

Gateshead

2011 annual business confidence report



headlines

- 2011 was a record year for company registrations in Gateshead when compared to any year in history.
- The second half of 2011 saw a new record in company registrations in Gateshead when compared to any previous second half year.
- Q4 2011 saw a new record in company registrations in Gateshead when compared to any previous Q4.
- December 2011 saw a new record in company registrations in Gateshead when compared to any previous December.
- November 2011 saw a new record in company registrations in Gateshead when compared to any previous November.
- Q4 2011 saw a new record in company closures in Gateshead when compared to any previous Q4.
- December 2011 saw a new record in company closures in Gateshead when compared to any previous December.
- November 2011 saw a new record in company closures in Gateshead when compared to any previous November.

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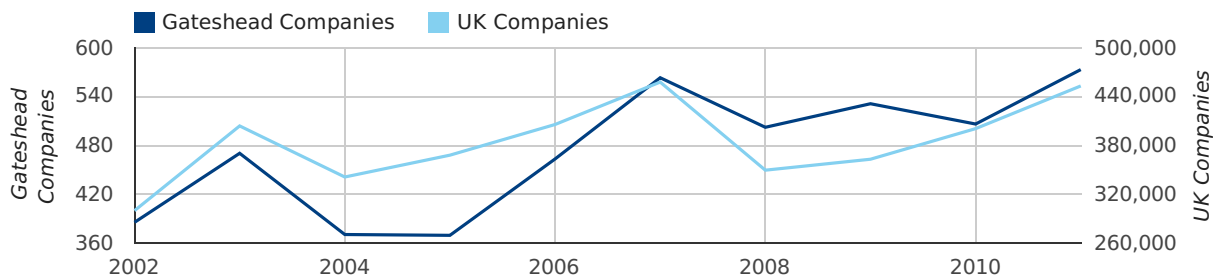
Annual Data (2011)

2011 was a record year for company registrations in Gateshead when compared to any year in history.

A total of 573 companies were formed in Gateshead in 2011. This total is 13.2% higher than in 2010 and compares equally to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	GATESHEAD	UK
2011	573	452,870
2010	506	400,358
2009	531	362,675
2008	502	349,203
2007	563	457,649
RECORD YEAR	2011 (573)	2007 (457,649)

new companies by year



Half Year Data (Jul-Dec 2011)

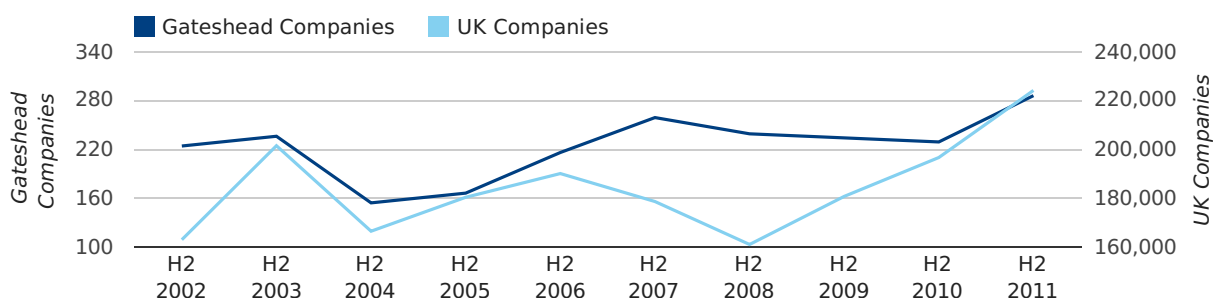
The second half of 2011 saw a new record in company registrations in Gateshead when compared to any previous second half year.

In the second half of 2011 a total of 286 companies were formed in Gateshead. This figure is 24.9% higher than last year, which compares well to the UK wide figure of 14.0%.

The highest total for a second half year in Gateshead occurred in 2011 when a total of 286 were formed.

HALF YEAR (JUL-DEC)	GATESHEAD	UK
2011	286	224,135
2010	229	196,609
% CHANGE	24.9%	14.0%
RECORD YEAR	2011 (286)	2011 (224,135)

new companies by half year



Quarterly Data (Q4 Oct-Dec 2011)

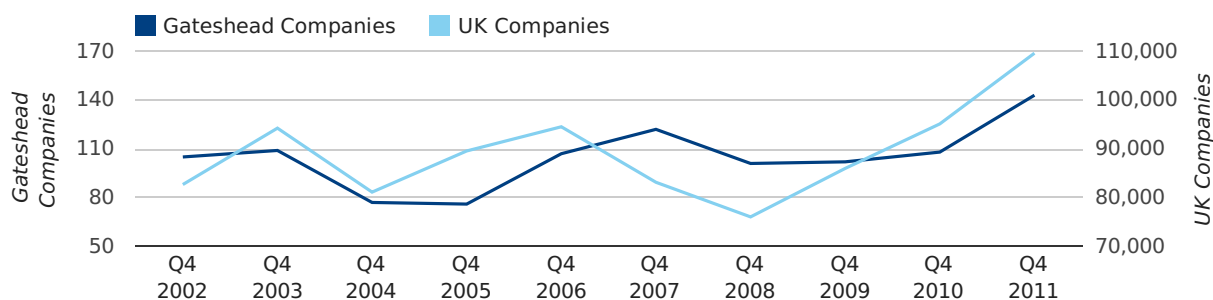
Q4 2011 saw a new record in company registrations in Gateshead when compared to any previous Q4.

A total of 143 companies were registered in Gateshead during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 32.4% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	GATESHEAD	UK
2011	143	109,623
2010	108	95,117
% CHANGE	32.4%	15.3%
RECORD YEAR	2011 (143)	2011 (109,623)

new companies by quarter

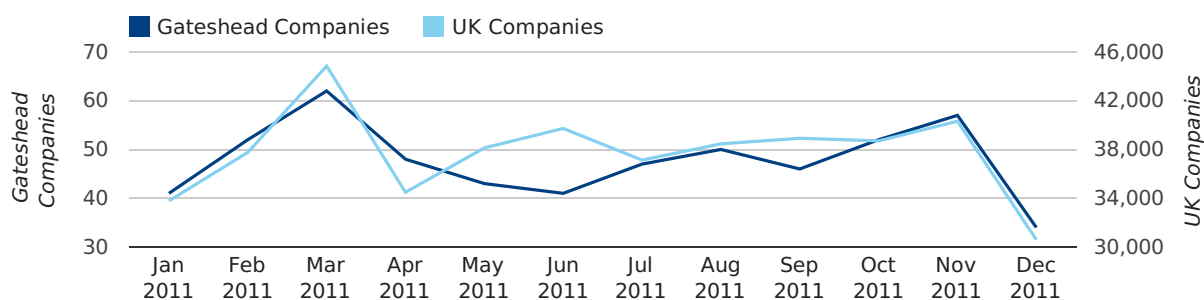


Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company registrations in Gateshead when compared to any previous December.

November 2011 saw a new record in company registrations in Gateshead when compared to any previous November.

new companies by month



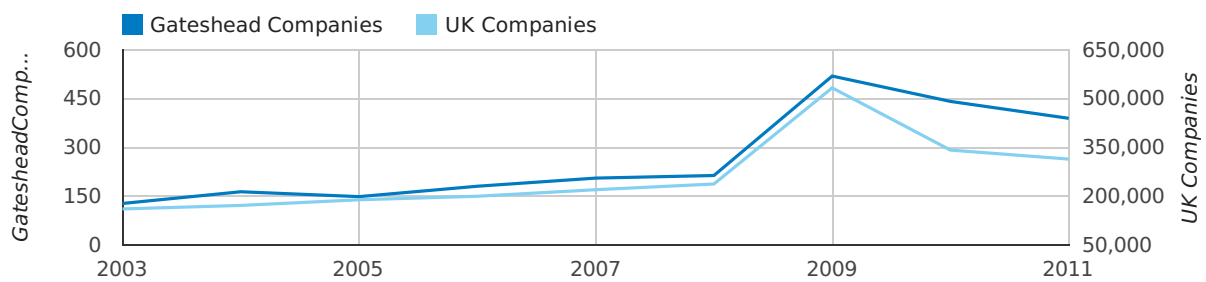
	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	52	57	34
NEW COMPANIES IN 2010	37	38	33
% CHANGE	40.5%	50.0%	3.0%
RECORD YEAR	2003 (54)	2011 (57)	2011 (34)

Annual Data (2011)

A total of 390 companies were dissolved in Gateshead in 2011. This total is 11.8% lower than in 2010 and compares unfavourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	GATESHEAD	UK
2011	390	314,523
2010	442	342,232
2009	520	533,773
2008	214	237,901
2007	206	220,295
RECORD YEAR	2009 (520)	2009 (533,773)

dissolved companies by year



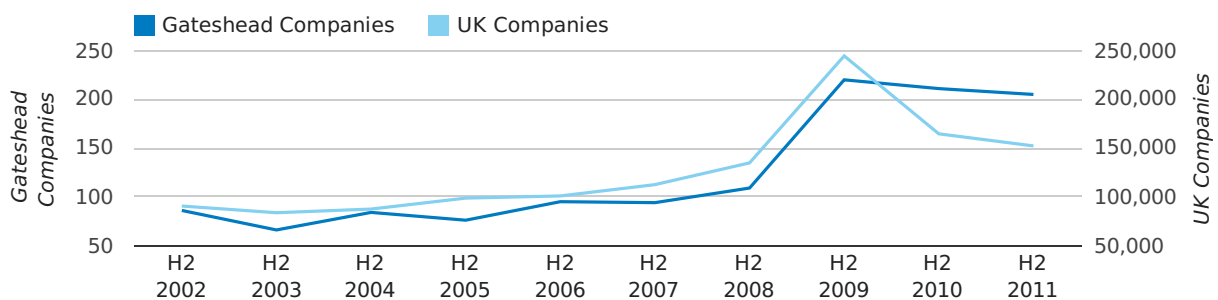
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 205 companies were dissolved in Gateshead. This figure is 2.8% lower than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Gateshead occurred in 2009 when a total of 220 were closed.

HALF YEAR (JUL-DEC)	GATESHEAD	UK
2011	205	152,213
2010	211	164,601
% CHANGE	-2.8%	-7.5%
RECORD YEAR	2009 (220)	2009 (244,537)

dissolved companies by half year



Quarterly Data (Q4 Oct-Dec 2011)

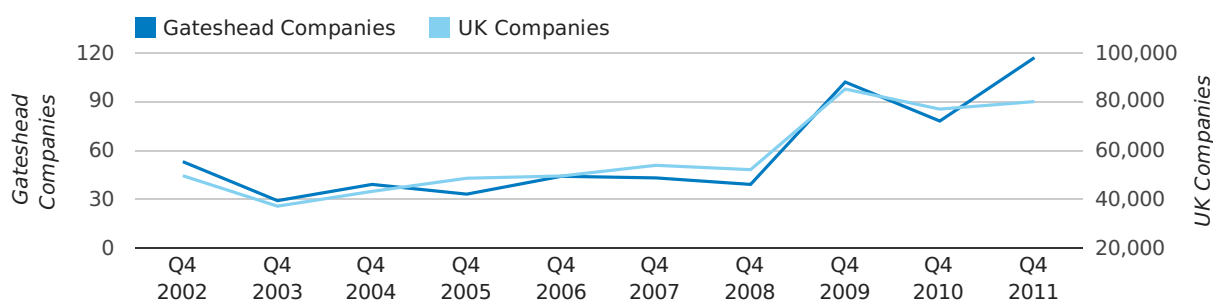
Q4 2011 saw a new record in company closures in Gateshead when compared to any previous Q4.

A total of 117 companies were dissolved in Gateshead during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 50.0% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	GATESHEAD	UK
2011	117	79,983
2010	78	76,896
% CHANGE	50.0%	4.0%
RECORD YEAR	2011 (117)	2009 (85,136)

dissolved companies by quarter

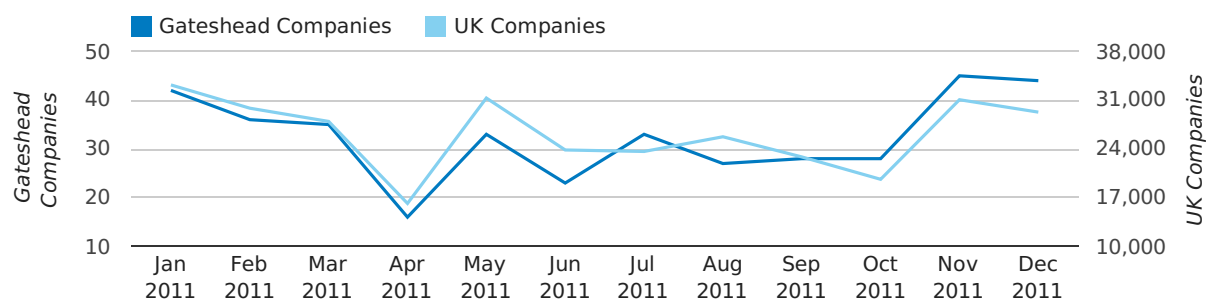


Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company closures in Gateshead when compared to any previous December.

November 2011 saw a new record in company closures in Gateshead when compared to any previous November.

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	28	45	44
CLOSED COMPANIES IN 2010	26	32	20
% CHANGE	7.7%	40.6%	120%
RECORD YEAR	2009 (44)	2011 (45)	2011 (44)

Annual Data (2011)

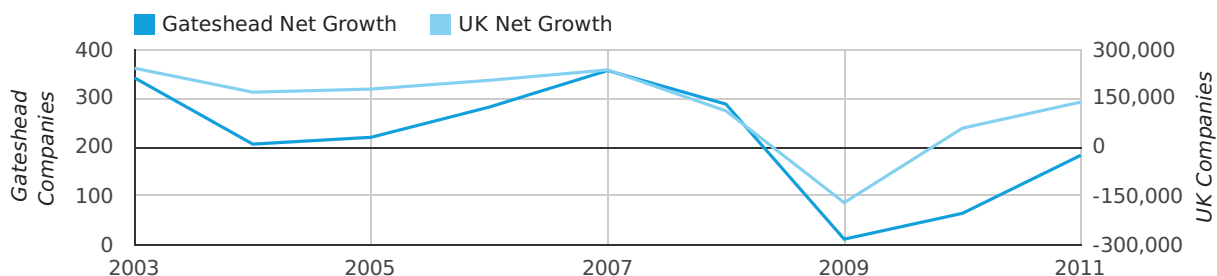
A total of 183 companies were added to the company register for Gateshead in 2011. This number represents growth of 36.2% which compares favourably to the UK figure of 34.6%.

This number is 119 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2007 when the Gateshead company register grew by 357 companies.

YEAR	GATESHEAD	UK
2011	183	138,347
2010	64	58,126
2009	11	-171,098
2008	288	111,302
2007	357	237,354
RECORD YEAR	2007 (357)	2003 (242,543)

net growth by year

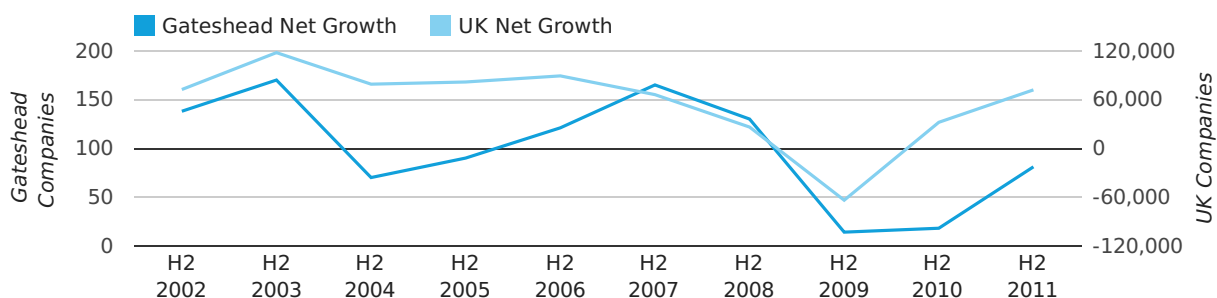


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Gateshead increased by 81 companies. This figure is 350.0% higher than last year, which compares well to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	GATESHEAD	UK
2011	81	71,922
2010	18	32,008
% CHANGE	350.0%	124.7%
RECORD YEAR	2003 (170)	2003 (117,772)

net growth by half year



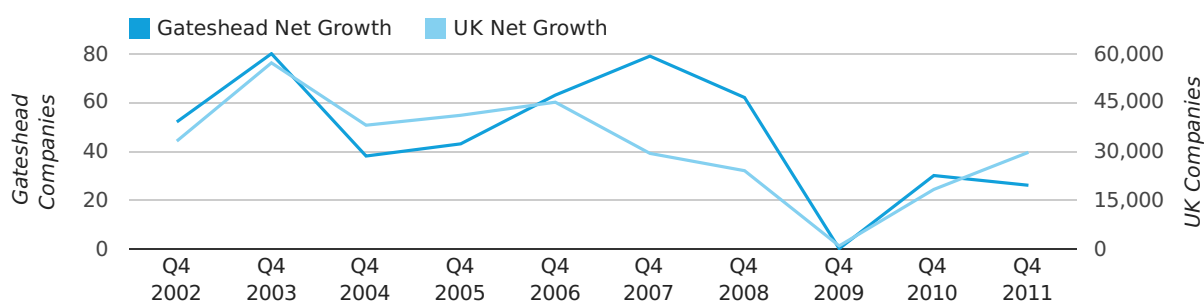
Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Gateshead during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 26 companies.

This represents a decrease of 13.3% on the same period last year.

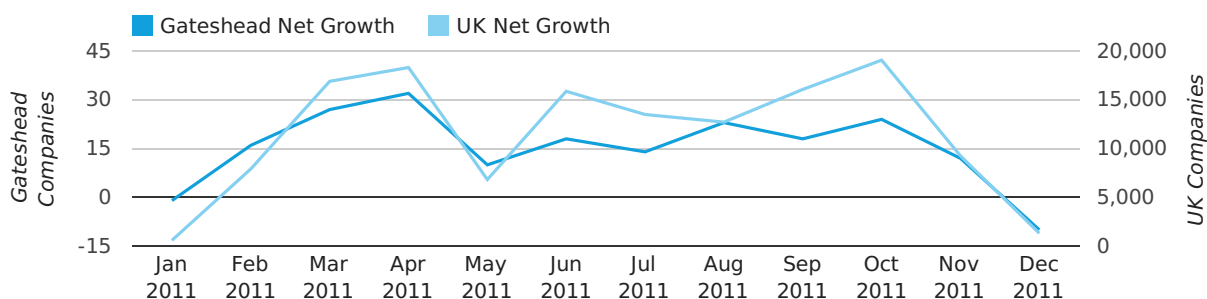
FOURTH QUARTER (OCT 2011 - DEC 2011)	GATESHEAD	UK
2011	26	29,640
2010	30	18,221
% CHANGE	-13.3%	62.7%
RECORD YEAR	2003 (80)	2003 (57,175)

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

net growth by month



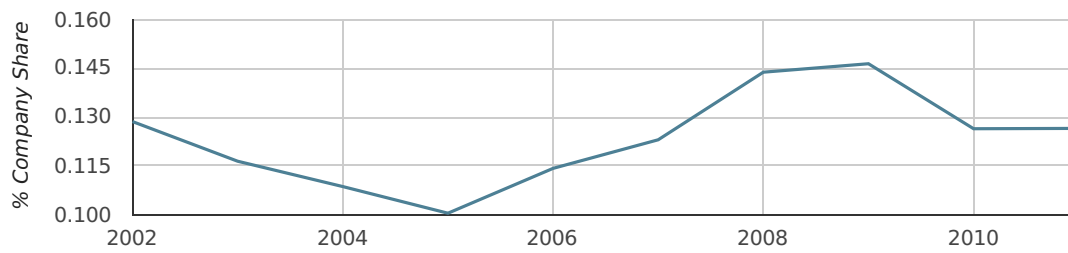
	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	24	12	-10
NET GROWTH IN 2010	11	6	13
% CHANGE	118.2%	100.0%	-176.9%
RECORD YEAR	2003 (45)	2003 (28)	2007 (25)

Annual Data (2011)

In 2011 Gateshead formed 0.1% of all UK companies. This is no change on 2010 when Gateshead was responsible for 0.1% of all UK companies.

YEAR	GATESHEAD
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1973 (0.2%)

company share by year

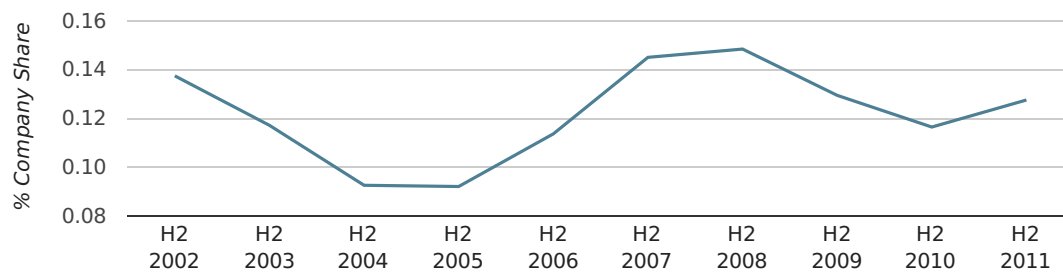


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Gateshead formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JUL-DEC)	GATESHEAD
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1980 (0.2%)

company share by half year

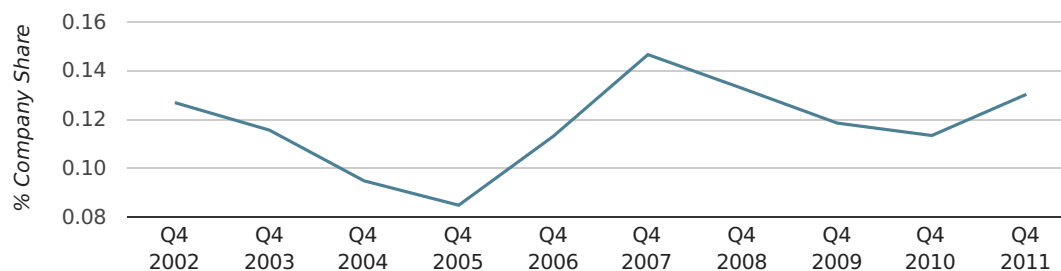


Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Gateshead formed 0.1% of all UK companies.

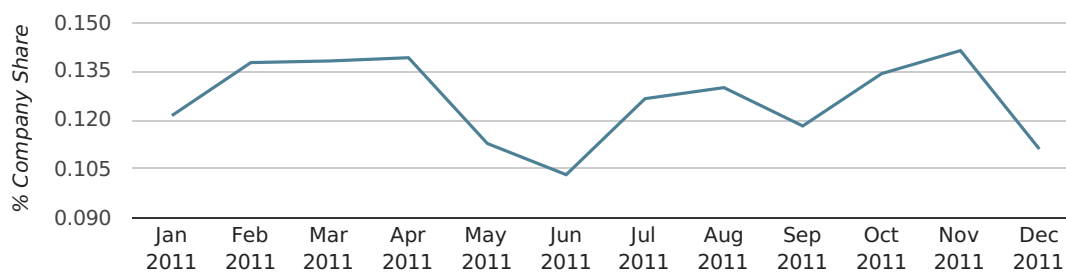
FOURTH QUARTER (OCT 2011 - DEC 2011)	GATESHEAD
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1980 (0.2%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	22.1%	27.8%	-8.6%
RECORD YEAR	1980 (0.3%)	1981 (0.5%)	1963 (0.4%)

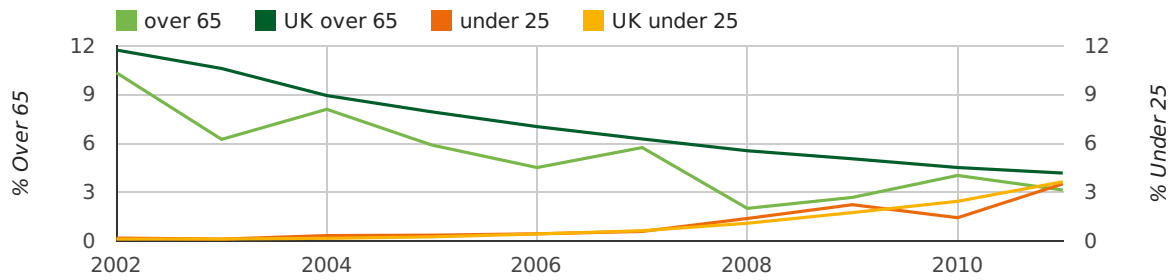
Annual Data (2011)

The average age of a director in 2011 was 42.7.

The percentage of directors under the age of 25 was 3.5% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 3.1% compared to the UK figure of 4.2%.

director age by year



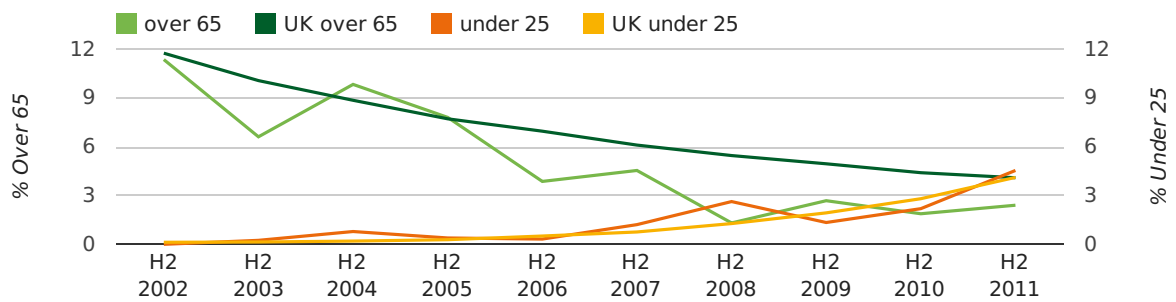
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 41.3.

The percentage of directors under the age of 25 was 4.5% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 2.4% compared to the UK figure of 4.1%.

director age by half year



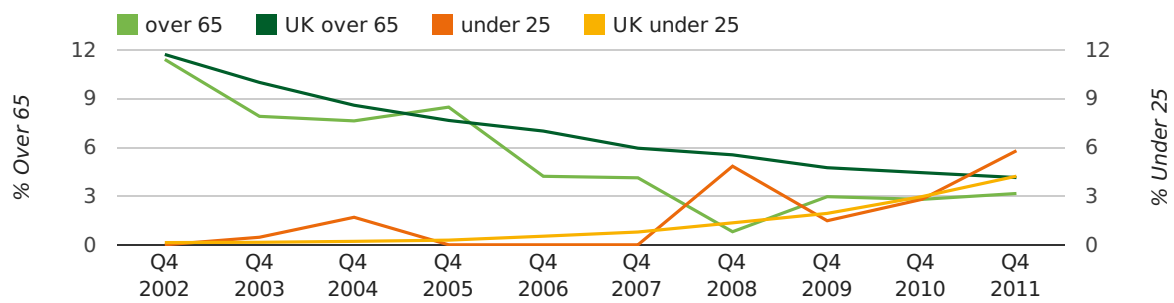
Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 40.9.

The percentage of directors under the age of 25 was 5.8% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 3.2% compared to the UK figure of 4.1%.

director age by quarter

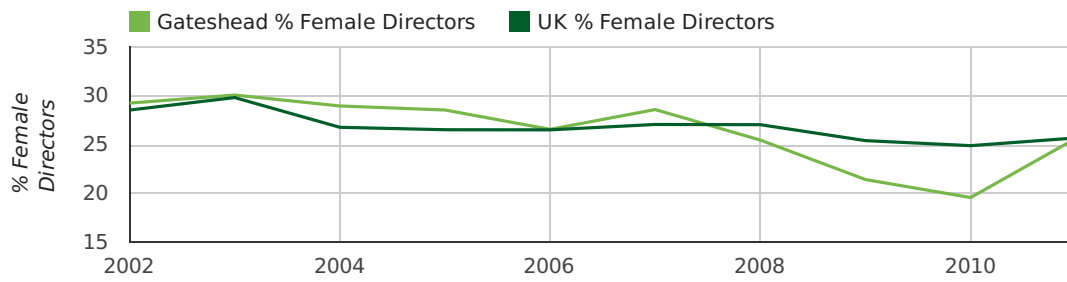


Annual Data (2011)

The record year for female directors in Gateshead was 1857 when 36.4% of all directors were female.

The percentage of female directors in Gateshead in 2011 was 29.3%. The average for the UK during this time was 28.6%

director gender by year

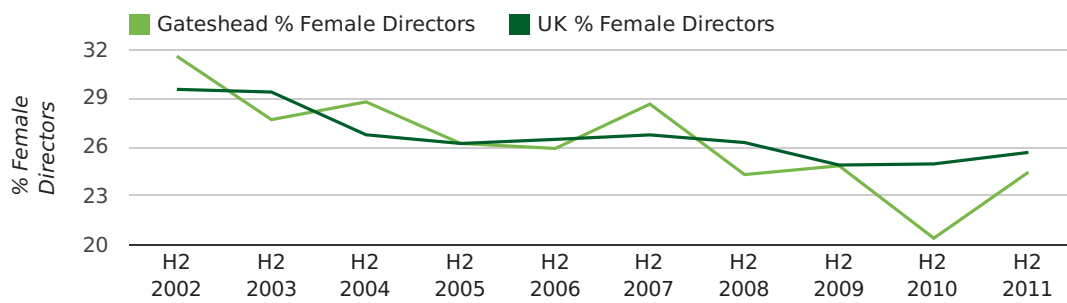


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Gateshead was 1860 when 42.9% of all directors were female.

24.5% of all director appointments in Gateshead in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

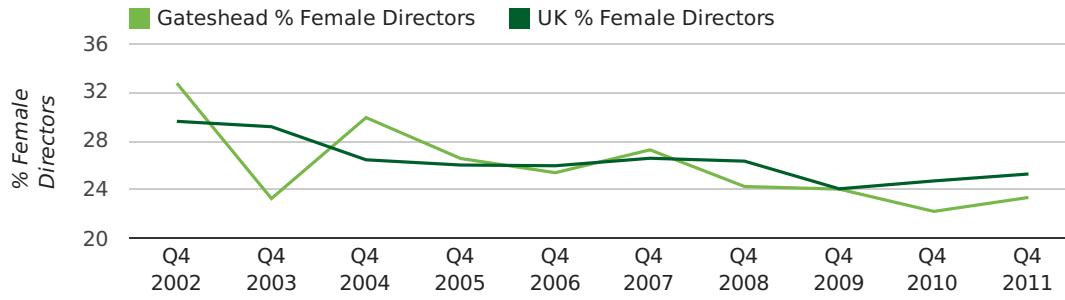


Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Gateshead was in 1977 when 31.1% of all directors were female.

23.4% of all director appointments in Gateshead in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	1.19%	CONSULTING	5.07%
(NE)	1.19%	MANAGEMENT	4.74%
TRAINING	0.89%	CONSULTANCY	3.26%
J	0.79%	PROPERTY	2.37%
DESIGN	0.79%	TRADING	2.07%
INVESTMENTS	0.79%	DESIGN	1.92%
NORTH	0.79%	ASSOCIATES	1.86%
(NORTH	0.79%	ENGINEERING	1.78%
GATESHEAD	0.70%	BUSINESS	1.78%
EAST)	0.70%	CONSULTANTS	1.76%
PROPERTY	0.70%	CONSTRUCTION	1.73%
ENGINEERING	0.70%	MEDIA	1.71%
NORTHERN	0.70%	LONDON	1.63%
GROUP	0.60%	J	1.51%
CENTRE	0.60%	INVESTMENTS	1.48%
GREEN	0.60%	GLOBAL	1.46%
EAST	0.60%	IT	1.41%
NE	0.60%	CARE	1.39%
ELECTRICAL	0.60%	PROPERTIES	1.29%
DEVELOPMENTS	0.60%	ELECTRICAL	1.29%
D	0.60%	M	1.27%
VALLEY	0.50%	BUILDING	1.26%
N	0.50%	ENERGY	1.25%
A1	0.50%	S	1.20%
T	0.50%	ENTERPRISES	1.20%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	299	205,525
7487 - Other business activities	57	57,052
99999 - Dormant Company	33	21,846
82990 - Other business support service activities not elsewhere classified	31	32,483
9999 - Dormant Company	19	20,199
96090 - Other service activities not elsewhere classified	17	11,768
70229 - Management consultancy activities other than financial management	14	17,765
7260 - Other computer related activities	14	7,667
4521 - General construction & civil engineering	13	5,558
41100 - Development of building projects	12	4,331
74909 - Other professional, scientific and technical activities not elsewhere classified	12	8,671
7414 - Business & management consultancy	11	13,034
9305 - Other service activities	11	9,492
9262 - Other sporting activities	10	1,650
43999 - Other specialised construction activities not elsewhere classified	10	3,342
7499 - Non-trading company	9	9,957
8042 - Adult and other education	9	2,253
62020 - Information technology consultancy activities	8	12,072
7222 - Other software consultancy and supply	8	7,398
43210 - Electrical installation	7	3,175