

Gillingham

2011 half year business confidence report



headlines

- The first half of 2011 saw a new record in company registrations in Gillingham when compared to any previous first half year.
- The first half of 2011 was a record first half year for company registrations in Gillingham when compared to any half year in history.
- Q2 2011 saw a new record in company registrations in Gillingham when compared to any previous Q2.
- Q2 2011 was a record quarter for company registrations in Gillingham when compared to any quarter in history.
- June 2011 saw a new record in company registrations in Gillingham when compared to any previous June.
- June 2011 was a record month for company registrations in Gillingham when compared to any month in history.
- May 2011 saw a new record in company registrations in Gillingham when compared to any previous May.

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Half Year Data (Jan-Jun 2011)

The first half of 2011 saw a new record in company registrations in Gillingham when compared to any previous first half year.

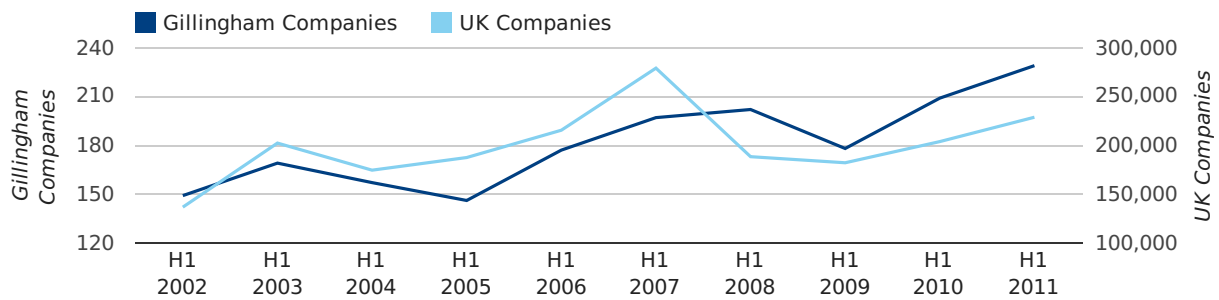
The first half of 2011 was a record first half year for company registrations in Gillingham when compared to any half year in history.

In the first half of 2011 a total of 229 companies were formed in Gillingham. This figure is 9.6% higher than last year, which compares badly to the UK wide figure of 12.3%.

The highest total for a first half year in Gillingham occurred in 2011 when a total of 229 were formed.

HALF YEAR (JAN-JUN)	GILLINGHAM	UK
2011	229	228,735
2010	209	203,749
% CHANGE	9.6%	12.3%
RECORD YEAR	2011 (229)	2007 (279,097)

new companies by half year



Quarterly Data (Q2 Apr-Jun 2011)

Q2 2011 saw a new record in company registrations in Gillingham when compared to any previous Q2.

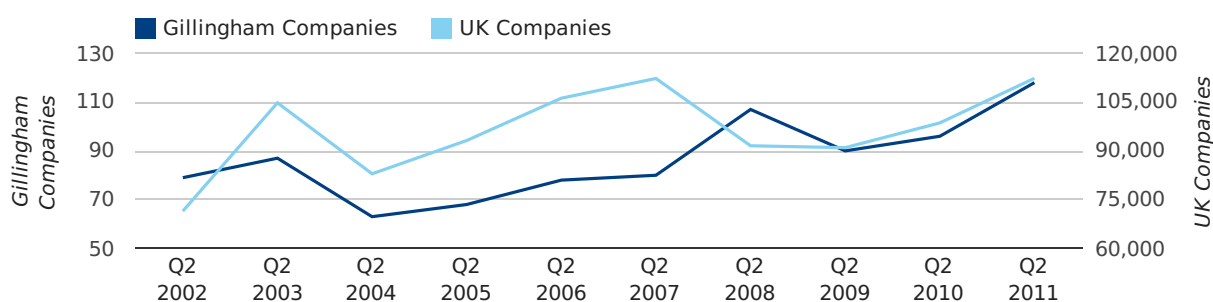
Q2 2011 was a record quarter for company registrations in Gillingham when compared to any quarter in history.

A total of 118 companies were registered in Gillingham during the second quarter of 2011 (Apr 2011 - Jun 2011).

This figure is an increase of 22.9% versus the same period last year (Q2 2010). This figure compares well to the UK as a whole, which saw an increase of 13.9% against the same period last year.

SECOND QUARTER (APR 2011 - JUN 2011)	GILLINGHAM	UK
2011	118	112,344
2010	96	98,612
% CHANGE	22.9%	13.9%
RECORD YEAR	2011 (118)	2011 (112,344)

new companies by quarter



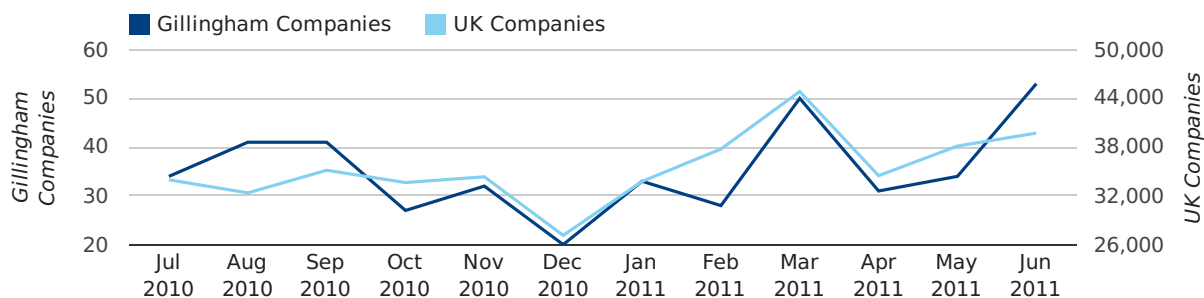
Monthly Data (Apr, May & Jun 2011)

June 2011 saw a new record in company registrations in Gillingham when compared to any previous June.

June 2011 was a record month for company registrations in Gillingham when compared to any month in history.

May 2011 saw a new record in company registrations in Gillingham when compared to any previous May.

new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2011	31	34	53
NEW COMPANIES IN 2010	32	27	37
% CHANGE	-3.1%	25.9%	43.2%
RECORD YEAR	1997 (49)	2011 (34)	2011 (53)

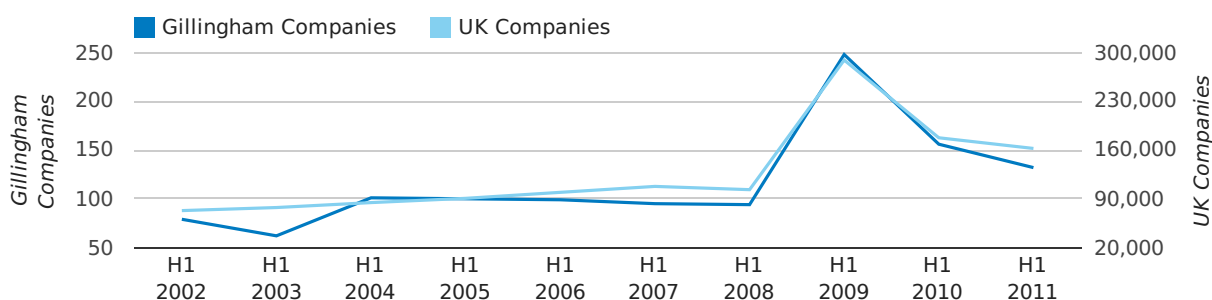
Half Year Data (Jan-Jun 2011)

In the first half of 2011 a total of 132 companies were dissolved in Gillingham. This figure is 15.4% lower than last year, which compares well to the UK wide change of -8.6%.

The highest total for a first half year in Gillingham occurred in 2009 when a total of 248 were closed.

HALF YEAR (JAN-JUN)	GILLINGHAM	UK
2011	132	162,310
2010	156	177,631
% CHANGE	-15.4%	-8.6%
RECORD YEAR	2009 (248)	2009 (289,236)

dissolved companies by half year



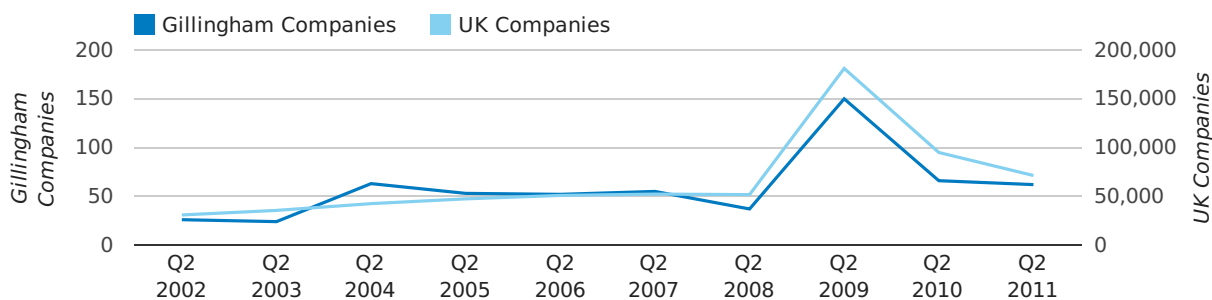
Quarterly Data (Q2 Apr-Jun 2011)

A total of 62 companies were dissolved in Gillingham during the second quarter of 2011 (Apr 2011 - Jun 2011).

This figure is a decrease of 6.1% versus the same period last year (Q2 2010). This figure compares poorly to the UK as a whole, which saw a decrease of 24.9% against the same period last year.

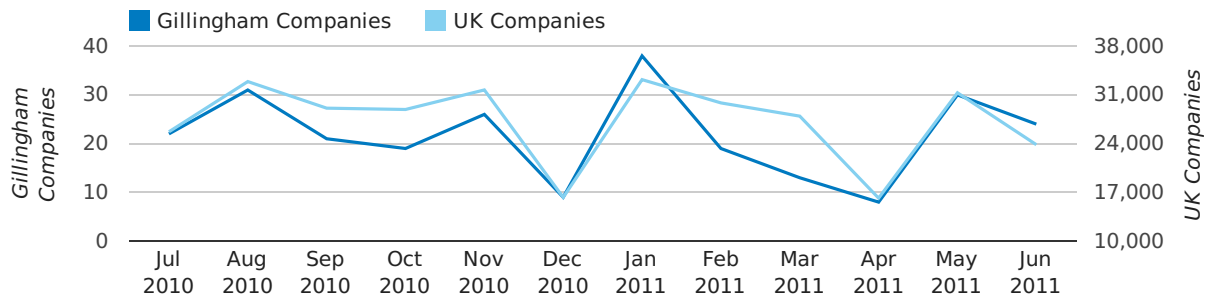
SECOND QUARTER (APR 2011 - JUN 2011)	GILLINGHAM	UK
2011	62	71,324
2010	66	94,954
% CHANGE	-6.1%	-24.9%
RECORD YEAR	2009 (150)	2009 (181,176)

dissolved companies by quarter



Monthly Data (Apr, May & Jun 2011)

dissolved companies by month



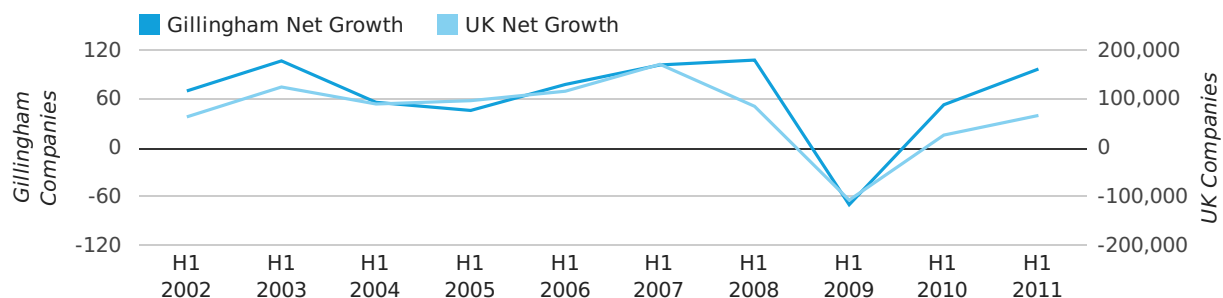
	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2011	8	30	24
CLOSED COMPANIES IN 2010	15	29	22
% CHANGE	-46.7%	3.4%	9%
RECORD YEAR	2009 (49)	2009 (64)	2009 (37)

Half Year Data (Jan-Jun 2011)

In the first half of 2011 the company register for Gillingham increased by 97 companies. This figure is 83.0% higher than last year, which compares badly to a UK increase of 154.3%.

HALF YEAR (JAN-JUN)	GILLINGHAM	UK
2011	97	66,425
2010	53	26,118
% CHANGE	83.0%	154.3%
RECORD YEAR	1997 (114)	2007 (171,296)

net growth by half year



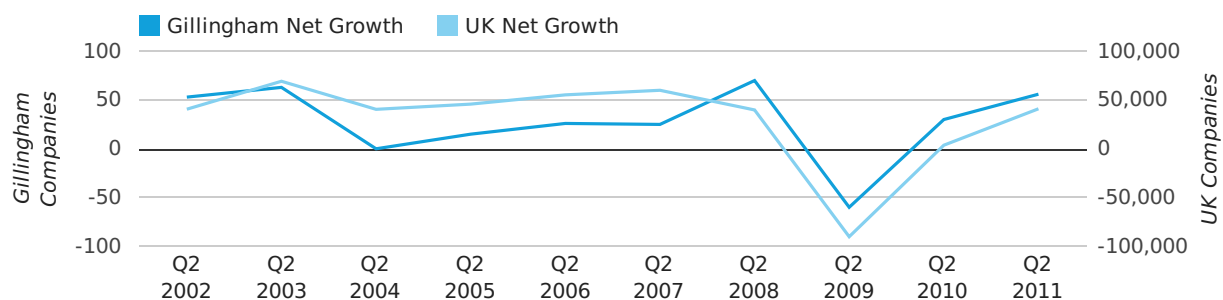
Quarterly Data (Q2 Apr-Jun 2011)

Net company growth for Gillingham during the second quarter of 2011 (Apr 2011 - Jun 2011) was 56 companies.

This represents an increase of 86.7% on the same period last year.

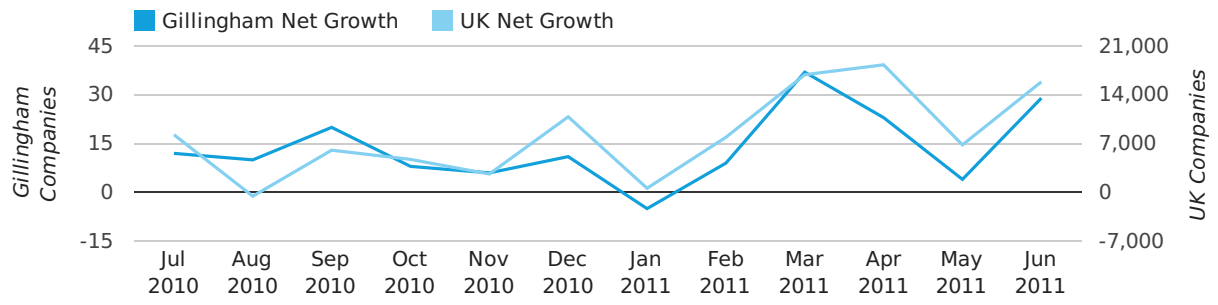
SECOND QUARTER (APR 2011 - JUN 2011)	GILLINGHAM	UK
2011	56	41,020
2010	30	3,658
% CHANGE	86.7%	1,021.4%
RECORD YEAR	2008 (70)	2003 (69,274)

net growth by quarter



Monthly Data (Apr, May & Jun 2011)

net growth by month



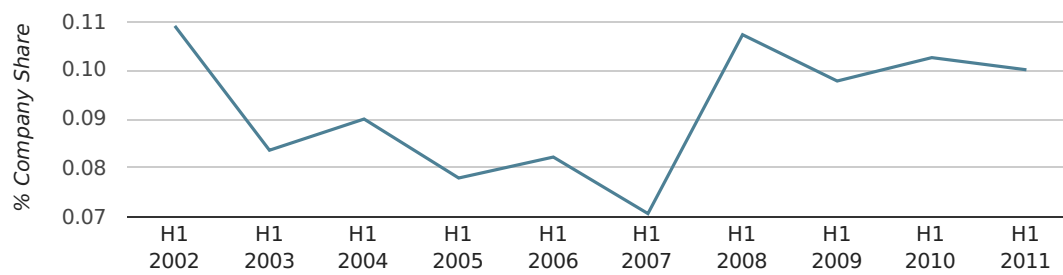
	APRIL	MAY	JUNE
NET GROWTH IN 2011	23	4	29
NET GROWTH IN 2010	17	-2	15
% CHANGE	35.3%	-300.0%	93.3%
RECORD YEAR	1997 (43)	2000 (28)	2008 (38)

Half Year Data (Jan-Jun 2011)

In the first half of 2011 Gillingham formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JAN-JUN)	GILLINGHAM
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1997 (0.2%)

company share by half year

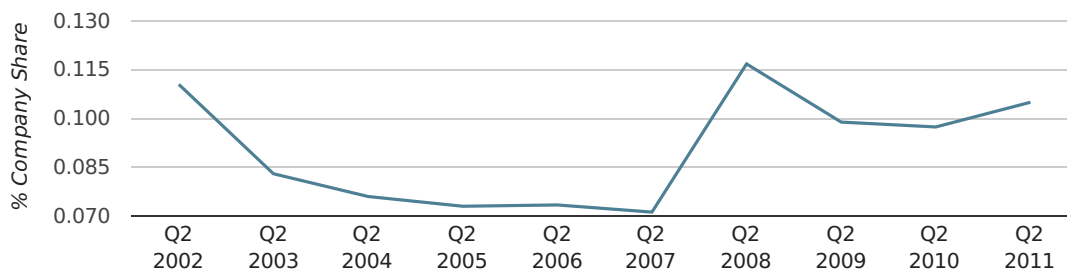


Quarterly Data (Q2 Apr-Jun 2011)

In the second quarter of 2011, Gillingham formed 0.1% of all UK companies.

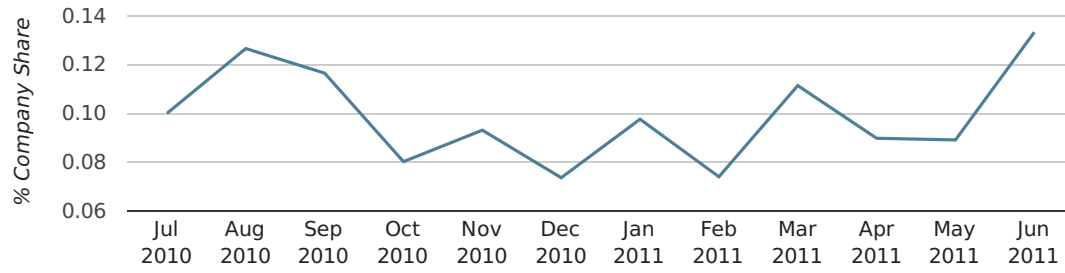
SECOND QUARTER (APR 2011 - JUN 2011)	GILLINGHAM
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1997 (0.1%)

company share by quarter



Monthly Data (Apr, May & Jun 2011)

company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	-6.3%	-0.8%	26.9%
RECORD YEAR	1997 (0.2%)	1981 (0.2%)	1981 (0.2%)

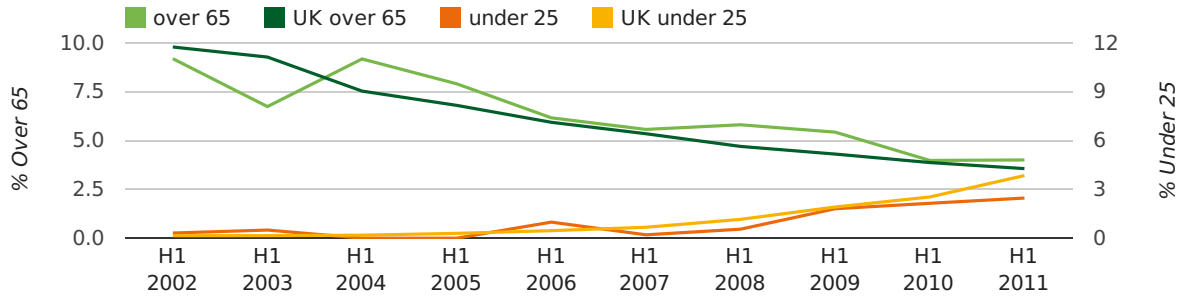
Half Year Data (Jan-Jun 2011)

The average age of a director in the first half of 2011 was 43.9.

The percentage of directors under the age of 25 was 2.5% compared to the UK figure of 3.2%.

The percentage of directors over the age of 65 was 4.0% compared to the UK figure of 4.3%.

director age by half year



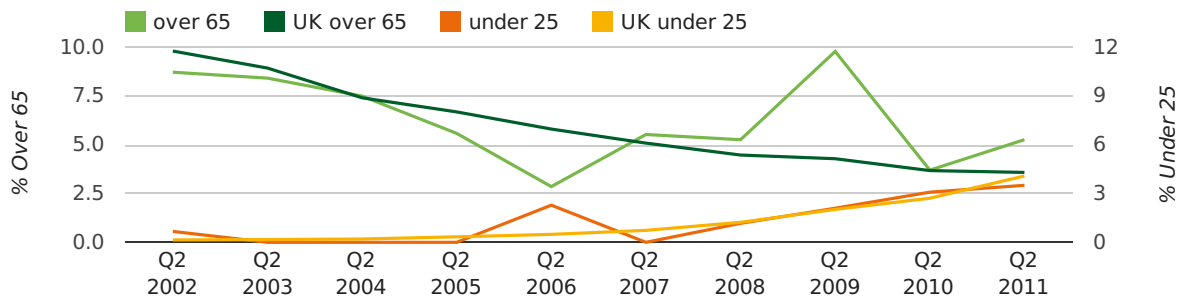
Quarterly Data (Q2 Apr-Jun 2011)

The average age of a director in the second quarter of 2011 was 45.0.

The percentage of directors under the age of 25 was 3.5% compared to the UK figure of 3.4%.

The percentage of directors over the age of 65 was 5.3% compared to the UK figure of 4.3%.

director age by quarter

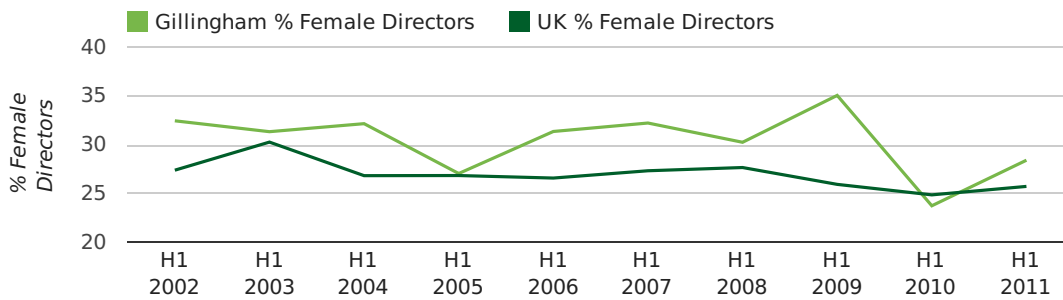


Half Year Data (Jan-Jun 2011)

The record first half year for female directors in Gillingham was 1861 when 40.0% of all directors were female.

28.4% of all director appointments in Gillingham in the first half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

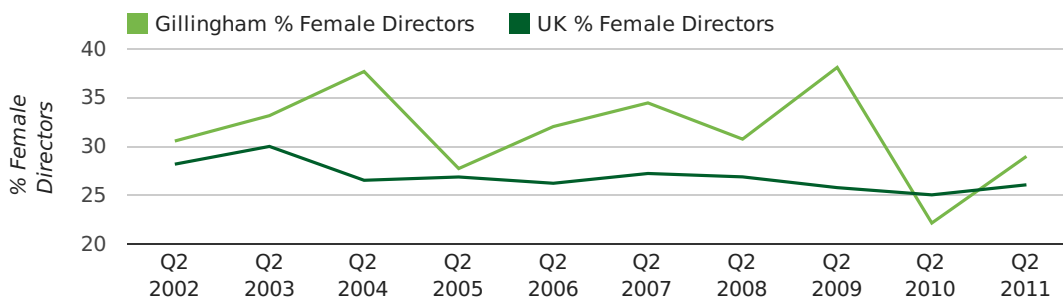


Quarterly Data (Q2 Apr-Jun 2011)

The record second quarter for female directors in Gillingham was in 1866 when 66.7% of all directors were female.

29.0% of all director appointments in Gillingham in the second quarter of 2011 were female. This compares to a UK average of 26.1% for the same period.

director gender by quarter



Previous 12 months (Jun 2010-Jun 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
KENT	1.61%	CONSULTING	5.09%
CARE	1.07%	MANAGEMENT	4.86%
BUILDING	0.94%	CONSULTANCY	3.17%
R	0.94%	PROPERTY	2.43%
PROPERTY	0.94%	TRADING	2.05%
INSTALLATIONS	0.94%	DESIGN	1.94%
TRADING	0.94%	ASSOCIATES	1.92%
TECHNOLOGY	0.94%	BUSINESS	1.87%
MEDWAY	0.94%	CONSTRUCTION	1.77%
CONSULTING	0.80%	CONSULTANTS	1.76%
DESIGN	0.80%	MEDIA	1.73%
J	0.80%	ENGINEERING	1.67%
DEVELOPMENTS	0.80%	LONDON	1.60%
MANAGEMENT	0.67%	GLOBAL	1.46%
M	0.67%	J	1.44%
CONSULTANCY	0.67%	CARE	1.44%
RAINHAM	0.67%	INVESTMENTS	1.42%
(KENT)	0.67%	IT	1.39%
MAINTENANCE	0.67%	BUILDING	1.32%
IT	0.67%	PROPERTIES	1.31%
SECURITY	0.67%	ELECTRICAL	1.30%
PROJECTS	0.54%	M	1.27%
PLUMBING	0.54%	S	1.23%
DESIGNS	0.54%	ENTERPRISES	1.20%
K	0.54%	SYSTEMS	1.20%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	184	202,072
7487 - Other business activities	58	60,758
4521 - General construction & civil engineering	20	5,928
82990 - Other business support service activities not elsewhere classified	18	30,647
99999 - Dormant Company	18	18,918
86210 - General medical practice activities	17	2,048
74909 - Other professional, scientific and technical activities not elsewhere classified	16	7,835
70229 - Management consultancy activities other than financial management	15	16,419
9999 - Dormant Company	15	20,111
62020 - Information technology consultancy activities	13	10,545
4531 - Installation electrical wiring etc.	8	2,037
7414 - Business & management consultancy	8	13,053
7499 - Non-trading company	8	10,955
7260 - Other computer related activities	8	7,849
74990 - Non-trading company	8	8,481
9305 - Other service activities	8	9,063
71129 - Other engineering activities	7	1,629
42990 - Construction of other civil engineering projects not elsewhere classified	7	1,431
43210 - Electrical installation	7	3,085
68320 - Management of real estate on a fee or contract basis	6	3,095