

Grays

q1 2011 business confidence report



headlines

- February 2011 saw a new record in company registrations in Grays when compared to any previous February.
- January 2011 saw a new record in company registrations in Grays when compared to any previous January.

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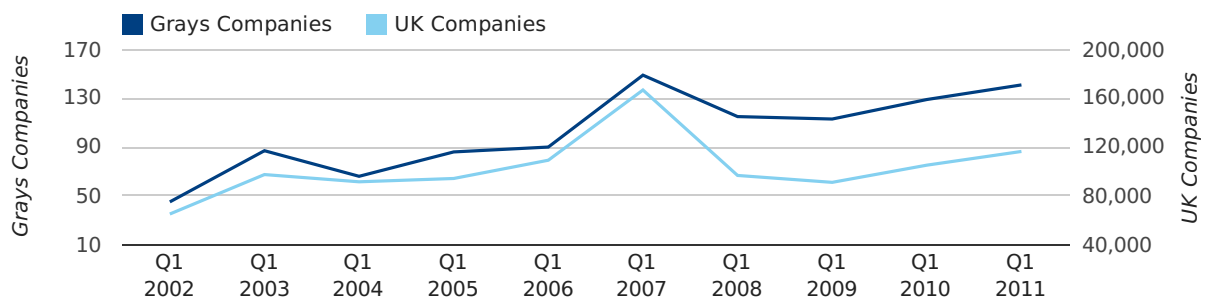
Quarterly Data (Q1 Jan-Mar 2011)

A total of 141 companies were registered in Grays during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is an increase of 9.3% versus the same period last year (Q1 2010). This figure compares equally to the UK as a whole, which saw an increase of 10.7% against the same period last year.

FIRST QUARTER (JAN 2011 - MAR 2011)	GRAYS	UK
2011	141	116,391
2010	129	105,137
% CHANGE	9.3%	10.7%
RECORD YEAR	2007 (149)	2007 (166,814)

new companies by quarter

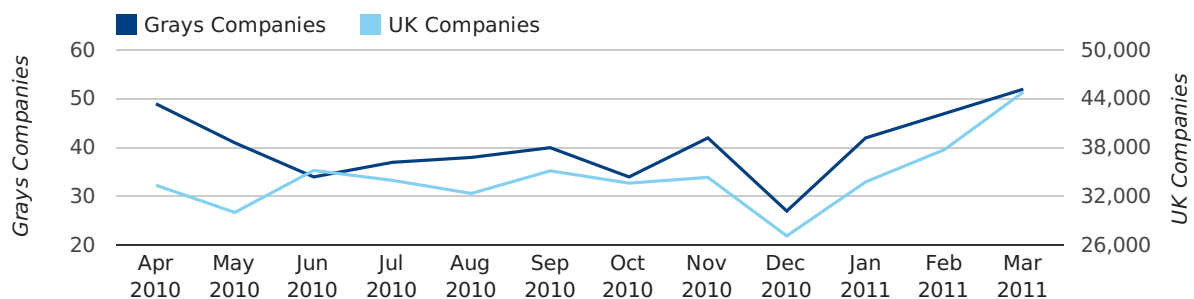


Monthly Data (Jan, Feb & Mar 2011)

February 2011 saw a new record in company registrations in Grays when compared to any previous February.

January 2011 saw a new record in company registrations in Grays when compared to any previous January.

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2011	42	47	52
NEW COMPANIES IN 2010	36	36	57
% CHANGE	16.7%	30.6%	-8.8%
RECORD YEAR	2011 (42)	2011 (47)	2007 (69)

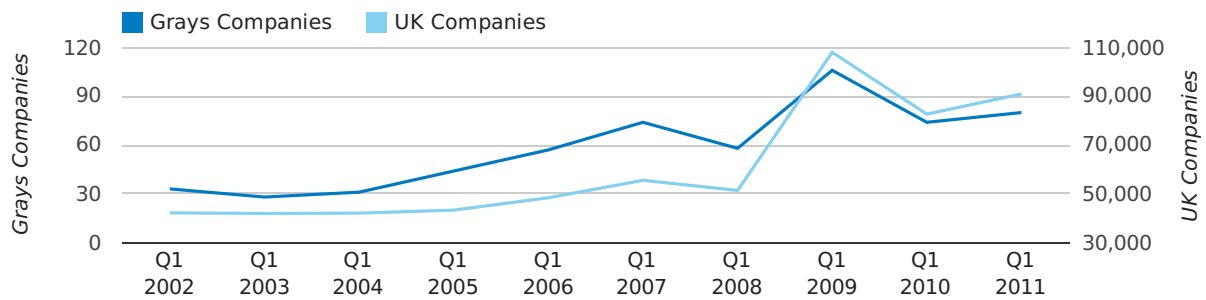
Quarterly Data (Q1 Jan-Mar 2011)

A total of 80 companies were dissolved in Grays during the first quarter of 2011 (Jan 2011 - Mar 2011).

This figure is an increase of 8.1% versus the same period last year (Q1 2010). This figure compares well to the UK as a whole, which saw an increase of 10.0% against the same period last year.

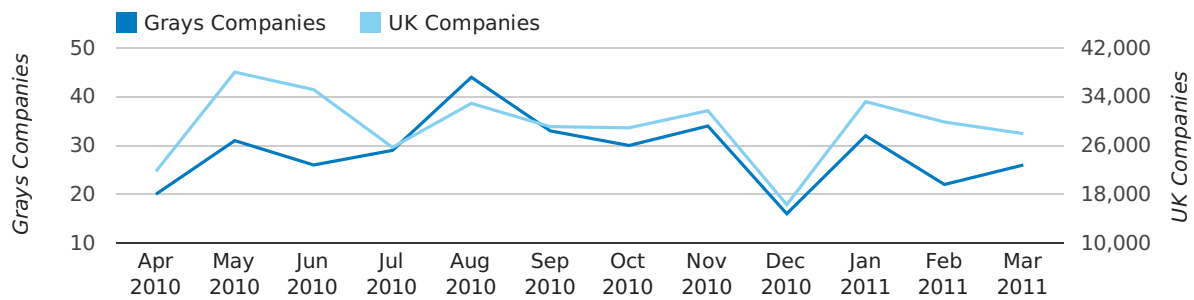
FIRST QUARTER (JAN 2011 - MAR 2011)	GRAYS	UK
2011	80	90,986
2010	74	82,677
% CHANGE	8.1%	10.0%
RECORD YEAR	2009 (106)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2011)

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2011	32	22	26
CLOSED COMPANIES IN 2010	24	20	30
% CHANGE	33.3%	10.0%	-13%
RECORD YEAR	2007 (33)	2008 (31)	2009 (83)

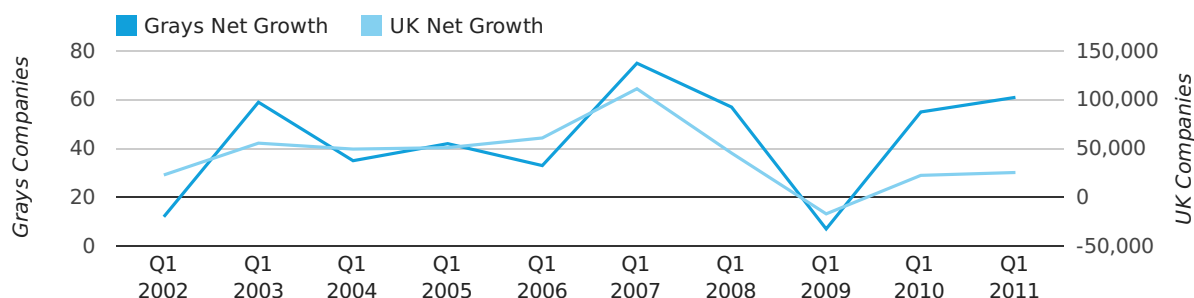
Quarterly Data (Q1 Jan-Mar 2011)

Net company growth for Grays during the first quarter of 2011 (Jan 2011 - Mar 2011) was 61 companies.

This represents an increase of 10.9% on the same period last year.

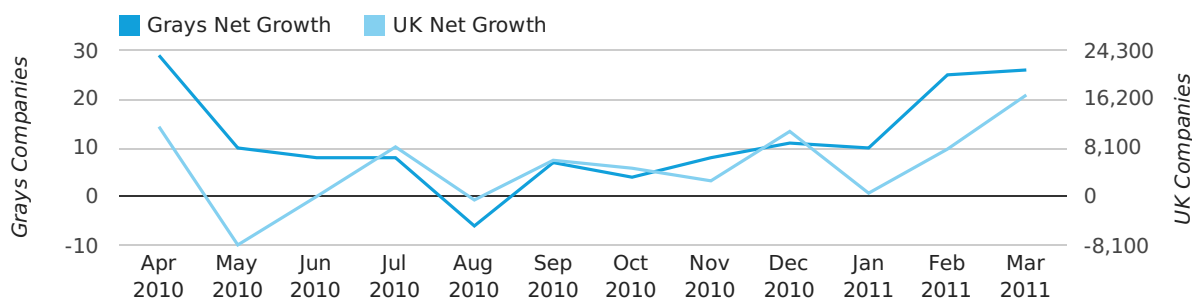
FIRST QUARTER (JAN 2011 - MAR 2011)	GRAYS	UK
2011	61	25,405
2010	55	22,460
% CHANGE	10.9%	13.1%
RECORD YEAR	2007 (75)	2007 (111,282)

net growth by quarter



Monthly Data (Jan, Feb & Mar 2011)

net growth by month



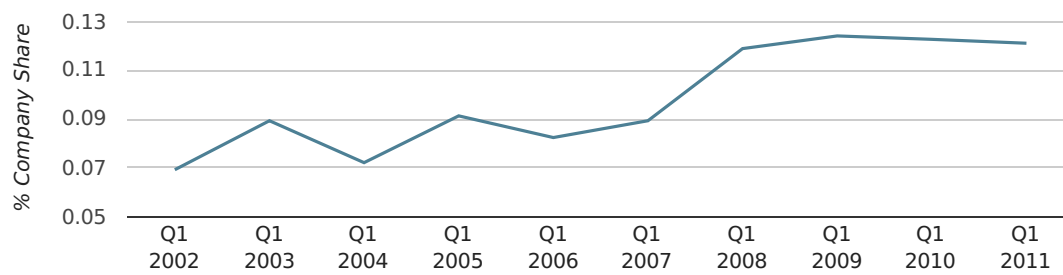
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2011	10	25	26
NET GROWTH IN 2010	12	16	27
% CHANGE	-16.7%	56.3%	-3.7%
RECORD YEAR	2009 (31)	2007 (27)	2007 (43)

Quarterly Data (Q1 Jan-Mar 2011)

In the first quarter of 2011, Grays formed 0.1% of all UK companies.

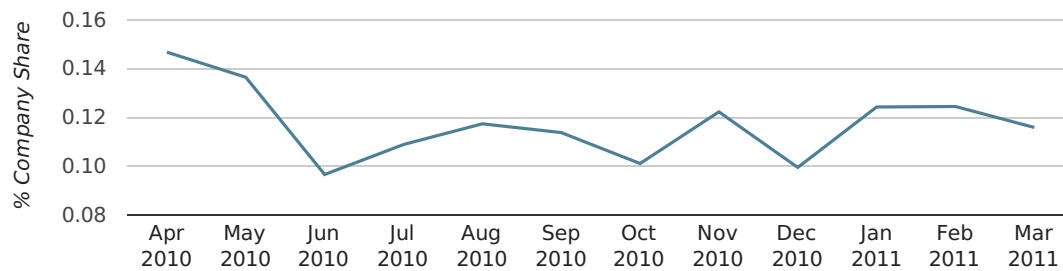
FIRST QUARTER (JAN 2011 - MAR 2011)	GRAYS
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1968 (0.2%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2011)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	0.6%	14.9%	-13.0%
RECORD YEAR	1966 (0.2%)	1968 (0.3%)	1963 (0.4%)

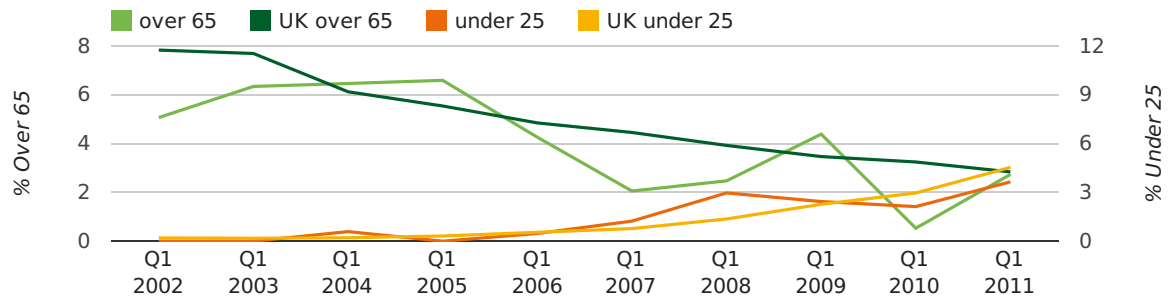
Quarterly Data (Q1 Jan-Mar 2011)

The average age of a director in the first quarter of 2011 was 41.5.

The percentage of directors under the age of 25 was 3.7% compared to the UK figure of 3.0%.

The percentage of directors over the age of 65 was 2.7% compared to the UK figure of 4.3%.

director age by quarter

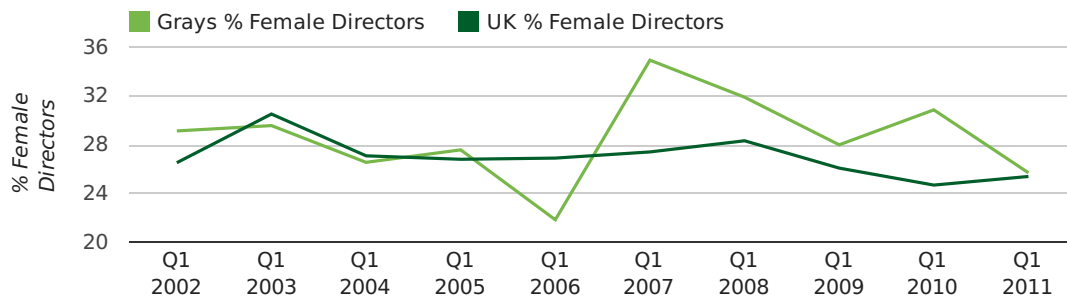


Quarterly Data (Q1 Jan-Mar 2011)

The record first quarter for female directors in Grays was in 1861 when 40.0% of all directors were female.

25.7% of all director appointments in Grays in the first quarter of 2011 were female. This compares to a UK average of 25.4% for the same period.

director gender by quarter



Previous 12 months (Mar 2010-Mar 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTING	1.84%	CONSULTING	5.04%
MANAGEMENT	1.47%	MANAGEMENT	4.97%
CONSULTANCY	1.10%	CONSULTANCY	3.16%
R	0.86%	PROPERTY	2.38%
GLOBAL	0.86%	TRADING	2.10%
CARE	0.74%	DESIGN	1.93%
CLEANING	0.74%	ASSOCIATES	1.92%
CONSTRUCTION	0.74%	BUSINESS	1.87%
MEDICAL	0.61%	CONSTRUCTION	1.80%
DESIGN	0.61%	CONSULTANTS	1.76%
L	0.61%	MEDIA	1.69%
PROPERTY	0.61%	ENGINEERING	1.61%
M	0.61%	LONDON	1.60%
S	0.61%	CARE	1.45%
P	0.61%	J	1.45%
J	0.61%	GLOBAL	1.44%
IT	0.61%	INVESTMENTS	1.43%
MEDIA	0.61%	IT	1.41%
MAINTENANCE	0.61%	PROPERTIES	1.36%
SECURITY	0.49%	BUILDING	1.34%
BUILDING	0.49%	M	1.30%
CONSULTANTS	0.49%	ELECTRICAL	1.28%
ENTERPRISES	0.49%	S	1.24%
TRADING	0.49%	INTERNATIONAL	1.23%
INTERIORS	0.49%	SYSTEMS	1.23%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	267	202,798
7487 - Other business activities	67	60,968
82990 - Other business support service activities not elsewhere classified	39	30,253
74909 - Other professional, scientific and technical activities not elsewhere classified	25	7,788
9305 - Other service activities	23	8,740
9999 - Dormant Company	22	19,765
74990 - Non-trading company	20	8,695
7414 - Business & management consultancy	18	12,916
70229 - Management consultancy activities other than financial management	17	16,150
96090 - Other service activities not elsewhere classified	14	10,085
62020 - Information technology consultancy activities	12	10,246
7260 - Other computer related activities	12	7,789
7222 - Other software consultancy and supply	11	7,000
49410 - Freight transport by road	10	2,167
7499 - Non-trading company	10	11,316
99999 - Dormant Company	9	18,336
62090 - Other information technology service activities	9	6,996
86101 - Hospital activities	9	960
86900 - Other human health activities	9	4,092
8532 - Social work without accommodation	8	1,080