

Gateshead

q1 2012 business confidence report



headlines

- Q1 2012 saw a new record in company registrations in Gateshead when compared to any previous Q1.
- March 2012 saw a new record in company registrations in Gateshead when compared to any previous March.
- February 2012 saw a new record in company registrations in Gateshead when compared to any previous February.
- March 2012 saw a new record in net growth in Gateshead when compared to any previous March.
- March 2012 was a record month for net growth in Gateshead when compared to any month in history.

contents

new company registrations

closed companies (dissolved)

net company growth

uk company share

director age

director gender

naming trends

sic data

Quarterly Data (Q1 Jan-Mar 2012)

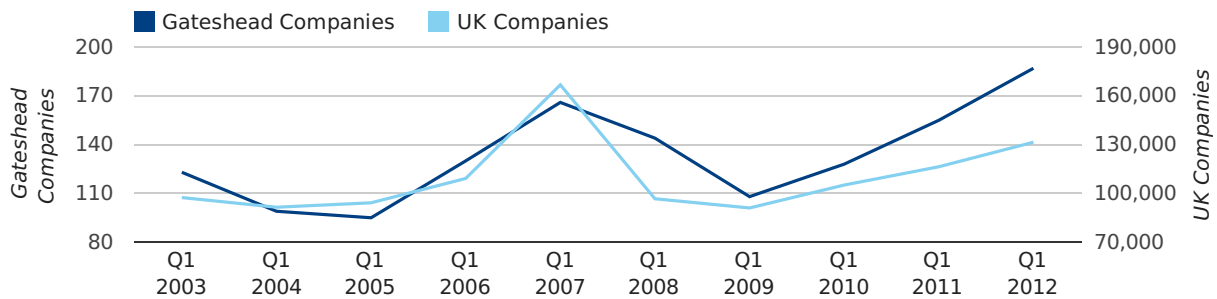
Q1 2012 saw a new record in company registrations in Gateshead when compared to any previous Q1.

A total of 187 companies were registered in Gateshead during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 20.6% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	GATESHEAD	UK
2012	187	131,491
2011	155	116,391
% CHANGE	20.6%	13.0%
RECORD YEAR	2012 (187)	2007 (166,814)

new companies by quarter

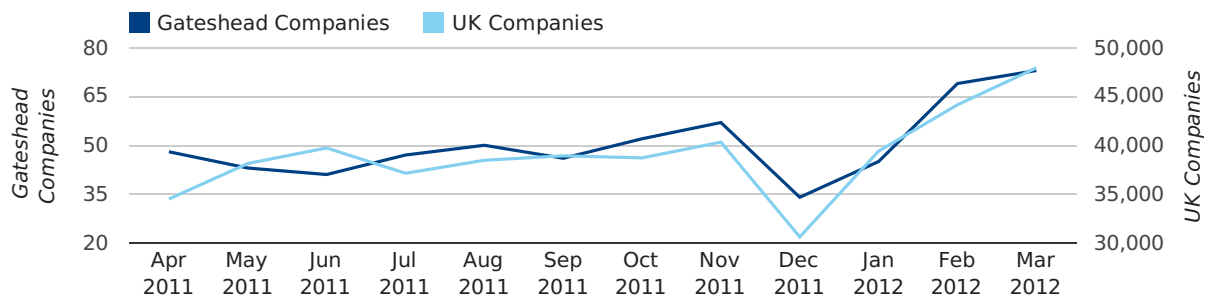


Monthly Data (Jan, Feb & Mar 2012)

March 2012 saw a new record in company registrations in Gateshead when compared to any previous March.

February 2012 saw a new record in company registrations in Gateshead when compared to any previous February.

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	45	69	73
NEW COMPANIES IN 2011	41	52	62
% CHANGE	9.8%	32.7%	17.7%
RECORD YEAR	2008 (50)	2012 (69)	2012 (73)

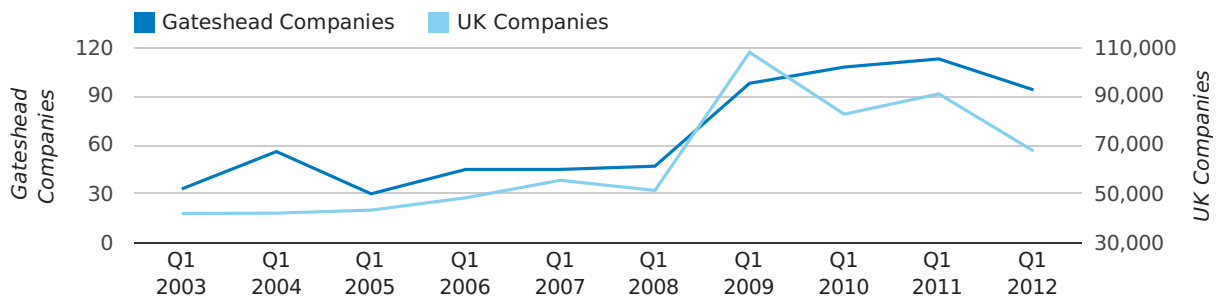
Quarterly Data (Q1 Jan-Mar 2012)

A total of 94 companies were dissolved in Gateshead during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 16.8% versus the same period last year (Q1 2011). This figure compares poorly to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

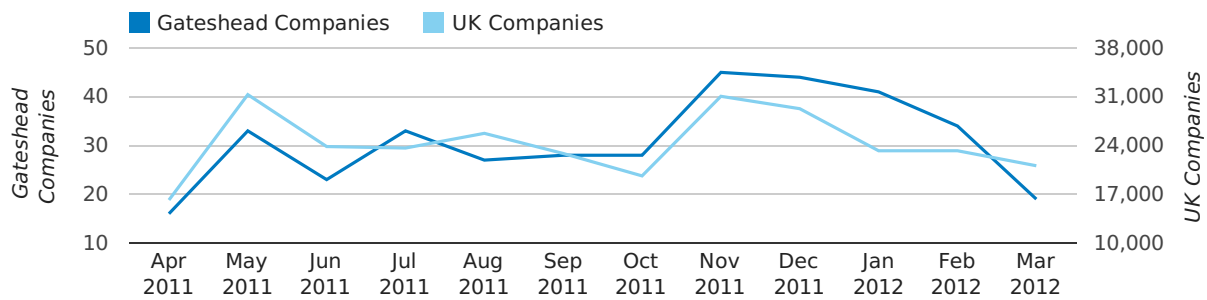
FIRST QUARTER (JAN 2012 - MAR 2012)	GATESHEAD	UK
2012	94	67,576
2011	113	90,986
% CHANGE	-16.8%	-25.7%
RECORD YEAR	2011 (113)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	41	34	19
CLOSED COMPANIES IN 2011	42	36	35
% CHANGE	-2.4%	-5.6%	-46%
RECORD YEAR	2011 (42)	2011 (36)	2009 (56)

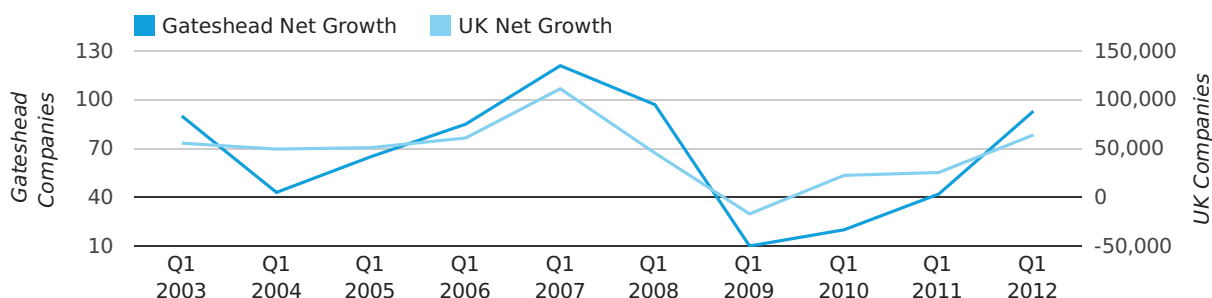
Quarterly Data (Q1 Jan-Mar 2012)

Net company growth for Gateshead during the first quarter of 2012 (Jan 2012 - Mar 2012) was 93 companies.

This represents an increase of 121.4% on the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	GATESHEAD	UK
2012	93	63,915
2011	42	25,405
% CHANGE	121.4%	151.6%
RECORD YEAR	2007 (121)	2007 (111,282)

net growth by quarter

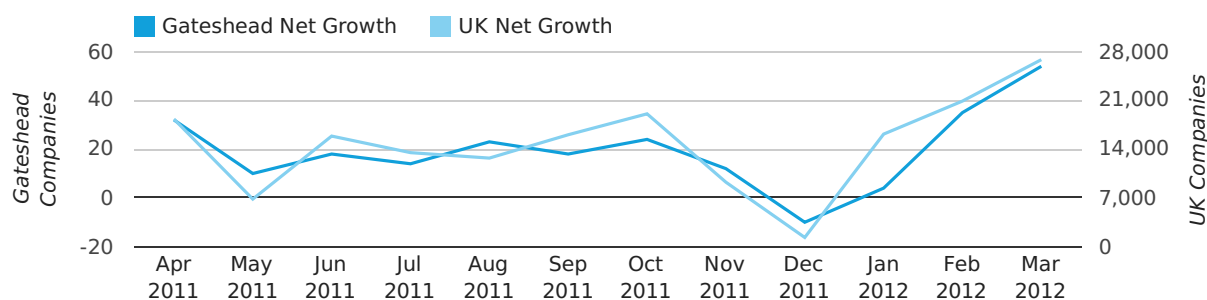


Monthly Data (Jan, Feb & Mar 2012)

March 2012 saw a new record in net growth in Gateshead when compared to any previous March.

March 2012 was a record month for net growth in Gateshead when compared to any month in history.

net growth by month



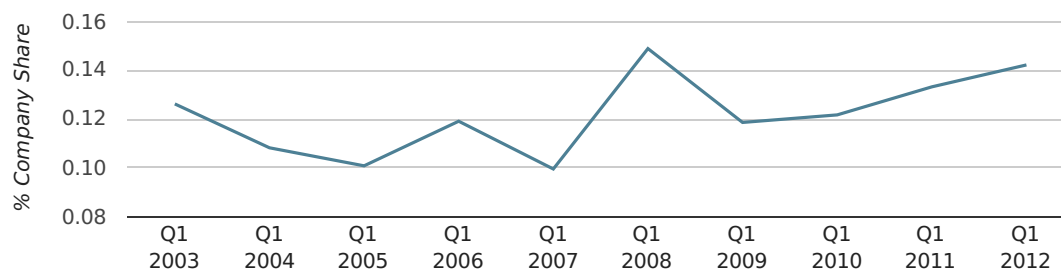
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	4	35	54
NET GROWTH IN 2011	-1	16	27
% CHANGE	-500.0%	118.8%	100.0%
RECORD YEAR	2007 (33)	2007 (44)	2012 (54)

Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Gateshead formed 0.1% of all UK companies.

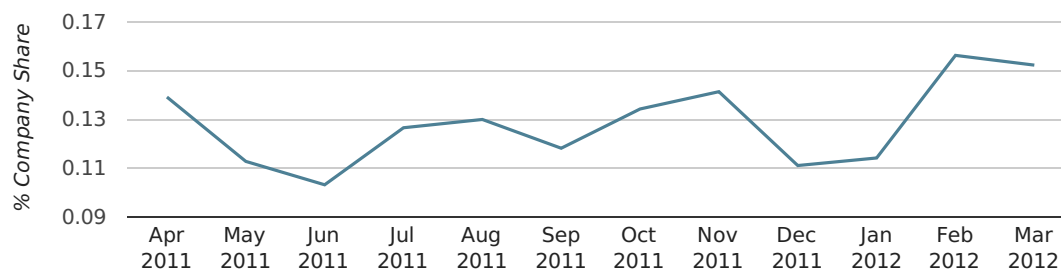
FIRST QUARTER (JAN 2012 - MAR 2012)	GATESHEAD
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1975 (0.2%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.1%	0.2%	0.2%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	-5.9%	13.5%	10.2%
RECORD YEAR	1967 (0.2%)	1964 (0.4%)	1960 (0.4%)

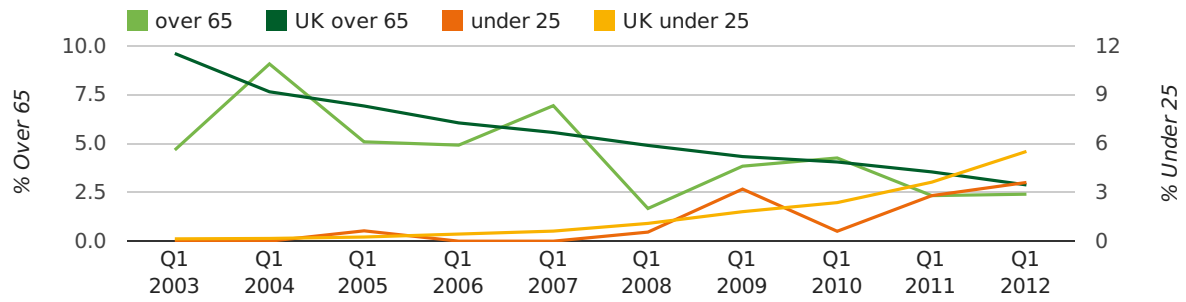
Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 44.4.

The percentage of directors under the age of 25 was 3.6% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 2.4% compared to the UK figure of 3.5%.

director age by quarter

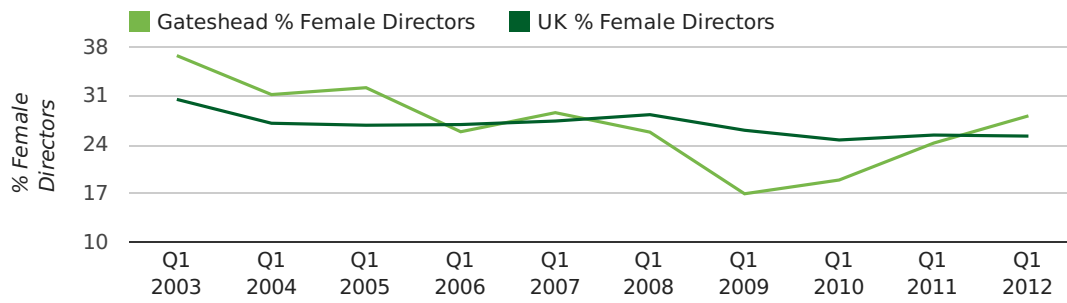


Quarterly Data (Q1 Jan-Mar 2012)

The record first quarter for female directors in Gateshead was in 1861 when 40.0% of all directors were female.

28.2% of all director appointments in Gateshead in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	1.50%	CONSULTING	5.07%
(NE)	1.41%	MANAGEMENT	4.74%
PROPERTY	1.41%	CONSULTANCY	3.30%
INVESTMENTS	1.03%	PROPERTY	2.37%
J	0.94%	TRADING	2.07%
NORTH	0.85%	DESIGN	1.93%
GATESHEAD	0.85%	ENGINEERING	1.86%
ENGINEERING	0.75%	ASSOCIATES	1.84%
TRAINING	0.66%	CONSULTANTS	1.79%
DESIGN	0.66%	BUSINESS	1.73%
THOMPSON	0.66%	MEDIA	1.72%
CONVENIENCE	0.66%	CONSTRUCTION	1.72%
(NORTH	0.56%	LONDON	1.66%
NORTHERN	0.56%	J	1.54%
NE	0.56%	INVESTMENTS	1.51%
A1	0.56%	GLOBAL	1.50%
D	0.56%	IT	1.40%
GROUP	0.56%	CARE	1.34%
CENTRE	0.56%	PROPERTIES	1.31%
STORES	0.56%	ELECTRICAL	1.27%
ELECTRICAL	0.56%	M	1.27%
EAST)	0.56%	BUILDING	1.24%
R	0.56%	ENERGY	1.20%
EAST	0.56%	S	1.20%
DEVELOPMENTS	0.47%	ENTERPRISES	1.19%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	320	216,665
7487 - Other business activities	50	52,735
99999 - Dormant Company	37	25,084
82990 - Other business support service activities not elsewhere classified	29	35,233
70229 - Management consultancy activities other than financial management	21	19,704
9999 - Dormant Company	19	18,617
96090 - Other service activities not elsewhere classified	18	13,637
7260 - Other computer related activities	14	7,154
74909 - Other professional, scientific and technical activities not elsewhere classified	13	9,892
43999 - Other specialised construction activities not elsewhere classified	12	3,931
4521 - General construction & civil engineering	12	5,169
41100 - Development of building projects	11	4,984
7414 - Business & management consultancy	10	12,113
9262 - Other sporting activities	10	1,551
9305 - Other service activities	10	8,818
43210 - Electrical installation	9	3,573
86900 - Other human health activities	9	5,066
56103 - Take-away food shops and mobile food stands	9	2,902
8042 - Adult and other education	9	2,096
7499 - Non-trading company	8	9,102