

# Gillingham

q1 2012 business confidence report



## headlines

- Q1 2012 saw a new record in company registrations in Gillingham when compared to any previous Q1.
- Q1 2012 was a record quarter for company registrations in Gillingham when compared to any quarter in history.
- March 2012 saw a new record in company registrations in Gillingham when compared to any previous March.
- March 2012 was a record month for company registrations in Gillingham when compared to any month in history.
- February 2012 saw a new record in company registrations in Gillingham when compared to any previous February.
- February 2012 was a record month for company registrations in Gillingham when compared to any month in history.
- January 2012 saw a new record in company registrations in Gillingham when compared to any previous January.
- February 2012 saw a new record in net growth in Gillingham when compared to any previous February.

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### Quarterly Data (Q1 Jan-Mar 2012)

Q1 2012 saw a new record in company registrations in Gillingham when compared to any previous Q1.

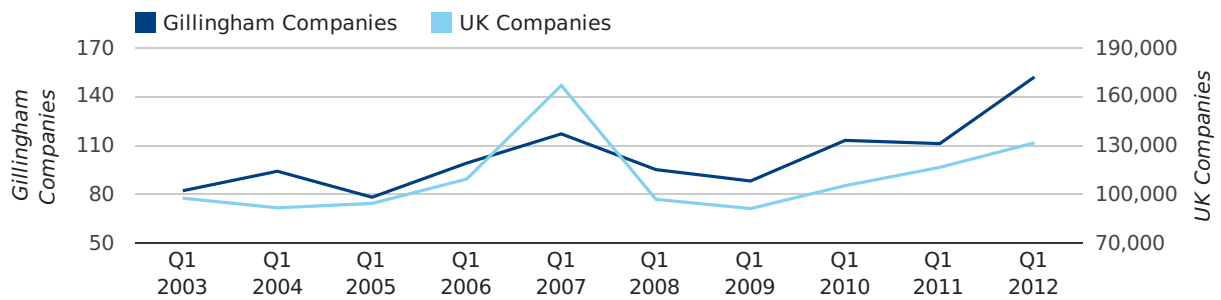
Q1 2012 was a record quarter for company registrations in Gillingham when compared to any quarter in history.

A total of 152 companies were registered in Gillingham during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 36.9% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	GILLINGHAM	UK
2012	152	131,491
2011	111	116,391
% CHANGE	36.9%	13.0%
RECORD YEAR	2012 (152)	2007 (166,814)

### new companies by quarter



## Monthly Data (Jan, Feb & Mar 2012)

March 2012 saw a new record in company registrations in Gillingham when compared to any previous March.

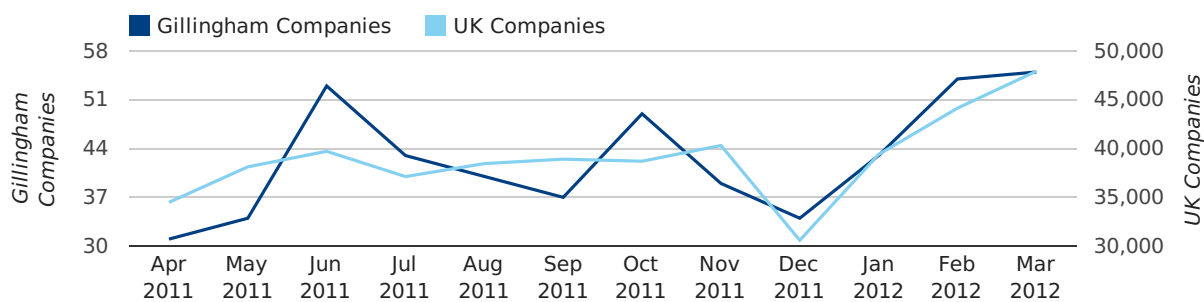
March 2012 was a record month for company registrations in Gillingham when compared to any month in history.

February 2012 saw a new record in company registrations in Gillingham when compared to any previous February.

February 2012 was a record month for company registrations in Gillingham when compared to any month in history.

January 2012 saw a new record in company registrations in Gillingham when compared to any previous January.

### new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	43	54	55
NEW COMPANIES IN 2011	33	28	50
% CHANGE	30.3%	92.9%	10.0%
RECORD YEAR	2012 (43)	2012 (54)	2012 (55)

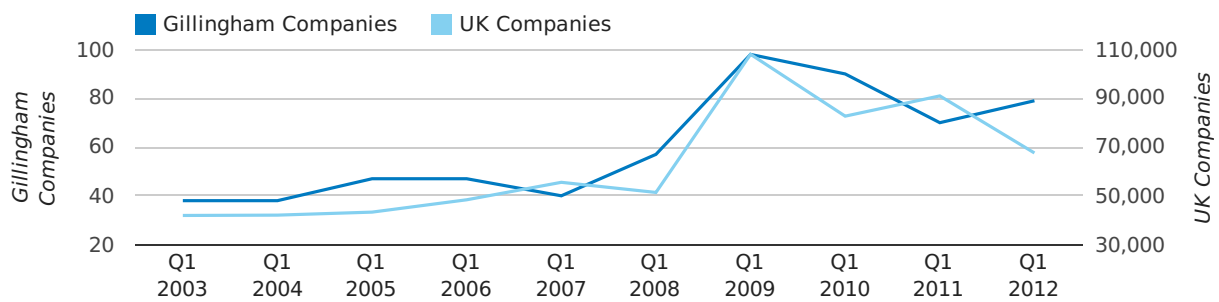
### Quarterly Data (Q1 Jan-Mar 2012)

A total of 79 companies were dissolved in Gillingham during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 12.9% versus the same period last year (Q1 2011). This figure compares poorly to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

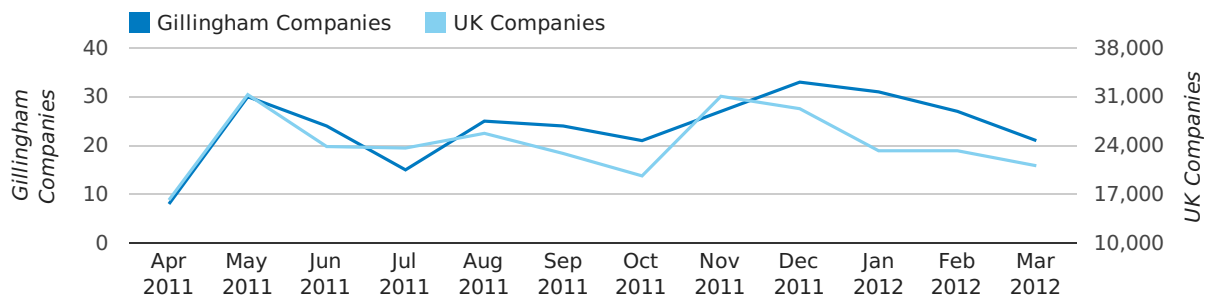
FIRST QUARTER (JAN 2012 - MAR 2012)	GILLINGHAM	UK
2012	79	67,576
2011	70	90,986
% CHANGE	12.9%	-25.7%
RECORD YEAR	2009 (98)	2009 (108,060)

### dissolved companies by quarter



### Monthly Data (Jan, Feb & Mar 2012)

#### dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	31	27	21
CLOSED COMPANIES IN 2011	38	19	13
% CHANGE	-18.4%	42.1%	62%
RECORD YEAR	2011 (38)	2010 (31)	2009 (60)

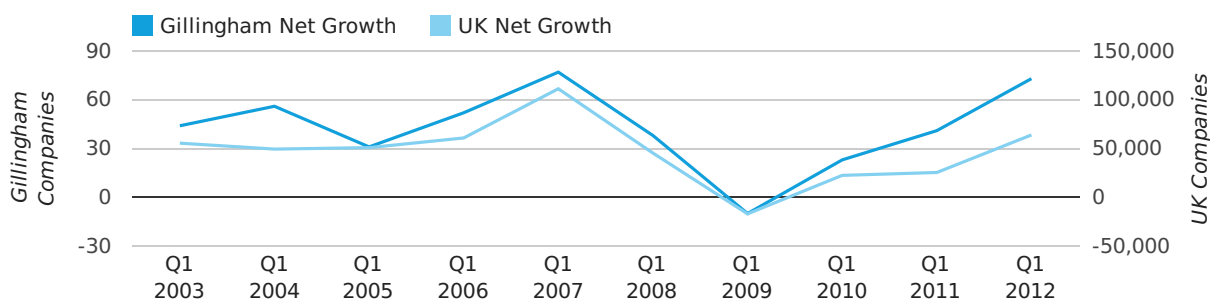
### Quarterly Data (Q1 Jan-Mar 2012)

Net company growth for Gillingham during the first quarter of 2012 (Jan 2012 - Mar 2012) was 73 companies.

This represents an increase of 78.0% on the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	GILLINGHAM	UK
2012	73	63,915
2011	41	25,405
% CHANGE	78.0%	151.6%
RECORD YEAR	2007 (77)	2007 (111,282)

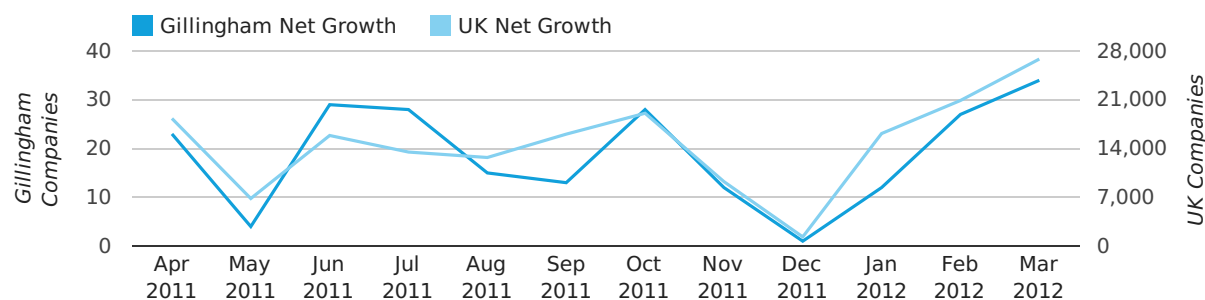
### net growth by quarter



### Monthly Data (Jan, Feb & Mar 2012)

February 2012 saw a new record in net growth in Gillingham when compared to any previous February.

### net growth by month



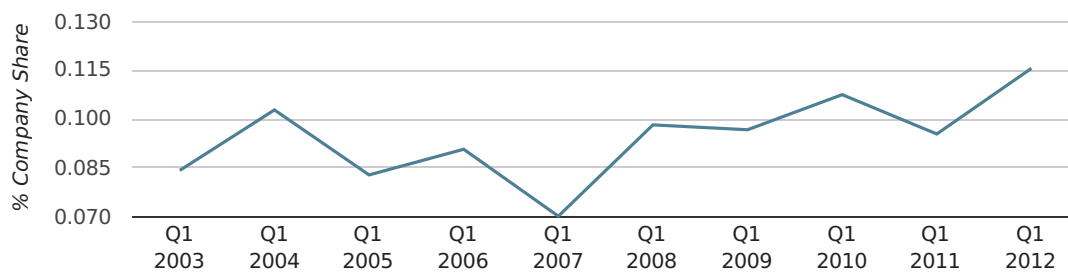
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	12	27	34
NET GROWTH IN 2011	-5	9	37
% CHANGE	-340.0%	200.0%	-8.1%
RECORD YEAR	2007 (27)	2012 (27)	2011 (37)

### Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Gillingham formed 0.1% of all UK companies.

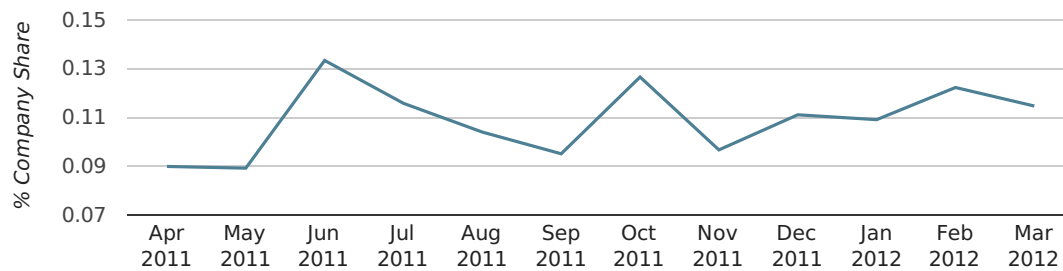
FIRST QUARTER (JAN 2012 - MAR 2012)	GILLINGHAM
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1997 (0.2%)

### company share by quarter



### Monthly Data (Jan, Feb & Mar 2012)

### company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	11.7%	65.0%	2.9%
RECORD YEAR	1966 (0.2%)	1972 (0.2%)	1997 (0.2%)

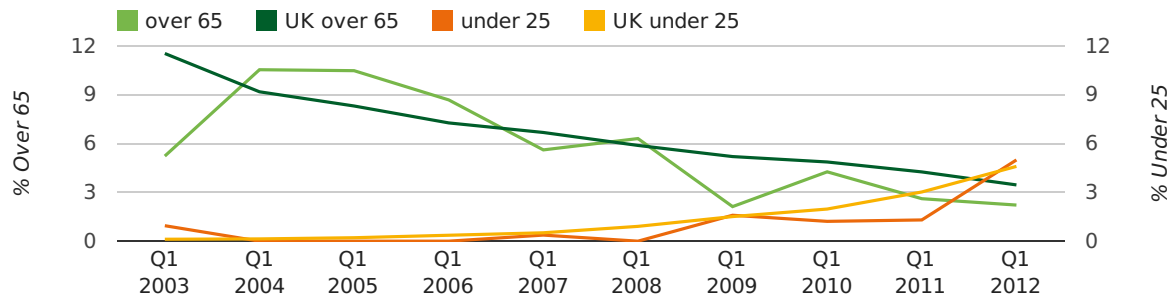
### Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 41.9.

The percentage of directors under the age of 25 was 5.0% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 2.2% compared to the UK figure of 3.5%.

#### director age by quarter



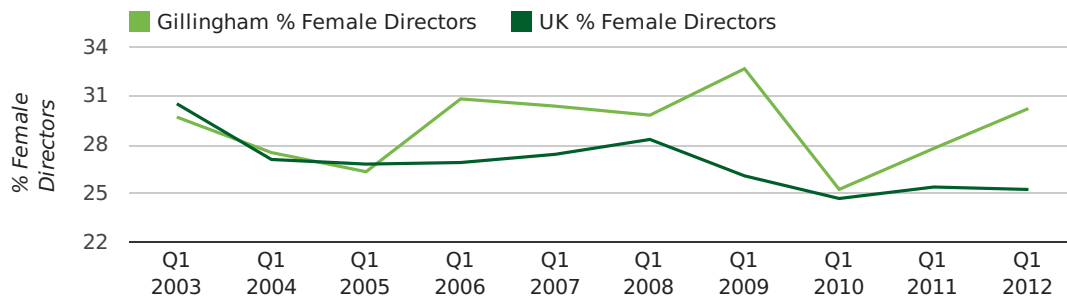


### Quarterly Data (Q1 Jan-Mar 2012)

The record first quarter for female directors in Gillingham was in 1861 when 40.0% of all directors were female.

30.2% of all director appointments in Gillingham in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

#### director gender by quarter



## Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &amp;, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
KENT	1.56%	CONSULTING	5.07%
CONSTRUCTION	1.23%	MANAGEMENT	4.74%
PLUMBING	1.11%	CONSULTANCY	3.30%
ENTERPRISES	1.11%	PROPERTY	2.37%
MANAGEMENT	1.11%	TRADING	2.07%
PROPERTY	0.89%	DESIGN	1.93%
HEATING	0.89%	ENGINEERING	1.86%
CONSULTING	0.89%	ASSOCIATES	1.84%
CONSULTANCY	0.89%	CONSULTANTS	1.79%
IT	0.78%	BUSINESS	1.73%
ASSOCIATES	0.78%	MEDIA	1.72%
VENTURES	0.67%	CONSTRUCTION	1.72%
J	0.67%	LONDON	1.66%
MEDWAY	0.56%	J	1.54%
P	0.56%	INVESTMENTS	1.51%
MAINTENANCE	0.56%	GLOBAL	1.50%
CONSULTANTS	0.45%	IT	1.40%
MEDIA	0.45%	CARE	1.34%
TRAINING	0.45%	PROPERTIES	1.31%
HEALTH	0.45%	ELECTRICAL	1.27%
GROUP	0.45%	M	1.27%
LONDON	0.45%	BUILDING	1.24%
COURIERS	0.45%	ENERGY	1.20%
ELECTRICAL	0.45%	S	1.20%
FIRST	0.45%	ENTERPRISES	1.19%

## Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	196	216,665
7487 - Other business activities	47	52,735
82990 - Other business support service activities not elsewhere classified	21	35,233
99999 - Dormant Company	20	25,084
9999 - Dormant Company	17	18,617
70229 - Management consultancy activities other than financial management	16	19,704
86210 - General medical practice activities	16	2,594
4521 - General construction & civil engineering	15	5,169
62020 - Information technology consultancy activities	15	14,303
74909 - Other professional, scientific and technical activities not elsewhere classified	14	9,892
43999 - Other specialised construction activities not elsewhere classified	9	3,931
88990 - Other social work activities without accommodation not elsewhere classified	9	1,791
9305 - Other service activities	8	8,818
43390 - Other building completion and finishing	8	3,228
96090 - Other service activities not elsewhere classified	8	13,637
43290 - Other construction installation	8	1,764
43210 - Electrical installation	7	3,573
68320 - Management of real estate on a fee or contract basis	7	3,448
74990 - Non-trading company	7	9,729
4531 - Installation electrical wiring etc.	6	1,815