

# Gillingham

q1 2011 business confidence report



## headlines

- March 2011 saw a new record in company registrations in Gillingham when compared to any previous March.
- March 2011 was a record month for company registrations in Gillingham when compared to any month in history.
- January 2011 saw a new record in company closures in Gillingham when compared to any previous January.
- March 2011 saw a new record in net growth in Gillingham when compared to any previous March.

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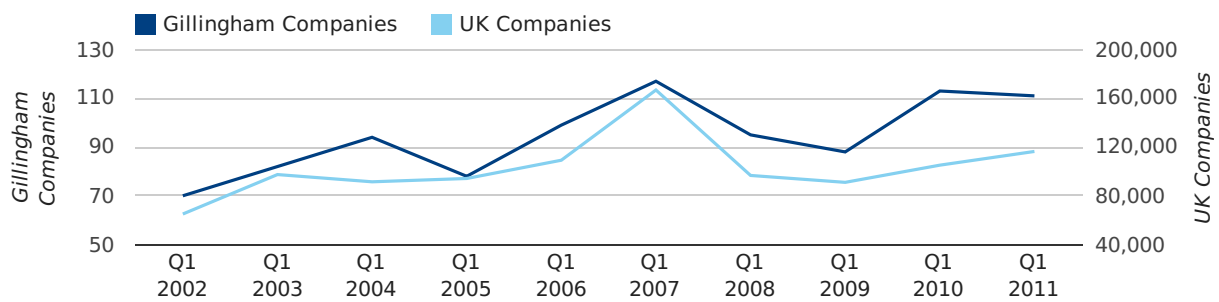
### Quarterly Data (Q1 Jan-Mar 2011)

A total of 111 companies were registered in Gillingham during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is a decrease of 1.8% versus the same period last year (Q1 2010). This figure compares badly to the UK as a whole, which saw an increase of 10.7% against the same period last year.

FIRST QUARTER (JAN 2011 - MAR 2011)	GILLINGHAM	UK
2011	111	116,391
2010	113	105,137
% CHANGE	-1.8%	10.7%
RECORD YEAR	2007 (117)	2007 (166,814)

### new companies by quarter

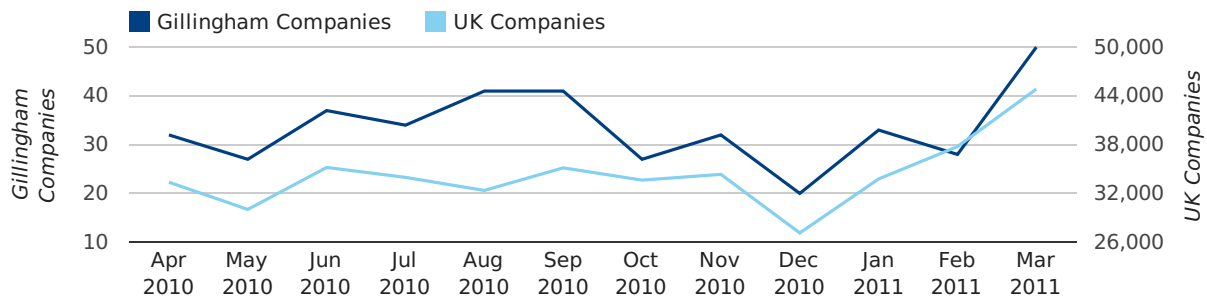


### Monthly Data (Jan, Feb & Mar 2011)

March 2011 saw a new record in company registrations in Gillingham when compared to any previous March.

March 2011 was a record month for company registrations in Gillingham when compared to any month in history.

### new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2011	33	28	50
NEW COMPANIES IN 2010	32	39	42
% CHANGE	3.1%	-28.2%	19.0%
RECORD YEAR	2007 (39)	2010 (39)	2011 (50)

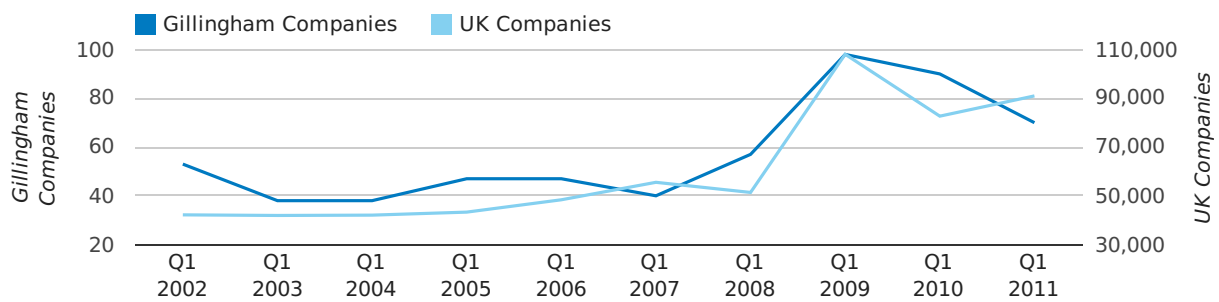
### Quarterly Data (Q1 Jan-Mar 2011)

A total of 70 companies were dissolved in Gillingham during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is a decrease of 22.2% versus the same period last year (Q1 2010). This figure compares well to the UK as a whole, which saw an increase of 10.0% against the same period last year.

FIRST QUARTER (JAN 2011 - MAR 2011)	GILLINGHAM	UK
2011	70	90,986
2010	90	82,677
% CHANGE	-22.2%	10.0%
RECORD YEAR	2009 (98)	2009 (108,060)

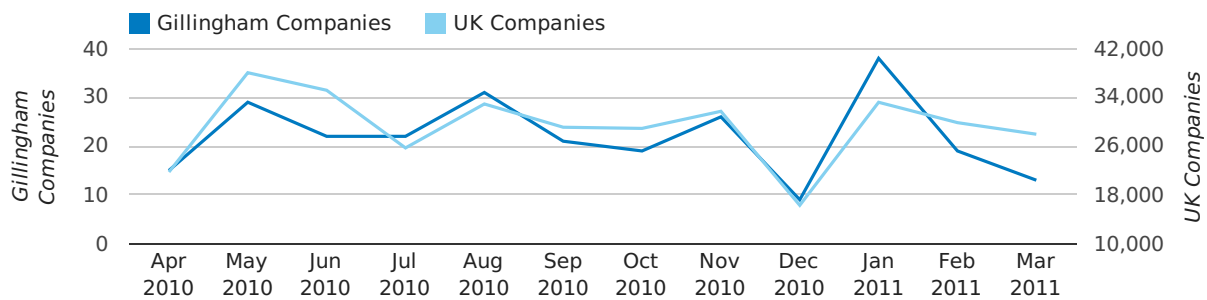
### dissolved companies by quarter



### Monthly Data (Jan, Feb & Mar 2011)

January 2011 saw a new record in company closures in Gillingham when compared to any previous January.

### dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2011	38	19	13
CLOSED COMPANIES IN 2010	18	31	41
% CHANGE	111.1%	-38.7%	-68%
RECORD YEAR	2011 (38)	2010 (31)	2009 (60)

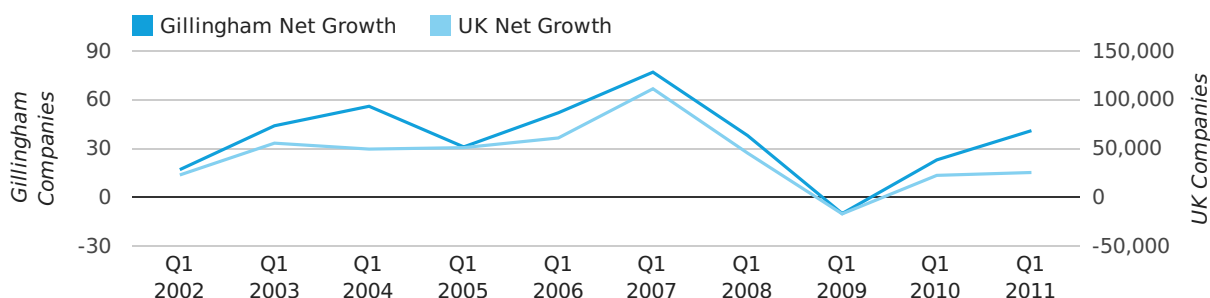
### Quarterly Data (Q1 Jan-Mar 2011)

Net company growth for Gillingham during the first quarter of 2011 (Jan 2011 - Mar 2011) was 41 companies.

This represents an increase of 78.3% on the same period last year.

FIRST QUARTER (JAN 2011 - MAR 2011)	GILLINGHAM	UK
2011	41	25,405
2010	23	22,460
% CHANGE	78.3%	13.1%
RECORD YEAR	2007 (77)	2007 (111,282)

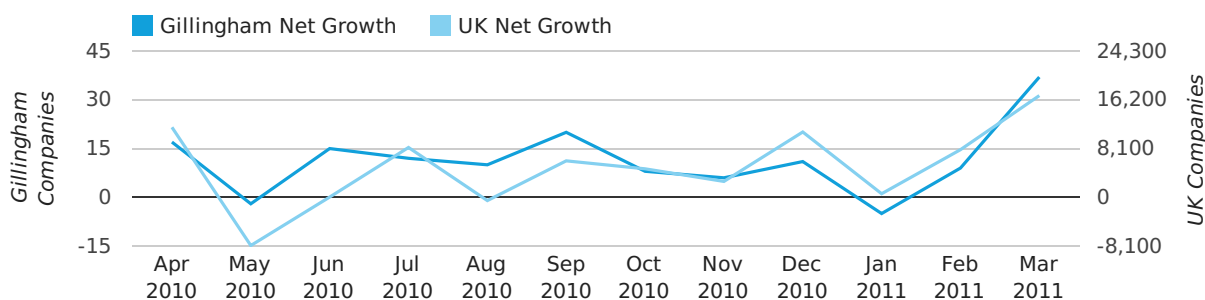
### net growth by quarter



### Monthly Data (Jan, Feb & Mar 2011)

March 2011 saw a new record in net growth in Gillingham when compared to any previous March.

### net growth by month



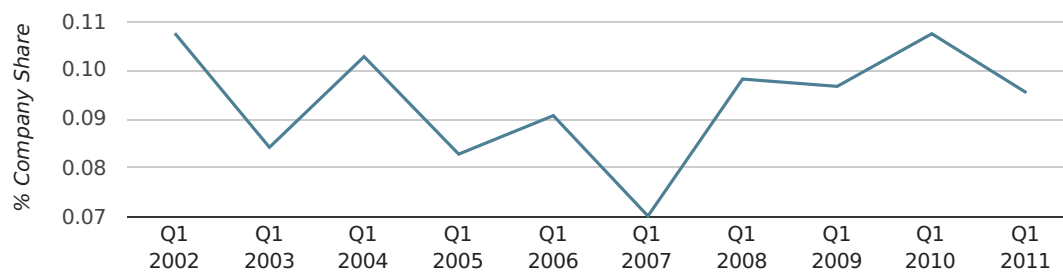
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2011	-5	9	37
NET GROWTH IN 2010	14	8	1
% CHANGE	-135.7%	12.5%	3,600.0%
RECORD YEAR	2007 (27)	1998 (25)	2011 (37)

### Quarterly Data (Q1 Jan-Mar 2011)

In the first quarter of 2011, Gillingham formed 0.1% of all UK companies.

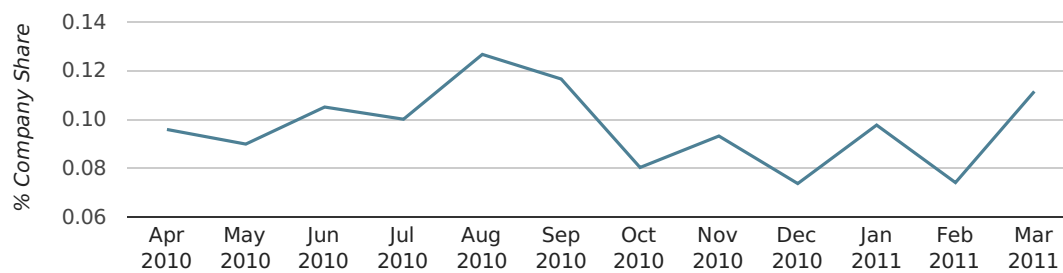
FIRST QUARTER (JAN 2011 - MAR 2011)	GILLINGHAM
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1997 (0.2%)

### company share by quarter



### Monthly Data (Jan, Feb & Mar 2011)

### company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	-11.0%	-36.9%	13.5%
RECORD YEAR	1966 (0.2%)	1972 (0.2%)	1997 (0.2%)

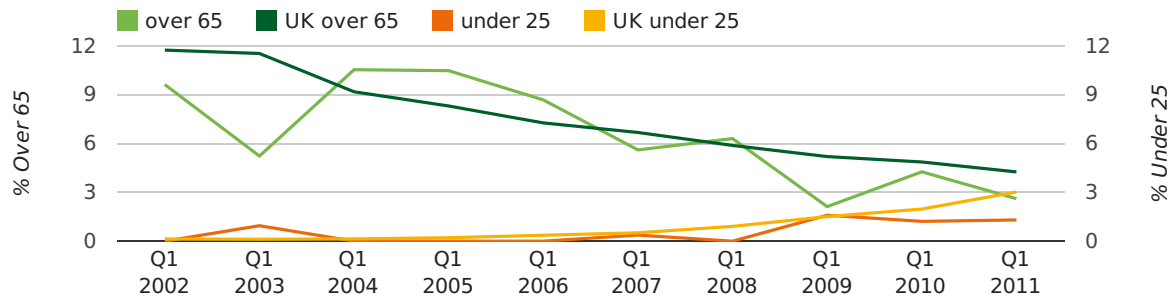
### Quarterly Data (Q1 Jan-Mar 2011)

The average age of a director in the first quarter of 2011 was 42.7.

The percentage of directors under the age of 25 was 1.3% compared to the UK figure of 3.0%.

The percentage of directors over the age of 65 was 2.6% compared to the UK figure of 4.3%.

#### director age by quarter

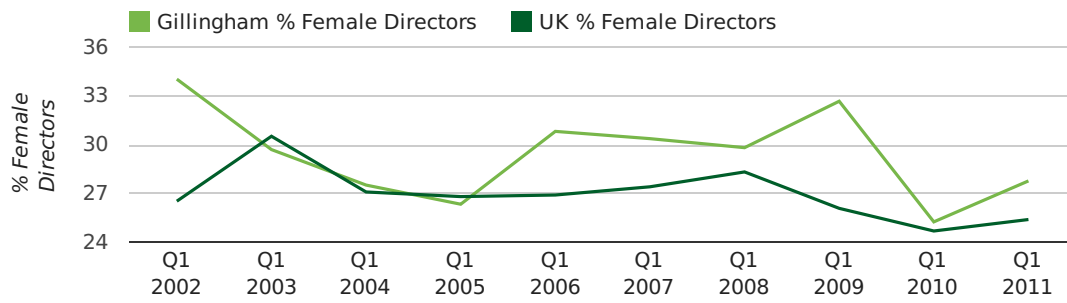


### Quarterly Data (Q1 Jan-Mar 2011)

The record first quarter for female directors in Gillingham was in 1861 when 40.0% of all directors were female.

27.8% of all director appointments in Gillingham in the first quarter of 2011 were female. This compares to a UK average of 25.4% for the same period.

#### director gender by quarter





## Previous 12 months (Mar 2010-Mar 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
BUILDING	1.12%	CONSULTING	5.04%
MANAGEMENT	1.12%	MANAGEMENT	4.97%
J	0.98%	CONSULTANCY	3.16%
CARE	0.98%	PROPERTY	2.38%
PROPERTY	0.98%	TRADING	2.10%
KENT	0.98%	DESIGN	1.93%
CONSULTANCY	0.84%	ASSOCIATES	1.92%
MEDWAY	0.84%	BUSINESS	1.87%
CONTRACTORS	0.84%	CONSTRUCTION	1.80%
R	0.84%	CONSULTANTS	1.76%
TECHNOLOGY	0.84%	MEDIA	1.69%
MAINTENANCE	0.70%	ENGINEERING	1.61%
CAR	0.70%	LONDON	1.60%
DESIGN	0.70%	CARE	1.45%
CONSULTANTS	0.70%	J	1.45%
(KENT)	0.70%	GLOBAL	1.44%
M	0.70%	INVESTMENTS	1.43%
INSTALLATIONS	0.70%	IT	1.41%
TRADING	0.70%	PROPERTIES	1.36%
HEALTHCARE	0.56%	BUILDING	1.34%
HEALTH	0.56%	M	1.30%
DESIGNS	0.56%	ELECTRICAL	1.28%
SOCIAL	0.56%	S	1.24%
B	0.56%	INTERNATIONAL	1.23%
D	0.56%	SYSTEMS	1.23%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	187	202,798
7487 - Other business activities	57	60,968
99999 - Dormant Company	21	18,336
4521 - General construction & civil engineering	21	6,183
82990 - Other business support service activities not elsewhere classified	16	30,253
70229 - Management consultancy activities other than financial management	16	16,150
9999 - Dormant Company	16	19,765
86210 - General medical practice activities	15	1,874
74909 - Other professional, scientific and technical activities not elsewhere classified	15	7,788
62020 - Information technology consultancy activities	13	10,246
74990 - Non-trading company	9	8,695
7499 - Non-trading company	9	11,316
4531 - Installation electrical wiring etc.	9	2,072
7260 - Other computer related activities	8	7,789
9305 - Other service activities	8	8,740
43210 - Electrical installation	8	3,172
42990 - Construction of other civil engineering projects not elsewhere classified	8	1,486
7414 - Business & management consultancy	8	12,916
71129 - Other engineering activities	6	1,590
7222 - Other software consultancy and supply	6	7,000