

Grays

q1 2012 business confidence report



headlines

- Q1 2012 saw a new record in company registrations in Grays when compared to any previous Q1.
- Q1 2012 was a record quarter for company registrations in Grays when compared to any quarter in history.
- February 2012 saw a new record in company registrations in Grays when compared to any previous February.
- Q1 2012 saw a new record in net growth in Grays when compared to any previous Q1.
- Q1 2012 was a record quarter for net growth in Grays when compared to any quarter in history.
- February 2012 saw a new record in net growth in Grays when compared to any previous February.

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Quarterly Data (Q1 Jan-Mar 2012)

Q1 2012 saw a new record in company registrations in Grays when compared to any previous Q1.

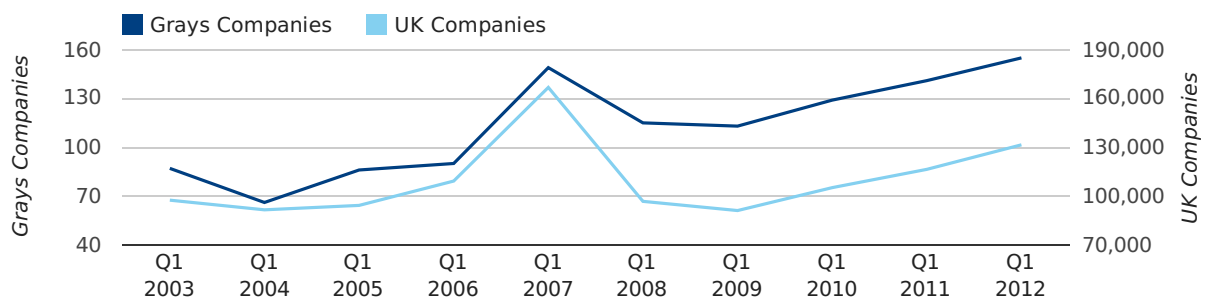
Q1 2012 was a record quarter for company registrations in Grays when compared to any quarter in history.

A total of 155 companies were registered in Grays during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 9.9% versus the same period last year (Q1 2011). This figure compares equally to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	GRAYS	UK
2012	155	131,491
2011	141	116,391
% CHANGE	9.9%	13.0%
RECORD YEAR	2012 (155)	2007 (166,814)

new companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

February 2012 saw a new record in company registrations in Grays when compared to any previous February.

new companies by month



	JANUARY	FEBRUARY	MARCH
NEW COMPANIES IN 2012	39	53	63
NEW COMPANIES IN 2011	42	47	52
% CHANGE	-7.1%	12.8%	21.2%
RECORD YEAR	2011 (42)	2012 (53)	2007 (69)

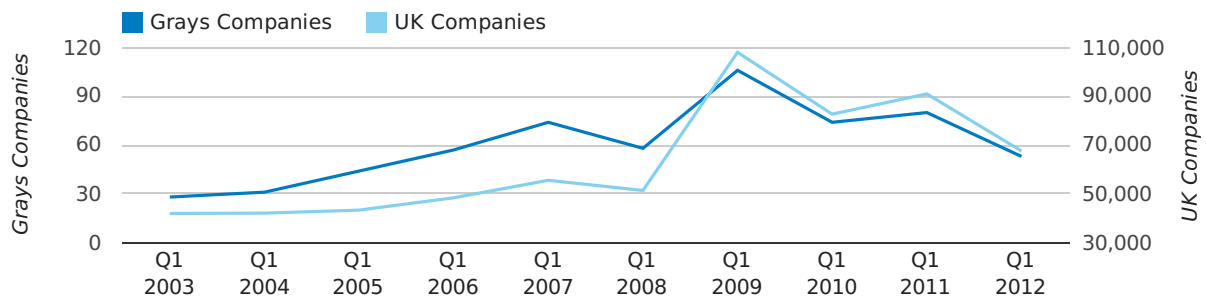
Quarterly Data (Q1 Jan-Mar 2012)

A total of 53 companies were dissolved in Grays during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 33.8% versus the same period last year (Q1 2011). This figure compares well to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	GRAYS	UK
2012	53	67,576
2011	80	90,986
% CHANGE	-33.8%	-25.7%
RECORD YEAR	2009 (106)	2009 (108,060)

dissolved companies by quarter



Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	14	15	24
CLOSED COMPANIES IN 2011	32	22	26
% CHANGE	-56.3%	-31.8%	-8%
RECORD YEAR	2007 (33)	2008 (31)	2009 (83)

Quarterly Data (Q1 Jan-Mar 2012)

Q1 2012 saw a new record in net growth in Grays when compared to any previous Q1.

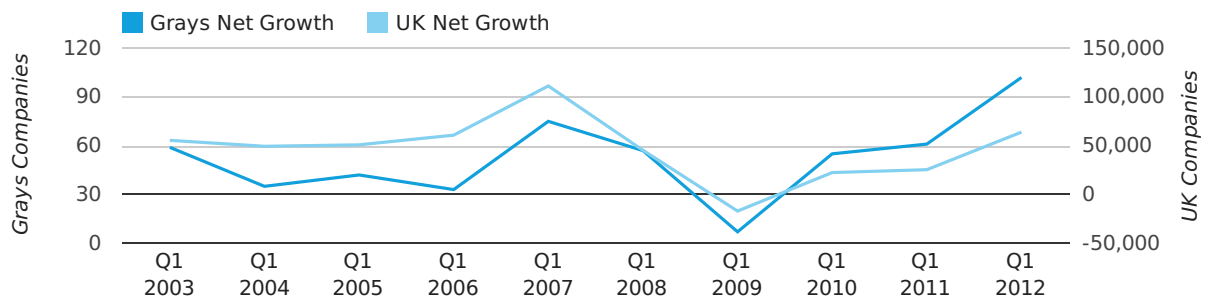
Q1 2012 was a record quarter for net growth in Grays when compared to any quarter in history.

Net company growth for Grays during the first quarter of 2012 (Jan 2012 - Mar 2012) was 102 companies.

This represents an increase of 67.2% on the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	GRAYS	UK
2012	102	63,915
2011	61	25,405
% CHANGE	67.2%	151.6%
RECORD YEAR	2012 (102)	2007 (111,282)

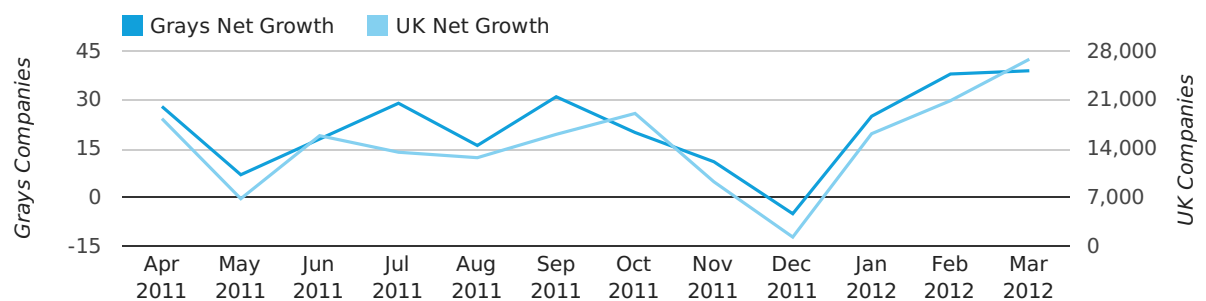
net growth by quarter



Monthly Data (Jan, Feb & Mar 2012)

February 2012 saw a new record in net growth in Grays when compared to any previous February.

net growth by month



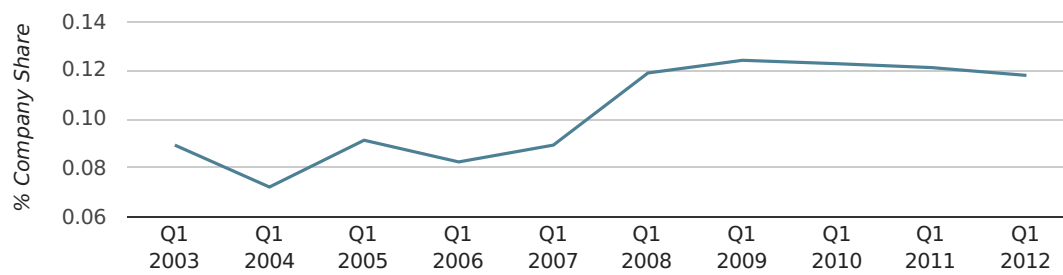
	JANUARY	FEBRUARY	MARCH
NET GROWTH IN 2012	25	38	39
NET GROWTH IN 2011	10	25	26
% CHANGE	150.0%	52.0%	50.0%
RECORD YEAR	2009 (31)	2012 (38)	2007 (43)

Quarterly Data (Q1 Jan-Mar 2012)

In the first quarter of 2012, Grays formed 0.1% of all UK companies.

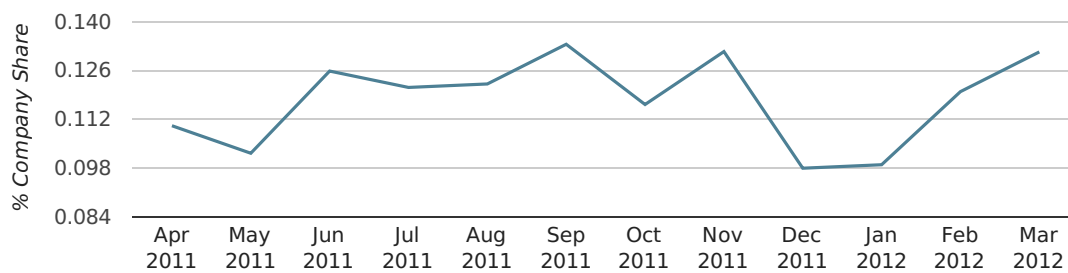
FIRST QUARTER (JAN 2012 - MAR 2012)	GRAYS
2012	0.1%
2011	0.1%
2010	0.1%
2009	0.1%
2008	0.1%
RECORD YEAR (SINCE 1960)	1968 (0.2%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	0.1%	0.1%	0.1%
UK FORMATION SHARE IN 2011	0.1%	0.1%	0.1%
% CHANGE	-20.4%	-3.6%	13.4%
RECORD YEAR	1966 (0.2%)	1968 (0.3%)	1963 (0.4%)

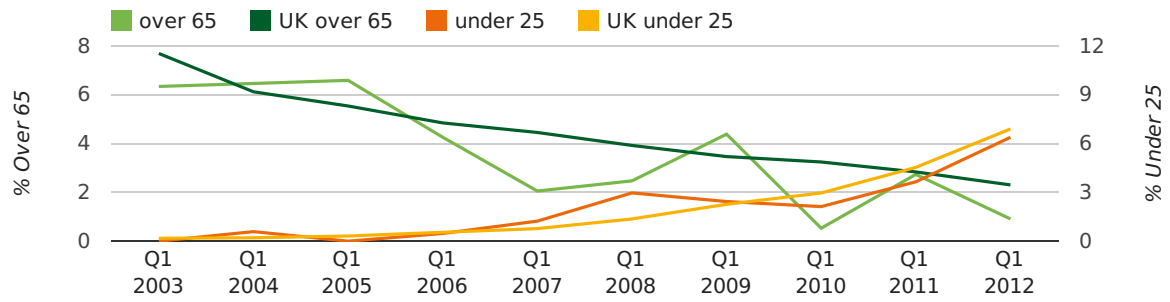
Quarterly Data (Q1 Jan-Mar 2012)

The average age of a director in the first quarter of 2012 was 39.1.

The percentage of directors under the age of 25 was 6.4% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 0.9% compared to the UK figure of 3.5%.

director age by quarter

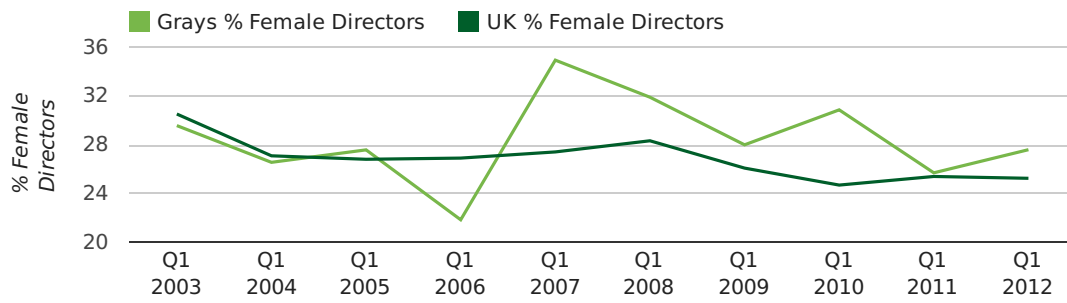


Quarterly Data (Q1 Jan-Mar 2012)

The record first quarter for female directors in Grays was in 1861 when 40.0% of all directors were female.

27.6% of all director appointments in Grays in the first quarter of 2012 were female. This compares to a UK average of 25.3% for the same period.

director gender by quarter



Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
CONSULTANCY	2.43%	CONSULTING	5.07%
CONSULTING	1.33%	MANAGEMENT	4.74%
MANAGEMENT	1.11%	CONSULTANCY	3.30%
TRADING	0.88%	PROPERTY	2.37%
ELECTRICAL	0.88%	TRADING	2.07%
TRANSPORT	0.77%	DESIGN	1.93%
CONSULTANTS	0.77%	ENGINEERING	1.86%
GLOBAL	0.66%	ASSOCIATES	1.84%
LOGISTICS	0.66%	CONSULTANTS	1.79%
CHAFFORD	0.55%	BUSINESS	1.73%
CLEANING	0.55%	MEDIA	1.72%
S	0.55%	CONSTRUCTION	1.72%
ESSEX	0.55%	LONDON	1.66%
DESIGN	0.55%	J	1.54%
P	0.44%	INVESTMENTS	1.51%
GROUP	0.44%	GLOBAL	1.50%
SOLAR	0.44%	IT	1.40%
CARE	0.44%	CARE	1.34%
M	0.44%	PROPERTIES	1.31%
ENGINEERING	0.44%	ELECTRICAL	1.27%
MEDIA	0.44%	M	1.27%
IT	0.44%	BUILDING	1.24%
EVENTS	0.44%	ENERGY	1.20%
CO	0.44%	S	1.20%
PROPERTY	0.44%	ENTERPRISES	1.19%

Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	274	216,665
7487 - Other business activities	58	52,735
82990 - Other business support service activities not elsewhere classified	38	35,233
74909 - Other professional, scientific and technical activities not elsewhere classified	28	9,892
70229 - Management consultancy activities other than financial management	26	19,704
62020 - Information technology consultancy activities	23	14,303
7414 - Business & management consultancy	19	12,113
96090 - Other service activities not elsewhere classified	19	13,637
99999 - Dormant Company	16	25,084
49410 - Freight transport by road	15	2,781
9999 - Dormant Company	15	18,617
74990 - Non-trading company	14	9,729
9305 - Other service activities	14	8,818
7222 - Other software consultancy and supply	12	6,934
7260 - Other computer related activities	10	7,154
7499 - Non-trading company	10	9,102
43999 - Other specialised construction activities not elsewhere classified	9	3,931
86900 - Other human health activities	8	5,066
88990 - Other social work activities without accommodation not elsewhere classified	7	1,791
86101 - Hospital activities	7	1,414