

Gravesend

q3 2011 business confidence report



headlines

- August 2011 saw a new record in company registrations in Gravesend when compared to any previous August.

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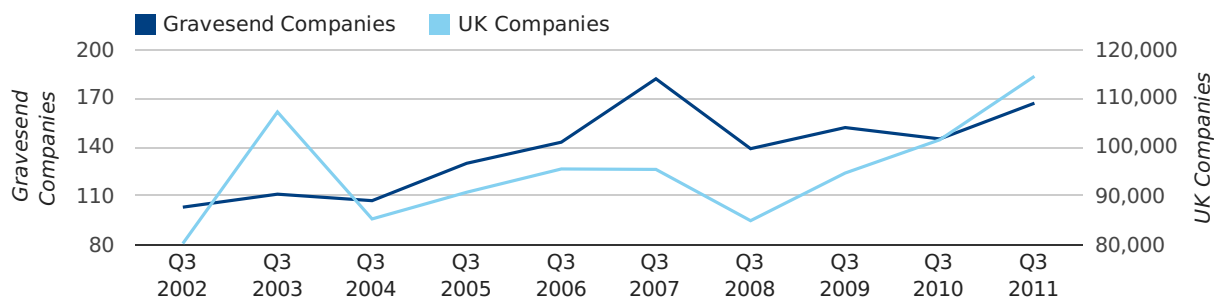
Quarterly Data (Q3 Jul-Sep 2011)

A total of 167 companies were registered in Gravesend during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is an increase of 15.2% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw an increase of 12.8% against the same period last year.

THIRD QUARTER (JUL 2011 - SEP 2011)	GRAVESEND	UK
2011	167	114,512
2010	145	101,492
% CHANGE	15.2%	12.8%
RECORD YEAR	2007 (182)	2011 (114,512)

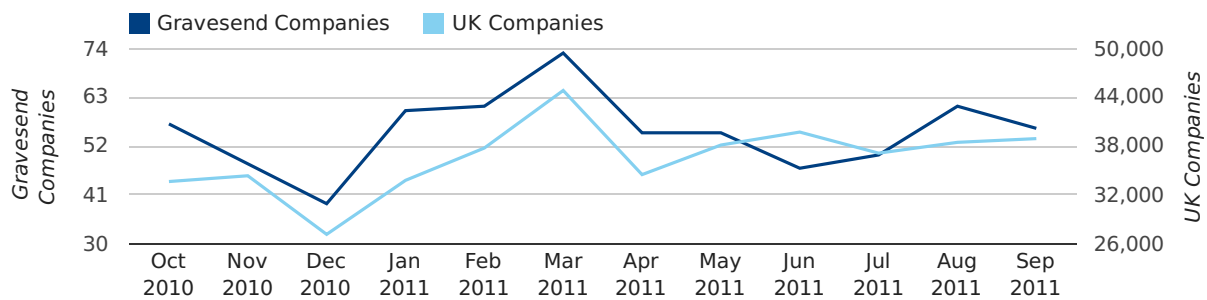
new companies by quarter



Monthly Data (Jul, Aug & Sep 2011)

August 2011 saw a new record in company registrations in Gravesend when compared to any previous August.

new companies by month



	JULY	AUGUST	SEPTEMBER
NEW COMPANIES IN 2011	50	61	56
NEW COMPANIES IN 2010	53	42	50
% CHANGE	-5.7%	45.2%	12.0%
RECORD YEAR	2007 (61)	2011 (61)	2007 (71)

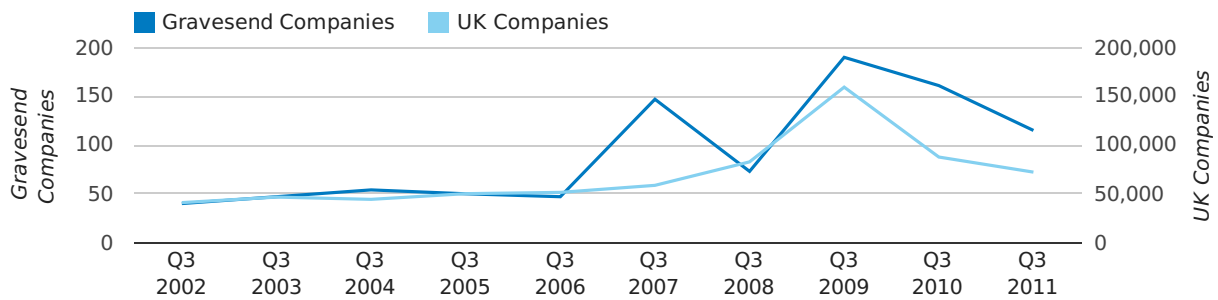
Quarterly Data (Q3 Jul-Sep 2011)

A total of 115 companies were dissolved in Gravesend during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a decrease of 28.6% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw a decrease of 17.6% against the same period last year.

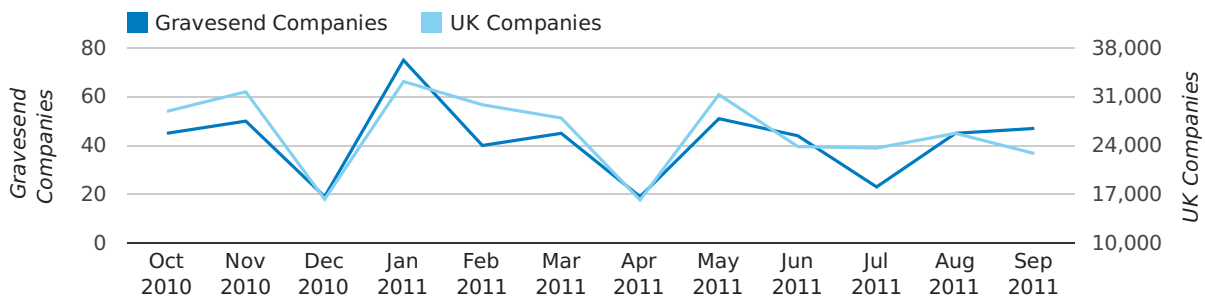
THIRD QUARTER (JUL 2011 - SEP 2011)	GRAVESEND	UK
2011	115	72,230
2010	161	87,705
% CHANGE	-28.6%	-17.6%
RECORD YEAR	2009 (190)	2009 (159,401)

dissolved companies by quarter



Monthly Data (Jul, Aug & Sep 2011)

dissolved companies by month



	JULY	AUGUST	SEPTEMBER
CLOSED COMPANIES IN 2011	23	45	47
CLOSED COMPANIES IN 2010	58	60	43
% CHANGE	-60.3%	-25.0%	9%
RECORD YEAR	2010 (58)	2010 (60)	2009 (106)

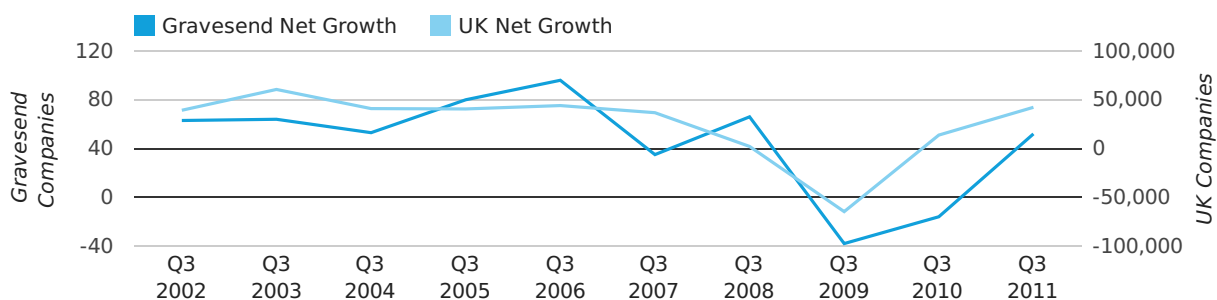
Quarterly Data (Q3 Jul-Sep 2011)

Net company growth for Gravesend during the third quarter of 2011 (Jul 2011 - Sep 2011) was 52 companies.

This represents an increase of 425.0% on the same period last year.

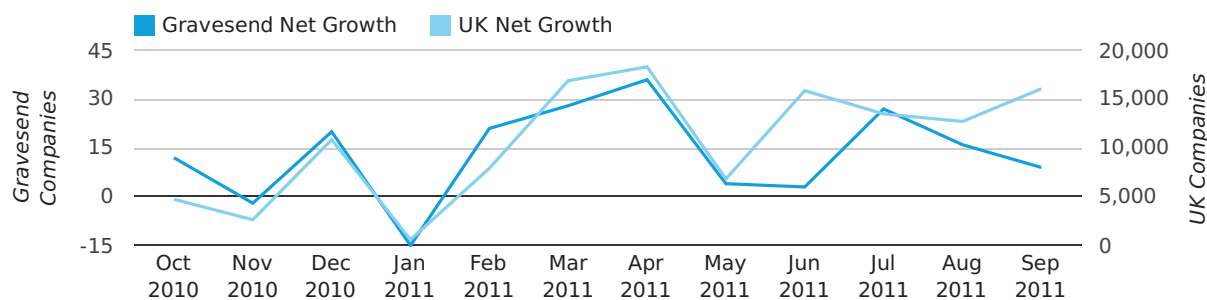
THIRD QUARTER (JUL 2011 - SEP 2011)	GRAVESEND	UK
2011	52	42,282
2010	-16	13,787
% CHANGE	-425.0%	206.7%
RECORD YEAR	2006 (96)	2003 (60,597)

net growth by quarter



Monthly Data (Jul, Aug & Sep 2011)

net growth by month



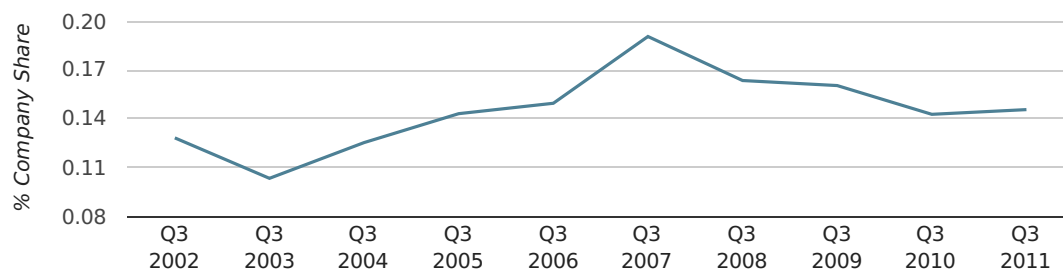
	JULY	AUGUST	SEPTEMBER
NET GROWTH IN 2011	27	16	9
NET GROWTH IN 2010	-5	-18	7
% CHANGE	-640.0%	-188.9%	28.6%
RECORD YEAR	2008 (50)	2006 (28)	2006 (45)

Quarterly Data (Q3 Jul-Sep 2011)

In the third quarter of 2011, Gravesend formed 0.1% of all UK companies.

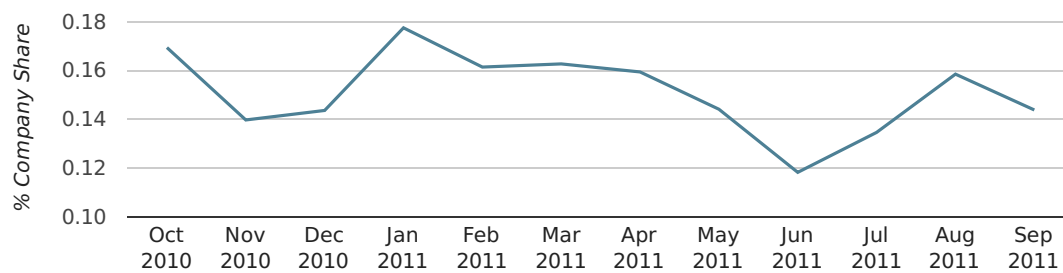
THIRD QUARTER (JUL 2011 - SEP 2011)	GRAVESEND
2011	0.1%
2010	0.1%
2009	0.2%
2008	0.2%
2007	0.2%
RECORD YEAR (SINCE 1960)	1970 (0.3%)

company share by quarter



Monthly Data (Jul, Aug & Sep 2011)

company share by month



	JULY	AUGUST	SEPTEMBER
UK FORMATION SHARE IN 2011	0.1%	0.2%	0.1%
UK FORMATION SHARE IN 2010	0.2%	0.1%	0.1%
% CHANGE	-13.7%	22.2%	1.1%
RECORD YEAR	1967 (0.4%)	1970 (0.4%)	1970 (0.5%)

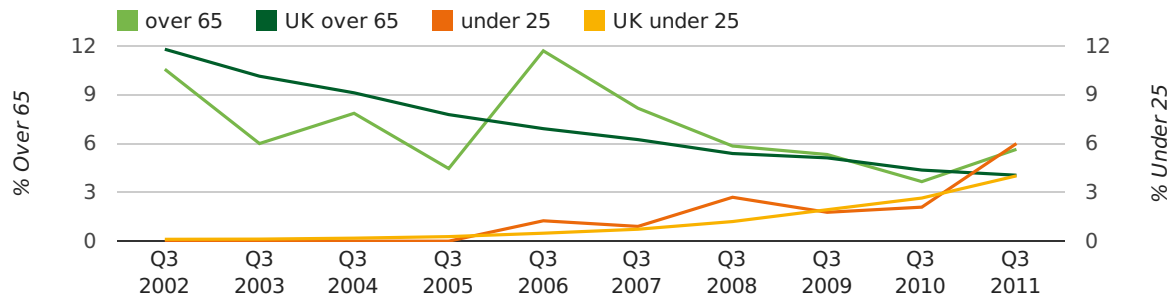
Quarterly Data (Q3 Jul-Sep 2011)

The average age of a director in the third quarter of 2011 was 42.5.

The percentage of directors under the age of 25 was 6.0% compared to the UK figure of 4.0%.

The percentage of directors over the age of 65 was 5.7% compared to the UK figure of 4.1%.

director age by quarter

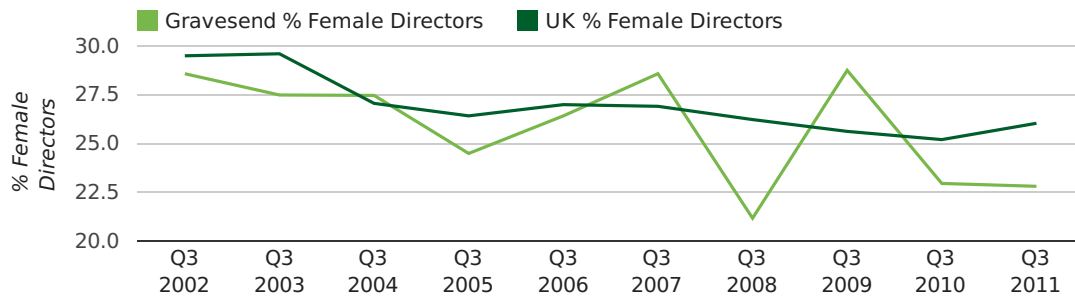


Quarterly Data (Q3 Jul-Sep 2011)

The record third quarter for female directors in Gravesend was in 1862 when 50.0% of all directors were female.

22.8% of all director appointments in Gravesend in the third quarter of 2011 were female. This compares to a UK average of 26.0% for the same period.

director gender by quarter



Previous 12 months (Sep 2010-Sep 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTANCY	1.15%	CONSULTING	5.11%
CONSULTANTS	1.06%	MANAGEMENT	4.75%
CONSTRUCTION	1.06%	CONSULTANCY	3.19%
MANAGEMENT	1.06%	PROPERTY	2.41%
CONTRACTORS	0.98%	TRADING	2.06%
SECURITY	0.89%	DESIGN	1.94%
ELECTRICAL	0.80%	ASSOCIATES	1.85%
KENT	0.71%	BUSINESS	1.82%
CONSULTING	0.62%	CONSULTANTS	1.76%
PROPERTY	0.62%	ENGINEERING	1.74%
CENTRE	0.53%	MEDIA	1.72%
SERVICE	0.53%	CONSTRUCTION	1.72%
EAST	0.53%	LONDON	1.63%
GLOBAL	0.53%	J	1.47%
SOUTH	0.53%	GLOBAL	1.46%
INVESTMENTS	0.53%	INVESTMENTS	1.43%
C	0.44%	CARE	1.42%
ENTERPRISES	0.44%	IT	1.38%
TRANS	0.44%	BUILDING	1.30%
FOOD	0.44%	PROPERTIES	1.28%
GRAVESEND	0.44%	ELECTRICAL	1.27%
SYSTEMS	0.44%	M	1.25%
TRANSPORT	0.44%	ENERGY	1.22%
DEVELOPMENT	0.44%	TRAINING	1.21%
WYATT	0.35%	S	1.21%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	528	204,493
7487 - Other business activities	79	65,177
9999 - Dormant Company	62	22,587
82990 - Other business support service activities not elsewhere classified	40	29,245
99999 - Dormant Company	28	18,281
7414 - Business & management consultancy	23	14,755
4521 - General construction & civil engineering	21	6,321
86101 - Hospital activities	15	1,050
7260 - Other computer related activities	13	8,686
9305 - Other service activities	12	10,525
70229 - Management consultancy activities other than financial management	12	15,760
62020 - Information technology consultancy activities	11	10,137
7499 - Non-trading company	10	11,543
42990 - Construction of other civil engineering projects not elsewhere classified	9	1,354
7450 - Labour recruitment	8	2,129
4533 - Plumbing	7	1,565
5530 - Restaurants	7	5,640
74990 - Non-trading company	7	8,064
86900 - Other human health activities	7	4,019
7032 - Manage real estate, fee or contract	7	2,493