

Gloucestershire

q1 2012 business confidence report



headlines

- January 2012 saw a new record in company registrations in Gloucestershire when compared to any previous January.
- January 2012 saw a new record in net growth in Gloucestershire when compared to any previous January.

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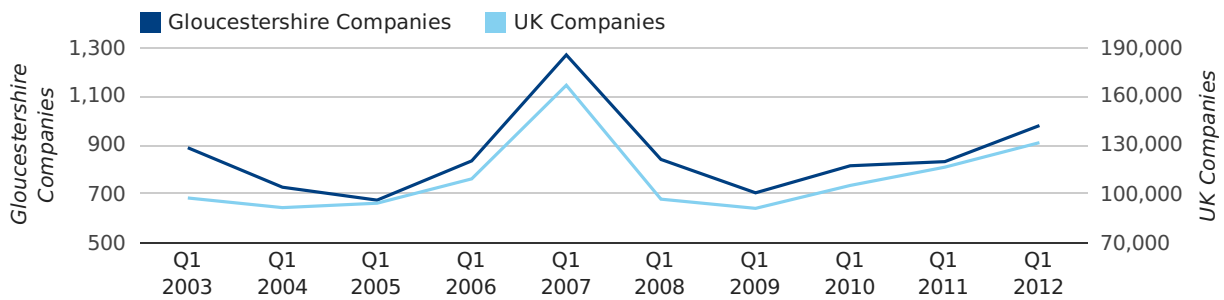
Quarterly Data (Q1 Jan-Mar 2012)

A total of 980 companies were registered in Gloucestershire during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 17.8% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw an increase of 13.0% against the same period last year.

| FIRST QUARTER (JAN 2012 - MAR 2012) | GLOUCESTERSHIRE | UK |
|-------------------------------------|-----------------|----------------|
| 2012 | 980 | 131,491 |
| 2011 | 832 | 116,391 |
| % CHANGE | 17.8% | 13.0% |
| RECORD YEAR | 2007 (1,270) | 2007 (166,814) |

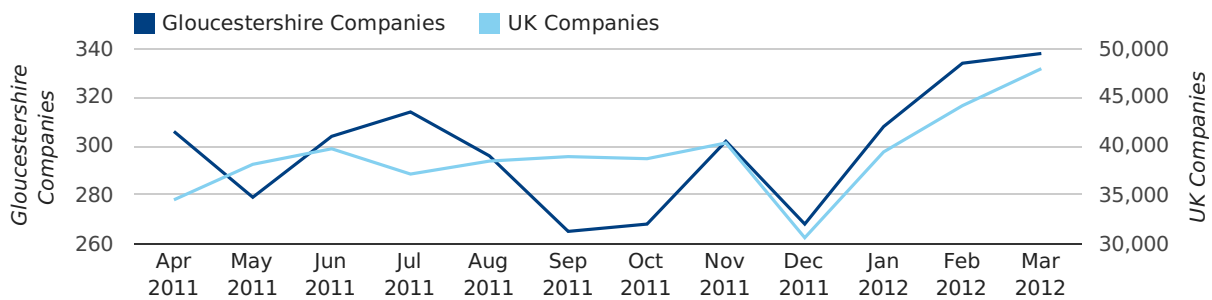
new companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

January 2012 saw a new record in company registrations in Gloucestershire when compared to any previous January.

new companies by month



| | JANUARY | FEBRUARY | MARCH |
|-----------------------|------------|------------|------------|
| NEW COMPANIES IN 2012 | 308 | 334 | 338 |
| NEW COMPANIES IN 2011 | 230 | 274 | 328 |
| % CHANGE | 33.9% | 21.9% | 3.0% |
| RECORD YEAR | 2012 (308) | 2007 (381) | 2007 (634) |

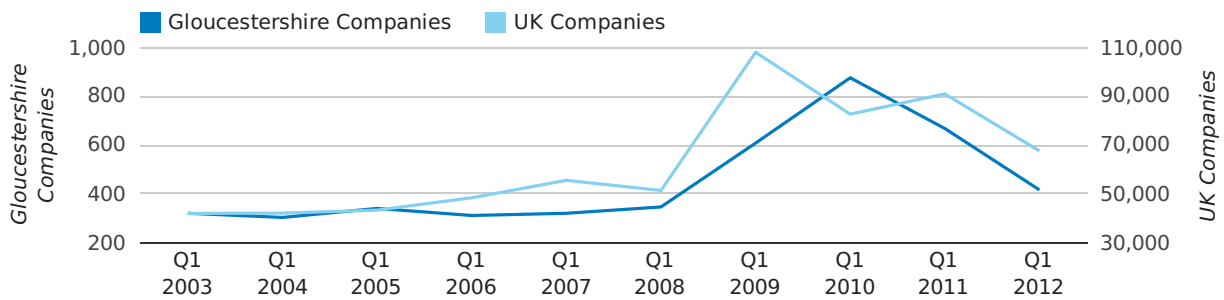
Quarterly Data (Q1 Jan-Mar 2012)

A total of 416 companies were dissolved in Gloucestershire during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 37.7% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

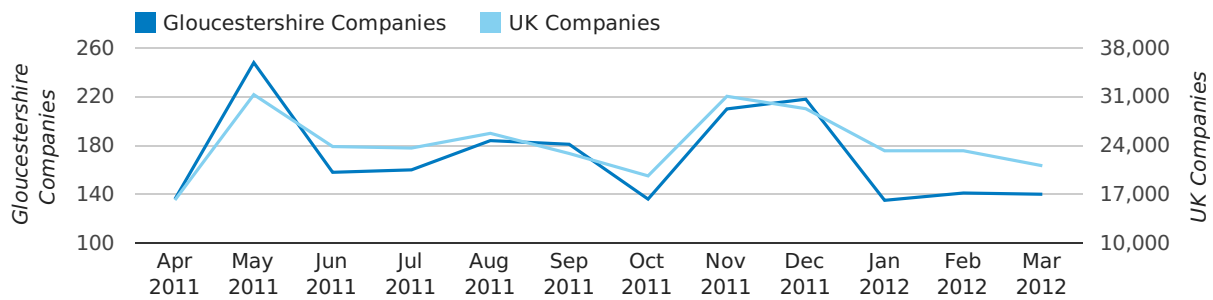
| FIRST QUARTER (JAN 2012 - MAR 2012) | GLOUCESTERSHIRE | UK |
|-------------------------------------|-----------------|----------------|
| 2012 | 416 | 67,576 |
| 2011 | 668 | 90,986 |
| % CHANGE | -37.7% | -25.7% |
| RECORD YEAR | 2010 (876) | 2009 (108,060) |

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



| | JANUARY | FEBRUARY | MARCH |
|--------------------------|------------|------------|------------|
| CLOSED COMPANIES IN 2012 | 135 | 141 | 140 |
| CLOSED COMPANIES IN 2011 | 239 | 222 | 207 |
| % CHANGE | -43.5% | -36.5% | -32% |
| RECORD YEAR | 2010 (274) | 2010 (245) | 2010 (357) |

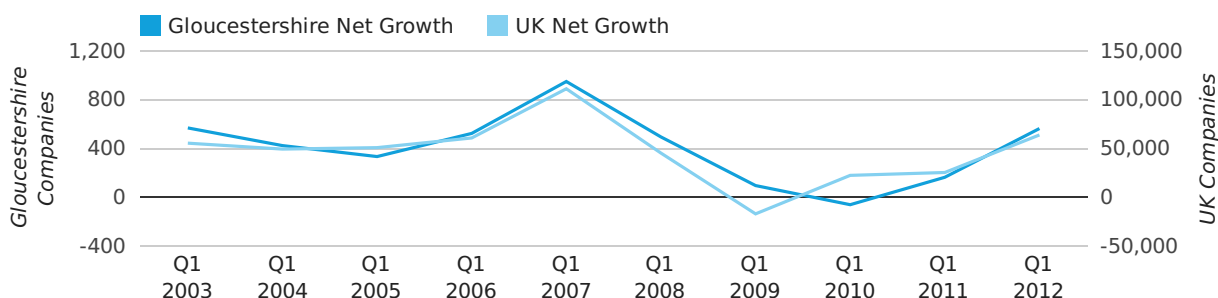
Quarterly Data (Q1 Jan-Mar 2012)

Net company growth for Gloucestershire during the first quarter of 2012 (Jan 2012 - Mar 2012) was 564 companies.

This represents an increase of 243.9% on the same period last year.

| FIRST QUARTER (JAN 2012 - MAR 2012) | GLOUCESTERSHIRE | UK |
|-------------------------------------|-----------------|----------------|
| 2012 | 564 | 63,915 |
| 2011 | 164 | 25,405 |
| % CHANGE | 243.9% | 151.6% |
| RECORD YEAR | 2007 (950) | 2007 (111,282) |

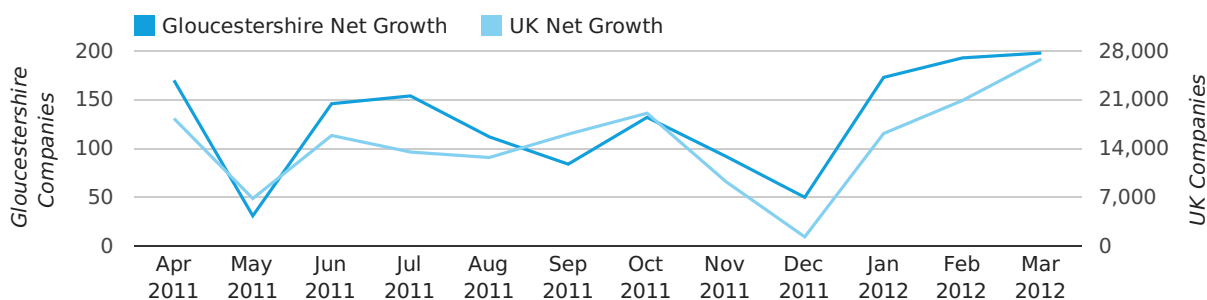
net growth by quarter



Monthly Data (Jan, Feb & Mar 2012)

January 2012 saw a new record in net growth in Gloucestershire when compared to any previous January.

net growth by month



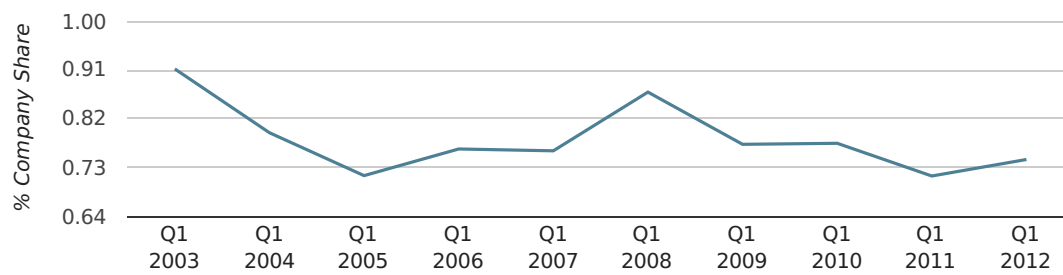
| | JANUARY | FEBRUARY | MARCH |
|--------------------|------------|------------|------------|
| NET GROWTH IN 2012 | 173 | 193 | 198 |
| NET GROWTH IN 2011 | -9 | 52 | 121 |
| % CHANGE | -2,022.2% | 271.2% | 63.6% |
| RECORD YEAR | 2012 (173) | 2007 (282) | 2007 (530) |

Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Gloucestershire formed 0.7% of all UK companies.

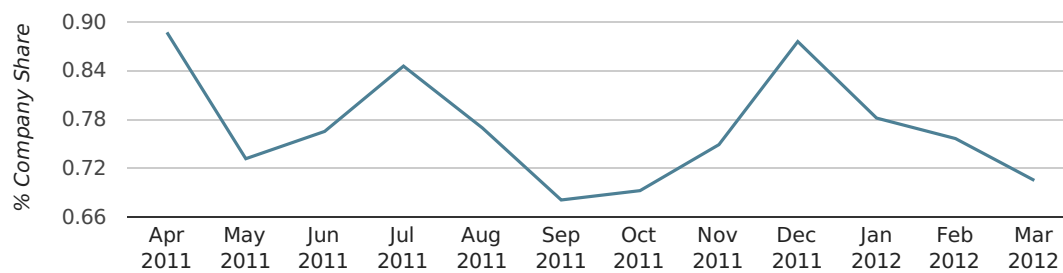
| FIRST QUARTER (JAN 2012 - MAR 2012) | GLOUCESTERSHIRE |
|-------------------------------------|-----------------|
| 2012 | 0.7% |
| 2011 | 0.7% |
| 2010 | 0.8% |
| 2009 | 0.8% |
| 2008 | 0.9% |
| RECORD YEAR (SINCE 1960) | 1967 (1.5%) |

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



| | JANUARY | FEBRUARY | MARCH |
|----------------------------|-------------|-------------|-------------|
| UK FORMATION SHARE IN 2012 | 0.8% | 0.8% | 0.7% |
| UK FORMATION SHARE IN 2011 | 0.7% | 0.7% | 0.7% |
| % CHANGE | 14.8% | 4.3% | -3.6% |
| RECORD YEAR | 1970 (1.7%) | 1969 (1.9%) | 1967 (2.0%) |

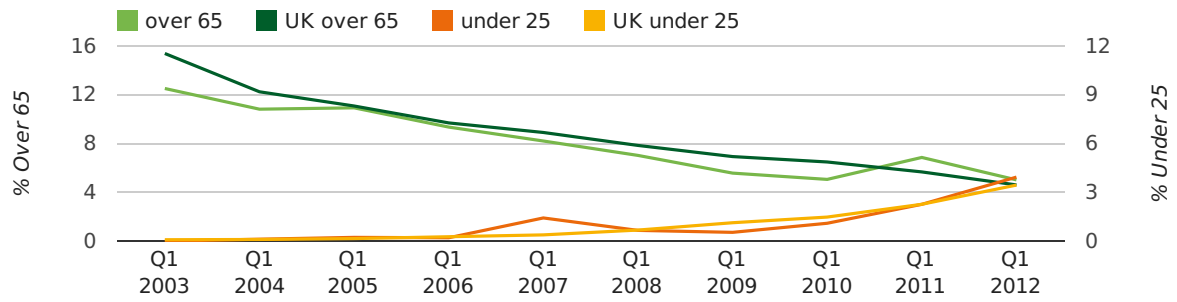
Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 44.9.

The percentage of directors under the age of 25 was 3.9% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 5.0% compared to the UK figure of 3.5%.

director age by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

| WORD | PERCENTAGE | UK WORD | UK PERCENTAGE |
|--------------|------------|--------------|---------------|
| CONSULTING | 2.36% | CONSULTING | 5.07% |
| MANAGEMENT | 1.98% | MANAGEMENT | 4.74% |
| CONSULTANCY | 1.78% | CONSULTANCY | 3.30% |
| COTSWOLD | 1.09% | PROPERTY | 2.37% |
| CHELTENHAM | 0.82% | TRADING | 2.07% |
| TRAINING | 0.80% | DESIGN | 1.93% |
| BUSINESS | 0.78% | ENGINEERING | 1.86% |
| SCHOOL | 0.78% | ASSOCIATES | 1.84% |
| ASSOCIATES | 0.76% | CONSULTANTS | 1.79% |
| CONSTRUCTION | 0.69% | BUSINESS | 1.73% |
| DESIGN | 0.65% | MEDIA | 1.72% |
| J | 0.65% | CONSTRUCTION | 1.72% |
| BUILDING | 0.62% | LONDON | 1.66% |
| MEDIA | 0.58% | J | 1.54% |
| CARE | 0.58% | INVESTMENTS | 1.51% |
| M | 0.56% | GLOBAL | 1.50% |
| ENGINEERING | 0.53% | IT | 1.40% |
| CONSULTANTS | 0.51% | CARE | 1.34% |
| ENERGY | 0.51% | PROPERTIES | 1.31% |
| SECURITY | 0.51% | ELECTRICAL | 1.27% |
| GLOUCESTER | 0.49% | M | 1.27% |
| C | 0.47% | BUILDING | 1.24% |
| PROPERTY | 0.47% | ENERGY | 1.20% |
| MARKETING | 0.47% | S | 1.20% |
| R | 0.47% | ENTERPRISES | 1.19% |

Previous 36 months, excluding companies less than 12 months old

| SIC CODE | NUMBER OF COMPANIES | UK COMPANIES |
|--|---------------------|--------------|
| None Supplied | 1,211 | 216,665 |
| 82990 - Other business support service activities not elsewhere classified | 358 | 35,233 |
| 7487 - Other business activities | 321 | 52,735 |
| 70229 - Management consultancy activities other than financial management | 237 | 19,704 |
| 99999 - Dormant Company | 164 | 25,084 |
| 62020 - Information technology consultancy activities | 160 | 14,303 |
| 7414 - Business & management consultancy | 140 | 12,113 |
| 9999 - Dormant Company | 115 | 18,617 |
| 74909 - Other professional, scientific and technical activities not elsewhere classified | 98 | 9,892 |
| 62090 - Other information technology service activities | 70 | 8,145 |
| 9305 - Other service activities | 66 | 8,818 |
| 7222 - Other software consultancy and supply | 62 | 6,934 |
| 4521 - General construction & civil engineering | 57 | 5,169 |
| 74990 - Non-trading company | 57 | 9,729 |
| 62012 - Business and domestic software development | 56 | 4,356 |
| 96090 - Other service activities not elsewhere classified | 55 | 13,637 |
| 7499 - Non-trading company | 54 | 9,102 |
| 41100 - Development of building projects | 52 | 4,984 |
| 43210 - Electrical installation | 50 | 3,573 |
| 7260 - Other computer related activities | 45 | 7,154 |