

Gillingham

2011 annual business confidence report



headlines

- 2011 was a record year for company registrations in Gillingham when compared to any year in history.
- The second half of 2011 saw a new record in company registrations in Gillingham when compared to any previous second half year.
- The second half of 2011 was a record second half year for company registrations in Gillingham when compared to any half year in history.
- Q4 2011 saw a new record in company registrations in Gillingham when compared to any previous Q4.
- Q4 2011 was a record quarter for company registrations in Gillingham when compared to any quarter in history.
- December 2011 saw a new record in company registrations in Gillingham when compared to any previous December.
- November 2011 saw a new record in company registrations in Gillingham when compared to any previous November.
- October 2011 saw a new record in company registrations in Gillingham when compared to any previous October.
- Q4 2011 saw a new record in company closures in Gillingham when compared to any previous Q4.
- December 2011 saw a new record in company closures in Gillingham when compared to any previous December.
- November 2011 saw a new record in company closures in Gillingham when compared to any previous November.
- 2011 was a record year for net growth in Gillingham when compared to any year in history.
- The second half of 2011 saw a new record in net growth in Gillingham when compared to any previous second half year.

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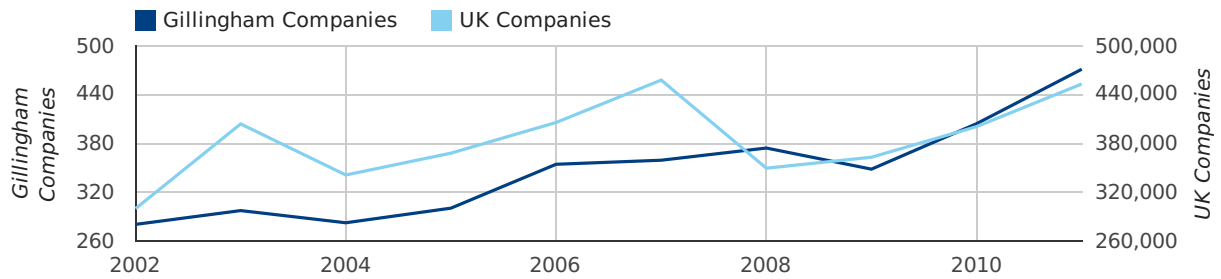
Annual Data (2011)

2011 was a record year for company registrations in Gillingham when compared to any year in history.

A total of 471 companies were formed in Gillingham in 2011. This total is 16.6% higher than in 2010 and compares poorly to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	GILLINGHAM	UK
2011	471	452,870
2010	404	400,358
2009	348	362,675
2008	374	349,203
2007	359	457,649
RECORD YEAR	2011 (471)	2007 (457,649)

new companies by year



Half Year Data (Jul-Dec 2011)

The second half of 2011 saw a new record in company registrations in Gillingham when compared to any previous second half year.

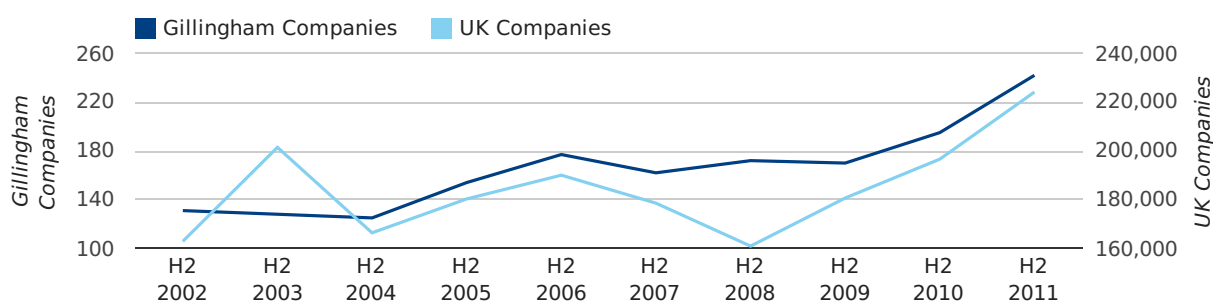
The second half of 2011 was a record second half year for company registrations in Gillingham when compared to any half year in history.

In the second half of 2011 a total of 242 companies were formed in Gillingham. This figure is 24.1% higher than last year, which compares well to the UK wide figure of 14.0%.

The highest total for a second half year in Gillingham occurred in 2011 when a total of 242 were formed.

HALF YEAR (JUL-DEC)	GILLINGHAM	UK
2011	242	224,135
2010	195	196,609
% CHANGE	24.1%	14.0%
RECORD YEAR	2011 (242)	2011 (224,135)

new companies by half year



Quarterly Data (Q4 Oct-Dec 2011)

Q4 2011 saw a new record in company registrations in Gillingham when compared to any previous Q4.

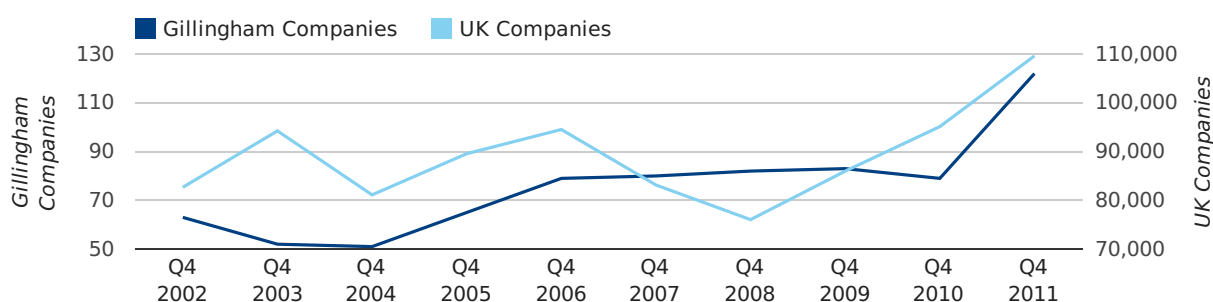
Q4 2011 was a record quarter for company registrations in Gillingham when compared to any quarter in history.

A total of 122 companies were registered in Gillingham during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 54.4% versus the same period last year (Q4 2010). This figure compares well to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	GILLINGHAM	UK
2011	122	109,623
2010	79	95,117
% CHANGE	54.4%	15.3%
RECORD YEAR	2011 (122)	2011 (109,623)

new companies by quarter



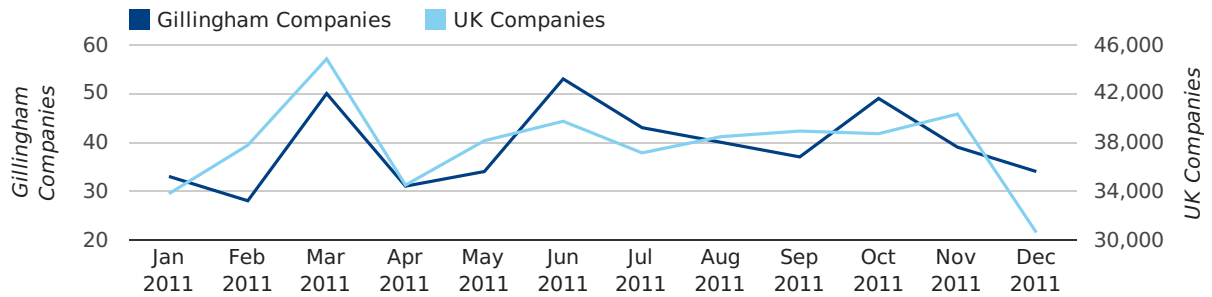
Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company registrations in Gillingham when compared to any previous December.

November 2011 saw a new record in company registrations in Gillingham when compared to any previous November.

October 2011 saw a new record in company registrations in Gillingham when compared to any previous October.

new companies by month



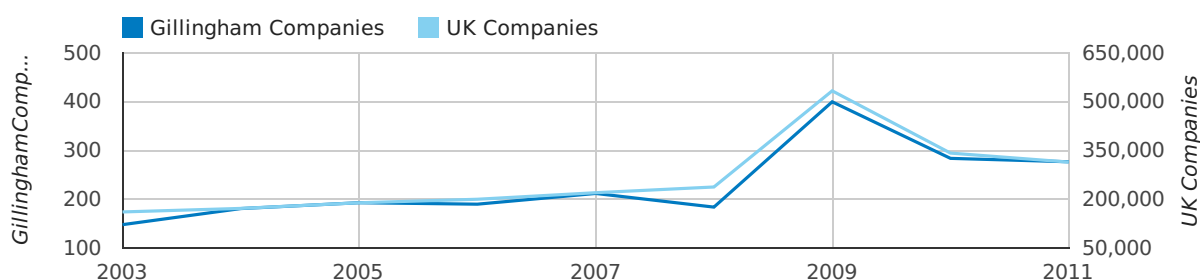
	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	49	39	34
NEW COMPANIES IN 2010	27	32	20
% CHANGE	81.5%	21.9%	70.0%
RECORD YEAR	2011 (49)	2011 (39)	2011 (34)

Annual Data (2011)

A total of 277 companies were dissolved in Gillingham in 2011. This total is 2.5% lower than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	GILLINGHAM	UK
2011	277	314,523
2010	284	342,232
2009	400	533,773
2008	184	237,901
2007	212	220,295
RECORD YEAR	2009 (400)	2009 (533,773)

dissolved companies by year



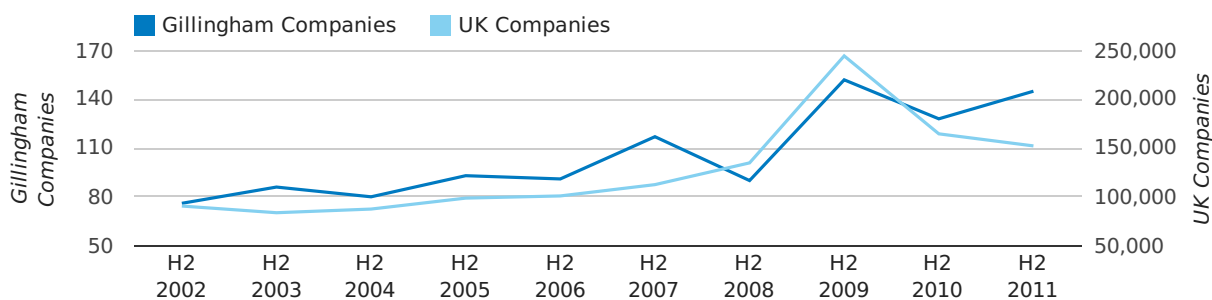
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 145 companies were dissolved in Gillingham. This figure is 13.3% higher than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Gillingham occurred in 2009 when a total of 152 were closed.

HALF YEAR (JUL-DEC)	GILLINGHAM	UK
2011	145	152,213
2010	128	164,601
% CHANGE	13.3%	-7.5%
RECORD YEAR	2009 (152)	2009 (244,537)

dissolved companies by half year



Quarterly Data (Q4 Oct-Dec 2011)

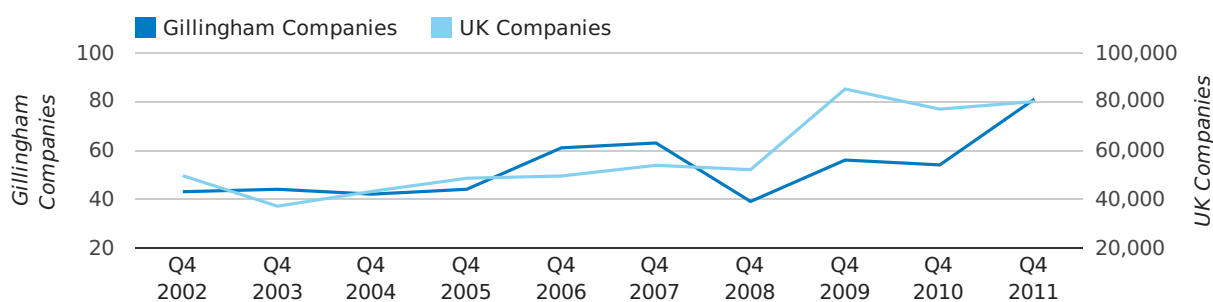
Q4 2011 saw a new record in company closures in Gillingham when compared to any previous Q4.

A total of 81 companies were dissolved in Gillingham during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 50.0% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	GILLINGHAM	UK
2011	81	79,983
2010	54	76,896
% CHANGE	50.0%	4.0%
RECORD YEAR	2011 (81)	2009 (85,136)

dissolved companies by quarter

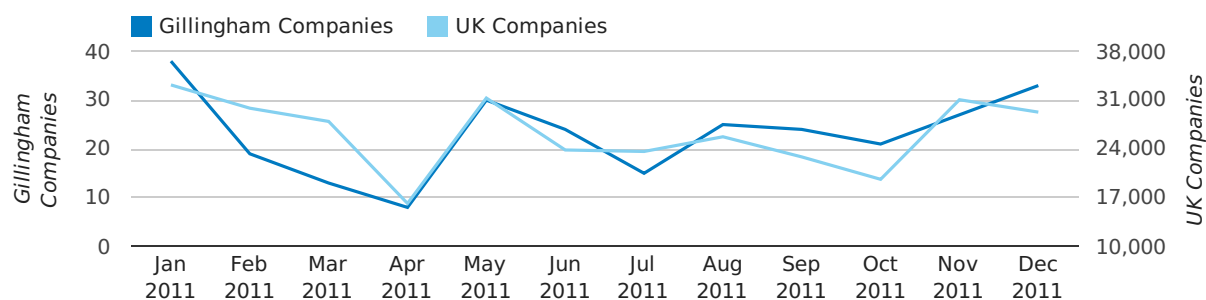


Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company closures in Gillingham when compared to any previous December.

November 2011 saw a new record in company closures in Gillingham when compared to any previous November.

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	21	27	33
CLOSED COMPANIES IN 2010	19	26	9
% CHANGE	10.5%	3.8%	267%
RECORD YEAR	2006 (30)	2011 (27)	2011 (33)

Annual Data (2011)

2011 was a record year for net growth in Gillingham when compared to any year in history.

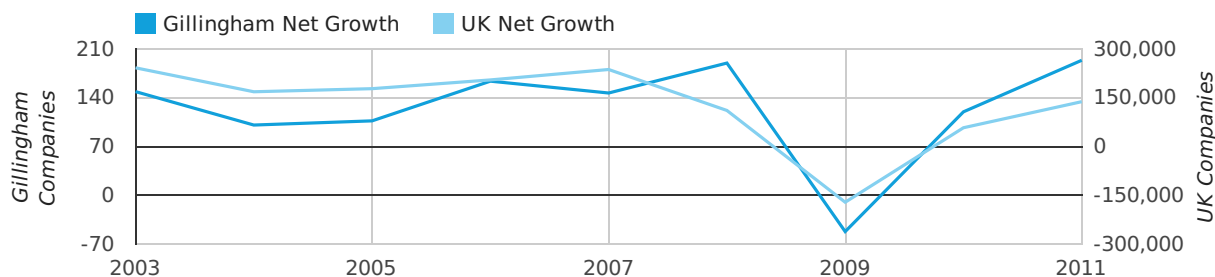
A total of 194 companies were added to the company register for Gillingham in 2011. This number represents growth of 48.0% which compares favourably to the UK figure of 34.6%.

This number is 74 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2011 when the Gillingham company register grew by 194 companies.

YEAR	GILLINGHAM	UK
2011	194	138,347
2010	120	58,126
2009	-52	-171,098
2008	190	111,302
2007	147	237,354
RECORD YEAR	2011 (194)	2003 (242,543)

net growth by year



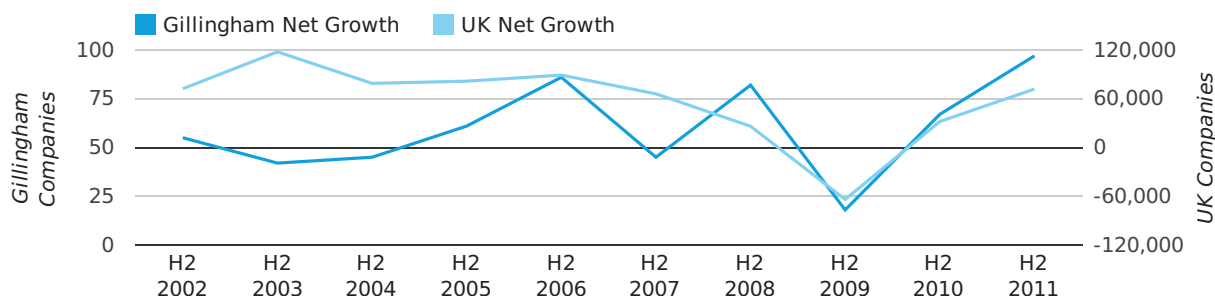
Half Year Data (Jul-Dec 2011)

The second half of 2011 saw a new record in net growth in Gillingham when compared to any previous second half year.

In the second half of 2011 the company register for Gillingham increased by 97 companies. This figure is 44.8% higher than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	GILLINGHAM	UK
2011	97	71,922
2010	67	32,008
% CHANGE	44.8%	124.7%
RECORD YEAR	2011 (97)	2003 (117,772)

net growth by half year



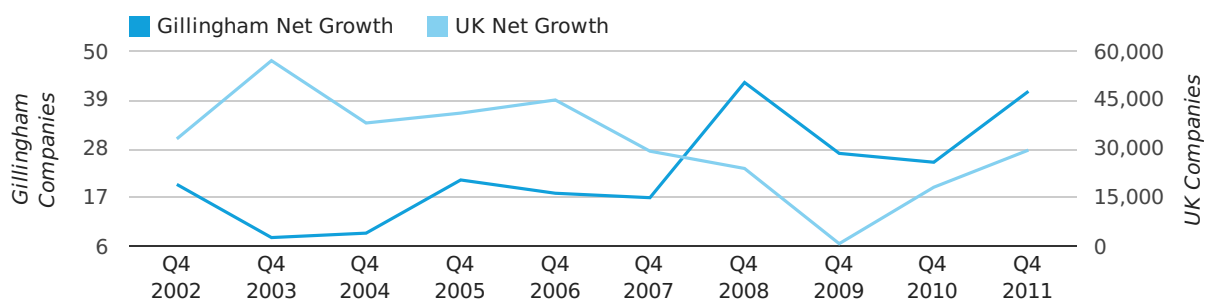
Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Gillingham during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 41 companies.

This represents an increase of 64.0% on the same period last year.

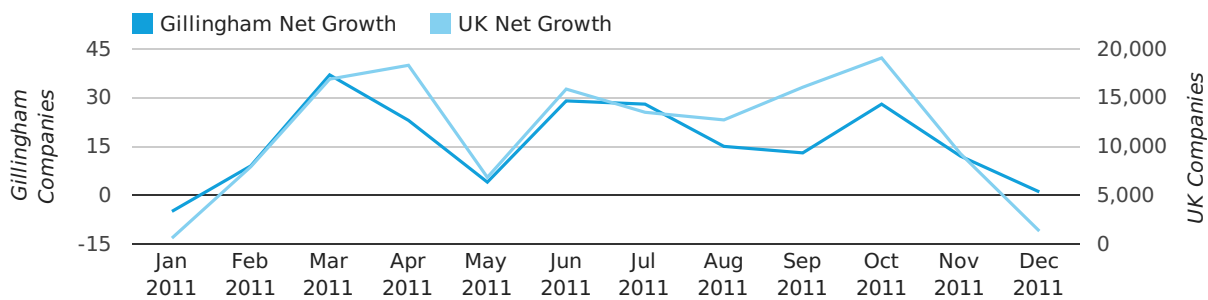
FOURTH QUARTER (OCT 2011 - DEC 2011)	GILLINGHAM	UK
2011	41	29,640
2010	25	18,221
% CHANGE	64.0%	62.7%
RECORD YEAR	2008 (43)	2003 (57,175)

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

net growth by month



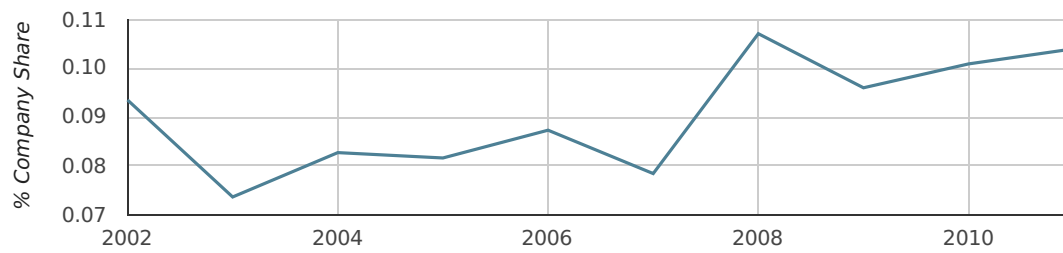
	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	28	12	1
NET GROWTH IN 2010	8	6	11
% CHANGE	250.0%	100.0%	-90.9%
RECORD YEAR	2008 (35)	1997 (12)	1996 (14)

Annual Data (2011)

In 2011 Gillingham formed 0.1% of all UK companies. This is no change on 2010 when Gillingham was responsible for 0.1% of all UK companies.

YEAR	GILLINGHAM
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1997 (0.1%)

company share by year

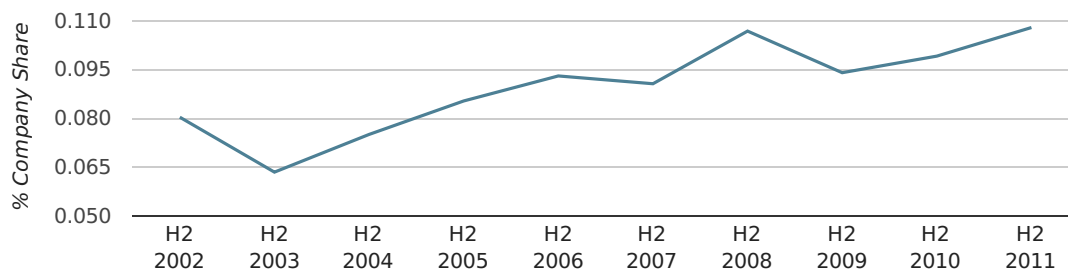


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Gillingham formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JUL-DEC)	GILLINGHAM
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1974 (0.2%)

company share by half year

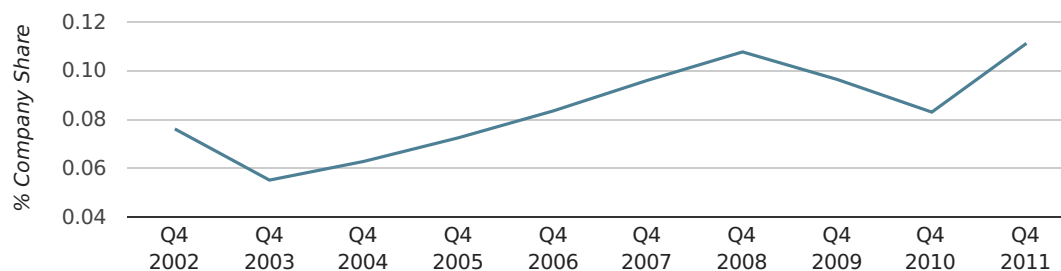


Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Gillingham formed 0.1% of all UK companies.

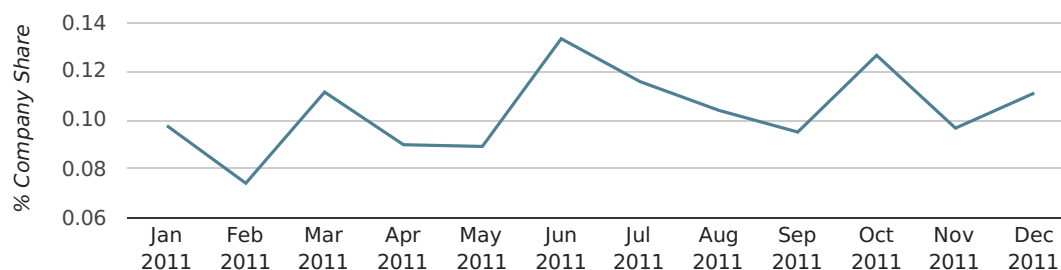
FOURTH QUARTER (OCT 2011 - DEC 2011)	GILLINGHAM
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1963 (0.1%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	57.7%	3.8%	50.7%
RECORD YEAR	1967 (0.3%)	1978 (0.3%)	1968 (0.2%)

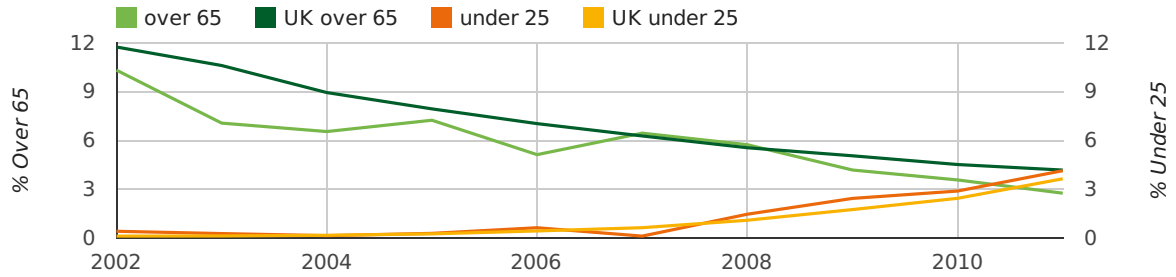
Annual Data (2011)

The average age of a director in 2011 was 42.7.

The percentage of directors under the age of 25 was 4.2% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 2.8% compared to the UK figure of 4.2%.

director age by year



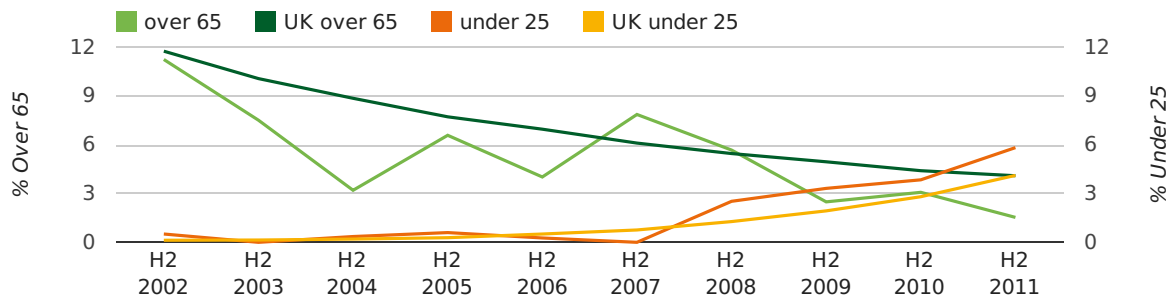
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 41.6.

The percentage of directors under the age of 25 was 5.8% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 1.5% compared to the UK figure of 4.1%.

director age by half year



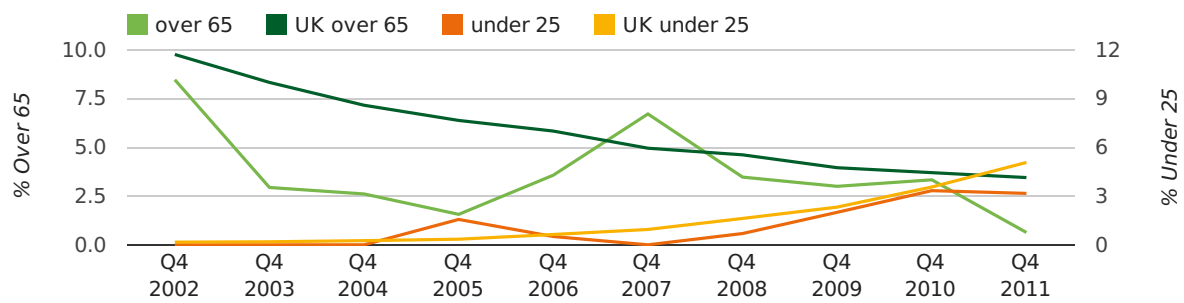
Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 42.6.

The percentage of directors under the age of 25 was 3.2% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 0.6% compared to the UK figure of 4.1%.

director age by quarter

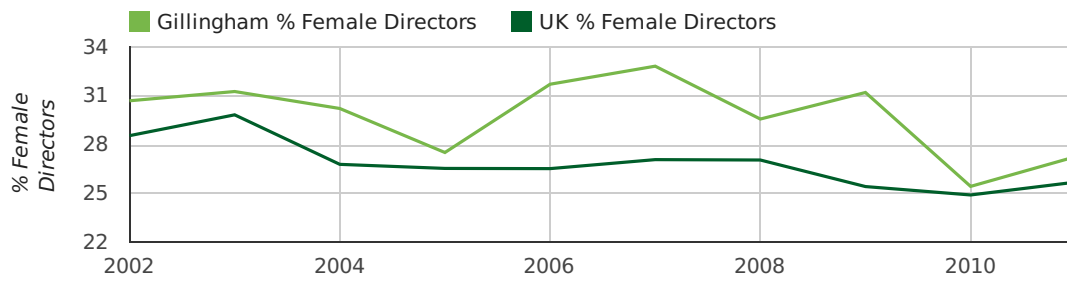


Annual Data (2011)

The record year for female directors in Gillingham was 1857 when 36.4% of all directors were female.

The percentage of female directors in Gillingham in 2011 was 30.7%. The average for the UK during this time was 28.6%

director gender by year

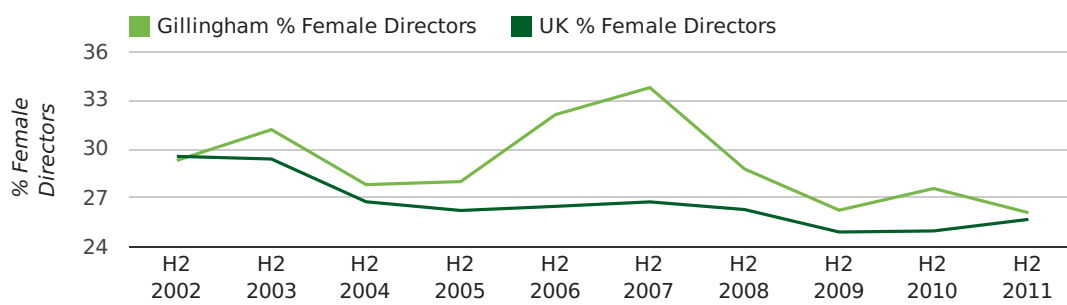


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Gillingham was 1860 when 42.9% of all directors were female.

26.1% of all director appointments in Gillingham in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

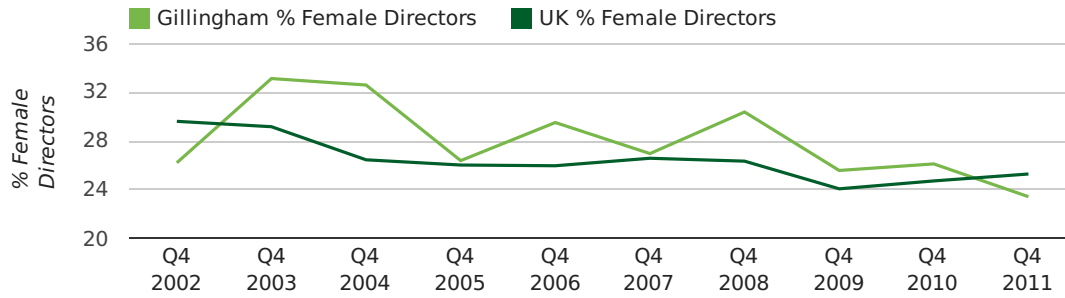


Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Gillingham was in 1977 when 31.1% of all directors were female.

23.4% of all director appointments in Gillingham in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
KENT	1.91%	CONSULTING	5.07%
ENTERPRISES	1.20%	MANAGEMENT	4.74%
MANAGEMENT	1.08%	CONSULTANCY	3.26%
CONSULTING	0.96%	PROPERTY	2.37%
PROPERTY	0.96%	TRADING	2.07%
J	0.84%	DESIGN	1.92%
TRADING	0.84%	ASSOCIATES	1.86%
IT	0.72%	ENGINEERING	1.78%
MAINTENANCE	0.72%	BUSINESS	1.78%
MEDWAY	0.72%	CONSULTANTS	1.76%
CONSTRUCTION	0.72%	CONSTRUCTION	1.73%
CARE	0.72%	MEDIA	1.71%
P	0.60%	LONDON	1.63%
LONDON	0.60%	J	1.51%
BEAUTY	0.60%	INVESTMENTS	1.48%
PLUMBING	0.60%	GLOBAL	1.46%
D	0.60%	IT	1.41%
INSTALLATIONS	0.60%	CARE	1.39%
RAINHAM	0.48%	PROPERTIES	1.29%
R	0.48%	ELECTRICAL	1.29%
TRAINING	0.48%	M	1.27%
CONSULTANCY	0.48%	BUILDING	1.26%
HEATING	0.48%	ENERGY	1.25%
DESIGNS	0.48%	S	1.20%
HEALTH	0.48%	ENTERPRISES	1.20%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	193	205,525
7487 - Other business activities	55	57,052
99999 - Dormant Company	18	21,846
9999 - Dormant Company	18	20,199
86210 - General medical practice activities	16	2,285
82990 - Other business support service activities not elsewhere classified	16	32,483
4521 - General construction & civil engineering	16	5,558
74909 - Other professional, scientific and technical activities not elsewhere classified	15	8,671
70229 - Management consultancy activities other than financial management	15	17,765
62020 - Information technology consultancy activities	11	12,072
74990 - Non-trading company	9	8,929
9305 - Other service activities	8	9,492
4531 - Installation electrical wiring etc.	8	1,967
43290 - Other construction installation	7	1,559
43390 - Other building completion and finishing	7	2,832
43999 - Other specialised construction activities not elsewhere classified	6	3,342
88990 - Other social work activities without accommodation not elsewhere classified	6	1,567
7260 - Other computer related activities	6	7,667
4545 - Other building completion	6	2,369
7499 - Non-trading company	6	9,957