

# Gillingham

q3 2011 business confidence report



## headlines

- Q3 2011 saw a new record in company registrations in Gillingham when compared to any previous Q3.
- Q3 2011 was a record quarter for company registrations in Gillingham when compared to any quarter in history.
- July 2011 saw a new record in company registrations in Gillingham when compared to any previous July.

## contents

new company registrations

closed companies (dissolved)

net company growth

uk company share

director age

director gender

naming trends

sic data

### Quarterly Data (Q3 Jul-Sep 2011)

Q3 2011 saw a new record in company registrations in Gillingham when compared to any previous Q3.

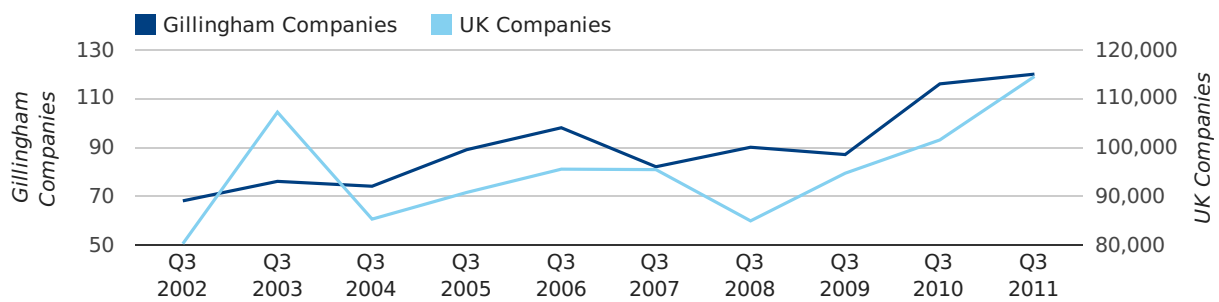
Q3 2011 was a record quarter for company registrations in Gillingham when compared to any quarter in history.

A total of 120 companies were registered in Gillingham during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is an increase of 3.4% versus the same period last year (Q3 2010). This figure compares badly to the UK as a whole, which saw an increase of 12.8% against the same period last year.

THIRD QUARTER (JUL 2011 - SEP 2011)	GILLINGHAM	UK
2011	120	114,512
2010	116	101,492
% CHANGE	3.4%	12.8%
RECORD YEAR	2011 (120)	2011 (114,512)

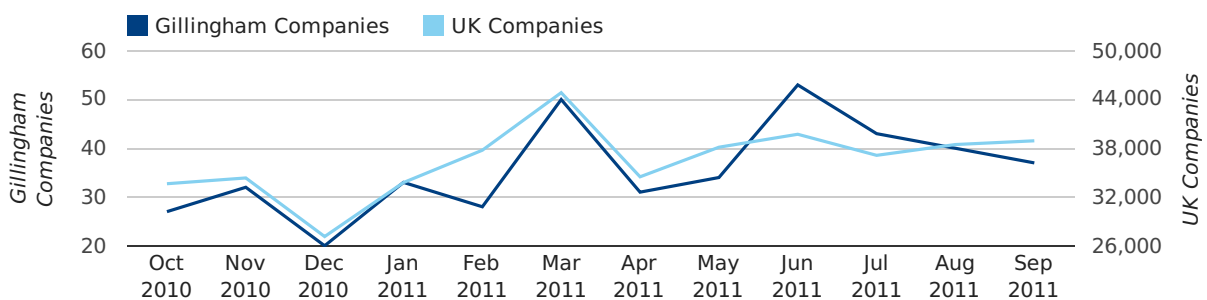
### new companies by quarter



### Monthly Data (Jul, Aug & Sep 2011)

July 2011 saw a new record in company registrations in Gillingham when compared to any previous July.

### new companies by month



	JULY	AUGUST	SEPTEMBER
NEW COMPANIES IN 2011	43	40	37
NEW COMPANIES IN 2010	34	41	41
% CHANGE	26.5%	-2.4%	-9.8%
RECORD YEAR	2011 (43)	2010 (41)	2010 (41)

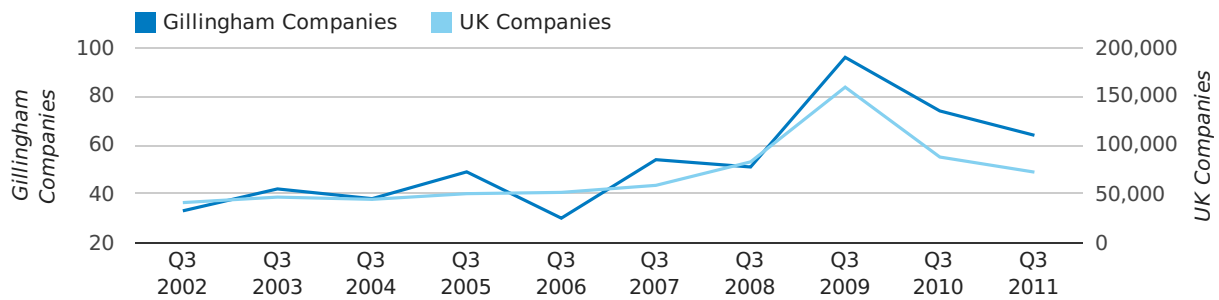
### Quarterly Data (Q3 Jul-Sep 2011)

A total of 64 companies were dissolved in Gillingham during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a decrease of 13.5% versus the same period last year (Q3 2010). This figure compares poorly to the UK as a whole, which saw a decrease of 17.6% against the same period last year.

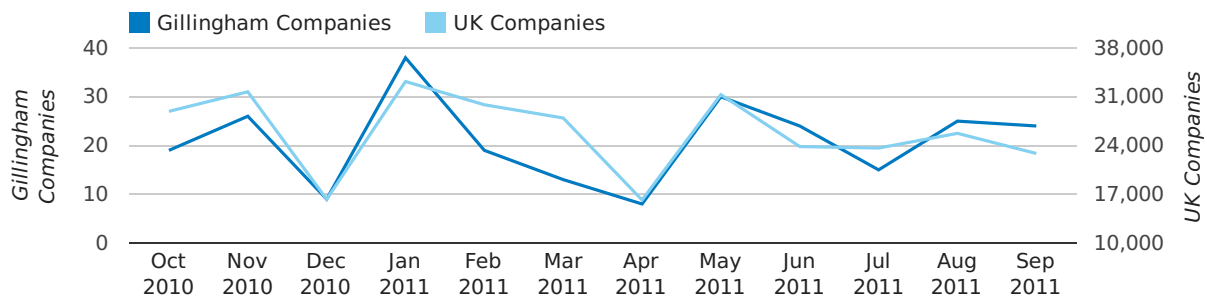
THIRD QUARTER (JUL 2011 - SEP 2011)	GILLINGHAM	UK
2011	64	72,230
2010	74	87,705
% CHANGE	-13.5%	-17.6%
RECORD YEAR	2009 (96)	2009 (159,401)

### dissolved companies by quarter



### Monthly Data (Jul, Aug & Sep 2011)

### dissolved companies by month



	JULY	AUGUST	SEPTEMBER
CLOSED COMPANIES IN 2011	15	25	24
CLOSED COMPANIES IN 2010	22	31	21
% CHANGE	-31.8%	-19.4%	14%
RECORD YEAR	2007 (23)	2008 (39)	2009 (47)

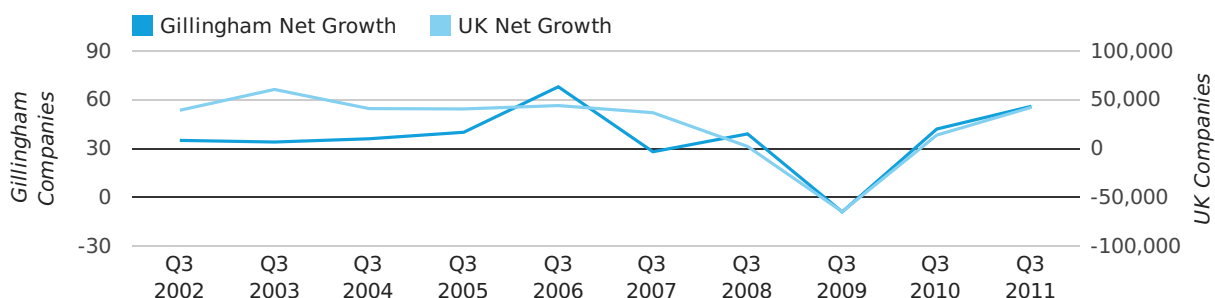
### Quarterly Data (Q3 Jul-Sep 2011)

Net company growth for Gillingham during the third quarter of 2011 (Jul 2011 - Sep 2011) was 56 companies.

This represents an increase of 33.3% on the same period last year.

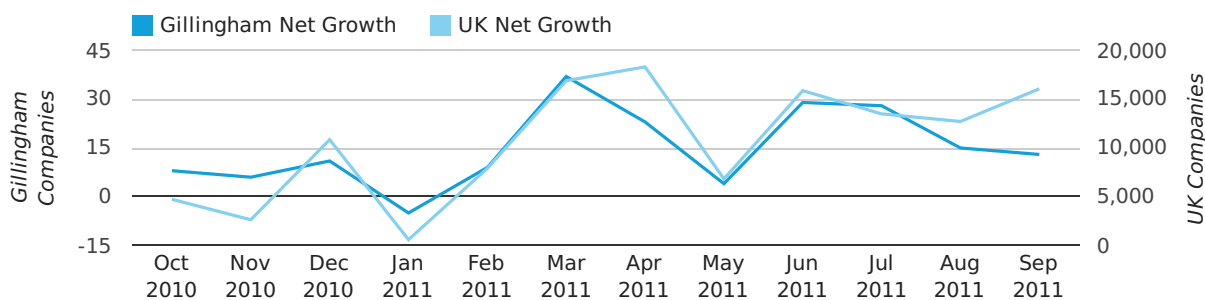
THIRD QUARTER (JUL 2011 - SEP 2011)	GILLINGHAM	UK
2011	56	42,282
2010	42	13,787
% CHANGE	33.3%	206.7%
RECORD YEAR	2006 (68)	2003 (60,597)

### net growth by quarter



### Monthly Data (Jul, Aug & Sep 2011)

### net growth by month



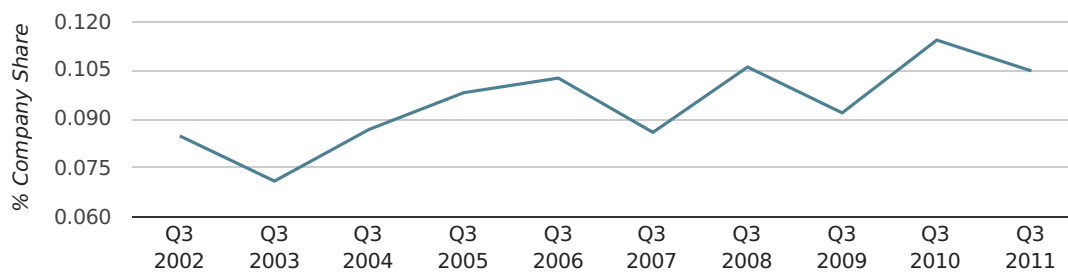
	JULY	AUGUST	SEPTEMBER
NET GROWTH IN 2011	28	15	13
NET GROWTH IN 2010	12	10	20
% CHANGE	133.3%	50.0%	-35.0%
RECORD YEAR	2008 (31)	2006 (16)	2006 (26)

### Quarterly Data (Q3 Jul-Sep 2011)

In the third quarter of 2011, Gillingham formed 0.1% of all UK companies.

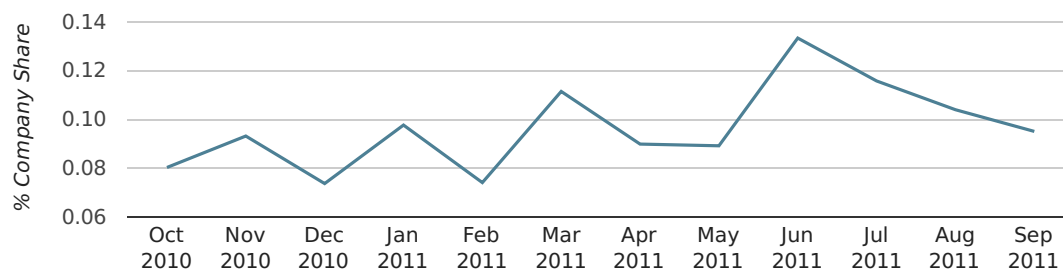
THIRD QUARTER (JUL 2011 - SEP 2011)	GILLINGHAM
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1974 (0.2%)

### company share by quarter



### Monthly Data (Jul, Aug & Sep 2011)

### company share by month



	JULY	AUGUST	SEPTEMBER
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	15.7%	-17.9%	-18.4%
RECORD YEAR	1968 (0.2%)	1967 (0.4%)	1971 (0.4%)

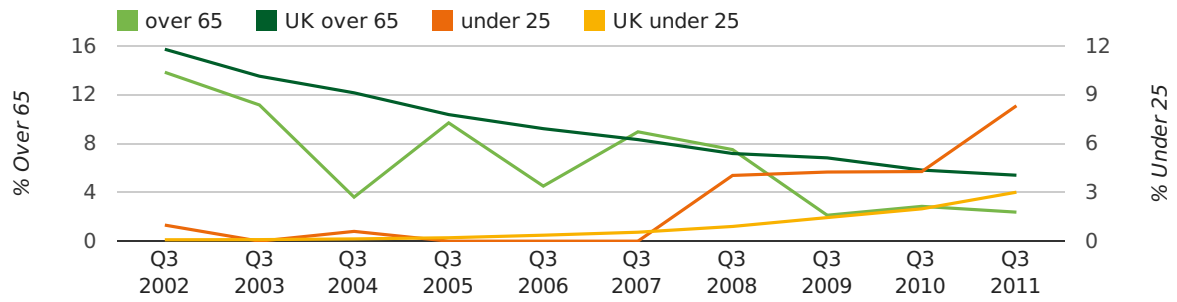
### Quarterly Data (Q3 Jul-Sep 2011)

The average age of a director in the third quarter of 2011 was 40.6.

The percentage of directors under the age of 25 was 8.3% compared to the UK figure of 4.0%.

The percentage of directors over the age of 65 was 2.4% compared to the UK figure of 4.1%.

#### director age by quarter

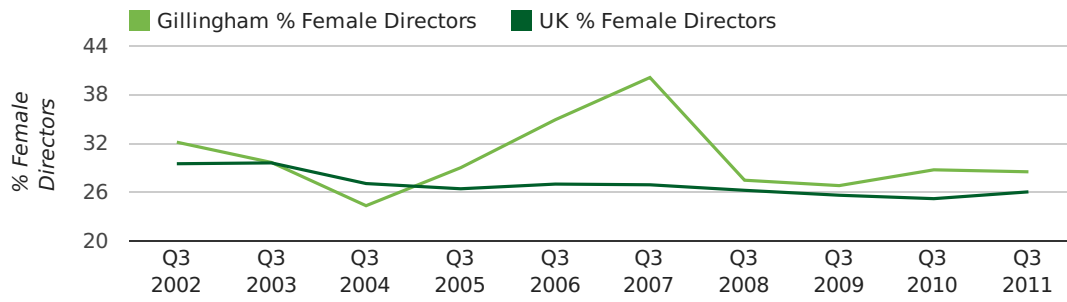


### Quarterly Data (Q3 Jul-Sep 2011)

The record third quarter for female directors in Gillingham was in 1862 when 50.0% of all directors were female.

28.5% of all director appointments in Gillingham in the third quarter of 2011 were female. This compares to a UK average of 26.0% for the same period.

#### director gender by quarter





Previous 12 months (Sep 2010-Sep 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
KENT	1.81%	CONSULTING	5.11%
CARE	1.03%	MANAGEMENT	4.75%
CONSULTING	1.03%	CONSULTANCY	3.19%
PROPERTY	0.91%	PROPERTY	2.41%
IT	0.91%	TRADING	2.06%
MEDWAY	0.78%	DESIGN	1.94%
INSTALLATIONS	0.78%	ASSOCIATES	1.85%
J	0.78%	BUSINESS	1.82%
TRADING	0.78%	CONSULTANTS	1.76%
M	0.65%	ENGINEERING	1.74%
MANAGEMENT	0.65%	MEDIA	1.72%
HEALTH	0.65%	CONSTRUCTION	1.72%
CONSULTANCY	0.65%	LONDON	1.63%
R	0.65%	J	1.47%
DESIGN	0.65%	GLOBAL	1.46%
DEVELOPMENTS	0.65%	INVESTMENTS	1.43%
RAINHAM	0.65%	CARE	1.42%
DESIGNS	0.52%	IT	1.38%
CONSTRUCTION	0.52%	BUILDING	1.30%
TRAINING	0.52%	PROPERTIES	1.28%
TECHNOLOGY	0.52%	ELECTRICAL	1.27%
MEDIA	0.52%	M	1.25%
CARPENTRY	0.52%	ENERGY	1.22%
SECURITY	0.52%	TRAINING	1.21%
COMMUNICATIONS	0.52%	S	1.21%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	191	204,493
7487 - Other business activities	62	65,177
9999 - Dormant Company	20	22,587
82990 - Other business support service activities not elsewhere classified	18	29,245
4521 - General construction & civil engineering	18	6,321
99999 - Dormant Company	17	18,281
86210 - General medical practice activities	17	1,986
74909 - Other professional, scientific and technical activities not elsewhere classified	16	7,551
70229 - Management consultancy activities other than financial management	15	15,760
9305 - Other service activities	10	10,525
62020 - Information technology consultancy activities	10	10,137
4531 - Installation electrical wiring etc.	8	2,234
74990 - Non-trading company	8	8,064
7260 - Other computer related activities	7	8,686
42990 - Construction of other civil engineering projects not elsewhere classified	6	1,354
7499 - Non-trading company	6	11,543
4534 - Other building installation	6	2,443
5263 - Other non-store retail sale	6	2,087
4545 - Other building completion	6	2,731
68320 - Management of real estate on a fee or contract basis	6	2,929