

Gillingham

2012 half year business confidence report



headlines

- The first half of 2012 saw a new record in company registrations in Gillingham when compared to any previous first half year.
- The first half of 2012 was a record first half year for company registrations in Gillingham when compared to any half year in history.
- Q2 2012 saw a new record in company registrations in Gillingham when compared to any previous Q2.
- Q2 2012 was a record quarter for company registrations in Gillingham when compared to any quarter in history.
- May 2012 saw a new record in company registrations in Gillingham when compared to any previous May.
- May 2012 was a record month for company registrations in Gillingham when compared to any month in history.
- The first half of 2012 saw a new record in net growth in Gillingham when compared to any previous first half year.
- The first half of 2012 was a record first half year for net growth in Gillingham when compared to any half year in history.
- Q2 2012 saw a new record in net growth in Gillingham when compared to any previous Q2.
- Q2 2012 was a record quarter for net growth in Gillingham when compared to any quarter in history.
- May 2012 saw a new record in net growth in Gillingham when compared to any previous May.

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Half Year Data (Jan-Jun 2012)

The first half of 2012 saw a new record in company registrations in Gillingham when compared to any previous first half year.

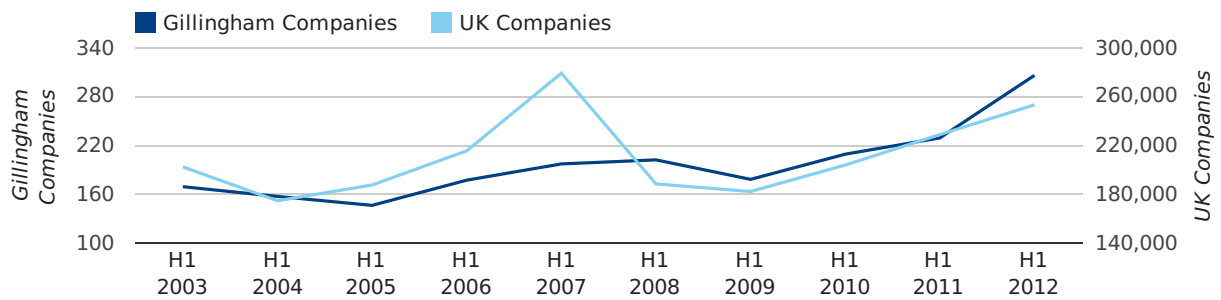
The first half of 2012 was a record first half year for company registrations in Gillingham when compared to any half year in history.

In the first half of 2012 a total of 306 companies were formed in Gillingham. This figure is 33.6% higher than last year, which compares well to the UK wide figure of 10.7%.

The highest total for a first half year in Gillingham occurred in 2012 when a total of 306 were formed.

HALF YEAR (JAN-JUN)	GILLINGHAM	UK
2012	306	253,150
2011	229	228,735
% CHANGE	33.6%	10.7%
RECORD YEAR	2012 (306)	2007 (279,097)

new companies by half year



Quarterly Data (Q2 Apr-Jun 2012)

Q2 2012 saw a new record in company registrations in Gillingham when compared to any previous Q2.

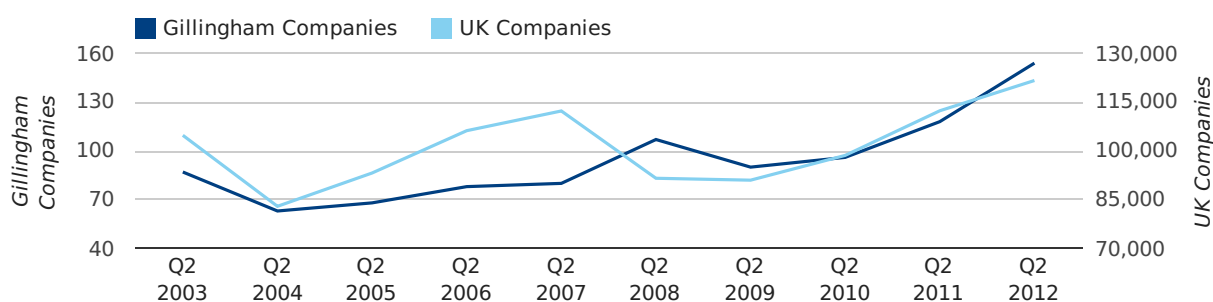
Q2 2012 was a record quarter for company registrations in Gillingham when compared to any quarter in history.

A total of 154 companies were registered in Gillingham during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 30.5% versus the same period last year (Q2 2011). This figure compares well to the UK as a whole, which saw an increase of 8.3% against the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	GILLINGHAM	UK
2012	154	121,659
2011	118	112,344
% CHANGE	30.5%	8.3%
RECORD YEAR	2012 (154)	2012 (121,659)

new companies by quarter

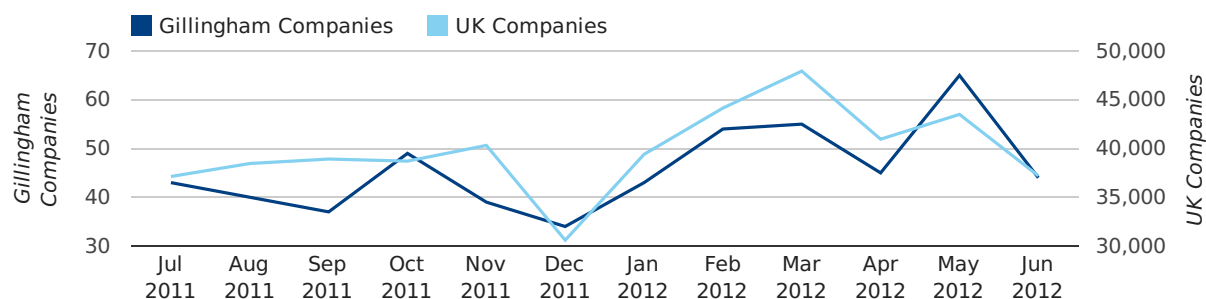


Monthly Data (Apr, May & Jun 2012)

May 2012 saw a new record in company registrations in Gillingham when compared to any previous May.

May 2012 was a record month for company registrations in Gillingham when compared to any month in history.

new companies by month



	APRIL	MAY	JUNE
NEW COMPANIES IN 2012	45	65	44
NEW COMPANIES IN 2011	31	34	53
% CHANGE	45.2%	91.2%	-17.0%
RECORD YEAR	1997 (49)	2012 (65)	2011 (53)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 a total of 156 companies were dissolved in Gillingham. This figure is 18.2% higher than last year, which compares badly to the UK wide change of -8.9%.

The highest total for a first half year in Gillingham occurred in 2009 when a total of 248 were closed.

HALF YEAR (JAN-JUN)	GILLINGHAM	UK
2012	156	147,793
2011	132	162,310
% CHANGE	18.2%	-8.9%
RECORD YEAR	2009 (248)	2009 (289,236)

dissolved companies by half year



Quarterly Data (Q2 Apr-Jun 2012)

A total of 77 companies were dissolved in Gillingham during the second quarter of 2012 (Apr 2012 - Jun 2012).

This figure is an increase of 24.2% versus the same period last year (Q2 2011). This figure compares poorly to the UK as a whole, which saw an increase of 12.5% against the same period last year.

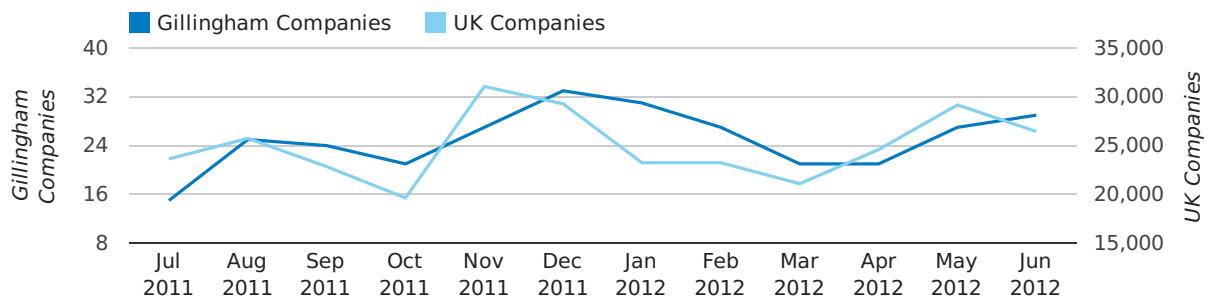
SECOND QUARTER (APR 2012 - JUN 2012)	GILLINGHAM	UK
2012	77	80,217
2011	62	71,324
% CHANGE	24.2%	12.5%
RECORD YEAR	2009 (150)	2009 (181,176)

dissolved companies by quarter



Monthly Data (Apr, May & Jun 2012)

dissolved companies by month



	APRIL	MAY	JUNE
CLOSED COMPANIES IN 2012	21	27	29
CLOSED COMPANIES IN 2011	8	30	24
% CHANGE	162.5%	-10.0%	21%
RECORD YEAR	2009 (49)	2009 (64)	2009 (37)

Half Year Data (Jan-Jun 2012)

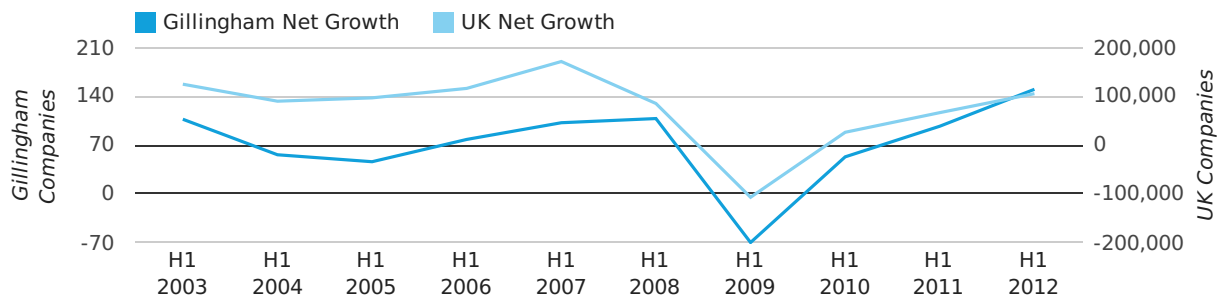
The first half of 2012 saw a new record in net growth in Gillingham when compared to any previous first half year.

The first half of 2012 was a record first half year for net growth in Gillingham when compared to any half year in history.

In the first half of 2012 the company register for Gillingham increased by 150 companies. This figure is 54.6% higher than last year, which compares badly to a UK increase of 58.6%.

HALF YEAR (JAN-JUN)	GILLINGHAM	UK
2012	150	105,357
2011	97	66,425
% CHANGE	54.6%	58.6%
RECORD YEAR	2012 (150)	2007 (171,296)

net growth by half year



Quarterly Data (Q2 Apr-Jun 2012)

Q2 2012 saw a new record in net growth in Gillingham when compared to any previous Q2.

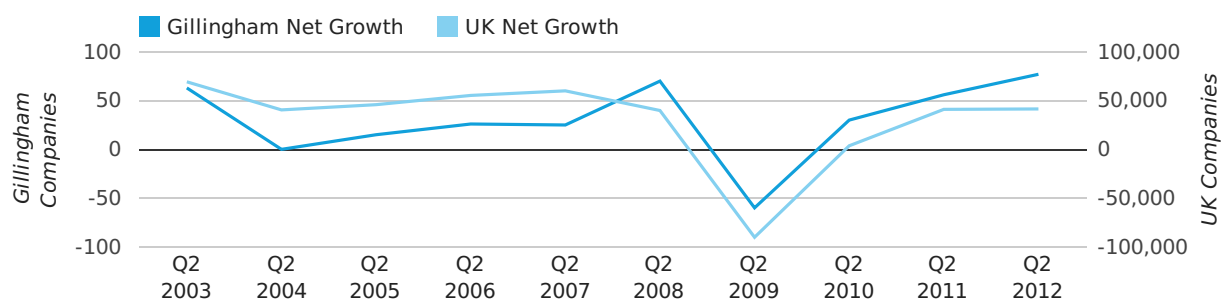
Q2 2012 was a record quarter for net growth in Gillingham when compared to any quarter in history.

Net company growth for Gillingham during the second quarter of 2012 (Apr 2012 - Jun 2012) was 77 companies.

This represents an increase of 37.5% on the same period last year.

SECOND QUARTER (APR 2012 - JUN 2012)	GILLINGHAM	UK
2012	77	41,442
2011	56	41,020
% CHANGE	37.5%	1.0%
RECORD YEAR	2012 (77)	2003 (69,274)

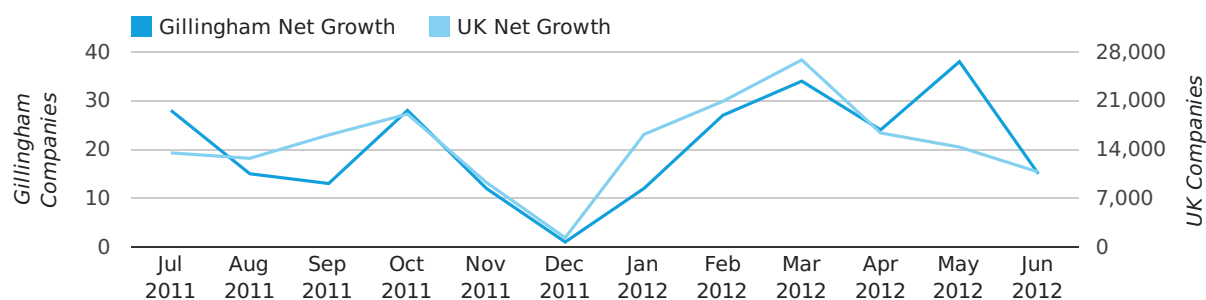
net growth by quarter



Monthly Data (Apr, May & Jun 2012)

May 2012 saw a new record in net growth in Gillingham when compared to any previous May.

net growth by month



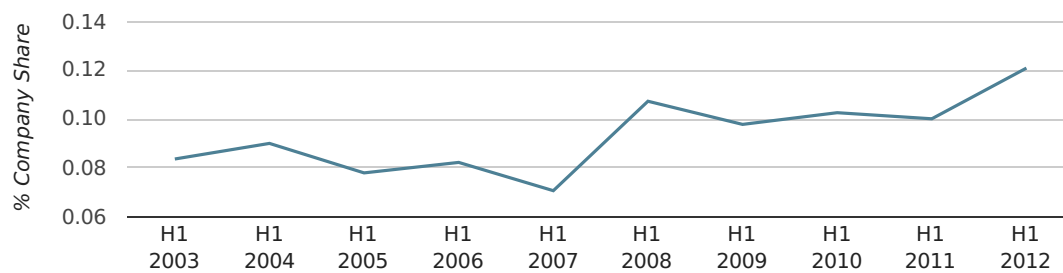
	APRIL	MAY	JUNE
NET GROWTH IN 2012	24	38	15
NET GROWTH IN 2011	23	4	29
% CHANGE	4.3%	850.0%	-48.3%
RECORD YEAR	1997 (43)	2012 (38)	2008 (38)

Half Year Data (Jan-Jun 2012)

In the first half of 2012 Gillingham formed 0.1% of all UK companies. This is the same as the 2011 figure of 0.1%.

HALF YEAR (JAN-JUN)	GILLINGHAM
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1997 (0.2%)

company share by half year

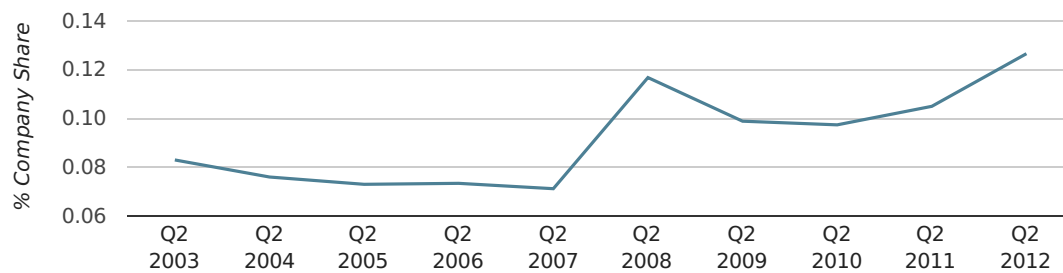


Quarterly Data (Q2 Apr-Jun 2012)

In the second quarter of 2012, Gillingham formed 0.1% of all UK companies.

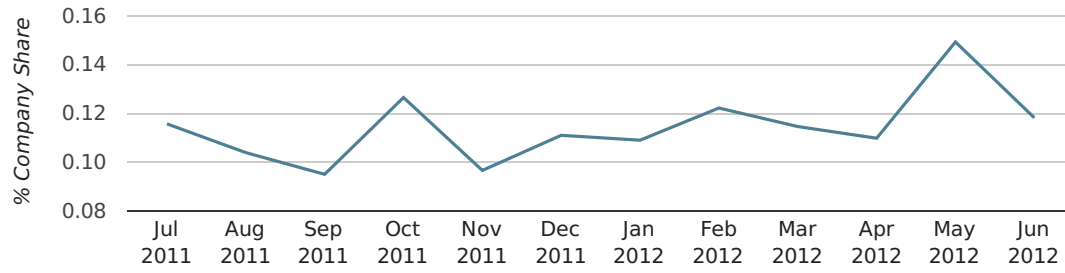
SECOND QUARTER (APR 2012 - JUN 2012)	GILLINGHAM
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1997 (0.1%)

company share by quarter



Monthly Data (Apr, May & Jun 2012)

company share by month



	APRIL	MAY	JUNE
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	22.2%	67.5%	-11.3%
RECORD YEAR	1997 (0.2%)	1981 (0.2%)	1981 (0.2%)

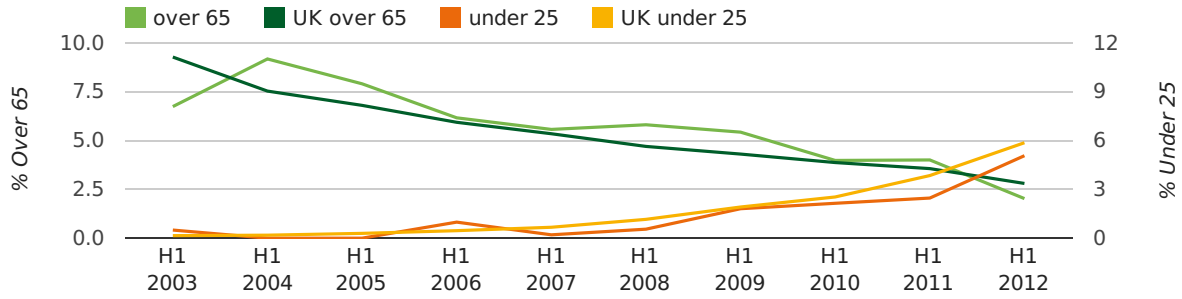
Half Year Data (Jan-Jun 2012)

The average age of a director in the first half of 2012 was 42.4.

The percentage of directors under the age of 25 was 5.1% compared to the UK figure of 4.9%.

The percentage of directors over the age of 65 was 2.0% compared to the UK figure of 3.4%.

director age by half year



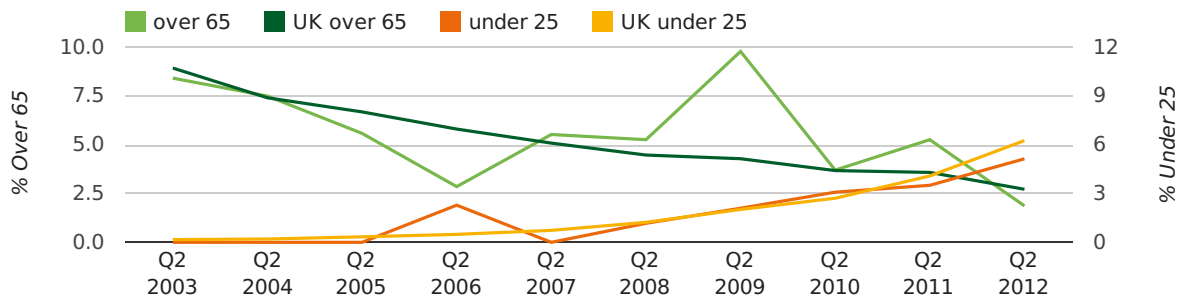
Quarterly Data (Q2 Apr-Jun 2012)

The average age of a director in the second quarter of 2012 was 42.7.

The percentage of directors under the age of 25 was 5.1% compared to the UK figure of 5.2%.

The percentage of directors over the age of 65 was 1.9% compared to the UK figure of 3.3%.

director age by quarter

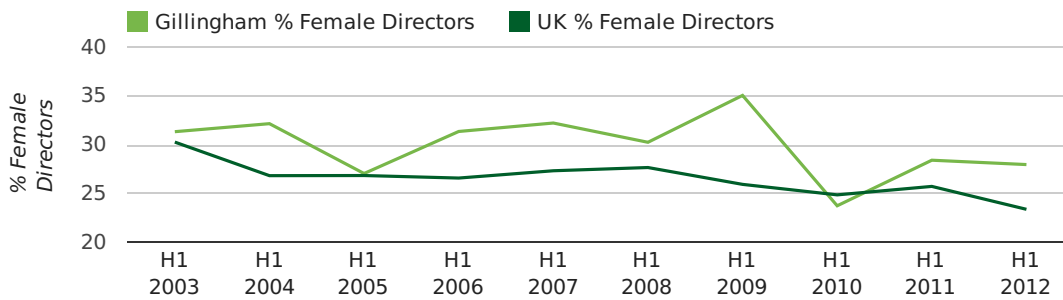


Half Year Data (Jan-Jun 2012)

The record first half year for female directors in Gillingham was 1861 when 40.0% of all directors were female.

28.0% of all director appointments in Gillingham in the first half of 2012 were female. This compares to a UK average of 23.4% for the same period.

director gender by half year

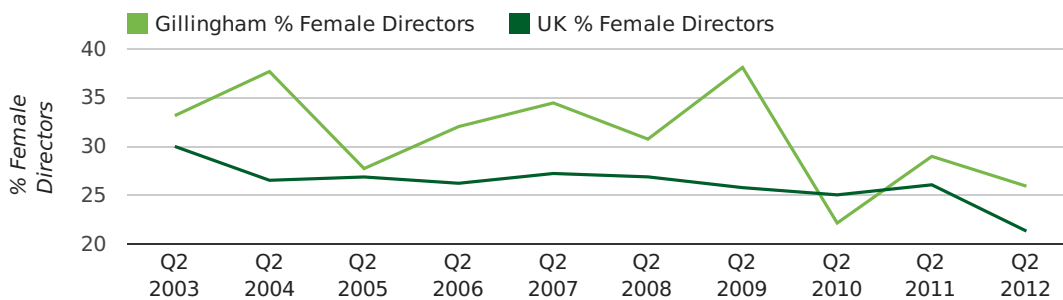


Quarterly Data (Q2 Apr-Jun 2012)

The record second quarter for female directors in Gillingham was in 1866 when 66.7% of all directors were female.

25.9% of all director appointments in Gillingham in the second quarter of 2012 were female. This compares to a UK average of 21.3% for the same period.

director gender by quarter



Previous 12 months (Jun 2011-Jun 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSTRUCTION	1.30%	CONSULTING	5.07%
MANAGEMENT	1.19%	MANAGEMENT	4.74%
ENTERPRISES	1.08%	CONSULTANCY	3.28%
CONSULTANCY	1.08%	PROPERTY	2.35%
HEATING	0.97%	TRADING	2.10%
CONSULTING	0.97%	DESIGN	1.89%
PLUMBING	0.97%	ENGINEERING	1.87%
ASSOCIATES	0.97%	ASSOCIATES	1.82%
KENT	0.86%	CONSULTANTS	1.78%
PROPERTY	0.65%	CONSTRUCTION	1.71%
VENTURES	0.65%	BUSINESS	1.70%
ENGINEERING	0.54%	MEDIA	1.69%
LONDON	0.54%	LONDON	1.68%
J	0.54%	J	1.57%
CONSULTANTS	0.54%	GLOBAL	1.51%
TRAINING	0.54%	INVESTMENTS	1.48%
IT	0.54%	IT	1.42%
(KENT)	0.54%	CARE	1.31%
HEALTH	0.54%	PROPERTIES	1.31%
MEDWAY	0.43%	M	1.26%
P	0.43%	ELECTRICAL	1.23%
ELECTRICAL	0.43%	BUILDING	1.23%
DIRECT	0.43%	SECURITY	1.19%
MAINTENANCE	0.43%	S	1.18%
MEDIA	0.43%	ENTERPRISES	1.17%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	240	244,457
7487 - Other business activities	40	47,029
82990 - Other business support service activities not elsewhere classified	23	35,447
99999 - Dormant Company	22	26,088
70229 - Management consultancy activities other than financial management	19	20,390
9999 - Dormant Company	16	16,469
4521 - General construction & civil engineering	15	4,644
86210 - General medical practice activities	14	2,657
62020 - Information technology consultancy activities	13	15,280
74909 - Other professional, scientific and technical activities not elsewhere classified	12	10,271
96090 - Other service activities not elsewhere classified	9	14,220
43390 - Other building completion and finishing	9	3,241
68320 - Management of real estate on a fee or contract basis	9	3,365
9305 - Other service activities	8	7,926
43290 - Other construction installation	7	1,796
43999 - Other specialised construction activities not elsewhere classified	7	4,091
88990 - Other social work activities without accommodation not elsewhere classified	7	1,828
43210 - Electrical installation	7	3,557
74990 - Non-trading company	6	9,706
62090 - Other information technology service activities	6	8,258