

Grantham

2011 annual business confidence report



headlines

- 2011 was a record year for company registrations in Grantham when compared to any year in history.
- The second half of 2011 saw a new record in company registrations in Grantham when compared to any previous second half year.
- The second half of 2011 was a record second half year for company registrations in Grantham when compared to any half year in history.
- Q4 2011 saw a new record in company registrations in Grantham when compared to any previous Q4.
- November 2011 saw a new record in company registrations in Grantham when compared to any previous November.
- Q4 2011 saw a new record in company closures in Grantham when compared to any previous Q4.
- December 2011 saw a new record in company closures in Grantham when compared to any previous December.
- October 2011 saw a new record in company closures in Grantham when compared to any previous October.

contents

new company registrations

closed companies (dissolved)

net company growth

uk company share

director age

director gender

naming trends

sic data

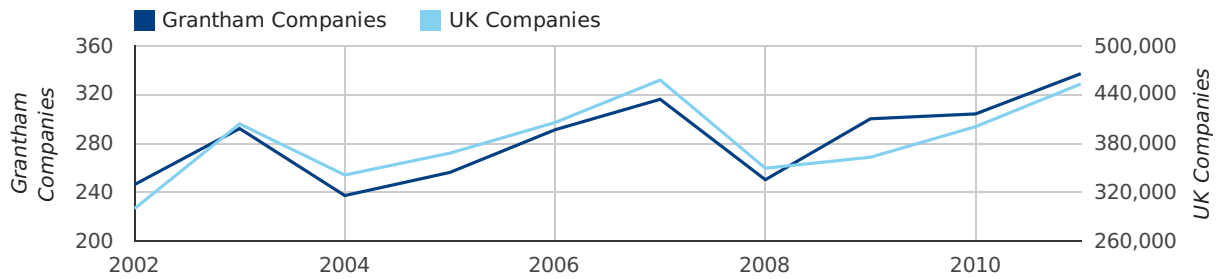
Annual Data (2011)

2011 was a record year for company registrations in Grantham when compared to any year in history.

A total of 337 companies were formed in Grantham in 2011. This total is 10.9% higher than in 2010 and compares equally to the UK figure of a 13.1% growth compared to 400,358 the previous year.

YEAR	GRANTHAM	UK
2011	337	452,870
2010	304	400,358
2009	300	362,675
2008	250	349,203
2007	316	457,649
RECORD YEAR	2011 (337)	2007 (457,649)

new companies by year



Half Year Data (Jul-Dec 2011)

The second half of 2011 saw a new record in company registrations in Grantham when compared to any previous second half year.

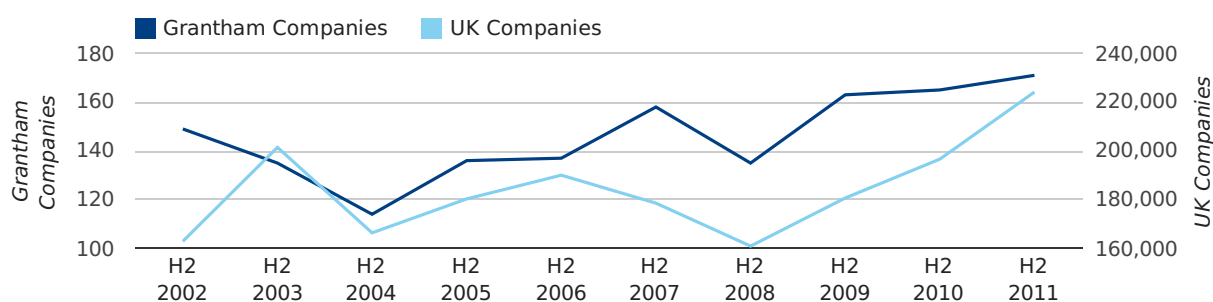
The second half of 2011 was a record second half year for company registrations in Grantham when compared to any half year in history.

In the second half of 2011 a total of 171 companies were formed in Grantham. This figure is 3.6% higher than last year, which compares badly to the UK wide figure of 14.0%.

The highest total for a second half year in Grantham occurred in 2011 when a total of 171 were formed.

HALF YEAR (JUL-DEC)	GRANTHAM	UK
2011	171	224,135
2010	165	196,609
% CHANGE	3.6%	14.0%
RECORD YEAR	2011 (171)	2011 (224,135)

new companies by half year



Quarterly Data (Q4 Oct-Dec 2011)

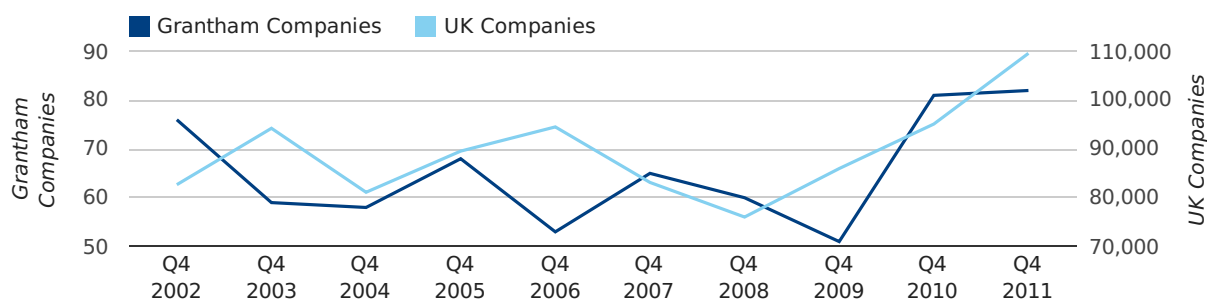
Q4 2011 saw a new record in company registrations in Grantham when compared to any previous Q4.

A total of 82 companies were registered in Grantham during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 1.2% versus the same period last year (Q4 2010). This figure compares badly to the UK as a whole, which saw an increase of 15.3% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	GRANTHAM	UK
2011	82	109,623
2010	81	95,117
% CHANGE	1.2%	15.3%
RECORD YEAR	2011 (82)	2011 (109,623)

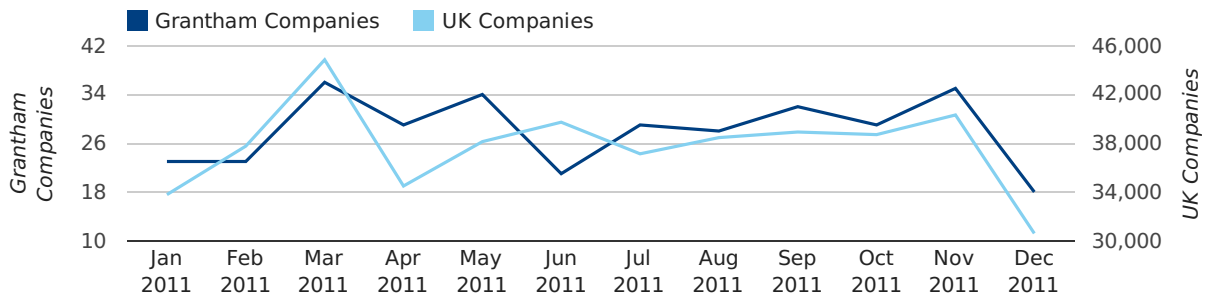
new companies by quarter



Monthly Data (Oct, Nov & Dec 2011)

November 2011 saw a new record in company registrations in Grantham when compared to any previous November.

new companies by month



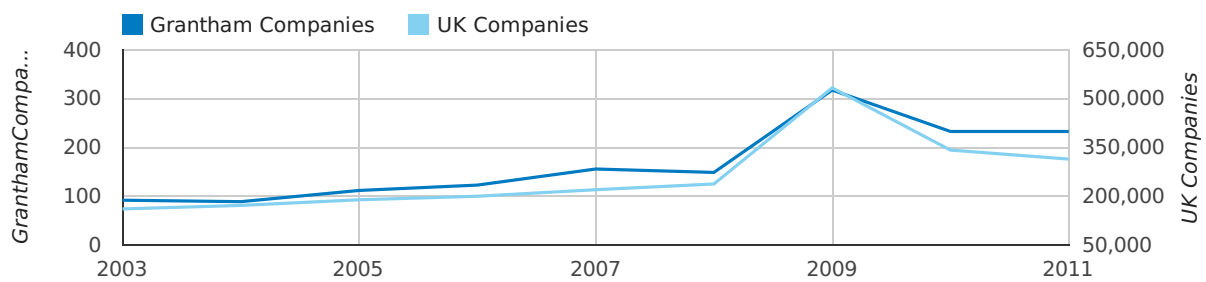
	OCTOBER	NOVEMBER	DECEMBER
NEW COMPANIES IN 2011	29	35	18
NEW COMPANIES IN 2010	37	26	18
% CHANGE	-21.6%	34.6%	0.0%
RECORD YEAR	2010 (37)	2011 (35)	2009 (23)

Annual Data (2011)

A total of 233 companies were dissolved in Grantham in 2011. This total is 0.0% higher than in 2010 and compares favourably to the UK figure of 8.1% decrease compared to the previous year.

YEAR	GRANTHAM	UK
2011	233	314,523
2010	233	342,232
2009	318	533,773
2008	149	237,901
2007	156	220,295
RECORD YEAR	2009 (318)	2009 (533,773)

dissolved companies by year



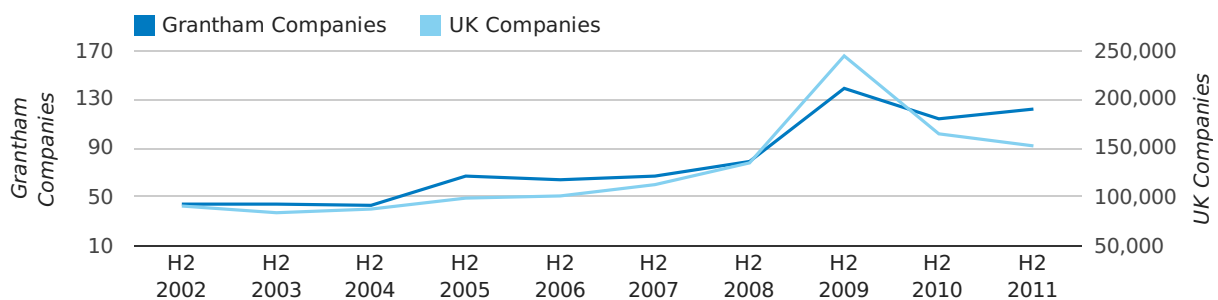
Half Year Data (Jul-Dec 2011)

In the second half of 2011 a total of 122 companies were dissolved in Grantham. This figure is 7.0% higher than last year, which compares badly to the UK wide change of -7.5%.

The highest total for a second half year in Grantham occurred in 2009 when a total of 139 were closed.

HALF YEAR (JUL-DEC)	GRANTHAM	UK
2011	122	152,213
2010	114	164,601
% CHANGE	7.0%	-7.5%
RECORD YEAR	2009 (139)	2009 (244,537)

dissolved companies by half year



Quarterly Data (Q4 Oct-Dec 2011)

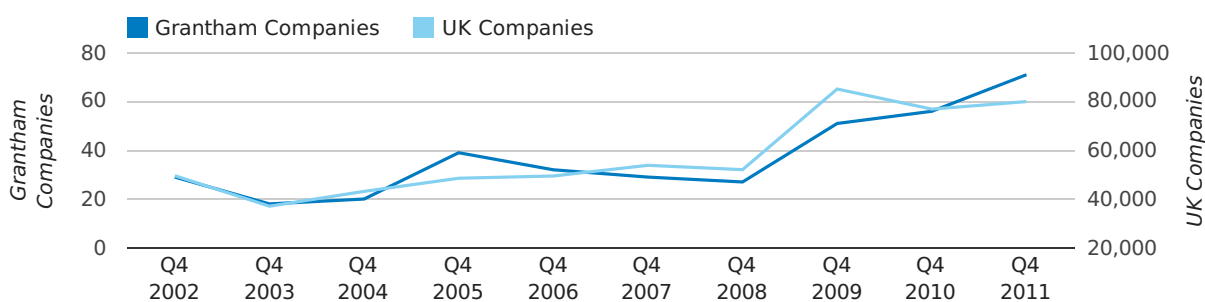
Q4 2011 saw a new record in company closures in Grantham when compared to any previous Q4.

A total of 71 companies were dissolved in Grantham during the fourth quarter of 2011 (Oct 2011 - Dec 2011).

This figure is an increase of 26.8% versus the same period last year (Q4 2010). This figure compares poorly to the UK as a whole, which saw an increase of 4.0% against the same period last year.

FOURTH QUARTER (OCT 2011 - DEC 2011)	GRANTHAM	UK
2011	71	79,983
2010	56	76,896
% CHANGE	26.8%	4.0%
RECORD YEAR	2011 (71)	2009 (85,136)

dissolved companies by quarter

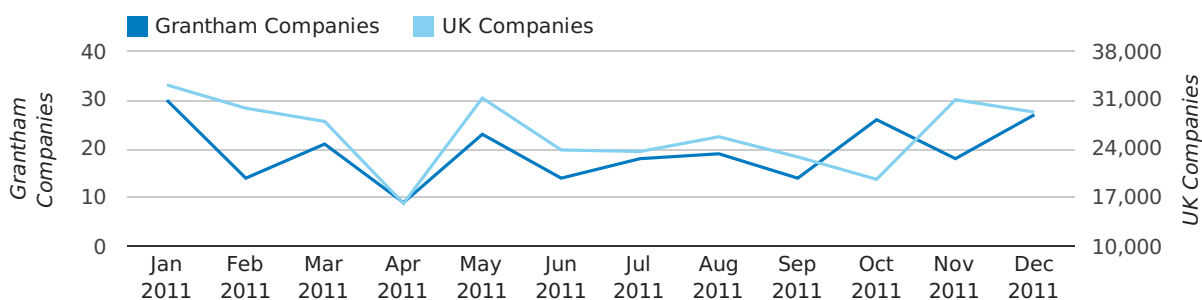


Monthly Data (Oct, Nov & Dec 2011)

December 2011 saw a new record in company closures in Grantham when compared to any previous December.

October 2011 saw a new record in company closures in Grantham when compared to any previous October.

dissolved companies by month



	OCTOBER	NOVEMBER	DECEMBER
CLOSED COMPANIES IN 2011	26	18	27
CLOSED COMPANIES IN 2010	22	22	12
% CHANGE	18.2%	-18.2%	125%
RECORD YEAR	2011 (26)	2010 (22)	2011 (27)

Annual Data (2011)

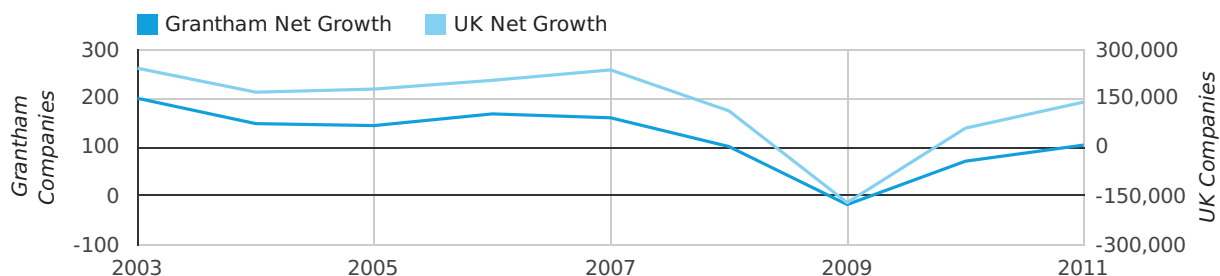
A total of 104 companies were added to the company register for Grantham in 2011. This number represents growth of 34.2% which compares unfavourably to the UK figure of 34.6%.

This number is 33 companies higher than the previous year.

The highest net company growth figure ever seen in one year came in 2003 when the Grantham company register grew by 200 companies.

YEAR	GRANTHAM	UK
2011	104	138,347
2010	71	58,126
2009	-18	-171,098
2008	101	111,302
2007	160	237,354
RECORD YEAR	2003 (200)	2003 (242,543)

net growth by year

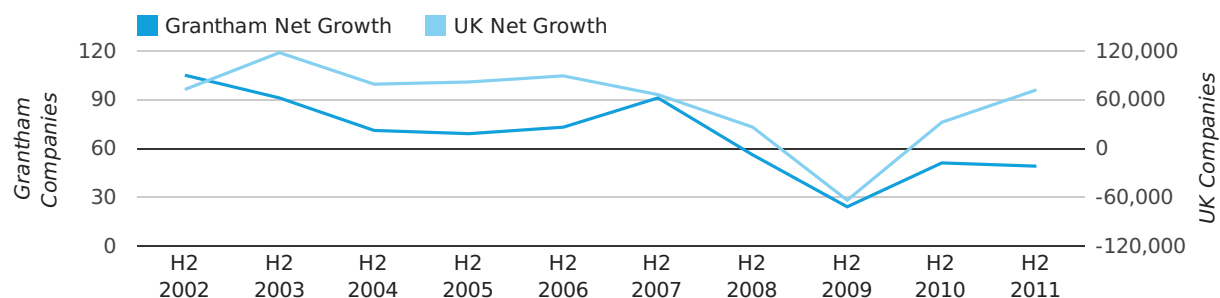


Half Year Data (Jul-Dec 2011)

In the second half of 2011 the company register for Grantham increased by 49 companies. This figure is 3.9% lower than last year, which compares badly to a UK increase of 124.7%.

HALF YEAR (JUL-DEC)	GRANTHAM	UK
2011	49	71,922
2010	51	32,008
% CHANGE	-3.9%	124.7%
RECORD YEAR	2002 (105)	2003 (117,772)

net growth by half year



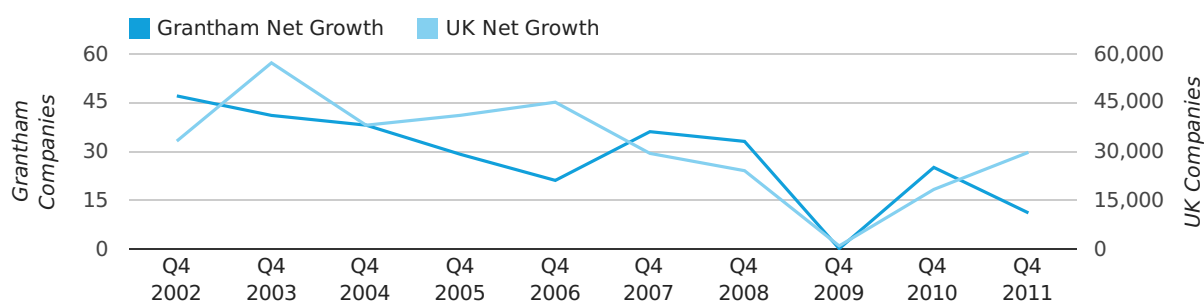
Quarterly Data (Q4 Oct-Dec 2011)

Net company growth for Grantham during the fourth quarter of 2011 (Oct 2011 - Dec 2011) was 11 companies.

This represents a decrease of 56.0% on the same period last year.

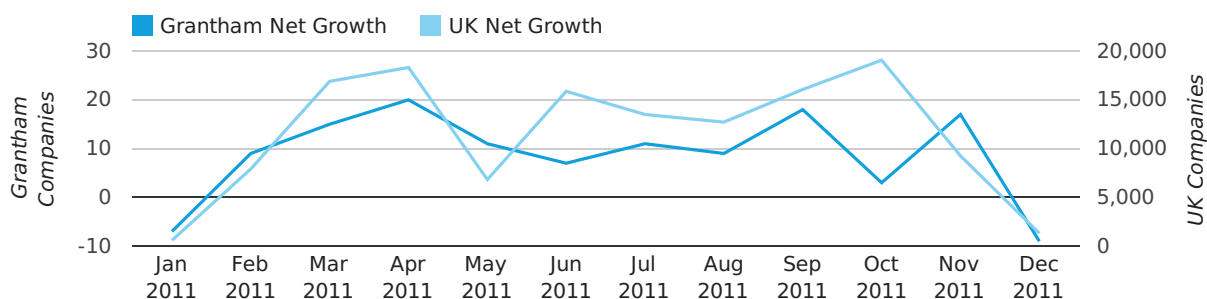
FOURTH QUARTER (OCT 2011 - DEC 2011)	GRANTHAM	UK
2011	11	29,640
2010	25	18,221
% CHANGE	-56.0%	62.7%
RECORD YEAR	2002 (47)	2003 (57,175)

net growth by quarter



Monthly Data (Oct, Nov & Dec 2011)

net growth by month



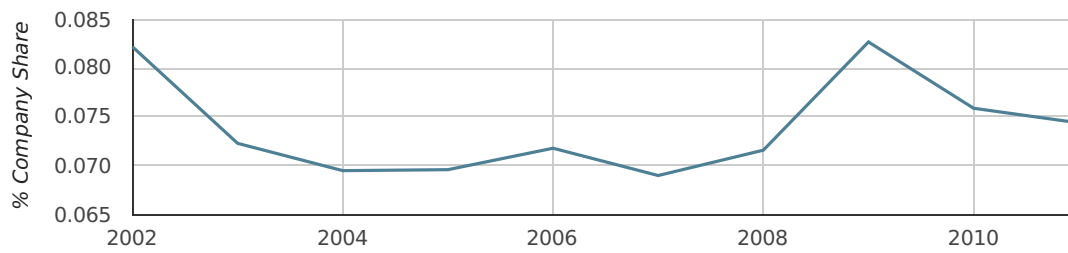
	OCTOBER	NOVEMBER	DECEMBER
NET GROWTH IN 2011	3	17	-9
NET GROWTH IN 2010	15	4	6
% CHANGE	-80.0%	325.0%	-250.0%
RECORD YEAR	2002 (19)	2002 (20)	2005 (14)

Annual Data (2011)

In 2011 Grantham formed 0.1% of all UK companies. This is no change on 2010 when Grantham was responsible for 0.1% of all UK companies.

YEAR	GRANTHAM
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1986 (0.1%)

company share by year

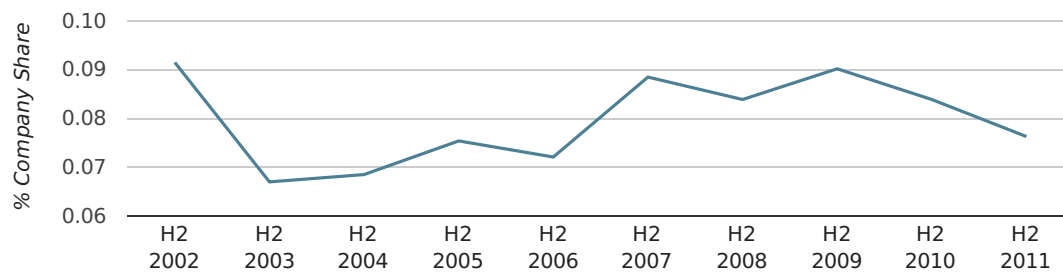


Half Year Data (Jul-Dec 2011)

In the second half of 2011 Grantham formed 0.1% of all UK companies. This is the same as the 2010 figure of 0.1%.

HALF YEAR (JUL-DEC)	GRANTHAM
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1960 (0.2%)

company share by half year

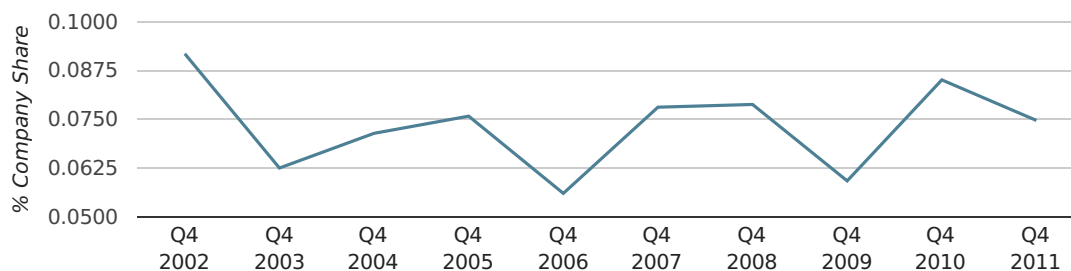


Quarterly Data (Q4 Oct-Dec 2011)

In the fourth quarter of 2011, Grantham formed 0.1% of all UK companies.

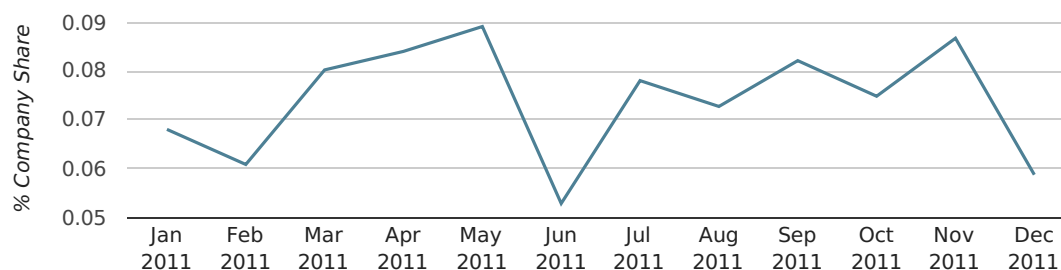
FOURTH QUARTER (OCT 2011 - DEC 2011)	GRANTHAM
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1960 (0.2%)

company share by quarter



Monthly Data (Oct, Nov & Dec 2011)

company share by month



	OCTOBER	NOVEMBER	DECEMBER
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	-31.9%	14.7%	-11.3%
RECORD YEAR	1985 (0.2%)	1970 (0.3%)	1960 (0.5%)

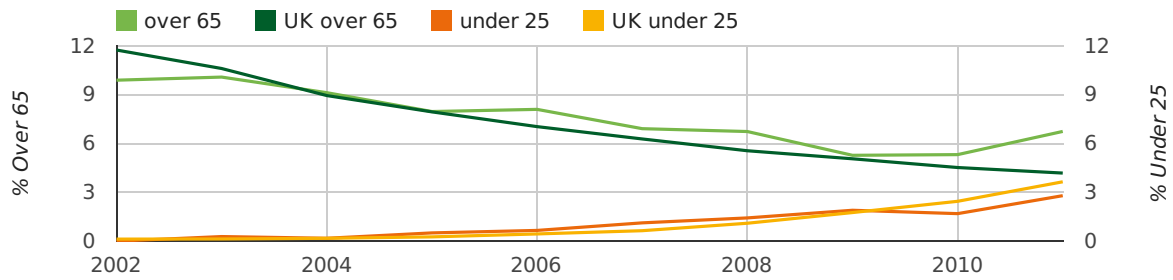
Annual Data (2011)

The average age of a director in 2011 was 47.9.

The percentage of directors under the age of 25 was 2.8% compared to the UK figure of 3.7%.

The percentage of directors over the age of 65 was 6.8% compared to the UK figure of 4.2%.

director age by year



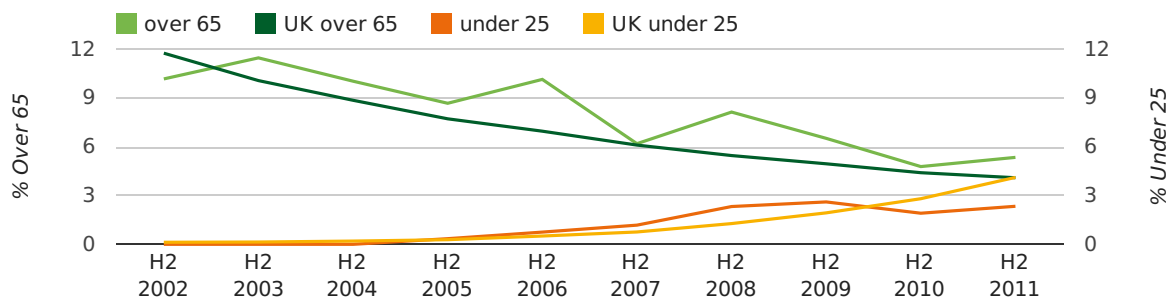
Half Year Data (Jul-Dec 2011)

The average age of a director in the second half of 2011 was 47.9.

The percentage of directors under the age of 25 was 2.3% compared to the UK figure of 4.1%.

The percentage of directors over the age of 65 was 5.4% compared to the UK figure of 4.1%.

director age by half year



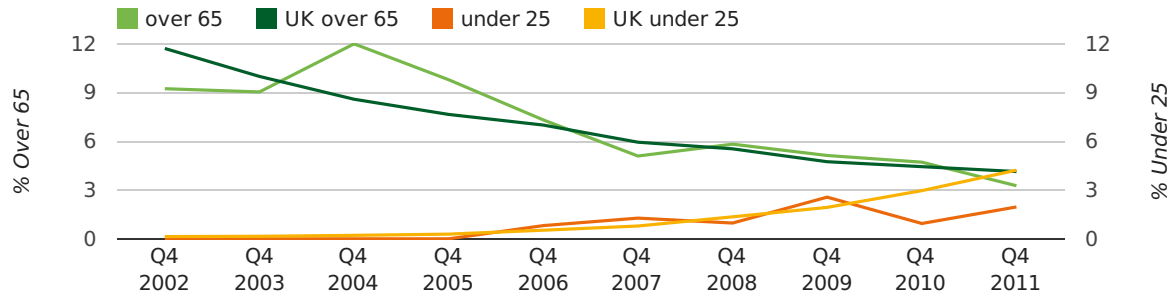
Quarterly Data (Q4 Oct-Dec 2011)

The average age of a director in the fourth quarter of 2011 was 47.7.

The percentage of directors under the age of 25 was 2.0% compared to the UK figure of 4.2%.

The percentage of directors over the age of 65 was 3.3% compared to the UK figure of 4.1%.

director age by quarter

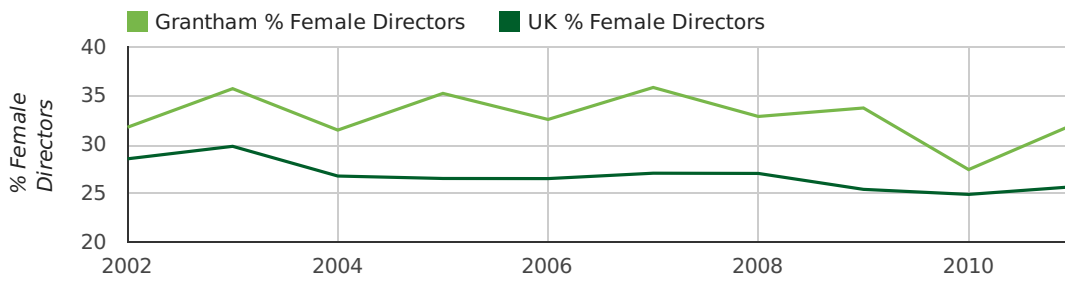


Annual Data (2011)

The record year for female directors in Grantham was 1857 when 36.4% of all directors were female.

The percentage of female directors in Grantham in 2011 was 31.8%. The average for the UK during this time was 28.6%

director gender by year

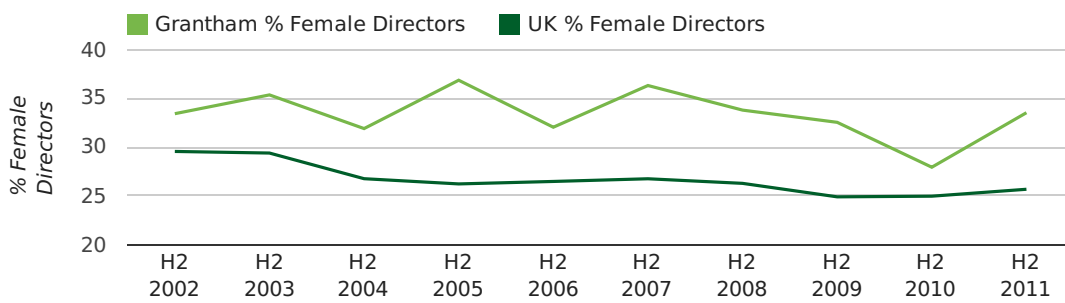


Half Year Data (Jul-Dec 2011)

The record second half year for female directors in Grantham was 1860 when 42.9% of all directors were female.

33.5% of all director appointments in Grantham in the second half of 2011 were female. This compares to a UK average of 25.7% for the same period.

director gender by half year

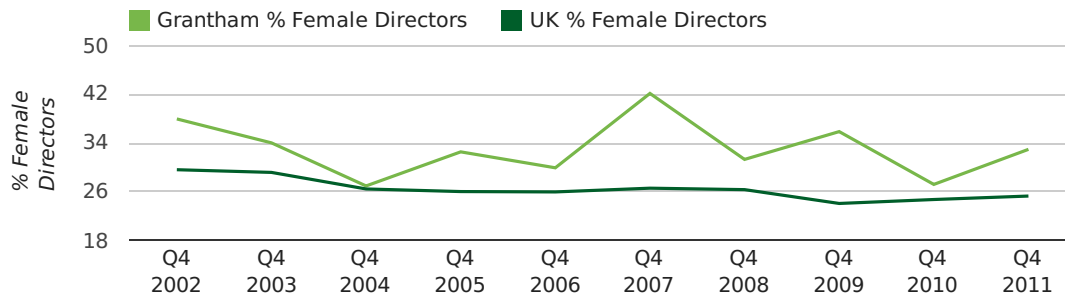


Quarterly Data (Q4 Oct-Dec 2011)

The record fourth quarter for female directors in Grantham was in 1977 when 31.1% of all directors were female.

33.0% of all director appointments in Grantham in the fourth quarter of 2011 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Dec 2010-Dec 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
GRANTHAM	1.61%	CONSULTING	5.07%
J	1.12%	MANAGEMENT	4.74%
S	0.96%	CONSULTANCY	3.26%
MANAGEMENT	0.96%	PROPERTY	2.37%
PROPERTY	0.96%	TRADING	2.07%
ASSOCIATES	0.96%	DESIGN	1.92%
INVESTMENTS	0.80%	ASSOCIATES	1.86%
R	0.80%	ENGINEERING	1.78%
CENTRE	0.80%	BUSINESS	1.78%
DEVELOPMENTS	0.80%	CONSULTANTS	1.76%
BUSINESS	0.80%	CONSTRUCTION	1.73%
(2011)	0.64%	MEDIA	1.71%
FIDENTIA	0.64%	LONDON	1.63%
CONSTRUCTION	0.64%	J	1.51%
CAPITAL	0.64%	INVESTMENTS	1.48%
MEDIA	0.64%	GLOBAL	1.46%
M	0.64%	IT	1.41%
LEGAL	0.48%	CARE	1.39%
CONSULTANCY	0.48%	PROPERTIES	1.29%
CIRCO	0.48%	ELECTRICAL	1.29%
EAST	0.48%	M	1.27%
SCHOOL	0.48%	BUILDING	1.26%
TRUST	0.48%	ENERGY	1.25%
TRANS	0.48%	S	1.20%
BELVOIR	0.48%	ENTERPRISES	1.20%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	139	205,525
65120 - Non-life insurance	31	390
7487 - Other business activities	30	57,052
99999 - Dormant Company	22	21,846
70229 - Management consultancy activities other than financial management	18	17,765
41100 - Development of building projects	17	4,331
9999 - Dormant Company	14	20,199
7414 - Business & management consultancy	12	13,034
82990 - Other business support service activities not elsewhere classified	10	32,483
7499 - Non-trading company	9	9,957
74990 - Non-trading company	8	8,929
5530 - Restaurants	7	5,013
9305 - Other service activities	7	9,492
5540 - Bars	5	2,147
74909 - Other professional, scientific and technical activities not elsewhere classified	5	8,671
43999 - Other specialised construction activities not elsewhere classified	5	3,342
4521 - General construction & civil engineering	5	5,558
85590 - Other education not elsewhere classified	4	2,395
5242 - Retail sale of clothing	4	1,643
62020 - Information technology consultancy activities	4	12,072