Gainsborough

2011 annual business confidence report



headlines

• 2011 was a record year for company registrations in Gainsborough when compared to any year in history.

contents

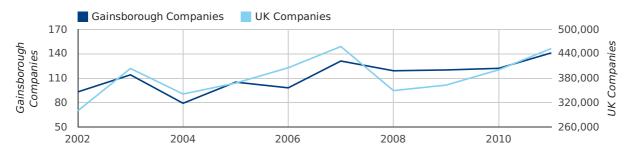
new company registrations	
closed companies (dissolved)	
net company growth	
uk company share	
director age	
director gender	
naming trends	
sic data	

2011 was a record year for company registrations in Gainsborough when compared to any year in history.

A total of 141 companies were formed in Gainsborough in 2011. This total is 15.6% higher than in 2010 and compares poorly to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	GAINSBOROUGH	UK
2011	141	452,870
2010	122	400,358
2009	120	362,675
2008	119	349,203
2007	131	457,649
RECORD YEAR	2011 (141)	2007 (457,649)

new companies by year



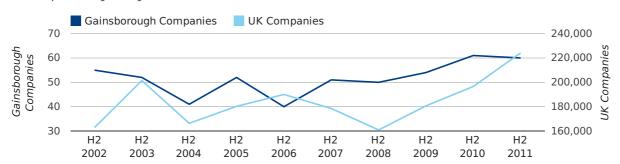
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 60 companies were formed in Gainsborough. This figure is 1.6% lower than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Gainsborough occurred in 2010 when a total of 61 were formed.

HALF YEAR (JUL-DEC)	GAINSBOROUGH	UK
2011	60	224,135
2010	61	196,609
% CHANGE	-1.6%	14.0%
RECORD YEAR	2010 (61)	2011 (224,135)

new companies by half year

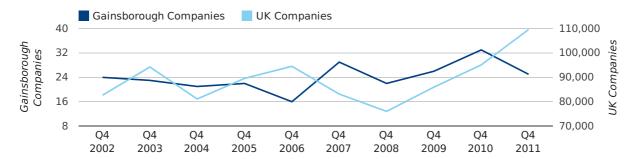


A total of 25 companies were registered in Gainsborough during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is a decrease of 24.2% versus the same period last year (Q4 2010). This figure compares badly to the UK as a whole, which saw an increase of 15.3% against the same period last year.

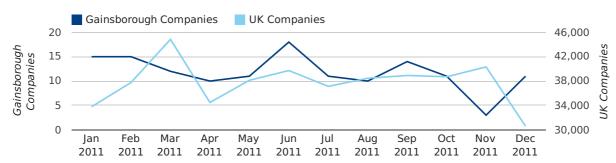
FOURTH QUARTER (OCT 2011 - DEC 2011)	GAINSBOROUGH	UK
2011	25	109,623
2010	33	95,117
% CHANGE	-24.2%	15.3%
RECORD YEAR	2010 (33)	2011 (109,623)

new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

new companies by month

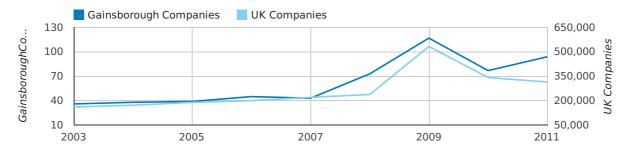


OCTOBER	NOVEMBER	DECEMBER
11	3	11
12	17	4
-8.3%	-82.4%	175.0%
2010 (12)	2010 (17)	2009 (12)
	11 12 -8.3%	11 3 12 17 -8.3% -82.4%

A total of 94 companies were dissolved in Gainsborough in 2011. This total is 22.1% higher than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	GAINSBOROUGH	UK
2011	94	314,523
2010	77	342,232
2009	117	533,773
2008	73	237,901
2007	43	220,295
RECORD YEAR	2009 (117)	2009 (533,773)

dissolved companies by year



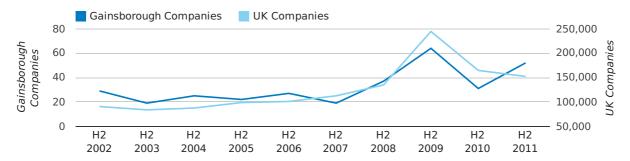
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 52 companies were dissolved in Gainsborough. This figure is 67.7% higher than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Gainsborough occurred in 2009 when a total of 64 were closed.

HALF YEAR (JUL-DEC)	GAINSBOROUGH	UK
2011	52	152,213
2010	31	164,601
% CHANGE	67.7%	-7.5%
RECORD YEAR	2009 (64)	2009 (244,537)

dissolved companies by half year

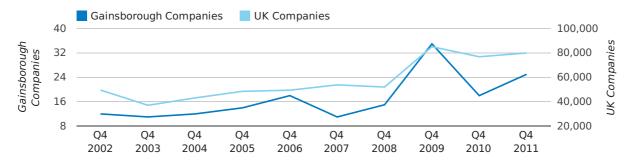


A total of 25 companies were dissolved in Gainsborough during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 38.9% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

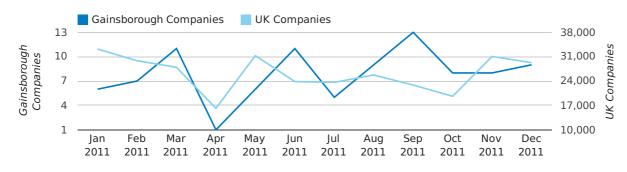
FOURTH QUARTER (OCT 2011 - DEC 2011)	GAINSBOROUGH	UK
2011	25	79,983
2010	18	76,896
% CHANGE	38.9%	4.0%
RECORD YEAR	2009 (35)	2009 (85,136)

dissolved companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	8	8	9
CLOSED COMPANIES IN 2010	7	9	2
% CHANGE	14.3%	-11.1%	350%
RECORD YEAR	2006 (10)	2009 (16)	2009 (11)

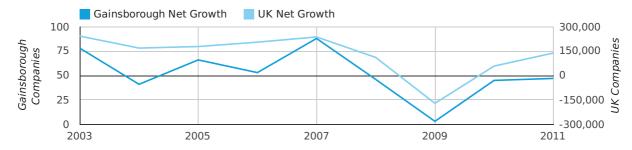
A total of 47 companies were added to the company register for Gainsborough in 2011. This number represents growth of 38.5% which compares favourably to the UK figure of 34.6%.

This number is 2 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2007 when the Gainsborough company register grew by 88 companies.

YEAR	GAINSBOROUGH	UK
2011	47	138,347
2010	45	58,126
2009	3	-171,098
2008	46	111,302
2007	88	237,354
RECORD YEAR	2007 (88)	2003 (242,543)

net growth by year

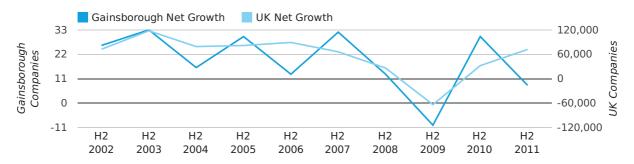


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Gainsborough increased by 8 companies. This figure is 73.3% lower than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	GAINSBOROUGH	UK
2011	8	71,922
2010	30	32,008
% CHANGE	-73.3%	124.7%
RECORD YEAR	2003 (33)	2003 (117,772)

net growth by half year

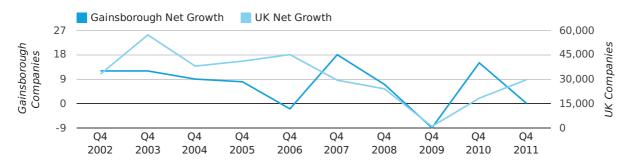


Net company growth for Gainsborough during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 0 companies.

This represents a decrease of 100.0% on the same period last year.

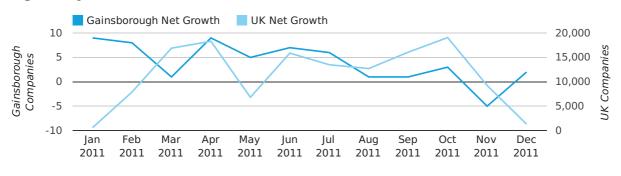
FOURTH QUARTER (OCT 2011 - DEC 2011)	GAINSBOROUGH	UK
2011	0	29,640
2010	15	18,221
% CHANGE	-100.0%	62.7%
RECORD YEAR	2007 (18)	2003 (57,175)

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

net growth by month

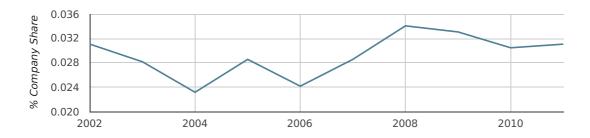


	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	3	-5	2
NET GROWTH IN 2010	5	8	2
% CHANGE	-40.0%	-162.5%	0.0%
RECORD YEAR	2002 (10)	2003 (10)	2007 (8)

In 2011 Gainsborough formed 0.0% of all UK companies. This is no change on 2010 when Gainsborough was responsible for 0.0% of all UK companies.

YEAR	GAINSBOROUGH
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1965 (0.1%)

company share by year

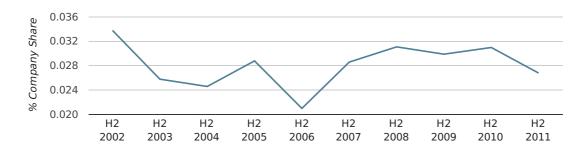


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Gainsborough formed 0.0% of all UK companies. This is the same as the 2010 figure of 0.0%.

HALF YEAR (JUL-DEC)	GAINSBOROUGH
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1966 (0.1%)

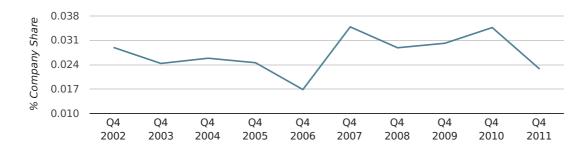
company share by half year



In the fourth quarter of 2011, Gainsborough formed 0.0% of all UK companies.

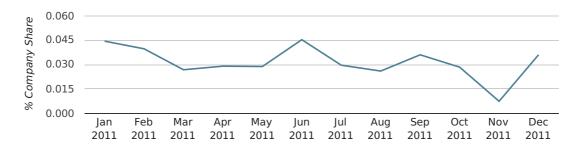
FOURTH QUARTER (OCT 2011 - DEC 2011)	GAINSBOROUGH
2011	0.0%
2010	0.0%
2009	0.0%
2008	0.0%
2007	0.0%
RECORD YEAR (SINCE 1960)	1978 (0.1%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



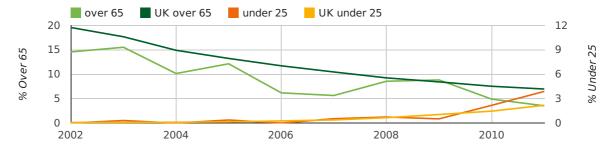
	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.0%	0.0%	0.0%
UK FORMATION SHARE IN 2010	0.0%	0.0%	0.0%
% CHANGE	-20.4%	-85.1%	144.9%
RECORD YEAR	1978 (0.3%)	1974 (0.3%)	1978 (0.2%)

The average age of a director in 2011 was 43.9.

The percentage of directors under the age of 25 was 3.9% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 3.5% compared to the UK figure of 4.2%.

director age by year



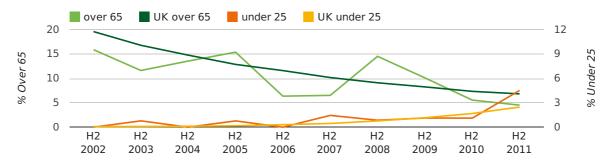
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 43.8.

The percentage of directors under the age of 25 was 4.5% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 4.5% compared to the UK figure of 4.1%.

director age by half year

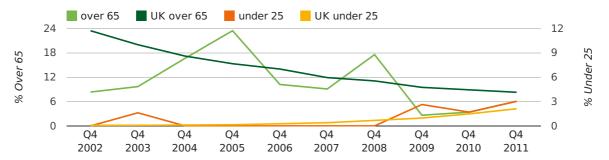


The average age of a director in the fourth quarter of 2011 was 45.8.

The percentage of directors under the age of 25 was 3.0% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 6.1% compared to the UK figure of 4.1%.

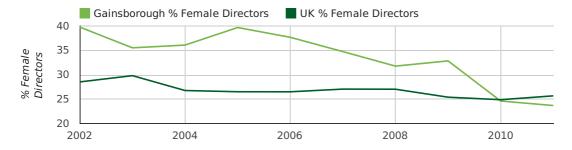
director age by quarter



The record year for female directors in Gainsborough was 1857 when 36.4% of all directors were female.

The percentage of female directors in Gainsborough in 2011 was 39.8%. The average for the UK during this time was 28.6%

director gender by year

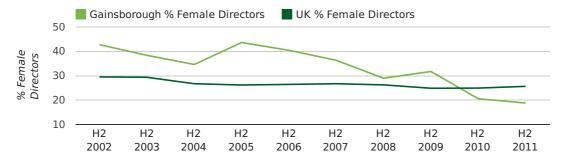


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Gainsborough was 1860 when 42.9% of all directors were female.

18.8% of all director appointments in Gainsborough in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

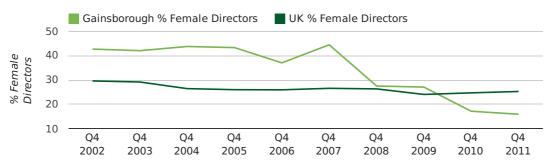


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The record fourth quarter for female directors in Gainsborough was in 1977 when 31.1% of all directors were female.

15.9% of all director appointments in Gainsborough in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

 ${\sf Excluding: LIMITED, LTD, \&, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.}\\$

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
J	1.42%	CONSULTING	5.07%
ASSOCIATES	1.42%	MANAGEMENT	4.74%
IT	1.42%	CONSULTANCY	3.26%
В	1.42%	PROPERTY	2.37%
CONSTRUCTION	1.42%	TRADING	2.07%
S	1.42%	DESIGN	1.92%
BUSINESS	1.07%	ASSOCIATES	1.86%
PROPERTIES	1.07%	ENGINEERING	1.78%
GAINSBOROUGH	1.07%	BUSINESS	1.78%
CO	1.07%	CONSULTANTS	1.76%
R	1.07%	CONSTRUCTION	1.73%
BUILDING	1.07%	MEDIA	1.71%
1	0.71%	LONDON	1.63%
GAS	0.71%	J	1.51%
CONSULTING	0.71%	INVESTMENTS	1.48%
V	0.71%	GLOBAL	1.46%
LINCOLNSHIRE	0.71%	IT	1.41%
CONSULTANCY	0.71%	CARE	1.39%
RAM	0.71%	PROPERTIES	1.29%
MAINTENANCE	0.71%	ELECTRICAL	1.29%
INVESTMENTS	0.71%	М	1.27%
EXPRESS	0.71%	BUILDING	1.26%
N	0.71%	ENERGY	1.25%
HERITAGE	0.71%	S	1.20%
PRACTICE	0.71%	ENTERPRISES	1.20%

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Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	52	205,525
7487 - Other business activities	11	57,052
99999 - Dormant Company	10	21,846
9999 - Dormant Company	7	20,199
41202 - Construction of domestic buildings	5	2,598
56302 - Public houses and bars	4	2,308
82990 - Other business support service activities not elsewhere classified	4	32,483
4521 - General construction & civil engineering	4	5,558
9305 - Other service activities	4	9,492
74909 - Other professional, scientific and technical activities not elsewhere classified	3	8,671
0141 - Agricultural service activities	3	428
43320 - Joinery installation	3	1,158
85590 - Other education not elsewhere classified	3	2,395
7499 - Non-trading company	3	9,957
7221 - Software publishing	3	1,047
7450 - Labour recruitment	2	1,864
7414 - Business & management consultancy	2	13,034
81291 - Disinfecting and exterminating services	2	52
43390 - Other building completion and finishing	2	2,832
81229 - Other building and industrial cleaning activities	2	132