

Grays

q3 2011 business confidence report



headlines

- Q3 2011 saw a new record in company registrations in Grays when compared to any previous Q3.
- September 2011 saw a new record in company registrations in Grays when compared to any previous September.
- August 2011 saw a new record in company registrations in Grays when compared to any previous August.
- July 2011 saw a new record in company registrations in Grays when compared to any previous July.
- Q3 2011 saw a new record in net growth in Grays when compared to any previous Q3.
- September 2011 saw a new record in net growth in Grays when compared to any previous September.
- August 2011 saw a new record in net growth in Grays when compared to any previous August.

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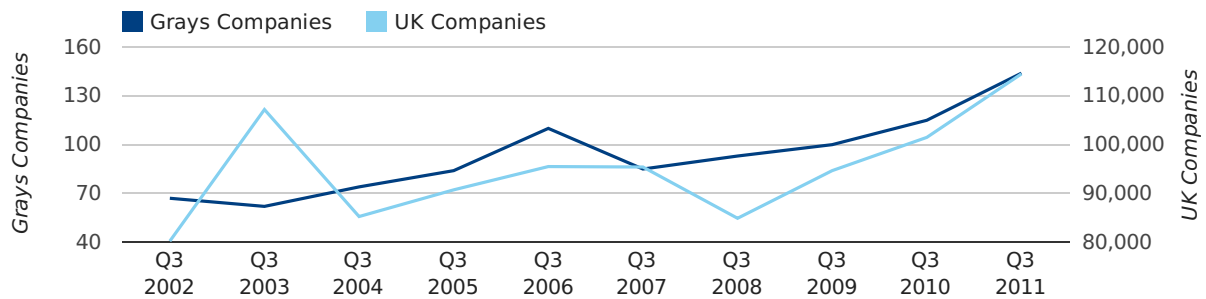
Q3 2011 saw a new record in company registrations in Grays when compared to any previous Q3.

A total of 144 companies were registered in Grays during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is an increase of 25.2% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw an increase of 12.8% against the same period last year.

THIRD QUARTER (JUL 2011 - SEP 2011)	GRAYS	UK
2011	144	114,512
2010	115	101,492
% CHANGE	25.2%	12.8%
RECORD YEAR	2011 (144)	2011 (114,512)

new companies by quarter



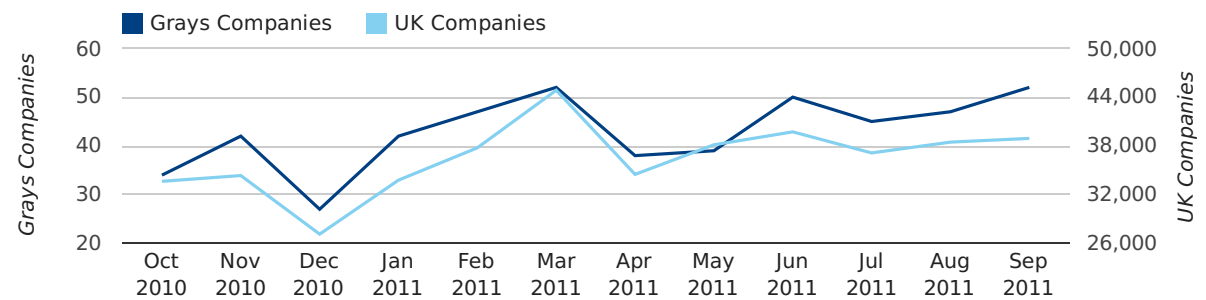
Monthly Data (Jul, Aug & Sep 2011)

September 2011 saw a new record in company registrations in Grays when compared to any previous September.

August 2011 saw a new record in company registrations in Grays when compared to any previous August.

July 2011 saw a new record in company registrations in Grays when compared to any previous July.

new companies by month



	JULY	AUGUST	SEPTEMBER
NEW COMPANIES IN 2011	45	47	52
NEW COMPANIES IN 2010	37	38	40
% CHANGE	21.6%	23.7%	30.0%
RECORD YEAR	2011 (45)	2011 (47)	2011 (52)

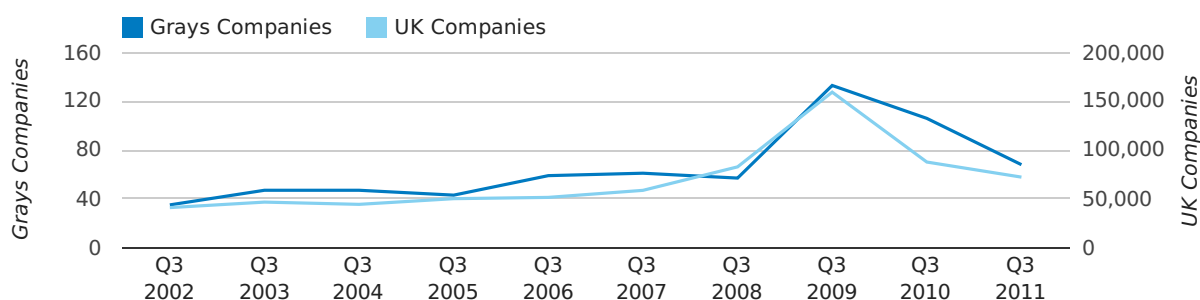
Quarterly Data (Q3 Jul-Sep 2011)

A total of 68 companies were dissolved in Grays during the third quarter of 2011 (Jul 2011 - Sep 2011).

This figure is a decrease of 35.8% versus the same period last year (Q3 2010). This figure compares well to the UK as a whole, which saw a decrease of 17.6% against the same period last year.

THIRD QUARTER (JUL 2011 - SEP 2011)	GRAYS	UK
2011	68	72,230
2010	106	87,705
% CHANGE	-35.8%	-17.6%
RECORD YEAR	2009 (133)	2009 (159,401)

dissolved companies by quarter



Monthly Data (Jul, Aug & Sep 2011)

dissolved companies by month



	JULY	AUGUST	SEPTEMBER
CLOSED COMPANIES IN 2011	16	31	21
CLOSED COMPANIES IN 2010	29	44	33
% CHANGE	-44.8%	-29.5%	-36%
RECORD YEAR	2009 (30)	2008 (48)	2009 (61)

Quarterly Data (Q3 Jul-Sep 2011)

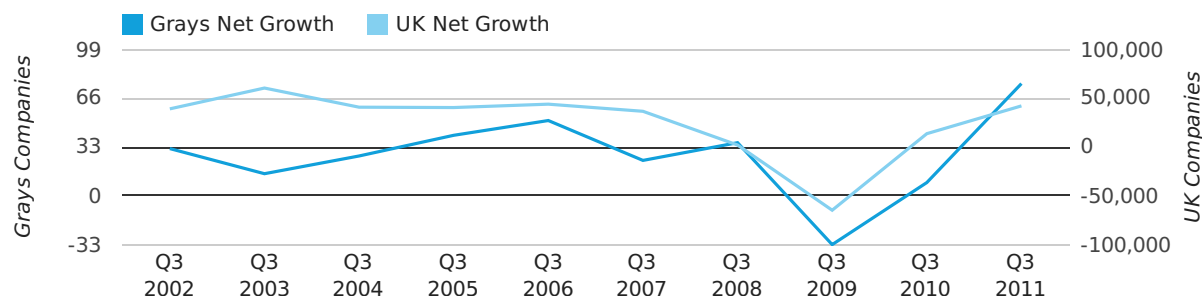
Q3 2011 saw a new record in net growth in Grays when compared to any previous Q3.

Net company growth for Grays during the third quarter of 2011 (Jul 2011 - Sep 2011) was 76 companies.

This represents an increase of 744.4% on the same period last year.

THIRD QUARTER (JUL 2011 - SEP 2011)	GRAYS	UK
2011	76	42,282
2010	9	13,787
% CHANGE	744.4%	206.7%
RECORD YEAR	2011 (76)	2003 (60,597)

net growth by quarter

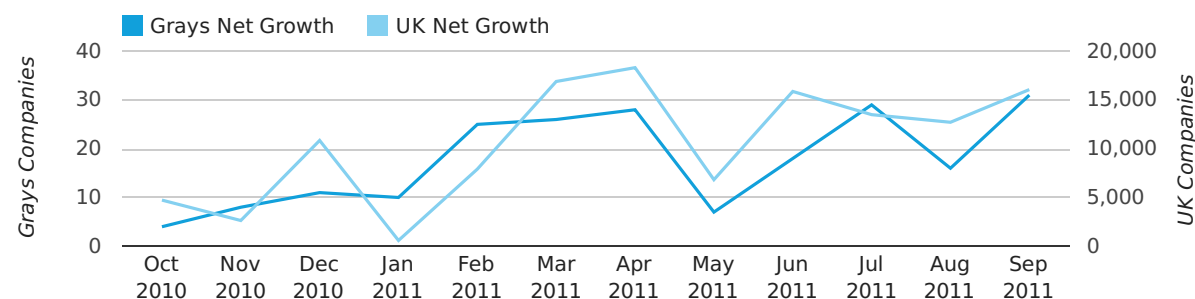


Monthly Data (Jul, Aug & Sep 2011)

September 2011 saw a new record in net growth in Grays when compared to any previous September.

August 2011 saw a new record in net growth in Grays when compared to any previous August.

net growth by month



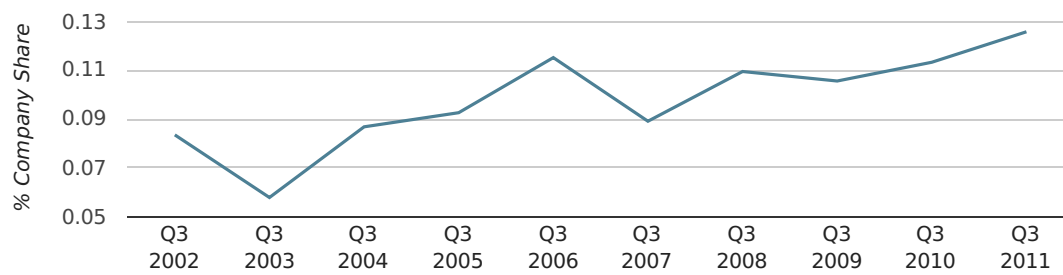
	JULY	AUGUST	SEPTEMBER
NET GROWTH IN 2011	29	16	31
NET GROWTH IN 2010	8	-6	7
% CHANGE	262.5%	-366.7%	342.9%
RECORD YEAR	2008 (44)	2011 (16)	2011 (31)

Quarterly Data (Q3 Jul-Sep 2011)

In the third quarter of 2011, Grays formed 0.1% of all UK companies.

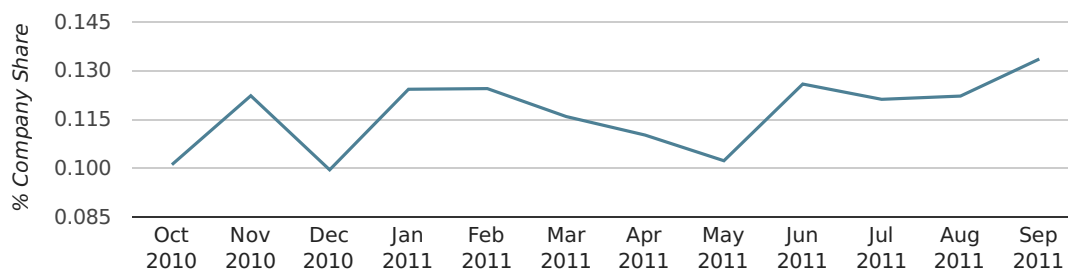
THIRD QUARTER (JUL 2011 - SEP 2011)	GRAYS
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
2007	0.1%
RECORD YEAR (SINCE 1960)	1972 (0.2%)

company share by quarter



Monthly Data (Jul, Aug & Sep 2011)

company share by month



	JULY	AUGUST	SEPTEMBER
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2010	0.1%	0.1%	0.1%
% CHANGE	11.3%	4.1%	17.4%
RECORD YEAR	1972 (0.3%)	1964 (0.6%)	1962 (0.4%)

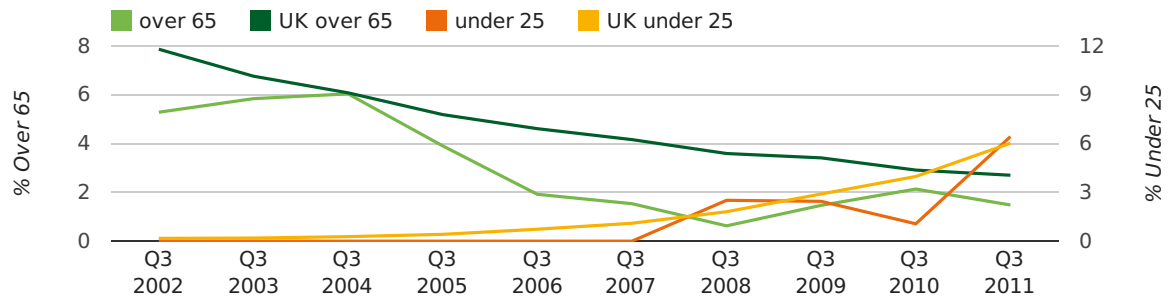
Quarterly Data (Q3 Jul-Sep 2011)

The average age of a director in the third quarter of 2011 was 39.6.

The percentage of directors under the age of 25 was 6.4% compared to the UK figure of 4.0%.

The percentage of directors over the age of 65 was 1.5% compared to the UK figure of 4.1%.

director age by quarter

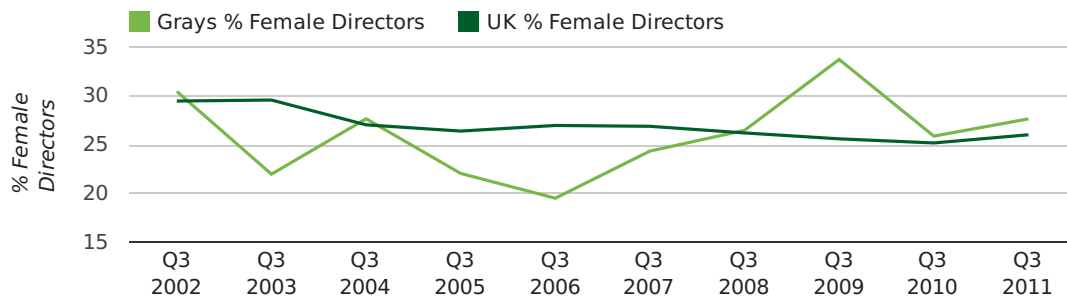


Quarterly Data (Q3 Jul-Sep 2011)

The record third quarter for female directors in Grays was in 1862 when 50.0% of all directors were female.

27.7% of all director appointments in Grays in the third quarter of 2011 were female. This compares to a UK average of 26.0% for the same period.

director gender by quarter



Previous 12 months (Sep 2010-Sep 2011)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTANCY	1.62%	CONSULTING	5.11%
CONSULTING	1.51%	MANAGEMENT	4.75%
MANAGEMENT	1.04%	CONSULTANCY	3.19%
TRADING	1.04%	PROPERTY	2.41%
S	1.04%	TRADING	2.06%
GLOBAL	0.81%	DESIGN	1.94%
CARE	0.81%	ASSOCIATES	1.85%
TRANSPORT	0.81%	BUSINESS	1.82%
CHAFFORD	0.70%	CONSULTANTS	1.76%
ELECTRICAL	0.70%	ENGINEERING	1.74%
CLEANING	0.70%	MEDIA	1.72%
MAINTENANCE	0.58%	CONSTRUCTION	1.72%
P	0.58%	LONDON	1.63%
M	0.58%	J	1.47%
BUILDING	0.58%	GLOBAL	1.46%
CONSULTANTS	0.46%	INVESTMENTS	1.43%
QUEST	0.46%	CARE	1.42%
LOGISTICS	0.46%	IT	1.38%
MEDIA	0.46%	BUILDING	1.30%
COMMUNITY	0.46%	PROPERTIES	1.28%
NETWORK	0.35%	ELECTRICAL	1.27%
HUNDRED	0.35%	M	1.25%
R	0.35%	ENERGY	1.22%
D	0.35%	TRAINING	1.21%
CONSTRUCTION	0.35%	S	1.21%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	263	204,493
7487 - Other business activities	72	65,177
82990 - Other business support service activities not elsewhere classified	35	29,245
74909 - Other professional, scientific and technical activities not elsewhere classified	23	7,551
7414 - Business & management consultancy	22	14,755
9999 - Dormant Company	18	22,587
70229 - Management consultancy activities other than financial management	17	15,760
96090 - Other service activities not elsewhere classified	16	10,018
9305 - Other service activities	15	10,525
74990 - Non-trading company	14	8,064
62020 - Information technology consultancy activities	13	10,137
7222 - Other software consultancy and supply	13	8,345
7499 - Non-trading company	11	11,543
7260 - Other computer related activities	11	8,686
86101 - Hospital activities	9	1,050
99999 - Dormant Company	9	18,281
8532 - Social work without accommodation	9	1,310
6024 - Freight transport by road	9	2,601
5020 - Maintenance & repair of motors	8	1,599
4521 - General construction & civil engineering	8	6,321