# **Greater Manchester**

q1 2012 business confidence report



#### headlines

- February 2012 saw a new record in company registrations in Greater Manchester when compared to any previous February.
- January 2012 saw a new record in company registrations in Greater Manchester when compared to any previous January.

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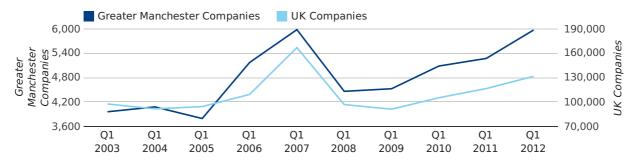
new company registrations
closed companies (dissolved)
net company growth
uk company share
director age
director gender
naming trends
sic data

A total of 5,970 companies were registered in Greater Manchester during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is an increase of 13.3% versus the same period last year (Q1 2011). This figure compares equally to the UK as a whole, which saw an increase of 13.0% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	GREATER MANCHESTER	UK
2012	5,970	131,491
2011	5,270	116,391
% CHANGE	13.3%	13.0%
RECORD YEAR	2007 (5,979)	2007 (166,814)

new companies by quarter



#### Monthly Data (Jan, Feb & Mar 2012)

February 2012 saw a new record in company registrations in Greater Manchester when compared to any previous February.

January 2012 saw a new record in company registrations in Greater Manchester when compared to any previous January.



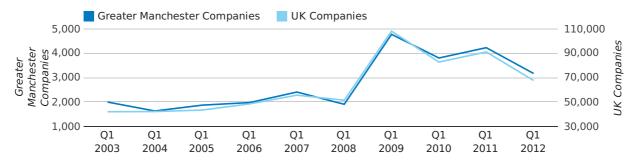
#### new companies by month

A total of 3,166 companies were dissolved in Greater Manchester during the first quarter of 2012 (Jan 2012 - Mar 2012).

This figure is a decrease of 25.1% versus the same period last year (Q1 2011). This figure compares poorly to the UK as a whole, which saw a decrease of 25.7% against the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	GREATER MANCHESTER	UK
2012	3,166	67,576
2011	4,225	90,986
% CHANGE	-25.1%	-25.7%
RECORD YEAR	2009 (4,773)	2009 (108,060)

dissolved companies by quarter



#### Monthly Data (Jan, Feb & Mar 2012)

dissolved companies by month



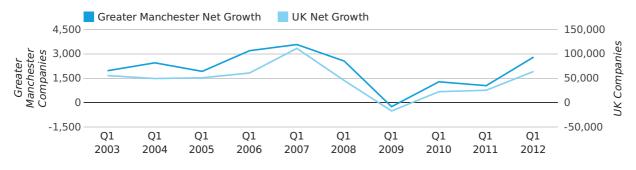
	JANUARY	FEBRUARY	MARCH
CLOSED COMPANIES IN 2012	1,091	1,121	954
CLOSED COMPANIES IN 2011	1,572	1,332	1,321
% CHANGE	-30.6%	-15.8%	-28%
RECORD YEAR	2011 (1,572)	2011 (1,332)	2009 (2,905)

Net company growth for Greater Manchester during the first quarter of 2012 (Jan 2012 - Mar 2012) was 2,804 companies.

This represents an increase of 168.3% on the same period last year.

FIRST QUARTER (JAN 2012 - MAR 2012)	GREATER MANCHESTER	UK
2012	2,804	63,915
2011	1,045	25,405
% CHANGE	168.3%	151.6%
RECORD YEAR	2007 (3,575)	2007 (111,282)

net growth by quarter



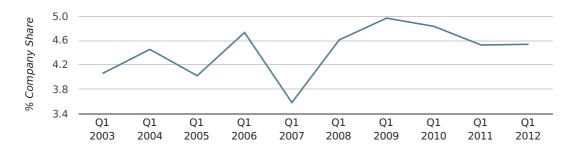
#### Monthly Data (Jan, Feb & Mar 2012)



In the first quarter of 2012, Greater Manchester formed 4.5% of all UK companies.

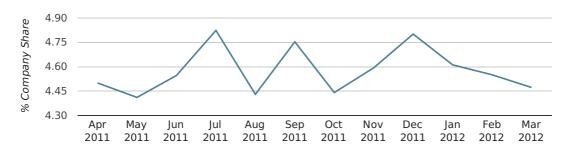
FIRST QUARTER (JAN 2012 - MAR 2012)	GREATER MANCHESTER
2012	4.5%
2011	4.5%
2010	4.8%
2009	5.0%
2008	4.6%
RECORD YEAR (SINCE 1960)	1983 (5.8%)

company share by quarter



Monthly Data (Jan, Feb & Mar 2012)

company share by month



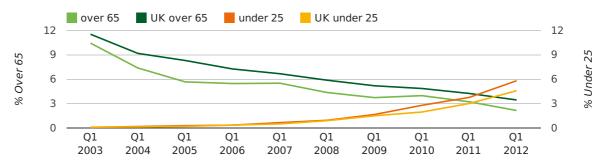
	JANUARY	FEBRUARY	MARCH
UK FORMATION SHARE IN 2012	4.6%	4.6%	4.5%
UK FORMATION SHARE IN 2011	4.6%	4.6%	4.4%
% CHANGE	0.7%	-1.7%	1.6%
RECORD YEAR	1983 (6.4%)	1965 (6.4%)	1968 (6.0%)

The average age of a director in the first quarter of 2012 was 41.0.

The percentage of directors under the age of 25 was 5.8% compared to the UK figure of 4.6%.

The percentage of directors over the age of 65 was 2.2% compared to the UK figure of 3.5%.

#### director age by quarter



## Previous 12 months (Mar 2011-Mar 2012)

Excluding: LIMITED, LTD, &, UK, SERVICES, THE, (UK), AND, LTD., A, LLP, SOLUTIONS, COMPANY, OF.

WORD	PERCENTAGE	UK WORD	UK PERCENTAGE
MANAGEMENT	2.36%	CONSULTING	5.07%
CONSULTING	2.06%	MANAGEMENT	4.74%
CONSULTANCY	1.61%	CONSULTANCY	3.30%
TRADING	1.21%	PROPERTY	2.37%
ENGINEERING	1.20%	TRADING	2.07%
PROPERTY	1.18%	DESIGN	1.93%
MANCHESTER	1.16%	ENGINEERING	1.86%
MEDIA	1.09%	ASSOCIATES	1.84%
DESIGN	1.00%	CONSULTANTS	1.79%
PROPERTIES	0.99%	BUSINESS	1.73%
CONSULTANTS	0.98%	MEDIA	1.72%
CONSTRUCTION	0.91%	CONSTRUCTION	1.72%
ASSOCIATES	0.82%	LONDON	1.66%
GLOBAL	0.76%	J	1.54%
MEDICAL	0.74%	INVESTMENTS	1.51%
SECURITY	0.74%	GLOBAL	1.50%
J	0.74%	IT	1.40%
BUSINESS	0.74%	CARE	1.34%
Μ	0.71%	PROPERTIES	1.31%
TRAINING	0.71%	ELECTRICAL	1.27%
INVESTMENTS	0.71%	М	1.27%
S	0.70%	BUILDING	1.24%
IT	0.68%	ENERGY	1.20%
BUILDING	0.67%	S	1.20%
MARKETING	0.66%	ENTERPRISES	1.19%

# Previous 36 months, excluding companies less than 12 months old

SIC CODE	NUMBER OF COMPANIES	UK COMPANIES
None Supplied	11,101	216,665
7487 - Other business activities	3,867	52,735
82990 - Other business support service activities not elsewhere classified	2,903	35,233
99999 - Dormant Company	827	25,084
96090 - Other service activities not elsewhere classified	731	13,637
9999 - Dormant Company	694	18,617
70229 - Management consultancy activities other than financial management	556	19,704
9305 - Other service activities	474	8,818
74909 - Other professional, scientific and technical activities not elsewhere classified	415	9,892
62020 - Information technology consultancy activities	411	14,303
7414 - Business & management consultancy	390	12,113
74990 - Non-trading company	354	9,729
7499 - Non-trading company	290	9,102
7260 - Other computer related activities	274	7,154
86210 - General medical practice activities	263	2,594
62090 - Other information technology service activities	261	8,145
86900 - Other human health activities	258	5,066
68209 - Other letting and operating of own or leased real estate	255	4,427
5530 - Restaurants	254	4,633
4521 - General construction & civil engineering	246	5,169