68%
DESIGN	0.67%	J	1.57%
KENT	0.55%	GLOBAL	1.51%
INVESTMENTS	0.55%	INVESTMENTS	1.48%
EUROPE	0.55%	IT	1.42%
(FOLKESTONE)	0.55%	CARE	1.31%
CYPRUS	0.55%	PROPERTIES	1.31%
IT	0.55%	M	1.26%
ASSOCIATES	0.55%	ELECTRICAL	1.23%
RTM	0.55%	BUILDING	1.23%
TRADE	0.55%	SECURITY	1.19%
M	0.44%	S	1.18%
EPS	0.44%	ENTERPRISES	1.17%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	432	244,457
7487 - Other business activities	58	47,029
82990 - Other business support service activities not elsewhere classified	52	35,447
74990 - Non-trading company	38	9,706
49410 - Freight transport by road	21	2,912
6024 - Freight transport by road	15	1,933
9999 - Dormant Company	14	16,469
99000 - Activities of extraterritorial organizations and bodies	14	206
99999 - Dormant Company	13	26,088
70229 - Management consultancy activities other than financial management	13	20,390
74909 - Other professional, scientific and technical activities not elsewhere classified	12	10,271
4521 - General construction & civil engineering	11	4,644
7414 - Business & management consultancy	10	10,978
86900 - Other human health activities	9	5,222
98000 - Residents property management	8	3,001
96090 - Other service activities not elsewhere classified	8	14,220
90030 - Artistic creation	7	2,106
68320 - Management of real estate on a fee or contract basis	7	3,365
70100 - Activities of head offices	7	2,678
7415 - Holding companies including head offices	7	1,481